



**West Pasco Board of Realtors®  
Monthly Sales Trend Indicator  
2018**

**Sales by Price Range - Single Family Homes & Villas**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 1 - 49,999	10	7	9	9	3	5	3	7	5	2	9		<b>69</b>	2.10%	1.41%
\$ 50,000 - 59,999	3	0	4	8	7	2	5	5	5	2	4		<b>45</b>	0.93%	0.92%
\$ 60,000 - 69,999	5	8	11	9	5	4	4	3	7	4	3		<b>63</b>	0.70%	1.28%
\$ 70,000 - 79,999	15	13	10	14	14	11	11	6	8	9	10		<b>121</b>	2.34%	2.47%
\$ 80,000 - 89,999	15	7	19	18	21	10	9	15	10	12	13		<b>149</b>	3.04%	3.04%
\$ 90,000 - 99,999	16	16	22	20	28	16	18	13	11	12	14		<b>186</b>	3.27%	3.79%
\$ 100,000 - 119,999	26	40	38	39	43	47	43	31	31	34	30		<b>402</b>	7.01%	8.19%
\$ 120,000 - 139,999	49	33	66	59	65	58	56	35	47	43	46		<b>557</b>	10.75%	11.35%
\$ 140,000 - 159,999	42	35	55	68	65	62	47	47	28	59	46		<b>554</b>	10.75%	11.29%
\$ 160,000 - 179,999	39	31	43	37	69	43	36	41	48	63	52		<b>502</b>	12.15%	10.23%
\$ 180,000 - 199,999	29	28	38	43	32	49	37	33	39	42	42		<b>412</b>	9.81%	8.40%
\$ 200,000 - 249,999	27	49	67	60	96	85	70	73	75	66	54		<b>722</b>	12.62%	14.71%
\$ 250,000 - 299,999	21	27	42	41	53	37	50	49	35	51	36		<b>442</b>	8.41%	9.01%
\$ 300,000 - 349,999	13	20	31	29	41	24	27	35	23	18	27		<b>288</b>	6.31%	5.87%
\$ 350,000 - 399,999	9	7	14	20	17	17	20	22	13	14	24		<b>177</b>	5.61%	3.61%
\$ 400,000 - 499,999	9	5	9	11	17	18	9	14	11	8	11		<b>122</b>	2.57%	2.49%
\$ 500,000 - 599,999	1	3	5	7	3	5	7	5	0	4	3		<b>43</b>	0.70%	0.88%
\$ 600,000 - 699,999	1	0	3	3	0	4	2	0	2	4	1		<b>20</b>	0.23%	0.41%
\$ 700,000 - 799,999	1	1	1	3	0	0	2	0	0	2	1		<b>11</b>	0.23%	0.22%
\$ 800,000 - 899,999	1	0	0	0	2	1	0	1	2	0	0		<b>7</b>	0.00%	0.14%
\$ 900,000 - 999,999	0	0	0	0	1	0	0	0	0	1	0		<b>2</b>	0.00%	0.04%
\$ 1,000,000 - and over	1	0	1	2	2	2	3	0	0	0	2		<b>13</b>	0.47%	0.26%
<b>Current Year</b>	<b>333</b>	<b>330</b>	<b>488</b>	<b>500</b>	<b>584</b>	<b>500</b>	<b>459</b>	<b>435</b>	<b>400</b>	<b>450</b>	<b>428</b>		<b>4,907</b>		
Previous Year	302	303	448	464	504	508	442	443	351	360	383		4,508		
Change from last month		-0.90%	47.88%	2.46%	16.80%	-14.38%	-8.20%	-5.23%	-8.05%	12.50%	-4.89%				
<b>Change from last year</b>	<b>10.26%</b>	<b>8.91%</b>	<b>8.93%</b>	<b>7.76%</b>	<b>15.87%</b>	<b>-1.57%</b>	<b>3.85%</b>	<b>-1.81%</b>	<b>13.96%</b>	<b>25.00%</b>	<b>11.75%</b>				
<b>Current YTD</b>	<b>333</b>	<b>663</b>	<b>1,151</b>	<b>1,651</b>	<b>2,235</b>	<b>2,735</b>	<b>3,194</b>	<b>3,629</b>	<b>4,029</b>	<b>4,479</b>	<b>4,907</b>				
Previous YTD	302	605	1,053	1,517	2,021	2,529	2,971	3,414	3,765	4,125	4,508	4,508			
<b>% Change YTD</b>	<b>10.26%</b>	<b>9.59%</b>	<b>9.31%</b>	<b>8.83%</b>	<b>10.59%</b>	<b>8.15%</b>	<b>7.51%</b>	<b>6.30%</b>	<b>7.01%</b>	<b>8.58%</b>	<b>8.85%</b>				



