



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Single Family Homes & Villas

| Price Range | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | YTD Total | Curr Month | YTD |
|------------------------------|----------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|--------|--------|--------|---------------|------------|--------|
| \$ 1 - 49,999 | 4 | 7 | 6 | 5 | 8 | 6 | 6 | 5 | 4 | | | | 51 | 0.32% | 0.43% |
| \$ 50,000 - 59,999 | 6 | 4 | 6 | 5 | 8 | 8 | 3 | 2 | 4 | | | | 46 | 0.32% | 0.39% |
| \$ 60,000 - 69,999 | 7 | 5 | 10 | 8 | 6 | 8 | 4 | 5 | 4 | | | | 57 | 0.32% | 0.48% |
| \$ 70,000 - 79,999 | 9 | 9 | 14 | 10 | 12 | 11 | 16 | 5 | 8 | | | | 94 | 0.65% | 0.80% |
| \$ 80,000 - 89,999 | 18 | 13 | 17 | 17 | 11 | 12 | 14 | 14 | 13 | | | | 129 | 1.05% | 1.09% |
| \$ 90,000 - 99,999 | 15 | 13 | 23 | 16 | 11 | 17 | 10 | 4 | 14 | | | | 123 | 1.13% | 1.04% |
| \$ 100,000 - 119,999 | 29 | 35 | 39 | 53 | 57 | 42 | 35 | 38 | 38 | | | | 366 | 3.07% | 3.10% |
| \$ 120,000 - 139,999 | 42 | 50 | 64 | 60 | 75 | 70 | 65 | 67 | 50 | | | | 543 | 4.05% | 4.59% |
| \$ 140,000 - 159,999 | 57 | 72 | 72 | 64 | 86 | 70 | 85 | 57 | 62 | | | | 625 | 5.02% | 5.29% |
| \$ 160,000 - 179,999 | 55 | 78 | 105 | 104 | 112 | 81 | 101 | 99 | 78 | | | | 813 | 6.31% | 6.88% |
| \$ 180,000 - 199,999 | 49 | 69 | 108 | 96 | 105 | 106 | 98 | 98 | 85 | | | | 814 | 6.88% | 6.89% |
| \$ 200,000 - 249,999 | 136 | 185 | 233 | 280 | 285 | 254 | 270 | 242 | 245 | | | | 2,130 | 19.82% | 18.02% |
| \$ 250,000 - 299,999 | 105 | 141 | 192 | 200 | 257 | 205 | 251 | 208 | 168 | | | | 1,727 | 13.59% | 14.61% |
| \$ 300,000 - 349,999 | 64 | 100 | 144 | 135 | 154 | 135 | 148 | 129 | 125 | | | | 1,134 | 10.11% | 9.60% |
| \$ 350,000 - 399,999 | 35 | 67 | 88 | 69 | 105 | 114 | 98 | 86 | 85 | | | | 747 | 6.88% | 6.32% |
| \$ 400,000 - 499,999 | 52 | 71 | 80 | 124 | 129 | 110 | 102 | 121 | 98 | | | | 887 | 7.93% | 7.51% |
| \$ 500,000 - 599,999 | 27 | 24 | 47 | 64 | 57 | 66 | 57 | 69 | 56 | | | | 467 | 4.53% | 3.95% |
| \$ 600,000 - 699,999 | 19 | 35 | 32 | 43 | 46 | 38 | 38 | 34 | 29 | | | | 314 | 2.35% | 2.66% |
| \$ 700,000 - 799,999 | 17 | 15 | 23 | 22 | 30 | 28 | 29 | 24 | 20 | | | | 208 | 1.62% | 1.76% |
| \$ 800,000 - 899,999 | 5 | 18 | 17 | 19 | 22 | 16 | 21 | 20 | 15 | | | | 153 | 1.21% | 1.29% |
| \$ 900,000 - 999,999 | 2 | 4 | 4 | 10 | 15 | 4 | 10 | 9 | 8 | | | | 66 | 0.65% | 0.56% |
| \$ 1,000,000 - and over | 26 | 35 | 37 | 42 | 32 | 42 | 41 | 42 | 27 | | | | 324 | 2.18% | 2.74% |
| Current Year | 779 | 1,050 | 1,361 | 1,446 | 1,623 | 1,443 | 1,502 | 1,378 | 1,236 | | | | 11,818 | | |
| Previous Year | 931 | 1,044 | 1,420 | 1,426 | 1,504 | 1,502 | 1,371 | 1,505 | 1,151 | | | | 11,854 | | |
| Change from last month | | 34.79% | 29.62% | 6.25% | 12.24% | -11.09% | 4.09% | -8.26% | -10.30% | | | | | | |
| Change from last year | -16.33% | 0.57% | -4.15% | 1.40% | 7.91% | -3.93% | 9.56% | -8.44% | 7.38% | | | | | | |
| Current YTD | 779 | 1,829 | 3,190 | 4,636 | 6,259 | 7,702 | 9,204 | 10,582 | 11,818 | | | | | | |
| Previous YTD | 931 | 1,975 | 3,395 | 4,821 | 6,325 | 7,827 | 9,198 | 10,703 | 11,854 | 11,854 | 11,854 | 11,854 | | | |
| % Change YTD | -16.33% | -7.39% | -6.04% | -3.84% | -1.04% | -1.60% | 0.07% | -1.13% | -0.30% | | | | | | |



