



WPBOR WEEKLY UPDATE – November 2, 2018



**West Pasco Board of Realtors® Elections**  
**Voting is now open for the 2019 Board of Director's Slate!**

- Click on the link below; enter you NAR I.D. Number and click on Login
- <https://mdweb.mmsi2.com/wpasco/>
- Scroll all the way down to the bottom of the page and click on “Online Voting”
- Scroll down to “Elections”
- Click on “Voting for 2019 Board of Directors” to cast your vote
- Another window will pop up that asks you to “Review Your Candidate Selections”
- Click on “Vote Now”
- One last window will pop up to let you know that your vote was successful!

Please note that even though there is only one candidate for each position, everyone still needs to cast a vote for each person.

**Take the time to place your vote and you will automatically be entered into a drawing to win a \$50.00 gift card at the Thanksgiving Luncheon.**

Voting will be open until midnight on November 13<sup>th</sup>. The winners will be announced at the General Membership Thanksgiving Luncheon the next day.

If you have any questions, please call the office at 727-848-8507.

**Thank you for taking the time to vote.**  
**Good luck to all the candidates running!**



**Thank you to Chuck Bakker of BPG Inspections & Jody Pastorino of Paramount Mortgage for providing lunch & refreshments at our new member orientation and ethics classes this week!**



**Jody Pastorino**

**727-243-2109**

*The Mortgage Banker Realtors Trust*

NMLS ID: 324252 • FL ID: LC48034 • NMLS CRN#: 67856  
4109 Little Rd., Ste. 102 • New Port Richey, FL 34655



**Inspections**  
Home Commercial Environmental

**Thank you to our Premium Sponsors at our Oktoberfest Mixer!**



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**Ruth Watkins**  
Regional Manager  
NMLS # 307039



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New Port Richey, FL 34652

direct: (727) 856-0500  
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[rwatkins@ggsf.com](mailto:rwatkins@ggsf.com)  
[RuthWatkins.com](http://RuthWatkins.com)



**Thank you to Ruth & Ken Watkins with GSF Mortgage for providing lunch at our General Membership meeting!!!**



# REALTOR<sup>®</sup> SAFETY PROGRAM

Here's this week's safety tip from NAR

NATIONAL ASSOCIATION of REALTORS<sup>®</sup>



REALTOR<sup>®</sup>  
SAFETY  
PROGRAM

When making an appointment to view a property, ask if the owners have dogs, if they're friendly and what their names are. Ask to have the dogs put in a barn, kennel or other shelter during a showing – it's for the animal's safety, yours and your client's.

FOR MORE SAFETY TIPS FROM NAR, VISIT [WWW.REALTOR.ORG/SAFETY](http://WWW.REALTOR.ORG/SAFETY)

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## The NAR Code of Ethics Training Deadline is December 31, 2018!

**If you have already taken this class, please disregard this message.**

**If you are not sure, please call our office at 727-848-8507 and we will be happy to look it up for you.**

**We will be sending an e-mail to everyone who needs to take the NAR Ethics Training. If you receive an e-mail from us, it means our records indicate that you have not taken the training.**

As you know, the Florida Real Estate Commission amended Rule 61J2 - 3.009(2), Florida Administrative Code, to change the continuing educational requirements for renewal, to require 14 hours of continuing education consisting of 3 hours of Core Law, 3 hours of Ethics and Business Practices and 8 hours of specialty education. In order to provide licensees with sufficient notice, this change will be mandatory for real estate licensees who hold a license that expires on **September 30, 2018**, or thereafter.

You can take your training right here at the Board. We have an upcoming class. Please register for this class at: <https://mdweb.mmsi2.com/wpasco/>

Thursday, November 8th – 12 pm – 3 pm

Monday, December 10th – 12 pm – 3 pm

You can also take the Ethics Training online. You will not only satisfy your NAR mandatory requirement, but it will also satisfy the Department of Business and Professional Regulation requirement for the 3 Hrs. of Ethics and Business Practices for your license renewal. Log on to: <https://www.theceshop.com/online-education/florida/real-estate/broker-and-sales-license/continuing-education/course/code-of-ethics-in-action-real-life-applications-3164-15352.html> Please don't forget to e-mail us your Certificate of Completion from so we can update your record. You can send it to [lindy@wpbor.com](mailto:lindy@wpbor.com) or [lindsay@wpbor.com](mailto:lindsay@wpbor.com)

