



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	1												1	0.09%	0.09%
\$ 50,000 - 59,999	1												1	0.09%	0.09%
\$ 60,000 - 69,999	2												2	0.18%	0.18%
\$ 70,000 - 79,999	0												0	0.00%	0.00%
\$ 80,000 - 89,999	4												4	0.36%	0.36%
\$ 90,000 - 99,999	2												2	0.18%	0.18%
\$ 100,000 - 119,999	13												13	1.17%	1.17%
\$ 120,000 - 139,999	22												22	1.97%	1.97%
\$ 140,000 - 159,999	37												37	3.32%	3.32%
\$ 160,000 - 179,999	52												52	4.67%	4.67%
\$ 180,000 - 199,999	66												66	5.92%	5.92%
\$ 200,000 - 249,999	182												182	16.34%	16.34%
\$ 250,000 - 299,999	208												208	18.67%	18.67%
\$ 300,000 - 349,999	128												128	11.49%	11.49%
\$ 350,000 - 399,999	100												100	8.98%	8.98%
\$ 400,000 - 499,999	111												111	9.96%	9.96%
\$ 500,000 - 599,999	54												54	4.85%	4.85%
\$ 600,000 - 699,999	42												42	3.77%	3.77%
\$ 700,000 - 799,999	23												23	2.06%	2.06%
\$ 800,000 - 899,999	14												14	1.26%	1.26%
\$ 900,000 - 999,999	15												15	1.35%	1.35%
\$ 1,000,000 - and over	37												37	3.32%	3.32%
Current Year	1,114												1,114		
Previous Year	945												945		
Change from last month															
Change from last year	17.88%														
Current YTD	1,114	1,114													
Previous YTD	945	945	945	945	945	945	945	945	945	945	945	945			
% Change YTD	17.88%														



**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	2												2	0.33%	0.33%
\$ 50,000 - 59,999	8												8	1.33%	1.33%
\$ 60,000 - 69,999	18												18	3.00%	3.00%
\$ 70,000 - 79,999	20												20	3.33%	3.33%
\$ 80,000 - 89,999	11												11	1.83%	1.83%
\$ 90,000 - 99,999	18												18	3.00%	3.00%
\$ 100,000 - 119,999	42												42	7.00%	7.00%
\$ 120,000 - 139,999	45												45	7.50%	7.50%
\$ 140,000 - 159,999	47												47	7.83%	7.83%
\$ 160,000 - 179,999	39												39	6.50%	6.50%
\$ 180,000 - 199,999	36												36	6.00%	6.00%
\$ 200,000 - 249,999	58												58	9.67%	9.67%
\$ 250,000 - 299,999	48												48	8.00%	8.00%
\$ 300,000 - 349,999	44												44	7.33%	7.33%
\$ 350,000 - 399,999	37												37	6.17%	6.17%
\$ 400,000 - 499,999	40												40	6.67%	6.67%
\$ 500,000 - 599,999	22												22	3.67%	3.67%
\$ 600,000 - 699,999	19												19	3.17%	3.17%
\$ 700,000 - 799,999	14												14	2.33%	2.33%
\$ 800,000 - 899,999	9												9	1.50%	1.50%
\$ 900,000 - 999,999	6												6	1.00%	1.00%
\$ 1,000,000 - and over	17												17	2.83%	2.83%
Current Year	600												600		
Previous Year	462												462		
Change from last month															
Change from last year	29.87%														
Current YTD	600	600													
Previous YTD	462	462	462	462	462	462	462	462	462	462	462	462			
% Change YTD	29.87%														

Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021
Sales by Price Range - Overall

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	6												6	0.34%	0.34%
\$ 50,000 - 59,999	9												9	0.52%	0.52%
\$ 60,000 - 69,999	22												22	1.26%	1.26%
\$ 70,000 - 79,999	24												24	1.37%	1.37%
\$ 80,000 - 89,999	17												17	0.97%	0.97%
\$ 90,000 - 99,999	22												22	1.26%	1.26%
\$ 100,000 - 119,999	59												59	3.38%	3.38%
\$ 120,000 - 139,999	71												71	4.06%	4.06%
\$ 140,000 - 159,999	93												93	5.32%	5.32%
\$ 160,000 - 179,999	93												93	5.32%	5.32%
\$ 180,000 - 199,999	102												102	5.84%	5.84%
\$ 200,000 - 249,999	240												240	13.74%	13.74%
\$ 250,000 - 299,999	257												257	14.71%	14.71%
\$ 300,000 - 349,999	172												172	9.85%	9.85%
\$ 350,000 - 399,999	137												137	7.84%	7.84%
\$ 400,000 - 499,999	151												151	8.64%	8.64%
\$ 500,000 - 599,999	76												76	4.35%	4.35%
\$ 600,000 - 699,999	61												61	3.49%	3.49%
\$ 700,000 - 799,999	37												37	2.12%	2.12%
\$ 800,000 - 899,999	23												23	1.32%	1.32%
\$ 900,000 - 999,999	21												21	1.20%	1.20%
\$ 1,000,000 - and over	54												54	3.09%	3.09%
Current Year	1,747												1,747		
Previous Year	1,430												1,430		
Change from last month															
Change from last year	22.17%														
Current YTD	1,747	1,747													
Previous YTD	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430			
% Change YTD	22.17%														

