



**Central Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Price Range - Single Family Homes & Villa's**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	0											0	0.00%	0.00%
\$50,000 - 59,999	1	1											2	2.50%	2.63%
\$60,000 - 69,999	0	1											1	2.50%	1.32%
\$70,000 - 79,999	2	0											2	0.00%	2.63%
\$80,000 - 89,999	1	0											1	0.00%	1.32%
\$90,000 - 99,999	2	1											3	2.50%	3.95%
\$100,000 - 119,999	1	3											4	7.50%	5.26%
\$120,000 - 139,999	5	3											8	7.50%	10.53%
\$140,000 - 159,999	1	1											2	2.50%	2.63%
\$160,000 - 179,999	3	1											4	2.50%	5.26%
\$180,000 - 199,999	6	3											9	7.50%	11.84%
\$200,000 - 249,999	5	12											17	30.00%	22.37%
\$250,000 - 299,999	3	5											8	12.50%	10.53%
\$300,000 - 349,999	4	6											10	15.00%	13.16%
\$350,000 - 399,999	1	3											4	7.50%	5.26%
\$400,000 - 499,999	1	0											1	0.00%	1.32%
\$500,000 - 599,999	0	0											0	0.00%	0.00%
\$600,000 - 699,999	0	0											0	0.00%	0.00%
\$700,000 - 799,999	0	0											0	0.00%	0.00%
\$800,000 - 899,999	0	0											0	0.00%	0.00%
\$900,000 - 999,999	0	0											0	0.00%	0.00%
\$1,000,000 - and over	0	0											0	0.00%	0.00%
<b>Current Year</b>	<b>36</b>	<b>40</b>											<b>76</b>		
Previous Year	29	20											49		
Change from last month		11.11%													
<b>Change from last year</b>	<b>24.14%</b>	<b>100.00%</b>													
<b>Current YTD</b>	<b>36</b>	<b>76</b>													
Previous YTD	29	49	49	49	49	49	49	49	49	49	49	49	49	49	49
<b>% Change YTD</b>	<b>24.14%</b>	<b>55.10%</b>													



**Central Pasco Association of Realtors®  
Monthly Sales Trend Indicator  
2018**

**Sales by Price Range - Condominiums, Townhouses and Co-Op's**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	1	0											1	0.00%	7.69%
\$50,000 - 59,999	0	0											0	0.00%	0.00%
\$60,000 - 69,999	1	1											2	14.29%	15.38%
\$70,000 - 79,999	1	1											2	14.29%	15.38%
\$80,000 - 89,999	0	1											1	14.29%	7.69%
\$90,000 - 99,999	0	0											0	0.00%	0.00%
\$100,000 - 119,999	0	0											0	0.00%	0.00%
\$120,000 - 139,999	0	2											2	28.57%	15.38%
\$140,000 - 159,999	2	2											4	28.57%	30.77%
\$160,000 - 179,999	0	0											0	0.00%	0.00%
\$180,000 - 199,999	1	0											1	0.00%	7.69%
\$200,000 - 249,999	0	0											0	0.00%	0.00%
\$250,000 - 299,999	0	0											0	0.00%	0.00%
\$300,000 - 349,999	0	0											0	0.00%	0.00%
\$350,000 - 399,999	0	0											0	0.00%	0.00%
\$400,000 - 499,999	0	0											0	0.00%	0.00%
\$500,000 - 599,999	0	0											0	0.00%	0.00%
\$600,000 - 699,999	0	0											0	0.00%	0.00%
\$700,000 - 799,999	0	0											0	0.00%	0.00%
\$800,000 - 899,999	0	0											0	0.00%	0.00%
\$900,000 - 999,999	0	0											0	0.00%	0.00%
\$1,000,000 - and over	0	0											0	0.00%	0.00%
<b>Current Year</b>	<b>6</b>	<b>7</b>											<b>13</b>		
Previous Year	4	5											9		
Change from last month		16.67%													
<b>Change from last year</b>	<b>50.00%</b>	<b>40.00%</b>													
<b>Current YTD</b>	<b>6</b>	<b>13</b>													
Previous YTD	4	9	9	9	9	9	9	9	9	9	9	9			
<b>% Change YTD</b>	<b>50.00%</b>	<b>44.44%</b>													



