



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0	0											0	0.00%	0.00%
\$ 50,000 - 59,999	0	0											0	0.00%	0.00%
\$ 60,000 - 69,999	0	1											1	2.04%	1.19%
\$ 70,000 - 79,999	0	0											0	0.00%	0.00%
\$ 80,000 - 89,999	1	1											2	2.04%	2.38%
\$ 90,000 - 99,999	1	2											3	4.08%	3.57%
\$ 100,000 - 119,999	1	1											2	2.04%	2.38%
\$ 120,000 - 139,999	0	3											3	6.12%	3.57%
\$ 140,000 - 159,999	4	4											8	8.16%	9.52%
\$ 160,000 - 179,999	5	3											8	6.12%	9.52%
\$ 180,000 - 199,999	1	4											5	8.16%	5.95%
\$ 200,000 - 249,999	12	11											23	22.45%	27.38%
\$ 250,000 - 299,999	3	4											7	8.16%	8.33%
\$ 300,000 - 349,999	2	10											12	20.41%	14.29%
\$ 350,000 - 399,999	0	1											1	2.04%	1.19%
\$ 400,000 - 499,999	2	1											3	2.04%	3.57%
\$ 500,000 - 599,999	1	1											2	2.04%	2.38%
\$ 600,000 - 699,999	1	1											2	2.04%	2.38%
\$ 700,000 - 799,999	1	1											2	2.04%	2.38%
\$ 800,000 - 899,999	0	0											0	0.00%	0.00%
\$ 900,000 - 999,999	0	0											0	0.00%	0.00%
\$ 1,000,000 - and over	0	0											0	0.00%	0.00%
Current Year	35	49											84		
Previous Year	34	40											74		
Change from last month		40.00%													
Change from last year	2.94%	22.50%													
Current YTD	35	84													
Previous YTD	34	74	74	74	74	74	74	74	74	74	74	74			
% Change YTD	2.94%	13.51%													



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0	0											0	0.00%	0.00%
\$ 50,000 - 59,999	0	2											2	33.33%	22.22%
\$ 60,000 - 69,999	0	0											0	0.00%	0.00%
\$ 70,000 - 79,999	2	0											2	0.00%	22.22%
\$ 80,000 - 89,999	1	0											1	0.00%	11.11%
\$ 90,000 - 99,999	0	0											0	0.00%	0.00%
\$ 100,000 - 119,999	0	1											1	16.67%	11.11%
\$ 120,000 - 139,999	0	2											2	33.33%	22.22%
\$ 140,000 - 159,999	0	0											0	0.00%	0.00%
\$ 160,000 - 179,999	0	0											0	0.00%	0.00%
\$ 180,000 - 199,999	0	1											1	16.67%	11.11%
\$ 200,000 - 249,999	0	0											0	0.00%	0.00%
\$ 250,000 - 299,999	0	0											0	0.00%	0.00%
\$ 300,000 - 349,999	0	0											0	0.00%	0.00%
\$ 350,000 - 399,999	0	0											0	0.00%	0.00%
\$ 400,000 - 499,999	0	0											0	0.00%	0.00%
\$ 500,000 - 599,999	0	0											0	0.00%	0.00%
\$ 600,000 - 699,999	0	0											0	0.00%	0.00%
\$ 700,000 - 799,999	0	0											0	0.00%	0.00%
\$ 800,000 - 899,999	0	0											0	0.00%	0.00%
\$ 900,000 - 999,999	0	0											0	0.00%	0.00%
\$ 1,000,000 - and over	0	0											0	0.00%	0.00%
Current Year	3	6											9		
Previous Year	3	4											7		
Change from last month		100.00%													
Change from last year	0.00%	50.00%													
Current YTD	3	9													
Previous YTD	3	7	7	7	7	7	7	7	7	7	7	7			
% Change YTD	0.00%	28.57%													



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	1	0											1	0.00%	0.95%
\$ 50,000 - 59,999	0	3											3	4.92%	2.86%
\$ 60,000 - 69,999	1	3											4	4.92%	3.81%
\$ 70,000 - 79,999	3	2											5	3.28%	4.76%
\$ 80,000 - 89,999	3	2											5	3.28%	4.76%
\$ 90,000 - 99,999	1	2											3	3.28%	2.86%
\$ 100,000 - 119,999	2	2											4	3.28%	3.81%
\$ 120,000 - 139,999	0	5											5	8.20%	4.76%
\$ 140,000 - 159,999	4	4											8	6.56%	7.62%
\$ 160,000 - 179,999	6	3											9	4.92%	8.57%
\$ 180,000 - 199,999	1	5											6	8.20%	5.71%
\$ 200,000 - 249,999	12	11											23	18.03%	21.90%
\$ 250,000 - 299,999	3	4											7	6.56%	6.67%
\$ 300,000 - 349,999	2	10											12	16.39%	11.43%
\$ 350,000 - 399,999	0	1											1	1.64%	0.95%
\$ 400,000 - 499,999	2	1											3	1.64%	2.86%
\$ 500,000 - 599,999	1	1											2	1.64%	1.90%
\$ 600,000 - 699,999	1	1											2	1.64%	1.90%
\$ 700,000 - 799,999	1	1											2	1.64%	1.90%
\$ 800,000 - 899,999	0	0											0	0.00%	0.00%
\$ 900,000 - 999,999	0	0											0	0.00%	0.00%
\$ 1,000,000 - and over	0	0											0	0.00%	0.00%
Current Year	44	61											105		
Previous Year	37	44											81		
Change from last month		38.64%													
Change from last year	18.92%	38.64%													
Current YTD	44	105													
Previous YTD	37	81	81	81	81	81	81	81	81	81	81	81			
% Change YTD	18.92%	29.63%													



