



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	4	7	6	5	8	6							36	0.42%	0.47%
\$ 50,000 - 59,999	6	4	6	5	8	8							37	0.56%	0.48%
\$ 60,000 - 69,999	7	5	10	8	6	8							44	0.56%	0.57%
\$ 70,000 - 79,999	9	9	14	10	12	11							65	0.76%	0.84%
\$ 80,000 - 89,999	18	13	17	17	11	12							88	0.83%	1.14%
\$ 90,000 - 99,999	15	13	23	16	11	17							95	1.18%	1.23%
\$ 100,000 - 119,999	29	35	39	54	58	42							257	2.91%	3.34%
\$ 120,000 - 139,999	41	50	64	59	75	70							359	4.86%	4.66%
\$ 140,000 - 159,999	57	72	72	63	86	70							420	4.86%	5.46%
\$ 160,000 - 179,999	55	78	105	105	112	81							536	5.62%	6.96%
\$ 180,000 - 199,999	49	69	108	97	105	106							534	7.36%	6.94%
\$ 200,000 - 249,999	136	185	233	279	284	253							1,370	17.56%	17.79%
\$ 250,000 - 299,999	105	141	192	200	257	204							1,099	14.16%	14.27%
\$ 300,000 - 349,999	64	100	144	135	153	135							731	9.37%	9.49%
\$ 350,000 - 399,999	35	67	88	69	106	114							479	7.91%	6.22%
\$ 400,000 - 499,999	52	71	80	124	129	110							566	7.63%	7.35%
\$ 500,000 - 599,999	27	24	47	64	57	66							285	4.58%	3.70%
\$ 600,000 - 699,999	19	35	32	43	46	38							213	2.64%	2.77%
\$ 700,000 - 799,999	17	15	23	22	30	28							135	1.94%	1.75%
\$ 800,000 - 899,999	5	18	17	19	22	16							97	1.11%	1.26%
\$ 900,000 - 999,999	2	4	4	10	15	4							39	0.28%	0.51%
\$ 1,000,000 - and over	26	35	37	42	32	42							214	2.91%	2.78%
Current Year	778	1,050	1,361	1,446	1,623	1,441							7,699		
Previous Year	931	1,044	1,419	1,426	1,504	1,502							7,826		
Change from last month		34.96%	29.62%	6.25%	12.24%	-11.21%									
Change from last year	-16.43%	0.57%	-4.09%	1.40%	7.91%	-4.06%									
Current YTD	778	1,828	3,189	4,635	6,258	7,699									
Previous YTD	931	1,975	3,394	4,820	6,324	7,826	7,826	7,826	7,826	7,826	7,826	7,826			
% Change YTD	-16.43%	-7.44%	-6.04%	-3.84%	-1.04%	-1.62%									



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	13	21	16	18	15	23							106	3.53%	2.70%
\$ 50,000 - 59,999	13	16	20	20	16	13							98	1.99%	2.49%
\$ 60,000 - 69,999	22	15	24	28	28	19							136	2.91%	3.46%
\$ 70,000 - 79,999	14	24	31	32	28	14							143	2.15%	3.64%
\$ 80,000 - 89,999	24	18	23	36	35	28							164	4.29%	4.17%
\$ 90,000 - 99,999	14	21	26	22	27	26							136	3.99%	3.46%
\$ 100,000 - 119,999	33	44	63	65	49	57							311	8.74%	7.91%
\$ 120,000 - 139,999	37	54	71	72	85	73							392	11.20%	9.97%
\$ 140,000 - 159,999	24	37	59	61	48	39							268	5.98%	6.81%
\$ 160,000 - 179,999	28	39	50	50	55	53							275	8.13%	6.99%
\$ 180,000 - 199,999	21	32	31	30	47	34							195	5.21%	4.96%
\$ 200,000 - 249,999	43	44	59	68	74	55							343	8.44%	8.72%
\$ 250,000 - 299,999	43	45	43	63	54	57							305	8.74%	7.75%
\$ 300,000 - 349,999	20	22	37	30	38	34							181	5.21%	4.60%
\$ 350,000 - 399,999	20	29	21	29	33	32							164	4.91%	4.17%
\$ 400,000 - 499,999	23	23	30	37	47	33							193	5.06%	4.91%
\$ 500,000 - 599,999	15	18	16	22	20	18							109	2.76%	2.77%
\$ 600,000 - 699,999	16	9	15	16	15	16							87	2.45%	2.21%
\$ 700,000 - 799,999	16	19	5	7	8	10							65	1.53%	1.65%
\$ 800,000 - 899,999	2	12	16	7	4	3							44	0.46%	1.12%
\$ 900,000 - 999,999	7	11	2	2	4	3							29	0.46%	0.74%
\$ 1,000,000 - and over	35	39	52	30	21	12							189	1.84%	4.81%
Current Year	483	592	710	745	751	652							3,933		
Previous Year	510	560	699	760	773	688							3,990		
Change from last month		22.57%	19.93%	4.93%	0.81%	-13.18%									
Change from last year	-5.29%	5.71%	1.57%	-1.97%	-2.85%	-5.23%									
Current YTD	483	1,075	1,785	2,530	3,281	3,933									
Previous YTD	510	1,070	1,769	2,529	3,302	3,990	3,990	3,990	3,990	3,990	3,990	3,990			
% Change YTD	-5.29%	0.47%	0.90%	0.04%	-0.64%	-1.43%									



