



WEEKLY UPDATE

WPBOR WEEKLY UPDATE – March 15, 2019



Thank you, Walden Insurance Network & Young Home Inspections and all our secondary sponsors, at our March Mixer!!!



Thank you to Paul Friedlander of Total Title Solutions & Kelly Santos of AmeriFirst Home Mortgage for providing lunch at our General Membership Meeting!



Thank you to Mike Gallo of Re/Max Sunset and Kelly Santos of AmeriFirst Home Mortgage for teaching the informative "Avoid Condo Sale Chaos" class. Thank you Kelly for providing refreshments as well!



Thank you to Gail Bergman of AmeriFirst Home Mortgage for providing refreshments at the FR webinar: "Introduction to the Cloud".



- **March 19th**, Tuesday - 9:00 am – 12:00 pm – **MLS Marketing Tools** – 1:00 pm – 3:00 pm -**MLS iMapp**
- **March 20th**, Wednesday - 10:00 am – 11:00 am – **Property Managers Committee Meeting & NARPM Meeting** – **Guest speaker Carolle Ryan of Liberté Accounting Service Inc.**
- **March 28th**, Thursday - 10:00 am - 11:00 am - **Civic Affairs/HoP Committee Meeting**
- **April 2nd**, Tuesday - 9:00 am - 12:00 pm - **MLS Basics** - 1:00 pm - 2:15 pm - **MLS Compliance** - 2:30 pm - 3:45 pm - **MLS Add & Edit**
- **April 3rd**, Wednesday - 5:00 pm – 7:30 pm – **Trade Show @ Verizon Event Center**
- **April 4th**, Thursday - 10:00 am - 11:00 am - **Education Committee Meeting**
- **April 5th**, Friday - 9:00 am – 12:00 pm – **Best Practices for Real Estate Professionals** - **Live FR Webinar – 3 Hrs. CE Credit**
- **April 9th**, Tuesday - 9:30 am - 10:30 am - **Business Partner’s Committee Meeting**
- **April 16th**, Tuesday - 9:00 am – 12:00 pm – **MLS CMA Tools** – 1:00 pm – 3:00 pm – **MLS Introduction to Transaction Desk**
- **April 17th**, Wednesday - 10:00 am – 11:00 am – **Property Managers Committee Meeting**
- **April 19th**, Friday - **ALL DAY- Board will be CLOSED for the Holiday**
- **April 22nd**, Monday - 10:00 am – 12:00 pm – **Get More Out of Your iPad – Be a Mobile and Paperless Agent** - **Live Presentation by Mike Gallo of Re/Max Sunset and Mike Dumas of Sandpeak Realty**
- **April 25th**, Thursday - 10:00 am - 11:00 am - **Civic Affairs/HoP Committee Meeting**
- **April 30th**, Tuesday - 9:30 am - 11:15 am - **Orientation** – Lunch to follow
- **April 30th**, Tuesday - 12:00 pm - 3:00 pm - **Mandatory Ethics Training – 3 Hrs. FREE CE Credit**
- **May 2nd**, Thursday - 1:00 pm – 3:00 pm – **Escrow Rules and Regulations – How to Stay Out of Trouble** - **Live FR Webinar - 3 Hrs. CE Credit**
- **May 7th**, Tuesday - 9:00 am - 12:00 pm - **MLS Basics** - 1:00 pm - 2:15 pm - **MLS Compliance** - 2:30 pm - 3:45 pm - **MLS Add & Edit**
- **May 9th**, Thursday -10:00 am – 11:00 am - **Education Committee Meeting**
- **May 14th**, Tuesday - 9:30 am - 10:30 am - **Business Partner’s Committee Meeting**
- **May 14th**, Tuesday - 11:30 am – 1:30 pm – **Smart Lunch**
- **May 15th**, Wednesday - 10:00 am – 11:00 am – **Property Managers Committee Meeting**
- **May 21st**, Tuesday - 9:00 am – 12:00 pm – **MLS Working with Buyers in the MLS** – 1:00 pm – 3:00 pm – **MLS Homesnap & MyMLS App**
- **May 22nd**, Wednesday - 11:45 am – 1:00 pm – **General Membership Meeting** – Details to follow
- **May 27th**, Monday - **ALL DAY- Board will be CLOSED for the Holiday**
- **May 30th**, Thursday - 10:00 am - 11:00 am - **Civic Affairs/HoP Committee Meeting**

Register for any of our events at: <https://mdweb.mmsi2.com/wpasco/>

Link to verify C.E. Credits at DBPR: <https://www.myfloridalicense.com/datamart/loginFLDBPR.do>

