



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	4												4	0.52%	0.52%
\$ 50,000 - 59,999	6												6	0.77%	0.77%
\$ 60,000 - 69,999	7												7	0.90%	0.90%
\$ 70,000 - 79,999	9												9	1.16%	1.16%
\$ 80,000 - 89,999	17												17	2.19%	2.19%
\$ 90,000 - 99,999	15												15	1.93%	1.93%
\$ 100,000 - 119,999	29												29	3.74%	3.74%
\$ 120,000 - 139,999	41												41	5.28%	5.28%
\$ 140,000 - 159,999	57												57	7.35%	7.35%
\$ 160,000 - 179,999	55												55	7.09%	7.09%
\$ 180,000 - 199,999	49												49	6.31%	6.31%
\$ 200,000 - 249,999	137												137	17.65%	17.65%
\$ 250,000 - 299,999	103												103	13.27%	13.27%
\$ 300,000 - 349,999	64												64	8.25%	8.25%
\$ 350,000 - 399,999	35												35	4.51%	4.51%
\$ 400,000 - 499,999	52												52	6.70%	6.70%
\$ 500,000 - 599,999	27												27	3.48%	3.48%
\$ 600,000 - 699,999	19												19	2.45%	2.45%
\$ 700,000 - 799,999	17												17	2.19%	2.19%
\$ 800,000 - 899,999	5												5	0.64%	0.64%
\$ 900,000 - 999,999	2												2	0.26%	0.26%
\$ 1,000,000 - and over	26												26	3.35%	3.35%
Current Year	776												776		
Previous Year	931												931		
Change from last month															
Change from last year	-16.65%														
Current YTD	776	776													
Previous YTD	931	931	931	931	931	931	931	931	931	931	931	931			
% Change YTD	-16.65%														



Pinellas Realtor® Organization Monthly Sales Trend Indicator 2019

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	13												13	2.69%	2.69%
\$ 50,000 - 59,999	13												13	2.69%	2.69%
\$ 60,000 - 69,999	22												22	4.55%	4.55%
\$ 70,000 - 79,999	14												14	2.89%	2.89%
\$ 80,000 - 89,999	25												25	5.17%	5.17%
\$ 90,000 - 99,999	14												14	2.89%	2.89%
\$ 100,000 - 119,999	33												33	6.82%	6.82%
\$ 120,000 - 139,999	37												37	7.64%	7.64%
\$ 140,000 - 159,999	24												24	4.96%	4.96%
\$ 160,000 - 179,999	28												28	5.79%	5.79%
\$ 180,000 - 199,999	21												21	4.34%	4.34%
\$ 200,000 - 249,999	43												43	8.88%	8.88%
\$ 250,000 - 299,999	43												43	8.88%	8.88%
\$ 300,000 - 349,999	20												20	4.13%	4.13%
\$ 350,000 - 399,999	20												20	4.13%	4.13%
\$ 400,000 - 499,999	23												23	4.75%	4.75%
\$ 500,000 - 599,999	15												15	3.10%	3.10%
\$ 600,000 - 699,999	17												17	3.51%	3.51%
\$ 700,000 - 799,999	16												16	3.31%	3.31%
\$ 800,000 - 899,999	1												1	0.21%	0.21%
\$ 900,000 - 999,999	7												7	1.45%	1.45%
\$ 1,000,000 - and over	35												35	7.23%	7.23%
Current Year	484												484		
Previous Year	510												510		
Change from last month															
Change from last year	-5.10%														
Current YTD	484	484													
Previous YTD	510	510	510	510	510	510	510	510	510	510	510	510			
% Change YTD	-5.10%														



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	17												17	1.34%	1.34%
\$ 50,000 - 59,999	24												24	1.89%	1.89%
\$ 60,000 - 69,999	30												30	2.36%	2.36%
\$ 70,000 - 79,999	23												23	1.81%	1.81%
\$ 80,000 - 89,999	43												43	3.38%	3.38%
\$ 90,000 - 99,999	31												31	2.44%	2.44%
\$ 100,000 - 119,999	62												62	4.87%	4.87%
\$ 120,000 - 139,999	79												79	6.21%	6.21%
\$ 140,000 - 159,999	81												81	6.36%	6.36%
\$ 160,000 - 179,999	83												83	6.52%	6.52%
\$ 180,000 - 199,999	71												71	5.58%	5.58%
\$ 200,000 - 249,999	181												181	14.22%	14.22%
\$ 250,000 - 299,999	146												146	11.47%	11.47%
\$ 300,000 - 349,999	85												85	6.68%	6.68%
\$ 350,000 - 399,999	55												55	4.32%	4.32%
\$ 400,000 - 499,999	75												75	5.89%	5.89%
\$ 500,000 - 599,999	42												42	3.30%	3.30%
\$ 600,000 - 699,999	36												36	2.83%	2.83%
\$ 700,000 - 799,999	33												33	2.59%	2.59%
\$ 800,000 - 899,999	6												6	0.47%	0.47%
\$ 900,000 - 999,999	9												9	0.71%	0.71%
\$ 1,000,000 - and over	61												61	4.79%	4.79%
Current Year	1,273												1,273		
Previous Year	1,447												1,447		
Change from last month															
Change from last year	-12.02%														
Current YTD	1,273	1,273													
Previous YTD	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447	1,447
% Change YTD	-12.02%														



