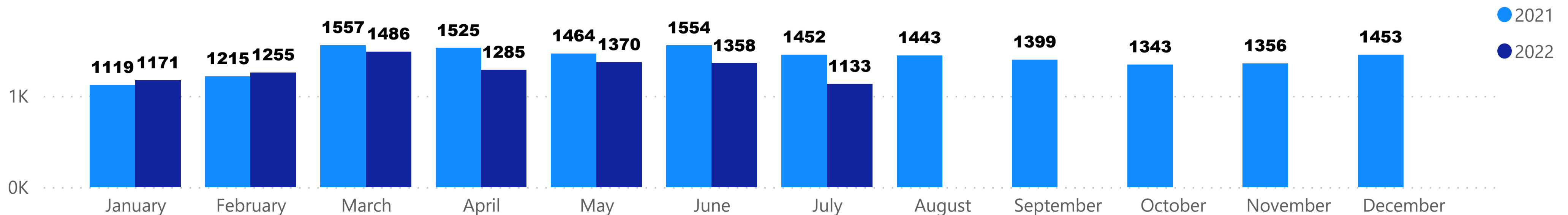


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Price Range - Single Family Homes & Villas

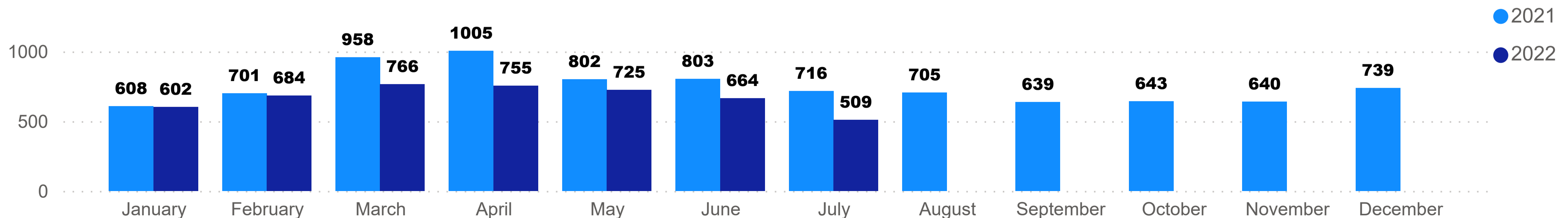
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1	2								3
\$ 70,000 - 79,999	2	1		1		1							5
\$ 80,000 - 89,999	1	2	1		3								7
\$ 90,000 - 99,999	2	2			3	1	1						9
\$ 100,000 - 119,999	3	2	12	2	3	3	2						27
\$ 120,000 - 139,999	12	7	9	16	8	8	8						68
\$ 140,000 - 159,999	20	17	15	13	6	6	3						80
\$ 160,000 - 179,999	20	22	17	22	16	15	18						130
\$ 180,000 - 199,999	30	28	27	16	18	11	11						141
\$ 200,000 - 249,999	110	105	117	112	86	70	81						681
\$ 250,000 - 299,999	153	148	159	102	148	120	111						941
\$ 300,000 - 349,999	167	148	189	155	166	180	135						1140
\$ 350,000 - 399,999	137	166	190	155	167	196	166						1177
\$ 400,000 - 499,999	215	244	301	269	274	280	203						1786
\$ 500,000 - 599,999	96	129	139	138	153	148	144						947
\$ 600,000 - 699,999	60	70	84	71	91	101	89						566
\$ 700,000 - 799,999	39	37	45	61	59	62	51						354
\$ 800,000 - 899,999	26	27	42	31	33	43	20						222
\$ 900,000 - 999,999	13	18	32	25	26	23	18						155
\$ 1,000,000 - and over	65	82	107	95	108	90	72						619
Total	1171	1255	1486	1285	1370	1358	1133						9058



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Price Range - Condominiums, Townhouses and Co-Ops

