



**East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018**

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 200,000 - 249,999	5	9	7	15	9	15							60	26.32%	20.83%
\$ 80,000 - 89,999	1	0	1	0	0	0							2	0.00%	0.69%
\$ 70,000 - 79,999	2	1	2	1	0	0							6	0.00%	2.08%
\$ 1 - 49,999	0	1	0	2	2	0							5	0.00%	1.74%
Previous Year	39	48	56	59	55	49							306		
Current Year	33	40	47	54	57	57							288		
\$ 1,000,000 - and over	0	1	0	0	0	0							1	0.00%	0.35%
\$ 140,000 - 159,999	9	5	7	2	6	5							34	8.77%	11.81%
\$ 160,000 - 179,999	2	5	5	6	5	5							28	8.77%	9.72%
\$ 90,000 - 99,999	1	0	1	1	1	2							6	3.51%	2.08%
\$ 120,000 - 139,999	4	4	3	5	6	4							26	7.02%	9.03%
\$ 600,000 - 699,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 180,000 - 199,999	1	3	2	5	4	7							22	12.28%	7.64%
\$ 100,000 - 119,999	0	1	1	2	4	4							12	7.02%	4.17%
\$ 500,000 - 599,999	0	0	3	0	2	1							6	1.75%	2.08%
\$ 800,000 - 899,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 60,000 - 69,999	0	3	2	0	0	0							5	0.00%	1.74%
\$ 350,000 - 399,999	0	2	1	1	4	1							9	1.75%	3.13%
\$ 250,000 - 299,999	6	3	6	5	8	10							38	17.54%	13.19%
\$ 50,000 - 59,999	0	0	0	1	1	0							2	0.00%	0.69%
\$ 700,000 - 799,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	1	0	0							1	0.00%	0.35%
\$ 400,000 - 499,999	0	1	1	4	4	0							10	0	0.0347
\$ 300,000 - 349,999	2	1	5	3	1	3							15	0.0526	0.0521
Change from last month			0.00%	300.00%	0.00%	-100.00%									
Change from last year	-100.00%	0.00%	-80.00%	33.33%	300.00%	-100.00%									
Current YTD	0	1	2	6	10	10									
Previous YTD	2	3	8	11	12	15	15	15	15	15	15	15			
% Change YTD	-100.00%	-66.67%	-75.00%	-45.45%	-16.67%	-33.33%									



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Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
Previous Year	1	5	4	4	7	4							25		
\$ 1,000,000 - and over	0	0	0	0	0	0							0	0.00%	0.00%
\$ 700,000 - 799,999	0	0	0	0	0	0							0	0.00%	0.00%
Current Year	2	4	7	1	8	3							25		
\$ 300,000 - 349,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 250,000 - 299,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 80,000 - 89,999	0	0	1	0	1	0							2	0.00%	8.00%
\$ 400,000 - 499,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 1 - 49,999	0	0	0	0	1	1							2	33.33%	8.00%
\$ 100,000 - 119,999	0	2	1	0	0	0							3	0.00%	12.00%
\$ 350,000 - 399,999	0	0	0	0	1	0							1	0.00%	4.00%
\$ 160,000 - 179,999	0	0	1	0	0	0							1	0.00%	4.00%
\$ 90,000 - 99,999	0	0	1	0	1	0							2	0.00%	8.00%
\$ 140,000 - 159,999	0	0	1	0	1	0							2	0.00%	8.00%
\$ 900,000 - 999,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 60,000 - 69,999	1	0	0	0	0	1							2	33.33%	8.00%
\$ 500,000 - 599,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 50,000 - 59,999	0	0	1	0	1	0							2	0.00%	8.00%
\$ 200,000 - 249,999	0	1	0	1	1	0							3	0.00%	12.00%
\$ 600,000 - 699,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 120,000 - 139,999	1	0	0	0	1	1							3	33.33%	12.00%
\$ 180,000 - 199,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 70,000 - 79,999	0	1	1	0	0	0							2	0.00%	8.00%
\$ 800,000 - 899,999	0	0	0	0	0	0							0	0.00%	0.00%
Change from last month			0.00%	-100.00%											
Change from last year															
Current YTD	0	1	2	2	2	2									
Previous YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD															



