

**Pinellas Realtor® Organization  
Monthly Sales Trend Indicator  
2021**

**Sales by Price Range - Single Family Homes & Villas**

<b>Price Range</b>	<b>Jan-21</b>	<b>Feb-21</b>	<b>Mar-21</b>	<b>Apr-21</b>	<b>May-21</b>	<b>Jun-21</b>	<b>Jul-21</b>	<b>Aug-21</b>	<b>Sep-21</b>	<b>Oct-21</b>	<b>Nov-21</b>	<b>Dec-21</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
\$ 1 - 49,999	1	4	2	1	2								<b>10</b>	0.14%	0.15%
\$ 50,000 - 59,999	1	0	0	0	3								<b>4</b>	0.21%	0.06%
\$ 60,000 - 69,999	2	3	3	2	3								<b>13</b>	0.21%	0.19%
\$ 70,000 - 79,999	0	7	4	10	2								<b>23</b>	0.14%	0.34%
\$ 80,000 - 89,999	4	7	3	4	2								<b>20</b>	0.14%	0.29%
\$ 90,000 - 99,999	2	13	7	5	6								<b>33</b>	0.41%	0.48%
\$ 100,000 - 119,999	13	11	25	14	10								<b>73</b>	0.69%	1.07%
\$ 120,000 - 139,999	22	26	30	22	23								<b>123</b>	1.58%	1.80%
\$ 140,000 - 159,999	37	37	51	49	34								<b>208</b>	2.34%	3.04%
\$ 160,000 - 179,999	52	53	62	61	47								<b>275</b>	3.23%	4.02%
\$ 180,000 - 199,999	66	58	76	58	49								<b>307</b>	3.37%	4.48%
\$ 200,000 - 249,999	182	184	224	206	172								<b>968</b>	11.84%	14.14%
\$ 250,000 - 299,999	209	210	243	229	224								<b>1,115</b>	15.42%	16.29%
\$ 300,000 - 349,999	130	138	189	183	181								<b>821</b>	12.46%	11.99%
\$ 350,000 - 399,999	99	111	151	140	148								<b>649</b>	10.19%	9.48%
\$ 400,000 - 499,999	111	117	157	206	221								<b>812</b>	15.21%	11.86%
\$ 500,000 - 599,999	54	71	99	85	98								<b>407</b>	6.74%	5.95%
\$ 600,000 - 699,999	42	54	57	53	69								<b>275</b>	4.75%	4.02%
\$ 700,000 - 799,999	23	36	37	42	34								<b>172</b>	2.34%	2.51%
\$ 800,000 - 899,999	14	21	27	36	23								<b>121</b>	1.58%	1.77%
\$ 900,000 - 999,999	15	7	13	21	23								<b>79</b>	1.58%	1.15%
\$ 1,000,000 - and over	37	38	90	94	79								<b>338</b>	5.44%	4.94%
<b>Current Year</b>	<b>1,116</b>	<b>1,206</b>	<b>1,550</b>	<b>1,521</b>	<b>1,453</b>								<b>6,846</b>		
Previous Year	945	1,108	1,400	1,100	958								5,511		
Change from last month		8.06%	28.52%	-1.87%	-4.47%										
<b>Change from last year</b>	<b>18.10%</b>	<b>8.84%</b>	<b>10.71%</b>	<b>38.27%</b>	<b>51.67%</b>										
<b>Current YTD</b>	<b>1,116</b>	<b>2,322</b>	<b>3,872</b>	<b>5,393</b>	<b>6,846</b>										
Previous YTD	945	2,053	3,453	4,553	5,511	5,511	5,511	5,511	5,511	5,511	5,511	5,511			
<b>% Change YTD</b>	<b>18.10%</b>	<b>13.10%</b>	<b>12.13%</b>	<b>18.45%</b>	<b>24.22%</b>										

