



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2018**

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	11	13											24	1.24%	1.21%
\$50,000 - 59,999	8	7											15	0.67%	0.76%
\$60,000 - 69,999	10	10											20	0.96%	1.01%
\$70,000 - 79,999	12	4											16	0.38%	0.81%
\$80,000 - 89,999	18	15											33	1.43%	1.66%
\$90,000 - 99,999	19	14											33	1.34%	1.66%
\$100,000 - 119,999	37	34											71	3.25%	3.58%
\$120,000 - 139,999	62	52											114	4.97%	5.75%
\$140,000 - 159,999	54	77											131	7.36%	6.61%
\$160,000 - 179,999	72	92											164	8.80%	8.27%
\$180,000 - 199,999	72	84											156	8.03%	7.87%
\$200,000 - 249,999	171	179											350	17.11%	17.66%
\$250,000 - 299,999	109	124											233	11.85%	11.76%
\$300,000 - 349,999	72	90											162	8.60%	8.17%
\$350,000 - 399,999	40	62											102	5.93%	5.15%
\$400,000 - 499,999	65	66											131	6.31%	6.61%
\$500,000 - 599,999	28	44											72	4.21%	3.63%
\$600,000 - 699,999	19	23											42	2.20%	2.12%
\$700,000 - 799,999	13	22											35	2.10%	1.77%
\$800,000 - 899,999	10	6											16	0.57%	0.81%
\$900,000 - 999,999	7	8											15	0.76%	0.76%
\$1,000,000 - and over	27	20											47	1.91%	2.37%
Current Year	936	1,046											1,982		
Previous Year	1,001	1,071											2,072		
Change from last month		11.75%													
Change from last year	-6.49%	-2.33%													
Current YTD	936	1,982													
Previous YTD	1,001	2,072	2,072	2,072	2,072	2,072	2,072	2,072	2,072	2,072	2,072	2,072			
% Change YTD	-6.49%	-4.34%													



Pinellas Realtor® Organization Monthly Sales Trend Indicator 2018

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	19	20											39	3.52%	3.57%
\$50,000 - 59,999	19	17											36	2.99%	3.30%
\$60,000 - 69,999	20	31											51	5.46%	4.67%
\$70,000 - 79,999	20	34											54	5.99%	4.95%
\$80,000 - 89,999	36	27											63	4.75%	5.77%
\$90,000 - 99,999	33	30											63	5.28%	5.77%
\$100,000 - 119,999	51	55											106	9.68%	9.71%
\$120,000 - 139,999	55	47											102	8.27%	9.34%
\$140,000 - 159,999	33	45											78	7.92%	7.14%
\$160,000 - 179,999	22	30											52	5.28%	4.76%
\$180,000 - 199,999	23	25											48	4.40%	4.40%
\$200,000 - 249,999	50	43											93	7.57%	8.52%
\$250,000 - 299,999	37	35											72	6.16%	6.59%
\$300,000 - 349,999	19	22											41	3.87%	3.75%
\$350,000 - 399,999	19	21											40	3.70%	3.66%
\$400,000 - 499,999	23	24											47	4.23%	4.30%
\$500,000 - 599,999	23	25											48	4.40%	4.40%
\$600,000 - 699,999	8	8											16	1.41%	1.47%
\$700,000 - 799,999	4	6											10	1.06%	0.92%
\$800,000 - 899,999	2	10											12	1.76%	1.10%
\$900,000 - 999,999	0	3											3	0.53%	0.27%
\$1,000,000 - and over	8	10											18	1.76%	1.65%
Current Year	524	568											1,092		
Previous Year	540	583											1,123		
Change from last month		8.40%													
Change from last year	-2.96%	-2.57%													
Current YTD	524	1,092													
Previous YTD	540	1,123	1,123	1,123	1,123	1,123	1,123	1,123	1,123	1,123	1,123	1,123			
% Change YTD	-2.96%	-2.76%													



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2018
Sales by Price Range - Overall

