



**Pinellas Realtor®Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	4	7	6	5									22	0.35%	0.48%
\$ 50,000 - 59,999	6	4	6	5									21	0.35%	0.45%
\$ 60,000 - 69,999	7	5	10	8									30	0.55%	0.65%
\$ 70,000 - 79,999	9	9	14	10									42	0.69%	0.91%
\$ 80,000 - 89,999	17	12	17	17									63	1.18%	1.36%
\$ 90,000 - 99,999	15	13	23	16									67	1.11%	1.45%
\$ 100,000 - 119,999	29	35	39	53									156	3.67%	3.37%
\$ 120,000 - 139,999	41	50	64	59									214	4.09%	4.62%
\$ 140,000 - 159,999	57	72	72	63									264	4.37%	5.70%
\$ 160,000 - 179,999	55	79	105	105									344	7.28%	7.43%
\$ 180,000 - 199,999	49	68	109	97									323	6.72%	6.98%
\$ 200,000 - 249,999	137	186	232	279									834	19.33%	18.02%
\$ 250,000 - 299,999	104	140	192	199									635	13.79%	13.72%
\$ 300,000 - 349,999	64	100	143	135									442	9.36%	9.55%
\$ 350,000 - 399,999	35	67	88	69									259	4.78%	5.60%
\$ 400,000 - 499,999	52	71	80	123									326	8.52%	7.04%
\$ 500,000 - 599,999	27	24	47	64									162	4.44%	3.50%
\$ 600,000 - 699,999	19	35	32	43									129	2.98%	2.79%
\$ 700,000 - 799,999	17	15	23	22									77	1.52%	1.66%
\$ 800,000 - 899,999	5	18	17	19									59	1.32%	1.27%
\$ 900,000 - 999,999	2	4	4	10									20	0.69%	0.43%
\$ 1,000,000 - and over	26	35	37	42									140	2.91%	3.02%
Current Year	777	1,049	1,360	1,443									4,629		
Previous Year	931	1,044	1,419	1,426									4,820		
Change from last month		35.01%	29.65%	6.10%											
Change from last year	-16.54%	0.48%	-4.16%	1.19%											
Current YTD	777	1,826	3,186	4,629											
Previous YTD	931	1,975	3,394	4,820	4,820	4,820	4,820	4,820	4,820	4,820	4,820	4,820			
% Change YTD	-16.54%	-7.54%	-6.13%	-3.96%											



**Pinellas Realtor®Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	13	21	16	18									68	2.41%	2.68%
\$ 50,000 - 59,999	13	16	20	20									69	2.68%	2.72%
\$ 60,000 - 69,999	22	15	24	28									89	3.75%	3.51%
\$ 70,000 - 79,999	14	24	31	32									101	4.28%	3.99%
\$ 80,000 - 89,999	25	19	23	36									103	4.82%	4.06%
\$ 90,000 - 99,999	14	21	26	22									83	2.95%	3.28%
\$ 100,000 - 119,999	33	44	63	66									206	8.84%	8.13%
\$ 120,000 - 139,999	37	54	71	71									233	9.50%	9.19%
\$ 140,000 - 159,999	24	37	59	61									181	8.17%	7.14%
\$ 160,000 - 179,999	28	39	50	50									167	6.69%	6.59%
\$ 180,000 - 199,999	21	32	31	30									114	4.02%	4.50%
\$ 200,000 - 249,999	43	44	59	69									215	9.24%	8.48%
\$ 250,000 - 299,999	43	45	43	63									194	8.43%	7.66%
\$ 300,000 - 349,999	20	22	37	30									109	4.02%	4.30%
\$ 350,000 - 399,999	20	29	21	29									99	3.88%	3.91%
\$ 400,000 - 499,999	23	23	30	38									114	5.09%	4.50%
\$ 500,000 - 599,999	15	18	16	22									71	2.95%	2.80%
\$ 600,000 - 699,999	16	9	15	16									56	2.14%	2.21%
\$ 700,000 - 799,999	16	19	5	7									47	0.94%	1.85%
\$ 800,000 - 899,999	2	12	16	7									37	0.94%	1.46%
\$ 900,000 - 999,999	7	11	2	2									22	0.27%	0.87%
\$ 1,000,000 - and over	35	39	52	30									156	4.02%	6.16%
Current Year	484	593	710	747									2,534		
Previous Year	510	560	699	760									2,529		
Change from last month		22.52%	19.73%	5.21%											
Change from last year	-5.10%	5.89%	1.57%	-1.71%											
Current YTD	484	1,077	1,787	2,534											
Previous YTD	510	1,070	1,769	2,529	2,529	2,529	2,529	2,529	2,529	2,529	2,529	2,529			
% Change YTD	-5.10%	0.65%	1.02%	0.20%											



