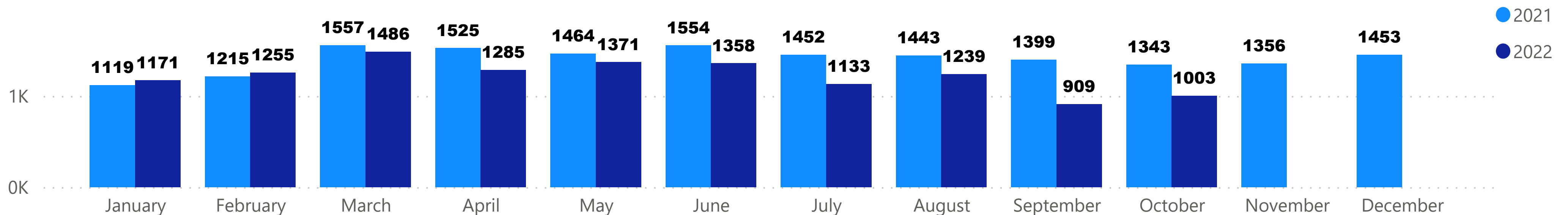


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Price Range - Single Family Homes & Villas

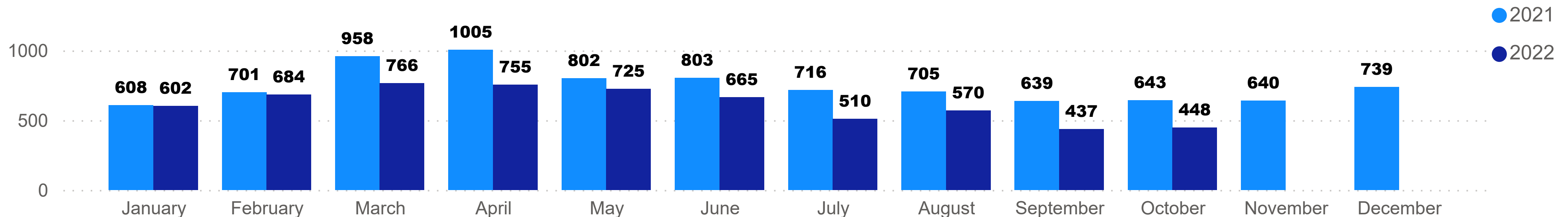
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				1	2								3
\$ 70,000 - 79,999	2	1		1		1		1					6
\$ 80,000 - 89,999	1	2	1		3			1		1			9
\$ 90,000 - 99,999	2	2			3	1	1	1		2			12
\$ 100,000 - 119,999	3	2	12	2	3	3	2	3	4	1			35
\$ 120,000 - 139,999	12	7	9	16	8	8	8	7	2	6			83
\$ 140,000 - 159,999	20	17	15	13	6	6	3	16	9	11			116
\$ 160,000 - 179,999	20	22	17	22	16	15	18	14	8	10			162
\$ 180,000 - 199,999	30	28	27	16	18	11	11	23	21	15			200
\$ 200,000 - 249,999	110	105	117	112	86	70	81	91	67	57			896
\$ 250,000 - 299,999	153	148	159	102	148	120	111	131	100	115			1287
\$ 300,000 - 349,999	167	148	189	155	166	180	135	151	123	124			1538
\$ 350,000 - 399,999	137	166	190	155	168	196	165	160	130	135			1602
\$ 400,000 - 499,999	215	244	301	269	274	280	204	217	160	197			2361
\$ 500,000 - 599,999	96	129	139	138	153	148	144	148	96	105			1296
\$ 600,000 - 699,999	60	70	84	71	91	101	89	90	61	58			775
\$ 700,000 - 799,999	39	37	45	61	59	62	51	64	29	37			484
\$ 800,000 - 899,999	26	27	42	31	33	43	20	32	21	27			302
\$ 900,000 - 999,999	13	18	32	25	26	23	18	12	19	30			216
\$ 1,000,000 - and over	65	82	107	95	108	90	72	77	59	72			827
Total	1171	1255	1486	1285	1371	1358	1133	1239	909	1003			12210



