



Pinellas Realtor® Organization Monthly Sales Trend Indicator 2018

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	11	13	9										33	0.63%	0.97%
\$50,000 - 59,999	8	7	14										29	0.98%	0.85%
\$60,000 - 69,999	10	10	17										37	1.19%	1.09%
\$70,000 - 79,999	12	4	17										33	1.19%	0.97%
\$80,000 - 89,999	18	15	18										51	1.26%	1.50%
\$90,000 - 99,999	19	14	21										54	1.47%	1.59%
\$100,000 - 119,999	37	33	47										117	3.30%	3.44%
\$120,000 - 139,999	62	52	81										195	5.69%	5.73%
\$140,000 - 159,999	54	77	82										213	5.76%	6.26%
\$160,000 - 179,999	72	92	107										271	7.51%	7.96%
\$180,000 - 199,999	72	84	111										267	7.79%	7.84%
\$200,000 - 249,999	171	179	251										601	17.63%	17.65%
\$250,000 - 299,999	109	124	176										409	12.36%	12.01%
\$300,000 - 349,999	72	90	121										283	8.50%	8.31%
\$350,000 - 399,999	40	62	84										186	5.90%	5.46%
\$400,000 - 499,999	65	67	106										238	7.44%	6.99%
\$500,000 - 599,999	28	44	50										122	3.51%	3.58%
\$600,000 - 699,999	19	22	31										72	2.18%	2.11%
\$700,000 - 799,999	13	22	18										53	1.26%	1.56%
\$800,000 - 899,999	10	6	12										28	0.84%	0.82%
\$900,000 - 999,999	7	8	11										26	0.77%	0.76%
\$1,000,000 - and over	27	20	40										87	2.81%	2.56%
Current Year	936	1,045	1,424										3,405		
Previous Year	1,001	1,071	1,581										3,653		
Change from last month		11.65%	36.27%												
Change from last year	-6.49%	-2.43%	-9.93%												
Current YTD	936	1,981	3,405												
Previous YTD	1,001	2,072	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653	3,653			
% Change YTD	-6.49%	-4.39%	-6.79%												



Pinellas Realtor® Organization Monthly Sales Trend Indicator 2018

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	19	21	25										65	3.54%	3.61%
\$50,000 - 59,999	19	17	26										62	3.68%	3.44%
\$60,000 - 69,999	20	31	28										79	3.96%	4.38%
\$70,000 - 79,999	20	34	40										94	5.66%	5.22%
\$80,000 - 89,999	36	27	30										93	4.24%	5.16%
\$90,000 - 99,999	33	30	38										101	5.37%	5.60%
\$100,000 - 119,999	51	56	73										180	10.33%	9.99%
\$120,000 - 139,999	55	48	62										165	8.77%	9.16%
\$140,000 - 159,999	33	45	46										124	6.51%	6.88%
\$160,000 - 179,999	22	30	44										96	6.22%	5.33%
\$180,000 - 199,999	23	25	31										79	4.38%	4.38%
\$200,000 - 249,999	50	43	62										155	8.77%	8.60%
\$250,000 - 299,999	37	35	44										116	6.22%	6.44%
\$300,000 - 349,999	19	22	34										75	4.81%	4.16%
\$350,000 - 399,999	19	21	26										66	3.68%	3.66%
\$400,000 - 499,999	23	24	38										85	5.37%	4.72%
\$500,000 - 599,999	23	25	15										63	2.12%	3.50%
\$600,000 - 699,999	8	8	11										27	1.56%	1.50%
\$700,000 - 799,999	4	6	9										19	1.27%	1.05%
\$800,000 - 899,999	2	10	5										17	0.71%	0.94%
\$900,000 - 999,999	0	3	8										11	1.13%	0.61%
\$1,000,000 - and over	8	10	12										30	1.70%	1.66%
Current Year	524	571	707										1,802		
Previous Year	540	583	826										1,949		
Change from last month		8.97%	23.82%												
Change from last year	-2.96%	-2.06%	-14.41%												
Current YTD	524	1,095	1,802												
Previous YTD	540	1,123	1,949	1,949	1,949	1,949	1,949	1,949	1,949	1,949	1,949	1,949			
% Change YTD	-2.96%	-2.49%	-7.54%												



Pinellas Realtor® Organization Monthly Sales Trend Indicator 2018 Sales by Price Range - Overall

