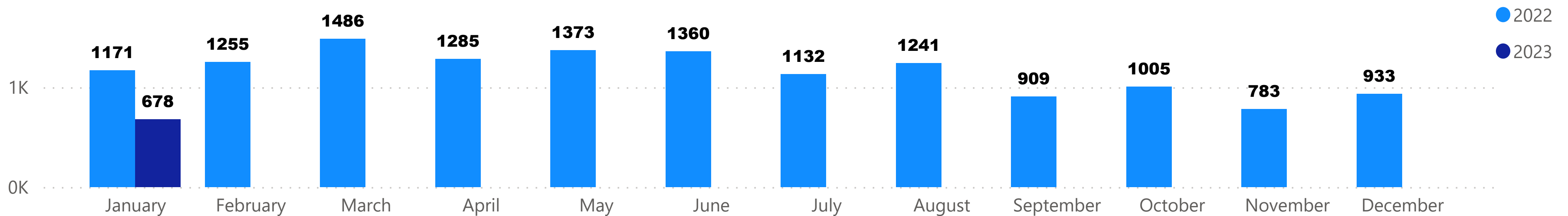


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Price Range - Single Family Homes & Villas

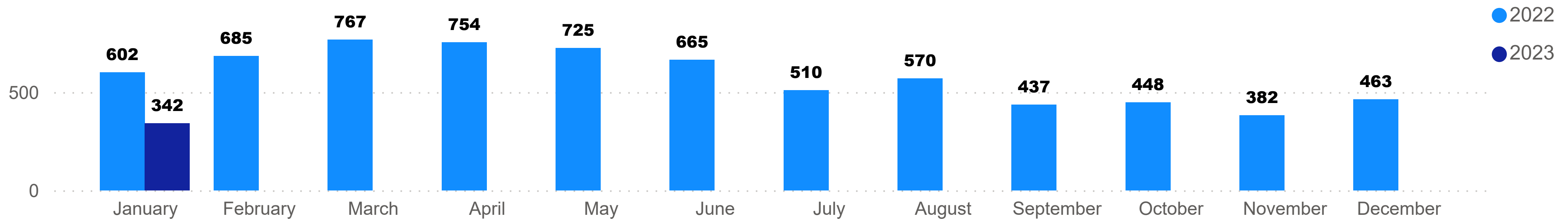
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2												2
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999	2												2
\$ 80,000 - 89,999	1												1
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999	6												6
\$ 140,000 - 159,999	5												5
\$ 160,000 - 179,999	13												13
\$ 180,000 - 199,999	18												18
\$ 200,000 - 249,999	60												60
\$ 250,000 - 299,999	96												96
\$ 300,000 - 349,999	95												95
\$ 350,000 - 399,999	92												92
\$ 400,000 - 499,999	113												113
\$ 500,000 - 599,999	56												56
\$ 600,000 - 699,999	30												30
\$ 700,000 - 799,999	28												28
\$ 800,000 - 899,999	13												13
\$ 900,000 - 999,999	8												8
\$ 1,000,000 - and over	40												40
Total	678												678



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999	2												2
\$ 60,000 - 69,999													
\$ 70,000 - 79,999	1												1
\$ 80,000 - 89,999	2												2
\$ 90,000 - 99,999	2												2
\$ 100,000 - 119,999	4												4
\$ 120,000 - 139,999	5												5
\$ 140,000 - 159,999	20												20
\$ 160,000 - 179,999	21												21
\$ 180,000 - 199,999	17												17
\$ 200,000 - 249,999	68												68
\$ 250,000 - 299,999	42												42
\$ 300,000 - 349,999	24												24
\$ 350,000 - 399,999	21												21
\$ 400,000 - 499,999	28												28
\$ 500,000 - 599,999	23												23
\$ 600,000 - 699,999	18												18
\$ 700,000 - 799,999	11												11
\$ 800,000 - 899,999	7												7
\$ 900,000 - 999,999	6												6
\$ 1,000,000 - and over	20												20
Total	342												342