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Price Range - Condominiums, Townhouses and Co-Ops

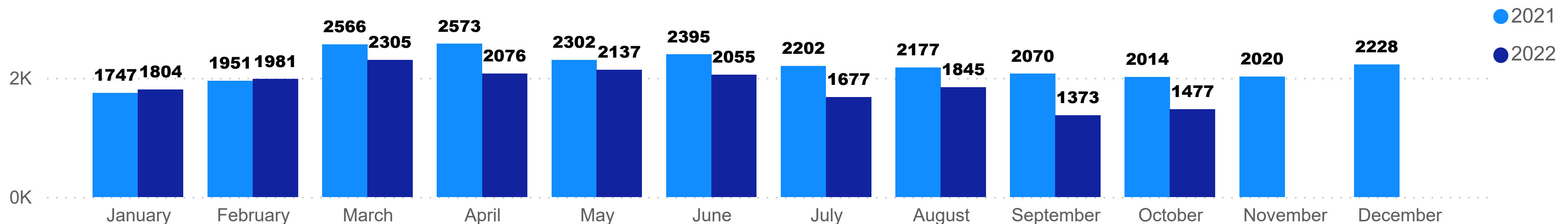
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1	2		1	1						5
\$ 50,000 - 59,999		2											2
\$ 60,000 - 69,999	2	1	2	1	2			1	1				10
\$ 70,000 - 79,999	9	6	6	2	3		2		1				29
\$ 80,000 - 89,999	13	9	5	7	5	6		1	2				48
\$ 90,000 - 99,999	8	6	7	11	9	6	5	4	1	4			61
\$ 100,000 - 119,999	27	21	23	24	16	13	11	13	6	13			167
\$ 120,000 - 139,999	53	38	47	32	36	20	23	23	20	22			314
\$ 140,000 - 159,999	41	48	46	28	47	33	19	30	24	25			341
\$ 160,000 - 179,999	30	50	56	46	49	38	35	29	34	31			398
\$ 180,000 - 199,999	39	38	52	52	34	43	23	28	24	25			358
\$ 200,000 - 249,999	82	105	100	113	111	111	82	93	68	55			920
\$ 250,000 - 299,999	63	77	82	107	75	65	77	79	49	65			739
\$ 300,000 - 349,999	41	56	57	69	55	66	48	56	41	32			521
\$ 350,000 - 399,999	32	30	53	48	49	38	34	45	38	27			394
\$ 400,000 - 499,999	54	53	60	48	76	80	46	52	41	54			564
\$ 500,000 - 599,999	26	30	45	49	37	34	30	32	15	24			322
\$ 600,000 - 699,999	17	23	39	42	38	42	20	24	21	18			284
\$ 700,000 - 799,999	22	27	16	15	22	17	9	19	18	16			181
\$ 800,000 - 899,999	9	27	17	17	16	14	6	12	10	3			131
\$ 900,000 - 999,999	7	9	11	5	12	7	4	11	8	4			78
\$ 1,000,000 - and over	27	28	41	37	33	31	35	18	15	30			295
Total	602	684	766	755	725	665	510	570	437	448			6162