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

| Price Range | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | YTD Total | Curr Month | YTD |
|------------------------------|---------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|--------------|--------|--------|--------|--------------|------------|-------|
| \$ 1 - 49,999 | 13 | 21 | 16 | 18 | 15 | 23 | 24 | 16 | 20 | | | | 166 | 3.48% | 2.85% |
| \$ 50,000 - 59,999 | 13 | 16 | 20 | 20 | 16 | 13 | 19 | 21 | 15 | | | | 153 | 2.61% | 2.62% |
| \$ 60,000 - 69,999 | 22 | 15 | 24 | 28 | 29 | 19 | 16 | 26 | 22 | | | | 201 | 3.83% | 3.45% |
| \$ 70,000 - 79,999 | 14 | 24 | 31 | 32 | 27 | 14 | 38 | 22 | 21 | | | | 223 | 3.66% | 3.82% |
| \$ 80,000 - 89,999 | 24 | 18 | 23 | 36 | 35 | 28 | 30 | 25 | 32 | | | | 251 | 5.57% | 4.30% |
| \$ 90,000 - 99,999 | 14 | 21 | 27 | 22 | 27 | 26 | 36 | 28 | 13 | | | | 214 | 2.26% | 3.67% |
| \$ 100,000 - 119,999 | 33 | 44 | 63 | 65 | 49 | 56 | 44 | 43 | 48 | | | | 445 | 8.36% | 7.63% |
| \$ 120,000 - 139,999 | 37 | 54 | 70 | 72 | 85 | 74 | 65 | 66 | 49 | | | | 572 | 8.54% | 9.81% |
| \$ 140,000 - 159,999 | 24 | 37 | 59 | 61 | 48 | 39 | 54 | 46 | 46 | | | | 414 | 8.01% | 7.10% |
| \$ 160,000 - 179,999 | 28 | 39 | 50 | 50 | 55 | 53 | 41 | 52 | 40 | | | | 408 | 6.97% | 7.00% |
| \$ 180,000 - 199,999 | 21 | 32 | 31 | 30 | 47 | 34 | 38 | 39 | 28 | | | | 300 | 4.88% | 5.14% |
| \$ 200,000 - 249,999 | 43 | 44 | 59 | 68 | 74 | 56 | 72 | 65 | 69 | | | | 550 | 12.02% | 9.43% |
| \$ 250,000 - 299,999 | 43 | 45 | 43 | 63 | 54 | 54 | 51 | 56 | 40 | | | | 449 | 6.97% | 7.70% |
| \$ 300,000 - 349,999 | 20 | 22 | 37 | 30 | 38 | 36 | 33 | 30 | 20 | | | | 266 | 3.48% | 4.56% |
| \$ 350,000 - 399,999 | 20 | 29 | 21 | 29 | 33 | 32 | 25 | 23 | 28 | | | | 240 | 4.88% | 4.12% |
| \$ 400,000 - 499,999 | 23 | 23 | 30 | 37 | 47 | 34 | 31 | 24 | 37 | | | | 286 | 6.45% | 4.90% |
| \$ 500,000 - 599,999 | 15 | 18 | 16 | 22 | 20 | 18 | 25 | 20 | 16 | | | | 170 | 2.79% | 2.91% |
| \$ 600,000 - 699,999 | 16 | 9 | 15 | 16 | 15 | 16 | 17 | 16 | 12 | | | | 132 | 2.09% | 2.26% |
| \$ 700,000 - 799,999 | 16 | 19 | 5 | 7 | 8 | 10 | 4 | 6 | 4 | | | | 79 | 0.70% | 1.35% |
| \$ 800,000 - 899,999 | 2 | 12 | 16 | 7 | 4 | 3 | 2 | 4 | 4 | | | | 54 | 0.70% | 0.93% |
| \$ 900,000 - 999,999 | 7 | 11 | 2 | 2 | 4 | 3 | 3 | 2 | 5 | | | | 39 | 0.87% | 0.67% |
| \$ 1,000,000 - and over | 35 | 39 | 52 | 30 | 21 | 12 | 9 | 17 | 5 | | | | 220 | 0.87% | 3.77% |
| Current Year | 483 | 592 | 710 | 745 | 751 | 653 | 677 | 647 | 574 | | | | 5,832 | | |
| Previous Year | 510 | 560 | 699 | 760 | 773 | 688 | 585 | 671 | 523 | | | | 5,769 | | |
| Change from last month | | 22.57% | 19.93% | 4.93% | 0.81% | -13.05% | 3.68% | -4.43% | -11.28% | | | | | | |
| Change from last year | -5.29% | 5.71% | 1.57% | -1.97% | -2.85% | -5.09% | 15.73% | -3.58% | 9.75% | | | | | | |
| Current YTD | 483 | 1,075 | 1,785 | 2,530 | 3,281 | 3,934 | 4,611 | 5,258 | 5,832 | | | | | | |
| Previous YTD | 510 | 1,070 | 1,769 | 2,529 | 3,302 | 3,990 | 4,575 | 5,246 | 5,769 | 5,769 | 5,769 | 5,769 | | | |
| % Change YTD | -5.29% | 0.47% | 0.90% | 0.04% | -0.64% | -1.40% | 0.79% | 0.23% | 1.09% | | | | | | |



