Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
$ 1 - 49,999	4	7	6	5	8								**30**	0.49%	0.48%
$ 50,000 - 59,999	6	4	6	5	8								**29**	0.49%	0.46%
$ 60,000 - 69,999	7	5	10	8	6								**36**	0.37%	0.58%
$ 70,000 - 79,999	9	9	14	10	12								**54**	0.74%	0.86%
$ 80,000 - 89,999	18	13	17	17	11								**76**	0.68%	1.22%
$ 90,000 - 99,999	15	13	23	16	11								**78**	0.68%	1.25%
$ 100,000 - 119,999	29	35	39	54	57								**214**	3.52%	3.42%
$ 120,000 - 139,999	41	50	64	59	75								**289**	4.64%	4.62%
$ 140,000 - 159,999	57	72	72	63	86								**350**	5.32%	5.60%
$ 160,000 - 179,999	55	78	105	105	112								**455**	6.92%	7.28%
$ 180,000 - 199,999	49	69	109	97	105								**429**	6.49%	6.86%
$ 200,000 - 249,999	136	185	232	279	284								**1,116**	17.55%	17.85%
$ 250,000 - 299,999	105	141	192	200	256								**894**	15.82%	14.30%
$ 300,000 - 349,999	64	100	143	135	152								**594**	9.39%	9.50%
$ 350,000 - 399,999	35	67	88	69	106								**365**	6.55%	5.84%
$ 400,000 - 499,999	52	71	80	124	129								**456**	7.97%	7.29%
$ 500,000 - 599,999	27	24	47	64	57								**219**	3.52%	3.50%
$ 600,000 - 699,999	19	35	32	43	45								**174**	2.78%	2.78%
$ 700,000 - 799,999	17	15	23	22	30								**107**	1.85%	1.71%
$ 800,000 - 899,999	5	18	17	19	22								**81**	1.36%	1.30%
$ 900,000 - 999,999	2	4	4	10	14								**34**	0.87%	0.54%
$ 1,000,000 - and over	26	35	37	42	32								**172**	1.98%	2.75%
Current Year	**778**	**1,050**	**1,360**	**1,446**	**1,618**								**6,252**		
Previous Year	931	1,044	1,419	1,426	1,504								6,324		
Change from last month		34.96%	29.52%	6.32%	11.89%										
Change from last year	**-16.43%**	**0.57%**	**-4.16%**	**1.40%**	**7.58%**										
Current YTD	**778**	**1,828**	**3,188**	**4,634**	**6,252**										
Previous YTD	931	1,975	3,394	4,820	6,324	6,324	6,324	6,324	6,324	6,324	6,324	6,324			
% Change YTD	**-16.43%**	**-7.44%**	**-6.07%**	**-3.86%**	**-1.14%**										

Source: My Florida Regional MLS

6/13/2019

Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
$ 1 - 49,999	13	21	16	18	15								**83**	2.00%	2.53%
$ 50,000 - 59,999	13	16	20	20	16								**85**	2.13%	2.59%
$ 60,000 - 69,999	22	15	24	28	28								**117**	3.73%	3.57%
$ 70,000 - 79,999	14	24	31	32	28								**129**	3.73%	3.93%
$ 80,000 - 89,999	24	18	23	36	35								**136**	4.66%	4.15%
$ 90,000 - 99,999	14	21	26	22	27								**110**	3.60%	3.35%
$ 100,000 - 119,999	33	44	63	65	49								**254**	6.52%	7.74%
$ 120,000 - 139,999	37	54	71	72	85								**319**	11.32%	9.72%
$ 140,000 - 159,999	24	37	59	61	48								**229**	6.39%	6.98%
$ 160,000 - 179,999	28	39	50	50	55								**222**	7.32%	6.77%
$ 180,000 - 199,999	21	32	31	30	47								**161**	6.26%	4.91%
$ 200,000 - 249,999	43	44	59	68	74								**288**	9.85%	8.78%
$ 250,000 - 299,999	43	45	43	63	54								**248**	7.19%	7.56%
$ 300,000 - 349,999	20	22	37	30	38								**147**	5.06%	4.48%
$ 350,000 - 399,999	20	29	21	29	33								**132**	4.39%	4.02%
$ 400,000 - 499,999	23	23	30	37	47								**160**	6.26%	4.88%
$ 500,000 - 599,999	15	18	16	22	20								**91**	2.66%	2.77%
$ 600,000 - 699,999	16	9	15	16	15								**71**	2.00%	2.16%
$ 700,000 - 799,999	16	19	5	7	8								**55**	1.07%	1.68%
$ 800,000 - 899,999	2	12	16	7	4								**41**	0.53%	1.25%
$ 900,000 - 999,999	7	11	2	2	4								**26**	0.53%	0.79%
$ 1,000,000 - and over	35	39	52	30	21								**177**	2.80%	5.39%
Current Year	**483**	**592**	**710**	**745**	**751**								**3,281**		
Previous Year	510	560	699	760	773								3,302		
Change from last month		22.57%	19.93%	4.93%	0.81%										
Change from last year	**-5.29%**	**5.71%**	**1.57%**	**-1.97%**	**-2.85%**										
Current YTD	483	1,075	1,785	2,530	3,281										
Previous YTD	510	1,070	1,769	2,529	3,302	3,302	3,302	3,302	3,302	3,302	3,302	3,302			
% Change YTD	**-5.29%**	**0.47%**	**0.90%**	**0.04%**	**-0.64%**										

