

Central Pasco Association of Realtors® Monthly Sales Trend Indicator 2018

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18 YT	D Total C	urr Month	YTD
\$1 - 49,999	0	0	0	0									0	0.00%	0.00%
\$50,000 - 59,999	1	1	0	0									2	0.00%	1.02%
\$60,000 - 69,999	0	1	1	0									2	0.00%	1.02%
\$70,000 - 79,999	2	0	0	0									2	0.00%	1.02%
\$80,000 - 89,999	1	0	0	1									2	1.59%	1.02%
\$90,000 - 99,999	2	1	0	1									4	1.59%	2.04%
\$100,000 - 119,999	1	3	3	2									9	3.17%	4.59%
\$120,000 - 139,999	5	3	4	3									15	4.76%	7.65%
\$140,000 - 159,999	1	1	4	6									12	9.52%	6.12%
\$160,000 - 179,999	3	1	4	3									11	4.76%	5.61%
\$180,000 - 199,999	6	3	5	7									21	11.11%	10.71%
\$200,000 - 249,999	5	13	19	14									51	22.22%	26.02%
\$250,000 - 299,999	3	5	6	12									26	19.05%	13.27%
\$300,000 - 349,999	4	6	6	5									21	7.94%	10.71%
\$350,000 - 399,999	1	3	2	3									9	4.76%	4.59%
\$400,000 - 499,999	1	0	0	4									5	6.35%	2.55%
\$500,000 - 599,999	0	0	2	2									4	3.17%	2.04%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
Current Year	36	41	56	63									196		
Previous Year	29	20	52	54									155		
Change from last month		13.89%	36.59%	12.50%											
Change from last year	24.14%	105.00%	7.69%	16.67%											
Current YTD	36	77	133	196	•	•	•	•		•			•	•	
Previous YTD	29	49	101	155	155	155	155	155	155	155	155	155			
% Change YTD	24.14%	57.14%	31.68%	26.45%											



Central Pasco Association of Realtors® Monthly Sales Trend Indicator 2018

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18 YTD	Total Cu	urr Month	YTD
\$1 - 49,999	1	0	0	0									1	0.00%	2.94%
\$50,000 - 59,999	0	0	1	0									1	0.00%	2.94%
\$60,000 - 69,999	1	1	1	2									5	18.18%	14.71%
\$70,000 - 79,999	1	1	1	2									5	18.18%	14.71%
\$80,000 - 89,999	0	1	0	1									2	9.09%	5.88%
\$90,000 - 99,999	0	0	1	0									1	0.00%	2.94%
\$100,000 - 119,999	0	0	0	0									0	0.00%	0.00%
\$120,000 - 139,999	0	2	1	2									5	18.18%	14.71%
\$140,000 - 159,999	2	2	1	0									5	0.00%	14.71%
\$160,000 - 179,999	0	0	1	1									2	9.09%	5.88%
\$180,000 - 199,999	1	0	1	1									3	9.09%	8.82%
\$200,000 - 249,999	0	0	1	2									3	18.18%	8.82%
\$250,000 - 299,999	0	0	0	0									0	0.00%	0.00%
\$300,000 - 349,999	0	0	0	0									0	0.00%	0.00%
\$350,000 - 399,999	0	0	0	0									0	0.00%	0.00%
\$400,000 - 499,999	0	0	1	0									1	0.00%	2.94%
\$500,000 - 599,999	0	0	0	0									0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
Current Year	6	7	10	11									34		
Previous Year	3	5	9	13									30		
Change from last month		16.67%	42.86%	10.00%											
Change from last year	100.00%	40.00%	11.11%	-15.38%											
Current YTD	6	13	23	34											
Previous YTD	3	8	17	30	30	30	30	30	30	30	30	30			
% Change YTD	100.00%	62.50%	35.29%	13.33%											



Central Pasco Association of Realtors® Monthly Sales Trend Indicator 2018 Sales by Price Range - Overall

