



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	1	0	2									3	3.70%	1.68%
\$50,000 - 59,999	0	0	0	1									1	1.85%	0.56%
\$60,000 - 69,999	0	3	2	0									5	0.00%	2.79%
\$70,000 - 79,999	2	1	2	1									6	1.85%	3.35%
\$80,000 - 89,999	1	0	1	0									2	0.00%	1.12%
\$90,000 - 99,999	1	0	1	1									3	1.85%	1.68%
\$100,000 - 119,999	0	1	2	2									5	3.70%	2.79%
\$120,000 - 139,999	4	4	3	5									16	9.26%	8.94%
\$140,000 - 159,999	9	5	7	2									23	3.70%	12.85%
\$160,000 - 179,999	2	5	5	6									18	11.11%	10.06%
\$180,000 - 199,999	1	3	2	5									11	9.26%	6.15%
\$200,000 - 249,999	7	9	8	15									39	27.78%	21.79%
\$250,000 - 299,999	6	3	6	5									20	9.26%	11.17%
\$300,000 - 349,999	2	1	6	3									12	5.56%	6.70%
\$350,000 - 399,999	0	2	1	1									4	1.85%	2.23%
\$400,000 - 499,999	0	1	1	4									6	7.41%	3.35%
\$500,000 - 599,999	0	0	3	0									3	0.00%	1.68%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	1									1	1.85%	0.56%
\$1,000,000 - and over	0	1	0	0									1	0.00%	0.56%
Current Year	35	40	50	54									179		
Previous Year	39	49	56	61									205		
Change from last month		14.29%	25.00%	8.00%											
Change from last year	-10.26%	-18.37%	-10.71%	-11.48%											
Current YTD	35	75	125	179											
Previous YTD	39	88	144	205	205	205	205	205	205	205	205	205			
% Change YTD	-10.26%	-14.77%	-13.19%	-12.68%											



East Pasco Association of Realtors® Monthly Sales Trend Indicator 2018

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	0	0	0									0	0.00%	0.00%
\$50,000 - 59,999	0	0	1	0									1	0.00%	6.25%
\$60,000 - 69,999	2	0	0	0									2	0.00%	12.50%
\$70,000 - 79,999	0	1	2	0									3	0.00%	18.75%
\$80,000 - 89,999	0	0	1	0									1	0.00%	6.25%
\$90,000 - 99,999	0	0	1	0									1	0.00%	6.25%
\$100,000 - 119,999	0	2	1	0									3	0.00%	18.75%
\$120,000 - 139,999	1	0	0	0									1	0.00%	6.25%
\$140,000 - 159,999	0	0	1	0									1	0.00%	6.25%
\$160,000 - 179,999	0	0	1	0									1	0.00%	6.25%
\$180,000 - 199,999	0	0	0	0									0	0.00%	0.00%
\$200,000 - 249,999	0	1	0	1									2	100.00%	12.50%
\$250,000 - 299,999	0	0	0	0									0	0.00%	0.00%
\$300,000 - 349,999	0	0	0	0									0	0.00%	0.00%
\$350,000 - 399,999	0	0	0	0									0	0.00%	0.00%
\$400,000 - 499,999	0	0	0	0									0	0.00%	0.00%
\$500,000 - 599,999	0	0	0	0									0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
Current Year	3	4	8	1									16		
Previous Year	1	5	4	4									14		
Change from last month		33.33%	100.00%	-87.50%											
Change from last year	200.00%	-20.00%	100.00%	-75.00%											
Current YTD	3	7	15	16											
Previous YTD	1	6	10	14	14	14	14	14	14	14	14	14			
% Change YTD	200.00%	16.67%	50.00%	14.29%											



**East Pasco Association of Realtors®
 Monthly Sales Trend Indicator
 2018
Sales by Price Range - Overall**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	1	0	2									3	3.64%	1.53%
\$50,000 - 59,999	0	0	1	1									2	1.82%	1.02%
\$60,000 - 69,999	2	3	2	0									7	0.00%	3.57%
\$70,000 - 79,999	2	2	4	1									9	1.82%	4.59%
\$80,000 - 89,999	1	0	2	0									3	0.00%	1.53%
\$90,000 - 99,999	1	0	2	1									4	1.82%	2.04%
\$100,000 - 119,999	0	3	3	2									8	3.64%	4.08%
\$120,000 - 139,999	5	4	3	5									17	9.09%	8.67%
\$140,000 - 159,999	9	5	8	2									24	3.64%	12.24%
\$160,000 - 179,999	2	5	7	6									20	10.91%	10.20%
\$180,000 - 199,999	1	3	2	5									11	9.09%	5.61%
\$200,000 - 249,999	7	10	8	16									41	29.09%	20.92%
\$250,000 - 299,999	6	3	6	5									20	9.09%	10.20%
\$300,000 - 349,999	2	1	6	3									12	5.45%	6.12%
\$350,000 - 399,999	0	2	1	1									4	1.82%	2.04%
\$400,000 - 499,999	0	1	1	4									6	7.27%	3.06%
\$500,000 - 599,999	0	0	3	0									3	0.00%	1.53%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	1									1	1.82%	0.51%
\$1,000,000 - and over	0	1	0	0									1	0.00%	0.51%
Current Year	38	44	59	55									196		
Previous Year	40	54	61	66									221		
Change from last month		15.79%	34.09%	-6.78%											
Change from last year		-18.52%	-3.28%	-16.67%											
Current YTD	38	82	141	196											
Previous YTD	40	94	155	221	221	221	221	221	221	221	221	221			
% Change YTD	-5.00%	-12.77%	-9.03%	-11.31%											

East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Bedroom Count



Bedrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
0	0	1	0	0									1	0.00%	0.51%
1	0	0	0	0									0	0.00%	0.00%
2	10	9	16	12									47	21.82%	23.98%
3	21	23	30	33									107	60.00%	54.59%
4	7	9	9	7									32	12.73%	16.33%
5	0	1	3	1									5	1.82%	2.55%
6+	0	1	1	2									4	3.64%	2.04%
Total	38	44	59	55	0	0	0	0	0	0	0	0	196	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
1	6	10	9	9									34	16.36%	17.35%
2	28	29	42	39									138	70.91%	70.41%
3	2	4	5	5									16	9.09%	8.16%
4	2	0	3	1									6	1.82%	3.06%
5	0	0	0	1									1	1.82%	0.51%
6+	0	1	0	0									1	0.00%	0.51%
Total	38	44	59	55	0	0	0	0	0	0	0	0	196	100.00%	100.00%



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Housing Style

Style	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
Single Family Residence	26	38	46	51									161	92.73%	82.14%
Villa	9	2	4	3									18	5.45%	9.18%
Condominium	3	2	5	0									10	0.00%	5.10%
Townhouse	0	2	3	1									6	1.82%	3.06%
Manufactured Home	0	0	1	0									1	0.00%	0.51%
Total	38	44	59	55	0	0	0	0	0	0	0	0	196	100.00%	100.00%



East Pasco Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2018

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$1 - 49,999	2	3.64%	51,000	38,000	75.00%	64	3	1.5
\$50,000 - 59,999	1	1.82%	75,000	50,000	67.00%	39	3	3.0
\$60,000 - 69,999	0	0.00%	0	0	0.00%		2	
\$70,000 - 79,999	1	1.82%	79,900	75,000	94.00%	14	2	2.0
\$80,000 - 89,999	0	0.00%	0	0	0.00%		3	
\$90,000 - 99,999	1	1.82%	95,000	95,000	100.00%	160	0	0.0
\$100,000 - 119,999	2	3.64%	112,950	112,950	100.00%	80	7	3.5
\$120,000 - 139,999	5	9.09%	131,860	129,360	98.00%	24	12	2.4
\$140,000 - 159,999	2	3.64%	160,950	148,500	92.00%	11	10	5.0
\$160,000 - 179,999	6	10.91%	176,617	171,983	97.00%	30	11	1.8
\$180,000 - 199,999	5	9.09%	194,760	192,280	99.00%	27	7	1.4
\$200,000 - 249,999	16	29.09%	230,369	222,230	96.00%	105	25	1.6
\$250,000 - 299,999	5	9.09%	272,822	264,200	97.00%	51	31	6.2
\$300,000 - 349,999	3	5.45%	336,297	321,300	96.00%	101	16	5.3
\$350,000 - 399,999	1	1.82%	385,000	380,000	99.00%	73	9	9.0
\$400,000 - 499,999	4	7.27%	502,200	468,750	93.00%	173	13	3.3
\$500,000 - 599,999	0	0.00%	0	0	0.00%		9	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		7	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		6	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$900,000 - 999,999	1	1.82%	1,399,900	959,000	69.00%	70	3	3.0
\$1,000,000 - and over	0	0.00%	0	0	0.00%		2	
Totals	55	100.00%	244,457	227,520	93.00%	73	183	3.3

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®
Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	3	1.53%	47,333	37,000	78.00%	45	3	4.0
\$50,000 - 59,999	2	1.02%	67,450	53,500	79.00%	40	3	6.0
\$60,000 - 69,999	7	3.57%	65,957	62,071	94.00%	48	2	1.1
\$70,000 - 79,999	9	4.59%	77,878	75,356	97.00%	34	2	0.9
\$80,000 - 89,999	3	1.53%	85,433	83,833	98.00%	58	3	4.0
\$90,000 - 99,999	4	2.04%	94,375	95,875	102.00%	49	0	0.0
\$100,000 - 119,999	8	4.08%	111,125	111,630	100.00%	39	7	3.5
\$120,000 - 139,999	17	8.67%	134,212	129,735	97.00%	39	12	2.8
\$140,000 - 159,999	24	12.24%	156,446	150,925	96.00%	36	10	1.7
\$160,000 - 179,999	20	10.20%	171,735	168,795	98.00%	45	11	2.2
\$180,000 - 199,999	11	5.61%	192,273	192,336	100.00%	47	7	2.6
\$200,000 - 249,999	41	20.92%	227,671	221,383	97.00%	73	25	2.4
\$250,000 - 299,999	20	10.20%	277,662	268,778	97.00%	66	31	6.2
\$300,000 - 349,999	12	6.12%	329,985	316,575	96.00%	98	16	5.3
\$350,000 - 399,999	4	2.04%	386,149	377,000	98.00%	93	9	9.0
\$400,000 - 499,999	6	3.06%	492,283	462,000	94.00%	143	13	8.7
\$500,000 - 599,999	3	1.53%	579,000	519,667	90.00%	142	9	12.0
\$600,000 - 699,999	0	0.00%	0	0	0.00%		7	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		6	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$900,000 - 999,999	1	0.51%	1,399,900	959,000	69.00%	70	3	12.0
\$1,000,000 - and over	1	0.51%	1,299,000	1,150,000	89.00%	323	2	8.0
Totals	196	100.00%	215,970	206,006	95.00%	61	183	3.7

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®
Four Year Sales and Inventory History 2014 - 2018
 Compiled from Monthly Sales and Inventory Reports

MY FLORIDA REGIONAL MLS		Average List	Average Sale	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
Month	Monthly Sales	Price	Price				
01-MAY-14	49	161,283	155,313	96%	110	381	7.8
01-JUN-14	55	168,791	159,512	95%	123	366	6.7
01-JUL-14	43	147,698	138,796	94%	122	351	8.2
01-AUG-14	45	146,584	138,306	94%	74	358	8.0
01-SEP-14	47	142,709	135,409	95%	72	355	7.6
01-OCT-14	61	141,789	131,713	93%	101	358	5.9
01-NOV-14	43	159,060	148,370	93%	128	341	7.9
01-DEC-14	52	163,408	156,463	96%	103	316	6.1
01-JAN-15	42	130,474	123,088	94%	96	317	7.5
01-FEB-15	45	154,541	149,049	96%	117	317	7.0
01-MAR-15	59	191,084	178,635	93%	127	315	5.3
01-APR-15	43	149,416	144,717	97%	55	313	7.3
01-MAY-15	53	182,180	172,549	95%	117	306	5.8
01-JUN-15	55	208,256	198,956	96%	83	305	5.5
01-JUL-15	52	201,071	188,392	94%	77	317	6.1
01-AUG-15	54	153,950	148,428	96%	108	302	5.6
01-SEP-15	50	180,308	173,687	96%	106	302	6.0
01-OCT-15	44	161,013	147,099	91%	77	292	6.6
01-NOV-15	43	189,750	178,330	94%	92	302	7.0
01-DEC-15	47	182,040	174,812	96%	65	281	6.0
01-JAN-16	47	195,430	181,502	93%	98	253	5.4
01-FEB-16	46	168,023	161,466	96%	86	244	5.3
01-MAR-16	63	184,263	172,898	94%	90	227	3.6
01-APR-16	74	170,496	163,874	96%	58	204	2.8
01-MAY-16	63	189,370	181,681	96%	80	203	3.2
01-JUN-16	44	199,888	194,636	97%	72	209	4.8
01-JUL-16	40	180,090	171,805	95%	69	214	5.4
01-AUG-16	49	201,869	196,374	97%	52	217	4.4
01-SEP-16	57	179,953	172,722	96%	87	223	3.9
01-OCT-16	38	181,218	176,421	97%	74	238	6.3
01-NOV-16	56	185,948	176,526	95%	69	232	4.1
01-DEC-16	54	176,933	169,677	96%	68	233	4.3
01-JAN-17	40	165,515	154,373	93%	60	215	5.4
01-FEB-17	54	172,055	165,370	96%	66	207	3.8
01-MAR-17	61	203,449	196,752	97%	61	214	3.5
01-APR-17	66	216,099	210,825	98%	56	201	3.0
01-MAY-17	65	184,474	180,208	98%	57	194	3.0
01-JUN-17	55	191,534	187,216	98%	63	208	3.8
01-JUL-17	56	191,744	187,493	98%	74	225	4.0
01-AUG-17	40	195,005	190,555	98%	46	222	5.6
01-SEP-17	43	195,416	171,664	88%	120	241	5.6
01-OCT-17	54	211,385	205,648	97%	53	232	4.3
01-NOV-17	50	201,907	188,040	93%	57	219	4.4
01-DEC-17	70	250,816	237,970	95%	70	198	2.8
01-JAN-18	38	185,592	178,947	96%	62	211	5.6
01-FEB-18	44	214,893	205,853	96%	60	189	4.3
01-MAR-18	59	209,782	203,493	97%	51	188	3.2
01-APR-18	55	244,457	227,520	93%	73	183	3.3

Board/Association: East Pasco
 State: FL
 Month: April

Year: 2018

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.org
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999	1			1
\$40,000 - \$49,999	1			1
\$50,000 - \$59,999			1	1
\$60,000 - \$69,999				
\$70,000 - \$79,999	1			1
\$80,000 - \$89,999				
\$90,000 - \$99,999		1		1
\$100,000 - \$119,999	2			2
\$120,000 - \$139,999	2	3		5
\$140,000 - \$159,999	1	1		2
\$160,000 - \$179,999	1	5		6
\$180,000 - \$199,999	1	4		5
\$200,000 - \$249,999	2	10	3	15
\$250,000 - \$299,999		4	1	5
\$300,000 - \$399,999		2	2	4
\$400,000 - \$499,999		2	2	4
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999			1	1
\$1,000,000 - and over				
Totals:	12	32	10	54

**Condominium / Cooperative Units
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999				
\$40,000 - \$49,999				
\$50,000 - \$59,999				
\$60,000 - \$69,999				
\$70,000 - \$79,999				
\$80,000 - \$89,999				
\$90,000 - \$99,999				
\$100,000 - \$119,999				
\$120,000 - \$139,999				
\$140,000 - \$159,999				
\$160,000 - \$179,999				
\$180,000 - \$199,999				
\$200,000 - \$249,999		1		1
\$250,000 - \$299,999				
\$300,000 - \$399,999				
\$400,000 - \$499,999				
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				
Totals:	0	1	0	1

**Active Listings
 (Unsold Homes)**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999				
\$40,000 - \$49,999				
\$50,000 - \$59,999				
\$60,000 - \$69,999				
\$70,000 - \$79,999				
\$80,000 - \$89,999				
\$90,000 - \$99,999				
\$100,000 - \$119,999				
\$120,000 - \$139,999				
\$140,000 - \$159,999				
\$160,000 - \$179,999				
\$180,000 - \$199,999				
\$200,000 - \$249,999				
\$250,000 - \$299,999				
\$300,000 - \$399,999				
\$400,000 - \$499,999				
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				
Totals:	167		7	

**Sales Pending
 (Under Contract)**

PRICE RANGE	During Month	During Month
	\$1 - \$29,999	1
\$30,000 - \$39,999		
\$40,000 - \$49,999	2	
\$50,000 - \$59,999	1	
\$60,000 - \$69,999		
\$70,000 - \$79,999		
\$80,000 - \$89,999		
\$90,000 - \$99,999	1	
\$100,000 - \$119,999	4	1
\$120,000 - \$139,999	5	1
\$140,000 - \$159,999	5	1
\$160,000 - \$179,999	8	
\$180,000 - \$199,999	7	
\$200,000 - \$249,999	12	1
\$250,000 - \$299,999	12	
\$300,000 - \$399,999	5	
\$400,000 - \$499,999	1	1
\$500,000 - \$549,999	1	
\$550,000 - \$599,999	1	
\$600,000 - \$699,999	1	
\$700,000 - \$799,999		
\$800,000 - \$899,999		
\$900,000 - \$999,999		
\$1,000,000 - and over		
Totals:	67	6

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	23	
31 - 60	9	
61 - 90	5	1
91 - 120	4	
121 - and over	13	
Totals	54	1