



**East Pasco Association of Realtors®  
Monthly Sales Trend Indicator  
2018**

**Sales by Price Range - Single Family Homes & Villa's**

<b>Price Range</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
\$1 - 49,999	0	1											<b>1</b>	2.50%	1.33%
\$50,000 - 59,999	0	0											<b>0</b>	0.00%	0.00%
\$60,000 - 69,999	0	3											<b>3</b>	7.50%	4.00%
\$70,000 - 79,999	2	1											<b>3</b>	2.50%	4.00%
\$80,000 - 89,999	1	0											<b>1</b>	0.00%	1.33%
\$90,000 - 99,999	1	0											<b>1</b>	0.00%	1.33%
\$100,000 - 119,999	0	1											<b>1</b>	2.50%	1.33%
\$120,000 - 139,999	4	4											<b>8</b>	10.00%	10.67%
\$140,000 - 159,999	9	5											<b>14</b>	12.50%	18.67%
\$160,000 - 179,999	2	5											<b>7</b>	12.50%	9.33%
\$180,000 - 199,999	1	3											<b>4</b>	7.50%	5.33%
\$200,000 - 249,999	7	9											<b>16</b>	22.50%	21.33%
\$250,000 - 299,999	6	3											<b>9</b>	7.50%	12.00%
\$300,000 - 349,999	2	1											<b>3</b>	2.50%	4.00%
\$350,000 - 399,999	0	2											<b>2</b>	5.00%	2.67%
\$400,000 - 499,999	0	1											<b>1</b>	2.50%	1.33%
\$500,000 - 599,999	0	0											<b>0</b>	0.00%	0.00%
\$600,000 - 699,999	0	0											<b>0</b>	0.00%	0.00%
\$700,000 - 799,999	0	0											<b>0</b>	0.00%	0.00%
\$800,000 - 899,999	0	0											<b>0</b>	0.00%	0.00%
\$900,000 - 999,999	0	0											<b>0</b>	0.00%	0.00%
\$1,000,000 - and over	0	1											<b>1</b>	2.50%	1.33%
<b>Current Year</b>	<b>35</b>	<b>40</b>											<b>75</b>		
Previous Year	39	48											87		
Change from last month		14.29%													
<b>Change from last year</b>	<b>-10.26%</b>	<b>-16.67%</b>													
<b>Current YTD</b>	<b>35</b>	<b>75</b>													
Previous YTD	39	87	87	87	87	87	87	87	87	87	87	87			
<b>% Change YTD</b>	<b>-10.26%</b>	<b>-13.79%</b>													



**East Pasco Association of Realtors®  
Monthly Sales Trend Indicator  
2018**

**Sales by Price Range - Condominiums, Townhouses and Co-Op's**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	0											0	0.00%	0.00%
\$50,000 - 59,999	0	0											0	0.00%	0.00%
\$60,000 - 69,999	2	0											2	0.00%	28.57%
\$70,000 - 79,999	0	1											1	25.00%	14.29%
\$80,000 - 89,999	0	0											0	0.00%	0.00%
\$90,000 - 99,999	0	0											0	0.00%	0.00%
\$100,000 - 119,999	0	2											2	50.00%	28.57%
\$120,000 - 139,999	1	0											1	0.00%	14.29%
\$140,000 - 159,999	0	0											0	0.00%	0.00%
\$160,000 - 179,999	0	0											0	0.00%	0.00%
\$180,000 - 199,999	0	0											0	0.00%	0.00%
\$200,000 - 249,999	0	1											1	25.00%	14.29%
\$250,000 - 299,999	0	0											0	0.00%	0.00%
\$300,000 - 349,999	0	0											0	0.00%	0.00%
\$350,000 - 399,999	0	0											0	0.00%	0.00%
\$400,000 - 499,999	0	0											0	0.00%	0.00%
\$500,000 - 599,999	0	0											0	0.00%	0.00%
\$600,000 - 699,999	0	0											0	0.00%	0.00%
\$700,000 - 799,999	0	0											0	0.00%	0.00%
\$800,000 - 899,999	0	0											0	0.00%	0.00%
\$900,000 - 999,999	0	0											0	0.00%	0.00%
\$1,000,000 - and over	0	0											0	0.00%	0.00%
<b>Current Year</b>	<b>3</b>	<b>4</b>											<b>7</b>		
Previous Year	1	5											6		
Change from last month		33.33%													
<b>Change from last year</b>	<b>200.00%</b>	<b>-20.00%</b>													
<b>Current YTD</b>	<b>3</b>	<b>7</b>													
Previous YTD	1	6	6	6	6	6	6	6	6	6	6	6			
<b>% Change YTD</b>	<b>200.00%</b>	<b>16.67%</b>													