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Date: April 3, 2019

Time: 5:00 to 7:30

Location: Verizon Event Center

8718 Trouble Creek Rd, New Port Richey

Admission: Business Card

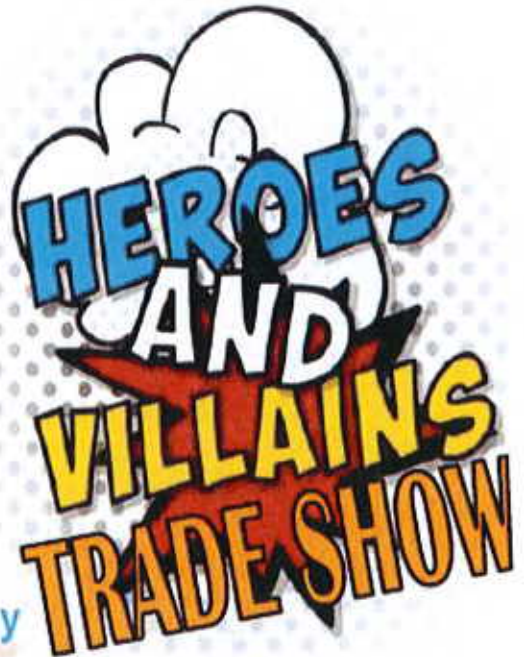
(recommend bringing 50 cards)

**Each sponsor will be doing a giveaway
and we will have a 50/50 drawing!**

**One person will win their
2019/2020 MFRMLS dues, PAID by
your 2019 Business Partners!!!**

***** MUST be present to win MFRMLS dues & 50/50**

**Civic Affairs/HoP Committee will have a table, looking
for donations of basic essentials (diapers, baby wipes,
body wash, shampoo, toothbrushes, etc) or cash
donations for homeless women and children.**



**Light Hors d'oeuvres included
Cash Bar Available**

SUPER HERO

SPONSOR:



Heroes & Villains

1st Affiliated Title Services Inc, Alexander Home Inspections, All Corners Home Inspection Inc, All Western Mortgage, AmeriFirst Home Mortgage, Ark Title Services LLC, Caliber Home Loans, Capital City Bank, Carter Foreman PLLC, Coast 2 Coast Real Estate Photography, Gary L Davis PA, Goosehead Insurance, Hersh Insurance, Ingalls Construction LLC, Liberté Accounting Service Inc, Medical Center of Trinity, Mike Chissell Mortgage, Nomad Moving Company, Paramount Bank, Precision Pest Prevention, Principal Eagle Financial, Raymond James Bank, Republic Bank, Rock Solid Home Inspections, Rock Solid Pest Control, Scarab Title & Escrow Services, Slice of Life Pizza, Tampa Bay Times, The Mortgage Firm, Third Federal Savings & Loans, Total Title Solutions, Trinity Title of Pasco, Two Men & A Truck, Walden Insurance Network, Wells Fargo Home Mortgage, Wollinka-Wikle Title Insurance Agency, Young Home Inspections & More!!!

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Please Help Homeless Women and Children this Mother's Day!

The Civic Affairs/HoP Committee is looking for donations for basic essentials for homeless women and children to donate to coincide with Mother's Day.

- They need items such as body wash, shampoo, conditioner, deodorant, toothbrushes, toothpaste, diapers, baby wipes, Desitin, baby wash and shampoo, etc.
- The deadline for all donations is May 6th. We have a box here at the Board. If you plan on attending the Trade Show at the Verizon Event Center on April 3rd from 5:00 - 7:30 pm, please bring your donations with you. We will have a box there as well.
- Cash or credit card donations are also greatly appreciated. We can do the shopping for you!
- If you would like to make a cash or credit card donation, please email diana@wpbor.com or call her at 727-848-8507.

Thank you so much for your assistance.



Women's Shelters

A nationwide directory of shelters for women

WEST PASCO BOARD OF REALTORS®

5409 Sunset Road | New Port Richey, FL 34652 | 727-848-8507 | wpbor.com

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Best Practices for Real Estate Professionals

Part of the Florida Realtors® Virtual Campus Series

3 Hours CE Credit!



Date: Friday, April 5, 2019

Time: 9:00 am - 12:00 pm

Place: West Pasco Board of Realtors Sunset Room

Cost: \$15.00 (Non-Refundable)

Instructor: Patricia Sherman

THIS COURSE OFFERS 3 HOURS OF ETHICS AND BUSINESS PRACTICES CREDIT FOR REAL ESTATE LICENSE RENEWAL

Course Description:

Many licensees unknowingly create liabilities for themselves and their Brokers. Lack of training is the most common cause of the problem. Best Practices for Real Estate Professional will enable the licensee to be proactive in their real estate transactions to prevent future problems with the law, ethics, clients and consumers.