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	37	53	56										146	2.52%	2.71%
\$50,000 - 59,999	32	29	48										109	2.16%	2.02%
\$60,000 - 69,999	32	51	53										136	2.39%	2.53%
\$70,000 - 79,999	37	41	69										147	3.11%	2.73%
\$80,000 - 89,999	58	47	53										158	2.39%	2.93%
\$90,000 - 99,999	53	49	65										167	2.93%	3.10%
\$100,000 - 119,999	91	91	129										311	5.81%	5.78%
\$120,000 - 139,999	119	103	148										370	6.67%	6.87%
\$140,000 - 159,999	88	123	133										344	5.99%	6.39%
\$160,000 - 179,999	94	123	156										373	7.03%	6.93%
\$180,000 - 199,999	95	110	144										349	6.49%	6.48%
\$200,000 - 249,999	221	223	313										757	14.10%	14.06%
\$250,000 - 299,999	147	159	220										526	9.91%	9.77%
\$300,000 - 349,999	91	113	155										359	6.98%	6.67%
\$350,000 - 399,999	59	83	110										252	4.95%	4.68%
\$400,000 - 499,999	88	91	144										323	6.49%	6.00%
\$500,000 - 599,999	51	69	65										185	2.93%	3.44%
\$600,000 - 699,999	27	30	42										99	1.89%	1.84%
\$700,000 - 799,999	17	28	28										73	1.26%	1.36%
\$800,000 - 899,999	12	16	18										46	0.81%	0.85%
\$900,000 - 999,999	7	11	19										37	0.86%	0.69%
\$1,000,000 - and over	35	30	52										117	2.34%	2.17%
Current Year	1,491	1,673	2,220										5,384		
Previous Year	1,592	1,693	2,475										5,760		
Change from last month		12.21%	32.70%												
Change from last year		-1.18%	-10.30%												
Current YTD	1,491	3,164	5,384												
Previous YTD	1,592	3,285	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760			
% Change YTD	-6.34%	-3.68%	-6.53%												



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2018
Sales by Bedroom Count

Bedrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
0	5	6	8										19	0.36%	0.35%
1	115	141	142										398	6.40%	7.39%
2	631	672	932										2,235	41.98%	41.51%
3	515	597	789										1,901	35.54%	35.31%
4	187	206	282										675	12.70%	12.54%
5	34	46	59										139	2.66%	2.58%
6+	4	5	8										17	0.36%	0.32%
Total	1,491	1,673	2,220	0	0	0	0	0	0	0	0	0	5,384	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
1	351	397	497										1,245	22.39%	23.12%
2	939	1,049	1,426										3,414	64.23%	63.41%
3	156	189	237										582	10.68%	10.81%
4	33	32	38										103	1.71%	1.91%
5	8	3	16										27	0.72%	0.50%
6+	4	3	6										13	0.27%	0.24%
Total	1,491	1,673	2,220	0	0	0	0	0	0	0	0	0	5,384	100.00%	100.00%



