



**East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 50,000 - 59,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 60,000 - 69,999	0	1	0	0	0	0	0	0					1	0.00%	0.48%
\$ 70,000 - 79,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 80,000 - 89,999	1	1	1	0	0	0	0	0					3	0.00%	1.43%
\$ 90,000 - 99,999	1	2	1	0	0	0	0	0					4	0.00%	1.90%
\$ 100,000 - 119,999	1	1	2	1	1	0	1	0					7	0.00%	3.33%
\$ 120,000 - 139,999	0	3	2	2	0	0	0	0					7	0.00%	3.33%
\$ 140,000 - 159,999	4	4	3	5	2	1	3	0					22	0.00%	10.48%
\$ 160,000 - 179,999	5	3	5	3	0	0	1	0					17	0.00%	8.10%
\$ 180,000 - 199,999	1	4	1	4	3	0	1	0					14	0.00%	6.67%
\$ 200,000 - 249,999	12	11	10	8	6	5	2	3					57	30.00%	27.14%
\$ 250,000 - 299,999	3	4	3	7	2	2	1	1					23	10.00%	10.95%
\$ 300,000 - 349,999	2	10	2	0	1	1	2	2					20	20.00%	9.52%
\$ 350,000 - 399,999	0	1	2	1	1	3	1	2					11	20.00%	5.24%
\$ 400,000 - 499,999	2	1	2	1	2	1	0	1					10	10.00%	4.76%
\$ 500,000 - 599,999	1	1	0	1	0	2	1	0					6	0.00%	2.86%
\$ 600,000 - 699,999	1	1	0	1	1	0	0	0					4	0.00%	1.90%
\$ 700,000 - 799,999	1	1	0	0	0	0	0	1					3	10.00%	1.43%
\$ 800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	1	0	0	0	0					1	0.00%	0.48%
Current Year	35	49	34	35	19	15	13	10					210		
Previous Year	34	40	50	57	58	58	56	65					418		
Change from last month		40.00%	-30.61%	2.94%	-45.71%	-21.05%	-13.33%	-23.08%							
Change from last year	2.94%	22.50%	-32.00%	-38.60%	-67.24%	-74.14%	-76.79%	-84.62%							
Current YTD	35	84	118	153	172	187	200	210							
Previous YTD	34	74	124	181	239	297	353	418	418	418	418	418			
% Change YTD	2.94%	13.51%	-4.84%	-15.47%	-28.03%	-37.04%	-43.34%	-49.76%							



**East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0	0	0	0	1	0	0	0					1	0.00%	5.26%
\$ 50,000 - 59,999	0	2	0	0	0	0	0	1					3	50.00%	15.79%
\$ 60,000 - 69,999	0	0	0	0	0	0	0	1					1	50.00%	5.26%
\$ 70,000 - 79,999	2	0	0	1	0	0	0	0					3	0.00%	15.79%
\$ 80,000 - 89,999	1	0	0	0	0	0	0	0					1	0.00%	5.26%
\$ 90,000 - 99,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 100,000 - 119,999	0	1	0	0	1	0	1	0					3	0.00%	15.79%
\$ 120,000 - 139,999	0	2	1	0	0	0	0	0					3	0.00%	15.79%
\$ 140,000 - 159,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 160,000 - 179,999	0	0	1	0	0	0	0	0					1	0.00%	5.26%
\$ 180,000 - 199,999	0	1	0	0	0	0	0	0					1	0.00%	5.26%
\$ 200,000 - 249,999	0	0	1	0	0	0	0	0					1	0.00%	5.26%
\$ 250,000 - 299,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 300,000 - 349,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 350,000 - 399,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 400,000 - 499,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 500,000 - 599,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 600,000 - 699,999	0	0	0	0	0	1	0	0					1	0.00%	5.26%
\$ 700,000 - 799,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	0	0	0	0	0					0	0.00%	0.00%
Current Year	3	6	3	1	2	1	1	2					19		
Previous Year	3	4	8	1	8	3	7	2					36		
Change from last month		100.00%	-50.00%	-66.67%	100.00%	-50.00%	0.00%	100.00%							
Change from last year	0.00%	50.00%	-62.50%	0.00%	-75.00%	-66.67%	-85.71%	0.00%							
Current YTD	3	9	12	13	15	16	17	19							
Previous YTD	3	7	15	16	24	27	34	36	36	36	36	36			
% Change YTD	0.00%	28.57%	-20.00%	-18.75%	-37.50%	-40.74%	-50.00%	-47.22%							