**West Pasco Board of Realtors®  
Monthly Sales Trend Indicator  
2018**

**Sales by Price Range - Condominiums, Townhouses and Co-Ops**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 1 - 49,999	3	5	9	3	7	5	5	7	4	7	7		<b>62</b>	10.00%	8.81%
\$ 50,000 - 59,999	6	8	7	8	3	2	5	6	5	3	4		<b>57</b>	5.71%	8.10%
\$ 60,000 - 69,999	4	14	8	7	7	8	3	5	2	3	6		<b>67</b>	8.57%	9.52%
\$ 70,000 - 79,999	3	4	10	8	11	11	7	9	6	11	5		<b>85</b>	7.14%	12.07%
\$ 80,000 - 89,999	2	2	0	3	5	10	3	3	6	5	8		<b>47</b>	11.43%	6.68%
\$ 90,000 - 99,999	1	5	0	3	3	2	2	6	2	3	2		<b>29</b>	2.86%	4.12%
\$ 100,000 - 119,999	3	9	3	4	3	6	5	7	6	4	4		<b>54</b>	5.71%	7.67%
\$ 120,000 - 139,999	3	10	12	6	8	12	6	6	10	6	8		<b>87</b>	11.43%	12.36%
\$ 140,000 - 159,999	2	4	6	6	5	4	5	4	2	4	9		<b>51</b>	12.86%	7.24%
\$ 160,000 - 179,999	2	2	3	3	8	5	5	5	4	3	7		<b>47</b>	10.00%	6.68%
\$ 180,000 - 199,999	3	2	1	5	4	2	2	2	2	3	5		<b>31</b>	7.14%	4.40%
\$ 200,000 - 249,999	3	2	5	3	6	1	4	1	6	3	1		<b>35</b>	1.43%	4.97%
\$ 250,000 - 299,999	1	1	1	2	3	6	1	3	9	5	2		<b>34</b>	2.86%	4.83%
\$ 300,000 - 349,999	0	0	0	2	0	0	3	0	1	0	1		<b>7</b>	1.43%	0.99%
\$ 350,000 - 399,999	0	2	0	1	0	1	0	0	0	0	0		<b>4</b>	0.00%	0.57%
\$ 400,000 - 499,999	0	0	1	0	0	1	0	0	0	0	1		<b>3</b>	1.43%	0.43%
\$ 500,000 - 599,999	0	0	0	0	0	0	0	0	0	0	0		<b>0</b>	0.00%	0.00%
\$ 600,000 - 699,999	0	0	0	0	0	0	0	0	1	0	0		<b>1</b>	0.00%	0.14%
\$ 700,000 - 799,999	0	0	0	1	0	0	0	0	0	1	0		<b>2</b>	0.00%	0.28%
\$ 800,000 - 899,999	0	0	0	0	0	0	0	0	1	0	0		<b>1</b>	0.00%	0.14%
\$ 900,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0		<b>0</b>	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0		<b>0</b>	0.00%	0.00%
<b>Current Year</b>	<b>36</b>	<b>70</b>	<b>66</b>	<b>65</b>	<b>73</b>	<b>76</b>	<b>56</b>	<b>64</b>	<b>67</b>	<b>61</b>	<b>70</b>		<b>704</b>		
Previous Year	51	58	72	69	75	70	53	65	54	51	60		678		
Change from last month		94.44%	-5.71%	-1.52%	12.31%	4.11%	-26.32%	14.29%	4.69%	-8.96%	14.75%				
<b>Change from last year</b>	<b>-29.41%</b>	<b>20.69%</b>	<b>-8.33%</b>	<b>-5.80%</b>	<b>-2.67%</b>	<b>8.57%</b>	<b>5.66%</b>	<b>-1.54%</b>	<b>24.07%</b>	<b>19.61%</b>	<b>16.67%</b>				
<b>Current YTD</b>	36	106	172	237	310	386	442	506	573	634	704				
Previous YTD	51	109	181	250	325	395	448	513	567	618	678	678			
<b>% Change YTD</b>	<b>-29.41%</b>	<b>-2.75%</b>	<b>-4.97%</b>	<b>-5.20%</b>	<b>-4.62%</b>	<b>-2.28%</b>	<b>-1.34%</b>	<b>-1.36%</b>	<b>1.06%</b>	<b>2.59%</b>	<b>3.83%</b>				