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2018
Sales by Housing Style

Style	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
Single Family Home	873	982	1,357										3,212	61.13%	59.66%
Condominium	437	479	592										1,508	26.67%	28.01%
Townhouse	85	91	115										291	5.18%	5.40%
Villa	63	63	67										193	3.02%	3.58%
Manufactured/Mobile Home	29	56	83										168	3.74%	3.12%
Co-Op	2	1	0										3	0.00%	0.06%
Dock-Rackominium	1	0	2										3	0.09%	0.06%
Modular	1	0	2										3	0.09%	0.06%
Half Duplex	0	1	1										2	0.05%	0.04%
Farm	0	0	1										1	0.05%	0.02%
Total	1,491	1,673	2,220	0	0	0	0	0	0	0	0	0	5,384	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - March 1 to March 31, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	56	2.52%	79,497	35,491	45.00%	60	59	1.1
\$50,000 - 59,999	48	2.16%	58,952	54,714	93.00%	45	57	1.2
\$60,000 - 69,999	53	2.39%	69,522	64,028	92.00%	53	95	1.8
\$70,000 - 79,999	69	3.11%	80,437	74,869	93.00%	51	93	1.4
\$80,000 - 89,999	53	2.39%	90,195	84,691	94.00%	41	126	2.4
\$90,000 - 99,999	65	2.93%	98,425	94,633	96.00%	37	110	1.7
\$100,000 - 119,999	129	5.81%	115,509	110,192	95.00%	76	216	1.7
\$120,000 - 139,999	148	6.67%	133,480	129,123	97.00%	38	253	1.7
\$140,000 - 159,999	133	5.99%	154,845	150,131	97.00%	40	209	1.6
\$160,000 - 179,999	156	7.03%	173,869	169,309	97.00%	53	241	1.5
\$180,000 - 199,999	144	6.49%	194,168	188,352	97.00%	43	263	1.8
\$200,000 - 249,999	313	14.10%	231,138	224,478	97.00%	46	607	1.9
\$250,000 - 299,999	220	9.91%	278,448	271,688	98.00%	49	563	2.6
\$300,000 - 349,999	155	6.98%	331,369	321,576	97.00%	60	377	2.4
\$350,000 - 399,999	110	4.95%	385,205	375,421	97.00%	71	353	3.2
\$400,000 - 499,999	144	6.49%	457,074	442,937	97.00%	58	441	3.1
\$500,000 - 599,999	65	2.93%	560,801	541,027	96.00%	81	326	5.0
\$600,000 - 699,999	42	1.89%	661,750	642,907	97.00%	135	271	6.5
\$700,000 - 799,999	28	1.26%	783,236	742,018	95.00%	139	177	6.3
\$800,000 - 899,999	18	0.81%	881,833	849,701	96.00%	168	152	8.4
\$900,000 - 999,999	19	0.86%	977,958	940,368	96.00%	172	88	4.6
\$1,000,000 - and over	52	2.34%	1,776,985	1,681,717	95.00%	163	504	9.7
Totals	2,220	100.00%	290,189	278,898	96.00%	59	5,581	2.5

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to March 31, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	146	2.71%	63,522	36,320	57.00%	65	59	1.2
\$50,000 - 59,999	109	2.02%	59,516	54,596	92.00%	61	57	1.6
\$60,000 - 69,999	136	2.53%	69,263	64,328	93.00%	62	95	2.1
\$70,000 - 79,999	147	2.73%	79,397	74,922	94.00%	51	93	1.9
\$80,000 - 89,999	158	2.93%	88,680	84,244	95.00%	68	126	2.4
\$90,000 - 99,999	167	3.10%	98,771	94,314	95.00%	39	110	2.0
\$100,000 - 119,999	311	5.78%	115,488	110,129	95.00%	65	216	2.1
\$120,000 - 139,999	370	6.87%	134,161	129,539	97.00%	42	253	2.1
\$140,000 - 159,999	344	6.39%	154,611	149,663	97.00%	41	209	1.8
\$160,000 - 179,999	373	6.93%	174,861	169,389	97.00%	50	241	1.9
\$180,000 - 199,999	349	6.48%	193,818	188,545	97.00%	46	263	2.3
\$200,000 - 249,999	757	14.06%	230,801	224,167	97.00%	54	607	2.4
\$250,000 - 299,999	526	9.77%	279,495	272,473	97.00%	56	563	3.2
\$300,000 - 349,999	359	6.67%	331,475	321,869	97.00%	63	377	3.2
\$350,000 - 399,999	252	4.68%	384,398	373,184	97.00%	69	353	4.2
\$400,000 - 499,999	323	6.00%	458,108	444,117	97.00%	69	441	4.1
\$500,000 - 599,999	185	3.44%	561,559	541,438	96.00%	83	326	5.3
\$600,000 - 699,999	99	1.84%	661,965	642,696	97.00%	117	271	8.2
\$700,000 - 799,999	73	1.36%	774,048	738,657	95.00%	128	177	7.3
\$800,000 - 899,999	46	0.85%	874,513	846,669	97.00%	139	152	9.9
\$900,000 - 999,999	37	0.69%	981,945	940,010	96.00%	140	88	7.1
\$1,000,000 - and over	117	2.17%	1,772,626	1,655,485	93.00%	156	504	12.9
Totals	5,384	100.00%	284,996	273,759	96.00%	62	5,581	3.1

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization
Four Year Sales and Inventory History 2014 - 2018
 Compiled from Monthly Sales and Inventory Reports

