

**Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	1	4	2	1	2	2							12	0.13%	0.14%
\$ 50,000 - 59,999	1	0	0	0	3	1							5	0.06%	0.06%
\$ 60,000 - 69,999	2	3	3	2	3	2							15	0.13%	0.18%
\$ 70,000 - 79,999	0	7	4	10	2	3							26	0.19%	0.31%
\$ 80,000 - 89,999	4	7	3	4	2	1							21	0.06%	0.25%
\$ 90,000 - 99,999	2	13	7	5	6	7							40	0.45%	0.48%
\$ 100,000 - 119,999	13	11	25	14	10	15							88	0.97%	1.05%
\$ 120,000 - 139,999	22	26	30	22	23	20							143	1.29%	1.70%
\$ 140,000 - 159,999	37	37	51	49	34	33							241	2.13%	2.87%
\$ 160,000 - 179,999	52	53	62	61	48	48							324	3.09%	3.86%
\$ 180,000 - 199,999	66	58	76	58	49	48							355	3.09%	4.23%
\$ 200,000 - 249,999	182	184	224	206	172	162							1,130	10.44%	13.45%
\$ 250,000 - 299,999	209	210	243	229	224	235							1,350	15.14%	16.07%
\$ 300,000 - 349,999	130	138	189	183	182	213							1,035	13.72%	12.32%
\$ 350,000 - 399,999	99	111	151	140	148	175							824	11.28%	9.81%
\$ 400,000 - 499,999	111	117	157	206	221	216							1,028	13.92%	12.24%
\$ 500,000 - 599,999	54	71	99	85	98	118							525	7.60%	6.25%
\$ 600,000 - 699,999	42	54	57	53	69	79							354	5.09%	4.21%
\$ 700,000 - 799,999	23	36	37	42	34	42							214	2.71%	2.55%
\$ 800,000 - 899,999	14	21	27	36	23	26							147	1.68%	1.75%
\$ 900,000 - 999,999	15	7	13	21	23	25							104	1.61%	1.24%
\$ 1,000,000 - and over	37	38	90	94	79	81							419	5.22%	4.99%
Current Year	1,116	1,206	1,550	1,521	1,455	1,552							8,400		
Previous Year	945	1,108	1,400	1,100	958	1,453							6,964		
Change from last month		8.06%	28.52%	-1.87%	-4.34%	6.67%									
Change from last year	18.10%	8.84%	10.71%	38.27%	51.88%	6.81%									
Current YTD	1,116	2,322	3,872	5,393	6,848	8,400									
Previous YTD	945	2,053	3,453	4,553	5,511	6,964	6,964	6,964	6,964	6,964	6,964	6,964			
% Change YTD	18.10%	13.10%	12.13%	18.45%	24.26%	20.62%									



**Pinellas Realtor® Organization
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2021**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	2	5	6	6	5	3							27	0.38%	0.56%
\$ 50,000 - 59,999	8	8	8	11	7	5							47	0.63%	0.97%
\$ 60,000 - 69,999	18	20	25	20	7	15							105	1.88%	2.16%
\$ 70,000 - 79,999	20	14	19	30	16	14							113	1.75%	2.33%
\$ 80,000 - 89,999	11	29	22	30	23	24							139	3.00%	2.86%
\$ 90,000 - 99,999	18	25	23	22	34	19							141	2.38%	2.90%
\$ 100,000 - 119,999	42	49	70	49	51	40							301	5.00%	6.20%
\$ 120,000 - 139,999	45	52	71	71	61	59							359	7.38%	7.39%
\$ 140,000 - 159,999	47	61	71	72	58	52							361	6.50%	7.43%
\$ 160,000 - 179,999	39	45	84	71	55	64							358	8.00%	7.37%
\$ 180,000 - 199,999	37	41	48	64	43	40							273	5.00%	5.62%
\$ 200,000 - 249,999	58	67	105	100	78	100							508	12.50%	10.46%
\$ 250,000 - 299,999	48	43	76	88	66	82							403	10.25%	8.30%
\$ 300,000 - 349,999	44	44	66	65	46	41							306	5.13%	6.30%
\$ 350,000 - 399,999	37	32	59	54	54	46							282	5.75%	5.81%
\$ 400,000 - 499,999	40	46	60	64	49	63							322	7.88%	6.63%
\$ 500,000 - 599,999	22	29	38	47	41	36							213	4.50%	4.39%
\$ 600,000 - 699,999	19	20	29	34	31	21							154	2.63%	3.17%
\$ 700,000 - 799,999	14	14	27	26	19	20							120	2.50%	2.47%
\$ 800,000 - 899,999	9	14	15	26	21	19							104	2.38%	2.14%
\$ 900,000 - 999,999	6	7	9	12	7	12							53	1.50%	1.09%
\$ 1,000,000 - and over	17	33	27	41	25	25							168	3.13%	3.46%
Current Year	601	698	958	1,003	797	800							4,857		
Previous Year	462	598	670	454	416	646							3,246		
Change from last month		16.14%	37.25%	4.70%	-20.54%	0.38%									
Change from last year	30.09%	16.72%	42.99%	120.93%	91.59%	23.84%									
Current YTD	601	1,299	2,257	3,260	4,057	4,857									
Previous YTD	462	1,060	1,730	2,184	2,600	3,246	3,246	3,246	3,246	3,246	3,246	3,246			
% Change YTD	30.09%	22.55%	30.46%	49.27%	56.04%	49.63%									