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall**

| Price Range | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | YTD Total | Curr Month | YTD |
|------------------------------|----------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|--------|--------|--------|---------------|------------|--------|
| \$ 1 - 49,999 | 17 | 33 | 28 | 26 | 24 | 32 | 32 | 27 | 25 | | | | 244 | 1.37% | 1.36% |
| \$ 50,000 - 59,999 | 24 | 20 | 28 | 29 | 25 | 24 | 22 | 24 | 23 | | | | 219 | 1.26% | 1.22% |
| \$ 60,000 - 69,999 | 30 | 28 | 40 | 44 | 36 | 34 | 24 | 33 | 28 | | | | 297 | 1.53% | 1.66% |
| \$ 70,000 - 79,999 | 23 | 35 | 47 | 52 | 43 | 28 | 56 | 31 | 30 | | | | 345 | 1.64% | 1.93% |
| \$ 80,000 - 89,999 | 43 | 33 | 44 | 55 | 48 | 41 | 47 | 40 | 45 | | | | 396 | 2.46% | 2.21% |
| \$ 90,000 - 99,999 | 31 | 34 | 51 | 40 | 40 | 46 | 47 | 33 | 28 | | | | 350 | 1.53% | 1.95% |
| \$ 100,000 - 119,999 | 62 | 81 | 106 | 123 | 111 | 102 | 82 | 83 | 88 | | | | 838 | 4.81% | 4.68% |
| \$ 120,000 - 139,999 | 80 | 108 | 138 | 136 | 165 | 147 | 131 | 136 | 101 | | | | 1,142 | 5.52% | 6.38% |
| \$ 140,000 - 159,999 | 81 | 113 | 131 | 128 | 135 | 109 | 140 | 107 | 109 | | | | 1,053 | 5.96% | 5.88% |
| \$ 160,000 - 179,999 | 83 | 118 | 158 | 156 | 171 | 135 | 144 | 151 | 120 | | | | 1,236 | 6.56% | 6.90% |
| \$ 180,000 - 199,999 | 71 | 101 | 142 | 128 | 153 | 140 | 137 | 137 | 114 | | | | 1,123 | 6.23% | 6.27% |
| \$ 200,000 - 249,999 | 180 | 229 | 293 | 349 | 360 | 312 | 344 | 308 | 316 | | | | 2,691 | 17.27% | 15.03% |
| \$ 250,000 - 299,999 | 148 | 187 | 236 | 263 | 311 | 259 | 302 | 264 | 209 | | | | 2,179 | 11.42% | 12.17% |
| \$ 300,000 - 349,999 | 85 | 122 | 181 | 165 | 192 | 171 | 182 | 160 | 145 | | | | 1,403 | 7.92% | 7.84% |
| \$ 350,000 - 399,999 | 55 | 96 | 109 | 98 | 138 | 146 | 123 | 109 | 113 | | | | 987 | 6.17% | 5.51% |
| \$ 400,000 - 499,999 | 75 | 94 | 110 | 161 | 176 | 145 | 133 | 145 | 135 | | | | 1,174 | 7.38% | 6.56% |
| \$ 500,000 - 599,999 | 42 | 42 | 63 | 86 | 77 | 85 | 82 | 89 | 72 | | | | 638 | 3.93% | 3.56% |
| \$ 600,000 - 699,999 | 35 | 44 | 47 | 59 | 61 | 54 | 55 | 50 | 41 | | | | 446 | 2.24% | 2.49% |
| \$ 700,000 - 799,999 | 33 | 34 | 28 | 29 | 38 | 38 | 33 | 31 | 24 | | | | 288 | 1.31% | 1.61% |
| \$ 800,000 - 899,999 | 7 | 30 | 33 | 26 | 26 | 19 | 23 | 24 | 19 | | | | 207 | 1.04% | 1.16% |
| \$ 900,000 - 999,999 | 9 | 15 | 6 | 12 | 19 | 7 | 13 | 11 | 13 | | | | 105 | 0.71% | 0.59% |
| \$ 1,000,000 - and over | 61 | 74 | 89 | 72 | 53 | 54 | 50 | 59 | 32 | | | | 544 | 1.75% | 3.04% |
| Current Year | 1,275 | 1,671 | 2,108 | 2,237 | 2,402 | 2,128 | 2,202 | 2,052 | 1,830 | | | | 17,905 | | |
| Previous Year | 1,447 | 1,609 | 2,131 | 2,201 | 2,286 | 2,209 | 1,971 | 2,193 | 1,688 | | | | 17,735 | | |
| Change from last month | | 31.06% | 26.15% | 6.12% | 7.38% | -11.41% | 3.48% | -6.81% | -10.82% | | | | | | |
| Change from last year | -11.89% | 3.85% | -1.08% | 1.64% | 5.07% | -3.67% | 11.72% | -6.43% | 8.41% | | | | | | |
| Current YTD | 1,275 | 2,946 | 5,054 | 7,291 | 9,693 | 11,821 | 14,023 | 16,075 | 17,905 | | | | | | |
| Previous YTD | 1,447 | 3,056 | 5,187 | 7,388 | 9,674 | 11,883 | 13,854 | 16,047 | 17,735 | 17,735 | 17,735 | 17,735 | | | |
| % Change YTD | -11.89% | -3.60% | -2.56% | -1.31% | 0.20% | -0.52% | 1.22% | 0.17% | 0.96% | | | | | | |