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**2018**  
**Sales by Price Range - Overall**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 1 - 49,999	13	12	18	12	11	10	11	16	10	12	21		<b>146</b>	4.09%	2.57%
\$ 50,000 - 59,999	10	8	11	16	10	5	11	11	11	5	10		<b>108</b>	1.95%	1.90%
\$ 60,000 - 69,999	10	22	19	16	12	13	9	9	11	9	9		<b>139</b>	1.75%	2.45%
\$ 70,000 - 79,999	19	17	20	22	26	22	19	17	14	20	15		<b>211</b>	2.92%	3.71%
\$ 80,000 - 89,999	17	9	19	21	27	21	13	18	16	18	22		<b>201</b>	4.28%	3.54%
\$ 90,000 - 99,999	17	22	22	23	31	18	20	19	13	15	17		<b>217</b>	3.31%	3.82%
\$ 100,000 - 119,999	29	49	41	43	47	53	48	39	37	40	34		<b>460</b>	6.61%	8.09%
\$ 120,000 - 139,999	53	43	79	65	74	72	63	43	57	50	58		<b>657</b>	11.28%	11.56%
\$ 140,000 - 159,999	44	39	62	74	70	67	52	52	30	63	56		<b>609</b>	10.89%	10.72%
\$ 160,000 - 179,999	41	33	46	40	77	48	41	46	53	66	61		<b>552</b>	11.87%	9.71%
\$ 180,000 - 199,999	32	30	39	48	36	51	40	35	41	45	47		<b>444</b>	9.14%	7.81%
\$ 200,000 - 249,999	30	51	72	64	102	87	74	74	81	69	55		<b>759</b>	10.70%	13.36%
\$ 250,000 - 299,999	22	28	43	43	56	43	52	52	44	56	38		<b>477</b>	7.39%	8.39%
\$ 300,000 - 349,999	13	20	31	31	41	24	30	35	24	18	28		<b>295</b>	5.45%	5.19%
\$ 350,000 - 399,999	9	9	14	21	17	18	20	22	13	14	24		<b>181</b>	4.67%	3.18%
\$ 400,000 - 499,999	9	5	10	11	17	19	9	14	11	8	12		<b>125</b>	2.33%	2.20%
\$ 500,000 - 599,999	1	3	5	7	4	5	8	5	0	4	3		<b>45</b>	0.58%	0.79%
\$ 600,000 - 699,999	1	0	3	3	0	4	2	0	3	4	1		<b>21</b>	0.19%	0.37%
\$ 700,000 - 799,999	1	1	1	4	0	0	2	0	0	3	1		<b>13</b>	0.19%	0.23%
\$ 800,000 - 899,999	1	0	0	0	2	1	0	1	3	0	0		<b>8</b>	0.00%	0.14%
\$ 900,000 - 999,999	0	0	0	0	1	0	0	0	0	1	0		<b>2</b>	0.00%	0.04%
\$ 1,000,000 - and over	1	0	1	2	2	2	3	0	0	0	2		<b>13</b>	0.39%	0.23%
<b>Current Year</b>	<b>373</b>	<b>401</b>	<b>556</b>	<b>566</b>	<b>663</b>	<b>583</b>	<b>527</b>	<b>508</b>	<b>472</b>	<b>520</b>	<b>514</b>		<b>5,683</b>		
Previous Year	356	362	522	534	582	580	496	509	409	414	446		5,210		
Change from last month		7.51%	38.65%	1.80%	17.14%	-12.07%	-9.61%	-3.61%	-7.09%	10.17%	-1.15%				
<b>Change from last year</b>	<b>4.78%</b>	<b>10.77%</b>	<b>6.51%</b>	<b>5.99%</b>	<b>13.92%</b>	<b>0.52%</b>	<b>6.25%</b>	<b>-0.20%</b>	<b>15.40%</b>	<b>25.60%</b>	<b>15.25%</b>				
<b>Current YTD</b>	<b>373</b>	<b>774</b>	<b>1,330</b>	<b>1,896</b>	<b>2,559</b>	<b>3,142</b>	<b>3,669</b>	<b>4,177</b>	<b>4,649</b>	<b>5,169</b>	<b>5,683</b>				
Previous YTD	356	718	1,240	1,774	2,356	2,936	3,432	3,941	4,350	4,764	5,210	5,210			
<b>% Change YTD</b>	<b>4.78%</b>	<b>7.80%</b>	<b>7.26%</b>	<b>6.88%</b>	<b>8.62%</b>	<b>7.02%</b>	<b>6.91%</b>	<b>5.99%</b>	<b>6.87%</b>	<b>8.50%</b>	<b>9.08%</b>				