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	17	33	28	26									104	1.16%	1.43%
\$ 50,000 - 59,999	24	20	28	29									101	1.30%	1.39%
\$ 60,000 - 69,999	30	28	40	44									142	1.97%	1.95%
\$ 70,000 - 79,999	23	35	47	52									157	2.33%	2.15%
\$ 80,000 - 89,999	43	33	44	55									175	2.46%	2.40%
\$ 90,000 - 99,999	31	34	50	40									155	1.79%	2.13%
\$ 100,000 - 119,999	62	81	106	124									373	5.55%	5.12%
\$ 120,000 - 139,999	79	108	139	134									460	5.99%	6.31%
\$ 140,000 - 159,999	81	113	131	127									452	5.68%	6.20%
\$ 160,000 - 179,999	83	119	158	157									517	7.02%	7.09%
\$ 180,000 - 199,999	71	100	143	129									443	5.77%	6.08%
\$ 200,000 - 249,999	181	230	292	349									1,052	15.61%	14.43%
\$ 250,000 - 299,999	147	186	236	262									831	11.72%	11.40%
\$ 300,000 - 349,999	85	122	180	165									552	7.38%	7.57%
\$ 350,000 - 399,999	55	96	109	98									358	4.38%	4.91%
\$ 400,000 - 499,999	75	94	110	161									440	7.20%	6.04%
\$ 500,000 - 599,999	42	42	63	86									233	3.85%	3.20%
\$ 600,000 - 699,999	35	44	47	59									185	2.64%	2.54%
\$ 700,000 - 799,999	33	34	28	29									124	1.30%	1.70%
\$ 800,000 - 899,999	7	30	33	26									96	1.16%	1.32%
\$ 900,000 - 999,999	9	15	6	12									42	0.54%	0.58%
\$ 1,000,000 - and over	61	74	89	72									296	3.22%	4.06%
Current Year	1,274	1,671	2,107	2,236									7,288		
Previous Year	1,447	1,609	2,130	2,201									7,387		
Change from last month		31.16%	26.09%	6.12%											
Change from last year	-11.96%	3.85%	-1.08%	1.59%											
Current YTD	1,274	2,945	5,052	7,288											
Previous YTD	1,447	3,056	5,186	7,387	7,387	7,387	7,387	7,387	7,387	7,387	7,387	7,387			
% Change YTD	-11.96%	-3.63%	-2.58%	-1.34%											



Pinellas Realtor®Organization
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	5	4	5	8									22	0.36%	0.30%
1	96	107	138	146									487	6.53%	6.68%
2	488	697	842	933									2,960	41.73%	40.61%
3	481	586	771	778									2,616	34.79%	35.89%
4	159	225	300	319									1,003	14.27%	13.76%
5	34	44	44	40									162	1.79%	2.22%
6+	11	8	7	12									38	0.54%	0.52%
Total	1,274	1,671	2,107	2,236	0	0	0	0	0	0	0	0	7,288	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	277	362	462	465									1,566	20.80%	21.49%
2	814	1,073	1,374	1,467									4,728	65.61%	64.87%
3	143	190	220	246									799	11.00%	10.96%
4	29	30	37	44									140	1.97%	1.92%
5	7	13	12	7									39	0.31%	0.54%
6+	4	3	2	7									16	0.31%	0.22%
Total	1,274	1,671	2,107	2,236	0	0	0	0	0	0	0	0	7,288	100.00%	100.00%



