

**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	1	3	2										6	0.14%	0.16%
\$ 50,000 - 59,999	1	0	0										1	0.00%	0.03%
\$ 60,000 - 69,999	2	3	3										8	0.21%	0.21%
\$ 70,000 - 79,999	0	7	3										10	0.21%	0.26%
\$ 80,000 - 89,999	4	7	3										14	0.21%	0.37%
\$ 90,000 - 99,999	2	13	6										21	0.41%	0.56%
\$ 100,000 - 119,999	13	11	24										48	1.64%	1.27%
\$ 120,000 - 139,999	22	25	26										73	1.78%	1.93%
\$ 140,000 - 159,999	37	37	45										119	3.08%	3.15%
\$ 160,000 - 179,999	52	53	61										166	4.17%	4.39%
\$ 180,000 - 199,999	66	58	72										196	4.92%	5.19%
\$ 200,000 - 249,999	182	182	214										578	14.64%	15.29%
\$ 250,000 - 299,999	209	210	232										651	15.87%	17.22%
\$ 300,000 - 349,999	130	138	177										445	12.11%	11.77%
\$ 350,000 - 399,999	99	111	142										352	9.71%	9.31%
\$ 400,000 - 499,999	111	117	141										369	9.64%	9.76%
\$ 500,000 - 599,999	54	71	95										220	6.50%	5.82%
\$ 600,000 - 699,999	42	54	55										151	3.76%	3.99%
\$ 700,000 - 799,999	23	36	35										94	2.39%	2.49%
\$ 800,000 - 899,999	14	21	25										60	1.71%	1.59%
\$ 900,000 - 999,999	15	7	13										35	0.89%	0.93%
\$ 1,000,000 - and over	37	38	88										163	6.02%	4.31%
Current Year	1,116	1,202	1,462										3,780		
Previous Year	945	1,108	1,400										3,453		
Change from last month		7.71%	21.63%												
Change from last year	18.10%	8.48%	4.43%												
Current YTD	1,116	2,318	3,780												
Previous YTD	945	2,053	3,453	3,453	3,453	3,453	3,453	3,453	3,453	3,453	3,453	3,453			
% Change YTD	18.10%	12.91%	9.47%												

**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	2	5	6										13	0.65%	0.59%
\$ 50,000 - 59,999	8	8	8										24	0.87%	1.08%
\$ 60,000 - 69,999	18	20	25										63	2.71%	2.84%
\$ 70,000 - 79,999	20	14	19										53	2.06%	2.39%
\$ 80,000 - 89,999	11	29	22										62	2.39%	2.79%
\$ 90,000 - 99,999	18	25	22										65	2.39%	2.93%
\$ 100,000 - 119,999	42	49	67										158	7.27%	7.12%
\$ 120,000 - 139,999	45	52	65										162	7.06%	7.30%
\$ 140,000 - 159,999	47	61	69										177	7.49%	7.98%
\$ 160,000 - 179,999	39	45	80										164	8.69%	7.39%
\$ 180,000 - 199,999	37	41	48										126	5.21%	5.68%
\$ 200,000 - 249,999	58	67	101										226	10.97%	10.18%
\$ 250,000 - 299,999	48	43	74										165	8.03%	7.44%
\$ 300,000 - 349,999	44	43	66										153	7.17%	6.89%
\$ 350,000 - 399,999	37	32	57										126	6.19%	5.68%
\$ 400,000 - 499,999	40	46	54										140	5.86%	6.31%
\$ 500,000 - 599,999	22	29	36										87	3.91%	3.92%
\$ 600,000 - 699,999	19	20	28										67	3.04%	3.02%
\$ 700,000 - 799,999	14	14	25										53	2.71%	2.39%
\$ 800,000 - 899,999	9	14	15										38	1.63%	1.71%
\$ 900,000 - 999,999	6	7	9										22	0.98%	0.99%
\$ 1,000,000 - and over	17	33	25										75	2.71%	3.38%
Current Year	601	697	921										2,219		
Previous Year	462	598	670										1,730		
Change from last month		15.97%	32.14%												
Change from last year	30.09%	16.56%	37.46%												
Current YTD	601	1,298	2,219												
Previous YTD	462	1,060	1,730	1,730	1,730	1,730	1,730	1,730	1,730	1,730	1,730	1,730			
% Change YTD	30.09%	22.45%	28.27%												