**East Pasco Association of Realtors®
 Monthly Sales Trend Indicator
 2018
Sales by Price Range - Overall**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 400,000 - 499,999	0	1	1	4	4	0							10	0.00%	3.13%
\$ 300,000 - 349,999	2	1	5	3	1	3							15	4.62%	4.69%
\$ 500,000 - 599,999	0	0	3	0	2	1							6	1.54%	1.88%
\$ 100,000 - 119,999	0	3	2	2	4	4							15	6.15%	4.69%
\$ 50,000 - 59,999	0	0	1	1	2	0							4	0.00%	1.25%
\$ 1,000,000 - and over	0	1	0	0	0	0							1	0.00%	0.31%
\$ 90,000 - 99,999	1	0	2	1	2	2							8	3.08%	2.50%
\$ 70,000 - 79,999	2	2	3	1	0	1							9	1.54%	2.81%
Previous Year	40	53	61	64	63	54							335		
\$ 250,000 - 299,999	6	3	6	5	8	10							38	15.38%	11.88%
\$ 80,000 - 89,999	1	0	2	0	1	0							4	0.00%	1.25%
\$ 180,000 - 199,999	1	3	2	5	4	7							22	10.77%	6.88%
\$ 140,000 - 159,999	9	5	8	2	8	5							37	7.69%	11.56%
\$ 120,000 - 139,999	5	4	3	5	7	5							29	7.69%	9.06%
\$ 1 - 49,999	0	1	0	2	3	3							9	4.62%	2.81%
\$ 600,000 - 699,999	0	0	0	0	0	0							0	0.00%	0.00%
Current Year	35	44	55	55	66	65							320		
\$ 200,000 - 249,999	5	10	7	16	10	16							64	24.62%	20.00%
\$ 60,000 - 69,999	1	3	2	0	0	2							8	3.08%	2.50%
\$ 800,000 - 899,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 700,000 - 799,999	0	0	0	0	0	0							0	0.00%	0.00%
\$ 160,000 - 179,999	2	5	7	6	5	5							30	7.69%	9.38%
\$ 900,000 - 999,999	0	0	0	1	0	0							1	0	0.0031
\$ 350,000 - 399,999	0	2	1	1	5	1							10	0.0154	0.0313
Change from last month					-100.00%										
Change from last year	-100.00%	-100.00%	0.00%	-100.00%	-100.00%	-100.00%									
Current YTD	0	0	0	1	1	1									
Previous YTD	0	2	3	4	9	10	10	10	10	10	10	10			
% Change YTD	-100.00%	-100.00%	-75.00%	-88.89%	-90.00%										



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Bedroom Count

Bedrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
0	0	1	0	0	0	0							1	0.00%	0.31%
1	0	0	0	0	2	0							2	0.00%	0.63%
2	9	9	14	12	15	17							76	26.15%	23.75%
3	19	23	28	33	33	29							165	44.62%	51.56%
4	7	9	9	7	15	16							63	24.62%	19.69%
5	0	1	3	1	1	3							9	4.62%	2.81%
6+	0	1	1	2	0	0							4	0.00%	1.25%
Total	35	44	55	55	66	65	0	0	0	0	0	0	320	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
1	6	10	8	9	9	6							48	9.23%	15.00%
2	25	29	39	39	49	49							230	75.38%	71.88%
3	2	4	5	5	6	9							31	13.85%	9.69%
4	2	0	3	1	2	1							9	1.54%	2.81%
5	0	0	0	1	0	0							1	0.00%	0.31%
6+	0	1	0	0	0	0							1	0.00%	0.31%
Total	35	44	55	55	66	65	0	0	0	0	0	0	320	100.00%	100.00%