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	17	33	28	26	24	32							160	1.51%	1.35%
\$ 50,000 - 59,999	24	20	28	29	25	24							150	1.13%	1.27%
\$ 60,000 - 69,999	30	28	40	44	35	34							211	1.60%	1.79%
\$ 70,000 - 79,999	23	35	47	52	44	28							229	1.32%	1.94%
\$ 80,000 - 89,999	43	33	44	55	48	41							264	1.93%	2.23%
\$ 90,000 - 99,999	31	34	50	40	40	46							241	2.16%	2.04%
\$ 100,000 - 119,999	62	81	106	124	112	103							588	4.85%	4.98%
\$ 120,000 - 139,999	79	108	139	135	165	146							772	6.87%	6.53%
\$ 140,000 - 159,999	81	113	131	127	135	109							696	5.13%	5.89%
\$ 160,000 - 179,999	83	118	158	157	171	135							822	6.35%	6.96%
\$ 180,000 - 199,999	71	101	142	129	153	140							736	6.59%	6.23%
\$ 200,000 - 249,999	180	229	293	348	359	310							1,719	14.59%	14.55%
\$ 250,000 - 299,999	148	187	236	263	311	261							1,406	12.28%	11.90%
\$ 300,000 - 349,999	85	122	181	165	191	169							913	7.95%	7.73%
\$ 350,000 - 399,999	55	96	109	98	139	146							643	6.87%	5.44%
\$ 400,000 - 499,999	75	94	110	161	176	144							760	6.78%	6.43%
\$ 500,000 - 599,999	42	42	63	86	77	85							395	4.00%	3.34%
\$ 600,000 - 699,999	35	44	47	59	61	54							300	2.54%	2.54%
\$ 700,000 - 799,999	33	34	28	29	38	38							200	1.79%	1.69%
\$ 800,000 - 899,999	7	30	33	26	26	19							141	0.89%	1.19%
\$ 900,000 - 999,999	9	15	6	12	19	7							68	0.33%	0.58%
\$ 1,000,000 - and over	61	74	89	72	53	54							403	2.54%	3.41%
Current Year	1,274	1,671	2,108	2,237	2,402	2,125							11,817		
Previous Year	1,447	1,609	2,130	2,201	2,286	2,209							11,882		
Change from last month		31.16%	26.15%	6.12%	7.38%	-11.53%									
Change from last year	-11.96%	3.85%	-1.03%	1.64%	5.07%	-3.80%									
Current YTD	1,274	2,945	5,053	7,290	9,692	11,817									
Previous YTD	1,447	3,056	5,186	7,387	9,673	11,882	11,882	11,882	11,882	11,882	11,882	11,882			
% Change YTD	-11.96%	-3.63%	-2.56%	-1.31%	0.20%	-0.55%									