**Pinellas Realtor® Organization  
Monthly Sales Trend Indicator  
2021**

**Sales by Price Range - Condominiums, Townhouses and Co-Ops**

<b>Price Range</b>	<b>Jan-21</b>	<b>Feb-21</b>	<b>Mar-21</b>	<b>Apr-21</b>	<b>May-21</b>	<b>Jun-21</b>	<b>Jul-21</b>	<b>Aug-21</b>	<b>Sep-21</b>	<b>Oct-21</b>	<b>Nov-21</b>	<b>Dec-21</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
\$ 1 - 49,999	2	5	6	6	5								<b>24</b>	0.63%	0.59%
\$ 50,000 - 59,999	8	8	8	11	7								<b>42</b>	0.88%	1.04%
\$ 60,000 - 69,999	18	20	25	20	7								<b>90</b>	0.88%	2.22%
\$ 70,000 - 79,999	20	14	19	30	16								<b>99</b>	2.01%	2.44%
\$ 80,000 - 89,999	11	29	22	30	23								<b>115</b>	2.89%	2.84%
\$ 90,000 - 99,999	18	25	23	22	34								<b>122</b>	4.27%	3.01%
\$ 100,000 - 119,999	42	49	70	49	51								<b>261</b>	6.40%	6.43%
\$ 120,000 - 139,999	45	52	71	71	61								<b>300</b>	7.65%	7.40%
\$ 140,000 - 159,999	47	61	71	72	58								<b>309</b>	7.28%	7.62%
\$ 160,000 - 179,999	39	45	84	71	56								<b>295</b>	7.03%	7.27%
\$ 180,000 - 199,999	37	41	48	64	43								<b>233</b>	5.40%	5.74%
\$ 200,000 - 249,999	58	67	105	100	77								<b>407</b>	9.66%	10.03%
\$ 250,000 - 299,999	48	43	76	88	66								<b>321</b>	8.28%	7.91%
\$ 300,000 - 349,999	44	44	66	65	46								<b>265</b>	5.77%	6.53%
\$ 350,000 - 399,999	37	32	59	54	54								<b>236</b>	6.78%	5.82%
\$ 400,000 - 499,999	40	46	60	64	50								<b>260</b>	6.27%	6.41%
\$ 500,000 - 599,999	22	29	38	47	41								<b>177</b>	5.14%	4.36%
\$ 600,000 - 699,999	19	20	29	34	30								<b>132</b>	3.76%	3.25%
\$ 700,000 - 799,999	14	14	26	26	19								<b>99</b>	2.38%	2.44%
\$ 800,000 - 899,999	9	14	15	26	21								<b>85</b>	2.63%	2.10%
\$ 900,000 - 999,999	6	7	9	12	7								<b>41</b>	0.88%	1.01%
\$ 1,000,000 - and over	17	33	27	41	25								<b>143</b>	3.14%	3.53%
<b>Current Year</b>	<b>601</b>	<b>698</b>	<b>957</b>	<b>1,003</b>	<b>797</b>								<b>4,056</b>		
Previous Year	462	598	670	454	416								2,600		
Change from last month		16.14%	37.11%	4.81%	-20.54%										
<b>Change from last year</b>	<b>30.09%</b>	<b>16.72%</b>	<b>42.84%</b>	<b>120.93%</b>	<b>91.59%</b>										
<b>Current YTD</b>	601	1,299	2,256	3,259	4,056										
Previous YTD	462	1,060	1,730	2,184	2,600	2,600	2,600	2,600	2,600	2,600	2,600	2,600			
<b>% Change YTD</b>	<b>30.09%</b>	<b>22.55%</b>	<b>30.40%</b>	<b>49.22%</b>	<b>56.00%</b>										