**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021
Sales by Price Range - Overall**

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	6	10	9										25	0.37%	0.41%
\$ 50,000 - 59,999	9	11	12										32	0.49%	0.52%
\$ 60,000 - 69,999	22	26	32										80	1.31%	1.31%
\$ 70,000 - 79,999	24	25	27										76	1.11%	1.24%
\$ 80,000 - 89,999	17	38	32										87	1.31%	1.42%
\$ 90,000 - 99,999	22	42	31										95	1.27%	1.55%
\$ 100,000 - 119,999	59	66	95										220	3.90%	3.59%
\$ 120,000 - 139,999	71	82	94										247	3.86%	4.03%
\$ 140,000 - 159,999	93	100	121										314	4.97%	5.13%
\$ 160,000 - 179,999	93	99	144										336	5.91%	5.49%
\$ 180,000 - 199,999	103	101	123										327	5.05%	5.34%
\$ 200,000 - 249,999	241	250	322										813	13.22%	13.28%
\$ 250,000 - 299,999	258	254	307										819	12.61%	13.37%
\$ 300,000 - 349,999	174	184	243										601	9.98%	9.81%
\$ 350,000 - 399,999	136	143	199										478	8.17%	7.81%
\$ 400,000 - 499,999	151	163	195										509	8.01%	8.31%
\$ 500,000 - 599,999	76	100	131										307	5.38%	5.01%
\$ 600,000 - 699,999	61	74	83										218	3.41%	3.56%
\$ 700,000 - 799,999	37	50	60										147	2.46%	2.40%
\$ 800,000 - 899,999	23	35	40										98	1.64%	1.60%
\$ 900,000 - 999,999	21	14	22										57	0.90%	0.93%
\$ 1,000,000 - and over	54	71	113										238	4.64%	3.89%
Current Year	1,751	1,938	2,435										6,124		
Previous Year	1,430	1,732	2,103										5,265		
Change from last month		10.68%	25.64%												
Change from last year	22.45%	11.89%	15.79%												
Current YTD	1,751	3,689	6,124												
Previous YTD	1,430	3,162	5,265	5,265	5,265	5,265	5,265	5,265	5,265	5,265	5,265	5,265			
% Change YTD	22.45%	16.67%	16.32%												

**Monthly Sales Trend Indicator
2021
Sales by Bedroom Count**

Bedrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
0	5	6	3										14	0.12%	0.23%
1	116	142	196										454	8.05%	7.41%
2	668	782	977										2,427	40.12%	39.63%
3	660	706	842										2,208	34.58%	36.05%
4	244	250	333										827	13.68%	13.50%
5	38	44	70										152	2.87%	2.48%
6+	20	8	14										42	0.57%	0.69%
Total	1,751	1,938	2,435	0	0	0	0	0	0	0	0	0	6,124	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
1	362	439	555										1,356	22.79%	22.14%
2	1,145	1,244	1,523										3,912	62.55%	63.88%
3	186	197	279										662	11.46%	10.81%
4	43	43	50										136	2.05%	2.22%
5	6	10	20										36	0.82%	0.59%
6+	9	5	8										22	0.33%	0.36%
Total	1,751	1,938	2,435	0	0	0	0	0	0	0	0	0	6,124	100.00%	100.00%

Pinellas Realtor® Organization

Monthly Sales Trend Indicator
2021
Sales by Housing Style

Style	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
Single Family Residence	1,067	1,129	1,376										3,572	56.51%	58.33%
Condominium	502	583	766										1,851	31.46%	30.23%
Townhouse	99	114	155										368	6.37%	6.01%
Villa	49	73	86										208	3.53%	3.40%
Manufactured Home	26	37	51										114	2.09%	1.86%
Dock-Rackominium	7	2	1										10	0.04%	0.16%
1/2 Duplex	1	0	0										1	0.00%	0.02%
Total	1,751	1,938	2,435	0	0	0	0	0	0	0	0	0	6,124	100.00%	100.00%

Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - March 1 to March 31, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	9	0.37%	584,722	13,602	2.00%	118	6	0.7
\$ 50,000 - 59,999	12	0.49%	59,892	54,283	91.00%	45	10	0.8
\$ 60,000 - 69,999	32	1.31%	67,469	64,855	96.00%	82	19	0.6
\$ 70,000 - 79,999	27	1.11%	77,813	74,130	95.00%	65	29	1.1
\$ 80,000 - 89,999	32	1.31%	87,363	84,272	96.00%	49	36	1.1
\$ 90,000 - 99,999	31	1.27%	97,449	93,771	96.00%	70	46	1.5
\$ 100,000 - 119,999	95	3.90%	113,972	110,286	97.00%	61	62	0.7
\$ 120,000 - 139,999	94	3.86%	131,430	129,865	99.00%	66	96	1.0
\$ 140,000 - 159,999	121	4.97%	152,667	148,607	97.00%	41	83	0.7
\$ 160,000 - 179,999	144	5.91%	171,616	168,767	98.00%	35	98	0.7
\$ 180,000 - 199,999	123	5.05%	192,237	189,374	99.00%	48	81	0.7
\$ 200,000 - 249,999	322	13.22%	228,012	224,168	98.00%	36	158	0.5
\$ 250,000 - 299,999	307	12.61%	273,518	272,505	100.00%	37	193	0.6
\$ 300,000 - 349,999	243	9.98%	326,028	323,294	99.00%	39	152	0.6
\$ 350,000 - 399,999	199	8.17%	373,565	372,044	100.00%	34	147	0.7
\$ 400,000 - 499,999	195	8.01%	449,554	444,193	99.00%	48	161	0.8
\$ 500,000 - 599,999	131	5.38%	548,014	541,750	99.00%	38	98	0.8
\$ 600,000 - 699,999	83	3.41%	646,464	642,733	99.00%	31	68	0.8
\$ 700,000 - 799,999	60	2.46%	777,200	744,678	96.00%	50	58	1.0
\$ 800,000 - 899,999	40	1.64%	860,780	845,358	98.00%	47	46	1.2
\$ 900,000 - 999,999	22	0.90%	967,764	949,348	98.00%	63	33	1.5
\$ 1,000,000 - and over	113	4.64%	1,949,524	1,869,159	96.00%	112	231	2.0
Totals	2,435	100.00%	391,287	381,390	97.00%	46	1,911	0.8

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The STELLARMLS is in any way responsible for its accuracy.

Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to March 31, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	25	0.41%	464,728	25,151	5.00%	85	6	0.7
\$ 50,000 - 59,999	32	0.52%	59,928	54,603	91.00%	54	10	0.9
\$ 60,000 - 69,999	80	1.31%	69,192	64,799	94.00%	78	19	0.7
\$ 70,000 - 79,999	76	1.24%	79,924	74,201	93.00%	52	29	1.1
\$ 80,000 - 89,999	87	1.42%	87,945	84,049	96.00%	48	36	1.2
\$ 90,000 - 99,999	95	1.55%	98,848	94,509	96.00%	57	46	1.5
\$ 100,000 - 119,999	220	3.59%	114,640	110,429	96.00%	53	62	0.9
\$ 120,000 - 139,999	247	4.03%	133,476	129,871	97.00%	54	96	1.2
\$ 140,000 - 159,999	314	5.13%	154,257	149,197	97.00%	42	83	0.8
\$ 160,000 - 179,999	336	5.49%	172,817	169,453	98.00%	35	98	0.9
\$ 180,000 - 199,999	327	5.34%	193,071	189,208	98.00%	45	81	0.7
\$ 200,000 - 249,999	813	13.28%	228,608	224,354	98.00%	36	158	0.6
\$ 250,000 - 299,999	819	13.37%	275,389	272,961	99.00%	38	193	0.7
\$ 300,000 - 349,999	601	9.81%	327,231	323,725	99.00%	36	152	0.8
\$ 350,000 - 399,999	478	7.81%	375,056	371,500	99.00%	40	147	0.9
\$ 400,000 - 499,999	509	8.31%	448,357	441,619	98.00%	51	161	1.0
\$ 500,000 - 599,999	307	5.01%	551,808	543,237	98.00%	46	98	1.0
\$ 600,000 - 699,999	218	3.56%	651,506	643,513	99.00%	47	68	0.9
\$ 700,000 - 799,999	147	2.40%	764,302	743,186	97.00%	61	58	1.2
\$ 800,000 - 899,999	98	1.60%	854,908	839,365	98.00%	64	46	1.4
\$ 900,000 - 999,999	57	0.93%	966,749	946,125	98.00%	54	33	1.7
\$ 1,000,000 - and over	238	3.89%	1,821,783	1,750,632	96.00%	109	231	2.9
Totals	6,124	100.00%	372,604	363,086	97.00%	46	1,911	0.9

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The STELLARMLS is in any way responsible for its accuracy.