**East Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Price Range - Overall**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	7	6											13	8.22%	10.57%
\$50,000 - 59,999	2	9											11	12.33%	8.94%
\$60,000 - 69,999	3	3											6	4.11%	4.88%
\$70,000 - 79,999	4	6											10	8.22%	8.13%
\$80,000 - 89,999	1	1											2	1.37%	1.63%
\$90,000 - 99,999	1	0											1	0.00%	0.81%
\$100,000 - 119,999	0	8											8	10.96%	6.50%
\$120,000 - 139,999	5	5											10	6.85%	8.13%
\$140,000 - 159,999	9	7											16	9.59%	13.01%
\$160,000 - 179,999	2	6											8	8.22%	6.50%
\$180,000 - 199,999	1	3											4	4.11%	3.25%
\$200,000 - 249,999	7	11											18	15.07%	14.63%
\$250,000 - 299,999	6	3											9	4.11%	7.32%
\$300,000 - 349,999	2	1											3	1.37%	2.44%
\$350,000 - 399,999	0	2											2	2.74%	1.63%
\$400,000 - 499,999	0	1											1	1.37%	0.81%
\$500,000 - 599,999	0	0											0	0.00%	0.00%
\$600,000 - 699,999	0	0											0	0.00%	0.00%
\$700,000 - 799,999	0	0											0	0.00%	0.00%
\$800,000 - 899,999	0	0											0	0.00%	0.00%
\$900,000 - 999,999	0	0											0	0.00%	0.00%
\$1,000,000 - and over	0	1											1	1.37%	0.81%
<b>Current Year</b>	<b>50</b>	<b>73</b>											<b>123</b>		
Previous Year	62	78											140		
Change from last month		46.00%													
<b>Change from last year</b>		<b>-6.41%</b>													
<b>Current YTD</b>	<b>50</b>	<b>123</b>													
Previous YTD	62	140	140	140	140	140	140	140	140	140	140	140	140	140	140
<b>% Change YTD</b>	<b>-19.35%</b>	<b>-12.14%</b>													



**East Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	1											<b>1</b>	1.37%	0.81%
1	1	1											<b>2</b>	1.37%	1.63%
2	19	29											<b>48</b>	39.73%	39.02%
3	23	30											<b>53</b>	41.10%	43.09%
4	7	10											<b>17</b>	13.70%	13.82%
5	0	1											<b>1</b>	1.37%	0.81%
6+	0	1											<b>1</b>	1.37%	0.81%
<b>Total</b>	<b>50</b>	<b>73</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>123</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	7	14											<b>21</b>	19.18%	17.07%
2	39	54											<b>93</b>	73.97%	75.61%
3	2	4											<b>6</b>	5.48%	4.88%
4	2	0											<b>2</b>	0.00%	1.63%
5	0	0											<b>0</b>	0.00%	0.00%
6+	0	1											<b>1</b>	1.37%	0.81%
<b>Total</b>	<b>50</b>	<b>73</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>123</b>	<b>100.00%</b>	<b>100.00%</b>



**East Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Home	26	38											<b>64</b>	52.05%	52.03%
Manufactured/Mobile Home	12	29											<b>41</b>	39.73%	33.33%
Villa	9	2											<b>11</b>	2.74%	8.94%
Condominium	3	2											<b>5</b>	2.74%	4.07%
Townhouse	0	2											<b>2</b>	2.74%	1.63%
<b>Total</b>	<b>50</b>	<b>73</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>123</b>	<b>100.00%</b>	<b>100.00%</b>



## East Pasco Association of Realtors®

### Multiple Listing One Month Sales and Inventory Report - February 1 to February 28, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	6	8.22%	40,017	34,167	85.00%	81	33	5.5
\$50,000 - 59,999	9	12.33%	60,422	55,672	92.00%	86	17	1.9
\$60,000 - 69,999	3	4.11%	70,600	62,500	89.00%	86	16	5.3
\$70,000 - 79,999	6	8.22%	77,533	72,983	94.00%	32	13	2.2
\$80,000 - 89,999	1	1.37%	84,900	80,000	94.00%	21	11	11.0
\$90,000 - 99,999	0	0.00%	0	0	0.00%		6	
\$100,000 - 119,999	8	10.96%	120,513	108,050	90.00%	38	8	1.0
\$120,000 - 139,999	5	6.85%	132,540	128,960	97.00%	39	16	3.2
\$140,000 - 159,999	7	9.59%	156,443	152,157	97.00%	60	15	2.1
\$160,000 - 179,999	6	8.22%	168,467	166,917	99.00%	67	14	2.3
\$180,000 - 199,999	3	4.11%	186,133	190,800	103.00%	44	7	2.3
\$200,000 - 249,999	11	15.07%	226,493	222,802	98.00%	45	35	3.2
\$250,000 - 299,999	3	4.11%	278,028	266,000	96.00%	23	32	10.7
\$300,000 - 349,999	1	1.37%	309,900	305,000	98.00%	150	13	13.0
\$350,000 - 399,999	2	2.74%	399,450	388,500	97.00%	57	7	3.5
\$400,000 - 499,999	1	1.37%	449,900	430,000	96.00%	134	10	10.0
\$500,000 - 599,999	0	0.00%	0	0	0.00%		9	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		5	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		4	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		4	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		3	
\$1,000,000 - and over	1	1.37%	1,299,000	1,150,000	89.00%	323	4	4.0
<b>Totals</b>	<b>73</b>	<b>100.00%</b>	<b>164,659</b>	<b>157,130</b>	<b>95.00%</b>	<b>61</b>	<b>282</b>	<b>3.9</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



