



**East Pasco Association of Realtors®  
Monthly Sales Trend Indicator  
2019**

**Sales by Price Range - Single Family Homes & Villas**

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 50,000 - 59,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 60,000 - 69,999	0	1	0	0	0	0	0						1	0.00%	0.50%
\$ 70,000 - 79,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 80,000 - 89,999	1	1	1	0	0	0	0						3	0.00%	1.50%
\$ 90,000 - 99,999	1	2	1	0	0	0	0						4	0.00%	2.00%
\$ 100,000 - 119,999	1	1	2	1	1	0	1						7	7.69%	3.50%
\$ 120,000 - 139,999	0	3	2	2	0	0	0						7	0.00%	3.50%
\$ 140,000 - 159,999	4	4	3	5	2	1	3						22	23.08%	11.00%
\$ 160,000 - 179,999	5	3	5	3	0	0	1						17	7.69%	8.50%
\$ 180,000 - 199,999	1	4	1	4	3	0	1						14	7.69%	7.00%
\$ 200,000 - 249,999	12	11	10	8	6	5	2						54	15.38%	27.00%
\$ 250,000 - 299,999	3	4	3	7	2	2	1						22	7.69%	11.00%
\$ 300,000 - 349,999	2	10	2	0	1	1	2						18	15.38%	9.00%
\$ 350,000 - 399,999	0	1	2	1	1	3	1						9	7.69%	4.50%
\$ 400,000 - 499,999	2	1	2	1	2	1	0						9	0.00%	4.50%
\$ 500,000 - 599,999	1	1	0	1	0	2	1						6	7.69%	3.00%
\$ 600,000 - 699,999	1	1	0	1	1	0	0						4	0.00%	2.00%
\$ 700,000 - 799,999	1	1	0	0	0	0	0						2	0.00%	1.00%
\$ 800,000 - 899,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	1	0	0	0						1	0.00%	0.50%
<b>Current Year</b>	<b>35</b>	<b>49</b>	<b>34</b>	<b>35</b>	<b>19</b>	<b>15</b>	<b>13</b>						<b>200</b>		
Previous Year	34	40	50	57	58	58	56						353		
Change from last month		40.00%	-30.61%	2.94%	-45.71%	-21.05%	-13.33%								
<b>Change from last year</b>	<b>2.94%</b>	<b>22.50%</b>	<b>-32.00%</b>	<b>-38.60%</b>	<b>-67.24%</b>	<b>-74.14%</b>	<b>-76.79%</b>								
<b>Current YTD</b>	<b>35</b>	<b>84</b>	<b>118</b>	<b>153</b>	<b>172</b>	<b>187</b>	<b>200</b>								
Previous YTD	34	74	124	181	239	297	353	353	353	353	353	353			
<b>% Change YTD</b>	<b>2.94%</b>	<b>13.51%</b>	<b>-4.84%</b>	<b>-15.47%</b>	<b>-28.03%</b>	<b>-37.04%</b>	<b>-43.34%</b>								