**West Pasco Board of Realtors®**  
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**2018**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0	0	0	1	0	0	0	0	0	0	<b>1</b>	0.00%	0.02%
1	6	10	13	13	14	7	11	12	11	15	15		<b>127</b>	2.92%	2.23%
2	143	164	230	210	234	219	170	173	155	188	191		<b>2,077</b>	37.16%	36.55%
3	168	162	217	236	288	236	237	224	219	222	215		<b>2,424</b>	41.83%	42.65%
4	50	57	79	87	115	100	92	87	77	78	75		<b>897</b>	14.59%	15.78%
5	5	6	14	17	12	18	15	11	9	14	16		<b>137</b>	3.11%	2.41%
6+	1	2	3	3	0	2	2	1	1	3	2		<b>20</b>	0.39%	0.35%
<b>Total</b>	<b>373</b>	<b>401</b>	<b>556</b>	<b>566</b>	<b>663</b>	<b>583</b>	<b>527</b>	<b>508</b>	<b>472</b>	<b>520</b>	<b>514</b>	<b>0</b>	<b>5,683</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	52	52	76	71	79	76	59	72	68	63	67		<b>735</b>	13.04%	12.93%
2	281	306	400	413	495	423	399	370	343	402	373		<b>4,205</b>	72.57%	73.99%
3	36	41	68	71	77	72	60	57	58	50	63		<b>653</b>	12.26%	11.49%
4	3	2	10	10	10	11	7	9	3	3	11		<b>79</b>	2.14%	1.39%
5	1	0	1	1	2	1	1	0	0	2	0		<b>9</b>	0.00%	0.16%
6+	0	0	1	0	0	0	1	0	0	0	0		<b>2</b>	0.00%	0.04%
<b>Total</b>	<b>373</b>	<b>401</b>	<b>556</b>	<b>566</b>	<b>663</b>	<b>583</b>	<b>527</b>	<b>508</b>	<b>472</b>	<b>520</b>	<b>514</b>	<b>0</b>	<b>5,683</b>	<b>100.00%</b>	<b>100.00%</b>



**West Pasco Board of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Residence	315	315	456	475	555	480	438	412	379	425	403		<b>4,653</b>	78.40%	81.88%
Condominium	27	59	55	54	50	58	39	54	45	49	55		<b>545</b>	10.70%	9.59%
Villa	18	15	32	25	29	20	21	23	21	25	25		<b>254</b>	4.86%	4.47%
Townhouse	9	11	11	11	23	18	17	10	22	12	15		<b>159</b>	2.92%	2.80%
Manufactured Home	4	1	2	1	5	6	11	9	5	9	16		<b>69</b>	3.11%	1.21%
Farm	0	0	0	0	1	1	1	0	0	0	0		<b>3</b>	0.00%	0.05%
<b>Total</b>	<b>373</b>	<b>401</b>	<b>556</b>	<b>566</b>	<b>663</b>	<b>583</b>	<b>527</b>	<b>508</b>	<b>472</b>	<b>520</b>	<b>514</b>	<b>0</b>	<b>5,683</b>	<b>100.00%</b>	<b>100.00%</b>