## Monthly Sales Trend Indicator 2021 Sales by Price Range - Overall

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	6	11	9	9	9								<b>44</b>	0.39%	0.40%
\$ 50,000 - 59,999	9	11	12	12	11								<b>55</b>	0.48%	0.50%
\$ 60,000 - 69,999	22	26	32	27	11								<b>118</b>	0.48%	1.06%
\$ 70,000 - 79,999	24	25	28	43	20								<b>140</b>	0.87%	1.26%
\$ 80,000 - 89,999	17	38	32	37	26								<b>150</b>	1.14%	1.35%
\$ 90,000 - 99,999	22	42	33	30	41								<b>168</b>	1.79%	1.51%
\$ 100,000 - 119,999	59	66	99	68	68								<b>360</b>	2.97%	3.24%
\$ 120,000 - 139,999	71	83	104	100	89								<b>447</b>	3.89%	4.02%
\$ 140,000 - 159,999	93	100	129	127	96								<b>545</b>	4.19%	4.91%
\$ 160,000 - 179,999	93	99	150	134	106								<b>582</b>	4.63%	5.24%
\$ 180,000 - 199,999	103	101	127	123	97								<b>551</b>	4.24%	4.96%
\$ 200,000 - 249,999	241	252	336	307	255								<b>1,391</b>	11.14%	12.52%
\$ 250,000 - 299,999	258	254	320	319	290								<b>1,441</b>	12.67%	12.97%
\$ 300,000 - 349,999	174	185	255	248	227								<b>1,089</b>	9.92%	9.80%
\$ 350,000 - 399,999	136	143	210	194	202								<b>885</b>	8.82%	7.97%
\$ 400,000 - 499,999	151	163	217	271	272								<b>1,074</b>	11.88%	9.67%
\$ 500,000 - 599,999	76	100	137	132	139								<b>584</b>	6.07%	5.26%
\$ 600,000 - 699,999	61	74	86	87	99								<b>407</b>	4.33%	3.66%
\$ 700,000 - 799,999	37	50	63	69	53								<b>272</b>	2.32%	2.45%
\$ 800,000 - 899,999	23	35	42	62	44								<b>206</b>	1.92%	1.85%
\$ 900,000 - 999,999	21	14	22	33	30								<b>120</b>	1.31%	1.08%
\$ 1,000,000 - and over	54	71	117	135	104								<b>481</b>	4.54%	4.33%
<b>Current Year</b>	<b>1,751</b>	<b>1,943</b>	<b>2,560</b>	<b>2,567</b>	<b>2,289</b>								<b>11,110</b>		
Previous Year	1,430	1,732	2,103	1,583	1,398								8,246		
Change from last month		10.97%	31.76%	0.27%	-10.83%										
<b>Change from last year</b>	<b>22.45%</b>	<b>12.18%</b>	<b>21.73%</b>	<b>62.16%</b>	<b>63.73%</b>										
<b>Current YTD</b>	<b>1,751</b>	<b>3,694</b>	<b>6,254</b>	<b>8,821</b>	<b>11,110</b>										
Previous YTD	1,430	3,162	5,265	6,848	8,246	8,246	8,246	8,246	8,246	8,246	8,246	8,246			
<b>% Change YTD</b>	<b>22.45%</b>	<b>16.82%</b>	<b>18.78%</b>	<b>28.81%</b>	<b>34.73%</b>										

**Pinellas Realtor® Organization  
Monthly Sales Trend Indicator**

## 2021 Sales by Bedroom Count

Bedrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
0	5	6	5	5	4								25	0.17%	0.23%
1	116	142	200	203	184								845	8.04%	7.61%
2	668	786	1,027	1,017	849								4,347	37.09%	39.13%
3	660	707	894	912	827								4,000	36.13%	36.00%
4	244	250	348	341	332								1,515	14.50%	13.64%
5	38	44	72	70	75								299	3.28%	2.69%
6+	20	8	14	19	18								79	0.79%	0.71%
<b>Total</b>	<b>1,751</b>	<b>1,943</b>	<b>2,560</b>	<b>2,567</b>	<b>2,289</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11,110</b>	<b>100.00%</b>	<b>100.00%</b>

## Sales by Bathroom Count

Bathrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
1	362	442	581	605	543								2,533	23.72%	22.80%
2	1,145	1,246	1,612	1,562	1,403								6,968	61.29%	62.72%
3	186	197	287	312	269								1,251	11.75%	11.26%
4	43	43	52	71	60								269	2.62%	2.42%
5	6	10	20	14	7								57	0.31%	0.51%
6+	9	5	8	3	7								32	0.31%	0.29%
<b>Total</b>	<b>1,751</b>	<b>1,943</b>	<b>2,560</b>	<b>2,567</b>	<b>2,289</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11,110</b>	<b>100.00%</b>	<b>100.00%</b>

**Pinellas Realtor® Organization  
Monthly Sales Trend Indicator  
2021**

## Sales by Housing Style

Style	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
Single Family Residence	1,067	1,133	1,459	1,437	1,362								<b>6,458</b>	59.50%	58.13%
Condominium	502	583	795	816	664								<b>3,360</b>	29.01%	30.24%
Townhouse	99	115	162	187	133								<b>696</b>	5.81%	6.26%
Villa	49	73	91	84	91								<b>388</b>	3.98%	3.49%
Manufactured Home	26	37	52	41	31								<b>187</b>	1.35%	1.68%
Dock-Rackominium	7	2	1	0	2								<b>12</b>	0.09%	0.11%
1/2 Duplex	1	0	0	1	5								<b>7</b>	0.22%	0.06%
Garage Condo	0	0	0	0	1								<b>1</b>	0.04%	0.01%
Farm	0	0	0	1	0								<b>1</b>	0.00%	0.01%
<b>Total</b>	<b>1,751</b>	<b>1,943</b>	<b>2,560</b>	<b>2,567</b>	<b>2,289</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11,110</b>	<b>100.00%</b>	<b>100.00%</b>