Pinellas Realtor® Organization



**Monthly Sales Trend Indicator
2021
Sales by Bedroom Count**

Bedrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
0	5												5	0.29%	0.29%
1	116												116	6.64%	6.64%
2	667												667	38.18%	38.18%
3	657												657	37.61%	37.61%
4	244												244	13.97%	13.97%
5	38												38	2.18%	2.18%
6+	20												20	1.14%	1.14%
Total	1,747	0	0	0	0	0	0	0	0	0	0	0	1,747	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
1	362												362	20.72%	20.72%
2	1,141												1,141	65.31%	65.31%
3	186												186	10.65%	10.65%
4	43												43	2.46%	2.46%
5	6												6	0.34%	0.34%
6+	9												9	0.52%	0.52%
Total	1,747	0	0	0	0	0	0	0	0	0	0	0	1,747	100.00%	100.00%

Pinellas Realtor® Organization



Monthly Sales Trend Indicator
2021
Sales by Housing Style

Style	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
Single Family Residence	1,065												1,065	60.96%	60.96%
Condominium	501												501	28.68%	28.68%
Townhouse	99												99	5.67%	5.67%
Villa	49												49	2.80%	2.80%
Manufactured Home	25												25	1.43%	1.43%
Dock-Rackominium	7												7	0.40%	0.40%
1/2 Duplex	1												1	0.06%	0.06%
Total	1,747	0	0	0	0	0	0	0	0	0	0	0	1,747	100.00%	100.00%



Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - January 1 to January 31, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	6	0.34%	110,633	34,317	31.00%	29	10	1.7
\$ 50,000 - 59,999	9	0.52%	59,566	54,144	91.00%	68	20	2.2
\$ 60,000 - 69,999	22	1.26%	71,548	64,327	90.00%	70	36	1.6
\$ 70,000 - 79,999	24	1.37%	78,629	74,350	95.00%	47	48	2.0
\$ 80,000 - 89,999	17	0.97%	90,288	84,141	93.00%	50	51	3.0
\$ 90,000 - 99,999	22	1.26%	101,991	95,041	93.00%	57	57	2.6
\$ 100,000 - 119,999	59	3.38%	115,545	110,304	95.00%	47	105	1.8
\$ 120,000 - 139,999	71	4.06%	135,249	130,196	96.00%	43	120	1.7
\$ 140,000 - 159,999	93	5.32%	154,366	148,749	96.00%	53	125	1.3
\$ 160,000 - 179,999	93	5.32%	174,040	169,653	97.00%	35	128	1.4
\$ 180,000 - 199,999	102	5.84%	193,207	189,022	98.00%	32	111	1.1
\$ 200,000 - 249,999	240	13.74%	230,559	226,036	98.00%	33	237	1.0
\$ 250,000 - 299,999	257	14.71%	278,620	273,865	98.00%	38	262	1.0
\$ 300,000 - 349,999	172	9.85%	329,743	325,415	99.00%	31	179	1.0
\$ 350,000 - 399,999	137	7.84%	376,759	373,079	99.00%	45	150	1.1
\$ 400,000 - 499,999	151	8.64%	449,354	440,160	98.00%	53	185	1.2
\$ 500,000 - 599,999	76	4.35%	557,184	543,592	98.00%	53	109	1.4
\$ 600,000 - 699,999	61	3.49%	663,019	647,514	98.00%	49	92	1.5
\$ 700,000 - 799,999	37	2.12%	749,839	741,197	99.00%	53	73	2.0
\$ 800,000 - 899,999	23	1.32%	849,216	835,861	98.00%	71	77	3.4
\$ 900,000 - 999,999	21	1.20%	960,185	948,257	99.00%	42	41	2.0
\$ 1,000,000 - and over	54	3.09%	1,752,607	1,676,503	96.00%	106	276	5.1
Totals	1,747	100.00%	356,670	348,106	98.00%	44	2,492	1.4

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The STELLARMLS is in any way responsible for its accuracy.



Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to January 31, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	6	0.34%	110,633	34,317	31.00%	29	10	1.7
\$ 50,000 - 59,999	9	0.52%	59,566	54,144	91.00%	68	20	2.2
\$ 60,000 - 69,999	22	1.26%	71,548	64,327	90.00%	70	36	1.6
\$ 70,000 - 79,999	24	1.37%	78,629	74,350	95.00%	47	48	2.0
\$ 80,000 - 89,999	17	0.97%	90,288	84,141	93.00%	50	51	3.0
\$ 90,000 - 99,999	22	1.26%	101,991	95,041	93.00%	57	57	2.6
\$ 100,000 - 119,999	59	3.38%	115,545	110,304	95.00%	47	105	1.8
\$ 120,000 - 139,999	71	4.06%	135,249	130,196	96.00%	43	120	1.7
\$ 140,000 - 159,999	93	5.32%	154,366	148,749	96.00%	53	125	1.3
\$ 160,000 - 179,999	93	5.32%	174,040	169,653	97.00%	35	128	1.4
\$ 180,000 - 199,999	102	5.84%	193,207	189,022	98.00%	32	111	1.1
\$ 200,000 - 249,999	240	13.74%	230,559	226,036	98.00%	33	237	1.0
\$ 250,000 - 299,999	257	14.71%	278,620	273,865	98.00%	38	262	1.0
\$ 300,000 - 349,999	172	9.85%	329,743	325,415	99.00%	31	179	1.0
\$ 350,000 - 399,999	137	7.84%	376,759	373,079	99.00%	45	150	1.1
\$ 400,000 - 499,999	151	8.64%	449,354	440,160	98.00%	53	185	1.2
\$ 500,000 - 599,999	76	4.35%	557,184	543,592	98.00%	53	109	1.4
\$ 600,000 - 699,999	61	3.49%	663,019	647,514	98.00%	49	92	1.5
\$ 700,000 - 799,999	37	2.12%	749,839	741,197	99.00%	53	73	2.0
\$ 800,000 - 899,999	23	1.32%	849,216	835,861	98.00%	71	77	3.4
\$ 900,000 - 999,999	21	1.20%	960,185	948,257	99.00%	42	41	2.0
\$ 1,000,000 - and over	54	3.09%	1,752,607	1,676,503	96.00%	106	276	5.1
Totals	1,747	100.00%	356,670	348,106	98.00%	44	2,492	1.4

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The STELLARMLS is in any way responsible for its accuracy.

Pinellas Realtor® Organization
Four Year Sales and Inventory History 2017 - 2021
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
2/1/2017	1,654	264,603	253,931	96%	77	7,934	4.8
3/1/2017	2,405	264,649	253,836	96%	67	7,991	3.3
4/1/2017	2,176	275,668	264,978	96%	70	7,718	3.5
5/1/2017	2,356	280,196	268,917	96%	59	7,668	3.3
6/1/2017	2,414	296,811	285,599	96%	56	7,714	3.2
7/1/2017	2,046	280,204	270,298	96%	52	7,590	3.7
8/1/2017	2,080	273,806	262,658	96%	56	7,530	3.6
9/1/2017	1,573	277,182	265,287	96%	57	7,311	4.6
10/1/2017	1,712	266,768	257,233	96%	56	7,296	4.3
11/1/2017	1,690	261,986	251,407	96%	58	7,418	4.4
12/1/2017	1,942	281,276	269,108	96%	55	7,110	3.7
1/1/2018	1,453	281,789	270,655	96%	65	7,166	4.9
2/1/2018	1,615	290,876	279,369	96%	57	7,294	4.5
3/1/2018	2,139	296,762	285,410	96%	55	7,281	3.4
4/1/2018	2,209	301,018	289,641	96%	53	7,316	3.3
5/1/2018	2,290	294,245	283,354	96%	48	7,312	3.2
6/1/2018	2,217	307,104	294,656	96%	48	7,343	3.3
7/1/2018	2,043	287,431	277,883	97%	50	7,153	3.5
8/1/2018	2,193	294,499	282,260	96%	50	7,164	3.3
9/1/2018	1,688	297,022	286,069	96%	52	7,159	4.2
10/1/2018	1,826	291,722	280,657	96%	49	7,476	4.1
11/1/2018	1,714	317,785	306,168	96%	44	7,843	4.6
12/1/2018	1,763	321,881	309,909	96%	38	7,747	4.4
1/1/2019	1,275	349,826	334,930	96%	39	7,957	6.2
2/1/2019	1,671	340,750	327,566	96%	43	7,997	4.8
3/1/2019	2,108	329,017	317,974	97%	57	7,527	3.6
4/1/2019	2,240	314,412	302,318	96%	62	7,061	3.2
5/1/2019	2,401	316,221	303,208	96%	61	6,735	2.8
6/1/2019	2,128	310,278	298,801	96%	55	6,428	3.0
7/1/2019	2,202	311,624	299,626	96%	54	6,121	2.8
8/1/2019	2,053	327,013	315,058	96%	58	5,761	2.8
9/1/2019	1,832	307,679	296,071	96%	53	5,716	3.1
10/1/2019	1,830	306,514	296,404	97%	50	5,734	3.1
11/1/2019	1,717	300,545	288,226	96%	54	5,583	3.3
12/1/2019	1,971	317,919	305,435	96%	58	5,365	2.7
1/1/2020	1,431	307,921	296,033	96%	54	5,411	3.8
2/1/2020	1,734	325,342	313,076	96%	53	5,388	3.1
3/1/2020	2,106	322,983	309,793	96%	52	5,772	2.7
4/1/2020	1,583	318,184	307,498	97%	49	5,582	3.5
5/1/2020	1,399	319,954	306,472	96%	51	5,042	3.6
6/1/2020	2,108	350,061	335,089	96%	60	4,411	2.1
7/1/2020	2,477	352,153	340,962	97%	59	4,186	1.7
8/1/2020	2,223	359,790	349,970	97%	54	3,948	1.8
9/1/2020	2,150	371,062	361,453	97%	46	3,807	1.8
10/1/2020	2,286	372,504	363,459	98%	42	3,842	1.7
11/1/2020	1,997	368,939	360,320	98%	42	3,632	1.8
12/1/2020	2,213	372,210	361,352	97%	42	3,178	1.4
1/1/2021	1,747	356,670	348,106	98%	44	2,492	1.4