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	1	0	0	1	1	0	0	0					3	0.00%	1.16%
\$ 50,000 - 59,999	0	3	0	1	0	0	0	1					5	7.69%	1.94%
\$ 60,000 - 69,999	1	3	1	0	1	0	0	1					7	7.69%	2.71%
\$ 70,000 - 79,999	3	2	1	3	1	0	0	1					11	7.69%	4.26%
\$ 80,000 - 89,999	3	2	2	0	0	0	0	0					7	0.00%	2.71%
\$ 90,000 - 99,999	1	2	1	0	0	0	0	0					4	0.00%	1.55%
\$ 100,000 - 119,999	2	2	2	1	3	0	3	0					13	0.00%	5.04%
\$ 120,000 - 139,999	0	5	3	2	0	0	0	0					10	0.00%	3.88%
\$ 140,000 - 159,999	4	4	3	5	2	1	3	0					22	0.00%	8.53%
\$ 160,000 - 179,999	6	3	6	4	0	0	1	0					20	0.00%	7.75%
\$ 180,000 - 199,999	1	5	2	6	4	0	1	0					19	0.00%	7.36%
\$ 200,000 - 249,999	12	11	11	8	6	5	2	3					58	23.08%	22.48%
\$ 250,000 - 299,999	3	4	3	7	2	2	1	1					23	7.69%	8.91%
\$ 300,000 - 349,999	2	10	2	0	1	1	2	2					20	15.38%	7.75%
\$ 350,000 - 399,999	0	1	2	1	1	3	1	2					11	15.38%	4.26%
\$ 400,000 - 499,999	2	1	2	1	2	1	0	1					10	7.69%	3.88%
\$ 500,000 - 599,999	1	1	0	1	0	2	1	0					6	0.00%	2.33%
\$ 600,000 - 699,999	1	1	0	1	1	1	0	0					5	0.00%	1.94%
\$ 700,000 - 799,999	1	1	0	0	0	0	0	1					3	7.69%	1.16%
\$ 800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	1	0	0	0	0					1	0.00%	0.39%
Current Year	44	61	41	43	25	16	15	13					258		
Previous Year	37	44	59	58	67	66	67	72					470		
Change from last month		38.64%	-32.79%	4.88%	-41.86%	-36.00%	-6.25%	-13.33%							
Change from last year	18.92%	38.64%	-30.51%	-25.86%	-62.69%	-75.76%	-77.61%	-81.94%							
Current YTD	44	105	146	189	214	230	245	258							
Previous YTD	37	81	140	198	265	331	398	470	470	470	470	470			
% Change YTD	18.92%	29.63%	4.29%	-4.55%	-19.25%	-30.51%	-38.44%	-45.11%							



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0					0	0.00%	0.00%
1	2	2	0	0	0	0	0	1					5	7.69%	1.94%
2	12	17	15	13	7	2	4	2					72	15.38%	27.91%
3	14	25	16	20	9	8	6	7					105	53.85%	40.70%
4	14	17	9	6	7	6	2	3					64	23.08%	24.81%
5	2	0	1	4	2	0	3	0					12	0.00%	4.65%
6+	0	0	0	0	0	0	0	0					0	0.00%	0.00%
Total	44	61	41	43	25	16	15	13	0	0	0	0	258	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	5	8	3	8	1	1	1	1					28	7.69%	10.85%
2	32	44	34	29	21	12	11	9					192	69.23%	74.42%
3	6	8	4	4	3	3	2	3					33	23.08%	12.79%
4	1	1	0	0	0	0	1	0					3	0.00%	1.16%
5	0	0	0	2	0	0	0	0					2	0.00%	0.78%
6+	0	0	0	0	0	0	0	0					0	0.00%	0.00%
Total	44	61	41	43	25	16	15	13	0	0	0	0	258	100.00%	100.00%