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	37	52											89	3.11%	2.81%
\$50,000 - 59,999	32	29											61	1.74%	1.93%
\$60,000 - 69,999	32	51											83	3.05%	2.62%
\$70,000 - 79,999	37	41											78	2.45%	2.47%
\$80,000 - 89,999	58	47											105	2.81%	3.32%
\$90,000 - 99,999	53	49											102	2.93%	3.23%
\$100,000 - 119,999	91	91											182	5.45%	5.76%
\$120,000 - 139,999	119	102											221	6.10%	6.99%
\$140,000 - 159,999	88	123											211	7.36%	6.67%
\$160,000 - 179,999	94	123											217	7.36%	6.86%
\$180,000 - 199,999	95	110											205	6.58%	6.48%
\$200,000 - 249,999	221	223											444	13.35%	14.04%
\$250,000 - 299,999	147	159											306	9.52%	9.68%
\$300,000 - 349,999	91	113											204	6.76%	6.45%
\$350,000 - 399,999	59	83											142	4.97%	4.49%
\$400,000 - 499,999	88	90											178	5.39%	5.63%
\$500,000 - 599,999	51	69											120	4.13%	3.80%
\$600,000 - 699,999	27	31											58	1.86%	1.83%
\$700,000 - 799,999	17	28											45	1.68%	1.42%
\$800,000 - 899,999	12	16											28	0.96%	0.89%
\$900,000 - 999,999	7	11											18	0.66%	0.57%
\$1,000,000 - and over	35	30											65	1.80%	2.06%
Current Year	1,491	1,671											3,162		
Previous Year	1,592	1,693											3,285		
Change from last month		12.07%													
Change from last year		-1.30%													
Current YTD	1,491	3,162													
Previous YTD	1,592	3,285	3,285	3,285	3,285	3,285	3,285	3,285	3,285	3,285	3,285	3,285			
% Change YTD	-6.34%	-3.74%													



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2018
Sales by Bedroom Count

Bedrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
0	5	5											10	0.30%	0.32%
1	115	141											256	8.44%	8.10%
2	631	672											1,303	40.22%	41.21%
3	515	596											1,111	35.67%	35.14%
4	187	205											392	12.27%	12.40%
5	34	46											80	2.75%	2.53%
6+	4	6											10	0.36%	0.32%
Total	1,491	1,671	0	0	0	0	0	0	0	0	0	0	3,162	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
1	351	396											747	23.70%	23.62%
2	939	1,048											1,987	62.72%	62.84%
3	156	189											345	11.31%	10.91%
4	33	32											65	1.92%	2.06%
5	8	3											11	0.18%	0.35%
6+	4	3											7	0.18%	0.22%
Total	1,491	1,671	0	0	0	0	0	0	0	0	0	0	3,162	100.00%	100.00%