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18 YTI	D Total C	urr Month	YTD
\$1 - 49,999	1	0	0	0									1	0.00%	0.43%
\$50,000 - 59,999	1	1	1	0									3	0.00%	1.30%
\$60,000 - 69,999	1	2	2	2									7	2.70%	3.03%
\$70,000 - 79,999	3	1	1	2									7	2.70%	3.03%
\$80,000 - 89,999	1	1	0	2									4	2.70%	1.73%
\$90,000 - 99,999	2	1	1	1									5	1.35%	2.16%
\$100,000 - 119,999	1	3	3	2									9	2.70%	3.90%
\$120,000 - 139,999	5	5	5	5									20	6.76%	8.66%
\$140,000 - 159,999	3	3	6	6									18	8.11%	7.79%
\$160,000 - 179,999	3	1	5	4									13	5.41%	5.63%
\$180,000 - 199,999	7	3	6	8									24	10.81%	10.39%
\$200,000 - 249,999	5	13	20	16									54	21.62%	23.38%
\$250,000 - 299,999	3	5	6	12									26	16.22%	11.26%
\$300,000 - 349,999	4	6	6	5									21	6.76%	9.09%
\$350,000 - 399,999	1	3	2	3									9	4.05%	3.90%
\$400,000 - 499,999	1	0	1	4									6	5.41%	2.60%
\$500,000 - 599,999	0	0	2	2									4	2.70%	1.73%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
Current Year	42	48	67	74									231		
Previous Year	32	26	61	67									186		
Change from last month		14.29%	39.58%	10.45%											
Change from last year		84.62%	9.84%	10.45%											
Current YTD	42	90	157	231											
Previous YTD	32	58	119	186	186	186	186	186	186	186	186	186			
% Change YTD	31.25%	55.17%	31.93%	24.19%											



Central Pasco Association of Realtors® Monthly Sales Trend Indicator 2018 Sales by Bedroom Count

Bedrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18 YTE) Total	Curr Month	YTD
0	0	0	0	0									0	0.00%	0.00%
1	0	1	2	1									4	1.35%	1.73%
2	11	11	15	17									54	22.97%	23.38%
3	21	23	34	37									115	50.00%	49.78%
4	8	11	14	14									47	18.92%	20.35%
5	1	2	2	4									9	5.41%	3.90%
6+	1	0	0	1									2	1.35%	0.87%
Total	42	48	67	74	0	0	0	0	0	0	0	0	231	100.00%	100.00%

Sales by Bathroom Count

<u>Bathrooms</u>	<u> </u>	Feb-18	Mar-18	Apr-18	May-18	<u>Jun-18</u>	<u>Jul-18</u>	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18 Y1	TD Total	Curr Month	YTD
1	8	3	8	4									23	5.41%	9.96%
2	26	34	52	59									171	79.73%	74.03%
3	7	11	6	10									34	13.51%	14.72%
4	1	0	1	1									3	1.35%	1.30%
5	0	0	0	0									0	0.00%	0.00%
6+	0	0	0	0									0	0.00%	0.00%
Total	42	48	67	74	0	0	0	0	0	0	0	0	231	100.00%	100.00%



Central Pasco Association of Realtors® Monthly Sales Trend Indicator 2018 Sales by Housing Style

Style	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18 YTD	Total	Curr Month	YTD
Single Family Residence	34	41	53	62									190	83.78%	82.25%
Condominum	4	4	5	6									19	8.11%	8.23%
Townhouse	2	3	5	5									15	6.76%	6.49%
Villa	2	0	3	1									6	1.35%	2.60%
1/2 Duplex	0	0	1	0									1	0.00%	0.43%
Total	42	48	67	74	0	0	0	0	0	0	0	0	231	100.00%	100.00%

Source: My Florida Regional MLS

5/8/2018



Central Pasco Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2018

			Average List	Average Sale			Inventory on	Months
Price Range	Sold Units	Market Share	Price	Price	% List to Sell	Avg DOM	Market	Supply
\$1 - 49,999	0	0.00%	0	0	0.00%		0	
\$50,000 - 59,999	0	0.00%	0	0	0.00%		2	
\$60,000 - 69,999	2	2.70%	68,700	64,250	94.00%	20	2	1.0
\$70,000 - 79,999	2	2.70%	79,200	74,250	94.00%	93	0	0.0
\$80,000 - 89,999	2	2.70%	83,750	83,000	99.00%	20	4	2.0
\$90,000 - 99,999	1	1.35%	105,000	95,000	90.00%	227	3	3.0
\$100,000 - 119,999	2	2.70%	119,450	113,750	95.00%	83	5	2.5
\$120,000 - 139,999	5	6.76%	137,160	130,780	95.00%	52	3	0.6
\$140,000 - 159,999	6	8.11%	155,583	150,733	97.00%	22	11	1.8
\$160,000 - 179,999	4	5.41%	172,228	173,025	100.00%	22	11	2.8
\$180,000 - 199,999	8	10.81%	189,118	187,768	99.00%	80	11	1.4
\$200,000 - 249,999	16	21.62%	231,686	225,824	97.00%	47	33	2.1
\$250,000 - 299,999	12	16.22%	273,788	270,217	99.00%	31	45	3.8
\$300,000 - 349,999	5	6.76%	323,935	319,955	99.00%	4	18	3.6
\$350,000 - 399,999	3	4.05%	398,695	382,728	96.00%	26	20	6.7
\$400,000 - 499,999	4	5.41%	438,750	422,500	96.00%	45	20	5.0
\$500,000 - 599,999	2	2.70%	574,950	545,000	95.00%	129	6	3.0
\$600,000 - 699,999	0	0.00%	0	0	0.00%		1	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		2	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		1	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		2	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		4	
Totals	74	100.00%	234,344	228,403	97.00%	46	204	2.8