**Central Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Price Range - Overall**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	4	0											4	0.00%	4.08%
\$50,000 - 59,999	1	1											2	2.00%	2.04%
\$60,000 - 69,999	1	2											3	4.00%	3.06%
\$70,000 - 79,999	5	1											6	2.00%	6.12%
\$80,000 - 89,999	1	1											2	2.00%	2.04%
\$90,000 - 99,999	2	1											3	2.00%	3.06%
\$100,000 - 119,999	1	3											4	6.00%	4.08%
\$120,000 - 139,999	5	5											10	10.00%	10.20%
\$140,000 - 159,999	3	6											9	12.00%	9.18%
\$160,000 - 179,999	3	1											4	2.00%	4.08%
\$180,000 - 199,999	8	3											11	6.00%	11.22%
\$200,000 - 249,999	5	12											17	24.00%	17.35%
\$250,000 - 299,999	3	5											8	10.00%	8.16%
\$300,000 - 349,999	4	6											10	12.00%	10.20%
\$350,000 - 399,999	1	3											4	6.00%	4.08%
\$400,000 - 499,999	1	0											1	0.00%	1.02%
\$500,000 - 599,999	0	0											0	0.00%	0.00%
\$600,000 - 699,999	0	0											0	0.00%	0.00%
\$700,000 - 799,999	0	0											0	0.00%	0.00%
\$800,000 - 899,999	0	0											0	0.00%	0.00%
\$900,000 - 999,999	0	0											0	0.00%	0.00%
\$1,000,000 - and over	0	0											0	0.00%	0.00%
<b>Current Year</b>	<b>48</b>	<b>50</b>											<b>98</b>		
Previous Year	36	28											64		
Change from last month		4.17%													
<b>Change from last year</b>		<b>78.57%</b>													
<b>Current YTD</b>	<b>48</b>	<b>98</b>													
Previous YTD	36	64	64	64	64	64	64	64	64	64	64	64	64	64	64
<b>% Change YTD</b>	<b>33.33%</b>	<b>53.13%</b>													



**Central Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0											<b>0</b>	0.00%	0.00%
1	0	1											<b>1</b>	2.00%	1.02%
2	13	11											<b>24</b>	22.00%	24.49%
3	24	25											<b>49</b>	50.00%	50.00%
4	9	12											<b>21</b>	24.00%	21.43%
5	1	1											<b>2</b>	2.00%	2.04%
6+	1	0											<b>1</b>	0.00%	1.02%
<b>Total</b>	<b>48</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>98</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	8	3											<b>11</b>	6.00%	11.22%
2	32	36											<b>68</b>	72.00%	69.39%
3	7	11											<b>18</b>	22.00%	18.37%
4	1	0											<b>1</b>	0.00%	1.02%
5	0	0											<b>0</b>	0.00%	0.00%
6+	0	0											<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>48</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>98</b>	<b>100.00%</b>	<b>100.00%</b>



**Central Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Home	34	40											<b>74</b>	80.00%	75.51%
Manufactured/Mobile Home	6	3											<b>9</b>	6.00%	9.18%
Condominium	4	4											<b>8</b>	8.00%	8.16%
Townhouse	2	3											<b>5</b>	6.00%	5.10%
Villa	2	0											<b>2</b>	0.00%	2.04%
<b>Total</b>	<b>48</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>98</b>	<b>100.00%</b>	<b>100.00%</b>



## Central Pasco Association of Realtors®

### Multiple Listing One Month Sales and Inventory Report - February 1 to February 28, 2018

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$1 - 49,999	0	0.00%	0	0	0.00%		5	
\$50,000 - 59,999	1	2.00%	74,900	53,000	71.00%	13	9	9.0
\$60,000 - 69,999	2	4.00%	84,900	65,950	78.00%	27	3	1.5
\$70,000 - 79,999	1	2.00%	78,000	79,000	101.00%	23	2	2.0
\$80,000 - 89,999	1	2.00%	95,000	80,000	84.00%	6	5	5.0
\$90,000 - 99,999	1	2.00%	99,900	99,900	100.00%	3	3	3.0
\$100,000 - 119,999	3	6.00%	117,300	113,000	96.00%	133	10	3.3
\$120,000 - 139,999	5	10.00%	138,920	130,580	94.00%	37	12	2.4
\$140,000 - 159,999	6	12.00%	152,317	147,250	97.00%	8	12	2.0
\$160,000 - 179,999	1	2.00%	185,000	175,000	95.00%	26	12	12.0
\$180,000 - 199,999	3	6.00%	189,667	188,333	99.00%	11	14	4.7
\$200,000 - 249,999	12	24.00%	235,217	225,875	96.00%	30	38	3.2
\$250,000 - 299,999	5	10.00%	283,880	282,240	99.00%	36	33	6.6
\$300,000 - 349,999	6	12.00%	324,117	315,042	97.00%	51	16	2.7
\$350,000 - 399,999	3	6.00%	376,633	370,000	98.00%	80	15	5.0
\$400,000 - 499,999	0	0.00%	0	0	0.00%		13	
\$500,000 - 599,999	0	0.00%	0	0	0.00%		7	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		2	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		3	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		0	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		1	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		3	
<b>Totals</b>	<b>50</b>	<b>100.00%</b>	<b>210,972</b>	<b>203,623</b>	<b>97.00%</b>	<b>37</b>	<b>218</b>	<b>4.4</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.**