## East Pasco Association of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to February 28, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	13	10.57%	43,538	37,231	86.00%	124	33	5.1
\$50,000 - 59,999	11	8.94%	60,245	55,459	92.00%	116	17	3.1
\$60,000 - 69,999	6	4.88%	66,950	61,917	92.00%	52	16	5.3
\$70,000 - 79,999	10	8.13%	78,000	73,970	95.00%	29	13	2.6
\$80,000 - 89,999	2	1.63%	87,200	80,000	92.00%	91	11	11.0
\$90,000 - 99,999	1	0.81%	89,000	97,000	109.00%	13	6	12.0
\$100,000 - 119,999	8	6.50%	120,513	108,050	90.00%	38	8	2.0
\$120,000 - 139,999	10	8.13%	134,150	129,080	96.00%	37	16	3.2
\$140,000 - 159,999	16	13.01%	153,525	149,631	97.00%	52	15	1.9
\$160,000 - 179,999	8	6.50%	168,588	165,813	98.00%	70	14	3.5
\$180,000 - 199,999	4	3.25%	186,600	189,850	102.00%	86	7	3.5
\$200,000 - 249,999	18	14.63%	226,501	222,151	98.00%	46	35	3.9
\$250,000 - 299,999	9	7.32%	288,632	275,700	96.00%	94	32	7.1
\$300,000 - 349,999	3	2.44%	331,300	311,667	94.00%	102	13	8.7
\$350,000 - 399,999	2	1.63%	399,450	388,500	97.00%	57	7	7.0
\$400,000 - 499,999	1	0.81%	449,900	430,000	96.00%	134	10	20.0
\$500,000 - 599,999	0	0.00%	0	0	0.00%		9	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		5	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		4	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		4	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		3	
\$1,000,000 - and over	1	0.81%	1,299,000	1,150,000	89.00%	323	4	8.0
<b>Totals</b>	<b>123</b>	<b>100.00%</b>	<b>160,547</b>	<b>153,410</b>	<b>96.00%</b>	<b>70</b>	<b>282</b>	<b>4.6</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.**



**East Pasco Association of Realtors®**  
**Four Year Sales and Inventory History 2014 - 2018**  
 Compiled from Monthly Sales and Inventory Reports