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Central Pasco Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2018

			Average List	Average Sale			Inventory on	Months
Price Range	Sold Units	Market Share	Price	Price	% List to Sell	Avg DOM	Market	Supply
\$1 - 49,999	1	0.43%	249,900	1,300	1.00%	145	0	0.0
\$50,000 - 59,999	3	1.30%	66,633	55,833	84.00%	11	2	2.7
\$60,000 - 69,999	7	3.03%	76,000	65,329	86.00%	61	2	1.1
\$70,000 - 79,999	7	3.03%	81,471	75,557	93.00%	48	0	0.0
\$80,000 - 89,999	4	1.73%	88,100	82,688	94.00%	31	4	4.0
\$90,000 - 99,999	5	2.16%	102,560	96,260	94.00%	80	3	2.4
\$100,000 - 119,999	9	3.90%	115,698	110,922	96.00%	66	5	2.2
\$120,000 - 139,999	20	8.66%	134,845	130,030	96.00%	31	3	0.6
\$140,000 - 159,999	18	7.79%	157,456	149,683	95.00%	99	11	2.4
\$160,000 - 179,999	13	5.63%	168,058	170,262	101.00%	25	11	3.4
\$180,000 - 199,999	24	10.39%	192,368	189,168	98.00%	58	11	1.8
\$200,000 - 249,999	54	23.38%	230,610	224,196	97.00%	39	33	2.4
\$250,000 - 299,999	26	11.26%	278,198	273,916	98.00%	38	45	6.9
\$300,000 - 349,999	21	9.09%	324,346	317,670	98.00%	43	18	3.4
\$350,000 - 399,999	9	3.90%	388,776	377,021	97.00%	46	20	8.9
\$400,000 - 499,999	6	2.60%	438,167	418,333	95.00%	154	20	13.3
\$500,000 - 599,999	4	1.73%	573,700	543,750	95.00%	107	6	6.0
\$600,000 - 699,999	0	0.00%	0	0	0.00%		1	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		2	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		1	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		2	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		4	
Totals	231	100.00%	219,530	212,084	97.00%	52	204	3.5

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Central Pasco Association of Realtors®

Four Year Sales and Inventory History 2014 - 2018 Compiled from Monthly Sales and Inventory Reports