## West Pasco Board of Realtors®

### Multiple Listing One Month Sales and Inventory Report - November 1 to November 30, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	21	4.09%	50,424	36,656	73.00%	54	28	1.3
\$ 50,000 - 59,999	10	1.95%	58,950	53,750	91.00%	30	27	2.7
\$ 60,000 - 69,999	9	1.75%	65,855	62,378	95.00%	17	37	4.1
\$ 70,000 - 79,999	15	2.92%	80,053	75,097	94.00%	34	34	2.3
\$ 80,000 - 89,999	22	4.28%	86,954	84,245	97.00%	35	34	1.6
\$ 90,000 - 99,999	17	3.31%	99,032	94,515	95.00%	40	47	2.8
\$ 100,000 - 119,999	34	6.61%	114,096	109,726	96.00%	43	94	2.8
\$ 120,000 - 139,999	58	11.28%	135,498	129,764	96.00%	45	140	2.4
\$ 140,000 - 159,999	56	10.89%	155,712	148,463	95.00%	42	125	2.2
\$ 160,000 - 179,999	61	11.87%	177,364	170,275	96.00%	54	123	2.0
\$ 180,000 - 199,999	47	9.14%	194,318	189,544	98.00%	45	122	2.6
\$ 200,000 - 249,999	55	10.70%	232,109	224,001	97.00%	79	303	5.5
\$ 250,000 - 299,999	38	7.39%	281,863	274,864	98.00%	63	216	5.7
\$ 300,000 - 349,999	28	5.45%	328,506	318,314	97.00%	52	120	4.3
\$ 350,000 - 399,999	24	4.67%	383,779	371,375	97.00%	86	87	3.6
\$ 400,000 - 499,999	12	2.33%	437,308	426,542	98.00%	76	86	7.2
\$ 500,000 - 599,999	3	0.58%	559,433	542,667	97.00%	180	41	13.7
\$ 600,000 - 699,999	1	0.19%	624,900	624,900	100.00%	6	23	23.0
\$ 700,000 - 799,999	1	0.19%	795,000	773,000	97.00%	17	12	12.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		16	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		4	
\$ 1,000,000 - and over	2	0.39%	1,492,500	1,277,500	86.00%	78	23	11.5
<b>Totals</b>	<b>514</b>	<b>100.00%</b>	<b>195,847</b>	<b>187,960</b>	<b>96.00%</b>	<b>53</b>	<b>1,742</b>	<b>3.4</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



## West Pasco Board of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to November 30, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	146	2.57%	58,156	34,590	59.00%	75	28	2.1
\$ 50,000 - 59,999	108	1.90%	58,753	54,864	93.00%	51	27	2.8
\$ 60,000 - 69,999	139	2.45%	68,862	64,517	94.00%	39	37	2.9
\$ 70,000 - 79,999	211	3.71%	78,578	74,729	95.00%	44	34	1.8
\$ 80,000 - 89,999	201	3.54%	87,895	84,483	96.00%	35	34	1.9
\$ 90,000 - 99,999	217	3.82%	98,963	94,317	95.00%	44	47	2.4
\$ 100,000 - 119,999	460	8.09%	115,701	110,861	96.00%	49	94	2.3
\$ 120,000 - 139,999	657	11.56%	133,767	129,400	97.00%	45	140	2.3
\$ 140,000 - 159,999	609	10.72%	153,780	149,474	97.00%	43	125	2.3
\$ 160,000 - 179,999	552	9.71%	173,966	169,381	97.00%	42	123	2.5
\$ 180,000 - 199,999	444	7.81%	194,483	189,099	97.00%	49	122	3.0
\$ 200,000 - 249,999	759	13.36%	229,167	222,722	97.00%	60	303	4.4
\$ 250,000 - 299,999	477	8.39%	278,577	271,830	98.00%	58	216	5.0
\$ 300,000 - 349,999	295	5.19%	331,597	321,883	97.00%	67	120	4.5
\$ 350,000 - 399,999	181	3.18%	381,918	371,348	97.00%	87	87	5.3
\$ 400,000 - 499,999	125	2.20%	456,083	440,574	97.00%	88	86	7.6
\$ 500,000 - 599,999	45	0.79%	568,309	544,387	96.00%	108	41	10.0
\$ 600,000 - 699,999	21	0.37%	678,012	653,086	96.00%	71	23	12.1
\$ 700,000 - 799,999	13	0.23%	776,169	746,015	96.00%	175	12	10.2
\$ 800,000 - 899,999	8	0.14%	896,912	843,213	94.00%	195	16	22.0
\$ 900,000 - 999,999	2	0.04%	1,060,750	950,000	90.00%	151	4	22.0
\$ 1,000,000 - and over	13	0.23%	1,753,231	1,579,038	90.00%	94	23	19.5
<b>Totals</b>	<b>5,683</b>	<b>100.00%</b>	<b>195,326</b>	<b>188,403</b>	<b>96.00%</b>	<b>53</b>	<b>1,742</b>	<b>3.4</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