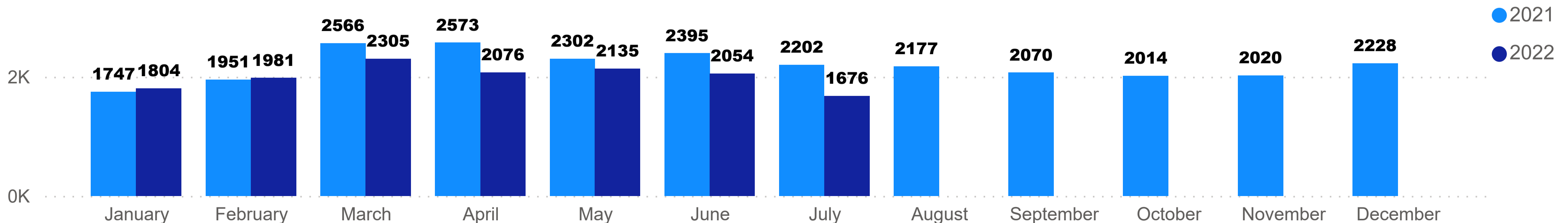
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1	2		1	1						5
\$ 50,000 - 59,999		2											2
\$ 60,000 - 69,999	2	1	2	1	2								8
\$ 70,000 - 79,999	9	6	6	2	3		2						28
\$ 80,000 - 89,999	13	9	5	7	5	6							45
\$ 90,000 - 99,999	8	6	7	11	9	6	5						52
\$ 100,000 - 119,999	27	21	23	24	16	13	11						135
\$ 120,000 - 139,999	53	38	47	32	36	20	23						249
\$ 140,000 - 159,999	41	48	46	28	47	33	19						262
\$ 160,000 - 179,999	30	50	56	46	49	38	35						304
\$ 180,000 - 199,999	39	38	52	52	34	43	23						281
\$ 200,000 - 249,999	82	105	100	113	111	111	81						703
\$ 250,000 - 299,999	63	77	82	107	75	65	77						546
\$ 300,000 - 349,999	41	56	57	69	55	66	48						392
\$ 350,000 - 399,999	32	30	53	48	49	38	34						284
\$ 400,000 - 499,999	54	53	60	48	76	79	46						416
\$ 500,000 - 599,999	26	30	45	49	37	34	30						251
\$ 600,000 - 699,999	17	23	39	42	38	42	20						221
\$ 700,000 - 799,999	22	27	16	15	22	17	9						128
\$ 800,000 - 899,999	9	27	17	17	16	14	6						106
\$ 900,000 - 999,999	7	9	11	5	12	7	4						55
\$ 1,000,000 - and over	27	28	41	37	33	31	35						232
Total	602	684	766	755	725	664	509						4705



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999				1			1						2
\$ 50,000 - 59,999		1	1			1	1						4
\$ 60,000 - 69,999	4	1	3	3	5								16
\$ 70,000 - 79,999	12	9	6	3	3	1	2						36
\$ 80,000 - 89,999	17	13	8	7	8	8	1						62
\$ 90,000 - 99,999	11	10	9	11	14	7	7						69
\$ 100,000 - 119,999	31	25	38	28	22	18	14						176
\$ 120,000 - 139,999	70	53	63	52	48	32	35						353
\$ 140,000 - 159,999	67	69	69	45	57	43	25						375
\$ 160,000 - 179,999	51	75	82	75	72	55	54						464
\$ 180,000 - 199,999	71	70	83	74	57	56	37						448
\$ 200,000 - 249,999	195	217	227	230	203	187	169						1428
\$ 250,000 - 299,999	219	231	244	212	228	189	194						1517
\$ 300,000 - 349,999	209	206	248	224	221	249	184						1541
\$ 350,000 - 399,999	170	197	243	205	217	234	204						1470
\$ 400,000 - 499,999	270	297	361	319	352	361	249						2209
\$ 500,000 - 599,999	122	159	184	187	190	183	174						1199
\$ 600,000 - 699,999	77	93	123	113	129	143	109						787
\$ 700,000 - 799,999	61	64	62	76	81	79	60						483
\$ 800,000 - 899,999	35	54	60	48	49	57	26						329
\$ 900,000 - 999,999	20	27	43	30	38	30	23						211
\$ 1,000,000 - and over	92	110	148	133	141	121	107						852
Total	1804	1981	2305	2076	2135	2054	1676						14031



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	1	1	1	4	1		3						11
0	1	3		5	5	2	7						23
1	132	145	168	139	174	124	106						988
2	663	735	877	869	832	767	594						5337
3	682	730	869	726	780	795	654						5236
4	265	298	316	277	270	301	265						1992
5	51	57	68	52	58	52	42						380
6+	10	13	7	8	16	14	8						76
Total	1805	1982	2306	2080	2136	2055	1679						14043