		Average List	Avorage Cala				Months
MY FLORIDA REGIO		Price	Average Sale Price	% Diff Sell/List	Ava DOM	Current Inventory	Inventory
	Monthly Sales				Avg DOM	Current Inventory	,
01-MAY-14	34	154,234	148,846	97%	99	311	9.1
01-JUN-14	51	172,852	165,359	96%	121	296	5.8
01-JUL-14	41	173,200	168,992	98%	68	301	7.3
01-AUG-14	35	189,863	185,258	98%	106	305	8.7
01-SEP-14	60	152,547	147,190	96%	70	311	5.2
01-OCT-14	48	159,887	152,481	95%	70	291	6.1
01-NOV-14	45	164,113	158,249	96%	101	281	6.2
01-DEC-14	63	188,684	180,135	95%	113	262	4.2
01-JAN-15	39	139,629	135,493	97%	76	244	6.3
01-FEB-15	41	207,372	195,493	94%	91	253	6.2
01-MAR-15	53	191,312	183,117	96%	98	246	4.6
01-APR-15	48	195,294	188,353	96%	132	228	4.8
01-MAY-15	51	180,839	171,961	95%	81	248	4.9
01-JUN-15	52	216,448	210,749	97%	74	256	4.9
01-JUL-15	65	211,327	205,628	97%	73	257	4.0
01-AUG-15	67	179,368	175,611	98%	103	245	3.7
01-SEP-15	54	205,674	192,580	94%	97	222	4.1
01-OCT-15	47	163,596	157,192	96%	88	229	4.9
01-NOV-15	41	185,012	182,217	98%	74	234	5.7
01-DEC-15	48	202,662	197,767	98%	58	237	4.9
01-JAN-16	36	236,879	222,362	94%	57	257	7.1
01-FEB-16	35	189,180	182,541	96%	53	272	7.8
01-MAR-16	56	183,677	175,510	96%	76	265	4.7
01-APR-16	70	196,626	188,418	96%	65	256	3.7
01-MAY-16	60	220,820	214,136	97%	58	255	4.3
01-JUN-16	63	223,258	220,411	99%	42	235	3.7
01-JUL-16	67	216,196	206,838	96%	50	226	3.4
01-AUG-16	67	208,565	203,199	97%	51	239	3.6
01-SEP-16	49	236,503	231,059	98%	71	236	4.8
01-OCT-16	60	175,077	171,987	98%	54	228	3.8
01-NOV-16	52	190,674	186,403	98%	60	222	4.3
01-DEC-16	49	223,740	216,909	97%	82	218	4.4
01-JAN-17	32	256,640	242,403	94%	69	225	7.0
01-FEB-17	26	218,570	211,438	97%	40	235	9.0
01-MAR-17	61	220,974	208,813	94%	77	238	3.9
01-APR-17	67	175,160	169,958	97%	77	226	3.4
01-MAY-17	68	207,229	201,551	97%	53	244	3.6
01-JUN-17	77	221,160	203,916	92%	54	241	3.1
01-JUL-17	70	233,620	225,314	96%	71	244	3.5
01-AUG-17	67	197,576	191,653	97%	64	243	3.6
01-SEP-17	64	239,687	231,402	97%	68	248	3.9
01-OCT-17	59	197,828	192,184	97%	41	230	3.9
01-NOV-17	56	247,043	233,182	94%	52	229	4.1
01-DEC-17	57	207,054	201,874	97%	62	208	3.6
01-JAN-18	42	195,133	184,087	94%	50	215	5.1
01-FEB-18	48	215,186	207,812	97%	39	230	4.8
01-MAR-18	67	221,574	214,670	97%	69	221	3.3
01-APR-18	74	234,344	228,403	97%	46	204	2.8

Board/Association: Central Pasco

State: FL
Month: April

Year: 2018

National Assocation of Realtors® 700 Eleventh Street, NW Washington, DC 20001-4507

Email: data@realtors.org
Fax: 202-383-7568

202-383-7568 202-383-1276

Sales Pending

Single-Family Units Number of Bedrooms

	2 or	3	4	Total
PRICE RANGE	less		or more	
\$1 - \$29,999				
\$30,000 - \$39,999				
\$40,000 - \$49,999				
\$50,000 - \$59,999				
\$60,000 - \$69,999				
\$70,000 - \$79,999				
\$80,000 - \$89,999	1			1
\$90,000 - \$99,999	1			1
\$100,000 - \$119,999	1	1		2
\$120,000 - \$139,999	2	1		3
\$140,000 - \$159,999	1	5		6
\$160,000 - \$179,999		2	1	3
\$180,000 - \$199,999	1	4	2	7
\$200,000 - \$249,999	1	11	2	14
\$250,000 - \$299,999		6	6	12
\$300,000 - \$399,999	1	4	3	8
\$400,000 - \$499,999			4	4
\$500,000 - \$549,999			1	1
\$550,000 - \$599,999		1		1
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				

35

19

63

Condominium / Cooperative Units Number of Bedrooms

2 or	3	4	Total
less		or more	
2			2
2			2
1			1
1	1		2
	-		_
	1		1
1			1
2			2
_			
9	2	0	11

Active Listings

Questions:

(Unsold Homes) (Under Contract)

		During Month	During Month
	2		1
	2		3
3	1	1	
2	1	2	
3	2	6	
1	2	4	
5	5	5	2
6	4	11	3
10		5	1
32	1	15	
44		14	
38		16	
20		3	
3			
3			
1			
2		1	
1			
2			
3			
179	20	83	10

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	34	7
31 - 60	11	1
61 - 90	11	1
91 - 120	3	
121 - and over	4	2
Totals	63	11

Totals: