



**East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018**

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	1	0	2	2								5	3.45%	2.11%
\$50,000 - 59,999	0	0	0	1	1								2	1.72%	0.84%
\$60,000 - 69,999	0	3	2	0	0								5	0.00%	2.11%
\$70,000 - 79,999	2	1	2	1	0								6	0.00%	2.53%
\$80,000 - 89,999	1	0	1	0	0								2	0.00%	0.84%
\$90,000 - 99,999	1	0	1	1	1								4	1.72%	1.69%
\$100,000 - 119,999	0	1	2	2	4								9	6.90%	3.80%
\$120,000 - 139,999	4	4	3	5	6								22	10.34%	9.28%
\$140,000 - 159,999	9	5	7	2	6								29	10.34%	12.24%
\$160,000 - 179,999	2	5	5	6	5								23	8.62%	9.70%
\$180,000 - 199,999	1	3	2	5	4								15	6.90%	6.33%
\$200,000 - 249,999	7	9	8	15	10								49	17.24%	20.68%
\$250,000 - 299,999	6	3	6	5	8								28	13.79%	11.81%
\$300,000 - 349,999	2	1	6	3	1								13	1.72%	5.49%
\$350,000 - 399,999	0	2	1	1	4								8	6.90%	3.38%
\$400,000 - 499,999	0	1	1	4	4								10	6.90%	4.22%
\$500,000 - 599,999	0	0	3	0	2								5	3.45%	2.11%
\$600,000 - 699,999	0	0	0	0	0								0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0	0								0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	0								0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	1	0								1	0.00%	0.42%
\$1,000,000 - and over	0	1	0	0	0								1	0.00%	0.42%
Current Year	35	40	50	54	58								237		
Previous Year	39	49	56	61	56								261		
Change from last month		14.29%	25.00%	8.00%	7.41%										
Change from last year	-10.26%	-18.37%	-10.71%	-11.48%	3.57%										
Current YTD	35	75	125	179	237										
Previous YTD	39	88	144	205	261	261	261	261	261	261	261	261			
% Change YTD	-10.26%	-14.77%	-13.19%	-12.68%	-9.20%										

**East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018**

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	0	0	0	1								1	12.50%	4.17%
\$50,000 - 59,999	0	0	1	0	1								2	12.50%	8.33%
\$60,000 - 69,999	2	0	0	0	0								2	0.00%	8.33%
\$70,000 - 79,999	0	1	2	0	0								3	0.00%	12.50%
\$80,000 - 89,999	0	0	1	0	1								2	12.50%	8.33%
\$90,000 - 99,999	0	0	1	0	1								2	12.50%	8.33%
\$100,000 - 119,999	0	2	1	0	0								3	0.00%	12.50%
\$120,000 - 139,999	1	0	0	0	1								2	12.50%	8.33%
\$140,000 - 159,999	0	0	1	0	1								2	12.50%	8.33%
\$160,000 - 179,999	0	0	1	0	0								1	0.00%	4.17%
\$180,000 - 199,999	0	0	0	0	0								0	0.00%	0.00%
\$200,000 - 249,999	0	1	0	1	1								3	12.50%	12.50%
\$250,000 - 299,999	0	0	0	0	0								0	0.00%	0.00%
\$300,000 - 349,999	0	0	0	0	0								0	0.00%	0.00%
\$350,000 - 399,999	0	0	0	0	1								1	12.50%	4.17%
\$400,000 - 499,999	0	0	0	0	0								0	0.00%	0.00%
\$500,000 - 599,999	0	0	0	0	0								0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0	0								0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0	0								0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	0								0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0	0								0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0								0	0.00%	0.00%
Current Year	3	4	8	1	8								24		
Previous Year	1	5	4	4	8								22		
Change from last month		33.33%	100.00%	-87.50%	700.00%										
Change from last year	200.00%	-20.00%	100.00%	-75.00%	0.00%										
Current YTD	3	7	15	16	24										
Previous YTD	1	6	10	14	22	22	22	22	22	22	22	22			
% Change YTD	200.00%	16.67%	50.00%	14.29%	9.09%										



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Price Range - Overall

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$1 - 49,999	0	1	0	2	3								6	4.48%	2.28%
\$50,000 - 59,999	0	0	1	1	2								4	2.99%	1.52%
\$60,000 - 69,999	2	3	2	0	0								7	0.00%	2.66%
\$70,000 - 79,999	2	2	4	1	0								9	0.00%	3.42%
\$80,000 - 89,999	1	0	2	0	1								4	1.49%	1.52%
\$90,000 - 99,999	1	0	2	1	2								6	2.99%	2.28%
\$100,000 - 119,999	0	3	3	2	4								12	5.97%	4.56%
\$120,000 - 139,999	5	4	3	5	7								24	10.45%	9.13%
\$140,000 - 159,999	9	5	8	2	8								32	11.94%	12.17%
\$160,000 - 179,999	2	5	7	6	5								25	7.46%	9.51%
\$180,000 - 199,999	1	3	2	5	4								15	5.97%	5.70%
\$200,000 - 249,999	7	10	8	16	11								52	16.42%	19.77%
\$250,000 - 299,999	6	3	6	5	8								28	11.94%	10.65%
\$300,000 - 349,999	2	1	6	3	1								13	1.49%	4.94%
\$350,000 - 399,999	0	2	1	1	5								9	7.46%	3.42%
\$400,000 - 499,999	0	1	1	4	4								10	5.97%	3.80%
\$500,000 - 599,999	0	0	3	0	2								5	2.99%	1.90%
\$600,000 - 699,999	0	0	0	0	0								0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0	0								0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	0								0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	1	0								1	0.00%	0.38%
\$1,000,000 - and over	0	1	0	0	0								1	0.00%	0.38%
Current Year	38	44	59	55	67								263		
Previous Year	40	54	61	66	65								286		
Change from last month		15.79%	34.09%	-6.78%	21.82%										
Change from last year		-18.52%	-3.28%	-16.67%	3.08%										
Current YTD	38	82	141	196	263										
Previous YTD	40	94	155	221	286	286	286	286	286	286	286	286			
% Change YTD	-5.00%	-12.77%	-9.03%	-11.31%	-8.04%										

East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Bedroom Count



Bedrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
0	0	1	0	0	0								1	0.00%	0.38%
1	0	0	0	0	2								2	2.99%	0.76%
2	10	9	16	12	15								62	22.39%	23.57%
3	21	23	30	33	34								141	50.75%	53.61%
4	7	9	9	7	15								47	22.39%	17.87%
5	0	1	3	1	1								6	1.49%	2.28%
6+	0	1	1	2	0								4	0.00%	1.52%
Total	38	44	59	55	67	0	0	0	0	0	0	0	263	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
1	6	10	9	9	9								43	13.43%	16.35%
2	28	29	42	39	50								188	74.63%	71.48%
3	2	4	5	5	6								22	8.96%	8.37%
4	2	0	3	1	2								8	2.99%	3.04%
5	0	0	0	1	0								1	0.00%	0.38%
6+	0	1	0	0	0								1	0.00%	0.38%
Total	38	44	59	55	67	0	0	0	0	0	0	0	263	100.00%	100.00%



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Housing Style

Style	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
Single Family Residence	26	38	46	51	51								212	76.12%	80.61%
Villa	9	2	4	3	7								25	10.45%	9.51%
Condominium	3	2	5	0	6								16	8.96%	6.08%
Townhouse	0	2	3	1	2								8	2.99%	3.04%
Manufactured Home	0	0	1	0	1								2	1.49%	0.76%
Total	38	44	59	55	67	0	0	0	0	0	0	0	263	100.00%	100.00%



East Pasco Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - May 1 to May 31, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	3	4.48%	33,933	28,500	84.00%	115	5	1.7
\$50,000 - 59,999	2	2.99%	57,400	50,750	88.00%	7	3	1.5
\$60,000 - 69,999	0	0.00%	0	0	0.00%		2	
\$70,000 - 79,999	0	0.00%	0	0	0.00%		2	
\$80,000 - 89,999	1	1.49%	84,500	84,500	100.00%	10	3	3.0
\$90,000 - 99,999	2	2.99%	112,500	95,750	85.00%	1,856	2	1.0
\$100,000 - 119,999	4	5.97%	106,950	106,475	100.00%	33	6	1.5
\$120,000 - 139,999	7	10.45%	133,214	132,671	100.00%	32	9	1.3
\$140,000 - 159,999	8	11.94%	156,688	150,300	96.00%	84	13	1.6
\$160,000 - 179,999	5	7.46%	172,980	169,800	98.00%	63	11	2.2
\$180,000 - 199,999	4	5.97%	196,799	191,125	97.00%	57	10	2.5
\$200,000 - 249,999	11	16.42%	226,652	223,688	99.00%	57	19	1.7
\$250,000 - 299,999	8	11.94%	275,937	271,250	98.00%	76	28	3.5
\$300,000 - 349,999	1	1.49%	309,900	305,000	98.00%	161	15	15.0
\$350,000 - 399,999	5	7.46%	389,810	375,900	96.00%	43	10	2.0
\$400,000 - 499,999	4	5.97%	453,500	434,875	96.00%	146	15	3.8
\$500,000 - 599,999	2	2.99%	566,950	542,000	96.00%	216	7	3.5
\$600,000 - 699,999	0	0.00%	0	0	0.00%		7	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		4	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		3	
Totals	67	100.00%	219,396	213,016	97.00%	123	176	2.6

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to May 31, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	6	2.28%	40,633	32,750	81.00%	80	5	4.2
\$50,000 - 59,999	4	1.52%	62,425	52,125	84.00%	24	3	3.8
\$60,000 - 69,999	7	2.66%	65,957	62,071	94.00%	48	2	1.4
\$70,000 - 79,999	9	3.42%	77,878	75,356	97.00%	34	2	1.1
\$80,000 - 89,999	4	1.52%	85,200	84,000	99.00%	46	3	3.8
\$90,000 - 99,999	6	2.28%	100,417	95,833	95.00%	651	2	1.7
\$100,000 - 119,999	12	4.56%	109,733	109,495	100.00%	37	6	2.5
\$120,000 - 139,999	24	9.13%	133,921	130,592	98.00%	37	9	1.9
\$140,000 - 159,999	32	12.17%	156,506	150,769	96.00%	48	13	2.0
\$160,000 - 179,999	25	9.51%	171,984	168,996	98.00%	49	11	2.2
\$180,000 - 199,999	15	5.70%	193,480	192,013	99.00%	50	10	3.3
\$200,000 - 249,999	52	19.77%	227,455	221,871	98.00%	70	19	1.8
\$250,000 - 299,999	28	10.65%	277,169	269,484	97.00%	69	28	5.0
\$300,000 - 349,999	13	4.94%	328,440	315,685	96.00%	103	15	5.8
\$350,000 - 399,999	9	3.42%	388,183	376,389	97.00%	65	10	5.6
\$400,000 - 499,999	10	3.80%	476,770	451,150	95.00%	144	15	7.5
\$500,000 - 599,999	5	1.90%	574,180	528,600	92.00%	172	7	7.0
\$600,000 - 699,999	0	0.00%	0	0	0.00%		7	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		4	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$900,000 - 999,999	1	0.38%	1,399,900	959,000	69.00%	70	0	0.0
\$1,000,000 - and over	1	0.38%	1,299,000	1,150,000	89.00%	323	3	15.0
Totals	263	100.00%	216,842	207,773	96.00%	77	176	3.4

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®
Four Year Sales and Inventory History 2014 - 2018
 Compiled from Monthly Sales and Inventory Reports

MY FLORIDA REGIONAL MLS		Average List	Average Sale	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
Month	Monthly Sales	Price	Price				
01-JUN-14	55	168,791	159,512	95%	123	366	6.7
01-JUL-14	43	147,698	138,796	94%	122	351	8.2
01-AUG-14	45	146,584	138,306	94%	74	358	8.0
01-SEP-14	47	142,709	135,409	95%	72	355	7.6
01-OCT-14	61	141,789	131,713	93%	101	358	5.9
01-NOV-14	43	159,060	148,370	93%	128	341	7.9
01-DEC-14	52	163,408	156,463	96%	103	316	6.1
01-JAN-15	42	130,474	123,088	94%	96	317	7.5
01-FEB-15	45	154,541	149,049	96%	117	317	7.0
01-MAR-15	59	191,084	178,635	93%	127	315	5.3
01-APR-15	43	149,416	144,717	97%	55	313	7.3
01-MAY-15	53	182,180	172,549	95%	117	306	5.8
01-JUN-15	55	208,256	198,956	96%	83	305	5.5
01-JUL-15	52	201,071	188,392	94%	77	317	6.1
01-AUG-15	54	153,950	148,428	96%	108	302	5.6
01-SEP-15	50	180,308	173,687	96%	106	302	6.0
01-OCT-15	44	161,013	147,099	91%	77	292	6.6
01-NOV-15	43	189,750	178,330	94%	92	302	7.0
01-DEC-15	47	182,040	174,812	96%	65	281	6.0
01-JAN-16	47	195,430	181,502	93%	98	253	5.4
01-FEB-16	46	168,023	161,466	96%	86	244	5.3
01-MAR-16	63	184,263	172,898	94%	90	227	3.6
01-APR-16	74	170,496	163,874	96%	58	204	2.8
01-MAY-16	63	189,370	181,681	96%	80	203	3.2
01-JUN-16	44	199,888	194,636	97%	72	209	4.8
01-JUL-16	40	180,090	171,805	95%	69	214	5.4
01-AUG-16	49	201,869	196,374	97%	52	217	4.4
01-SEP-16	57	179,953	172,722	96%	87	223	3.9
01-OCT-16	38	181,218	176,421	97%	74	238	6.3
01-NOV-16	56	185,948	176,526	95%	69	232	4.1
01-DEC-16	54	176,933	169,677	96%	68	233	4.3
01-JAN-17	40	165,515	154,373	93%	60	215	5.4
01-FEB-17	54	172,055	165,370	96%	66	207	3.8
01-MAR-17	61	203,449	196,752	97%	61	214	3.5
01-APR-17	66	216,099	210,825	98%	56	201	3.0
01-MAY-17	65	184,474	180,208	98%	57	194	3.0
01-JUN-17	55	191,534	187,216	98%	63	208	3.8
01-JUL-17	56	191,744	187,493	98%	74	225	4.0
01-AUG-17	40	195,005	190,555	98%	46	222	5.6
01-SEP-17	43	195,416	171,664	88%	120	241	5.6
01-OCT-17	54	211,385	205,648	97%	53	232	4.3
01-NOV-17	50	201,907	188,040	93%	57	220	4.4
01-DEC-17	70	250,816	237,970	95%	70	199	2.8
01-JAN-18	38	185,592	178,947	96%	62	212	5.6
01-FEB-18	44	214,893	205,739	96%	60	190	4.3
01-MAR-18	59	209,782	203,493	97%	51	191	3.2
01-APR-18	55	244,457	227,520	93%	73	191	3.5
01-MAY-18	67	219,396	213,016	97%	123	176	2.6

Board/Association: East Pasco
 State: FL
 Month: May

Year: 2018

National Association of Realtors®
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 Washington, DC 20001-4507

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 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			1
\$30,000 - \$39,999	1			1
\$40,000 - \$49,999				
\$50,000 - \$59,999		1		1
\$60,000 - \$69,999				
\$70,000 - \$79,999				
\$80,000 - \$89,999				
\$90,000 - \$99,999	1			1
\$100,000 - \$119,999	3	1		4
\$120,000 - \$139,999	4	2		6
\$140,000 - \$159,999	2	4		6
\$160,000 - \$179,999		4	1	5
\$180,000 - \$199,999		4		4
\$200,000 - \$249,999	1	6	3	10
\$250,000 - \$299,999		5	3	8
\$300,000 - \$399,999		2	3	5
\$400,000 - \$499,999		1	3	4
\$500,000 - \$549,999			1	1
\$550,000 - \$599,999			1	1
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				
Totals:	12	30	16	58

**Condominium / Cooperative Units
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999	1			1
\$40,000 - \$49,999				
\$50,000 - \$59,999	1			1
\$60,000 - \$69,999				
\$70,000 - \$79,999				
\$80,000 - \$89,999	1			1
\$90,000 - \$99,999		1		1
\$100,000 - \$119,999				
\$120,000 - \$139,999	1			1
\$140,000 - \$159,999	1			1
\$160,000 - \$179,999				
\$180,000 - \$199,999				
\$200,000 - \$249,999		1		1
\$250,000 - \$299,999				
\$300,000 - \$399,999		1		1
\$400,000 - \$499,999				
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				
Totals:	5	3	0	8

**Active Listings
 (Unsold Homes)**

PRICE RANGE	Number of Bedrooms	
	2 or less	3 or more
\$1 - \$29,999		1
\$30,000 - \$39,999	1	1
\$40,000 - \$49,999		
\$50,000 - \$59,999		
\$60,000 - \$69,999		
\$70,000 - \$79,999		
\$80,000 - \$89,999		
\$90,000 - \$99,999	3	
\$100,000 - \$119,999	1	
\$120,000 - \$139,999	6	
\$140,000 - \$159,999	6	2
\$160,000 - \$179,999	12	1
\$180,000 - \$199,999	10	1
\$200,000 - \$249,999	9	1
\$250,000 - \$299,999	15	3
\$300,000 - \$399,999	27	
\$400,000 - \$499,999	25	
\$500,000 - \$549,999	14	
\$550,000 - \$599,999	2	
\$600,000 - \$699,999	5	
\$700,000 - \$799,999	6	
\$800,000 - \$899,999	4	
\$900,000 - \$999,999	2	
\$1,000,000 - and over		
Totals:	152	10

**Sales Pending
 (Under Contract)**

PRICE RANGE	Number of Bedrooms	
	2 or less	3 or more
\$1 - \$29,999		
\$30,000 - \$39,999		
\$40,000 - \$49,999		1
\$50,000 - \$59,999	1	1
\$60,000 - \$69,999		1
\$70,000 - \$79,999		
\$80,000 - \$89,999		
\$90,000 - \$99,999		
\$100,000 - \$119,999		1
\$120,000 - \$139,999		7
\$140,000 - \$159,999		6
\$160,000 - \$179,999		1
\$180,000 - \$199,999		3
\$200,000 - \$249,999		4
\$250,000 - \$299,999		5
\$300,000 - \$399,999		14
\$400,000 - \$499,999		10
\$500,000 - \$549,999		8
\$550,000 - \$599,999		3
\$600,000 - \$699,999		
\$700,000 - \$799,999		1
\$800,000 - \$899,999		1
\$900,000 - \$999,999		1
\$1,000,000 - and over		
Totals:	65	4

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	25	5
31 - 60	13	2
61 - 90	9	
91 - 120	1	
121 - and over	10	1
Totals	58	8