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- **November 6th**, Tuesday - 9:00 am - 12:00 pm - **MLS Basics** – 1:00 pm – 2:15 pm - **MLS Compliance** - 2:30 pm – 3:45 pm - **MLS Add & Edit**
- **November 7th**, Wednesday – 11:30 am – 1:30 pm – **Smart Lunch**
- **November 8th**, Thursday – 10:00 am – 11:00 am - **Education Committee Meeting**
- **November 8th**, Thursday - 12:00 pm – 3:00 pm - **Mandatory Ethics Training – 3 Hrs. of FREE CE Credit**
- **November 9th**, Friday – 9:00 am – 1:00 pm – **CANCELLED** – **Short Sale Essentials**
- **November 13th**, Tuesday - 9:30 am – 10:30 am – **Business Partner’s Committee Meeting**
- **November 14th**, Wednesday - 10:00 am – 11:00 am – **Property Manager’s Committee Meeting**
- **November 14th**, Wednesday – 11:30 am – 1:30 pm – **Thanksgiving Luncheon**
- **November 20th**, Tuesday – 9:00 am – 12:00 pm – **MLS Marketing Tools** – 1:00 pm – 3:00 pm – **MLS iMapp**
- **November 22nd**, Thursday – ALL DAY – **Board will be closed for the Holiday - Happy Thanksgiving!!!**
- **November 23rd**, Friday – ALL DAY – **Board will be closed for the Holiday**
- **November 29th**, Thursday - 10:00 am – 11:00 am – **Civic Affairs/HoP Committee Meeting**
- **December 7th**, Friday – 5:00 pm – 7:30 pm - **Installation & Awards Cocktail Party**
- **December 10th**, Monday - 12:00 pm – 3:00 pm - **Mandatory Ethics Training – 3 Hrs. of FREE CE Credit**
- **December 11th**, Tuesday - 9:00 am - 12:00 pm - **MLS Basics** – 1:00 pm – 2:15 pm - **MLS Compliance** - 2:30 pm – 3:45 pm - **MLS Add & Edit**
- **December 11th**, Tuesday - 9:30 am – 10:30 am – **Business Partner’s Committee Meeting**
- **December 19th**, Wednesday - 10:00 am – 11:00 am – **Property Manager’s Committee Meeting**
- **December 24th**, Monday - ALL DAY – **Board will be closed for the Holiday**
- **December 25th**, Tuesday - ALL DAY – **Board will be closed for the Holiday**
- **December 31st**, Monday - ALL DAY – **Board will be closed for the Holiday**

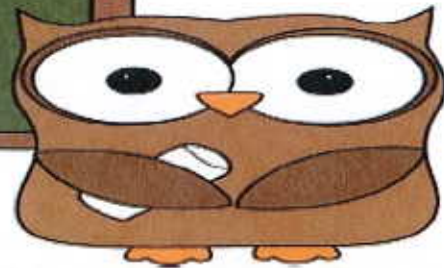


**January 15th**, Tuesday – 10:00 am – 12:00 pm – **Video Marketing for Real Estate - Live Presentation by Sue “Pinky” Benson: Speaker/Video Expert/Realtor®**

Register for any of our events at: <https://mdweb.mmsi2.com/wpasco/>

Link to verify C.E. Credits at DBPR: <https://www.myfloridalicense.com/datamart/loginFLDBPR.do>

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# THE WEST PASCO BOARD OF REALTORS® BUSINESS PARTNERS ARE HOSTING A SMART LUNCH!

**When:** Wednesday, November 7th, 11:30-1:30

**Where:** The Sunset Room at the West Pasco Board of Realtors®

**Why YOU need to be there:** This is your opportunity as a new or improving Realtor® to ask an industry expert the questions that will make you more money and help you close more homes. The real estate industry is constantly evolving, why not get the facts from successful people doing the business. There will be a panel of four local, experienced professionals answering your questions on Mortgages, Home Inspections, Attorney & Counselor at Law, and Title. You're guaranteed to leave with a priceless future resource, a "Phone A Friend!!!"

\*\*\*Lunch will be catered for this event.

**Gary L. Davis - Gary L. Davis P.A.**

**Jody Pastorino - Paramount Mortgage**

**Lennie Swearingen - Rock Solid Home Inspections**

**Paul Friedlander - Total Title Solutions**



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*West Pasco*  
BOARD OF REALTORS®



## **THANKSGIVING LUNCHEON**

Wednesday, November 14th, 2018

11:30 am At The WPBOR Sunset Room

\$12 per person - includes 5 auction tickets

**Chinese Auction Provided by  
The WPBOR Business Partners**

Register online :

<https://mdweb.mmsi2.com/wpasco/>

Payment must be received by, Thursday November 8th

No money will be taken at the door

Thanksgiving style lunch will be provided by  
**Arlisa's Events**

The Civic Affairs/HoP Committee will be sponsoring some families this Holiday season, if you are able to make a monetary donation please bring it with you to the luncheon. Cash, credit, & checks accepted.