MY FLORIDA REGIONAL MLS							
Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-APR-14	1,854	211,201	200,081	95%	84	9,166	4.9
01-MAY-14	1,823	225,321	213,015	95%	81	8,496	4.7
01-JUN-14	1,824	216,671	207,070	96%	75	8,156	4.5
01-JUL-14	1,805	216,986	206,849	95%	81	8,005	4.4
01-AUG-14	1,792	222,731	212,837	96%	81	7,939	4.4
01-SEP-14	1,666	213,633	204,142	96%	79	7,992	4.8
01-OCT-14	1,872	230,632	220,658	96%	75	8,067	4.3
01-NOV-14	1,494	213,615	203,558	95%	79	7,980	5.3
01-DEC-14	1,919	220,822	210,231	95%	81	7,977	4.2
01-JAN-15	1,330	212,038	200,995	95%	80	8,033	6.0
01-FEB-15	1,674	201,718	192,057	95%	78	8,011	4.8
01-MAR-15	2,085	224,767	214,902	96%	77	7,818	3.7
01-APR-15	2,217	228,233	218,666	96%	75	7,602	3.4
01-MAY-15	2,110	228,982	220,246	96%	68	7,416	3.5
01-JUN-15	2,276	232,494	224,009	96%	66	7,273	3.2
01-JUL-15	2,217	225,203	217,009	96%	66	7,081	3.2
01-AUG-15	1,943	220,707	212,701	96%	69	6,903	3.6
01-SEP-15	2,096	229,520	218,840	95%	61	6,778	3.2
01-OCT-15	1,847	229,468	219,964	96%	68	6,808	3.7
01-NOV-15	1,569	225,336	216,523	96%	65	6,856	4.4
01-DEC-15	2,007	231,650	222,622	96%	66	6,792	3.4
01-JAN-16	1,368	237,987	227,365	96%	70	7,000	5.1
01-FEB-16	1,687	240,032	229,755	96%	70	7,290	4.3
01-MAR-16	2,093	236,471	227,453	96%	64	7,255	3.5
01-APR-16	2,280	238,976	229,672	96%	63	7,028	3.1
01-MAY-16	2,205	237,884	229,312	96%	59	7,050	3.2
01-JUN-16	2,328	267,817	255,428	95%	59	7,342	3.2
01-JUL-16	1,962	265,459	248,215	94%	59	7,435	3.8
01-AUG-16	2,084	248,533	238,685	96%	58	7,637	3.7
01-SEP-16	1,977	252,225	242,329	96%	57	7,786	3.9
01-OCT-16	1,800	246,658	236,952	96%	60	7,871	4.4
01-NOV-16	1,824	254,510	243,657	96%	61	7,997	4.4
01-DEC-16	1,953	256,099	244,895	96%	65	7,743	4.0
01-JAN-17	1,592	248,666	237,388	95%	68	7,662	4.8
01-FEB-17	1,693	260,073	249,692	96%	69	7,385	4.4
01-MAR-17	2,475	259,836	249,189	96%	62	7,130	2.9
01-APR-17	2,227	271,282	260,752	96%	64	6,526	2.9
01-MAY-17	2,408	277,215	266,027	96%	58	6,195	2.6
01-JUN-17	2,470	292,765	281,605	96%	54	6,193	2.5
01-JUL-17	2,089	277,432	267,632	96%	51	6,109	2.9
01-AUG-17	2,127	269,971	258,917	96%	54	5,995	2.8
01-SEP-17	1,605	274,310	262,505	96%	55	5,909	3.7
01-OCT-17	1,758	263,585	254,173	96%	55	5,860	3.3
01-NOV-17	1,726	259,200	248,689	96%	59	5,952	3.4
01-DEC-17	1,989	277,143	265,169	96%	55	5,681	2.9
01-JAN-18	1,491	278,357	267,293	96%	67	5,850	3.9
01-FEB-18	1,673	284,023	272,702	96%	61	5,904	3.5
01-MAR-18	2,220	290,189	278,898	96%	59	5,581	2.5

Board/Association: Pinellas SuncoastState: FLMonth: MarchYear: 2018

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:

Fax:

Questions:

