



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	4	7	6										17	0.44%	0.53%
\$ 50,000 - 59,999	6	4	6										16	0.44%	0.50%
\$ 60,000 - 69,999	7	5	10										22	0.74%	0.69%
\$ 70,000 - 79,999	9	9	15										33	1.11%	1.04%
\$ 80,000 - 89,999	17	12	17										46	1.25%	1.45%
\$ 90,000 - 99,999	15	13	23										51	1.69%	1.60%
\$ 100,000 - 119,999	29	35	39										103	2.87%	3.24%
\$ 120,000 - 139,999	41	50	64										155	4.72%	4.87%
\$ 140,000 - 159,999	57	72	72										201	5.31%	6.32%
\$ 160,000 - 179,999	55	79	104										238	7.66%	7.48%
\$ 180,000 - 199,999	49	68	108										225	7.96%	7.07%
\$ 200,000 - 249,999	137	185	233										555	17.17%	17.44%
\$ 250,000 - 299,999	104	140	192										436	14.15%	13.70%
\$ 300,000 - 349,999	64	100	140										304	10.32%	9.55%
\$ 350,000 - 399,999	35	67	88										190	6.48%	5.97%
\$ 400,000 - 499,999	52	71	80										203	5.90%	6.38%
\$ 500,000 - 599,999	27	24	47										98	3.46%	3.08%
\$ 600,000 - 699,999	19	35	32										86	2.36%	2.70%
\$ 700,000 - 799,999	17	15	23										55	1.69%	1.73%
\$ 800,000 - 899,999	5	18	17										40	1.25%	1.26%
\$ 900,000 - 999,999	2	4	4										10	0.29%	0.31%
\$ 1,000,000 - and over	26	35	37										98	2.73%	3.08%
Current Year	777	1,048	1,357										3,182		
Previous Year	931	1,044	1,419										3,394		
Change from last month		34.88%	29.48%												
Change from last year	-16.54%	0.38%	-4.37%												
Current YTD	777	1,825	3,182												
Previous YTD	931	1,975	3,394	3,394	3,394	3,394	3,394	3,394	3,394	3,394	3,394	3,394			
% Change YTD	-16.54%	-7.59%	-6.25%												



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	13	21	16										50	2.26%	2.80%
\$ 50,000 - 59,999	13	16	20										49	2.82%	2.74%
\$ 60,000 - 69,999	22	15	24										61	3.39%	3.42%
\$ 70,000 - 79,999	14	24	31										69	4.37%	3.86%
\$ 80,000 - 89,999	25	19	23										67	3.24%	3.75%
\$ 90,000 - 99,999	14	21	26										61	3.67%	3.42%
\$ 100,000 - 119,999	33	44	62										139	8.74%	7.78%
\$ 120,000 - 139,999	37	54	71										162	10.01%	9.07%
\$ 140,000 - 159,999	24	37	59										120	8.32%	6.72%
\$ 160,000 - 179,999	28	39	50										117	7.05%	6.55%
\$ 180,000 - 199,999	21	32	31										84	4.37%	4.70%
\$ 200,000 - 249,999	43	44	59										146	8.32%	8.17%
\$ 250,000 - 299,999	43	45	43										131	6.06%	7.33%
\$ 300,000 - 349,999	20	22	37										79	5.22%	4.42%
\$ 350,000 - 399,999	20	29	21										70	2.96%	3.92%
\$ 400,000 - 499,999	23	23	30										76	4.23%	4.26%
\$ 500,000 - 599,999	15	18	16										49	2.26%	2.74%
\$ 600,000 - 699,999	17	9	15										41	2.12%	2.30%
\$ 700,000 - 799,999	16	18	5										39	0.71%	2.18%
\$ 800,000 - 899,999	1	13	16										30	2.26%	1.68%
\$ 900,000 - 999,999	7	12	2										21	0.28%	1.18%
\$ 1,000,000 - and over	35	38	52										125	7.33%	7.00%
Current Year	484	593	709										1,786		
Previous Year	510	560	699										1,769		
Change from last month		22.52%	19.56%												
Change from last year	-5.10%	5.89%	1.43%												
Current YTD	484	1,077	1,786												
Previous YTD	510	1,070	1,769	1,769	1,769	1,769	1,769	1,769	1,769	1,769	1,769	1,769			
% Change YTD	-5.10%	0.65%	0.96%												