Pinellas Realtor® Organization
Four Year Sales and Inventory History 2017 - 2021
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
4/1/2017	2,176	275,668	264,978	96%	63	7,606	3.5
5/1/2017	2,356	280,196	268,917	96%	58	7,548	3.2
6/1/2017	2,414	296,811	285,599	96%	53	7,577	3.1
7/1/2017	2,046	280,204	270,298	96%	50	7,435	3.6
8/1/2017	2,080	273,806	262,658	96%	53	7,356	3.5
9/1/2017	1,573	277,182	265,287	96%	54	7,144	4.5
10/1/2017	1,712	266,768	257,233	96%	53	7,136	4.2
11/1/2017	1,690	261,986	251,407	96%	56	7,268	4.3
12/1/2017	1,942	281,276	269,108	96%	54	6,963	3.6
1/1/2018	1,453	281,789	270,655	96%	62	7,024	4.8
2/1/2018	1,615	290,876	279,369	96%	57	7,145	4.4
3/1/2018	2,139	296,762	285,410	96%	55	7,139	3.3
4/1/2018	2,209	301,018	289,641	96%	53	7,166	3.2
5/1/2018	2,290	294,245	283,354	96%	48	7,175	3.1
6/1/2018	2,217	307,104	294,656	96%	47	7,223	3.3
7/1/2018	2,043	287,431	277,883	97%	50	7,042	3.4
8/1/2018	2,193	294,499	282,260	96%	50	7,074	3.2
9/1/2018	1,688	297,022	286,069	96%	52	7,081	4.2
10/1/2018	1,826	291,722	280,657	96%	52	7,400	4.1
11/1/2018	1,714	317,785	306,168	96%	48	7,763	4.5
12/1/2018	1,763	321,881	309,909	96%	43	7,658	4.3
1/1/2019	1,275	349,826	334,930	96%	47	7,864	6.2
2/1/2019	1,671	340,750	327,566	96%	48	7,898	4.7
3/1/2019	2,108	329,017	317,974	97%	56	7,419	3.5
4/1/2019	2,240	314,412	302,318	96%	60	6,946	3.1
5/1/2019	2,401	316,221	303,208	96%	59	6,626	2.8
6/1/2019	2,128	310,278	298,801	96%	55	6,339	3.0
7/1/2019	2,202	311,624	299,626	96%	53	6,058	2.8
8/1/2019	2,053	327,013	315,058	96%	57	5,694	2.8
9/1/2019	1,832	307,679	296,071	96%	53	5,658	3.1
10/1/2019	1,830	306,514	296,404	97%	50	5,682	3.1
11/1/2019	1,717	300,545	288,226	96%	53	5,534	3.2
12/1/2019	1,971	317,919	305,435	96%	58	5,329	2.7
1/1/2020	1,431	307,921	296,033	96%	57	5,387	3.8
2/1/2020	1,734	325,342	313,076	96%	55	5,363	3.1
3/1/2020	2,106	322,983	309,793	96%	54	5,757	2.7
4/1/2020	1,583	318,184	307,498	97%	49	5,584	3.5
5/1/2020	1,399	319,954	306,472	96%	51	5,061	3.6
6/1/2020	2,108	350,061	335,089	96%	60	4,430	2.1
7/1/2020	2,477	352,153	340,962	97%	59	4,207	1.7
8/1/2020	2,223	359,790	349,970	97%	54	3,975	1.8
9/1/2020	2,150	371,062	361,453	97%	46	3,843	1.8
10/1/2020	2,286	372,504	363,459	98%	42	3,892	1.7
11/1/2020	1,998	368,861	360,210	98%	42	3,700	1.9
12/1/2020	2,213	372,210	361,348	97%	42	3,288	1.5
1/1/2021	1,751	356,467	347,841	98%	44	2,783	1.6
2/1/2021	1,938	363,710	353,862	97%	48	2,305	1.2
3/1/2021	2,435	391,287	381,390	97%	46	1,911	0.8