## Central Pasco Association of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to February 28, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	4	4.08%	93,100	27,575	30.00%	56	5	2.5
\$50,000 - 59,999	2	2.04%	69,950	54,750	78.00%	12	9	9.0
\$60,000 - 69,999	3	3.06%	79,900	67,267	84.00%	18	3	2.0
\$70,000 - 79,999	6	6.12%	83,150	75,567	91.00%	58	2	0.7
\$80,000 - 89,999	2	2.04%	92,450	82,375	89.00%	39	5	5.0
\$90,000 - 99,999	3	3.06%	99,600	96,933	97.00%	35	3	2.0
\$100,000 - 119,999	4	4.08%	119,975	113,575	95.00%	103	10	5.0
\$120,000 - 139,999	10	10.20%	133,430	129,480	97.00%	27	12	2.4
\$140,000 - 159,999	9	9.18%	151,200	146,944	97.00%	44	12	2.7
\$160,000 - 179,999	4	4.08%	179,311	173,075	97.00%	43	12	6.0
\$180,000 - 199,999	11	11.22%	194,200	190,400	98.00%	48	14	2.6
\$200,000 - 249,999	17	17.35%	235,556	228,144	97.00%	26	38	4.5
\$250,000 - 299,999	8	8.16%	285,525	282,088	99.00%	30	33	8.3
\$300,000 - 349,999	10	10.20%	322,909	314,779	97.00%	63	16	3.2
\$350,000 - 399,999	4	4.08%	382,225	372,500	97.00%	62	15	7.5
\$400,000 - 499,999	1	1.02%	439,000	400,000	91.00%	134	13	26.0
\$500,000 - 599,999	0	0.00%	0	0	0.00%		7	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		2	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		3	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		0	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		1	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		3	
<b>Totals</b>	<b>98</b>	<b>100.00%</b>	<b>196,415</b>	<b>187,365</b>	<b>95.00%</b>	<b>44</b>	<b>218</b>	<b>4.5</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.**



## Central Pasco Association of Realtors®

Four Year Sales and Inventory History 2014 - 2018

Compiled from Monthly Sales and Inventory Reports

MY FLORIDA REGIONAL MLS		Average List	Average Sale	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
Month	Monthly Sales	Price	Price				
01-MAR-14	44	171,816	168,057	98%	127	257	5.8
01-APR-14	41	155,339	148,912	96%	79	241	5.9
01-MAY-14	37	147,958	142,608	96%	100	242	6.5
01-JUN-14	50	174,311	166,916	96%	88	247	4.9
01-JUL-14	39	165,287	160,863	97%	66	250	6.4
01-AUG-14	38	180,318	175,554	97%	131	245	6.4
01-SEP-14	59	152,473	149,663	98%	68	249	4.2
01-OCT-14	47	160,312	155,702	97%	64	232	4.9
01-NOV-14	45	165,116	161,004	98%	85	228	5.1
01-DEC-14	63	188,684	180,135	95%	110	215	3.4
01-JAN-15	38	143,272	139,028	97%	67	199	5.2
01-FEB-15	40	207,434	200,350	97%	82	206	5.2
01-MAR-15	54	188,217	180,139	96%	87	189	3.5
01-APR-15	47	194,237	187,147	96%	111	181	3.9
01-MAY-15	50	178,477	173,431	97%	79	203	4.1
01-JUN-15	53	213,855	208,150	97%	66	212	4.0
01-JUL-15	67	206,256	200,759	97%	66	203	3.0
01-AUG-15	68	178,127	174,426	98%	90	197	2.9
01-SEP-15	52	206,866	199,939	97%	85	188	3.6
01-OCT-15	46	164,707	160,591	98%	79	191	4.2
01-NOV-15	42	180,840	176,688	98%	67	201	4.8
01-DEC-15	50	196,193	191,474	98%	51	206	4.1
01-JAN-16	38	218,494	213,566	98%	50	222	5.8
01-FEB-16	38	180,031	173,390	96%	46	234	6.2
01-MAR-16	58	177,764	172,357	97%	68	227	3.9
01-APR-16	73	192,500	186,960	97%	65	212	2.9
01-MAY-16	65	212,791	205,880	97%	60	215	3.3
01-JUN-16	66	221,133	217,908	99%	39	201	3.0
01-JUL-16	68	214,039	204,730	96%	52	202	3.0
01-AUG-16	68	206,364	201,013	97%	48	219	3.2
01-SEP-16	52	229,714	223,882	97%	63	226	4.3
01-OCT-16	63	171,737	168,400	98%	46	222	3.5
01-NOV-16	53	188,963	184,919	98%	56	219	4.1
01-DEC-16	52	213,522	206,751	97%	78	210	4.0
01-JAN-17	36	235,036	220,914	94%	71	212	5.9
01-FEB-17	28	210,704	203,318	96%	41	223	8.0
01-MAR-17	64	213,028	201,211	94%	77	218	3.4
01-APR-17	69	171,675	166,387	97%	76	188	2.7
01-MAY-17	73	198,678	193,170	97%	51	194	2.7
01-JUN-17	80	218,985	202,206	92%	54	193	2.4
01-JUL-17	73	226,943	218,825	96%	63	200	2.7
01-AUG-17	68	197,979	191,481	97%	64	197	2.9
01-SEP-17	65	237,092	228,919	97%	69	203	3.1
01-OCT-17	60	195,296	189,597	97%	41	193	3.2
01-NOV-17	58	241,540	228,141	94%	54	191	3.3
01-DEC-17	57	207,054	201,962	98%	62	178	3.1
01-JAN-18	48	181,252	170,430	94%	51	199	4.1
01-FEB-18	50	210,972	203,623	97%	37	218	4.4