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2018
Sales by Housing Style

Style	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
Single Family Residence	24	38	43	51	51	49							256	75.38%	80.00%
Villa	9	2	4	3	6	8							32	12.31%	10.00%
Condominium	2	2	4	0	6	2							16	3.08%	5.00%
Townhouse	0	2	3	1	2	1							9	1.54%	2.81%
Manufactured Home	0	0	1	0	1	4							6	6.15%	1.88%
1/2 Duplex	0	0	0	0	0	1							1	1.54%	0.31%
Total	35	44	55	55	66	65	0	0	0	0	0	0	320	100.00%	100.00%



East Pasco Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - June 1 to June 30, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	3	4.62%	42,133	37,833	90.00%	12	4	1.3
\$ 50,000 - 59,999	0	0.00%	0	0	0.00%		3	
\$ 60,000 - 69,999	2	3.08%	68,950	68,500	99.00%	170	2	1.0
\$ 70,000 - 79,999	1	1.54%	68,500	73,750	108.00%	6	2	2.0
\$ 80,000 - 89,999	0	0.00%	0	0	0.00%		4	
\$ 90,000 - 99,999	2	3.08%	103,450	95,432	92.00%	47	5	2.5
\$ 100,000 - 119,999	4	6.15%	115,725	109,500	95.00%	40	7	1.8
\$ 120,000 - 139,999	5	7.69%	125,960	128,914	102.00%	12	10	2.0
\$ 140,000 - 159,999	5	7.69%	155,820	147,980	95.00%	42	15	3.0
\$ 160,000 - 179,999	5	7.69%	166,940	164,680	99.00%	21	14	2.8
\$ 180,000 - 199,999	7	10.77%	192,043	191,000	99.00%	77	9	1.3
\$ 200,000 - 249,999	16	24.62%	234,100	229,791	98.00%	69	26	1.6
\$ 250,000 - 299,999	10	15.38%	277,792	271,113	98.00%	72	30	3.0
\$ 300,000 - 349,999	3	4.62%	347,633	336,667	97.00%	48	19	6.3
\$ 350,000 - 399,999	1	1.54%	379,900	380,000	100.00%	10	10	10.0
\$ 400,000 - 499,999	0	0.00%	0	0	0.00%		13	
\$ 500,000 - 599,999	1	1.54%	569,000	569,000	100.00%	1	4	4.0
\$ 600,000 - 699,999	0	0.00%	0	0	0.00%		7	
\$ 700,000 - 799,999	0	0.00%	0	0	0.00%		3	
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		4	
Totals	65	100.00%	201,628	197,612	98.00%	54	193	3.0

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to June 30, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	9	2.81%	41,133	34,444	84.00%	57	4	2.7
\$ 50,000 - 59,999	4	1.25%	62,425	52,125	84.00%	24	3	4.5
\$ 60,000 - 69,999	8	2.50%	67,450	63,938	95.00%	84	2	1.5
\$ 70,000 - 79,999	9	2.81%	76,611	74,817	98.00%	32	2	1.3
\$ 80,000 - 89,999	4	1.25%	85,200	84,000	99.00%	46	4	6.0
\$ 90,000 - 99,999	8	2.50%	101,175	95,733	95.00%	500	5	3.8
\$ 100,000 - 119,999	15	4.69%	111,987	109,196	98.00%	40	7	2.8
\$ 120,000 - 139,999	29	9.06%	132,548	130,302	98.00%	32	10	2.1
\$ 140,000 - 159,999	37	11.56%	156,414	150,392	96.00%	47	15	2.4
\$ 160,000 - 179,999	30	9.38%	171,143	168,277	98.00%	44	14	2.8
\$ 180,000 - 199,999	22	6.88%	193,023	191,691	99.00%	58	9	2.5
\$ 200,000 - 249,999	64	20.00%	229,118	223,889	98.00%	71	26	2.4
\$ 250,000 - 299,999	38	11.88%	277,333	269,913	97.00%	70	30	4.7
\$ 300,000 - 349,999	15	4.69%	332,508	319,593	96.00%	73	19	7.6
\$ 350,000 - 399,999	10	3.13%	387,355	376,750	97.00%	60	10	6.0
\$ 400,000 - 499,999	10	3.13%	476,770	451,150	95.00%	144	13	7.8
\$ 500,000 - 599,999	6	1.88%	573,317	535,333	93.00%	143	4	4.0
\$ 600,000 - 699,999	0	0.00%	0	0	0.00%		7	
\$ 700,000 - 799,999	0	0.00%	0	0	0.00%		3	
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$ 900,000 - 999,999	1	0.31%	1,399,900	959,000	69.00%	70	0	0.0
\$ 1,000,000 - and over	1	0.31%	1,299,000	1,150,000	89.00%	323	4	24.0
Totals	320	100.00%	214,565	206,348	96.00%	73	193	3.6