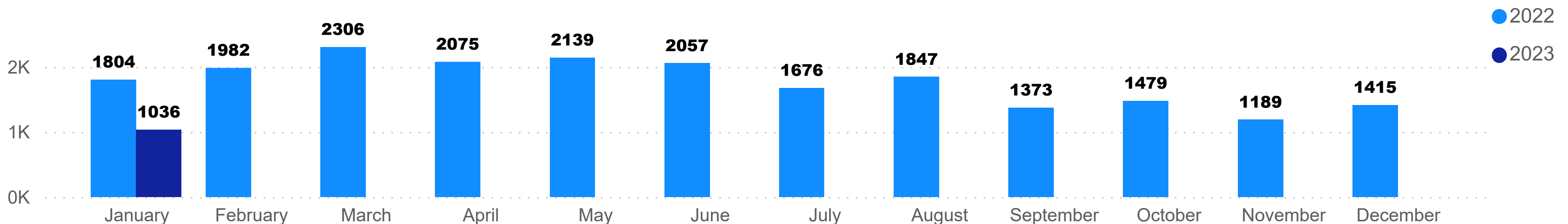




Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2												2
\$ 50,000 - 59,999	2												2
\$ 60,000 - 69,999													
\$ 70,000 - 79,999	3												3
\$ 80,000 - 89,999	3												3
\$ 90,000 - 99,999	1												1
\$ 100,000 - 119,999	4												4
\$ 120,000 - 139,999	15												15
\$ 140,000 - 159,999	26												26
\$ 160,000 - 179,999	35												35
\$ 180,000 - 199,999	37												37
\$ 200,000 - 249,999	132												132
\$ 250,000 - 299,999	140												140
\$ 300,000 - 349,999	119												119
\$ 350,000 - 399,999	114												114
\$ 400,000 - 499,999	143												143
\$ 500,000 - 599,999	79												79
\$ 600,000 - 699,999	48												48
\$ 700,000 - 799,999	39												39
\$ 800,000 - 899,999	20												20
\$ 900,000 - 999,999	14												14
\$ 1,000,000 - and over	60												60
Total	1036												1036



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2												2
0	4												4
1	60												60
2	422												422
3	387												387
4	130												130
5	27												27
6+	6												6
Total	1038												1038

Sales by Bathroom Count

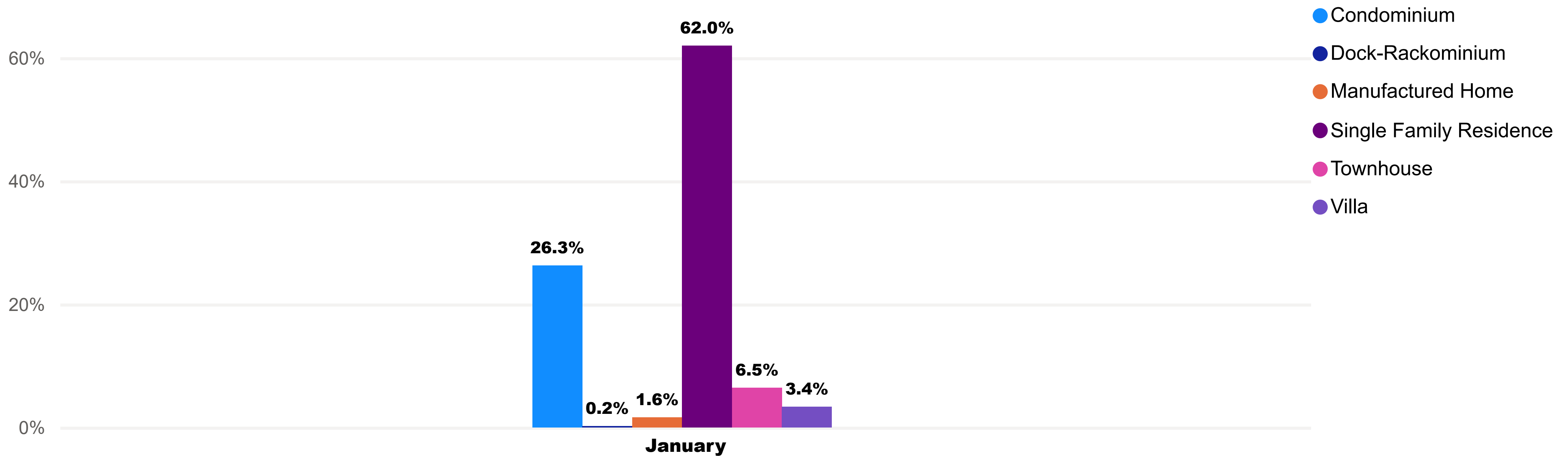
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2												2
1	185												185
2	623												623
3	186												186
4	29												29
5	11												11
6+	2												2
Total	1038												1038