Source: My Florida Regional MLS

6/13/2019

Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
$ 1 - 49,999	17	33	28	26	24								**128**	1.00%	1.32%
$ 50,000 - 59,999	24	20	28	29	25								**126**	1.04%	1.30%
$ 60,000 - 69,999	30	28	40	44	35								**177**	1.46%	1.83%
$ 70,000 - 79,999	23	35	47	52	44								**201**	1.84%	2.08%
$ 80,000 - 89,999	43	33	44	55	48								**223**	2.00%	2.30%
$ 90,000 - 99,999	31	34	50	40	40								**195**	1.67%	2.01%
$ 100,000 - 119,999	62	81	106	124	111								**484**	4.63%	5.00%
$ 120,000 - 139,999	79	108	139	135	165								**626**	6.88%	6.46%
$ 140,000 - 159,999	81	113	131	127	135								**587**	5.63%	6.06%
$ 160,000 - 179,999	83	118	158	157	171								**687**	7.13%	7.09%
$ 180,000 - 199,999	71	101	143	129	153								**597**	6.38%	6.16%
$ 200,000 - 249,999	180	229	292	348	359								**1,408**	14.98%	14.54%
$ 250,000 - 299,999	148	187	236	263	310								**1,144**	12.93%	11.81%
$ 300,000 - 349,999	85	122	180	165	190								**742**	7.93%	7.66%
$ 350,000 - 399,999	55	96	109	98	139								**497**	5.80%	5.13%
$ 400,000 - 499,999	75	94	110	161	176								**616**	7.34%	6.36%
$ 500,000 - 599,999	42	42	63	86	77								**310**	3.21%	3.20%
$ 600,000 - 699,999	35	44	47	59	60								**245**	2.50%	2.53%
$ 700,000 - 799,999	33	34	28	29	38								**162**	1.59%	1.67%
$ 800,000 - 899,999	7	30	33	26	26								**122**	1.08%	1.26%
$ 900,000 - 999,999	9	15	6	12	18								**60**	0.75%	0.62%
$ 1,000,000 - and over	61	74	89	72	53								**349**	2.21%	3.60%
Current Year	**1,274**	**1,671**	**2,107**	**2,237**	**2,397**								**9,686**		
Previous Year	1,447	1,609	2,130	2,201	2,286								9,673		
Change from last month		31.16%	26.09%	6.17%	7.15%										
Change from last year	**-11.96%**	**3.85%**	**-1.08%**	**1.64%**	**4.86%**										
Current YTD	**1,274**	**2,945**	**5,052**	**7,289**	**9,686**										
Previous YTD	1,447	3,056	5,186	7,387	9,673	9,673	9,673	9,673	9,673	9,673	9,673	9,673			
% Change YTD	**-11.96%**	**-3.63%**	**-2.58%**	**-1.33%**	**0.13%**										

Source: My Florida Regional MLS

6/13/2019

Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019

Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	5	4	5	8	2								**24**	0.08%	0.25%
1	96	107	138	146	151								**638**	6.30%	6.59%
2	488	697	842	933	902								**3,862**	37.63%	39.87%
3	481	586	771	779	930								**3,547**	38.80%	36.62%
4	159	225	300	319	343								**1,346**	14.31%	13.90%
5	34	44	44	40	59								**221**	2.46%	2.28%
6+	11	8	7	12	10								**48**	0.42%	0.50%
Total	**1,274**	**1,671**	**2,107**	**2,237**	**2,397**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**9,686**	**100.00%**	**100.00%**