East Pasco Association of Realtors®
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	33	45	28	29	17	15	9	10					186	76.92%	72.09%
Manufactured Home	6	6	4	7	4	0	1	1					29	7.69%	11.24%
Villa	2	4	6	6	2	0	4	0					24	0.00%	9.30%
Condominium	3	4	1	1	1	0	0	2					12	15.38%	4.65%
Townhouse	0	2	2	0	1	1	1	0					7	0.00%	2.71%
Total	44	61	41	43	25	16	15	13	0	0	0	0	258	100.00%	100.00%



East Pasco Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - August 1 to August 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	0	0.00%	0	0	0.00%		1	
\$ 50,000 - 59,999	1	7.69%	59,900	59,900	100.00%	260	0	0.0
\$ 60,000 - 69,999	1	7.69%	67,900	61,500	91.00%	280	1	1.0
\$ 70,000 - 79,999	1	7.69%	75,000	73,000	97.00%	245	0	0.0
\$ 80,000 - 89,999	0	0.00%	0	0	0.00%		0	
\$ 90,000 - 99,999	0	0.00%	0	0	0.00%		1	
\$ 100,000 - 119,999	0	0.00%	0	0	0.00%		0	
\$ 120,000 - 139,999	0	0.00%	0	0	0.00%		0	
\$ 140,000 - 159,999	0	0.00%	0	0	0.00%		0	
\$ 160,000 - 179,999	0	0.00%	0	0	0.00%		0	
\$ 180,000 - 199,999	0	0.00%	0	0	0.00%		2	
\$ 200,000 - 249,999	3	23.08%	226,468	218,000	96.00%	133	1	0.3
\$ 250,000 - 299,999	1	7.69%	279,500	273,600	98.00%	95	1	1.0
\$ 300,000 - 349,999	2	15.38%	312,900	302,950	97.00%	230	1	0.5
\$ 350,000 - 399,999	2	15.38%	384,384	372,500	97.00%	72	0	0.0
\$ 400,000 - 499,999	1	7.69%	474,999	474,999	100.00%	102	2	2.0
\$ 500,000 - 599,999	0	0.00%	0	0	0.00%		1	
\$ 600,000 - 699,999	0	0.00%	0	0	0.00%		0	
\$ 700,000 - 799,999	1	7.69%	789,000	765,000	97.00%	82	0	0.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		0	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		1	
Totals	13	100.00%	293,867	285,608	97.00%	159	12	0.9

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to August 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	3	1.16%	30,250	25,833	85.00%	62	1	2.7
\$ 50,000 - 59,999	5	1.94%	59,340	55,780	94.00%	86	0	0.0
\$ 60,000 - 69,999	7	2.71%	68,371	65,329	96.00%	119	1	1.1
\$ 70,000 - 79,999	11	4.26%	79,918	74,982	94.00%	73	0	0.0
\$ 80,000 - 89,999	7	2.71%	86,157	83,643	97.00%	48	0	0.0
\$ 90,000 - 99,999	4	1.55%	93,225	93,750	101.00%	52	1	2.0
\$ 100,000 - 119,999	13	5.04%	121,708	112,177	92.00%	105	0	0.0
\$ 120,000 - 139,999	10	3.88%	132,560	129,820	98.00%	59	0	0.0
\$ 140,000 - 159,999	22	8.53%	156,295	152,805	98.00%	59	0	0.0
\$ 160,000 - 179,999	20	7.75%	174,120	169,885	98.00%	63	0	0.0
\$ 180,000 - 199,999	19	7.36%	195,221	186,737	96.00%	86	2	0.8
\$ 200,000 - 249,999	58	22.48%	231,021	225,513	98.00%	82	1	0.1
\$ 250,000 - 299,999	23	8.91%	279,548	273,223	98.00%	93	1	0.4
\$ 300,000 - 349,999	20	7.75%	327,862	321,547	98.00%	88	1	0.4
\$ 350,000 - 399,999	11	4.26%	394,997	374,364	95.00%	123	0	0.0
\$ 400,000 - 499,999	10	3.88%	475,389	460,490	97.00%	88	2	1.6
\$ 500,000 - 599,999	6	2.33%	584,933	561,067	96.00%	71	1	1.3
\$ 600,000 - 699,999	5	1.94%	655,760	632,980	97.00%	116	0	0.0
\$ 700,000 - 799,999	3	1.16%	757,933	740,000	98.00%	121	0	0.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		0	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$ 1,000,000 - and over	1	0.39%	1,999,000	1,699,000	85.00%	136	1	8.0
Totals	258	100.00%	243,431	235,004	97.00%	83	12	0.4