Course Objectives:

Comply with the laws regarding escrow deposits, reduce consumer complaints, become transparent in your interaction with the public, reduce liability and risk and identify RESPA violations.

Refreshments will be provided by:

ARK
TITLE SERVICES, LLC

- First Responder Discounts
- Veteran Discounts
- No Wire/FedEx Fees
- Attorney Owned & Operated
- Complimentary Mobile Closings

813.579.2156
richard@arktitleservices.com

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Themed Advertising



Tampa Bay Open House Weekend Event
Saturday & Sunday
April 6th & 7th

Reach 896,700 readers with your advertising message. Take advantage of this exclusive opportunity today and drive traffic to your listings.

Publishes
Saturday, April 6th In BayLink
Sunday, April 7th In Homes
 Online at tampabay.com/homes

Space/Copy Deadline
Monday, April 1st @ 5pm

Saturday
Circulation 205,201
Readership 556,700

Sunday
Circulation 332,294
Readership 896,700

To advertise, contact
Mary Jane Weeks
 at mweeks@tampabay.com or
 727-869-6255.

PINELLAS \$624,900

OPEN SUNDAY 1PM-4PM
 Park Like Setting on Boca Ciega Bay! 401 Bath Club Blvd G., North Redington Beach. Wide Open Views. 2744 sqft. Bonus Room/private bath. Lap Pool. Huge Double Garage. Fabulous workshop. Solid surface counter in kitchen. Fireplace in family room great room overlooking water with connecting living room. Roomy BR's have beautiful hardwood floors. Enough water frontage for a dock - 99x207' lot. Fabulous opportunity to own in from any of the several patios overlooking Boca Ciega Bay. Peaceful & Lovely

Your name and phone
 Company Name
 Web Address

Rate:
 1 col x 3"
\$169



Connecting consumers and REALTORS®
 In the quest for homeownership!

Gorgeous Open in I

HOMES
 Tampa Bay Times Homes

Where the good times get even better.

OPEN HOUSE DAY

This event is brought to you
 in partnership by



Tampa Bay Times

Source: Readership numbers based on the 2018 Nielsen Scarborough Report (p1).

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Get More Out of Your iPad Be a Mobile and Paperless Agent

Monday
APRIL 22, 2019
10AM - 12PM

Instructed by Mike Gallo
WPBOR President Elect
and Mike Dumas



- Listing Presentations
- Contract Writing
- Listing Agreements
- Notes in the Cloud
- Mobile Document Scanning



Celebrate Earth Day
Reduce Your Paper Use

Refreshments Will Be Provided By

PAUL
FRIEDLANDER



727-276-1346
727-849-6100

Total Title Solutions

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Escrow Rules & Regulations

Part of the Florida Realtors® Virtual Campus Series

3 Hours CE Credit!



Date: Thursday, May 2, 2019

Time: 1:00 - 4:00 pm

Place: West Pasco Board of Realtors Sunset Room

Cost: \$15.00 (Non-Refundable)

Instructor: Cynthia DeLuca

Course Description:

When a licensee handles money that does not belong to them, they are dealing with escrow. This includes contract deposits, rent, security deposits, advanced rents and maintenance/Repair money. Does escrow have to be in the form of money? Don't know? Find out.

Course Objectives:

Escrow funds or other funds, who can hold escrow funds, should you hold escrow funds, can you use money held in escrow, how do you handle a worthless check, monthly escrow monthly reconciliation process and what to expect when FREC does an escrow audit.

Refreshments will be provided by:



Trinity Title of Pasco, Inc.

Lorraine M. Cesare President 727-372-2322

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FLORIDA REALTORS® EDUCATION DBPR ONLINE SERVICES SET UP GUIDE

The Florida Department of Business and Professional Regulation (DBPR) has upgraded their online services, but the new system will require all users, including returning users, to complete a one-time registration profile with your e-mail address as your online ID.

Step 1. Establish an online account.

Insert the following link into your browser: <https://www.myfloridalicense.com/datamart/mainMenuFLDBPR.do>

- Select **Create My Account** located in the lower left-hand corner to begin the one-time registration process.
- On the **User Registration** page, complete the **Account Owner Contact** information. The e-mail address provided will be your **User ID** and will be needed to login to DBPR's online services, so don't forget which e-mail address you use.
- Verify the information on the **Preview Registration** page. If it is correct, select **SAVE**. If any changes are needed select **EDIT** to correct.
- After saving your information, you will reach a page that states **User Registration – Temporary Password Issued**. A temporary password will be sent to you via the e-mail address you entered. If you do not receive an e-mail in a short amount of time, be sure to check your spam or junk e-mail folder.
- When you receive your temporary password, return to the link above and enter your e-mail address and the temporary password provided. Select **LOG ON**.
- Now you will reach a page that states **Create Password**. Enter the temporary password provided in the **TEMPORARY PASSWORD** field. Enter your new, unique password in the **NEW PASSWORD** and **CONFIRM PASSWORD** fields. Select **SAVE**.
- You have now successfully created an online account.