**East Pasco Association of Realtors®  
Monthly Sales Trend Indicator  
2019**

**Sales by Price Range - Condominiums, Townhouses and Co-Ops**

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0	0	0	0	1	0	0						1	0.00%	5.88%
\$ 50,000 - 59,999	0	2	0	0	0	0	0						2	0.00%	11.76%
\$ 60,000 - 69,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 70,000 - 79,999	2	0	0	1	0	0	0						3	0.00%	17.65%
\$ 80,000 - 89,999	1	0	0	0	0	0	0						1	0.00%	5.88%
\$ 90,000 - 99,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 100,000 - 119,999	0	1	0	0	1	0	1						3	100.00%	17.65%
\$ 120,000 - 139,999	0	2	1	0	0	0	0						3	0.00%	17.65%
\$ 140,000 - 159,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 160,000 - 179,999	0	0	1	0	0	0	0						1	0.00%	5.88%
\$ 180,000 - 199,999	0	1	0	0	0	0	0						1	0.00%	5.88%
\$ 200,000 - 249,999	0	0	1	0	0	0	0						1	0.00%	5.88%
\$ 250,000 - 299,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 300,000 - 349,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 350,000 - 399,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 400,000 - 499,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 500,000 - 599,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 600,000 - 699,999	0	0	0	0	0	1	0						1	0.00%	5.88%
\$ 700,000 - 799,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 800,000 - 899,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	0	0	0	0						0	0.00%	0.00%
<b>Current Year</b>	<b>3</b>	<b>6</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>1</b>						<b>17</b>		
Previous Year	3	4	8	1	8	3	7						34		
Change from last month		100.00%	-50.00%	-66.67%	100.00%	-50.00%	0.00%								
<b>Change from last year</b>	<b>0.00%</b>	<b>50.00%</b>	<b>-62.50%</b>	<b>0.00%</b>	<b>-75.00%</b>	<b>-66.67%</b>	<b>-85.71%</b>								
<b>Current YTD</b>	<b>3</b>	<b>9</b>	<b>12</b>	<b>13</b>	<b>15</b>	<b>16</b>	<b>17</b>								
Previous YTD	3	7	15	16	24	27	34	34	34	34	34	34			
<b>% Change YTD</b>	<b>0.00%</b>	<b>28.57%</b>	<b>-20.00%</b>	<b>-18.75%</b>	<b>-37.50%</b>	<b>-40.74%</b>	<b>-50.00%</b>								



**East Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2019**  
**Sales by Price Range - Overall**

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	1	0	0	1	1	0	0						3	0.00%	1.22%
\$ 50,000 - 59,999	0	3	0	1	0	0	0						4	0.00%	1.63%
\$ 60,000 - 69,999	1	3	1	0	1	0	0						6	0.00%	2.45%
\$ 70,000 - 79,999	3	2	1	3	1	0	0						10	0.00%	4.08%
\$ 80,000 - 89,999	3	2	2	0	0	0	0						7	0.00%	2.86%
\$ 90,000 - 99,999	1	2	1	0	0	0	0						4	0.00%	1.63%
\$ 100,000 - 119,999	2	2	2	1	3	0	3						13	20.00%	5.31%
\$ 120,000 - 139,999	0	5	3	2	0	0	0						10	0.00%	4.08%
\$ 140,000 - 159,999	4	4	3	5	2	1	3						22	20.00%	8.98%
\$ 160,000 - 179,999	6	3	6	4	0	0	1						20	6.67%	8.16%
\$ 180,000 - 199,999	1	5	2	6	4	0	1						19	6.67%	7.76%
\$ 200,000 - 249,999	12	11	11	8	6	5	2						55	13.33%	22.45%
\$ 250,000 - 299,999	3	4	3	7	2	2	1						22	6.67%	8.98%
\$ 300,000 - 349,999	2	10	2	0	1	1	2						18	13.33%	7.35%
\$ 350,000 - 399,999	0	1	2	1	1	3	1						9	6.67%	3.67%
\$ 400,000 - 499,999	2	1	2	1	2	1	0						9	0.00%	3.67%
\$ 500,000 - 599,999	1	1	0	1	0	2	1						6	6.67%	2.45%
\$ 600,000 - 699,999	1	1	0	1	1	1	0						5	0.00%	2.04%
\$ 700,000 - 799,999	1	1	0	0	0	0	0						2	0.00%	0.82%
\$ 800,000 - 899,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	0	0	0	0						0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	1	0	0	0						1	0.00%	0.41%
<b>Current Year</b>	<b>44</b>	<b>61</b>	<b>41</b>	<b>43</b>	<b>25</b>	<b>16</b>	<b>15</b>						<b>245</b>		
Previous Year	37	44	59	58	67	66	67						398		
Change from last month		38.64%	-32.79%	4.88%	-41.86%	-36.00%	-6.25%								
<b>Change from last year</b>	<b>18.92%</b>	<b>38.64%</b>	<b>-30.51%</b>	<b>-25.86%</b>	<b>-62.69%</b>	<b>-75.76%</b>	<b>-77.61%</b>								
<b>Current YTD</b>	<b>44</b>	<b>105</b>	<b>146</b>	<b>189</b>	<b>214</b>	<b>230</b>	<b>245</b>								
Previous YTD	37	81	140	198	265	331	398	398	398	398	398	398			
<b>% Change YTD</b>	<b>18.92%</b>	<b>29.63%</b>	<b>4.29%</b>	<b>-4.55%</b>	<b>-19.25%</b>	<b>-30.51%</b>	<b>-38.44%</b>								



