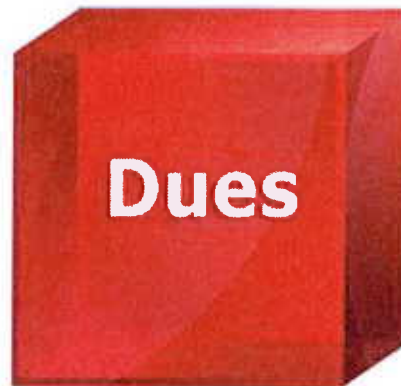




WEEKLY UPDATE

WPBOR WEEKLY UPDATE – January 11, 2019



**2019 Realtor® and Business Partners
Dues Invoices**

Were due on January 1, 2019

<https://mdweb.mmsi2.com/wpasco/>



PAUL
FRIEDLANDER



727-276-1346
727-849-6100

Total Title Solutions
Closings Made Simple

Thank you to Paul Friedlander of Total Title Solutions for providing refreshments at "Make 2019 Your Best Year Ever" class. Thank you to Tanya Eldert for teaching such a great class!!!

Thank you to Gail Bergman of AmeriFirst Home Mortgage and Susan Nadler of Scarab Title & Escrow Services & all of our secondary sponsors at our Chili cook-off Mixer!!!

amerifirst HOME MORTGAGE
Gail Bergman 727-420-7534



Scarab Title
& Escrow Services, LLC.

THANK YOU TO OUR PLATINUM SPONSORS

 MFRMLS <small>MY FLORIDA REGIONAL MLS</small>	<p>PAUL FRIEDLANDER</p> <p>727-276-1346 727-849-6100</p> <p>Total Title Solutions <i>Closings Made Simple</i></p>
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 Gary L. Davis <small>Attorney & Counselor at Law</small> <small>Please sit back, that's how we'll see you in an attorney's</small> 727-376-3330	 MOVEMENTMORTGAGE <small>KELLY SANTOS - MORTGAGE LOAN ORIGINATOR</small> 727-514-2429
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- **January 14th, Monday - 10:00 am - 12:00 pm - Video Marketing for Real Estate - Live Presentation by Sue "Pinky" Benson: Speaker/Video Expert/Realtor® *** DATE CHANGED*****
- **January 16th, Wednesday – 10:00 am – 11:00 am – Property Managers Committee Meeting – Wayne Cheslak of Central Florida Market Center Manager to speak**
- **January 22nd, Tuesday - 9:00 am - 12:00 pm - MLS CMA Tools - 1:00 pm - 3:00 pm - MLS Intro to Transaction Desk**
- **January 29th, Tuesday - 9:30 am - 11:15 am - Orientation – Lunch to follow**
- **January 29th, Tuesday - 12:00 pm - 3:00 pm - Mandatory Ethics Training – 3 Hrs. FREE CE Credit**
- **January 31st, Thursday - 10:00 am - 11:00 am - Civic Affairs/HoP Committee Meeting**
- **February 5th, Tuesday - 9:00 am - 12:00 pm - MLS Basics - 1:00 pm - 2:15 pm - MLS Compliance - 2:30 pm - 3:45 pm - MLS Add & Edit**
- **February 7th, Thursday – 10:00 am – 12:00 pm – Contract to Close - Live Presentation by Angela Haddon of Total Title Solutions**
- **February 8th, Friday – 9:00 am – 12:00 pm – Clarifying Service Animals – 3 Hrs. CE Credit**
- **February 12th, Tuesday - 9:30 am - 10:30 am - Business Partner's Committee Meeting**
- **February 12th, Tuesday – 11:30 am – 1:30 pm - Smart Lunch**
- **February 13th, Wednesday – 11:45 am – 1:00 pm - General Membership**
- **February 14th, Thursday - 10:00 am - 11:00 am - Education Committee Meeting**
- **February 19th, Tuesday – 9:00 am – 12:00 pm – MLS – Working with Buyers in the MLS – 1:00 pm – 3:00 pm – HomeSnap & MyMLS App**
- **February 28th, Thursday - 10:00 am - 11:00 am - Civic Affairs/HoP Committee Meeting**
- **March 5th, Tuesday - 9:00 am - 12:00 pm - MLS Basics - 1:00 pm - 2:15 pm - MLS Compliance - 2:30 pm - 3:45 pm - MLS Add & Edit**
- **March 6th, Wednesday – 5:30 pm -7:30 pm – St. Patty's Day Mixer @ Molly Malones**
- **March 12th, Tuesday - 9:30 am - 10:30 am - Business Partner's Committee Meeting**
- **March 12th, Tuesday - 10:00 am - 12:00 pm - Avoid Condominium Sale Chaos! FREE Live Presentation by Mike Gallo of Re/Max Sunset and Kelly Santos of Movement Mortgage**
- **March 14th, Thursday - 10:00 am - 11:00 am - Education Committee Meeting**
- **March 19th, Tuesday – 9:00 am – 12:00 pm – MLS Marketing Tools – 1:00 pm – 3:00 pm -iMapp**
- **March 28th, Thursday - 10:00 am - 11:00 am - Civic Affairs/HoP Committee Meeting**