Step 2. Link your license(s) with your online account.

- From the **Main Menu**, select **LINK AN EXISTING LICENSE TO MY ACCOUNT**.
- On the **Link an Existing License to My Account** page, select **REAL ESTATE COMMISSION** from the category of licenses in the drop down list. Select **NEXT**.
- On the **Link an Existing License to My Account-Select License** page, select the license type from the drop down menu and enter the corresponding license number (numeric characters only). Select **NEXT**.
- On the **Link an Existing License to My Account-Security Measures** page, enter your **Initial Activation Code**. (This may be the last four digits of your Social Security number or Federal Employer Identification Number.) Enter the **Security Check** code given. Select **NEXT**.
- On the **Link an Existing License to My Account-Preview** page, check the license number listed. If correct, select **ADD**.
- You have now reached the **Link an Existing License to My Account-Confirmation** page...Congratulations, you have successfully linked your license! Select **NEXT** to continue.
- You will now be back at the **Main Menu**. This license has now been linked under **Licenses Linked to My Online Services Account**. You can now select this license to renew/maintain online activities. Follow the same steps to link additional licenses if necessary.

Returning Users

- Insert the above link into your browser and go to **LOG IN TO ONLINE PROFILE**. Enter your e-mail address and password to access your account.



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Free Florida Realtors Tech Support Helpline

The Tech Helpline is available to answer members' questions Monday - Friday from 9 a.m. - 8 p.m. and on Saturday and Sunday from 9 a.m. - 5 pm EST. Just call **407.587.1450** and have your membership information handy (either your FREC license number or NRDS number). Or you can access this free service via [email for computer support](#) questions or [chat for live computer support](#).



Expert assistance and support

The Tech Helpline team handles a variety of questions and problems, including:

- Helping Florida Realtors® members maximize the business tools and support features on floridarealtors.org, including setting up your free member website and configuring property functions such as IDX.
- Advice on shopping for hardware, software or digital equipment.
- Advice on installing and configuring new hardware and software.
- Diagnosing computer hardware malfunctions.
- Helping you get the best performance from your equipment.
- Working through system failure of basic hardware and software components.
- Recommending the most current software for your computer system.
- Troubleshooting Local Area and Dial-Up Networking configuration and connectivity.
- Read about the [Tech Helpline's technical support and computer repair services](#).
Online blog.
Check out the [Tech Helpline's blog for Internet and computer repair tips](#).

THE FLORIDA REALTORS® ADVANTAGE

For more than 100 years, Florida Realtors® has been dedicated to helping members **THRIVE** as Realtors® by providing products and services no one else can match.

To quickly connect you and your members to all of the Florida Realtors® benefits, we have updated our popular Products & Services Guide and highlighted the latest features. (A sample can be found online at <http://www.floridarealtors.org/AboutFar/MemberBenefits/index.cfm>)

Features at a glance:

- What's in it for me? Clean, restructured format that is focused on what matters most to members.
- Looking for legal advice? Need tech recommendations on what to buy next? This guide provides an all-in-one-place contact list for each program, product and service.
- New services will help members connect, grow, learn and earn more.
- Common goals and building bridges: highlighting easy ways for members to connect and get involved at the local and state level.
- Navigate the guide more quickly with SMART tabs that group relevant member benefits.

GET YOUR COPIES TODAY! We have them at our Board!

floridarealtors.org	
Tech Helpline.....	407.587.1450
Legal Hotline.....	407.438.1409
Event Registration.....	800.669.4327
Orlando Office.....	407.438.1400
Tallahassee Office.....	850.224.1400
Florida Realtors® PAC.....	850.224.1400
support@floridarealtors.org	

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PRIVACY AND EMAILS

The West Pasco Board of REALTORS® has a strict policy that it does not sell or distribute (other than to the MLS) the e-mail addresses of our Members. That policy extends to anyone speaking or otherwise presenting to Members through the forum of seminars or presentations. Any such collection, sale or distribution of our Members' e-mail addresses by such a speaker or presenter for any purpose (other than attendance or registration) is therefore prohibited. Allowing a speaker to appear at a Board function or seminar does not imply permission to sell, distribute or use our Members' e-mail addresses for any other purpose.

West Pasco Board of REALTORS® [UNSUBSCRIBE CLICK HERE](#)