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	729	988	1,284	1,344									4,345	60.11%	59.62%
Condominium	389	480	599	605									2,073	27.06%	28.44%
Townhouse	95	113	111	142									461	6.35%	6.33%
Villa	48	61	76	99									284	4.43%	3.90%
Manufactured Home	12	29	36	42									119	1.88%	1.63%
1/2 Duplex	1	0	1	1									3	0.04%	0.04%
Dock-Rackominium	0	0	0	3									3	0.13%	0.04%
Total	1,274	1,671	2,107	2,236	0	0	0	0	0	0	0	0	7,288	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	26	1.16%	104,096	31,580	30.00%	79	45	1.7
\$ 50,000 - 59,999	29	1.30%	58,859	54,552	93.00%	61	56	1.9
\$ 60,000 - 69,999	44	1.97%	67,284	64,202	95.00%	43	75	1.7
\$ 70,000 - 79,999	52	2.33%	78,747	74,414	94.00%	59	83	1.6
\$ 80,000 - 89,999	55	2.46%	87,820	84,195	96.00%	45	91	1.7
\$ 90,000 - 99,999	40	1.79%	98,820	95,053	96.00%	56	100	2.5
\$ 100,000 - 119,999	124	5.55%	116,650	110,925	95.00%	52	160	1.3
\$ 120,000 - 139,999	134	5.99%	134,219	128,995	96.00%	49	275	2.1
\$ 140,000 - 159,999	127	5.68%	153,955	149,551	97.00%	53	244	1.9
\$ 160,000 - 179,999	157	7.02%	173,840	168,932	97.00%	55	268	1.7
\$ 180,000 - 199,999	129	5.77%	195,815	190,151	97.00%	55	237	1.8
\$ 200,000 - 249,999	349	15.61%	230,350	224,081	97.00%	54	599	1.7
\$ 250,000 - 299,999	262	11.72%	280,659	272,616	97.00%	49	669	2.6
\$ 300,000 - 349,999	165	7.38%	331,324	322,777	97.00%	53	429	2.6
\$ 350,000 - 399,999	98	4.38%	382,559	371,838	97.00%	58	389	4.0
\$ 400,000 - 499,999	161	7.20%	454,766	440,349	97.00%	69	513	3.2
\$ 500,000 - 599,999	86	3.85%	565,543	547,527	97.00%	75	318	3.7
\$ 600,000 - 699,999	59	2.64%	663,394	642,744	97.00%	104	278	4.7
\$ 700,000 - 799,999	29	1.30%	770,386	745,623	97.00%	80	166	5.7
\$ 800,000 - 899,999	26	1.16%	881,717	843,752	96.00%	124	149	5.7
\$ 900,000 - 999,999	12	0.54%	973,792	942,833	97.00%	105	99	8.3
\$ 1,000,000 - and over	72	3.22%	1,593,082	1,498,436	94.00%	132	467	6.5
Totals	2,236	100.00%	314,641	302,599	96.00%	61	5,710	2.6