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999				1			1	2	1				5
\$ 50,000 - 59,999		1	1			1	1			1			5
\$ 60,000 - 69,999	4	1	3	3	5				3				19
\$ 70,000 - 79,999	12	9	6	3	3	1	2	2	2				40
\$ 80,000 - 89,999	17	13	8	7	8	8	1	2	2	2			68
\$ 90,000 - 99,999	11	10	9	11	14	7	7	5	1	7			82
\$ 100,000 - 119,999	31	25	38	28	22	18	14	18	10	14			218
\$ 120,000 - 139,999	70	53	63	52	48	32	35	33	22	29			437
\$ 140,000 - 159,999	67	69	69	45	57	43	25	47	36	39			497
\$ 160,000 - 179,999	51	75	82	75	72	55	54	47	46	45			602
\$ 180,000 - 199,999	71	70	83	74	57	56	37	57	47	43			595
\$ 200,000 - 249,999	195	217	227	230	203	187	170	194	140	116			1879
\$ 250,000 - 299,999	219	231	244	212	228	189	194	210	152	183			2062
\$ 300,000 - 349,999	209	206	248	224	221	249	184	210	166	158			2075
\$ 350,000 - 399,999	170	197	243	205	218	234	203	208	169	164			2011
\$ 400,000 - 499,999	270	297	361	319	352	362	250	271	203	252			2937
\$ 500,000 - 599,999	122	159	184	187	191	183	174	180	111	129			1620
\$ 600,000 - 699,999	77	93	123	113	129	143	109	114	83	76			1060
\$ 700,000 - 799,999	61	64	62	76	81	79	60	83	47	53			666
\$ 800,000 - 899,999	35	54	60	48	49	57	26	44	31	30			434
\$ 900,000 - 999,999	20	27	43	30	38	30	23	23	27	34			295
\$ 1,000,000 - and over	92	110	148	133	141	121	107	95	74	102			1123
Total	1804	1981	2305	2076	2137	2055	1677	1845	1373	1477			18730



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	1	1	1	4	1		3	2	1				14
0	1	3		5	5	2	7	3	1	1			28
1	132	145	168	139	174	124	106	110	80	103			1281
2	663	735	877	869	832	767	594	698	535	525			7095
3	682	730	869	726	782	796	655	703	532	584			7059
4	265	298	316	277	270	301	265	273	190	227			2682
5	51	57	68	52	58	52	42	51	33	33			497
6+	10	13	7	8	16	14	8	7	2	4			89
Total	1805	1982	2306	2080	2138	2056	1680	1847	1374	1477			18745

Sales by Bathroom Count

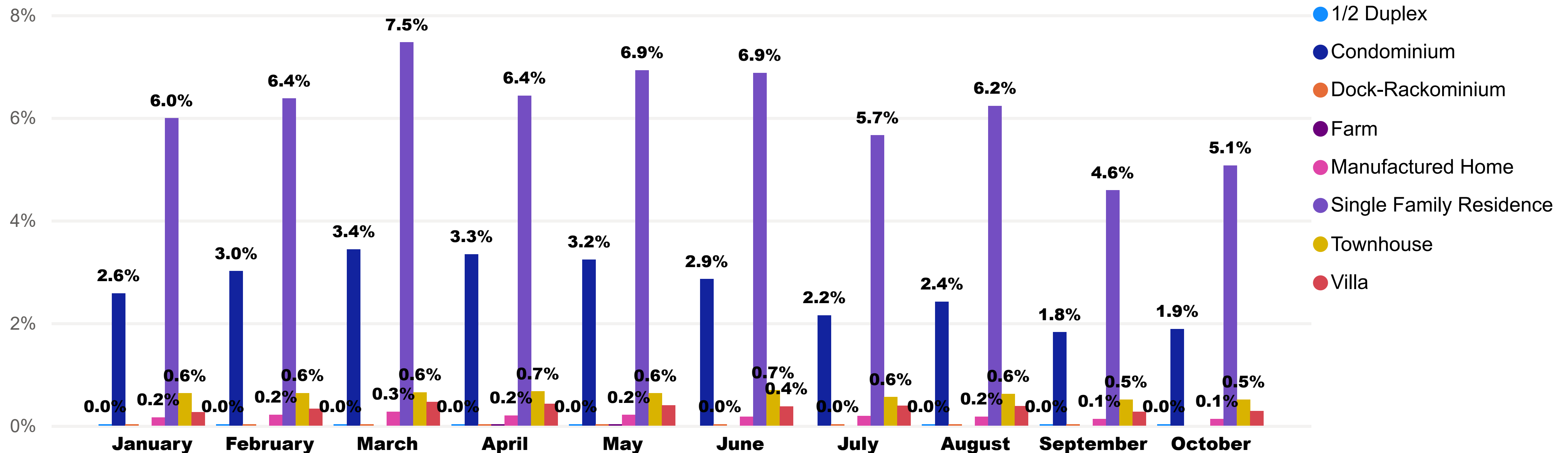
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1	1	1	4	1		3	2	1				14
1	303	332	409	386	389	343	257	326	248	247			3240
2	1090	1182	1384	1225	1266	1247	1025	1104	807	863			11193
3	314	347	387	368	373	365	312	323	262	295			3346
4	65	90	83	71	88	69	63	69	46	51			695
5	20	19	33	18	15	19	13	12	7	17			173
6+	12	11	9	8	6	13	7	11	3	4			84
Total	1805	1982	2306	2080	2138	2056	1680	1847	1374	1477			18745