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2018
Sales by Housing Style

Style	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
Single Family Home	873	983											1,856	58.83%	58.70%
Condominium	437	477											914	28.55%	28.91%
Townhouse	85	90											175	5.39%	5.53%
Villa	63	63											126	3.77%	3.98%
Manufactured/Mobile Home	29	56											85	3.35%	2.69%
Co-Op	2	1											3	0.06%	0.09%
Modular	1	0											1	0.00%	0.03%
Dock-Rackominium	1	0											1	0.00%	0.03%
Half Duplex	0	1											1	0.06%	0.03%
Total	1,491	1,671	0	0	0	0	0	0	0	0	0	0	3,162	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - February 1 to February 28, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	52	3.11%	46,775	38,403	82.00%	57	77	1.5
\$50,000 - 59,999	29	1.74%	59,917	54,071	90.00%	70	57	2.0
\$60,000 - 69,999	51	3.05%	68,633	64,432	94.00%	76	98	1.9
\$70,000 - 79,999	41	2.45%	77,529	74,569	96.00%	52	97	2.4
\$80,000 - 89,999	47	2.81%	88,187	83,622	95.00%	64	114	2.4
\$90,000 - 99,999	49	2.93%	99,751	94,121	94.00%	36	113	2.3
\$100,000 - 119,999	91	5.45%	114,850	109,493	95.00%	55	219	2.4
\$120,000 - 139,999	102	6.10%	134,676	129,626	96.00%	41	269	2.6
\$140,000 - 159,999	123	7.36%	154,098	149,791	97.00%	42	228	1.9
\$160,000 - 179,999	123	7.36%	175,729	169,481	96.00%	50	262	2.1
\$180,000 - 199,999	110	6.58%	193,890	188,797	97.00%	53	273	2.5
\$200,000 - 249,999	223	13.35%	229,994	224,739	98.00%	56	624	2.8
\$250,000 - 299,999	159	9.52%	281,093	274,234	98.00%	57	585	3.7
\$300,000 - 349,999	113	6.76%	331,926	322,613	97.00%	62	397	3.5
\$350,000 - 399,999	83	4.97%	382,047	370,462	97.00%	72	368	4.4
\$400,000 - 499,999	90	5.39%	457,273	443,048	97.00%	69	433	4.8
\$500,000 - 599,999	69	4.13%	560,533	539,172	96.00%	83	306	4.4
\$600,000 - 699,999	31	1.86%	656,201	643,127	98.00%	92	256	8.3
\$700,000 - 799,999	28	1.68%	765,432	737,280	96.00%	89	168	6.0
\$800,000 - 899,999	16	0.96%	869,669	842,500	97.00%	121	142	8.9
\$900,000 - 999,999	11	0.66%	986,036	933,091	95.00%	139	87	7.9
\$1,000,000 - and over	30	1.80%	1,923,877	1,742,550	91.00%	128	491	16.4
Totals	1,671	100.00%	284,410	273,056	96.00%	61	5,664	3.4

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to February 28, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	89	2.81%	53,961	37,160	69.00%	68	77	1.7
\$50,000 - 59,999	61	1.93%	59,960	54,503	91.00%	73	57	1.9
\$60,000 - 69,999	83	2.62%	69,098	64,519	93.00%	68	98	2.4
\$70,000 - 79,999	78	2.47%	78,478	74,968	96.00%	50	97	2.5
\$80,000 - 89,999	105	3.32%	87,916	84,018	96.00%	82	114	2.2
\$90,000 - 99,999	102	3.23%	98,991	94,111	95.00%	41	113	2.2
\$100,000 - 119,999	182	5.76%	115,716	110,084	95.00%	56	219	2.4
\$120,000 - 139,999	221	6.99%	134,659	129,839	96.00%	45	269	2.4
\$140,000 - 159,999	211	6.67%	154,464	149,368	97.00%	41	228	2.2
\$160,000 - 179,999	217	6.86%	175,574	169,446	97.00%	49	262	2.4
\$180,000 - 199,999	205	6.48%	193,572	188,680	97.00%	48	273	2.7
\$200,000 - 249,999	444	14.04%	230,564	223,949	97.00%	59	624	2.8
\$250,000 - 299,999	306	9.68%	280,247	273,038	97.00%	62	585	3.8
\$300,000 - 349,999	204	6.45%	331,556	322,091	97.00%	66	397	3.9
\$350,000 - 399,999	142	4.49%	383,772	371,451	97.00%	68	368	5.2
\$400,000 - 499,999	178	5.63%	459,131	445,179	97.00%	78	433	4.9
\$500,000 - 599,999	120	3.80%	561,970	541,661	96.00%	84	306	5.1
\$600,000 - 699,999	58	1.83%	661,130	641,884	97.00%	102	256	8.8
\$700,000 - 799,999	45	1.42%	768,331	736,565	96.00%	121	168	7.5
\$800,000 - 899,999	28	0.89%	869,807	844,720	97.00%	121	142	10.1
\$900,000 - 999,999	18	0.57%	986,153	939,631	95.00%	106	87	9.7
\$1,000,000 - and over	65	2.06%	1,769,140	1,634,500	92.00%	151	491	15.1
Totals	3,162	100.00%	281,556	270,339	96.00%	64	5,664	3.6