Board/Association: Pinellas SuncoastState: FLMonth: MarchYear: 2021

National Association of Realtors®

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202-383-7568

Questions:

202-383-1276

Single-Family Units Number of Bedrooms

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$ 1 - \$ 29,999	1		1	2
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999				
\$ 50,000 - \$ 59,999				
\$ 60,000 - \$ 69,999	3			3
\$ 70,000 - \$ 79,999	3			3
\$ 80,000 - \$ 89,999	3			3
\$ 90,000 - \$ 99,999	5	1		6
\$ 100,000 - \$ 119,999	18	6		24
\$ 120,000 - \$ 139,999	19	7		26
\$ 140,000 - \$ 159,999	31	14		45
\$ 160,000 - \$ 179,999	43	17	1	61
\$ 180,000 - \$ 199,999	29	39	4	72
\$ 200,000 - \$ 249,999	93	102	19	214
\$ 250,000 - \$ 299,999	75	122	35	232
\$ 300,000 - \$ 399,999	42	197	80	319
\$ 400,000 - \$ 499,999	14	66	61	141
\$ 500,000 - \$ 549,999	7	21	33	61
\$ 550,000 - \$ 599,999	1	6	27	34
\$ 600,000 - \$ 699,999	7	21	27	55
\$ 700,000 - \$ 799,999	4	15	16	35
\$ 800,000 - \$ 899,999	1	12	12	25
\$ 900,000 - \$ 999,999		3	10	13
\$ 1,000,000 - and over	3	16	69	88
Totals:	402	665	395	1462

Condominium / Cooperative Units Number of Bedrooms

PRICE RANGE	2 or	3	4	Total
	less		or more	
\$ 1 - \$ 29,999	3	2		5
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999	1			1
\$ 50,000 - \$ 59,999	8			8
\$ 60,000 - \$ 69,999	25			25
\$ 70,000 - \$ 79,999	19			19
\$ 80,000 - \$ 89,999	22			22
\$ 90,000 - \$ 99,999	21	1		22
\$ 100,000 - \$ 119,999	66	1		67
\$ 120,000 - \$ 139,999	60	5		65
\$ 140,000 - \$ 159,999	66	3		69
\$ 160,000 - \$ 179,999	73	7		80
\$ 180,000 - \$ 199,999	44	4		48
\$ 200,000 - \$ 249,999	82	19		101
\$ 250,000 - \$ 299,999	53	20	1	74
\$ 300,000 - \$ 399,999	85	32	6	123
\$ 400,000 - \$ 499,999	36	17	1	54
\$ 500,000 - \$ 549,999	14	4	2	20
\$ 550,000 - \$ 599,999	10	5	1	16
\$ 600,000 - \$ 699,999	18	9	1	28
\$ 700,000 - \$ 799,999	12	12	1	25
\$ 800,000 - \$ 899,999	4	10	1	15
\$ 900,000 - \$ 999,999	3	4	2	9
\$ 1,000,000 - and over	6	15	4	25
Totals:	731	170	20	921

Active Listings

(Unsold Homes)

Single-Family Listings Condo/Co-op Listings

Single-Family Listings	Condo/Co-op Listings
	3
	6
	15
4	22
4	27
5	33
6	49
14	73
22	53
43	48
44	31
102	46
129	55
195	82
106	49
29	18
33	16
42	25
34	21
24	17
25	8
144	79
1005	776

Sales Pending

(Under Contract)

Single-Family Listings Condo/Co-op Listings

Single-Family Listings	Condo/Co-op Listings
1	4
	1
	5
1	12
2	19
7	18
7	28
7	29
12	40
35	80
42	68
50	65
64	55
209	100
226	83
329	116
181	63
36	15
39	17
47	43
37	21
27	24
23	12
98	36
1480	954

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	1,013	519
31 - 60	172	120
61 - 90	99	87
91 - 120	61	69
121 - and over	117	126
Totals	1,462	921