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2022

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	3	3	2	2			4	1	2			19
Condominium	483	564	644	626	606	535	403	452	341	353			5007
Dock-Rackominium	1	1	1	4	1	1	3	2	1				15
Farm				1	1								2
Manufactured Home	30	40	51	37	39	33	35	33	24	24			346
Single Family Residence	1122	1194	1399	1205	1297	1288	1060	1167	859	950			11541
Townhouse	118	119	121	125	118	129	104	116	95	95			1140
Villa	49	61	87	80	74	70	73	72	50	53			669
Total	1805	1982	2306	2080	2138	2056	1678	1846	1371	1477			18739

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - October - 2022

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999							2	
\$ 50,000 - 59,999	1	0%	70,000	55,000	79%	8		
\$ 60,000 - 69,999							2	
\$ 70,000 - 79,999							5	
\$ 80,000 - 89,999	2	0%	130,000	89,000	68%	9	3	1.5
\$ 90,000 - 99,999	7	0%	106,443	94,271	89%	41	9	1.3
\$ 100,000 - 119,999	14	1%	111,325	108,286	97%	16	25	1.8
\$ 120,000 - 139,999	29	2%	132,710	127,672	96%	29	39	1.3
\$ 140,000 - 159,999	39	3%	157,105	150,673	96%	34	59	1.5
\$ 160,000 - 179,999	45	3%	176,092	169,450	96%	27	77	1.7
\$ 180,000 - 199,999	43	3%	196,714	188,567	96%	25	118	2.7
\$ 200,000 - 249,999	116	8%	233,259	227,218	97%	21	341	2.9
\$ 250,000 - 299,999	183	12%	280,364	274,674	98%	20	392	2.1
\$ 300,000 - 349,999	158	11%	333,017	323,217	97%	30	372	2.4
\$ 350,000 - 399,999	164	11%	381,705	372,741	98%	28	397	2.4
\$ 400,000 - 499,999	252	17%	455,697	444,095	97%	30	571	2.3
\$ 500,000 - 599,999	129	9%	562,275	548,777	98%	32	400	3.1
\$ 600,000 - 699,999	76	5%	660,941	644,594	98%	24	230	3.0
\$ 700,000 - 799,999	53	4%	764,622	745,696	98%	23	169	3.2
\$ 800,000 - 899,999	30	2%	856,740	841,499	98%	31	136	4.5
\$ 900,000 - 999,999	34	2%	979,956	941,677	96%	24	84	2.5
\$ 1,000,000 - and over	102	7%	1,736,143	1,654,086	95%	37	536	5.3
Total	1477	100%	498,853	483,234	97%	28	3967	2.7