## Pinellas Realtor® Organization

### Multiple Listing One Month Sales and Inventory Report - May 1 to May 31, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	9	0.39%	44,011	40,506	92.00%	66	1	0.1
\$ 50,000 - 59,999	11	0.48%	65,964	55,436	84.00%	83	8	0.7
\$ 60,000 - 69,999	11	0.48%	69,873	66,177	95.00%	24	12	1.1
\$ 70,000 - 79,999	20	0.87%	77,720	73,938	95.00%	48	21	1.1
\$ 80,000 - 89,999	26	1.14%	86,452	85,108	98.00%	32	20	0.8
\$ 90,000 - 99,999	41	1.79%	97,297	94,056	97.00%	45	24	0.6
\$ 100,000 - 119,999	68	2.97%	113,378	110,046	97.00%	49	43	0.6
\$ 120,000 - 139,999	89	3.89%	128,863	129,135	100.00%	37	55	0.6
\$ 140,000 - 159,999	96	4.19%	149,449	149,126	100.00%	21	63	0.7
\$ 160,000 - 179,999	106	4.63%	169,948	169,012	99.00%	33	69	0.7
\$ 180,000 - 199,999	97	4.24%	188,602	187,840	100.00%	27	46	0.5
\$ 200,000 - 249,999	255	11.14%	224,615	225,126	100.00%	20	141	0.6
\$ 250,000 - 299,999	290	12.67%	273,086	273,484	100.00%	23	185	0.6
\$ 300,000 - 349,999	227	9.92%	318,406	320,449	101.00%	18	129	0.6
\$ 350,000 - 399,999	202	8.82%	368,400	370,674	101.00%	22	133	0.7
\$ 400,000 - 499,999	272	11.88%	433,151	440,328	102.00%	16	174	0.6
\$ 500,000 - 599,999	139	6.07%	539,871	546,412	101.00%	19	102	0.7
\$ 600,000 - 699,999	99	4.33%	635,806	641,551	101.00%	22	75	0.8
\$ 700,000 - 799,999	53	2.32%	748,377	747,385	100.00%	37	51	1.0
\$ 800,000 - 899,999	44	1.92%	846,498	846,738	100.00%	36	42	1.0
\$ 900,000 - 999,999	30	1.31%	944,697	949,063	100.00%	45	32	1.1
\$ 1,000,000 - and over	104	4.54%	1,764,401	1,716,596	97.00%	74	223	2.1
<b>Totals</b>	<b>2,289</b>	<b>100.00%</b>	<b>396,346</b>	<b>395,856</b>	<b>100.00%</b>	<b>27</b>	<b>1,649</b>	<b>0.7</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The STELLARMLS is in any way responsible for its accuracy.

## Pinellas Realtor® Organization

### Multiple Listing YTD Sales and Inventory Report - January 1 to May 31, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	44	0.40%	289,054	30,289	10.00%	77	1	0.1
\$ 50,000 - 59,999	55	0.50%	60,838	54,915	90.00%	75	8	0.7
\$ 60,000 - 69,999	118	1.06%	69,139	64,899	94.00%	75	12	0.5
\$ 70,000 - 79,999	140	1.26%	78,999	74,459	94.00%	51	21	0.8
\$ 80,000 - 89,999	150	1.35%	87,855	84,550	96.00%	41	20	0.7
\$ 90,000 - 99,999	168	1.51%	98,366	94,377	96.00%	50	24	0.7
\$ 100,000 - 119,999	360	3.24%	114,528	110,350	96.00%	52	43	0.6
\$ 120,000 - 139,999	447	4.02%	132,569	129,521	98.00%	50	55	0.6
\$ 140,000 - 159,999	545	4.91%	152,508	149,154	98.00%	36	63	0.6
\$ 160,000 - 179,999	582	5.24%	171,809	169,316	99.00%	34	69	0.6
\$ 180,000 - 199,999	551	4.96%	191,606	188,894	99.00%	37	46	0.4
\$ 200,000 - 249,999	1,391	12.52%	227,385	224,713	99.00%	31	141	0.5
\$ 250,000 - 299,999	1,441	12.97%	274,196	272,854	100.00%	33	185	0.6
\$ 300,000 - 349,999	1,089	9.80%	323,957	322,792	100.00%	29	129	0.6
\$ 350,000 - 399,999	885	7.97%	372,029	371,197	100.00%	31	133	0.8
\$ 400,000 - 499,999	1,074	9.67%	441,695	441,212	100.00%	33	174	0.8
\$ 500,000 - 599,999	584	5.26%	547,672	544,620	99.00%	37	102	0.9
\$ 600,000 - 699,999	407	3.66%	646,130	642,876	99.00%	39	75	0.9
\$ 700,000 - 799,999	272	2.45%	756,465	744,070	98.00%	52	51	0.9
\$ 800,000 - 899,999	206	1.85%	851,393	844,154	99.00%	54	42	1.0
\$ 900,000 - 999,999	120	1.08%	958,607	947,988	99.00%	52	32	1.3
\$ 1,000,000 - and over	481	4.33%	1,798,348	1,738,482	97.00%	96	223	2.3
<b>Totals</b>	<b>11,110</b>	<b>100.00%</b>	<b>383,977</b>	<b>377,868</b>	<b>98.00%</b>	<b>40</b>	<b>1,649</b>	<b>0.7</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The STELLARMLS is in any way responsible for its accuracy.