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	5												5	0.39%	0.39%
1	95												95	7.46%	7.46%
2	489												489	38.41%	38.41%
3	480												480	37.71%	37.71%
4	159												159	12.49%	12.49%
5	34												34	2.67%	2.67%
6+	11												11	0.86%	0.86%
Total	1,273	0	0	0	0	0	0	0	0	0	0	0	1,273	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	276												276	21.68%	21.68%
2	814												814	63.94%	63.94%
3	143												143	11.23%	11.23%
4	29												29	2.28%	2.28%
5	7												7	0.55%	0.55%
6+	4												4	0.31%	0.31%
Total	1,273	0	0	0	0	0	0	0	0	0	0	0	1,273	100.00%	100.00%



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	728												728	57.19%	57.19%
Condominium	389												389	30.56%	30.56%
Townhouse	95												95	7.46%	7.46%
Villa	48												48	3.77%	3.77%
Manufactured Home	12												12	0.94%	0.94%
1/2 Duplex	1												1	0.08%	0.08%
Total	1,273	0	0	0	0	0	0	0	0	0	0	0	1,273	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - January 1 to January 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	17	1.34%	127,359	34,494	27.00%	54	37	2.2
\$ 50,000 - 59,999	24	1.89%	61,842	54,433	88.00%	66	69	2.9
\$ 60,000 - 69,999	30	2.36%	69,886	64,762	93.00%	71	86	2.9
\$ 70,000 - 79,999	23	1.81%	80,365	73,612	92.00%	39	101	4.4
\$ 80,000 - 89,999	43	3.38%	91,252	84,462	93.00%	41	101	2.4
\$ 90,000 - 99,999	31	2.44%	101,072	95,315	94.00%	54	123	4.0
\$ 100,000 - 119,999	62	4.87%	116,960	109,940	94.00%	52	222	3.6
\$ 120,000 - 139,999	79	6.21%	134,833	129,540	96.00%	48	311	3.9
\$ 140,000 - 159,999	81	6.36%	154,561	149,393	97.00%	54	316	3.9
\$ 160,000 - 179,999	83	6.52%	173,468	168,890	97.00%	48	348	4.2
\$ 180,000 - 199,999	71	5.58%	195,079	187,916	96.00%	39	342	4.8
\$ 200,000 - 249,999	181	14.22%	229,924	222,642	97.00%	58	729	4.0
\$ 250,000 - 299,999	146	11.47%	281,482	273,188	97.00%	60	717	4.9
\$ 300,000 - 349,999	85	6.68%	330,874	322,422	97.00%	54	467	5.5
\$ 350,000 - 399,999	55	4.32%	386,284	373,289	97.00%	50	422	7.7
\$ 400,000 - 499,999	75	5.89%	463,843	445,509	96.00%	84	510	6.8
\$ 500,000 - 599,999	42	3.30%	566,988	546,589	96.00%	110	342	8.1
\$ 600,000 - 699,999	36	2.83%	653,577	643,941	99.00%	72	272	7.6
\$ 700,000 - 799,999	33	2.59%	773,408	748,802	97.00%	100	180	5.5
\$ 800,000 - 899,999	6	0.47%	845,267	841,017	99.00%	34	151	25.2
\$ 900,000 - 999,999	9	0.71%	968,657	940,768	97.00%	59	91	10.1
\$ 1,000,000 - and over	61	4.79%	1,947,546	1,831,917	94.00%	66	478	7.8
Totals	1,273	100.00%	350,077	334,854	96.00%	59	6,415	5.0