Register for any of our events at: <https://mdweb.mmsi2.com/wpasco/>

Link to verify C.E. Credits at DBPR: <https://www.myfloridalicense.com/datamart/loginFLDBPR.do>

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West Pasco
BOARD OF REALTORS®

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Learn Video

January 14th 10-12pm

Get your tickets at:

<https://mdweb.mmsi2.com/wpasco/>

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Title Services, Inc.

Gary L. Davis
Attorney & Counselor at Law

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Thursday, February 7th at 10am
West Pasco Board Sunset Room

Register at: <https://mdweb.mmsi2.com/wpasco/>
Refreshments will be served!

FROM **CONTRACT** ↙ **TO CLOSE WITH**

T **Total Title Solutions**
"Closings Made Simple"



- **LIVE PRESENTATION WITH ANGIE HADDON**
- **LEARN VALUABLE INFO ON CONTRACTS**
- **ASK-A-TITLE-AGENT ANY QUESTIONS**

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Clarifying Service Animals

Part of the Florida Realtors® Virtual Campus Series – Live Webinar



3 Hours of CE Credit!

Date: Friday, February 8, 2019

Time: 9:00 am – 12:00 pm

Location: WPBOR Sunset Room

Cost: \$15.00

Instructor: Cynthia DeLuca

OBJECTIVES:

1. Identify what classifies a service dog under the American with Disabilities Act.
2. Explain when Emotional Support Animals are and are not protected by various laws.
3. Understand how Officer K-9's are classified and how to treat them in a rental situation.
4. Understand the requirements for training a service dog.
5. Identify the questions allowed to ask someone who has a service dog to verify the allowance of the dog.
6. Understand when a service dog may be excluded from ADA.
7. Explain how service dogs are classified under the Fair Housing Act.
8. Explain how an Emotional Support Animal would be allowed under the Fair Housing Act.
9. Know the questions allowed to be asked under the Fair Housing Act and Section 504.
10. Understand what Florida Statutes says regarding service animals.

Refreshments will be provided by:



Janice Allen

Mortgage Loan Consultant

Ofc- 813-666-6754

Cell- 727-809-0746

Efax- 866-231-4593

www.caliberhome loans.com/jmallen

NMLS 432394

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THE WEST PASCO BOARD OF REALTORS® BUSINESS PARTNERS ARE HOSTING A SMART LUNCH!

When: Tuesday, February 12th, 11:30 am -1:30 pm

Where: The West Pasco Board of Realtors®

Why **YOU** need to be there: This is your opportunity as a new or improving Realtor® to ask an industry expert the questions that will make you more money and help you close more homes. The real estate industry is constantly evolving, why not get the facts from successful people doing the business. There will be a panel of four local, experienced professionals answering your questions on Mortgages, Home Inspections, Insurance, and Accounting. You're guaranteed to leave with a priceless future resource, a "Phone A Friend!!!"

***Lunch will be catered for this event.

Janice Allen—Caliber Home Loans

Carolle Ryan—Liberte Accounting Service, Inc.

Charlene Sestito—Walden Insurance Network, Inc.

Christine Farina—Young Home Inspections



Janice Allen

Mortgage Loan Consultant
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NMLS 432394



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HOME INSPECTIONS

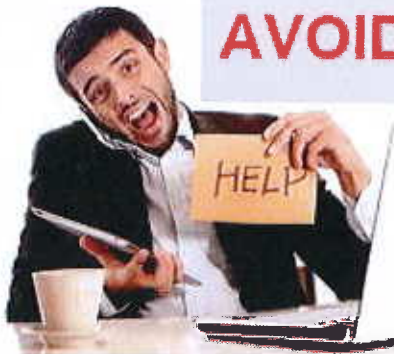
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Your Education Committee Invites You to This **FREE** Educational Offering

AVOID CONDOMINIUM SALE CHAOS



Tuesday, March 12, 2019
10am-12pm



- **NAVIGATE A CONDOMINIUM SALE WITH EXPERTISE**
- **KNOW HOW TO ABIDE BY THE ASSOCIATION RULES**
- **LEARN HOW TO AVOID DELAYS IN CLOSING**
- **LIST MORE PROPERTIES AND CLOSE MORE SALES**

INSTRUCTED BY MIKE GALLO
Mike Averages 7 Successful Condominium Sales a Year
WPBOR President Elect 2019
Licensed Since 2009
Instructor/Mentor



Please register by March 8th at: <https://mdweb.mmsi2.com/wpasco/>

Refreshments will be provided by:



MOVEMENTMORTGAGE

KELLY SANTOS - MORTGAGE LOAN ORIGINATOR

727-514-2429

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FLORIDA REALTORS® EDUCATION DBPR ONLINE SERVICES SET UP GUIDE

The Florida Department of Business and Professional Regulation (DBPR) has upgraded their online services, but the new system will require all users, including returning users, to complete a one-time registration profile with your e-mail address as your online ID.