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	5	4	5	8	2	3							27	0.14%	0.23%
1	96	107	138	146	151	123							761	5.79%	6.44%
2	488	697	843	933	903	792							4,656	37.27%	39.40%
3	481	586	771	779	934	796							4,347	37.46%	36.79%
4	159	225	300	319	343	342							1,688	16.09%	14.28%
5	34	44	44	40	59	59							280	2.78%	2.37%
6+	11	8	7	12	10	10							58	0.47%	0.49%
Total	1,274	1,671	2,108	2,237	2,402	2,125	0	0	0	0	0	0	11,817	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	277	362	462	465	524	430							2,520	20.24%	21.33%
2	814	1,073	1,374	1,468	1,559	1,377							7,665	64.80%	64.86%
3	143	190	221	246	260	258							1,318	12.14%	11.15%
4	29	30	37	44	48	45							233	2.12%	1.97%
5	7	13	12	7	7	9							55	0.42%	0.47%
6+	4	3	2	7	4	6							26	0.28%	0.22%
Total	1,274	1,671	2,108	2,237	2,402	2,125	0	0	0	0	0	0	11,817	100.00%	100.00%



Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	729	988	1,285	1,346	1,552	1,377							7,277	64.80%	61.58%
Condominium	388	479	599	604	601	530							3,201	24.94%	27.09%
Townhouse	95	113	111	141	150	122							732	5.74%	6.19%
Villa	49	62	76	100	71	64							422	3.01%	3.57%
Manufactured Home	12	29	36	42	27	27							173	1.27%	1.46%
Dock-Rackominium	0	0	0	3	1	2							6	0.09%	0.05%
1/2 Duplex	1	0	1	1	0	1							4	0.05%	0.03%
Farm	0	0	0	0	0	2							2	0.09%	0.02%
Total	1,274	1,671	2,108	2,237	2,402	2,125	0	0	0	0	0	0	11,817	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - June 1 to June 30, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	32	1.51%	101,822	35,258	35.00%	73	41	1.3
\$ 50,000 - 59,999	24	1.13%	63,791	54,170	85.00%	42	54	2.3
\$ 60,000 - 69,999	34	1.60%	70,808	64,234	91.00%	66	63	1.9
\$ 70,000 - 79,999	28	1.32%	81,504	74,119	91.00%	45	84	3.0
\$ 80,000 - 89,999	41	1.93%	89,651	83,993	94.00%	40	82	2.0
\$ 90,000 - 99,999	46	2.16%	99,626	94,648	95.00%	47	107	2.3
\$ 100,000 - 119,999	103	4.85%	116,411	111,056	95.00%	53	151	1.5
\$ 120,000 - 139,999	146	6.87%	134,202	129,241	96.00%	54	221	1.5
\$ 140,000 - 159,999	109	5.13%	154,054	149,994	97.00%	55	214	2.0
\$ 160,000 - 179,999	135	6.35%	175,819	169,879	97.00%	44	269	2.0
\$ 180,000 - 199,999	140	6.59%	195,036	189,398	97.00%	43	237	1.7
\$ 200,000 - 249,999	310	14.59%	230,336	223,555	97.00%	45	582	1.9
\$ 250,000 - 299,999	261	12.28%	278,827	272,520	98.00%	54	652	2.5
\$ 300,000 - 349,999	169	7.95%	329,748	322,273	98.00%	55	446	2.6
\$ 350,000 - 399,999	146	6.87%	381,608	371,417	97.00%	69	338	2.3
\$ 400,000 - 499,999	144	6.78%	455,917	443,234	97.00%	60	478	3.3
\$ 500,000 - 599,999	85	4.00%	556,570	541,656	97.00%	58	340	4.0
\$ 600,000 - 699,999	54	2.54%	666,237	642,061	96.00%	70	272	5.0
\$ 700,000 - 799,999	38	1.79%	769,313	743,532	97.00%	70	159	4.2
\$ 800,000 - 899,999	19	0.89%	870,321	840,974	97.00%	86	135	7.1
\$ 900,000 - 999,999	7	0.33%	957,428	924,643	97.00%	22	96	13.7
\$ 1,000,000 - and over	54	2.54%	1,574,439	1,479,498	94.00%	106	439	8.1
Totals	2,125	100.00%	310,213	298,752	96.00%	55	5,460	2.6