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization
Four Year Sales and Inventory History 2014 - 2018
 Compiled from Monthly Sales and Inventory Reports

MY FLORIDA REGIONAL MLS		Average List	Average Sale				Months
Month	Monthly Sales	Price	Price	% Diff Sell/List	Avg DOM	Current Inventory	Inventory
01-MAR-14	1,664	205,791	195,651	95%	79	9,479	5.7
01-APR-14	1,854	211,201	200,081	95%	84	9,166	4.9
01-MAY-14	1,823	225,321	213,015	95%	81	8,496	4.7
01-JUN-14	1,824	216,671	207,070	96%	75	8,156	4.5
01-JUL-14	1,805	216,986	206,849	95%	81	8,005	4.4
01-AUG-14	1,792	222,731	212,837	96%	81	7,939	4.4
01-SEP-14	1,666	213,633	204,142	96%	79	7,992	4.8
01-OCT-14	1,872	230,632	220,658	96%	75	8,067	4.3
01-NOV-14	1,494	213,615	203,558	95%	79	7,980	5.3
01-DEC-14	1,919	220,822	210,231	95%	81	7,977	4.2
01-JAN-15	1,330	212,038	200,995	95%	80	8,033	6.0
01-FEB-15	1,674	201,718	192,057	95%	78	8,011	4.8
01-MAR-15	2,085	224,767	214,902	96%	77	7,818	3.7
01-APR-15	2,217	228,233	218,666	96%	75	7,602	3.4
01-MAY-15	2,110	228,982	220,246	96%	68	7,415	3.5
01-JUN-15	2,276	232,494	224,009	96%	66	7,272	3.2
01-JUL-15	2,217	225,203	217,009	96%	66	7,080	3.2
01-AUG-15	1,943	220,707	212,701	96%	69	6,902	3.6
01-SEP-15	2,096	229,520	218,840	95%	61	6,777	3.2
01-OCT-15	1,847	229,468	219,964	96%	68	6,807	3.7
01-NOV-15	1,569	225,336	216,523	96%	65	6,856	4.4
01-DEC-15	2,007	231,650	222,622	96%	66	6,792	3.4
01-JAN-16	1,368	237,987	227,365	96%	70	7,000	5.1
01-FEB-16	1,687	240,032	229,755	96%	70	7,290	4.3
01-MAR-16	2,093	236,471	227,453	96%	64	7,255	3.5
01-APR-16	2,280	238,976	229,672	96%	63	7,028	3.1
01-MAY-16	2,205	237,884	229,312	96%	59	7,050	3.2
01-JUN-16	2,328	267,817	255,428	95%	59	7,342	3.2
01-JUL-16	1,962	265,459	248,215	94%	59	7,434	3.8
01-AUG-16	2,084	248,533	238,685	96%	58	7,636	3.7
01-SEP-16	1,977	252,225	242,329	96%	57	7,785	3.9
01-OCT-16	1,800	246,658	236,952	96%	60	7,869	4.4
01-NOV-16	1,824	254,510	243,657	96%	61	7,994	4.4
01-DEC-16	1,953	256,099	244,895	96%	65	7,740	4.0
01-JAN-17	1,592	248,666	237,388	95%	68	7,659	4.8
01-FEB-17	1,693	260,073	249,692	96%	69	7,382	4.4
01-MAR-17	2,475	259,836	249,189	96%	62	7,126	2.9
01-APR-17	2,227	271,282	260,752	96%	64	6,522	2.9
01-MAY-17	2,408	277,215	266,027	96%	58	6,190	2.6
01-JUN-17	2,470	292,765	281,605	96%	54	6,187	2.5
01-JUL-17	2,088	277,398	267,759	97%	51	6,102	2.9
01-AUG-17	2,127	269,971	258,917	96%	54	5,984	2.8
01-SEP-17	1,605	274,310	262,505	96%	55	5,897	3.7
01-OCT-17	1,759	263,484	254,077	96%	55	5,842	3.3
01-NOV-17	1,726	259,200	248,683	96%	59	5,928	3.4
01-DEC-17	1,988	276,979	264,976	96%	55	5,638	2.8
01-JAN-18	1,491	278,357	267,293	96%	67	5,771	3.9
01-FEB-18	1,671	284,410	273,056	96%	61	5,664	3.4