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	17	33	28										78	1.33%	1.55%
\$ 50,000 - 59,999	24	20	28										72	1.33%	1.43%
\$ 60,000 - 69,999	30	28	40										98	1.90%	1.94%
\$ 70,000 - 79,999	23	35	48										106	2.28%	2.10%
\$ 80,000 - 89,999	43	33	44										120	2.09%	2.38%
\$ 90,000 - 99,999	31	34	50										115	2.38%	2.28%
\$ 100,000 - 119,999	62	81	105										248	4.99%	4.91%
\$ 120,000 - 139,999	79	108	139										326	6.61%	6.46%
\$ 140,000 - 159,999	81	113	131										325	6.23%	6.44%
\$ 160,000 - 179,999	83	119	157										359	7.47%	7.11%
\$ 180,000 - 199,999	71	100	142										313	6.75%	6.20%
\$ 200,000 - 249,999	181	229	293										703	13.93%	13.93%
\$ 250,000 - 299,999	147	186	236										569	11.22%	11.27%
\$ 300,000 - 349,999	85	122	177										384	8.42%	7.61%
\$ 350,000 - 399,999	55	96	109										260	5.18%	5.15%
\$ 400,000 - 499,999	75	94	110										279	5.23%	5.53%
\$ 500,000 - 599,999	42	42	63										147	3.00%	2.91%
\$ 600,000 - 699,999	36	44	47										127	2.23%	2.52%
\$ 700,000 - 799,999	33	33	28										94	1.33%	1.86%
\$ 800,000 - 899,999	6	31	33										70	1.57%	1.39%
\$ 900,000 - 999,999	9	16	6										31	0.29%	0.61%
\$ 1,000,000 - and over	61	73	89										223	4.23%	4.42%
Current Year	1,274	1,670	2,103										5,047		
Previous Year	1,447	1,609	2,130										5,186		
Change from last month		31.08%	25.93%												
Change from last year	-11.96%	3.79%	-1.27%												
Current YTD	1,274	2,944	5,047												
Previous YTD	1,447	3,056	5,186	5,186	5,186	5,186	5,186	5,186	5,186	5,186	5,186	5,186			
% Change YTD	-11.96%	-3.66%	-2.68%												



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	5	4	5										14	0.24%	0.28%
1	96	107	138										341	6.56%	6.76%
2	488	696	841										2,025	39.99%	40.12%
3	481	586	769										1,836	36.57%	36.38%
4	159	225	299										683	14.22%	13.53%
5	34	44	44										122	2.09%	2.42%
6+	11	8	7										26	0.33%	0.52%
Total	1,274	1,670	2,103	0	0	0	0	0	0	0	0	0	5,047	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	277	361	462										1,100	21.97%	21.80%
2	814	1,073	1,371										3,258	65.19%	64.55%
3	143	190	220										553	10.46%	10.96%
4	29	30	36										95	1.71%	1.88%
5	7	13	12										32	0.57%	0.63%
6+	4	3	2										9	0.10%	0.18%
Total	1,274	1,670	2,103	0	0	0	0	0	0	0	0	0	5,047	100.00%	100.00%