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count**

| Bedrooms | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | YTD Total | Curr Month | YTD |
|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|-------------------|----------------|
| 0 | 5 | 4 | 5 | 8 | 2 | 3 | 2 | 3 | 6 | | | | 38 | 0.33% | 0.21% |
| 1 | 96 | 107 | 138 | 146 | 151 | 123 | 137 | 119 | 126 | | | | 1,143 | 6.89% | 6.38% |
| 2 | 488 | 697 | 843 | 933 | 903 | 793 | 792 | 755 | 632 | | | | 6,836 | 34.54% | 38.18% |
| 3 | 482 | 586 | 771 | 779 | 934 | 797 | 851 | 783 | 742 | | | | 6,725 | 40.55% | 37.56% |
| 4 | 159 | 225 | 300 | 319 | 343 | 343 | 361 | 315 | 263 | | | | 2,628 | 14.37% | 14.68% |
| 5 | 34 | 44 | 44 | 40 | 59 | 59 | 52 | 60 | 52 | | | | 444 | 2.84% | 2.48% |
| 6+ | 11 | 8 | 7 | 12 | 10 | 10 | 7 | 17 | 9 | | | | 91 | 0.49% | 0.51% |
| Total | 1,275 | 1,671 | 2,108 | 2,237 | 2,402 | 2,128 | 2,202 | 2,052 | 1,830 | 0 | 0 | 0 | 17,905 | 100.00% | 100.00% |

Sales by Bathroom Count

| Bathrooms | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | YTD Total | Curr Month | YTD |
|------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|-------------------|----------------|
| 1 | 277 | 362 | 462 | 465 | 524 | 430 | 453 | 418 | 431 | | | | 3,822 | 23.55% | 21.35% |
| 2 | 815 | 1,073 | 1,374 | 1,468 | 1,559 | 1,380 | 1,438 | 1,315 | 1,149 | | | | 11,571 | 62.79% | 64.62% |
| 3 | 143 | 190 | 221 | 246 | 260 | 258 | 250 | 252 | 192 | | | | 2,012 | 10.49% | 11.24% |
| 4 | 29 | 30 | 37 | 44 | 48 | 45 | 50 | 53 | 43 | | | | 379 | 2.35% | 2.12% |
| 5 | 7 | 13 | 12 | 7 | 7 | 9 | 6 | 4 | 10 | | | | 75 | 0.55% | 0.42% |
| 6+ | 4 | 3 | 2 | 7 | 4 | 6 | 5 | 10 | 5 | | | | 46 | 0.27% | 0.26% |
| Total | 1,275 | 1,671 | 2,108 | 2,237 | 2,402 | 2,128 | 2,202 | 2,052 | 1,830 | 0 | 0 | 0 | 17,905 | 100.00% | 100.00% |



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2019
Sales by Housing Style**

| Style | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | YTD Total | Curr Month | YTD |
|-------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|-------------------|----------------|
| Single Family Residence | 730 | 988 | 1,285 | 1,346 | 1,552 | 1,379 | 1,421 | 1,312 | 1,175 | | | | 11,188 | 64.21% | 62.49% |
| Condominium | 388 | 479 | 599 | 604 | 601 | 531 | 542 | 500 | 443 | | | | 4,687 | 24.21% | 26.18% |
| Townhouse | 95 | 113 | 111 | 141 | 150 | 122 | 135 | 147 | 131 | | | | 1,145 | 7.16% | 6.39% |
| Villa | 49 | 62 | 76 | 100 | 71 | 64 | 81 | 66 | 61 | | | | 630 | 3.33% | 3.52% |
| Manufactured Home | 12 | 29 | 36 | 42 | 27 | 27 | 22 | 21 | 17 | | | | 233 | 0.93% | 1.30% |
| Dock-Rackominium | 0 | 0 | 0 | 3 | 1 | 2 | 1 | 5 | 3 | | | | 15 | 0.16% | 0.08% |
| 1/2 Duplex | 1 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 0 | | | | 5 | 0.00% | 0.03% |
| Farm | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | | | | 2 | 0.00% | 0.01% |
| Total | 1,275 | 1,671 | 2,108 | 2,237 | 2,402 | 2,128 | 2,202 | 2,052 | 1,830 | 0 | 0 | 0 | 17,905 | 100.00% | 100.00% |

Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - September 1 to September 30, 2019

| Price Range | Sold Units | Market Share | Average List Price | Average Sale Price | % List to Sell | Avg DOM | Inventory on Market | Months Supply |
|-------------------------|--------------|----------------|--------------------|--------------------|----------------|-----------|---------------------|---------------|
| \$ 1 - 49,999 | 25 | 1.37% | 109,884 | 34,202 | 31.00% | 59 | 34 | 1.4 |
| \$ 50,000 - 59,999 | 23 | 1.26% | 59,826 | 55,555 | 93.00% | 78 | 42 | 1.8 |
| \$ 60,000 - 69,999 | 28 | 1.53% | 68,017 | 64,643 | 95.00% | 56 | 38 | 1.4 |
| \$ 70,000 - 79,999 | 30 | 1.64% | 78,713 | 74,228 | 94.00% | 50 | 67 | 2.2 |
| \$ 80,000 - 89,999 | 45 | 2.46% | 91,660 | 84,704 | 92.00% | 51 | 79 | 1.8 |
| \$ 90,000 - 99,999 | 28 | 1.53% | 99,167 | 94,348 | 95.00% | 42 | 82 | 2.9 |
| \$ 100,000 - 119,999 | 88 | 4.81% | 115,515 | 109,491 | 95.00% | 45 | 143 | 1.6 |
| \$ 120,000 - 139,999 | 101 | 5.52% | 133,299 | 129,111 | 97.00% | 43 | 225 | 2.2 |
| \$ 140,000 - 159,999 | 109 | 5.96% | 155,248 | 149,577 | 96.00% | 40 | 204 | 1.9 |
| \$ 160,000 - 179,999 | 120 | 6.56% | 173,099 | 169,428 | 98.00% | 49 | 217 | 1.8 |
| \$ 180,000 - 199,999 | 114 | 6.23% | 192,701 | 188,625 | 98.00% | 40 | 223 | 2.0 |
| \$ 200,000 - 249,999 | 316 | 17.27% | 230,312 | 223,195 | 97.00% | 43 | 545 | 1.7 |
| \$ 250,000 - 299,999 | 209 | 11.42% | 278,193 | 272,044 | 98.00% | 59 | 551 | 2.6 |
| \$ 300,000 - 349,999 | 145 | 7.92% | 331,296 | 322,514 | 97.00% | 44 | 421 | 2.9 |
| \$ 350,000 - 399,999 | 113 | 6.17% | 379,339 | 370,478 | 98.00% | 45 | 318 | 2.8 |
| \$ 400,000 - 499,999 | 135 | 7.38% | 459,152 | 443,774 | 97.00% | 56 | 413 | 3.1 |
| \$ 500,000 - 599,999 | 72 | 3.93% | 566,149 | 546,573 | 97.00% | 84 | 286 | 4.0 |
| \$ 600,000 - 699,999 | 41 | 2.24% | 663,897 | 642,112 | 97.00% | 106 | 233 | 5.7 |
| \$ 700,000 - 799,999 | 24 | 1.31% | 766,671 | 744,267 | 97.00% | 113 | 139 | 5.8 |
| \$ 800,000 - 899,999 | 19 | 1.04% | 891,773 | 849,534 | 95.00% | 106 | 143 | 7.5 |
| \$ 900,000 - 999,999 | 13 | 0.71% | 979,146 | 944,615 | 96.00% | 77 | 81 | 6.2 |
| \$ 1,000,000 - and over | 32 | 1.75% | 2,010,063 | 1,881,925 | 94.00% | 104 | 444 | 13.9 |
| Totals | 1,830 | 100.00% | 307,523 | 295,927 | 96.00% | 53 | 4,928 | 2.7 |