Board/Association: Pinellas SuncoastState: FLMonth: FebruaryYear: 2018

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:

Fax:

Questions:

data@realtors.org

202-383-7568

202-383-1276

Single-Family Units Number of Bedrooms

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$1 - \$29,999		1		1
\$30,000 - \$39,999		1	1	2
\$40,000 - \$49,999	9	1		10
\$50,000 - \$59,999	6	1		7
\$60,000 - \$69,999	5	4	1	10
\$70,000 - \$79,999	2	2		4
\$80,000 - \$89,999	12	3		15
\$90,000 - \$99,999	11	2	1	14
\$100,000 - \$119,999	23	10	1	34
\$120,000 - \$139,999	25	23	4	52
\$140,000 - \$159,999	41	34	2	77
\$160,000 - \$179,999	36	51	5	92
\$180,000 - \$199,999	37	38	9	84
\$200,000 - \$249,999	46	110	23	179
\$250,000 - \$299,999	17	73	34	124
\$300,000 - \$399,999	18	82	52	152
\$400,000 - \$499,999	9	21	36	66
\$500,000 - \$549,999	1	17	13	31
\$550,000 - \$599,999		4	9	13
\$600,000 - \$699,999	1	7	15	23
\$700,000 - \$799,999	1	5	16	22
\$800,000 - \$899,999		1	5	6
\$900,000 - \$999,999	1	3	4	8
\$1,000,000 - and over		3	17	20
Totals:	301	497	248	1046

Condominium / Cooperative Units Number of Bedrooms

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$1 - \$29,999	1			1
\$30,000 - \$39,999	6			6
\$40,000 - \$49,999	11	2		13
\$50,000 - \$59,999	17			17
\$60,000 - \$69,999	31			31
\$70,000 - \$79,999	34			34
\$80,000 - \$89,999	27			27
\$90,000 - \$99,999	27	3		30
\$100,000 - \$119,999	54	1		55
\$120,000 - \$139,999	42	4	1	47
\$140,000 - \$159,999	42	3		45
\$160,000 - \$179,999	26	4		30
\$180,000 - \$199,999	20	3	2	25
\$200,000 - \$249,999	34	9		43
\$250,000 - \$299,999	21	14		35
\$300,000 - \$399,999	30	12	1	43
\$400,000 - \$499,999	20	4		24
\$500,000 - \$549,999	9	5		14
\$550,000 - \$599,999	4	7		11
\$600,000 - \$699,999	5	3		8
\$700,000 - \$799,999	4	2		6
\$800,000 - \$899,999	3	7		10
\$900,000 - \$999,999		2	1	3
\$1,000,000 - and over	2	7	1	10
Totals:	470	92	6	568

Active Listings (Unsold Homes)

2 or less	3	4 or more
2		1
2		10
7		10
6		40
20		53
15		58
26		68
28		73
77		124
101		152
116		92
135		108
154		107
434		163
396		167
499		238
287		132
87		39
125		47
164		89
108		52
100		38
62		22
380		106
3331		1989

Sales Pending (Under Contract)

During Month	During Month
1	6
5	3
5	13
6	24
10	26
12	33
18	38
20	37
41	63
72	71
84	48
103	32
115	41
250	60
179	45
208	61
109	48
22	13
31	6
34	14
33	9
15	7
10	4
41	9
1424	711

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	526	289
31 - 60	187	84
61 - 90	128	71
91 - 120	61	34
121 - and over	144	90
Totals	1,046	568