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to June 30, 2019

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	160	1.35%	108,994	31,986	29.00%	71	41	1.5
\$ 50,000 - 59,999	150	1.27%	60,678	54,754	90.00%	58	54	2.2
\$ 60,000 - 69,999	211	1.79%	69,249	64,351	93.00%	58	63	1.8
\$ 70,000 - 79,999	229	1.94%	79,873	74,290	93.00%	53	84	2.2
\$ 80,000 - 89,999	264	2.23%	89,220	84,161	94.00%	42	82	1.9
\$ 90,000 - 99,999	241	2.04%	99,963	94,591	95.00%	50	107	2.7
\$ 100,000 - 119,999	588	4.98%	116,837	110,511	95.00%	54	151	1.5
\$ 120,000 - 139,999	772	6.53%	134,092	128,919	96.00%	52	221	1.7
\$ 140,000 - 159,999	696	5.89%	154,668	149,816	97.00%	50	214	1.8
\$ 160,000 - 179,999	822	6.96%	174,692	169,363	97.00%	49	269	2.0
\$ 180,000 - 199,999	736	6.23%	195,166	189,238	97.00%	51	237	1.9
\$ 200,000 - 249,999	1,719	14.55%	230,221	223,643	97.00%	53	582	2.0
\$ 250,000 - 299,999	1,406	11.90%	279,884	272,664	97.00%	54	652	2.8
\$ 300,000 - 349,999	913	7.73%	331,947	322,582	97.00%	56	446	2.9
\$ 350,000 - 399,999	643	5.44%	381,350	370,938	97.00%	61	338	3.2
\$ 400,000 - 499,999	760	6.43%	457,730	443,262	97.00%	70	478	3.8
\$ 500,000 - 599,999	395	3.34%	562,947	544,869	97.00%	81	340	5.2
\$ 600,000 - 699,999	300	2.54%	665,479	644,030	97.00%	83	272	5.4
\$ 700,000 - 799,999	200	1.69%	767,215	745,868	97.00%	77	159	4.8
\$ 800,000 - 899,999	141	1.19%	871,146	845,407	97.00%	85	135	5.7
\$ 900,000 - 999,999	68	0.58%	974,260	936,899	96.00%	92	96	8.5
\$ 1,000,000 - and over	403	3.41%	1,762,110	1,664,559	94.00%	88	439	6.5
Totals	11,817	100.00%	324,471	311,861	96.00%	58	5,460	2.8

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Four Year Sales and Inventory History 2015 - 2019
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
7/1/2015	2,164	229,173	219,102	96%	79	9,307	4.3
8/1/2015	1,902	223,507	213,582	96%	83	9,061	4.8
9/1/2015	2,042	230,668	218,995	95%	74	8,931	4.4
10/1/2015	1,808	231,810	221,524	96%	82	8,896	4.9
11/1/2015	1,515	229,857	219,280	95%	78	9,063	6.0
12/1/2015	1,954	233,798	223,599	96%	79	8,642	4.4
1/1/2016	1,334	239,688	228,102	95%	83	8,735	6.5
2/1/2016	1,644	243,155	230,779	95%	80	9,144	5.6
3/1/2016	2,035	238,229	228,200	96%	75	9,259	4.5
4/1/2016	2,181	242,624	232,152	96%	74	8,933	4.1
5/1/2016	2,131	245,070	233,097	95%	70	8,766	4.1
6/1/2016	2,255	271,290	258,755	95%	71	8,704	3.9
7/1/2016	1,892	269,158	251,473	93%	71	8,408	4.4
8/1/2016	1,994	251,686	241,742	96%	67	8,496	4.3
9/1/2016	1,898	256,225	246,150	96%	68	8,473	4.5
10/1/2016	1,720	250,450	240,645	96%	70	8,393	4.9
11/1/2016	1,746	257,285	246,401	96%	69	8,124	4.7
12/1/2016	1,874	260,008	248,750	96%	64	7,791	4.2
1/1/2017	1,514	251,479	240,300	96%	68	7,786	5.1
2/1/2017	1,629	264,486	253,876	96%	68	7,716	4.7
3/1/2017	2,372	264,465	253,546	96%	61	7,720	3.3
4/1/2017	2,148	275,487	264,747	96%	63	7,412	3.5
5/1/2017	2,317	281,398	269,987	96%	58	7,336	3.2
6/1/2017	2,350	297,050	285,879	96%	54	7,326	3.1
7/1/2017	1,993	280,140	270,241	96%	50	7,126	3.6
8/1/2017	2,015	274,702	263,379	96%	54	7,014	3.5
9/1/2017	1,515	277,319	265,247	96%	55	6,788	4.5
10/1/2017	1,659	266,489	256,927	96%	55	6,734	4.1
11/1/2017	1,643	261,570	250,852	96%	58	6,813	4.1
12/1/2017	1,886	281,852	269,961	96%	55	6,434	3.4
1/1/2018	1,447	280,922	269,859	96%	64	6,342	4.4
2/1/2018	1,609	291,178	279,668	96%	60	6,302	3.9
3/1/2018	2,130	297,144	285,758	96%	57	6,085	2.9
4/1/2018	2,201	300,953	289,571	96%	54	5,997	2.7
5/1/2018	2,286	294,428	283,523	96%	51	6,005	2.6
6/1/2018	2,209	307,040	294,592	96%	49	6,031	2.7
7/1/2018	1,971	288,381	278,657	97%	51	5,898	3.0
8/1/2018	2,193	294,499	282,260	96%	51	5,962	2.7
9/1/2018	1,688	297,022	286,069	96%	54	5,944	3.5
10/1/2018	1,826	291,722	280,657	96%	55	6,231	3.4
11/1/2018	1,714	317,785	306,168	96%	52	6,530	3.8
12/1/2018	1,763	321,881	309,909	96%	54	6,400	3.6
1/1/2019	1,274	349,998	335,090	96%	59	6,710	5.3
2/1/2019	1,671	340,750	327,566	96%	60	6,689	4.0
3/1/2019	2,108	329,017	317,986	97%	56	6,387	3.0
4/1/2019	2,237	314,626	302,536	96%	60	6,044	2.7
5/1/2019	2,402	317,401	303,521	96%	59	5,794	2.4
6/1/2019	2,125	310,213	298,752	96%	55	5,460	2.6