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2022

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	5	0.03%	50,360	36,000	71%	13	2
\$ 50,000 - 59,999	5	0.03%	57,600	53,400	93%	10	
\$ 60,000 - 69,999	19	0.10%	74,368	65,284	88%	21	2
\$ 70,000 - 79,999	40	0.21%	77,578	74,500	96%	20	5
\$ 80,000 - 89,999	68	0.36%	88,005	84,584	96%	24	3
\$ 90,000 - 99,999	82	0.44%	100,185	94,216	94%	23	9
\$ 100,000 - 119,999	218	1.16%	111,668	110,020	99%	16	25
\$ 120,000 - 139,999	437	2.33%	132,515	130,065	98%	18	39
\$ 140,000 - 159,999	498	2.66%	151,805	149,961	99%	19	59
\$ 160,000 - 179,999	602	3.21%	170,391	168,827	99%	18	77
\$ 180,000 - 199,999	595	3.17%	191,390	189,300	99%	15	118
\$ 200,000 - 249,999	1882	10.04%	226,339	225,298	100%	16	341
\$ 250,000 - 299,999	2064	11.01%	272,640	272,793	100%	15	392
\$ 300,000 - 349,999	2077	11.08%	321,911	322,604	100%	16	372
\$ 350,000 - 399,999	2013	10.74%	370,763	372,041	100%	16	397
\$ 400,000 - 499,999	2937	15.67%	440,754	443,322	101%	16	571
\$ 500,000 - 599,999	1621	8.65%	539,477	543,511	101%	17	400
\$ 600,000 - 699,999	1061	5.66%	641,596	643,196	100%	19	230
\$ 700,000 - 799,999	667	3.56%	737,338	742,279	101%	19	169
\$ 800,000 - 899,999	434	2.32%	843,124	844,028	100%	22	136
\$ 900,000 - 999,999	295	1.57%	950,134	941,540	99%	19	84
\$ 1,000,000 - and over	1124	6.00%	1,777,942	1,738,747	98%	29	536
Total	18744	100.00%	468,595	466,973	100%	17	3967