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to September 30, 2019

| Price Range | Sold Units | Market Share | Average List | Average Sale | % List to Sell | Avg DOM | Inventory on Market | Months Supply |
|-------------------------|---------------|----------------|----------------|----------------|----------------|-----------|---------------------|---------------|
| | | | Price | Price | | | | |
| \$ 1 - 49,999 | 244 | 1.36% | 119,597 | 31,249 | 26.00% | 69 | 34 | 1.3 |
| \$ 50,000 - 59,999 | 219 | 1.22% | 60,049 | 54,790 | 91.00% | 61 | 42 | 1.7 |
| \$ 60,000 - 69,999 | 297 | 1.66% | 69,054 | 64,426 | 93.00% | 59 | 38 | 1.2 |
| \$ 70,000 - 79,999 | 345 | 1.93% | 80,088 | 74,332 | 93.00% | 51 | 67 | 1.8 |
| \$ 80,000 - 89,999 | 396 | 2.21% | 89,547 | 84,281 | 94.00% | 43 | 79 | 1.8 |
| \$ 90,000 - 99,999 | 350 | 1.95% | 99,673 | 94,546 | 95.00% | 49 | 82 | 2.1 |
| \$ 100,000 - 119,999 | 838 | 4.68% | 116,519 | 110,488 | 95.00% | 53 | 143 | 1.5 |
| \$ 120,000 - 139,999 | 1,142 | 6.38% | 134,117 | 129,085 | 96.00% | 49 | 225 | 1.8 |
| \$ 140,000 - 159,999 | 1,053 | 5.88% | 154,653 | 149,675 | 97.00% | 49 | 204 | 1.7 |
| \$ 160,000 - 179,999 | 1,236 | 6.90% | 174,212 | 169,352 | 97.00% | 47 | 217 | 1.6 |
| \$ 180,000 - 199,999 | 1,123 | 6.27% | 194,815 | 189,235 | 97.00% | 47 | 223 | 1.8 |
| \$ 200,000 - 249,999 | 2,691 | 15.03% | 230,228 | 223,636 | 97.00% | 50 | 545 | 1.8 |
| \$ 250,000 - 299,999 | 2,179 | 12.17% | 279,419 | 272,515 | 98.00% | 52 | 551 | 2.3 |
| \$ 300,000 - 349,999 | 1,403 | 7.84% | 331,233 | 322,506 | 97.00% | 54 | 421 | 2.7 |
| \$ 350,000 - 399,999 | 987 | 5.51% | 381,545 | 370,974 | 97.00% | 57 | 318 | 2.9 |
| \$ 400,000 - 499,999 | 1,174 | 6.56% | 457,227 | 443,218 | 97.00% | 65 | 413 | 3.2 |
| \$ 500,000 - 599,999 | 638 | 3.56% | 562,968 | 544,803 | 97.00% | 80 | 286 | 4.0 |
| \$ 600,000 - 699,999 | 446 | 2.49% | 664,873 | 643,947 | 97.00% | 86 | 233 | 4.7 |
| \$ 700,000 - 799,999 | 288 | 1.61% | 768,401 | 745,377 | 97.00% | 84 | 139 | 4.3 |
| \$ 800,000 - 899,999 | 207 | 1.16% | 876,321 | 846,462 | 97.00% | 86 | 143 | 6.2 |
| \$ 900,000 - 999,999 | 105 | 0.59% | 978,390 | 939,850 | 96.00% | 93 | 81 | 6.9 |
| \$ 1,000,000 - and over | 544 | 3.04% | 1,800,175 | 1,701,996 | 95.00% | 103 | 444 | 7.4 |
| Totals | 17,905 | 100.00% | 321,446 | 309,083 | 96.00% | 57 | 4,928 | 2.5 |

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Four Year Sales and Inventory History 2015 - 2019
Compiled from Monthly Sales and Inventory Reports