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
Condominium	273												273
Dock-Rackominium	2												2
Manufactured Home	17												17
Single Family Residence	643												643
Townhouse	67												67
Villa	35												35
Total	1037												1037

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - January - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999	2	0%	44,975	45,000	100%	17	5	2.5
\$ 50,000 - 59,999	2	0%	57,450	51,000	89%	44		
\$ 60,000 - 69,999							1	
\$ 70,000 - 79,999	3	0%	91,600	70,000	76%	18	1	0.3
\$ 80,000 - 89,999	3	0%	89,800	86,383	96%	14	7	2.3
\$ 90,000 - 99,999	2	0%	117,450	91,000	77%	75	7	3.5
\$ 100,000 - 119,999	4	0%	115,600	110,750	96%	61	30	7.5
\$ 120,000 - 139,999	15	1%	140,260	129,820	93%	34	57	3.8
\$ 140,000 - 159,999	26	3%	159,881	149,336	93%	43	68	2.6
\$ 160,000 - 179,999	35	3%	177,662	168,808	95%	35	92	2.6
\$ 180,000 - 199,999	37	4%	195,611	188,131	96%	24	135	3.6
\$ 200,000 - 249,999	132	13%	234,942	223,330	95%	39	360	2.7
\$ 250,000 - 299,999	140	14%	285,780	275,331	96%	40	407	2.9
\$ 300,000 - 349,999	119	11%	336,283	324,748	97%	45	354	3.0
\$ 350,000 - 399,999	114	11%	381,642	369,966	97%	47	371	3.3
\$ 400,000 - 499,999	143	14%	461,879	445,717	97%	46	513	3.6
\$ 500,000 - 599,999	79	8%	560,436	543,832	97%	40	378	4.8
\$ 600,000 - 699,999	48	5%	664,367	647,366	97%	48	231	4.8
\$ 700,000 - 799,999	39	4%	773,851	746,695	96%	33	149	3.8
\$ 800,000 - 899,999	20	2%	865,015	843,904	98%	69	129	6.5
\$ 900,000 - 999,999	14	1%	1,013,850	950,886	94%	55	88	6.3
\$ 1,000,000 - and over	60	6%	2,069,717	1,977,567	96%	59	585	9.8
Total	1037	100%	485,805	467,282	96%	43	3968	3.8

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999	2	0.19%	44,975	45,000	100%	17	5	2.50
\$ 50,000 - 59,999	2	0.19%	57,450	51,000	89%	44		
\$ 60,000 - 69,999							1	
\$ 70,000 - 79,999	3	0.29%	91,600	70,000	76%	18	1	0.33
\$ 80,000 - 89,999	3	0.29%	89,800	86,383	96%	14	7	2.33
\$ 90,000 - 99,999	1	0.10%	95,000	92,000	97%	84	7	7.00
\$ 100,000 - 119,999	4	0.39%	115,600	110,750	96%	61	30	7.50
\$ 120,000 - 139,999	15	1.45%	140,260	129,820	93%	34	57	3.80
\$ 140,000 - 159,999	26	2.51%	159,881	149,336	93%	43	68	2.62
\$ 160,000 - 179,999	35	3.38%	177,662	168,808	95%	35	92	2.63
\$ 180,000 - 199,999	37	3.57%	195,611	188,131	96%	24	135	3.65
\$ 200,000 - 249,999	132	12.74%	234,787	223,103	95%	39	360	2.73
\$ 250,000 - 299,999	140	13.51%	285,780	275,331	96%	40	407	2.91
\$ 300,000 - 349,999	119	11.49%	336,283	324,748	97%	45	354	2.97
\$ 350,000 - 399,999	114	11.00%	381,642	369,966	97%	47	371	3.25
\$ 400,000 - 499,999	143	13.80%	461,879	445,717	97%	46	513	3.59
\$ 500,000 - 599,999	79	7.63%	560,436	543,832	97%	40	378	4.78
\$ 600,000 - 699,999	48	4.63%	664,367	647,366	97%	48	231	4.81
\$ 700,000 - 799,999	39	3.76%	773,851	746,695	96%	33	149	3.82
\$ 800,000 - 899,999	20	1.93%	865,015	843,904	98%	69	129	6.45
\$ 900,000 - 999,999	14	1.35%	1,013,850	950,886	94%	55	88	6.29
\$ 1,000,000 - and over	60	5.79%	2,069,717	1,977,567	96%	59	585	9.75
Total	1036	100.00%	486,119	467,618	96%	43	3968	3.83