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	729	987	1,280										2,996	60.87%	59.36%
Condominium	389	480	598										1,467	28.44%	29.07%
Townhouse	95	113	111										319	5.28%	6.32%
Villa	48	61	77										186	3.66%	3.69%
Manufactured Home	12	29	36										77	1.71%	1.53%
1/2 Duplex	1	0	1										2	0.05%	0.04%
Total	1,274	1,670	2,103	0	0	0	0	0	0	0	0	0	5,047	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - March 1 to March 31, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	28	1.33%	69,528	32,670	47.00%	62	46	1.6
\$ 50,000 - 59,999	28	1.33%	60,850	54,847	90.00%	63	60	2.1
\$ 60,000 - 69,999	40	1.90%	69,920	64,421	92.00%	38	94	2.4
\$ 70,000 - 79,999	48	2.28%	81,163	73,981	91.00%	57	100	2.1
\$ 80,000 - 89,999	44	2.09%	88,236	84,230	95.00%	41	91	2.1
\$ 90,000 - 99,999	50	2.38%	100,434	94,171	94.00%	46	107	2.1
\$ 100,000 - 119,999	105	4.99%	116,254	110,213	95.00%	56	189	1.8
\$ 120,000 - 139,999	139	6.61%	134,538	128,896	96.00%	46	294	2.1
\$ 140,000 - 159,999	131	6.23%	153,929	149,621	97.00%	42	269	2.1
\$ 160,000 - 179,999	157	7.47%	177,003	169,630	96.00%	46	282	1.8
\$ 180,000 - 199,999	142	6.75%	196,289	189,897	97.00%	55	291	2.1
\$ 200,000 - 249,999	293	13.93%	230,461	223,979	97.00%	59	663	2.3
\$ 250,000 - 299,999	236	11.22%	279,901	273,342	98.00%	56	703	3.0
\$ 300,000 - 349,999	177	8.42%	334,165	323,722	97.00%	53	423	2.4
\$ 350,000 - 399,999	109	5.18%	380,760	369,861	97.00%	60	394	3.6
\$ 400,000 - 499,999	110	5.23%	462,257	446,776	97.00%	78	509	4.6
\$ 500,000 - 599,999	63	3.00%	563,151	544,446	97.00%	88	351	5.6
\$ 600,000 - 699,999	47	2.23%	663,025	642,273	97.00%	65	284	6.0
\$ 700,000 - 799,999	28	1.33%	766,674	749,128	98.00%	69	178	6.4
\$ 800,000 - 899,999	33	1.57%	871,687	848,399	97.00%	71	154	4.7
\$ 900,000 - 999,999	6	0.29%	987,440	915,607	93.00%	103	99	16.5
\$ 1,000,000 - and over	89	4.23%	1,778,937	1,722,248	97.00%	60	501	5.6
Totals	2,103	100.00%	329,142	318,025	97.00%	56	6,082	2.9

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to March 31, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	78	1.55%	98,485	32,149	33.00%	60	46	1.8
\$ 50,000 - 59,999	72	1.43%	60,408	54,828	91.00%	60	60	2.5
\$ 60,000 - 69,999	98	1.94%	69,788	64,644	93.00%	57	94	2.9
\$ 70,000 - 79,999	106	2.10%	80,459	74,055	92.00%	48	100	2.8
\$ 80,000 - 89,999	120	2.38%	90,240	84,150	93.00%	44	91	2.3
\$ 90,000 - 99,999	115	2.28%	100,877	94,557	94.00%	50	107	2.8
\$ 100,000 - 119,999	248	4.91%	116,487	110,093	95.00%	54	189	2.3
\$ 120,000 - 139,999	326	6.46%	134,310	128,915	96.00%	50	294	2.7
\$ 140,000 - 159,999	325	6.44%	154,907	149,832	97.00%	47	269	2.5
\$ 160,000 - 179,999	359	7.11%	175,700	169,434	96.00%	47	282	2.4
\$ 180,000 - 199,999	313	6.20%	195,631	189,071	97.00%	50	291	2.8
\$ 200,000 - 249,999	703	13.93%	230,945	223,825	97.00%	58	663	2.8
\$ 250,000 - 299,999	569	11.27%	280,408	272,387	97.00%	58	703	3.7
\$ 300,000 - 349,999	384	7.61%	332,876	322,717	97.00%	59	423	3.3
\$ 350,000 - 399,999	260	5.15%	383,223	371,278	97.00%	58	394	4.6
\$ 400,000 - 499,999	279	5.53%	459,885	444,146	97.00%	78	509	5.5
\$ 500,000 - 599,999	147	2.91%	565,882	546,926	97.00%	99	351	7.2
\$ 600,000 - 699,999	127	2.52%	663,448	646,060	97.00%	74	284	6.7
\$ 700,000 - 799,999	94	1.86%	768,604	748,542	97.00%	69	178	5.7
\$ 800,000 - 899,999	70	1.39%	864,663	846,319	98.00%	77	154	6.6
\$ 900,000 - 999,999	31	0.61%	971,238	936,416	96.00%	73	99	9.6
\$ 1,000,000 - and over	223	4.42%	1,803,103	1,727,184	96.00%	68	501	6.7
Totals	5,047	100.00%	338,271	325,460	96.00%	58	6,082	3.6