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to January 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	17	1.34%	127,359	34,494	27.00%	54	37	2.2
\$ 50,000 - 59,999	24	1.89%	61,842	54,433	88.00%	66	69	2.9
\$ 60,000 - 69,999	30	2.36%	69,886	64,762	93.00%	71	86	2.9
\$ 70,000 - 79,999	23	1.81%	80,365	73,612	92.00%	39	101	4.4
\$ 80,000 - 89,999	43	3.38%	91,252	84,462	93.00%	41	101	2.4
\$ 90,000 - 99,999	31	2.44%	101,072	95,315	94.00%	54	123	4.0
\$ 100,000 - 119,999	62	4.87%	116,960	109,940	94.00%	52	222	3.6
\$ 120,000 - 139,999	79	6.21%	134,833	129,540	96.00%	48	311	3.9
\$ 140,000 - 159,999	81	6.36%	154,561	149,393	97.00%	54	316	3.9
\$ 160,000 - 179,999	83	6.52%	173,468	168,890	97.00%	48	348	4.2
\$ 180,000 - 199,999	71	5.58%	195,079	187,916	96.00%	39	342	4.8
\$ 200,000 - 249,999	181	14.22%	229,924	222,642	97.00%	58	729	4.0
\$ 250,000 - 299,999	146	11.47%	281,482	273,188	97.00%	60	717	4.9
\$ 300,000 - 349,999	85	6.68%	330,874	322,422	97.00%	54	467	5.5
\$ 350,000 - 399,999	55	4.32%	386,284	373,289	97.00%	50	422	7.7
\$ 400,000 - 499,999	75	5.89%	463,843	445,509	96.00%	84	510	6.8
\$ 500,000 - 599,999	42	3.30%	566,988	546,589	96.00%	110	342	8.1
\$ 600,000 - 699,999	36	2.83%	653,577	643,941	99.00%	72	272	7.6
\$ 700,000 - 799,999	33	2.59%	773,408	748,802	97.00%	100	180	5.5
\$ 800,000 - 899,999	6	0.47%	845,267	841,017	99.00%	34	151	25.2
\$ 900,000 - 999,999	9	0.71%	968,657	940,768	97.00%	59	91	10.1
\$ 1,000,000 - and over	61	4.79%	1,947,546	1,831,917	94.00%	66	478	7.8
Totals	1,273	100.00%	350,077	334,854	96.00%	59	6,415	5.0

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization
Four Year Sales and Inventory History 2015 - 2019
 Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
2/1/2015	1,616	203,619	192,678	95%	88	9,930	6.1
3/1/2015	2,018	228,654	218,524	96%	88	9,956	4.9
4/1/2015	2,138	232,064	222,457	96%	84	9,879	4.6
5/1/2015	2,055	231,338	222,022	96%	80	9,638	4.7
6/1/2015	2,219	236,166	226,572	96%	82	9,573	4.3
7/1/2015	2,164	229,173	219,102	96%	79	9,307	4.3
8/1/2015	1,902	223,507	213,582	96%	83	9,061	4.8
9/1/2015	2,042	230,668	218,995	95%	74	8,930	4.4
10/1/2015	1,808	231,810	221,524	96%	82	8,895	4.9
11/1/2015	1,515	229,857	219,280	95%	78	9,062	6.0
12/1/2015	1,954	233,798	223,599	96%	79	8,641	4.4
1/1/2016	1,334	239,688	228,102	95%	83	8,734	6.5
2/1/2016	1,644	243,155	230,779	95%	80	9,143	5.6
3/1/2016	2,035	238,229	228,200	96%	75	9,258	4.5
4/1/2016	2,181	242,624	232,152	96%	74	8,932	4.1
5/1/2016	2,131	245,070	233,097	95%	70	8,764	4.1
6/1/2016	2,255	271,290	258,755	95%	71	8,700	3.9
7/1/2016	1,891	269,208	251,511	93%	71	8,406	4.4
8/1/2016	1,994	251,686	241,742	96%	67	8,493	4.3
9/1/2016	1,898	256,225	246,150	96%	68	8,469	4.5
10/1/2016	1,720	250,450	240,645	96%	70	8,389	4.9
11/1/2016	1,746	257,285	246,401	96%	69	8,119	4.7
12/1/2016	1,874	260,008	248,750	96%	64	7,785	4.2
1/1/2017	1,514	251,479	240,300	96%	68	7,777	5.1
2/1/2017	1,629	264,486	253,876	96%	68	7,707	4.7
3/1/2017	2,372	264,465	253,546	96%	61	7,707	3.2
4/1/2017	2,148	275,487	264,747	96%	63	7,398	3.4
5/1/2017	2,317	281,398	269,987	96%	58	7,318	3.2
6/1/2017	2,349	296,963	285,766	96%	54	7,295	3.1
7/1/2017	1,993	280,140	270,241	96%	50	7,084	3.6
8/1/2017	2,015	274,702	263,379	96%	54	6,958	3.5
9/1/2017	1,515	277,319	265,247	96%	55	6,723	4.4
10/1/2017	1,659	266,489	256,927	96%	55	6,650	4.0
11/1/2017	1,643	261,570	250,852	96%	58	6,704	4.1
12/1/2017	1,886	281,852	269,961	96%	55	6,296	3.3
1/1/2018	1,447	280,922	269,859	96%	64	6,162	4.3
2/1/2018	1,609	291,178	279,668	96%	60	6,071	3.8
3/1/2018	2,130	297,144	285,758	96%	57	5,778	2.7
4/1/2018	2,201	300,953	289,571	96%	54	5,596	2.5
5/1/2018	2,286	294,428	283,523	96%	51	5,572	2.4
6/1/2018	2,209	307,040	294,592	96%	49	5,602	2.5
7/1/2018	1,971	288,381	278,657	97%	51	5,488	2.8
8/1/2018	2,193	294,499	282,260	96%	51	5,555	2.5
9/1/2018	1,688	297,022	286,069	96%	54	5,555	3.3
10/1/2018	1,826	291,722	280,694	96%	55	5,849	3.2
11/1/2018	1,714	317,785	306,005	96%	52	6,155	3.6
12/1/2018	1,762	321,970	309,652	96%	54	6,059	3.4
1/1/2019	1,273	350,077	334,854	96%	59	6,415	5.0