**East Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2019**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-19</b>	<b>Feb-19</b>	<b>Mar-19</b>	<b>Apr-19</b>	<b>May-19</b>	<b>Jun-19</b>	<b>Jul-19</b>	<b>Aug-19</b>	<b>Sep-19</b>	<b>Oct-19</b>	<b>Nov-19</b>	<b>Dec-19</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0	0	0	0	0						<b>0</b>	0.00%	0.00%
1	2	2	0	0	0	0	0						<b>4</b>	0.00%	1.63%
2	12	17	15	13	7	2	4						<b>70</b>	26.67%	28.57%
3	14	25	16	20	9	8	6						<b>98</b>	40.00%	40.00%
4	14	17	9	6	7	6	2						<b>61</b>	13.33%	24.90%
5	2	0	1	4	2	0	3						<b>12</b>	20.00%	4.90%
6+	0	0	0	0	0	0	0						<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>44</b>	<b>61</b>	<b>41</b>	<b>43</b>	<b>25</b>	<b>16</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>245</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-19</b>	<b>Feb-19</b>	<b>Mar-19</b>	<b>Apr-19</b>	<b>May-19</b>	<b>Jun-19</b>	<b>Jul-19</b>	<b>Aug-19</b>	<b>Sep-19</b>	<b>Oct-19</b>	<b>Nov-19</b>	<b>Dec-19</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	5	8	3	8	1	1	1						<b>27</b>	6.67%	11.02%
2	32	44	34	29	21	12	11						<b>183</b>	73.33%	74.69%
3	6	8	4	4	3	3	2						<b>30</b>	13.33%	12.24%
4	1	1	0	0	0	0	1						<b>3</b>	6.67%	1.22%
5	0	0	0	2	0	0	0						<b>2</b>	0.00%	0.82%
6+	0	0	0	0	0	0	0						<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>44</b>	<b>61</b>	<b>41</b>	<b>43</b>	<b>25</b>	<b>16</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>245</b>	<b>100.00%</b>	<b>100.00%</b>



**East Pasco Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2019**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-19</b>	<b>Feb-19</b>	<b>Mar-19</b>	<b>Apr-19</b>	<b>May-19</b>	<b>Jun-19</b>	<b>Jul-19</b>	<b>Aug-19</b>	<b>Sep-19</b>	<b>Oct-19</b>	<b>Nov-19</b>	<b>Dec-19</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Residence	33	45	28	29	17	15	9						<b>176</b>	60.00%	71.84%
Manufactured Home	6	6	4	7	4	0	1						<b>28</b>	6.67%	11.43%
Villa	2	4	6	6	2	0	4						<b>24</b>	26.67%	9.80%
Condominium	3	4	1	1	1	0	0						<b>10</b>	0.00%	4.08%
Townhouse	0	2	2	0	1	1	1						<b>7</b>	6.67%	2.86%
<b>Total</b>	<b>44</b>	<b>61</b>	<b>41</b>	<b>43</b>	<b>25</b>	<b>16</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>245</b>	<b>100.00%</b>	<b>100.00%</b>



**East Pasco Association of Realtors®**  
**Multiple Listing One Month Sales and Inventory Report - July 1 to July 31, 2019**