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	277	362	462	465	524								**2,090**	21.86%	21.58%
2	814	1,073	1,374	1,468	1,555								**6,284**	64.87%	64.88%
3	143	190	220	246	259								**1,058**	10.81%	10.92%
4	29	30	37	44	48								**188**	2.00%	1.94%
5	7	13	12	7	7								**46**	0.29%	0.47%
6+	4	3	2	7	4								**20**	0.17%	0.21%
Total	**1,274**	**1,671**	**2,107**	**2,237**	**2,397**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**9,686**	**100.00%**	**100.00%**

Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	729	988	1,284	1,346	1,547								**5,894**	64.54%	60.85%
Condominum	388	479	599	604	601								**2,671**	25.07%	27.58%
Townhouse	95	113	111	141	150								**610**	6.26%	6.30%
Villa	49	62	76	100	71								**358**	2.96%	3.70%
Manufactured Home	12	29	36	42	27								**146**	1.13%	1.51%
Dock-Rackominium	0	0	0	3	1								**4**	0.04%	0.04%
1/2 Duplex	1	0	1	1	0								**3**	0.00%	0.03%
Total	**1,274**	**1,671**	**2,107**	**2,237**	**2,397**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**9,686**	**100.00%**	**100.00%**

Source: My Florida Regional MLS

6/13/2019

Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - May 1 to May 31, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
$ 1 - 49,999	24	1.00%	158,019	27,538	17.00%	95	42	1.8
$ 50,000 - 59,999	25	1.04%	60,576	55,336	91.00%	64	58	2.3
$ 60,000 - 69,999	35	1.46%	68,697	63,833	93.00%	68	58	1.7
$ 70,000 - 79,999	44	1.84%	81,077	74,822	92.00%	65	83	1.9
$ 80,000 - 89,999	48	2.00%	87,907	84,291	96.00%	37	92	1.9
$ 90,000 - 99,999	40	1.67%	98,867	94,161	95.00%	47	86	2.2
$ 100,000 - 119,999	111	4.63%	118,394	110,387	93.00%	60	155	1.4
$ 120,000 - 139,999	165	6.88%	133,396	128,573	96.00%	54	247	1.5
$ 140,000 - 159,999	135	5.63%	155,260	149,941	97.00%	51	227	1.7
$ 160,000 - 179,999	171	7.13%	172,923	169,127	98.00%	52	270	1.6
$ 180,000 - 199,999	153	6.38%	194,007	188,660	97.00%	56	243	1.6
$ 200,000 - 249,999	359	14.98%	228,440	222,967	98.00%	51	583	1.6
$ 250,000 - 299,999	310	12.93%	279,271	273,369	98.00%	52	624	2.0
$ 300,000 - 349,999	190	7.93%	332,641	322,563	97.00%	57	470	2.5
$ 350,000 - 399,999	139	5.80%	376,722	369,472	98.00%	61	347	2.5
$ 400,000 - 499,999	176	7.34%	458,510	444,547	97.00%	66	506	2.9
$ 500,000 - 599,999	77	3.21%	561,484	540,661	96.00%	80	343	4.5
$ 600,000 - 699,999	60	2.50%	672,460	644,109	96.00%	91	288	4.8
$ 700,000 - 799,999	38	1.59%	761,017	740,768	97.00%	103	169	4.5
$ 800,000 - 899,999	26	1.08%	878,879	844,289	96.00%	67	135	5.2
$ 900,000 - 999,999	18	0.75%	986,544	939,750	95.00%	137	104	5.8
$ 1,000,000 - and over	53	2.21%	2,024,865	1,829,604	90.00%	100	442	8.3
Totals	**2,397**	**100.00%**	**317,102**	**303,218**	**96.00%**	**60**	**5,572**	**2.3**

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.
The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.
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Source: My Florida Regional MLS