Board/Association: Pinellas SuncoastState: FLMonth: JanuaryYear: 2019

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:

data@realtors.org

Fax:

202-383-7568

Questions:

202-383-1276

Single-Family Units Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
	\$ 1 - \$ 29,999	1		
\$ 30,000 - \$ 39,999	1			1
\$ 40,000 - \$ 49,999	2			2
\$ 50,000 - \$ 59,999	5	1		6
\$ 60,000 - \$ 69,999	5	1	1	7
\$ 70,000 - \$ 79,999	3	6		9
\$ 80,000 - \$ 89,999	10	6	1	17
\$ 90,000 - \$ 99,999	12	3		15
\$ 100,000 - \$ 119,999	16	12	1	29
\$ 120,000 - \$ 139,999	23	14	4	41
\$ 140,000 - \$ 159,999	29	25	3	57
\$ 160,000 - \$ 179,999	23	28	4	55
\$ 180,000 - \$ 199,999	27	20	2	49
\$ 200,000 - \$ 249,999	46	72	19	137
\$ 250,000 - \$ 299,999	9	68	26	103
\$ 300,000 - \$ 399,999	9	57	33	99
\$ 400,000 - \$ 499,999	3	23	26	52
\$ 500,000 - \$ 549,999		3	9	12
\$ 550,000 - \$ 599,999		5	10	15
\$ 600,000 - \$ 699,999		5	14	19
\$ 700,000 - \$ 799,999		3	14	17
\$ 800,000 - \$ 899,999		3	2	5
\$ 900,000 - \$ 999,999			2	2
\$ 1,000,000 - and over		5	21	26
Totals:	224	360	192	776

Condominium / Cooperative Units Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
	\$ 1 - \$ 29,999	1	1	
\$ 30,000 - \$ 39,999	3			3
\$ 40,000 - \$ 49,999	8			8
\$ 50,000 - \$ 59,999	13			13
\$ 60,000 - \$ 69,999	22			22
\$ 70,000 - \$ 79,999	14			14
\$ 80,000 - \$ 89,999	25			25
\$ 90,000 - \$ 99,999	14			14
\$ 100,000 - \$ 119,999	32	1		33
\$ 120,000 - \$ 139,999	33	4		37
\$ 140,000 - \$ 159,999	16	8		24
\$ 160,000 - \$ 179,999	22	6		28
\$ 180,000 - \$ 199,999	16	5		21
\$ 200,000 - \$ 249,999	34	8	1	43
\$ 250,000 - \$ 299,999	26	15	2	43
\$ 300,000 - \$ 399,999	22	13	5	40
\$ 400,000 - \$ 499,999	14	7	2	23
\$ 500,000 - \$ 549,999	7	3		10
\$ 550,000 - \$ 599,999	5			5
\$ 600,000 - \$ 699,999	5	12		17
\$ 700,000 - \$ 799,999	11	5		16
\$ 800,000 - \$ 899,999	1			1
\$ 900,000 - \$ 999,999	5	2		7
\$ 1,000,000 - and over	7	26	2	35
Totals:	356	116	12	484

Active Listings

(Unsold Homes)

Single-Family Listings	Condo/Co-op Listings
------------------------	----------------------

1	4
2	21
6	51
10	58
20	67
34	52
34	69
75	131
116	170
149	140
200	133
193	119
518	189
490	200
614	236
318	180
102	60
120	55
173	93
126	54
100	40
78	22
330	140
3809	2284

Sales Pending

(Under Contract)

Single-Family Listings	Condo/Co-op Listings
------------------------	----------------------

During Month	During Month
2	2
1	6
3	13
7	18
7	26
9	22
14	26
16	25
49	49
62	69
80	47
84	38
101	37
234	54
194	55
218	51
88	34
22	8
26	16
43	10
21	16
20	5
5	11
42	33
1348	671

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	388	229
31 - 60	141	106
61 - 90	72	50
91 - 120	60	26
121 - and over	115	73
Totals	776	484