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor®Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	104	1.43%	99,888	32,007	32.00%	64	45	1.7
\$ 50,000 - 59,999	101	1.39%	59,963	54,749	91.00%	60	56	2.2
\$ 60,000 - 69,999	142	1.95%	69,012	64,507	93.00%	53	75	2.1
\$ 70,000 - 79,999	157	2.15%	79,245	74,184	94.00%	51	83	2.1
\$ 80,000 - 89,999	175	2.40%	89,480	84,164	94.00%	44	91	2.1
\$ 90,000 - 99,999	155	2.13%	100,346	94,685	94.00%	51	100	2.6
\$ 100,000 - 119,999	373	5.12%	116,497	110,385	95.00%	53	160	1.7
\$ 120,000 - 139,999	460	6.31%	134,283	128,939	96.00%	50	275	2.4
\$ 140,000 - 159,999	452	6.20%	154,639	149,753	97.00%	49	244	2.2
\$ 160,000 - 179,999	517	7.09%	175,147	169,296	97.00%	50	268	2.1
\$ 180,000 - 199,999	443	6.08%	195,606	189,365	97.00%	52	237	2.1
\$ 200,000 - 249,999	1,052	14.43%	230,748	223,906	97.00%	56	599	2.3
\$ 250,000 - 299,999	831	11.40%	280,487	272,462	97.00%	55	669	3.2
\$ 300,000 - 349,999	552	7.57%	332,436	322,737	97.00%	57	429	3.1
\$ 350,000 - 399,999	358	4.91%	383,041	371,312	97.00%	58	389	4.4
\$ 400,000 - 499,999	440	6.04%	458,012	442,756	97.00%	75	513	4.7
\$ 500,000 - 599,999	233	3.20%	565,757	547,431	97.00%	90	318	5.5
\$ 600,000 - 699,999	185	2.54%	663,266	644,736	97.00%	84	278	6.0
\$ 700,000 - 799,999	124	1.70%	768,471	748,147	97.00%	71	166	5.4
\$ 800,000 - 899,999	96	1.32%	869,216	846,588	97.00%	90	149	6.2
\$ 900,000 - 999,999	42	0.58%	971,307	937,885	97.00%	84	99	9.4
\$ 1,000,000 - and over	296	4.06%	1,749,300	1,668,768	95.00%	83	467	6.3
Totals	7,288	100.00%	330,964	318,432	96.00%	59	5,710	3.1

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization
Four Year Sales and Inventory History 2015 - 2019
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
5/1/2015	2,055	231,338	222,022	96%	80	9,637	4.7
6/1/2015	2,219	236,166	226,572	96%	82	9,572	4.3
7/1/2015	2,164	229,173	219,102	96%	79	9,306	4.3
8/1/2015	1,902	223,507	213,582	96%	83	9,060	4.8
9/1/2015	2,042	230,668	218,995	95%	74	8,930	4.4
10/1/2015	1,808	231,810	221,524	96%	82	8,895	4.9
11/1/2015	1,515	229,857	219,280	95%	78	9,063	6.0
12/1/2015	1,954	233,798	223,599	96%	79	8,642	4.4
1/1/2016	1,334	239,688	228,102	95%	83	8,735	6.5
2/1/2016	1,643	243,181	230,803	95%	80	9,144	5.6
3/1/2016	2,035	238,229	228,200	96%	75	9,259	4.5
4/1/2016	2,181	242,624	232,152	96%	74	8,933	4.1
5/1/2016	2,131	245,070	233,097	95%	70	8,766	4.1
6/1/2016	2,255	271,290	258,755	95%	71	8,704	3.9
7/1/2016	1,892	269,158	251,473	93%	71	8,408	4.4
8/1/2016	1,994	251,686	241,742	96%	67	8,496	4.3
9/1/2016	1,898	256,225	246,150	96%	68	8,473	4.5
10/1/2016	1,720	250,450	240,645	96%	70	8,393	4.9
11/1/2016	1,746	257,285	246,401	96%	69	8,124	4.7
12/1/2016	1,874	260,008	248,750	96%	64	7,791	4.2
1/1/2017	1,514	251,479	240,300	96%	68	7,785	5.1
2/1/2017	1,629	264,486	253,876	96%	68	7,715	4.7
3/1/2017	2,372	264,465	253,546	96%	61	7,719	3.3
4/1/2017	2,148	275,487	264,747	96%	63	7,410	3.4
5/1/2017	2,317	281,398	269,987	96%	58	7,334	3.2
6/1/2017	2,350	297,050	285,879	96%	54	7,324	3.1
7/1/2017	1,993	280,140	270,241	96%	50	7,124	3.6
8/1/2017	2,015	274,702	263,379	96%	54	7,012	3.5
9/1/2017	1,515	277,319	265,247	96%	55	6,786	4.5
10/1/2017	1,659	266,489	256,927	96%	55	6,732	4.1
11/1/2017	1,643	261,570	250,852	96%	58	6,811	4.1
12/1/2017	1,886	281,852	269,961	96%	55	6,431	3.4
1/1/2018	1,447	280,922	269,859	96%	64	6,339	4.4
2/1/2018	1,609	291,178	279,668	96%	60	6,300	3.9
3/1/2018	2,130	297,144	285,758	96%	57	6,082	2.9
4/1/2018	2,201	300,953	289,571	96%	54	5,993	2.7
5/1/2018	2,286	294,428	283,523	96%	51	5,998	2.6
6/1/2018	2,209	307,040	294,592	96%	49	6,019	2.7
7/1/2018	1,971	288,381	278,657	97%	51	5,883	3.0
8/1/2018	2,193	294,499	282,260	96%	51	5,947	2.7
9/1/2018	1,688	297,022	286,069	96%	54	5,926	3.5
10/1/2018	1,826	291,722	280,657	96%	55	6,209	3.4
11/1/2018	1,714	317,785	306,168	96%	52	6,498	3.8
12/1/2018	1,763	321,881	309,900	96%	54	6,355	3.6
1/1/2019	1,274	349,998	335,062	96%	59	6,639	5.2
2/1/2019	1,671	340,750	327,518	96%	60	6,581	3.9
3/1/2019	2,107	329,014	317,974	97%	56	6,234	3.0
4/1/2019	2,236	314,641	302,599	96%	61	5,710	2.6