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®
Four Year Sales and Inventory History 2014 - 2018
 Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
7/1/2014	43	147,698	138,796	94%	122	353	8.2
8/1/2014	45	146,584	138,306	94%	74	357	7.9
9/1/2014	47	142,709	135,409	95%	72	352	7.5
10/1/2014	61	141,789	131,713	93%	101	353	5.8
11/1/2014	43	159,060	148,370	93%	128	333	7.7
12/1/2014	52	163,408	156,463	96%	103	308	5.9
1/1/2015	41	129,997	122,626	94%	98	312	7.6
2/1/2015	43	155,801	150,121	96%	119	311	7.2
3/1/2015	56	189,360	176,626	93%	128	309	5.5
4/1/2015	42	150,119	145,308	97%	53	306	7.3
5/1/2015	52	184,724	175,023	95%	116	300	5.8
6/1/2015	55	208,256	198,956	96%	83	299	5.4
7/1/2015	52	201,071	188,392	94%	77	311	6.0
8/1/2015	54	153,950	148,428	96%	108	298	5.5
9/1/2015	50	180,308	173,687	96%	106	297	5.9
10/1/2015	44	161,013	147,099	91%	77	287	6.5
11/1/2015	43	189,750	178,330	94%	92	297	6.9
12/1/2015	46	183,065	175,884	96%	65	278	6.0
1/1/2016	47	195,430	181,502	93%	98	249	5.3
2/1/2016	45	161,001	154,943	96%	82	238	5.3
3/1/2016	62	186,947	175,397	94%	92	224	3.6
4/1/2016	71	171,677	164,800	96%	59	201	2.8
5/1/2016	62	189,845	182,031	96%	81	200	3.2
6/1/2016	43	201,516	196,142	97%	74	207	4.8
7/1/2016	39	180,351	171,854	95%	47	212	5.4
8/1/2016	49	201,869	196,374	97%	52	215	4.4
9/1/2016	57	179,953	172,722	96%	87	221	3.9
10/1/2016	38	181,218	176,421	97%	74	235	6.2
11/1/2016	54	184,411	174,564	95%	71	227	4.2
12/1/2016	53	177,725	170,369	96%	68	229	4.3
1/1/2017	40	165,515	154,373	93%	60	208	5.2
2/1/2017	53	172,924	166,151	96%	65	200	3.8
3/1/2017	61	203,449	196,752	97%	61	207	3.4
4/1/2017	64	219,338	213,774	97%	56	196	3.1
5/1/2017	63	183,203	178,977	98%	58	190	3.0
6/1/2017	54	192,026	187,627	98%	63	203	3.8
7/1/2017	56	191,744	187,493	98%	74	221	3.9
8/1/2017	38	200,279	196,072	98%	41	217	5.7
9/1/2017	43	195,416	171,664	88%	120	233	5.4
10/1/2017	54	211,385	205,648	97%	53	225	4.2
11/1/2017	49	202,561	188,714	93%	58	214	4.4
12/1/2017	70	250,816	237,970	95%	70	193	2.8
1/1/2018	35	187,103	180,285	96%	67	209	6.0
2/1/2018	44	214,893	205,739	96%	60	188	4.3
3/1/2018	55	211,681	204,882	97%	44	191	3.5
4/1/2018	55	244,457	227,520	93%	73	194	3.5
5/1/2018	66	219,146	212,759	97%	124	181	2.7
6/1/2018	65	201,628	197,612	98%	54	193	3.0