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



East Pasco Association of Realtors®

Four Year Sales and Inventory History 2015 - 2019

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
9/1/2015	50	180,308	173,687	96%	106	295	5.9
10/1/2015	44	161,013	147,099	91%	77	284	6.5
11/1/2015	43	189,750	178,330	94%	92	295	6.9
12/1/2015	45	185,078	177,714	96%	66	276	6.1
1/1/2016	47	195,430	181,502	93%	98	248	5.3
2/1/2016	45	161,001	154,943	96%	82	237	5.3
3/1/2016	62	186,947	175,397	94%	92	222	3.6
4/1/2016	71	171,677	164,800	96%	59	200	2.8
5/1/2016	61	191,154	183,392	96%	83	199	3.3
6/1/2016	42	202,983	197,502	97%	76	206	4.9
7/1/2016	39	180,351	171,854	95%	47	211	5.4
8/1/2016	49	201,869	196,374	97%	52	213	4.3
9/1/2016	57	179,953	172,722	96%	87	218	3.8
10/1/2016	38	181,218	176,421	97%	74	232	6.1
11/1/2016	54	184,411	174,564	95%	71	226	4.2
12/1/2016	52	179,029	171,674	96%	68	228	4.4
1/1/2017	39	166,249	154,795	93%	59	208	5.3
2/1/2017	53	172,924	166,151	96%	65	200	3.8
3/1/2017	61	203,449	196,752	97%	61	207	3.4
4/1/2017	64	219,338	213,774	97%	56	197	3.1
5/1/2017	63	183,203	178,977	98%	58	192	3.0
6/1/2017	54	192,026	187,627	98%	63	205	3.8
7/1/2017	56	191,744	187,493	98%	74	222	4.0
8/1/2017	38	200,279	196,072	98%	41	218	5.7
9/1/2017	43	195,416	171,664	88%	120	237	5.5
10/1/2017	54	211,385	205,648	97%	53	229	4.2
11/1/2017	49	202,561	188,714	93%	58	216	4.4
12/1/2017	70	250,816	237,970	95%	70	197	2.8
1/1/2018	37	184,689	178,000	96%	62	216	5.8
2/1/2018	44	214,893	205,739	96%	60	195	4.4
3/1/2018	59	209,782	203,493	97%	51	198	3.4
4/1/2018	58	240,689	224,517	93%	75	200	3.4
5/1/2018	67	219,396	213,016	97%	123	187	2.8
6/1/2018	66	202,134	197,815	98%	57	201	3.0
7/1/2018	67	268,964	260,017	97%	62	203	3.0
8/1/2018	72	221,891	215,993	97%	62	190	2.6
9/1/2018	55	217,478	210,590	97%	57	179	3.3
10/1/2018	73	217,780	211,457	97%	66	182	2.5
11/1/2018	67	216,355	211,928	98%	65	194	2.9
12/1/2018	49	224,949	216,745	96%	54	169	3.4
1/1/2019	44	226,966	218,834	96%	66	181	4.1
2/1/2019	61	225,154	218,994	97%	51	162	2.7
3/1/2019	41	213,727	207,631	97%	93	110	2.7
4/1/2019	43	263,820	250,245	95%	61	81	1.9
5/1/2019	25	233,129	224,495	96%	101	49	2.0
6/1/2019	16	356,955	342,270	96%	116	34	2.1
7/1/2019	15	241,160	237,913	99%	159	23	1.5
8/1/2019	13	293,867	285,608	97%	159	12	0.9