**West Pasco Board of Realtors®**  
**Four Year Sales and Inventory History 2014 - 2018**  
 Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
12/1/2014	431	136,079	129,871	95%	88	2,437	5.7
1/1/2015	326	120,658	114,330	95%	91	2,460	7.5
2/1/2015	385	127,549	120,765	95%	91	2,424	6.3
3/1/2015	450	123,976	118,751	96%	90	2,429	5.4
4/1/2015	476	138,198	132,992	96%	90	2,416	5.1
5/1/2015	462	134,031	128,636	96%	88	2,330	5.0
6/1/2015	510	146,558	140,410	96%	82	2,317	4.5
7/1/2015	493	139,678	134,106	96%	96	2,273	4.6
8/1/2015	474	143,821	136,938	95%	96	2,172	4.6
9/1/2015	440	150,184	144,291	96%	86	2,119	4.8
10/1/2015	429	136,438	130,649	96%	86	2,082	4.9
11/1/2015	397	128,295	122,928	96%	78	2,119	5.3
12/1/2015	440	137,062	132,653	97%	88	2,078	4.7
1/1/2016	356	138,858	134,158	97%	81	2,066	5.8
2/1/2016	418	137,942	130,883	95%	70	2,173	5.2
3/1/2016	541	143,945	139,205	97%	81	2,176	4.0
4/1/2016	537	154,847	149,176	96%	73	2,150	4.0
5/1/2016	508	156,843	151,792	97%	70	2,114	4.2
6/1/2016	555	170,169	164,573	97%	74	2,026	3.7
7/1/2016	510	166,691	160,251	96%	70	1,957	3.8
8/1/2016	481	163,555	158,965	97%	69	1,976	4.1
9/1/2016	482	162,411	156,947	97%	69	1,986	4.1
10/1/2016	443	164,831	159,747	97%	67	1,943	4.4
11/1/2016	407	169,649	162,985	96%	59	1,920	4.7
12/1/2016	431	162,182	155,566	96%	68	1,866	4.3
1/1/2017	356	158,562	151,311	95%	61	1,920	5.4
2/1/2017	362	169,021	160,690	95%	62	1,907	5.3
3/1/2017	522	159,978	153,779	96%	63	1,878	3.6
4/1/2017	534	175,292	168,550	96%	53	1,820	3.4
5/1/2017	582	178,170	171,259	96%	59	1,796	3.1
6/1/2017	580	185,327	178,574	96%	55	1,823	3.1
7/1/2017	496	186,576	181,449	97%	48	1,837	3.7
8/1/2017	509	179,666	172,921	96%	50	1,840	3.6
9/1/2017	409	194,885	188,455	97%	54	1,792	4.4
10/1/2017	414	177,035	170,784	96%	56	1,810	4.4
11/1/2017	446	181,195	172,286	95%	53	1,807	4.1
12/1/2017	483	190,011	182,817	96%	58	1,720	3.6
1/1/2018	373	176,897	170,581	96%	53	1,692	4.5
2/1/2018	401	175,559	168,147	96%	62	1,654	4.1
3/1/2018	556	197,292	188,869	96%	57	1,560	2.8
4/1/2018	566	197,989	191,113	97%	54	1,496	2.6
5/1/2018	663	196,019	189,989	97%	52	1,502	2.3
6/1/2018	583	198,948	192,641	97%	51	1,552	2.7
7/1/2018	527	206,225	199,051	97%	54	1,564	3.0
8/1/2018	508	200,257	193,128	96%	52	1,584	3.1
9/1/2018	472	197,192	190,618	97%	50	1,626	3.4
10/1/2018	520	195,773	189,602	97%	50	1,654	3.2
11/1/2018	514	195,847	187,960	96%	53	1,742	3.4