MY FLORIDA REGIONAL MLS		Average List	Average Sale				Months
Month	Monthly Sales	Price	Price	% Diff Sell/List	Avg DOM	Current Inventory	Inventory
01-MAR-14	98	120,003	113,691	95%	88	482	4.9
01-APR-14	86	106,853	100,173	94%	161	460	5.3
01-MAY-14	69	127,594	121,788	95%	121	445	6.4
01-JUN-14	71	141,444	135,489	96%	128	432	6.1
01-JUL-14	60	121,849	114,311	94%	106	425	7.1
01-AUG-14	59	124,775	116,745	94%	97	425	7.2
01-SEP-14	58	130,278	123,114	95%	67	423	7.3
01-OCT-14	82	116,098	110,641	95%	101	433	5.3
01-NOV-14	55	135,391	126,127	93%	120	428	7.8
01-DEC-14	70	133,016	127,049	96%	126	408	5.8
01-JAN-15	61	106,564	100,180	94%	96	417	6.8
01-FEB-15	68	119,101	113,068	95%	142	407	6.0
01-MAR-15	78	159,444	149,025	93%	124	412	5.3
01-APR-15	77	106,769	101,942	95%	95	389	5.1
01-MAY-15	77	143,103	135,093	94%	114	368	4.8
01-JUN-15	77	164,262	156,487	95%	82	359	4.7
01-JUL-15	73	159,119	153,018	96%	80	361	4.9
01-AUG-15	73	133,725	128,045	96%	97	353	4.8
01-SEP-15	58	161,738	155,543	96%	106	359	6.2
01-OCT-15	60	128,895	122,373	95%	82	353	5.9
01-NOV-15	62	152,190	142,946	94%	114	345	5.6
01-DEC-15	67	146,726	139,710	95%	71	330	4.9
01-JAN-16	59	164,778	157,525	96%	89	313	5.3
01-FEB-16	70	131,271	125,864	96%	94	308	4.4
01-MAR-16	85	153,141	144,590	94%	91	294	3.5
01-APR-16	94	147,330	142,129	96%	66	273	2.9
01-MAY-16	86	158,100	151,128	96%	75	260	3.0
01-JUN-16	66	162,873	156,839	96%	84	279	4.2
01-JUL-16	59	146,217	137,561	94%	69	289	4.9
01-AUG-16	67	170,779	165,218	97%	64	290	4.3
01-SEP-16	74	151,427	145,008	96%	78	302	4.1
01-OCT-16	61	142,784	138,025	97%	76	319	5.2
01-NOV-16	74	164,191	156,360	95%	67	323	4.4
01-DEC-16	75	150,336	143,542	95%	69	329	4.4
01-JAN-17	62	127,265	118,430	93%	76	302	4.9
01-FEB-17	78	137,999	132,148	96%	79	295	3.8
01-MAR-17	89	158,374	152,137	96%	72	286	3.2
01-APR-17	89	170,408	165,515	97%	67	270	3.0
01-MAY-17	91	154,033	150,016	97%	62	269	3.0
01-JUN-17	77	153,344	149,059	97%	57	273	3.5
01-JUL-17	81	155,958	151,619	97%	81	279	3.4
01-AUG-17	61	153,010	148,779	97%	44	267	4.4
01-SEP-17	61	153,325	134,557	88%	110	294	4.8
01-OCT-17	76	178,244	172,442	97%	66	301	4.0
01-NOV-17	71	160,884	150,143	93%	62	298	4.2
01-DEC-17	92	209,973	199,416	95%	61	285	3.1
01-JAN-18	50	154,544	147,980	96%	84	308	6.2
01-FEB-18	73	164,659	157,130	95%	61	282	3.9



Board/Association: East Pasco  
 State: FL  
 Month: February

Year: 2018

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.org](mailto:data@realtors.org)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999		1		1
\$40,000 - \$49,999				
\$50,000 - \$59,999				
\$60,000 - \$69,999	2	1		3
\$70,000 - \$79,999	1			1
\$80,000 - \$89,999				
\$90,000 - \$99,999				
\$100,000 - \$119,999	1			1
\$120,000 - \$139,999	2	2		4
\$140,000 - \$159,999		5		5
\$160,000 - \$179,999	1	4		5
\$180,000 - \$199,999		2	1	3
\$200,000 - \$249,999		3	6	9
\$250,000 - \$299,999		2	1	3
\$300,000 - \$399,999		2	1	3
\$400,000 - \$499,999			1	1
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over			1	1
<b>Totals:</b>	<b>7</b>	<b>22</b>	<b>11</b>	<b>40</b>

**Condominium / Cooperative Units  
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999				
\$40,000 - \$49,999				
\$50,000 - \$59,999				
\$60,000 - \$69,999				
\$70,000 - \$79,999	1			1
\$80,000 - \$89,999				
\$90,000 - \$99,999				
\$100,000 - \$119,999	2			2
\$120,000 - \$139,999				
\$140,000 - \$159,999				
\$160,000 - \$179,999				
\$180,000 - \$199,999				
\$200,000 - \$249,999		1		1
\$250,000 - \$299,999				
\$300,000 - \$399,999				
\$400,000 - \$499,999				
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				
<b>Totals:</b>	<b>3</b>	<b>1</b>	<b>0</b>	<b>4</b>

**Active Listings  
 (Unsold Homes)**

2 or less	3	4 or more	Total
1			1
2			2
		1	1
1			1
1		1	2
3			3
4		1	5
8		1	9
7			7
9			9
6		1	7
30		1	31
31			31
19			19
9			9
4			4
5			5
4			4
4			4
4			4
3			3
4			4
<b>159</b>		<b>6</b>	<b>165</b>

**Sales Pending  
 (Under Contract)**

During Month	During Month
1	
	2
1	
1	2
	1
1	
4	1
7	
8	
5	1
5	1
10	
6	1
5	
2	
1	
<b>57</b>	<b>9</b>

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	21	3
31 - 60	7	
61 - 90	3	
91 - 120	1	1
121 - and over	8	
<b>Totals</b>	<b>40</b>	<b>4</b>