Sales by Bathroom Count

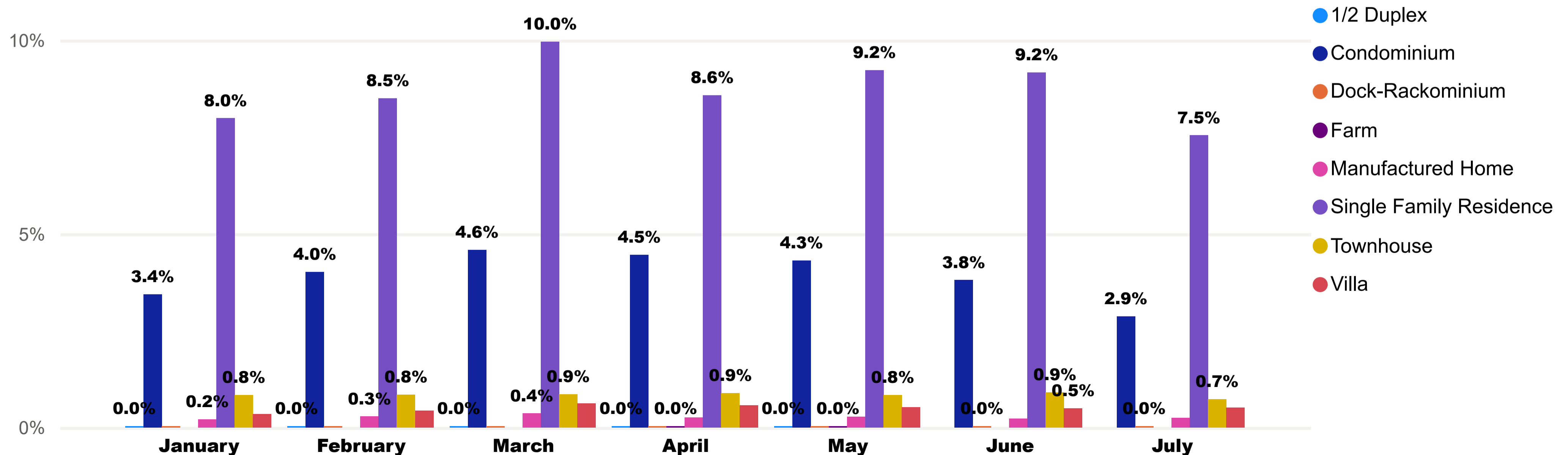
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1	1	1	4	1		3						11
1	303	332	409	386	389	343	257						2419
2	1090	1182	1384	1225	1265	1247	1026						8419
3	314	347	387	369	373	365	310						2465
4	65	90	83	70	87	68	63						526
5	20	19	33	18	15	19	13						137
6+	12	11	9	8	6	13	7						66
Total	1805	1982	2306	2080	2136	2055	1679						14043

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	3	2	1								11
Condominium	483	564	644	626	606	535	403						3861
Dock-Rackominium	1	1	1	4	1	1	3						12
Farm				1	1								2
Manufactured Home	30	40	51	37	39	33	35						265
Single Family Residence	1122	1194	1399	1205	1296	1288	1060						8564
Townhouse	118	119	121	125	118	128	103						832
Villa	49	61	87	80	74	70	73						494
Total	1805	1982	2306	2080	2136	2055	1677						14041

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - July - 2022

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999	2	0%	37,450	19,000	51%	130	1	0.5
\$ 50,000 - 59,999	1	0%	50,000	50,000	100%	1		
\$ 60,000 - 69,999							2	
\$ 70,000 - 79,999	2	0%	79,900	74,000	93%	5	1	0.5
\$ 80,000 - 89,999	1	0%	99,000	80,000	81%	35	2	2.0
\$ 90,000 - 99,999	7	0%	95,829	91,400	95%	10	7	1.0
\$ 100,000 - 119,999	14	1%	113,793	110,879	97%	35	15	1.1
\$ 120,000 - 139,999	36	2%	134,726	129,548	96%	21	38	1.1
\$ 140,000 - 159,999	25	1%	150,766	149,784	99%	19	49	2.0
\$ 160,000 - 179,999	55	3%	171,474	167,926	98%	23	70	1.3
\$ 180,000 - 199,999	37	2%	192,717	189,755	98%	13	80	2.2
\$ 200,000 - 249,999	168	10%	226,693	225,803	100%	14	232	1.4
\$ 250,000 - 299,999	194	12%	276,144	274,597	99%	14	295	1.5
\$ 300,000 - 349,999	184	11%	323,588	323,030	100%	12	301	1.6
\$ 350,000 - 399,999	204	12%	374,361	372,282	99%	15	358	1.8
\$ 400,000 - 499,999	249	15%	442,564	442,795	100%	15	490	2.0
\$ 500,000 - 599,999	174	10%	548,035	545,498	100%	13	332	1.9
\$ 600,000 - 699,999	109	6%	649,637	650,388	100%	16	248	2.3
\$ 700,000 - 799,999	60	4%	748,727	743,337	99%	18	150	2.5
\$ 800,000 - 899,999	26	2%	863,523	842,077	98%	25	101	3.9
\$ 900,000 - 999,999	22	1%	955,732	940,886	98%	10	89	4.0
\$ 1,000,000 - and over	107	6%	1,904,548	1,816,411	95%	21	487	4.6
Total	1677	100%	491,324	483,827	98%	16	3348	2.0