Board/Association: West PascoState: FLMonth: NovemberYear: 2018National Association of  
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202-383-7568

202-383-1276

**Single-Family Units**  
**Number of Bedrooms**

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$ 1 - \$ 29,999			1	1
\$ 30,000 - \$ 39,999	4	2		6
\$ 40,000 - \$ 49,999	2			2
\$ 50,000 - \$ 59,999	4			4
\$ 60,000 - \$ 69,999	1	2		3
\$ 70,000 - \$ 79,999	7	3		10
\$ 80,000 - \$ 89,999	13			13
\$ 90,000 - \$ 99,999	10	3	1	14
\$ 100,000 - \$ 119,999	23	6	1	30
\$ 120,000 - \$ 139,999	24	21	1	46
\$ 140,000 - \$ 159,999	23	18	5	46
\$ 160,000 - \$ 179,999	16	30	6	52
\$ 180,000 - \$ 199,999	8	27	7	42
\$ 200,000 - \$ 249,999	4	37	13	54
\$ 250,000 - \$ 299,999	2	21	13	36
\$ 300,000 - \$ 399,999	2	20	29	51
\$ 400,000 - \$ 499,999		3	8	11
\$ 500,000 - \$ 549,999			2	2
\$ 550,000 - \$ 599,999			1	1
\$ 600,000 - \$ 699,999			1	1
\$ 700,000 - \$ 799,999			1	1
\$ 800,000 - \$ 899,999				
\$ 900,000 - \$ 999,999				
\$ 1,000,000 - and over			2	2
<b>Totals:</b>	<b>143</b>	<b>193</b>	<b>92</b>	<b>428</b>

**Condominium / Cooperative Units**  
**Number of Bedrooms**

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$ 1 - \$ 29,999				
\$ 30,000 - \$ 39,999	1			1
\$ 40,000 - \$ 49,999	6			6
\$ 50,000 - \$ 59,999	3	1		4
\$ 60,000 - \$ 69,999	6			6
\$ 70,000 - \$ 79,999	5			5
\$ 80,000 - \$ 89,999	6	2		8
\$ 90,000 - \$ 99,999	2			2
\$ 100,000 - \$ 119,999	4			4
\$ 120,000 - \$ 139,999	8			8
\$ 140,000 - \$ 159,999	5	4		9
\$ 160,000 - \$ 179,999	7			7
\$ 180,000 - \$ 199,999		5		5
\$ 200,000 - \$ 249,999		1		1
\$ 250,000 - \$ 299,999	1	1		2
\$ 300,000 - \$ 399,999		1		1
\$ 400,000 - \$ 499,999		1		1
\$ 500,000 - \$ 549,999				
\$ 550,000 - \$ 599,999				
\$ 600,000 - \$ 699,999				
\$ 700,000 - \$ 799,999				
\$ 800,000 - \$ 899,999				
\$ 900,000 - \$ 999,999				
\$ 1,000,000 - and over				
<b>Totals:</b>	<b>54</b>	<b>16</b>	<b>0</b>	<b>70</b>

**Active Listings**

(Unsold Homes)

Single-Family Listings	Condo/Co-op Listings
2	
3	5
7	6
7	16
3	26
9	19
13	18
28	11
74	9
112	22
105	13
102	16
103	14
274	20
206	7
196	7
80	2
16	
21	2
22	
11	
15	
4	
20	
<b>1433</b>	<b>213</b>

**Sales Pending**

(Under Contract)

Single-Family Listings	Condo/Co-op Listings
1	
3	2
2	4
2	2
6	3
5	2
14	2
10	2
35	2
41	5
53	4
40	8
31	8
57	5
34	1
40	1
11	1
1	
1	
3	
<b>391</b>	<b>52</b>

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	205	40
31 - 60	82	13
61 - 90	51	7
91 - 120	38	5
121 - and over	52	5
<b>Totals</b>	<b>428</b>	<b>70</b>