Pinellas Realtor® Organization



Monthly Sales Trend Indicator 2021 Sales by Price Range - Overall

Price Range	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
\$ 1 - 49,999	6	11	9	9	9	7							51	0.29%	0.38%
\$ 50,000 - 59,999	9	11	12	12	11	7							62	0.29%	0.46%
\$ 60,000 - 69,999	22	26	32	27	11	18							136	0.75%	1.01%
\$ 70,000 - 79,999	24	25	28	43	20	20							160	0.84%	1.18%
\$ 80,000 - 89,999	17	38	32	37	26	27							177	1.13%	1.31%
\$ 90,000 - 99,999	22	42	33	30	41	29							197	1.21%	1.46%
\$ 100,000 - 119,999	59	66	99	68	68	59							419	2.46%	3.10%
\$ 120,000 - 139,999	71	83	104	100	89	81							528	3.38%	3.91%
\$ 140,000 - 159,999	93	100	129	127	96	90							635	3.76%	4.70%
\$ 160,000 - 179,999	93	99	150	134	106	113							695	4.72%	5.15%
\$ 180,000 - 199,999	103	101	127	123	97	93							644	3.88%	4.77%
\$ 200,000 - 249,999	241	252	336	307	256	267							1,659	11.15%	12.28%
\$ 250,000 - 299,999	258	254	320	319	290	318							1,759	13.28%	13.02%
\$ 300,000 - 349,999	174	185	255	248	228	258							1,348	10.78%	9.98%
\$ 350,000 - 399,999	136	143	210	194	202	221							1,106	9.23%	8.19%
\$ 400,000 - 499,999	151	163	217	271	271	281							1,354	11.74%	10.02%
\$ 500,000 - 599,999	76	100	137	132	139	154							738	6.43%	5.46%
\$ 600,000 - 699,999	61	74	86	87	100	100							508	4.18%	3.76%
\$ 700,000 - 799,999	37	50	64	69	53	63							336	2.63%	2.49%
\$ 800,000 - 899,999	23	35	42	62	44	45							251	1.88%	1.86%
\$ 900,000 - 999,999	21	14	22	33	30	37							157	1.55%	1.16%
\$ 1,000,000 - and over	54	71	117	135	104	106							587	4.43%	4.35%
Current Year	1,751	1,943	2,561	2,567	2,291	2,394							13,507		
Previous Year	1,430	1,732	2,103	1,583	1,398	2,123							10,369		
Change from last month		10.97%	31.81%	0.23%	-10.75%	4.50%									
Change from last year	22.45%	12.18%	21.78%	62.16%	63.88%	12.76%									
Current YTD	1,751	3,694	6,255	8,822	11,113	13,507									
Previous YTD	1,430	3,162	5,265	6,848	8,246	10,369	10,369	10,369	10,369	10,369	10,369	10,369			
% Change YTD	22.45%	16.82%	18.80%	28.83%	34.77%	30.26%									

**Pinellas Realtor® Organization
Monthly Sales Trend Indicator**

2021 Sales by Bedroom Count

Bedrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
0	5	6	5	5	4	5							30	0.21%	0.22%
1	116	142	200	203	184	184							1,029	7.69%	7.62%
2	668	786	1,028	1,017	849	833							5,181	34.80%	38.36%
3	660	707	894	912	829	945							4,947	39.47%	36.63%
4	244	250	348	341	332	348							1,863	14.54%	13.79%
5	38	44	72	70	75	61							360	2.55%	2.67%
6+	20	8	14	19	18	18							97	0.75%	0.72%
Total	1,751	1,943	2,561	2,567	2,291	2,394	0	0	0	0	0	0	13,507	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
1	362	442	581	605	544	518							3,052	21.64%	22.60%
2	1,145	1,246	1,613	1,562	1,403	1,513							8,482	63.20%	62.80%
3	186	197	287	312	270	292							1,544	12.20%	11.43%
4	43	43	52	71	60	54							323	2.26%	2.39%
5	6	10	20	14	7	11							68	0.46%	0.50%
6+	9	5	8	3	7	6							38	0.25%	0.28%
Total	1,751	1,943	2,561	2,567	2,291	2,394	0	0	0	0	0	0	13,507	100.00%	100.00%