6/13/2019

Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to May 31, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
$ 1 - 49,999	128	1.32%	110,787	31,169	28.00%	70	42	1.6
$ 50,000 - 59,999	126	1.30%	60,085	54,865	91.00%	61	58	2.3
$ 60,000 - 69,999	177	1.83%	68,950	64,374	93.00%	56	58	1.6
$ 70,000 - 79,999	201	2.08%	79,646	74,324	93.00%	54	83	2.1
$ 80,000 - 89,999	223	2.30%	89,141	84,191	94.00%	43	92	2.1
$ 90,000 - 99,999	195	2.01%	100,043	94,578	95.00%	50	86	2.2
$ 100,000 - 119,999	484	5.00%	116,932	110,386	94.00%	55	155	1.6
$ 120,000 - 139,999	626	6.46%	134,067	128,842	96.00%	51	247	2.0
$ 140,000 - 159,999	587	6.06%	154,782	149,788	97.00%	49	227	1.9
$ 160,000 - 179,999	687	7.09%	174,470	169,262	97.00%	50	270	2.0
$ 180,000 - 199,999	597	6.16%	195,203	189,201	97.00%	53	243	2.0
$ 200,000 - 249,999	1,408	14.54%	230,218	223,675	97.00%	55	583	2.1
$ 250,000 - 299,999	1,144	11.81%	280,125	272,692	97.00%	54	624	2.7
$ 300,000 - 349,999	742	7.66%	332,488	322,692	97.00%	57	470	3.2
$ 350,000 - 399,999	497	5.13%	381,274	370,797	97.00%	59	347	3.5
$ 400,000 - 499,999	616	6.36%	458,154	443,268	97.00%	73	506	4.1
$ 500,000 - 599,999	310	3.20%	564,696	545,750	97.00%	88	343	5.5
$ 600,000 - 699,999	245	2.53%	665,517	644,582	97.00%	86	288	5.9
$ 700,000 - 799,999	162	1.67%	766,722	746,416	97.00%	78	169	5.2
$ 800,000 - 899,999	122	1.26%	871,275	846,098	97.00%	85	135	5.5
$ 900,000 - 999,999	60	0.62%	975,878	938,361	96.00%	100	104	8.7
$ 1,000,000 - and over	349	3.60%	1,791,148	1,693,193	95.00%	86	442	6.3
Totals	**9,686**	**100.00%**	**327,528**	**314,665**	**96.00%**	**59**	**5,572**	**2.9**

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Source: My Florida Regional MLS

6/13/2019

Pinellas Realtor® Organization

Four Year Sales and Inventory History 2015 - 2019

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
6/1/2015	2,219	236,166	226,572	96%	82	9,573	4.3
7/1/2015	2,164	229,173	219,102	96%	79	9,307	4.3
8/1/2015	1,902	223,507	213,582	96%	83	9,061	4.8
9/1/2015	2,042	230,668	218,995	95%	74	8,931	4.4
10/1/2015	1,808	231,810	221,524	96%	82	8,896	4.9
11/1/2015	1,515	229,857	219,280	95%	78	9,063	6.0
12/1/2015	1,954	233,798	223,599	96%	79	8,642	4.4
1/1/2016	1,334	239,688	228,102	95%	83	8,735	6.5
2/1/2016	1,644	243,155	230,779	95%	80	9,144	5.6
3/1/2016	2,035	238,229	228,200	96%	75	9,259	4.5
4/1/2016	2,181	242,624	232,152	96%	74	8,933	4.1
5/1/2016	2,131	245,070	233,097	95%	70	8,766	4.1
6/1/2016	2,255	271,290	258,755	95%	71	8,704	3.9
7/1/2016	1,892	269,158	251,473	93%	71	8,408	4.4
8/1/2016	1,994	251,686	241,742	96%	67	8,496	4.3
9/1/2016	1,898	256,225	246,150	96%	68	8,473	4.5
10/1/2016	1,720	250,450	240,645	96%	70	8,393	4.9
11/1/2016	1,746	257,285	246,401	96%	69	8,124	4.7
12/1/2016	1,874	260,008	248,750	96%	64	7,791	4.2
1/1/2017	1,514	251,479	240,300	96%	68	7,786	5.1
2/1/2017	1,629	264,486	253,876	96%	68	7,716	4.7
3/1/2017	2,372	264,465	253,546	96%	61	7,720	3.3
4/1/2017	2,148	275,487	264,747	96%	63	7,412	3.5
5/1/2017	2,317	281,398	269,987	96%	58	7,336	3.2
6/1/2017	2,350	297,050	285,879	96%	54	7,326	3.1
7/1/2017	1,993	280,140	270,241	96%	50	7,126	3.6
8/1/2017	2,015	274,702	263,379	96%	54	7,014	3.5
9/1/2017	1,515	277,319	265,247	96%	55	6,788	4.5
10/1/2017	1,659	266,489	256,927	96%	55	6,734	4.1
11/1/2017	1,643	261,570	250,852	96%	58	6,813	4.1
12/1/2017	1,886	281,852	269,961	96%	55	6,434	3.4
1/1/2018	1,447	280,922	269,859	96%	64	6,342	4.4
2/1/2018	1,609	291,178	279,668	96%	60	6,302	3.9
3/1/2018	2,130	297,144	285,758	96%	57	6,085	2.9
4/1/2018	2,201	300,953	289,571	96%	54	5,996	2.7
5/1/2018	2,286	294,428	283,523	96%	51	6,004	2.6
6/1/2018	2,209	307,040	294,592	96%	49	6,026	2.7
7/1/2018	1,971	288,381	278,657	97%	51	5,891	3.0
8/1/2018	2,193	294,499	282,260	96%	51	5,955	2.7
9/1/2018	1,688	297,022	286,069	96%	54	5,934	3.5
10/1/2018	1,826	291,722	280,657	96%	55	6,221	3.4
11/1/2018	1,714	317,785	306,168	96%	52	6,515	3.8
12/1/2018	1,763	321,881	309,900	96%	54	6,379	3.6
1/1/2019	1,274	349,998	335,090	96%	59	6,683	5.2
2/1/2019	1,671	340,750	327,566	96%	60	6,650	4.0
3/1/2019	2,107	329,014	317,972	97%	56	6,330	3.0
4/1/2019	2,237	314,626	302,544	96%	60	5,956	2.7
5/1/2019	2,397	317,102	303,218	96%	60	5,572	2.3