Board/Association: Pinellas Suncoast

State: FL

Month: January

Year: 2021

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:

Fax:

Questions:

data@realtors.org

202-383-7568

202-383-1276

Single-Family Units Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
\$ 1 - \$ 29,999	1			1
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999				
\$ 50,000 - \$ 59,999	1			1
\$ 60,000 - \$ 69,999	1	1		2
\$ 70,000 - \$ 79,999				
\$ 80,000 - \$ 89,999	4			4
\$ 90,000 - \$ 99,999	2			2
\$ 100,000 - \$ 119,999	10	3		13
\$ 120,000 - \$ 139,999	14	7	1	22
\$ 140,000 - \$ 159,999	29	7	1	37
\$ 160,000 - \$ 179,999	27	21	4	52
\$ 180,000 - \$ 199,999	36	28	2	66
\$ 200,000 - \$ 249,999	79	84	19	182
\$ 250,000 - \$ 299,999	50	128	30	208
\$ 300,000 - \$ 399,999	33	126	69	228
\$ 400,000 - \$ 499,999	13	52	46	111
\$ 500,000 - \$ 549,999	4	11	17	32
\$ 550,000 - \$ 599,999		12	10	22
\$ 600,000 - \$ 699,999	2	11	29	42
\$ 700,000 - \$ 799,999		7	16	23
\$ 800,000 - \$ 899,999	1	4	9	14
\$ 900,000 - \$ 999,999	1	5	9	15
\$ 1,000,000 - and over		9	28	37
Totals:	308	516	290	1114

Condominium / Cooperative Units Number of Bedrooms

	2 or less	3	4 or more	Total
	2			2
	8			8
	18			18
	20			20
	11			11
	18			18
	40	2		42
	43	2		45
	44	3		47
	35	4		39
	27	9		36
	50	8		58
	28	19	1	48
	47	34		81
	28	10	2	40
	14	1	1	16
	4	2		6
	8	11		19
	5	9		14
	2	7		9
	2	4		6
	6	11		17
	460	136	4	600

Active Listings

(Unsold Homes)

Single-Family Listings Condo/Co-op Listings

	1
1	5
	18
	28
6	35
9	36
6	45
13	79
12	96
27	84
48	67
54	47
135	82
151	85
210	106
116	56
30	17
32	27
42	45
43	27
42	31
22	18
176	94
1175	1129

Sales Pending

(Under Contract)

Single-Family Listings Condo/Co-op Listings

During Month During Month

1	2
	4
2	19
5	22
8	21
13	32
16	53
30	64
54	66
51	65
76	60
221	92
265	70
310	96
145	59
50	18
52	19
66	28
32	29
26	18
19	7
65	46
1507	890

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	720	336
31 - 60	176	107
61 - 90	90	48
91 - 120	52	40
121 - and over	76	69
Totals	1,114	600