Pinellas Realtor® Organization
Monthly Sales Trend Indicator
2021

Sales by Housing Style

Style	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	YTD Total	Curr Month	YTD
Single Family Residence	1,067	1,133	1,459	1,437	1,364	1,459							7,919	60.94%	58.63%
Condominium	502	583	796	816	664	636							3,997	26.57%	29.59%
Townhouse	99	115	162	187	133	164							860	6.85%	6.37%
Villa	49	73	91	84	91	93							481	3.88%	3.56%
Manufactured Home	26	37	52	41	31	36							223	1.50%	1.65%
Dock-Rackominium	7	2	1	0	2	2							14	0.08%	0.10%
1/2 Duplex	1	0	0	1	5	3							10	0.13%	0.07%
Farm	0	0	0	1	0	1							2	0.04%	0.01%
Garage Condo	0	0	0	0	1	0							1	0.00%	0.01%
Total	1,751	1,943	2,561	2,567	2,291	2,394	0	0	0	0	0	0	13,507	100.00%	100.00%

Pinellas Realtor® Organization

Multiple Listing One Month Sales and Inventory Report - June 1 to June 30, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	7	0.29%	35,114	33,214	95.00%	22	2	0.3
\$ 50,000 - 59,999	7	0.29%	59,229	55,414	94.00%	27	2	0.3
\$ 60,000 - 69,999	18	0.75%	69,430	65,772	95.00%	42	12	0.7
\$ 70,000 - 79,999	20	0.84%	79,750	74,963	94.00%	71	19	1.0
\$ 80,000 - 89,999	27	1.13%	88,709	84,370	95.00%	33	18	0.7
\$ 90,000 - 99,999	29	1.21%	96,331	94,424	98.00%	46	21	0.7
\$ 100,000 - 119,999	59	2.46%	115,259	109,870	95.00%	25	32	0.5
\$ 120,000 - 139,999	81	3.38%	132,662	129,302	97.00%	35	61	0.8
\$ 140,000 - 159,999	90	3.76%	148,808	148,491	100.00%	15	58	0.6
\$ 160,000 - 179,999	113	4.72%	170,215	168,748	99.00%	19	81	0.7
\$ 180,000 - 199,999	93	3.88%	191,821	189,326	99.00%	20	60	0.7
\$ 200,000 - 249,999	267	11.15%	223,806	223,959	100.00%	22	144	0.5
\$ 250,000 - 299,999	318	13.28%	268,933	271,829	101.00%	23	200	0.6
\$ 300,000 - 349,999	258	10.78%	319,161	322,628	101.00%	17	134	0.5
\$ 350,000 - 399,999	221	9.23%	369,311	371,522	101.00%	16	172	0.8
\$ 400,000 - 499,999	281	11.74%	433,903	440,225	101.00%	19	188	0.7
\$ 500,000 - 599,999	154	6.43%	537,095	540,424	101.00%	27	118	0.8
\$ 600,000 - 699,999	100	4.18%	639,364	641,041	100.00%	24	99	1.0
\$ 700,000 - 799,999	63	2.63%	749,238	748,662	100.00%	42	60	1.0
\$ 800,000 - 899,999	45	1.88%	846,082	849,919	100.00%	27	48	1.1
\$ 900,000 - 999,999	37	1.55%	956,436	949,864	99.00%	25	38	1.0
\$ 1,000,000 - and over	106	4.43%	1,831,748	1,780,666	97.00%	77	230	2.2
Totals	2,394	100.00%	404,908	404,026	100.00%	25	1,797	0.8

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The STELLARMLS is in any way responsible for its accuracy.