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	0	0.00%	0	0	0.00%		1	
\$ 50,000 - 59,999	0	0.00%	0	0	0.00%		1	
\$ 60,000 - 69,999	0	0.00%	0	0	0.00%		2	
\$ 70,000 - 79,999	0	0.00%	0	0	0.00%		0	
\$ 80,000 - 89,999	0	0.00%	0	0	0.00%		0	
\$ 90,000 - 99,999	0	0.00%	0	0	0.00%		1	
\$ 100,000 - 119,999	3	20.00%	111,500	106,267	95.00%	171	0	0.0
\$ 120,000 - 139,999	0	0.00%	0	0	0.00%		0	
\$ 140,000 - 159,999	3	20.00%	158,300	156,833	99.00%	148	1	0.3
\$ 160,000 - 179,999	1	6.67%	179,900	178,000	99.00%	160	0	0.0
\$ 180,000 - 199,999	1	6.67%	204,900	185,000	90.00%	120	2	2.0
\$ 200,000 - 249,999	2	13.33%	243,750	243,750	100.00%	258	2	1.0
\$ 250,000 - 299,999	1	6.67%	299,000	299,000	100.00%	210	1	1.0
\$ 300,000 - 349,999	2	13.33%	318,450	315,500	99.00%	98	3	1.5
\$ 350,000 - 399,999	1	6.67%	399,900	399,000	100.00%	108	0	0.0
\$ 400,000 - 499,999	0	0.00%	0	0	0.00%		2	
\$ 500,000 - 599,999	1	6.67%	599,900	599,900	100.00%	117	3	3.0
\$ 600,000 - 699,999	0	0.00%	0	0	0.00%		1	
\$ 700,000 - 799,999	0	0.00%	0	0	0.00%		0	
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		1	
<b>Totals</b>	<b>15</b>	<b>100.00%</b>	<b>241,160</b>	<b>237,913</b>	<b>99.00%</b>	<b>159</b>	<b>23</b>	<b>1.5</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.**



## East Pasco Association of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to July 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	3	1.22%	30,250	25,833	85.00%	62	1	2.3
\$ 50,000 - 59,999	4	1.63%	59,200	54,750	92.00%	43	1	1.8
\$ 60,000 - 69,999	6	2.45%	68,450	65,967	96.00%	92	2	2.3
\$ 70,000 - 79,999	10	4.08%	80,410	75,180	93.00%	56	0	0.0
\$ 80,000 - 89,999	7	2.86%	86,157	83,643	97.00%	48	0	0.0
\$ 90,000 - 99,999	4	1.63%	93,225	93,750	101.00%	52	1	1.8
\$ 100,000 - 119,999	13	5.31%	121,708	112,177	92.00%	105	0	0.0
\$ 120,000 - 139,999	10	4.08%	132,560	129,820	98.00%	59	0	0.0
\$ 140,000 - 159,999	22	8.98%	156,295	152,805	98.00%	59	1	0.3
\$ 160,000 - 179,999	20	8.16%	174,120	169,885	98.00%	63	0	0.0
\$ 180,000 - 199,999	19	7.76%	195,221	186,737	96.00%	86	2	0.7
\$ 200,000 - 249,999	55	22.45%	231,270	225,923	98.00%	79	2	0.3
\$ 250,000 - 299,999	22	8.98%	279,550	273,206	98.00%	92	1	0.3
\$ 300,000 - 349,999	18	7.35%	329,525	323,613	98.00%	72	3	1.2
\$ 350,000 - 399,999	9	3.67%	397,356	374,778	94.00%	134	0	0.0
\$ 400,000 - 499,999	9	3.67%	475,432	458,878	97.00%	87	2	1.6
\$ 500,000 - 599,999	6	2.45%	584,933	561,067	96.00%	71	3	3.5
\$ 600,000 - 699,999	5	2.04%	655,760	632,980	97.00%	116	1	1.4
\$ 700,000 - 799,999	2	0.82%	742,400	727,500	98.00%	140	0	0.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		2	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$ 1,000,000 - and over	1	0.41%	1,999,000	1,699,000	85.00%	136	1	7.0
<b>Totals</b>	<b>245</b>	<b>100.00%</b>	<b>240,755</b>	<b>232,319</b>	<b>96.00%</b>	<b>79</b>	<b>23</b>	<b>0.7</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