Source: My Florida Regional MLS

6/13/2019

Board/Association: Pinellas Suncoast
State: FL
Month: May
Year: 2019

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PRICE RANGE	Single-Family Units Number of Bedrooms: 2 or less	3	4 or more	Total	Condominium / Cooperative Units Number of Bedrooms: 2 or less	3	4 or more	Total	Active Listings (Unsold Homes): Single-Family Listings	Condo/Co-op Listings	Sales Pending (Under Contract): Single-Family Listings During Month	Condo/Co-op Listings During Month
$ 1 - $ 29,999	1	1	1	3	5	1		6		1	5	6
$ 30,000 - $ 39,999	1			1	3			3	1	8		6
$ 40,000 - $ 49,999	4			4	6			6	4	18	2	10
$ 50,000 - $ 59,999	7	1		8	16			16	3	51	7	19
$ 60,000 - $ 69,999	4	2		6	27	1		28	6	42	8	24
$ 70,000 - $ 79,999	7	5		12	28			28	13	59	10	28
$ 80,000 - $ 89,999	8	2	1	11	34	1		35	17	62	9	29
$ 90,000 - $ 99,999	10	1		11	26	1		27	18	63	14	26
$ 100,000 - $ 119,999	40	16	1	57	48	1		49	45	95	60	54
$ 120,000 - $ 139,999	44	26	5	75	77	8		85	89	143	95	73
$ 140,000 - $ 159,999	49	31	6	86	42	6		48	101	115	84	44
$ 160,000 - $ 179,999	51	55	6	112	46	9		55	115	136	117	44
$ 180,000 - $ 199,999	42	54	9	105	39	8		47	128	95	109	33
$ 200,000 - $ 249,999	91	155	38	284	51	23		74	389	165	288	62
$ 250,000 - $ 299,999	38	169	49	256	35	14	5	54	423	169	259	59
$ 300,000 - $ 399,999	30	144	84	258	43	25	3	71	566	228	274	76
$ 400,000 - $ 499,999	9	41	79	129	36	10	1	47	333	160	116	41
$ 500,000 - $ 549,999	3	12	23	38	7	3		10	111	57	27	8
$ 550,000 - $ 599,999	1	9	9	19	7	3		10	117	44	23	9
$ 600,000 - $ 699,999	2	17	26	45	5	9	1	15	200	78	42	14
$ 700,000 - $ 799,999	2	15	13	30	2	5	1	8	113	52	29	8
$ 800,000 - $ 899,999		10	12	22	1	3		4	102	27	20	5
$ 900,000 - $ 999,999		5	9	14	2	2		4	68	34	11	
$ 1,000,000 - and over	1	7	24	32	5	11	5	21	318	118	48	18
Totals:	**445**	**778**	**395**	**1618**	**591**	**144**	**16**	**751**	**3280**	**2020**	**1657**	**696**

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	852	348
31 - 60	281	135
61 - 90	173	87
91 - 120	81	47
121 - and over	231	134
Totals	**1,618**	**751**