| Month | Monthly Sales | Average List Price | Average Sale Price | % Diff Sell/List | Avg DOM | Current Inventory | Months Inventory |
|-----------|---------------|--------------------|--------------------|------------------|---------|-------------------|------------------|
| 10/1/2015 | 1,808 | 231,810 | 221,524 | 96% | 82 | 8,896 | 4.9 |
| 11/1/2015 | 1,515 | 229,857 | 219,280 | 95% | 78 | 9,063 | 6.0 |
| 12/1/2015 | 1,954 | 233,798 | 223,599 | 96% | 79 | 8,642 | 4.4 |
| 1/1/2016 | 1,334 | 239,688 | 228,102 | 95% | 83 | 8,735 | 6.5 |
| 2/1/2016 | 1,644 | 243,155 | 230,779 | 95% | 80 | 9,144 | 5.6 |
| 3/1/2016 | 2,035 | 238,229 | 228,200 | 96% | 75 | 9,259 | 4.5 |
| 4/1/2016 | 2,181 | 242,624 | 232,152 | 96% | 74 | 8,933 | 4.1 |
| 5/1/2016 | 2,131 | 245,070 | 233,097 | 95% | 70 | 8,766 | 4.1 |
| 6/1/2016 | 2,255 | 271,290 | 258,755 | 95% | 71 | 8,704 | 3.9 |
| 7/1/2016 | 1,892 | 269,158 | 251,473 | 93% | 71 | 8,408 | 4.4 |
| 8/1/2016 | 1,994 | 251,686 | 241,742 | 96% | 67 | 8,496 | 4.3 |
| 9/1/2016 | 1,898 | 256,225 | 246,150 | 96% | 68 | 8,473 | 4.5 |
| 10/1/2016 | 1,720 | 250,450 | 240,645 | 96% | 70 | 8,393 | 4.9 |
| 11/1/2016 | 1,746 | 257,285 | 246,401 | 96% | 69 | 8,124 | 4.7 |
| 12/1/2016 | 1,874 | 260,008 | 248,750 | 96% | 64 | 7,791 | 4.2 |
| 1/1/2017 | 1,514 | 251,479 | 240,300 | 96% | 68 | 7,786 | 5.1 |
| 2/1/2017 | 1,629 | 264,486 | 253,876 | 96% | 68 | 7,716 | 4.7 |
| 3/1/2017 | 2,372 | 264,465 | 253,546 | 96% | 61 | 7,720 | 3.3 |
| 4/1/2017 | 2,148 | 275,487 | 264,747 | 96% | 63 | 7,412 | 3.5 |
| 5/1/2017 | 2,318 | 281,399 | 269,993 | 96% | 58 | 7,336 | 3.2 |
| 6/1/2017 | 2,350 | 297,050 | 285,879 | 96% | 54 | 7,326 | 3.1 |
| 7/1/2017 | 1,993 | 280,140 | 270,241 | 96% | 50 | 7,126 | 3.6 |
| 8/1/2017 | 2,015 | 274,702 | 263,379 | 96% | 54 | 7,014 | 3.5 |
| 9/1/2017 | 1,515 | 277,319 | 265,247 | 96% | 55 | 6,788 | 4.5 |
| 10/1/2017 | 1,659 | 266,489 | 256,927 | 96% | 55 | 6,734 | 4.1 |
| 11/1/2017 | 1,643 | 261,570 | 250,852 | 96% | 58 | 6,813 | 4.1 |
| 12/1/2017 | 1,886 | 281,852 | 269,961 | 96% | 55 | 6,434 | 3.4 |
| 1/1/2018 | 1,447 | 280,922 | 269,859 | 96% | 64 | 6,344 | 4.4 |
| 2/1/2018 | 1,609 | 291,178 | 279,668 | 96% | 60 | 6,304 | 3.9 |
| 3/1/2018 | 2,131 | 297,121 | 285,736 | 96% | 57 | 6,087 | 2.9 |
| 4/1/2018 | 2,201 | 300,953 | 289,571 | 96% | 54 | 6,000 | 2.7 |
| 5/1/2018 | 2,286 | 294,428 | 283,523 | 96% | 51 | 6,010 | 2.6 |
| 6/1/2018 | 2,209 | 307,040 | 294,592 | 96% | 49 | 6,035 | 2.7 |
| 7/1/2018 | 1,971 | 288,381 | 278,657 | 97% | 51 | 5,905 | 3.0 |
| 8/1/2018 | 2,193 | 294,499 | 282,260 | 96% | 51 | 5,973 | 2.7 |
| 9/1/2018 | 1,688 | 297,022 | 286,069 | 96% | 54 | 5,960 | 3.5 |
| 10/1/2018 | 1,826 | 291,722 | 280,657 | 96% | 55 | 6,254 | 3.4 |
| 11/1/2018 | 1,714 | 317,785 | 306,168 | 96% | 52 | 6,558 | 3.8 |
| 12/1/2018 | 1,763 | 321,881 | 309,909 | 96% | 54 | 6,426 | 3.6 |
| 1/1/2019 | 1,275 | 349,826 | 334,930 | 96% | 59 | 6,742 | 5.3 |
| 2/1/2019 | 1,671 | 340,750 | 327,566 | 96% | 60 | 6,734 | 4.0 |
| 3/1/2019 | 2,108 | 329,017 | 317,974 | 97% | 56 | 6,463 | 3.1 |
| 4/1/2019 | 2,237 | 314,626 | 302,518 | 96% | 60 | 6,148 | 2.7 |
| 5/1/2019 | 2,402 | 317,401 | 303,540 | 96% | 59 | 5,952 | 2.5 |
| 6/1/2019 | 2,128 | 310,278 | 298,801 | 96% | 55 | 5,752 | 2.7 |
| 7/1/2019 | 2,202 | 311,624 | 299,649 | 96% | 53 | 5,517 | 2.5 |
| 8/1/2019 | 2,052 | 327,025 | 315,003 | 96% | 57 | 5,141 | 2.5 |
| 9/1/2019 | 1,830 | 307,523 | 295,927 | 96% | 53 | 4,928 | 2.7 |

Board/Association: Pinellas SuncoastState: FLMonth: SeptemberYear: 2019National Association of Realtors®
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Washington, DC 20001-4507

Email:

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Questions:

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202-383-7568

202-383-1276

**Single-Family Units
Number of Bedrooms**

| PRICE RANGE | 2 or | 3 | 4 | Total |
|-------------------------|------------|------------|------------|-------------|
| | less | | or more | |
| \$ 1 - \$ 29,999 | | | 3 | 3 |
| \$ 30,000 - \$ 39,999 | | | | |
| \$ 40,000 - \$ 49,999 | 1 | | | 1 |
| \$ 50,000 - \$ 59,999 | 4 | | | 4 |
| \$ 60,000 - \$ 69,999 | 4 | | | 4 |
| \$ 70,000 - \$ 79,999 | 4 | 4 | | 8 |
| \$ 80,000 - \$ 89,999 | 7 | 6 | | 13 |
| \$ 90,000 - \$ 99,999 | 10 | 3 | 1 | 14 |
| \$ 100,000 - \$ 119,999 | 26 | 11 | 1 | 38 |
| \$ 120,000 - \$ 139,999 | 30 | 17 | 3 | 50 |
| \$ 140,000 - \$ 159,999 | 34 | 25 | 3 | 62 |
| \$ 160,000 - \$ 179,999 | 29 | 42 | 7 | 78 |
| \$ 180,000 - \$ 199,999 | 32 | 51 | 2 | 85 |
| \$ 200,000 - \$ 249,999 | 77 | 142 | 26 | 245 |
| \$ 250,000 - \$ 299,999 | 27 | 117 | 24 | 168 |
| \$ 300,000 - \$ 399,999 | 12 | 114 | 84 | 210 |
| \$ 400,000 - \$ 499,999 | 13 | 32 | 53 | 98 |
| \$ 500,000 - \$ 549,999 | 2 | 10 | 19 | 31 |
| \$ 550,000 - \$ 599,999 | 1 | 9 | 15 | 25 |
| \$ 600,000 - \$ 699,999 | 1 | 9 | 19 | 29 |
| \$ 700,000 - \$ 799,999 | 1 | 7 | 12 | 20 |
| \$ 800,000 - \$ 899,999 | | 6 | 9 | 15 |
| \$ 900,000 - \$ 999,999 | | 1 | 7 | 8 |
| \$ 1,000,000 - and over | | 5 | 22 | 27 |
| Totals: | 315 | 611 | 310 | 1236 |