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

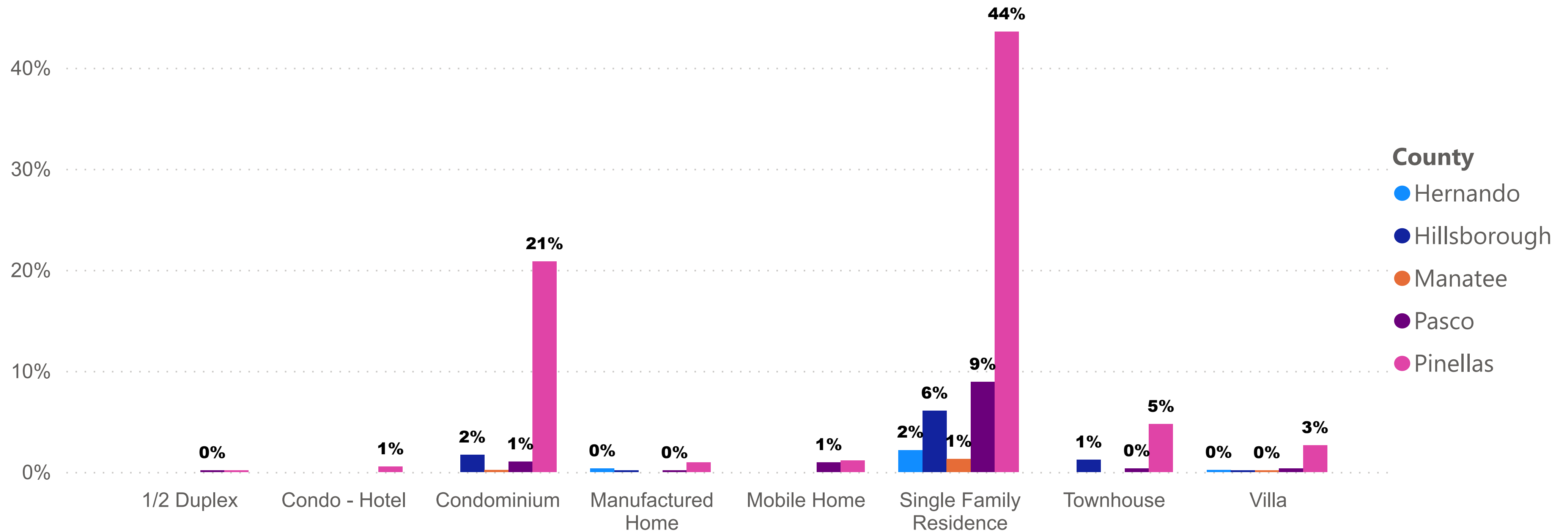
Four Year Sales and Inventory History 2018 - 2022. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
11/30/2018	1769	315,229	303,826	96%	53	6335	3.58
12/31/2018	1798	320,702	308,788	96%	56	6200	3.45
01/31/2019	1302	347,609	332,674	96%	60	6608	5.08
02/28/2019	1695	339,903	326,750	96%	63	6598	3.89
03/31/2019	2128	328,605	317,577	97%	60	6349	2.98
04/30/2019	2257	314,051	301,985	96%	64	6071	2.69
05/31/2019	2411	316,626	303,578	96%	62	5874	2.44
06/30/2019	2129	310,110	298,635	96%	57	5707	2.68
07/31/2019	2209	311,009	298,398	96%	56	5517	2.50
08/31/2019	2052	327,716	315,738	96%	59	5230	2.55
09/30/2019	1832	307,747	296,143	96%	55	5264	2.87
10/31/2019	1831	306,083	295,932	97%	56	5340	2.92
11/30/2019	1723	300,569	288,226	96%	55	5271	3.06
12/31/2019	1975	317,888	305,423	96%	60	5080	2.57
01/31/2020	1431	307,739	296,372	96%	59	5231	3.66
02/29/2020	1736	325,174	312,908	96%	58	5244	3.02
03/31/2020	2107	322,876	309,704	96%	57	5573	2.64
04/30/2020	1586	317,564	306,894	97%	48	5376	3.39
05/31/2020	1404	319,808	306,348	96%	49	4876	3.47
06/30/2020	2124	349,150	334,198	96%	60	4235	1.99
07/31/2020	2475	352,929	341,726	97%	59	4035	1.63
08/31/2020	2225	359,958	350,124	97%	51	3840	1.73
09/30/2020	2156	371,198	361,595	97%	43	3737	1.73
10/31/2020	2297	372,007	362,990	98%	42	3808	1.66
11/30/2020	2015	369,699	361,009	98%	39	3617	1.80
12/31/2020	2301	371,735	360,902	97%	39	3252	1.41
01/31/2021	1747	357,415	348,830	98%	39	2843	1.63
02/28/2021	1951	363,325	353,446	97%	45	2441	1.25
03/31/2021	2566	388,919	379,564	98%	41	2106	0.82
04/30/2021	2573	401,389	397,753	99%	33	2086	0.81
05/31/2021	2301	395,924	395,472	100%	23	2084	0.91
06/30/2021	2395	403,989	403,384	100%	21	2222	0.93
07/31/2021	2202	416,376	413,325	99%	18	2466	1.12
08/31/2021	2177	402,144	401,523	100%	19	2402	1.10
09/30/2021	2070	417,139	412,337	99%	18	2348	1.13
10/31/2021	2014	413,750	410,250	99%	20	2335	1.16
11/30/2021	2020	439,593	435,952	99%	19	2177	1.08
12/31/2021	2228	448,706	443,021	99%	21	2012	0.90
01/31/2022	1804	432,804	429,459	99%	20	1854	1.03
02/28/2022	1981	437,328	439,079	100%	22	1762	0.89
03/31/2022	2305	462,463	466,869	101%	17	1796	0.78
04/30/2022	2076	459,493	466,684	102%	13	2127	1.02
05/31/2022	2137	481,209	486,162	101%	14	2436	1.14
06/30/2022	2055	485,566	488,373	101%	14	3199	1.56
07/31/2022	1675	491,909	484,450	98%	16	3503	2.09
08/31/2022	1844	477,344	467,994	98%	21	3558	1.93
09/30/2022	1370	466,366	454,380	97%	24	3712	2.71
10/31/2022	1477	498,853	483,234	97%	29	3967	2.69