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization
Four Year Sales and Inventory History 2015 - 2019
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
4/1/2015	2,138	232,064	222,457	96%	84	9,879	4.6
5/1/2015	2,055	231,338	222,022	96%	80	9,638	4.7
6/1/2015	2,219	236,166	226,572	96%	82	9,573	4.3
7/1/2015	2,164	229,173	219,102	96%	79	9,307	4.3
8/1/2015	1,902	223,507	213,582	96%	83	9,061	4.8
9/1/2015	2,042	230,668	218,995	95%	74	8,930	4.4
10/1/2015	1,808	231,810	221,524	96%	82	8,895	4.9
11/1/2015	1,515	229,857	219,280	95%	78	9,062	6.0
12/1/2015	1,954	233,798	223,599	96%	79	8,641	4.4
1/1/2016	1,334	239,688	228,102	95%	83	8,734	6.5
2/1/2016	1,644	243,155	230,779	95%	80	9,143	5.6
3/1/2016	2,035	238,229	228,200	96%	75	9,258	4.5
4/1/2016	2,181	242,624	232,152	96%	74	8,932	4.1
5/1/2016	2,131	245,070	233,097	95%	70	8,764	4.1
6/1/2016	2,255	271,290	258,755	95%	71	8,700	3.9
7/1/2016	1,891	269,208	251,511	93%	71	8,406	4.4
8/1/2016	1,994	251,686	241,742	96%	67	8,493	4.3
9/1/2016	1,898	256,225	246,150	96%	68	8,469	4.5
10/1/2016	1,720	250,450	240,645	96%	70	8,389	4.9
11/1/2016	1,746	257,285	246,401	96%	69	8,119	4.7
12/1/2016	1,874	260,008	248,750	96%	64	7,785	4.2
1/1/2017	1,514	251,479	240,300	96%	68	7,777	5.1
2/1/2017	1,629	264,486	253,876	96%	68	7,707	4.7
3/1/2017	2,372	264,465	253,546	96%	61	7,707	3.2
4/1/2017	2,148	275,487	264,747	96%	63	7,398	3.4
5/1/2017	2,317	281,398	269,987	96%	58	7,319	3.2
6/1/2017	2,349	296,963	285,766	96%	54	7,297	3.1
7/1/2017	1,993	280,140	270,241	96%	50	7,086	3.6
8/1/2017	2,015	274,702	263,379	96%	54	6,961	3.5
9/1/2017	1,515	277,319	265,247	96%	55	6,726	4.4
10/1/2017	1,659	266,489	256,927	96%	55	6,653	4.0
11/1/2017	1,643	261,570	250,852	96%	58	6,707	4.1
12/1/2017	1,886	281,852	269,961	96%	55	6,299	3.3
1/1/2018	1,447	280,922	269,859	96%	64	6,165	4.3
2/1/2018	1,609	291,178	279,668	96%	60	6,075	3.8
3/1/2018	2,130	297,144	285,758	96%	57	5,783	2.7
4/1/2018	2,201	300,953	289,571	96%	54	5,603	2.5
5/1/2018	2,286	294,428	283,523	96%	51	5,582	2.4
6/1/2018	2,209	307,040	294,592	96%	49	5,616	2.5
7/1/2018	1,971	288,381	278,657	97%	51	5,502	2.8
8/1/2018	2,193	294,499	282,260	96%	51	5,575	2.5
9/1/2018	1,688	297,022	286,069	96%	54	5,577	3.3
10/1/2018	1,826	291,722	280,694	96%	55	5,867	3.2
11/1/2018	1,714	317,785	306,032	96%	52	6,167	3.6
12/1/2018	1,763	321,881	309,610	96%	54	6,076	3.4
1/1/2019	1,274	349,998	334,794	96%	59	6,479	5.1
2/1/2019	1,670	340,819	327,702	96%	60	6,480	3.9
3/1/2019	2,103	329,142	318,025	97%	56	6,082	2.9