**Condominium / Cooperative Units
Number of Bedrooms**

| PRICE RANGE | 2 or | 3 | 4 | Total |
|-------------------------|------------|------------|-----------|------------|
| | less | | or more | |
| \$ 1 - \$ 29,999 | 3 | | | 3 |
| \$ 30,000 - \$ 39,999 | 3 | | | 3 |
| \$ 40,000 - \$ 49,999 | 14 | | | 14 |
| \$ 50,000 - \$ 59,999 | 15 | | | 15 |
| \$ 60,000 - \$ 69,999 | 22 | | | 22 |
| \$ 70,000 - \$ 79,999 | 21 | | | 21 |
| \$ 80,000 - \$ 89,999 | 31 | 1 | | 32 |
| \$ 90,000 - \$ 99,999 | 13 | | | 13 |
| \$ 100,000 - \$ 119,999 | 47 | 1 | | 48 |
| \$ 120,000 - \$ 139,999 | 46 | 3 | | 49 |
| \$ 140,000 - \$ 159,999 | 39 | 6 | 1 | 46 |
| \$ 160,000 - \$ 179,999 | 31 | 8 | 1 | 40 |
| \$ 180,000 - \$ 199,999 | 20 | 8 | | 28 |
| \$ 200,000 - \$ 249,999 | 40 | 29 | | 69 |
| \$ 250,000 - \$ 299,999 | 22 | 16 | 2 | 40 |
| \$ 300,000 - \$ 399,999 | 27 | 18 | 3 | 48 |
| \$ 400,000 - \$ 499,999 | 19 | 18 | | 37 |
| \$ 500,000 - \$ 549,999 | 4 | 1 | 1 | 6 |
| \$ 550,000 - \$ 599,999 | 4 | 6 | | 10 |
| \$ 600,000 - \$ 699,999 | 7 | 5 | | 12 |
| \$ 700,000 - \$ 799,999 | 2 | 2 | | 4 |
| \$ 800,000 - \$ 899,999 | 2 | 2 | | 4 |
| \$ 900,000 - \$ 999,999 | 1 | 3 | 1 | 5 |
| \$ 1,000,000 - and over | 2 | 1 | 2 | 5 |
| Totals: | 435 | 128 | 11 | 574 |

Active Listings

(Unsold Homes)

| Single-Family Listings | Condo/Co-op Listings | Active Listings | |
|------------------------|----------------------|-----------------|--------------|
| | | During Month | During Month |
| 2 | 1 | | |
| | 3 | | |
| 4 | 18 | | |
| 8 | 32 | | |
| 4 | 28 | | |
| 9 | 50 | | |
| 22 | 43 | | |
| 24 | 53 | | |
| 48 | 78 | | |
| 82 | 124 | | |
| 102 | 94 | | |
| 93 | 108 | | |
| 140 | 70 | | |
| 367 | 155 | | |
| 395 | 135 | | |
| 503 | 202 | | |
| 264 | 136 | | |
| 85 | 51 | | |
| 109 | 34 | | |
| 165 | 63 | | |
| 99 | 39 | | |
| 106 | 36 | | |
| 55 | 25 | | |
| 297 | 138 | | |
| 2983 | 1716 | | |

Sales Pending

(Under Contract)

| Single-Family Listings | Condo/Co-op Listings | Sales Pending | |
|------------------------|----------------------|---------------|--------------|
| | | During Month | During Month |
| 4 | 3 | | |
| 1 | 2 | | |
| 1 | 9 | | |
| 2 | 14 | | |
| 4 | 24 | | |
| 11 | 28 | | |
| 13 | 31 | | |
| 7 | 16 | | |
| 40 | 44 | | |
| 67 | 60 | | |
| 52 | 36 | | |
| 75 | 47 | | |
| 81 | 26 | | |
| 244 | 62 | | |
| 191 | 30 | | |
| 206 | 57 | | |
| 113 | 38 | | |
| 30 | 5 | | |
| 21 | 9 | | |
| 34 | 15 | | |
| 19 | 8 | | |
| 7 | 3 | | |
| 5 | 4 | | |
| 29 | 12 | | |
| 1257 | 583 | | |

| TIME ON MARKET (Of Units Sold) | SF | CONDO |
|-----------------------------------|--------------|------------|
| 0 - 30 | 693 | 276 |
| 31 - 60 | 220 | 89 |
| 61 - 90 | 113 | 74 |
| 91 - 120 | 72 | 36 |
| 121 - and over | 138 | 99 |
| Totals | 1,236 | 574 |