Board/Association: Pinellas SuncoastState: FLMonth: JuneYear: 2019

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:

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Questions:

data@realtors.org

202-383-7568

202-383-1276

Single-Family Units Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
\$ 1 - \$ 29,999		2	2	4
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999	1		1	2
\$ 50,000 - \$ 59,999	7	1		8
\$ 60,000 - \$ 69,999	7	1		8
\$ 70,000 - \$ 79,999	6	4	1	11
\$ 80,000 - \$ 89,999	9	2	1	12
\$ 90,000 - \$ 99,999	13	4		17
\$ 100,000 - \$ 119,999	24	17	1	42
\$ 120,000 - \$ 139,999	41	27	2	70
\$ 140,000 - \$ 159,999	40	27	3	70
\$ 160,000 - \$ 179,999	42	34	5	81
\$ 180,000 - \$ 199,999	46	55	5	106
\$ 200,000 - \$ 249,999	68	142	43	253
\$ 250,000 - \$ 299,999	35	119	50	204
\$ 300,000 - \$ 399,999	20	134	95	249
\$ 400,000 - \$ 499,999	8	41	61	110
\$ 500,000 - \$ 549,999	2	12	33	47
\$ 550,000 - \$ 599,999	1	8	10	19
\$ 600,000 - \$ 699,999	2	14	22	38
\$ 700,000 - \$ 799,999	2	13	13	28
\$ 800,000 - \$ 899,999		2	14	16
\$ 900,000 - \$ 999,999		3	1	4
\$ 1,000,000 - and over		7	35	42
Totals:	374	669	398	1441

Condominium / Cooperative Units Number of Bedrooms

2 or less	3	4 or more	Total
2			2
6			6
14	1		15
13			13
18	1		19
14			14
28			28
26			26
55	1	1	57
70	3		73
34	5		39
46	7		53
27	7		34
39	15	1	55
34	22	1	57
41	21	4	66
25	7	1	33
8		1	9
7	2		9
5	11		16
5	5		10
	3		3
1	2		3
1	9	2	12
519	122	11	652

Active Listings

(Unsold Homes)

Single-Family Listings	Condo/Co-op Listings
2	3
1	3
3	23
4	49
7	49
18	57
19	58
27	75
52	88
85	126
100	101
123	121
130	91
399	170
456	177
561	208
312	153
118	47
118	47
187	79
112	45
102	29
65	29
314	116
3315	1944

Sales Pending

(Under Contract)

Single-Family Listings	Condo/Co-op Listings
During Month	During Month
3	1
2	6
2	9
4	14
5	14
10	28
15	35
8	23
31	46
71	63
77	60
90	53
99	37
254	70
244	54
226	57
104	32
37	12
35	8
39	14
29	7
20	2
8	5
39	14
1452	664

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	809	279
31 - 60	237	140
61 - 90	136	72
91 - 120	82	56
121 - and over	177	105
Totals	1,441	652