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2022

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999	2	0.01%	54,900	26,000	47%	21	1	0.50
\$ 50,000 - 59,999	4	0.03%	54,500	53,000	97%	11		
\$ 60,000 - 69,999	16	0.11%	75,249	65,338	87%	22	2	0.13
\$ 70,000 - 79,999	36	0.26%	77,592	74,556	96%	21	1	0.03
\$ 80,000 - 89,999	62	0.44%	86,554	84,568	98%	24	2	0.03
\$ 90,000 - 99,999	69	0.49%	99,533	94,316	95%	20	7	0.10
\$ 100,000 - 119,999	176	1.25%	111,650	110,304	99%	16	15	0.09
\$ 120,000 - 139,999	353	2.51%	132,001	130,250	99%	17	38	0.11
\$ 140,000 - 159,999	376	2.68%	150,202	149,880	100%	17	49	0.13
\$ 160,000 - 179,999	464	3.30%	169,560	168,956	100%	16	70	0.15
\$ 180,000 - 199,999	448	3.19%	190,011	189,256	100%	15	80	0.18
\$ 200,000 - 249,999	1431	10.19%	224,334	225,038	100%	14	232	0.16
\$ 250,000 - 299,999	1519	10.82%	270,700	272,644	101%	14	295	0.19
\$ 300,000 - 349,999	1543	10.99%	319,638	322,783	101%	13	301	0.20
\$ 350,000 - 399,999	1472	10.48%	367,898	372,151	101%	13	358	0.24
\$ 400,000 - 499,999	2209	15.73%	436,580	442,829	101%	14	490	0.22
\$ 500,000 - 599,999	1200	8.54%	534,462	542,902	102%	15	332	0.28
\$ 600,000 - 699,999	788	5.61%	636,608	642,938	101%	18	248	0.31
\$ 700,000 - 799,999	484	3.45%	730,924	741,258	101%	18	150	0.31
\$ 800,000 - 899,999	329	2.34%	837,180	844,309	101%	21	101	0.31
\$ 900,000 - 999,999	211	1.50%	940,478	941,141	100%	16	89	0.42
\$ 1,000,000 - and over	853	6.07%	1,780,698	1,754,380	99%	28	487	0.57
Total	14045	100.00%	464,509	466,404	100%	16	3348	0.24