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202-383-7568

202-383-1276

Single-Family Units Number of Bedrooms

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$1 - \$29,999	1	1	2	4
\$30,000 - \$39,999	2	1		3
\$40,000 - \$49,999	1	1		2
\$50,000 - \$59,999	11	2	1	14
\$60,000 - \$69,999	13	4		17
\$70,000 - \$79,999	15	2		17
\$80,000 - \$89,999	12	4	2	18
\$90,000 - \$99,999	16	5		21
\$100,000 - \$119,999	36	9	2	47
\$120,000 - \$139,999	48	32	1	81
\$140,000 - \$159,999	41	37	4	82
\$160,000 - \$179,999	53	48	6	107
\$180,000 - \$199,999	48	51	12	111
\$200,000 - \$249,999	74	149	28	251
\$250,000 - \$299,999	29	116	31	176
\$300,000 - \$399,999	18	110	77	205
\$400,000 - \$499,999	9	43	54	106
\$500,000 - \$549,999	2	10	19	31
\$550,000 - \$599,999		10	9	19
\$600,000 - \$699,999	4	10	17	31
\$700,000 - \$799,999		3	15	18
\$800,000 - \$899,999		1	11	12
\$900,000 - \$999,999		3	8	11
\$1,000,000 - and over		2	38	40
Totals:	433	654	337	1424

Condominium / Cooperative Units Number of Bedrooms

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$1 - \$29,999	4			4
\$30,000 - \$39,999	5			5
\$40,000 - \$49,999	16			16
\$50,000 - \$59,999	26			26
\$60,000 - \$69,999	28			28
\$70,000 - \$79,999	40			40
\$80,000 - \$89,999	29	1		30
\$90,000 - \$99,999	36	2		38
\$100,000 - \$119,999	70	3		73
\$120,000 - \$139,999	53	9		62
\$140,000 - \$159,999	38	8		46
\$160,000 - \$179,999	37	7		44
\$180,000 - \$199,999	24	7		31
\$200,000 - \$249,999	43	17	2	62
\$250,000 - \$299,999	32	10	2	44
\$300,000 - \$399,999	46	14		60
\$400,000 - \$499,999	26	12		38
\$500,000 - \$549,999	7	3		10
\$550,000 - \$599,999	4		1	5
\$600,000 - \$699,999	6	5		11
\$700,000 - \$799,999	7	2		9
\$800,000 - \$899,999	1	3	1	5
\$900,000 - \$999,999	1	6	1	8
\$1,000,000 - and over	3	9		12
Totals:	582	118	7	707

Active Listings (Unsold Homes)

PRICE RANGE	2 or	3	4
	less		or more
\$1 - \$29,999	1		2
\$30,000 - \$39,999	4		9
\$40,000 - \$49,999	3		14
\$50,000 - \$59,999	7		39
\$60,000 - \$69,999	14		57
\$70,000 - \$79,999	14		59
\$80,000 - \$89,999	26		87
\$90,000 - \$99,999	38		62
\$100,000 - \$119,999	66		139
\$120,000 - \$139,999	93		139
\$140,000 - \$159,999	102		95
\$160,000 - \$179,999	118		115
\$180,000 - \$199,999	156		102
\$200,000 - \$249,999	414		170
\$250,000 - \$299,999	389		159
\$300,000 - \$399,999	502		212
\$400,000 - \$499,999	296		134
\$500,000 - \$549,999	110		36
\$550,000 - \$599,999	130		46
\$600,000 - \$699,999	178		88
\$700,000 - \$799,999	123		51
\$800,000 - \$899,999	117		34
\$900,000 - \$999,999	62		23
\$1,000,000 - and over	395		104
Totals:	3358		1976

Sales Pending (Under Contract)

PRICE RANGE	During Month	During Month
\$1 - \$29,999	5	3
\$30,000 - \$39,999	1	7
\$40,000 - \$49,999	4	12
\$50,000 - \$59,999	12	22
\$60,000 - \$69,999	19	41
\$70,000 - \$79,999	21	40
\$80,000 - \$89,999	20	38
\$90,000 - \$99,999	15	44
\$100,000 - \$119,999	65	75
\$120,000 - \$139,999	78	82
\$140,000 - \$159,999	96	49
\$160,000 - \$179,999	139	63
\$180,000 - \$199,999	144	47
\$200,000 - \$249,999	280	79
\$250,000 - \$299,999	212	58
\$300,000 - \$399,999	250	85
\$400,000 - \$499,999	112	45
\$500,000 - \$549,999	33	16
\$550,000 - \$599,999	36	16
\$600,000 - \$699,999	44	17
\$700,000 - \$799,999	27	9
\$800,000 - \$899,999	19	4
\$900,000 - \$999,999	9	6
\$1,000,000 - and over	46	15
Totals:	1687	873

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	798	370
31 - 60	195	117
61 - 90	137	67
91 - 120	100	56
121 - and over	194	97
Totals	1,424	707