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex				0%	0%	0%
Condo - Hotel					1%	1%
Condominium		2%	0%	1%	21%	24%
Manufactured Home	0%	0%		0%	1%	2%
Mobile Home				1%	1%	2%
Single Family Residence	2%	6%	1%	9%	44%	62%
Townhouse		1%		0%	5%	6%
Villa	0%	0%	0%	0%	3%	3%
Total	3%	9%	2%	12%	75%	100%



Board/Association: State Month Year
 Pinellas Suncoast FL October 2022

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999	1	1		2
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	2	3	1	6
\$ 140,000 - 159,999	6	5		11
\$ 160,000 - 179,999	10			10
\$ 180,000 - 199,999	9	6		15
\$ 200,000 - 249,999	36	19	2	57
\$ 250,000 - 299,999	59	49	7	115
\$ 300,000 - 349,999	35	81	8	124
\$ 350,000 - 399,999	42	73	20	135
\$ 400,000 - 499,999	34	119	44	197
\$ 500,000 - 599,999	8	53	44	105
\$ 600,000 - 699,999	5	32	21	58
\$ 700,000 - 799,999	3	11	23	37
\$ 800,000 - 899,999	2	9	16	27
\$ 900,000 - 999,999	3	9	18	30
\$ 1,000,000 - and over		23	49	72
Total	257	493	253	1003

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	4			4
\$ 100,000 - 119,999	13			13
\$ 120,000 - 139,999	22			22
\$ 140,000 - 159,999	25			25
\$ 160,000 - 179,999	30	1		31
\$ 180,000 - 199,999	25			25
\$ 200,000 - 249,999	51	4		55
\$ 250,000 - 299,999	57	8		65
\$ 300,000 - 349,999	26	5	1	32
\$ 350,000 - 399,999	13	12	2	27
\$ 400,000 - 499,999	29	23	2	54
\$ 500,000 - 599,999	18	6		24
\$ 600,000 - 699,999	12	5	1	18
\$ 700,000 - 799,999	11	5		16
\$ 800,000 - 899,999	1	2		3
\$ 900,000 - 999,999	2	1	1	4
\$ 1,000,000 - and over	16	11	3	30
Total	355	83	10	448

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		2
\$ 70,000 - 79,999		4
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999		5
\$ 100,000 - 119,999	3	12
\$ 120,000 - 139,999	8	26
\$ 140,000 - 159,999	13	30
\$ 160,000 - 179,999	16	54
\$ 180,000 - 199,999	23	73
\$ 200,000 - 249,999	129	178
\$ 250,000 - 299,999	223	142
\$ 300,000 - 349,999	246	108
\$ 350,000 - 399,999	302	81
\$ 400,000 - 499,999	419	133
\$ 500,000 - 599,999	280	85
\$ 600,000 - 699,999	145	66
\$ 700,000 - 799,999	112	51
\$ 800,000 - 899,999	85	44
\$ 900,000 - 999,999	63	27
\$ 1,000,000 - and over	390	147
Total	2458	1269

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999		
\$ 50,000 - 59,999	2	
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	2	2
\$ 80,000 - 89,999		2
\$ 90,000 - 99,999	9	4
\$ 100,000 - 119,999	6	13
\$ 120,000 - 139,999	10	18
\$ 140,000 - 159,999	8	23
\$ 160,000 - 179,999	7	42
\$ 180,000 - 199,999	30	30
\$ 200,000 - 249,999	99	96
\$ 250,000 - 299,999	131	60
\$ 300,000 - 349,999	135	31
\$ 350,000 - 399,999	143	37
\$ 400,000 - 499,999	200	54
\$ 500,000 - 599,999	110	49
\$ 600,000 - 699,999	71	64
\$ 700,000 - 799,999	54	51
\$ 800,000 - 899,999	25	45
\$ 900,000 - 999,999	20	30
\$ 1,000,000 - and over	98	89
Total	1160	741

Time On Market Sort	M-SF	M-Condo
0 - 30	645	311
31-60	239	80
61-90	76	29
91-120	21	17
121-over	22	11
Total	1003	448