## Pinellas Realtor® Organization

Four Year Sales and Inventory History 2017 - 2021  
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
6/1/2017	2,414	296,811	285,599	96%	53	7,573	3.1
7/1/2017	2,046	280,204	270,298	96%	50	7,431	3.6
8/1/2017	2,080	273,806	262,658	96%	53	7,351	3.5
9/1/2017	1,573	277,182	265,287	96%	54	7,139	4.5
10/1/2017	1,712	266,768	257,233	96%	53	7,132	4.2
11/1/2017	1,690	261,986	251,407	96%	56	7,264	4.3
12/1/2017	1,942	281,276	269,108	96%	54	6,958	3.6
1/1/2018	1,453	281,789	270,655	96%	62	7,019	4.8
2/1/2018	1,615	290,876	279,369	96%	57	7,140	4.4
3/1/2018	2,139	296,762	285,410	96%	55	7,134	3.3
4/1/2018	2,209	301,018	289,641	96%	53	7,161	3.2
5/1/2018	2,290	294,245	283,354	96%	48	7,169	3.1
6/1/2018	2,217	307,104	294,656	96%	47	7,216	3.3
7/1/2018	2,043	287,431	277,883	97%	50	7,034	3.4
8/1/2018	2,193	294,499	282,260	96%	50	7,066	3.2
9/1/2018	1,688	297,022	286,069	96%	52	7,073	4.2
10/1/2018	1,826	291,722	280,657	96%	52	7,389	4.0
11/1/2018	1,714	317,785	306,168	96%	48	7,750	4.5
12/1/2018	1,763	321,881	309,909	96%	43	7,643	4.3
1/1/2019	1,275	349,826	334,930	96%	47	7,850	6.2
2/1/2019	1,671	340,750	327,566	96%	48	7,885	4.7
3/1/2019	2,108	329,017	317,974	97%	56	7,403	3.5
4/1/2019	2,240	314,412	302,318	96%	60	6,923	3.1
5/1/2019	2,401	316,221	303,208	96%	59	6,597	2.7
6/1/2019	2,128	310,278	298,801	96%	55	6,305	3.0
7/1/2019	2,202	311,624	299,626	96%	53	6,024	2.7
8/1/2019	2,053	327,013	315,058	96%	57	5,652	2.8
9/1/2019	1,832	307,679	296,071	96%	53	5,619	3.1
10/1/2019	1,830	306,514	296,404	97%	50	5,629	3.1
11/1/2019	1,717	300,545	288,226	96%	53	5,471	3.2
12/1/2019	1,971	317,919	305,435	96%	58	5,241	2.7
1/1/2020	1,431	307,921	296,033	96%	57	5,280	3.7
2/1/2020	1,734	325,342	313,076	96%	55	5,231	3.0
3/1/2020	2,106	322,983	309,793	96%	54	5,534	2.6
4/1/2020	1,583	318,184	307,498	97%	49	5,313	3.4
5/1/2020	1,398	320,109	306,617	96%	51	4,808	3.4
6/1/2020	2,123	349,549	334,605	96%	60	4,170	2.0
7/1/2020	2,477	352,153	340,962	97%	59	3,955	1.6
8/1/2020	2,223	359,790	349,970	97%	54	3,745	1.7
9/1/2020	2,150	371,062	361,453	97%	46	3,634	1.7
10/1/2020	2,288	372,515	363,475	98%	42	3,709	1.6
11/1/2020	2,016	369,027	360,431	98%	42	3,519	1.7
12/1/2020	2,299	371,361	360,528	97%	41	3,150	1.4
1/1/2021	1,751	356,467	347,841	98%	44	2,714	1.5
2/1/2021	1,943	363,314	353,404	97%	48	2,302	1.2
3/1/2021	2,560	389,177	379,836	98%	44	1,942	0.8
4/1/2021	2,567	402,167	398,867	99%	36	1,871	0.7
5/1/2021	2,289	396,346	395,856	100%	27	1,649	0.7