Pinellas Realtor® Organization

Multiple Listing YTD Sales and Inventory Report - January 1 to June 30, 2021

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 1 - 49,999	51	0.38%	254,200	30,690	12.00%	69	2	0.2
\$ 50,000 - 59,999	62	0.46%	60,656	54,972	91.00%	70	2	0.2
\$ 60,000 - 69,999	136	1.01%	69,177	65,015	94.00%	70	12	0.5
\$ 70,000 - 79,999	160	1.18%	79,093	74,522	94.00%	54	19	0.7
\$ 80,000 - 89,999	177	1.31%	87,985	84,523	96.00%	39	18	0.6
\$ 90,000 - 99,999	197	1.46%	98,067	94,384	96.00%	49	21	0.6
\$ 100,000 - 119,999	419	3.10%	114,631	110,283	96.00%	48	32	0.5
\$ 120,000 - 139,999	528	3.91%	132,583	129,487	98.00%	47	61	0.7
\$ 140,000 - 159,999	635	4.70%	151,983	149,060	98.00%	33	58	0.6
\$ 160,000 - 179,999	695	5.15%	171,499	169,210	99.00%	32	81	0.7
\$ 180,000 - 199,999	644	4.77%	191,637	188,956	99.00%	35	60	0.6
\$ 200,000 - 249,999	1,659	12.28%	226,796	224,580	99.00%	29	144	0.5
\$ 250,000 - 299,999	1,759	13.02%	273,245	272,663	100.00%	31	200	0.7
\$ 300,000 - 349,999	1,348	9.98%	323,006	322,751	100.00%	27	134	0.6
\$ 350,000 - 399,999	1,106	8.19%	371,193	371,284	100.00%	29	172	0.9
\$ 400,000 - 499,999	1,354	10.02%	440,127	440,982	100.00%	30	188	0.8
\$ 500,000 - 599,999	738	5.46%	545,465	543,745	100.00%	35	118	1.0
\$ 600,000 - 699,999	508	3.76%	644,902	642,529	100.00%	36	99	1.2
\$ 700,000 - 799,999	336	2.49%	755,121	744,979	99.00%	50	60	1.1
\$ 800,000 - 899,999	251	1.86%	850,441	845,188	99.00%	49	48	1.2
\$ 900,000 - 999,999	157	1.16%	958,096	948,430	99.00%	46	38	1.5
\$ 1,000,000 - and over	587	4.35%	1,804,379	1,746,099	97.00%	92	230	2.4
Totals	13,507	100.00%	387,691	382,528	99.00%	37	1,797	0.8

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Pinellas Realtor® Organization

Four Year Sales and Inventory History 2017 - 2021
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
7/1/2017	2,046	280,204	270,298	96%	50	7,430	3.6
8/1/2017	2,080	273,806	262,658	96%	53	7,350	3.5
9/1/2017	1,573	277,182	265,287	96%	54	7,138	4.5
10/1/2017	1,712	266,768	257,233	96%	53	7,132	4.2
11/1/2017	1,690	261,986	251,407	96%	56	7,264	4.3
12/1/2017	1,942	281,276	269,108	96%	54	6,958	3.6
1/1/2018	1,453	281,789	270,655	96%	62	7,019	4.8
2/1/2018	1,615	290,876	279,369	96%	57	7,140	4.4
3/1/2018	2,139	296,762	285,410	96%	55	7,134	3.3
4/1/2018	2,209	301,018	289,641	96%	53	7,161	3.2
5/1/2018	2,290	294,245	283,354	96%	48	7,169	3.1
6/1/2018	2,217	307,104	294,656	96%	47	7,216	3.3
7/1/2018	2,043	287,431	277,883	97%	50	7,034	3.4
8/1/2018	2,193	294,499	282,260	96%	50	7,066	3.2
9/1/2018	1,688	297,022	286,069	96%	52	7,073	4.2
10/1/2018	1,826	291,722	280,657	96%	52	7,389	4.0
11/1/2018	1,714	317,785	306,168	96%	48	7,750	4.5
12/1/2018	1,763	321,881	309,909	96%	43	7,643	4.3
1/1/2019	1,275	349,826	334,930	96%	47	7,850	6.2
2/1/2019	1,671	340,750	327,566	96%	48	7,885	4.7
3/1/2019	2,108	329,017	317,974	97%	56	7,403	3.5
4/1/2019	2,240	314,412	302,318	96%	60	6,923	3.1
5/1/2019	2,401	316,221	303,208	96%	59	6,597	2.7
6/1/2019	2,128	310,278	298,801	96%	55	6,305	3.0
7/1/2019	2,202	311,624	299,626	96%	53	6,024	2.7
8/1/2019	2,053	327,013	315,058	96%	57	5,652	2.8
9/1/2019	1,832	307,679	296,071	96%	53	5,619	3.1
10/1/2019	1,830	306,514	296,404	97%	50	5,629	3.1
11/1/2019	1,717	300,545	288,226	96%	53	5,470	3.2
12/1/2019	1,971	317,919	305,435	96%	58	5,239	2.7
1/1/2020	1,431	307,921	296,033	96%	57	5,278	3.7
2/1/2020	1,734	325,342	313,076	96%	55	5,229	3.0
3/1/2020	2,106	322,983	309,793	96%	54	5,532	2.6
4/1/2020	1,583	318,184	307,498	97%	49	5,311	3.4
5/1/2020	1,398	320,109	306,617	96%	51	4,807	3.4
6/1/2020	2,123	349,549	334,605	96%	60	4,169	2.0
7/1/2020	2,477	352,153	340,962	97%	59	3,954	1.6
8/1/2020	2,223	359,790	349,970	97%	54	3,744	1.7
9/1/2020	2,150	371,062	361,453	97%	46	3,633	1.7
10/1/2020	2,288	372,515	363,475	98%	42	3,708	1.6
11/1/2020	2,016	369,027	360,431	98%	42	3,517	1.7
12/1/2020	2,299	371,361	360,528	97%	41	3,150	1.4
1/1/2021	1,751	356,467	347,841	98%	44	2,715	1.6
2/1/2021	1,943	363,314	353,404	97%	48	2,304	1.2
3/1/2021	2,561	389,321	379,984	98%	44	1,954	0.8
4/1/2021	2,567	402,167	398,863	99%	36	1,906	0.7
5/1/2021	2,291	396,196	395,818	100%	27	1,869	0.8
6/1/2021	2,394	404,908	404,026	100%	25	1,797	0.8