## East Pasco Association of Realtors®

Four Year Sales and Inventory History 2015 - 2019  
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
8/1/2015	54	153,950	148,428	96%	108	296	5.5
9/1/2015	50	180,308	173,687	96%	106	295	5.9
10/1/2015	44	161,013	147,099	91%	77	284	6.5
11/1/2015	43	189,750	178,330	94%	92	295	6.9
12/1/2015	45	185,078	177,714	96%	66	276	6.1
1/1/2016	47	195,430	181,502	93%	98	248	5.3
2/1/2016	45	161,001	154,943	96%	82	237	5.3
3/1/2016	62	186,947	175,397	94%	92	222	3.6
4/1/2016	71	171,677	164,800	96%	59	200	2.8
5/1/2016	61	191,154	183,392	96%	83	199	3.3
6/1/2016	42	202,983	197,502	97%	76	206	4.9
7/1/2016	39	180,351	171,854	95%	47	211	5.4
8/1/2016	49	201,869	196,374	97%	52	213	4.3
9/1/2016	57	179,953	172,722	96%	87	218	3.8
10/1/2016	38	181,218	176,421	97%	74	232	6.1
11/1/2016	54	184,411	174,564	95%	71	226	4.2
12/1/2016	52	179,029	171,674	96%	68	228	4.4
1/1/2017	39	166,249	154,795	93%	59	208	5.3
2/1/2017	53	172,924	166,151	96%	65	200	3.8
3/1/2017	61	203,449	196,752	97%	61	207	3.4
4/1/2017	64	219,338	213,774	97%	56	197	3.1
5/1/2017	63	183,203	178,977	98%	58	192	3.0
6/1/2017	54	192,026	187,627	98%	63	205	3.8
7/1/2017	56	191,744	187,493	98%	74	222	4.0
8/1/2017	38	200,279	196,072	98%	41	218	5.7
9/1/2017	43	195,416	171,664	88%	120	237	5.5
10/1/2017	54	211,385	205,648	97%	53	229	4.2
11/1/2017	49	202,561	188,714	93%	58	216	4.4
12/1/2017	70	250,816	237,970	95%	70	197	2.8
1/1/2018	37	184,689	178,000	96%	62	216	5.8
2/1/2018	44	214,893	205,739	96%	60	195	4.4
3/1/2018	59	209,782	203,493	97%	51	198	3.4
4/1/2018	58	240,689	224,517	93%	75	200	3.4
5/1/2018	67	219,396	213,016	97%	123	187	2.8
6/1/2018	66	202,134	197,815	98%	57	201	3.0
7/1/2018	67	268,964	260,017	97%	62	203	3.0
8/1/2018	72	221,891	215,993	97%	62	190	2.6
9/1/2018	55	217,478	210,590	97%	57	179	3.3
10/1/2018	73	217,780	211,457	97%	66	182	2.5
11/1/2018	67	216,355	211,928	98%	65	194	2.9
12/1/2018	49	224,949	216,745	96%	54	169	3.4
1/1/2019	44	226,966	218,834	96%	66	181	4.1
2/1/2019	61	225,154	218,994	97%	51	162	2.7
3/1/2019	41	213,727	207,631	97%	93	110	2.7
4/1/2019	43	263,820	250,245	95%	61	81	1.9
5/1/2019	25	233,129	224,495	96%	101	49	2.0
6/1/2019	16	356,955	342,270	96%	116	34	2.1
7/1/2019	15	241,160	237,913	99%	159	23	1.5