Board/Association: Pinellas Suncoast

State: FL

Month: March

Year: 2019

National Association of Realtors®

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Washington, DC 20001-4507

Email:

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Questions:

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202-383-7568

202-383-1276

Single-Family Units
Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
\$ 1 - \$ 29,999	2			2
\$ 30,000 - \$ 39,999	1			1
\$ 40,000 - \$ 49,999	3			3
\$ 50,000 - \$ 59,999	3	3		6
\$ 60,000 - \$ 69,999	8	1	1	10
\$ 70,000 - \$ 79,999	12	3		15
\$ 80,000 - \$ 89,999	10	7		17
\$ 90,000 - \$ 99,999	18	5		23
\$ 100,000 - \$ 119,999	24	14	1	39
\$ 120,000 - \$ 139,999	40	20	4	64
\$ 140,000 - \$ 159,999	39	29	4	72
\$ 160,000 - \$ 179,999	51	41	12	104
\$ 180,000 - \$ 199,999	48	51	9	108
\$ 200,000 - \$ 249,999	66	134	33	233
\$ 250,000 - \$ 299,999	27	123	42	192
\$ 300,000 - \$ 399,999	22	120	86	228
\$ 400,000 - \$ 499,999	11	21	48	80
\$ 500,000 - \$ 549,999	2	7	18	27
\$ 550,000 - \$ 599,999	1	10	9	20
\$ 600,000 - \$ 699,999	2	12	18	32
\$ 700,000 - \$ 799,999		6	17	23
\$ 800,000 - \$ 899,999	1	6	10	17
\$ 900,000 - \$ 999,999		3	1	4
\$ 1,000,000 - and over		8	29	37
Totals:	391	624	342	1357

Condominium / Cooperative Units
Number of Bedrooms

	2 or less	3	4 or more	Total
	3	1		4
	4			4
	7	1		8
	20			20
	24			24
	31			31
	23			23
	25	1		26
	59	3		62
	65	6		71
	51	8		59
	48	2		50
	21	10		31
	36	22	1	59
	30	12	1	43
	35	20	3	58
	25	5		30
	4	3		7
	8	1		9
	7	7	1	15
	2	2	1	5
	11	5		16
	2			2
	24	28		52
	565	137	7	709

Active Listings

(Unsold Homes)

Single-Family Listings	Condo/Co-op Listings
	2
2	7
3	23
6	51
15	62
16	71
23	59
25	74
62	114
112	158
136	123
150	121
173	113
439	201
487	202
573	227
318	175
113	57
116	56
193	88
130	46
112	39
72	26
345	153
3621	2248

Sales Pending

(Under Contract)

Single-Family Listings	Condo/Co-op Listings
2	3
4	10
5	19
8	27
15	33
24	34
12	26
41	73
87	82
83	80
126	64
129	28
328	73
272	64
249	77
135	38
30	14
41	8
38	24
31	10
25	18
13	5
50	66
1748	876

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	696	363
31 - 60	200	126
61 - 90	137	65
91 - 120	122	49
121 - and over	202	106
Totals	1,357	709