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	0	0											0	0.00%	0.00%
1	2	2											4	3.28%	3.81%
2	12	17											29	27.87%	27.62%
3	14	25											39	40.98%	37.14%
4	14	17											31	27.87%	29.52%
5	2	0											2	0.00%	1.90%
6+	0	0											0	0.00%	0.00%
Total	44	61	0	0	0	0	0	0	0	0	0	0	105	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	5	8											13	13.11%	12.38%
2	32	44											76	72.13%	72.38%
3	6	8											14	13.11%	13.33%
4	1	1											2	1.64%	1.90%
5	0	0											0	0.00%	0.00%
6+	0	0											0	0.00%	0.00%
Total	44	61	0	0	0	0	0	0	0	0	0	0	105	100.00%	100.00%



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	33	45											78	73.77%	74.29%
Manufactured Home	6	6											12	9.84%	11.43%
Condominium	3	4											7	6.56%	6.67%
Villa	2	4											6	6.56%	5.71%
Townhouse	0	2											2	3.28%	1.90%
Total	44	61	0	0	0	0	0	0	0	0	0	0	105	100.00%	100.00%



East Pasco Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - February 1 to February 28, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	0	0.00%	0	0	0.00%		1	
\$ 50,000 - 59,999	3	4.92%	55,633	54,000	97.00%	43	2	0.7
\$ 60,000 - 69,999	3	4.92%	70,633	66,133	94.00%	125	4	1.3
\$ 70,000 - 79,999	2	3.28%	83,750	77,750	93.00%	8	4	2.0
\$ 80,000 - 89,999	2	3.28%	84,950	84,000	99.00%	16	0	0.0
\$ 90,000 - 99,999	2	3.28%	89,450	92,000	103.00%	54	1	0.5
\$ 100,000 - 119,999	2	3.28%	126,950	115,500	91.00%	10	4	2.0
\$ 120,000 - 139,999	5	8.20%	131,180	128,860	98.00%	36	9	1.8
\$ 140,000 - 159,999	4	6.56%	155,075	153,875	99.00%	12	9	2.3
\$ 160,000 - 179,999	3	4.92%	176,000	174,000	99.00%	75	10	3.3
\$ 180,000 - 199,999	5	8.20%	197,780	187,600	95.00%	66	9	1.8
\$ 200,000 - 249,999	11	18.03%	230,908	225,609	98.00%	48	27	2.5
\$ 250,000 - 299,999	4	6.56%	272,791	265,541	97.00%	92	19	4.8
\$ 300,000 - 349,999	10	16.39%	330,745	323,204	98.00%	54	10	1.0
\$ 350,000 - 399,999	1	1.64%	355,000	355,000	100.00%	97	10	10.0
\$ 400,000 - 499,999	1	1.64%	424,000	410,000	97.00%	105	15	15.0
\$ 500,000 - 599,999	1	1.64%	629,900	599,000	95.00%	6	9	9.0
\$ 600,000 - 699,999	1	1.64%	679,900	645,000	95.00%	14	9	9.0
\$ 700,000 - 799,999	1	1.64%	764,900	755,000	99.00%	6	4	4.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		1	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		1	
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		3	
Totals	61	100.00%	225,154	218,994	97.00%	51	161	2.6