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization

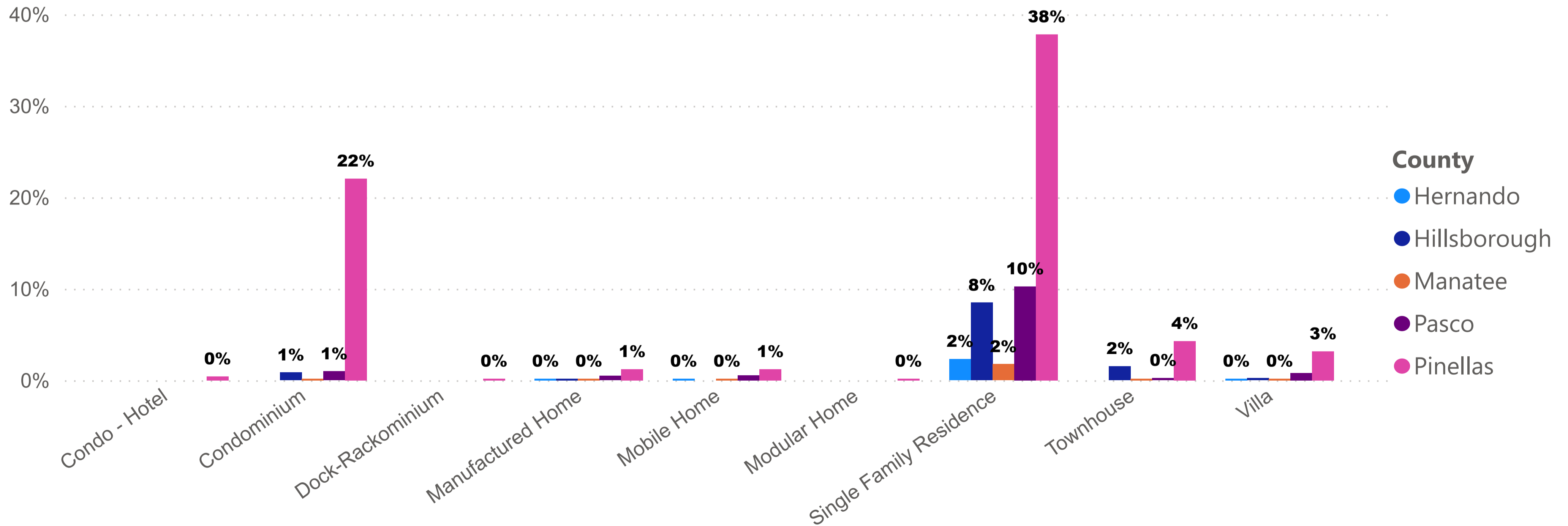
Four Year Sales and Inventory History 2018 - 2022. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
08/31/2018	2286	291,805	279,834	96%	52	5793	2.53
09/30/2018	1763	293,876	282,930	96%	58	5794	3.29
10/31/2018	1899	290,574	279,652	96%	57	6088	3.21
11/30/2018	1769	315,229	303,826	96%	53	6351	3.59
12/31/2018	1798	320,702	308,788	96%	56	6216	3.46
01/31/2019	1302	347,609	332,674	96%	60	6624	5.09
02/28/2019	1695	339,903	326,750	96%	63	6614	3.90
03/31/2019	2128	328,605	317,577	97%	60	6365	2.99
04/30/2019	2257	314,051	301,985	96%	64	6087	2.70
05/31/2019	2411	316,626	303,578	96%	62	5890	2.44
06/30/2019	2129	310,110	298,635	96%	57	5723	2.69
07/31/2019	2209	311,009	298,398	96%	56	5533	2.50
08/31/2019	2052	327,716	315,738	96%	59	5246	2.56
09/30/2019	1832	307,747	296,143	96%	55	5280	2.88
10/31/2019	1831	306,083	295,932	97%	56	5356	2.93
11/30/2019	1723	300,569	288,226	96%	55	5287	3.07
12/31/2019	1975	317,888	305,423	96%	60	5096	2.58
01/31/2020	1431	307,739	296,372	96%	59	5247	3.67
02/29/2020	1736	325,174	312,908	96%	58	5260	3.03
03/31/2020	2107	322,876	309,704	96%	57	5589	2.65
04/30/2020	1586	317,564	306,894	97%	48	5392	3.40
05/31/2020	1404	319,808	306,348	96%	49	4892	3.48
06/30/2020	2124	349,150	334,198	96%	60	4251	2.00
07/31/2020	2475	352,929	341,726	97%	59	4051	1.64
08/31/2020	2225	359,958	350,124	97%	51	3856	1.73
09/30/2020	2156	371,198	361,595	97%	43	3753	1.74
10/31/2020	2297	372,007	362,990	98%	42	3824	1.66
11/30/2020	2015	369,699	361,009	98%	39	3633	1.80
12/31/2020	2301	371,735	360,902	97%	39	3268	1.42
01/31/2021	1747	357,415	348,830	98%	39	2859	1.64
02/28/2021	1951	363,325	353,446	97%	45	2457	1.26
03/31/2021	2566	388,919	379,564	98%	41	2121	0.83
04/30/2021	2573	401,389	397,753	99%	33	2101	0.82
05/31/2021	2301	395,924	395,472	100%	23	2099	0.91
06/30/2021	2395	403,989	403,384	100%	21	2237	0.93
07/31/2021	2202	416,376	413,325	99%	18	2480	1.13
08/31/2021	2177	402,144	401,523	100%	19	2415	1.11
09/30/2021	2070	417,139	412,337	99%	18	2361	1.14
10/31/2021	2014	413,750	410,250	99%	20	2348	1.17
11/30/2021	2020	439,593	435,952	99%	19	2190	1.08
12/31/2021	2228	448,706	443,021	99%	21	2023	0.91
01/31/2022	1804	432,804	429,459	99%	20	1865	1.03
02/28/2022	1981	437,328	439,079	100%	22	1772	0.89
03/31/2022	2305	462,463	466,936	101%	17	1803	0.78
04/30/2022	2076	459,493	466,684	102%	13	2128	1.03
05/31/2022	2135	481,180	486,191	101%	14	2429	1.14
06/30/2022	2054	485,565	488,379	101%	14	3164	1.54
07/31/2022	1674	491,999	484,511	98%	16	3348	2.00