Board/Association: Pinellas SuncoastState: FLMonth: AprilYear: 2019

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:

Fax:

Questions:

data@realtors.org

202-383-7568

202-383-1276

**Single-Family Units
Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
\$ 1 - \$ 29,999	1	2		3
\$ 30,000 - \$ 39,999	1			1
\$ 40,000 - \$ 49,999	1			1
\$ 50,000 - \$ 59,999	5			5
\$ 60,000 - \$ 69,999	7	1		8
\$ 70,000 - \$ 79,999	10			10
\$ 80,000 - \$ 89,999	14	1	2	17
\$ 90,000 - \$ 99,999	9	6	1	16
\$ 100,000 - \$ 119,999	44	8	1	53
\$ 120,000 - \$ 139,999	39	17	3	59
\$ 140,000 - \$ 159,999	34	26	3	63
\$ 160,000 - \$ 179,999	50	45	10	105
\$ 180,000 - \$ 199,999	36	46	15	97
\$ 200,000 - \$ 249,999	101	155	23	279
\$ 250,000 - \$ 299,999	41	130	28	199
\$ 300,000 - \$ 399,999	23	102	79	204
\$ 400,000 - \$ 499,999	7	39	77	123
\$ 500,000 - \$ 549,999	3	14	16	33
\$ 550,000 - \$ 599,999	2	12	17	31
\$ 600,000 - \$ 699,999	3	16	24	43
\$ 700,000 - \$ 799,999	1	13	8	22
\$ 800,000 - \$ 899,999	1	6	12	19
\$ 900,000 - \$ 999,999		3	7	10
\$ 1,000,000 - and over	2	6	34	42
Totals:	435	648	360	1443

**Condominium / Cooperative Units
Number of Bedrooms**

	2 or less	3	4 or more	Total
	4	1		5
	2			2
	11			11
	20			20
	28			28
	32			32
	36			36
	22			22
	65	1		66
	70	1		71
	55	6		61
	46	4		50
	24	6		30
	55	14		69
	41	21	1	63
	47	10	2	59
	26	11	1	38
	4	5		9
	5	8		13
	8	7	1	16
	4	3		7
	4	3		7
		2		2
	8	19	3	30
	617	122	8	747

Active Listings

(Unsold Homes)

Single-Family Listings Condo/Co-op Listings

	2
	8
3	22
4	48
11	52
6	66
16	61
23	66
50	99
107	152
114	118
120	125
137	88
399	173
449	180
561	233
327	172
107	50
101	50
191	80
122	44
112	32
71	28
328	132
3359	2081

Sales Pending

(Under Contract)

Single-Family Listings Condo/Co-op Listings

During Month During Month

3	6
3	2
3	9
7	23
4	25
14	23
15	36
15	32
55	49
66	89
97	47
112	52
123	51
268	71
259	69
247	53
112	50
50	11
30	16
47	20
26	10
23	7
11	6
39	21
1629	778

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	728	345
31 - 60	250	148
61 - 90	130	88
91 - 120	104	52
121 - and over	231	114
Totals	1,443	747