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to February 28, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	1	0.95%	34,900	29,500	85.00%	149	1	2.0
\$ 50,000 - 59,999	3	2.86%	55,633	54,000	97.00%	43	2	1.3
\$ 60,000 - 69,999	4	3.81%	70,225	66,850	95.00%	95	4	2.0
\$ 70,000 - 79,999	5	4.76%	84,660	75,000	89.00%	33	4	1.6
\$ 80,000 - 89,999	5	4.76%	84,820	83,300	98.00%	36	0	0.0
\$ 90,000 - 99,999	3	2.86%	91,300	92,000	101.00%	48	1	0.7
\$ 100,000 - 119,999	4	3.81%	125,950	113,875	90.00%	11	4	2.0
\$ 120,000 - 139,999	5	4.76%	131,180	128,860	98.00%	36	9	3.6
\$ 140,000 - 159,999	8	7.62%	155,763	151,425	97.00%	27	9	2.3
\$ 160,000 - 179,999	9	8.57%	178,044	171,889	97.00%	56	10	2.2
\$ 180,000 - 199,999	6	5.71%	198,967	188,500	95.00%	69	9	3.0
\$ 200,000 - 249,999	23	21.90%	229,609	224,608	98.00%	58	27	2.4
\$ 250,000 - 299,999	7	6.67%	271,280	264,023	97.00%	114	19	5.4
\$ 300,000 - 349,999	12	11.43%	333,038	325,087	98.00%	63	10	1.7
\$ 350,000 - 399,999	1	0.95%	355,000	355,000	100.00%	97	10	20.0
\$ 400,000 - 499,999	3	2.86%	456,300	444,167	97.00%	50	15	10.0
\$ 500,000 - 599,999	2	1.90%	612,450	584,500	95.00%	7	9	9.0
\$ 600,000 - 699,999	2	1.90%	652,450	622,500	95.00%	55	9	9.0
\$ 700,000 - 799,999	2	1.90%	742,400	727,500	98.00%	140	4	4.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		1	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		1	
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		3	
Totals	105	100.00%	225,914	218,927	97.00%	57	161	3.1

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®
Four Year Sales and Inventory History 2015 - 2019
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
3/1/2015	56	189,360	176,626	93%	128	305	5.4
4/1/2015	41	150,976	146,170	97%	53	303	7.4
5/1/2015	52	184,724	175,023	95%	116	298	5.7
6/1/2015	55	208,256	198,956	96%	83	297	5.4
7/1/2015	51	199,722	187,086	94%	76	309	6.1
8/1/2015	54	153,950	148,428	96%	108	296	5.5
9/1/2015	50	180,308	173,687	96%	106	295	5.9
10/1/2015	44	161,013	147,099	91%	77	284	6.5
11/1/2015	43	189,750	178,330	94%	92	295	6.9
12/1/2015	45	185,078	177,714	96%	66	276	6.1
1/1/2016	47	195,430	181,502	93%	98	248	5.3
2/1/2016	45	161,001	154,943	96%	82	237	5.3
3/1/2016	62	186,947	175,397	94%	92	222	3.6
4/1/2016	71	171,677	164,800	96%	59	200	2.8
5/1/2016	61	191,154	183,392	96%	83	199	3.3
6/1/2016	42	202,983	197,502	97%	76	206	4.9
7/1/2016	39	180,351	171,854	95%	47	211	5.4
8/1/2016	49	201,869	196,374	97%	52	213	4.3
9/1/2016	57	179,953	172,722	96%	87	218	3.8
10/1/2016	38	181,218	176,421	97%	74	232	6.1
11/1/2016	54	184,411	174,564	95%	71	226	4.2
12/1/2016	52	179,029	171,674	96%	68	228	4.4
1/1/2017	39	166,249	154,795	93%	59	208	5.3
2/1/2017	53	172,924	166,151	96%	65	200	3.8
3/1/2017	61	203,449	196,752	97%	61	207	3.4
4/1/2017	64	219,338	213,774	97%	56	197	3.1
5/1/2017	63	183,203	178,977	98%	58	192	3.0
6/1/2017	54	192,026	187,627	98%	63	205	3.8
7/1/2017	56	191,744	187,493	98%	74	223	4.0
8/1/2017	38	200,279	196,072	98%	41	219	5.8
9/1/2017	43	195,416	171,664	88%	120	236	5.5
10/1/2017	54	211,385	205,648	97%	53	227	4.2
11/1/2017	49	202,561	188,714	93%	58	215	4.4
12/1/2017	70	250,816	237,970	95%	70	196	2.8
1/1/2018	37	184,689	178,000	96%	62	211	5.7
2/1/2018	44	214,893	205,739	96%	60	189	4.3
3/1/2018	59	209,782	203,493	97%	51	192	3.3
4/1/2018	58	240,689	224,517	93%	75	194	3.3
5/1/2018	67	219,396	213,016	97%	123	182	2.7
6/1/2018	66	202,134	197,815	98%	57	197	3.0
7/1/2018	67	268,964	260,017	97%	62	197	2.9
8/1/2018	72	221,891	215,993	97%	62	185	2.6
9/1/2018	55	217,478	210,590	97%	57	174	3.2
10/1/2018	73	217,780	211,457	97%	66	178	2.4
11/1/2018	67	216,355	211,928	98%	65	193	2.9
12/1/2018	49	224,949	216,806	96%	54	171	3.5
1/1/2019	44	226,966	218,834	96%	66	184	4.2
2/1/2019	61	225,154	218,994	97%	51	161	2.6

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	23	4
31 - 60	9	
61 - 90	7	1
91 - 120	5	
121 - and over	5	1
Totals	49	6