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
Condo - Hotel					0%	0%
Condominium		1%	0%	1%	22%	24%
Dock-Rackominium					0%	0%
Manufactured Home	0%	0%	0%	0%	1%	2%
Mobile Home	0%		0%	1%	1%	2%
Modular Home					0%	0%
Single Family Residence	2%	8%	2%	10%	38%	61%
Townhouse		2%	0%	0%	4%	6%
Villa	0%	0%	0%	1%	3%	4%
Total	3%	11%	2%	13%	70%	100%



Board/Association: State Month Year
 Pinellas Suncoast FL July 2022

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	1	1		2
\$ 120,000 - 139,999	6	1	1	8
\$ 140,000 - 159,999	1	2		3
\$ 160,000 - 179,999	12	5	1	18
\$ 180,000 - 199,999	9	2		11
\$ 200,000 - 249,999	56	24	1	81
\$ 250,000 - 299,999	65	40	6	111
\$ 300,000 - 349,999	47	75	13	135
\$ 350,000 - 399,999	40	98	28	166
\$ 400,000 - 499,999	22	127	54	203
\$ 500,000 - 599,999	11	78	55	144
\$ 600,000 - 699,999	8	38	43	89
\$ 700,000 - 799,999	3	17	31	51
\$ 800,000 - 899,999		6	14	20
\$ 900,000 - 999,999		6	12	18
\$ 1,000,000 - and over	5	20	47	72
Total	287	540	306	1133

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	5			5
\$ 100,000 - 119,999	11			11
\$ 120,000 - 139,999	22			22
\$ 140,000 - 159,999	19			19
\$ 160,000 - 179,999	33	1		34
\$ 180,000 - 199,999	23			23
\$ 200,000 - 249,999	78	3		81
\$ 250,000 - 299,999	63	14		77
\$ 300,000 - 349,999	36	11	1	48
\$ 350,000 - 399,999	20	14		34
\$ 400,000 - 499,999	28	17	1	46
\$ 500,000 - 599,999	15	14	1	30
\$ 600,000 - 699,999	14	6		20
\$ 700,000 - 799,999	7	2		9
\$ 800,000 - 899,999	3	3		6
\$ 900,000 - 999,999	3		1	4
\$ 1,000,000 - and over	12	19	4	35
Total	394	104	8	506

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		2
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	3	3
\$ 100,000 - 119,999		7
\$ 120,000 - 139,999	7	21
\$ 140,000 - 159,999	9	21
\$ 160,000 - 179,999	16	38
\$ 180,000 - 199,999	18	48
\$ 200,000 - 249,999	81	108
\$ 250,000 - 299,999	160	109
\$ 300,000 - 349,999	192	62
\$ 350,000 - 399,999	237	76
\$ 400,000 - 499,999	356	107
\$ 500,000 - 599,999	247	73
\$ 600,000 - 699,999	175	49
\$ 700,000 - 799,999	81	53
\$ 800,000 - 899,999	63	25
\$ 900,000 - 999,999	71	18
\$ 1,000,000 - and over	341	121
Total	2057	942

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	2	3
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	6	5
\$ 100,000 - 119,999	5	16
\$ 120,000 - 139,999	5	26
\$ 140,000 - 159,999	14	42
\$ 160,000 - 179,999	18	39
\$ 180,000 - 199,999	25	25
\$ 200,000 - 249,999	109	98
\$ 250,000 - 299,999	184	94
\$ 300,000 - 349,999	187	60
\$ 350,000 - 399,999	209	59
\$ 400,000 - 499,999	250	83
\$ 500,000 - 599,999	169	56
\$ 600,000 - 699,999	99	75
\$ 700,000 - 799,999	68	61
\$ 800,000 - 899,999	49	48
\$ 900,000 - 999,999	32	40
\$ 1,000,000 - and over	120	88
Total	1552	920

Time On Market Sort	M-SF	M-Condo
0 - 30	991	425
31-60	102	59
61-90	21	10
91-120	6	8
121-over	13	4
Total	1133	506