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## Installation & Awards Cocktail Party

Join us for a

# FIESTA

to celebrate our incoming President,  
David Longspaugh

Friday, December 7, 2018

5:00 - 7:30 pm

Sunset Room - 5409 Sunset Road

New Port Richey, FL 34652

Cocktails and Hors d'oeuvres  
Open Bar | Business Casual Attire

No cost to attend, but you must register by  
December 3<sup>rd</sup>

<https://mlweb.mmsi2.com/wpasco/>  
\$10.00 charge for non-members

### PLATINUM SPONSORS



TRAC  
1 (800) 541-1998



727-278-1346  
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**Total Title Solutions**

### GOLD SPONSOR



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## FLORIDA REALTORS® EDUCATION DBPR ONLINE SERVICES SET UP GUIDE

The Florida Department of Business and Professional Regulation (DBPR) has upgraded their online services, but the new system will require all users, including returning users, to complete a one-time registration profile with your e-mail address as your online ID.

### Step 1. Establish an online account.

Insert the following link into your browser: <https://www.myfloridalicense.com/datamart/mainMenuFLDBPR.do>

- Select **Create My Account** located in the lower left-hand corner to begin the one-time registration process.
- On the **User Registration** page, complete the **Account Owner Contact** information. The e-mail address provided will be your **User ID** and will be needed to login to DBPR's online services, so don't forget which e-mail address you use.
- Verify the information on the **Preview Registration** page. If it is correct, select **SAVE**. If any changes are needed select **EDIT** to correct.
- After saving your information, you will reach a page that states **User Registration – Temporary Password Issued**. A temporary password will be sent to you via the e-mail address you entered. If you do not receive an e-mail in a short amount of time, be sure to check your spam or junk e-mail folder.
- When you receive your temporary password, return to the link above and enter your e-mail address and the temporary password provided. Select **LOG ON**.
- Now you will reach a page that states **Create Password**. Enter the temporary password provided in the **TEMPORARY PASSWORD** field. Enter your new, unique password in the **NEW PASSWORD** and **CONFIRM PASSWORD** fields. Select **SAVE**.
- You have now successfully created an online account.

### Step 2. Link your license(s) with your online account.

- From the **Main Menu**, select **LINK AN EXISTING LICENSE TO MY ACCOUNT**.
- On the **Link an Existing License to My Account** page, select **REAL ESTATE COMMISSION** from the category of licenses in the drop down list. Select **NEXT**.
- On the **Link an Existing License to My Account-Select License** page, select the license type from the drop down menu and enter the corresponding license number (numeric characters only). Select **NEXT**.
- On the **Link an Existing License to My Account-Security Measures** page, enter your **Initial Activation Code**. (This may be the last four digits of your Social Security number or Federal Employer Identification Number.) Enter the **Security Check** code given. Select **NEXT**.
- On the **Link an Existing License to My Account-Preview** page, check the license number listed. If correct, select **ADD**.
- You have now reached the **Link an Existing License to My Account-Confirmation** page... Congratulations, you have successfully linked your license! Select **NEXT** to continue.
- You will now be back at the **Main Menu**. This license has now been linked under **Licenses Linked to My Online Services Account**. You can now select this license to renew/maintain online activities. Follow the same steps to link additional licenses if necessary.

### Returning Users

- Insert the above link into your browser and go to **LOG IN TO ONLINE PROFILE**. Enter your e-mail address and password to access your account.



## Free Florida Realtors Tech Support Helpline

The Tech Helpline is available to answer members' questions Monday - Friday from 9 a.m. - 8 p.m. and on Saturday and Sunday from 9 a.m. - 5 pm EST. Just call **407.587.1450** and have your membership information handy (either your FREC license number or NRDS number). Or you can access this free service via [email for computer support](#) questions or [chat for live computer support](#).



### Expert assistance and support

The Tech Helpline team handles a variety of questions and problems, including:

- Helping Florida Realtors® members maximize the business tools and support features on [floridarealtors.org](http://floridarealtors.org), including setting up your free member website and configuring property functions such as IDX.
- Advice on shopping for hardware, software or digital equipment.
- Advice on installing and configuring new hardware and software.
- Diagnosing computer hardware malfunctions.
- Helping you get the best performance from your equipment.
- Working through system failure of basic hardware and software components.
- Recommending the most current software for your computer system.
- Troubleshooting Local Area and Dial-Up Networking configuration and connectivity.
- Read about the [Tech Helpline's technical support and computer repair services](#).  
Online blog.  
Check out the [Tech Helpline's blog for Internet and computer repair tips](#).

### PRIVACY AND EMAILS

**The West Pasco Board of REALTORS® has a strict policy that it does not sell or distribute (other than to the MLS) the e-mail addresses of our Members. That policy extends to anyone speaking or otherwise presenting to Members through the forum of seminars or presentations. Any such collection, sale or distribution of our Members' e-mail addresses by such a speaker or presenter for any purpose (other than attendance or registration) is therefore prohibited. Allowing a speaker to appear at a Board function or seminar does not imply permission to sell, distribute or use our Members' e-mail addresses for any other purpose.**

West Pasco Board of REALTORS® [UNSUBSCRIBE CLICK HERE](#)