Board/Association: Pinellas Suncoast

State: FL

Month: June

Year: 2021

National Association of Realtors®

700 Eleventh Street, NW

Washington, DC 20001-4507

Email:

Fax:

Questions:

data@realtors.org

202-383-7568

202-383-1276

Single-Family Units Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
\$ 1 - \$ 29,999	1	1		2
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999				
\$ 50,000 - \$ 59,999		1		1
\$ 60,000 - \$ 69,999	2			2
\$ 70,000 - \$ 79,999	2	1		3
\$ 80,000 - \$ 89,999	1			1
\$ 90,000 - \$ 99,999	6	1		7
\$ 100,000 - \$ 119,999	14	1		15
\$ 120,000 - \$ 139,999	13	6	1	20
\$ 140,000 - \$ 159,999	26	6	1	33
\$ 160,000 - \$ 179,999	33	13	2	48
\$ 180,000 - \$ 199,999	25	20	3	48
\$ 200,000 - \$ 249,999	74	76	12	162
\$ 250,000 - \$ 299,999	83	121	31	235
\$ 300,000 - \$ 399,999	62	248	78	388
\$ 400,000 - \$ 499,999	25	128	63	216
\$ 500,000 - \$ 549,999	2	34	40	76
\$ 550,000 - \$ 599,999	3	17	22	42
\$ 600,000 - \$ 699,999	6	28	45	79
\$ 700,000 - \$ 799,999	1	17	24	42
\$ 800,000 - \$ 899,999	2	6	18	26
\$ 900,000 - \$ 999,999	2	14	9	25
\$ 1,000,000 - and over	2	17	62	81
Totals:	385	756	411	1552

Condominium / Cooperative Units Number of Bedrooms

2 or less	3	4 or more	Total
1			1
2			2
5			5
15			15
14			14
24			24
19			19
39	1		40
58	1		59
48	4		52
58	6		64
30	10		40
81	18	1	100
55	26	1	82
55	30	2	87
40	21	2	63
14	5	1	20
12	3	1	16
12	8	1	21
11	9		20
8	11		19
4	8		12
8	16	1	25
613	177	10	800

Active Listings

(Unsold Homes)

Single-Family Listings Condo/Co-op Listings

1	
2	9
2	12
5	12
2	17
4	22
11	41
20	34
36	30
27	27
80	53
137	44
220	66
142	32
34	16
46	16
67	30
42	15
31	16
33	5
165	58
1107	555

Sales Pending

(Under Contract)

Single-Family Listings Condo/Co-op Listings

During Month	During Month
	4
1	5
3	10
1	12
4	12
3	18
10	44
19	67
22	59
59	71
60	44
172	99
260	65
384	96
205	63
64	15
42	18
71	23
37	15
21	14
21	10
80	32
1539	796

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	1,305	610
31 - 60	135	83
61 - 90	50	47
91 - 120	19	20
121 - and over	43	40
Totals	1,552	800