Step 1. Establish an online account.

Insert the following link into your browser: <https://www.myfloridalicense.com/datamart/mainMenuFLDBPR.do>

- Select **Create My Account** located in the lower left-hand corner to begin the one-time registration process.
- On the **User Registration** page, complete the **Account Owner Contact** information. The e-mail address provided will be your User ID and will be needed to login to DBPR's online services, so don't forget which e-mail address you use.
- Verify the information on the **Preview Registration** page. If it is correct, select **SAVE**. If any changes are needed select **EDIT** to correct.
- After saving your information, you will reach a page that states **User Registration – Temporary Password Issued**. A temporary password will be sent to you via the e-mail address you entered. If you do not receive an e-mail in a short amount of time, be sure to check your spam or junk e-mail folder.
- When you receive your temporary password, return to the link above and enter your e-mail address and the temporary password provided. Select **LOG ON**.
- Now you will reach a page that states **Create Password**. Enter the temporary password provided in the **TEMPORARY PASSWORD** field. Enter your new, unique password in the **NEW PASSWORD** and **CONFIRM PASSWORD** fields. Select **SAVE**.
- You have now successfully created an online account.

Step 2. Link your license(s) with your online account.

- From the **Main Menu**, select **LINK AN EXISTING LICENSE TO MY ACCOUNT**.
- On the **Link an Existing License to My Account** page, select **REAL ESTATE COMMISSION** from the category of licenses in the drop down list. Select **NEXT**.
- On the **Link an Existing License to My Account-Select License** page, select the license type from the drop down menu and enter the corresponding license number (numeric characters only). Select **NEXT**.
- On the **Link an Existing License to My Account-Security Measures** page, enter your **Initial Activation Code**. (This may be the last four digits of your Social Security number or Federal Employer Identification Number.) Enter the **Security Check** code given. Select **NEXT**.
- On the **Link an Existing License to My Account-Preview** page, check the license number listed. If correct, select **ADD**.
- You have now reached the **Link an Existing License to My Account-Confirmation** page... Congratulations, you have successfully linked your license! Select **NEXT** to continue.
- You will now be back at the **Main Menu**. This license has now been linked under **Licenses Linked to My Online Services Account**. You can now select this license to renew/maintain online activities. Follow the same steps to link additional licenses if necessary.

Returning Users

- Insert the above link into your browser and go to **LOG IN TO ONLINE PROFILE**. Enter your e-mail address and password to access your account.



FloridaRealtors®

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Free Florida Realtors Tech Support Helpline

The Tech Helpline is available to answer members' questions Monday - Friday from 9 a.m. - 8 p.m. and on Saturday and Sunday from 9 a.m. - 5 pm EST. Just call **407.587.1450** and have your membership information handy (either your FREC license number or NRDS number). Or you can access this free service via [email for computer support](#) questions or [chat for live computer support](#).



Expert assistance and support

The Tech Helpline team handles a variety of questions and problems, including:

- Helping Florida Realtors® members maximize the business tools and support features on floridarealtors.org, including setting up your free member website and configuring property functions such as IDX.
- Advice on shopping for hardware, software or digital equipment.
- Advice on installing and configuring new hardware and software.
- Diagnosing computer hardware malfunctions.
- Helping you get the best performance from your equipment.
- Working through system failure of basic hardware and software components.
- Recommending the most current software for your computer system.
- Troubleshooting Local Area and Dial-Up Networking configuration and connectivity.
- Read about the [Tech Helpline's technical support and computer repair services](#).
[Online blog](#).
Check out the [Tech Helpline's blog for Internet and computer repair tips](#).

PRIVACY AND EMAILS

The West Pasco Board of REALTORS® has a strict policy that it does not sell or distribute (other than to the MLS) the e-mail addresses of our Members. That policy extends to anyone speaking or otherwise presenting to Members through the forum of seminars or presentations. Any such collection, sale or distribution of our Members' e-mail addresses by such a speaker or presenter for any purpose (other than attendance or registration) is therefore prohibited. Allowing a speaker to appear at a Board function or seminar does not imply permission to sell, distribute or use our Members' e-mail addresses for any other purpose.

West Pasco Board of REALTORS® **UNSUBSCRIBE CLICK HERE**