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

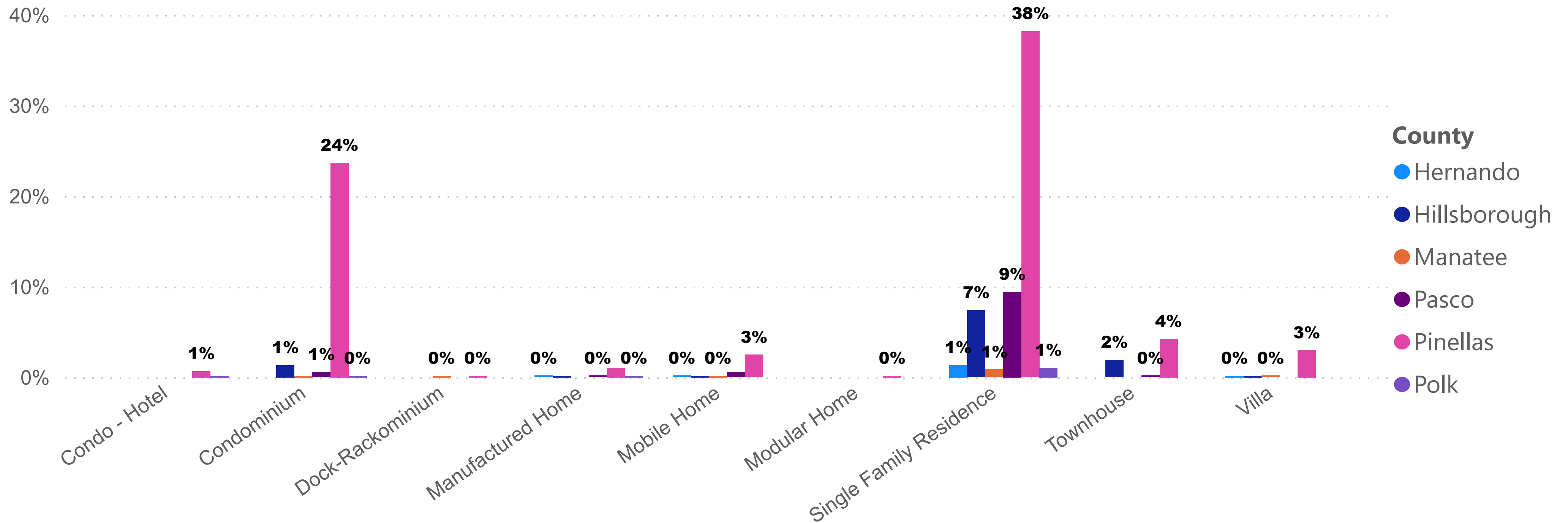
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
02/28/2019	1695	339,903	326,750	96%	63	6783	4.00
03/31/2019	2128	328,605	317,577	97%	60	6534	3.07
04/30/2019	2257	314,051	301,985	96%	64	6256	2.77
05/31/2019	2411	316,626	303,578	96%	62	6059	2.51
06/30/2019	2129	310,110	298,635	96%	57	5892	2.77
07/31/2019	2209	311,009	298,398	96%	56	5702	2.58
08/31/2019	2052	327,716	315,738	96%	59	5416	2.64
09/30/2019	1832	307,747	296,143	96%	55	5452	2.98
10/31/2019	1831	306,083	295,932	97%	56	5528	3.02
11/30/2019	1723	300,569	288,226	96%	55	5459	3.17
12/31/2019	1975	317,888	305,423	96%	60	5268	2.67
01/31/2020	1431	307,739	296,372	96%	59	5419	3.79
02/29/2020	1736	325,174	312,908	96%	58	5432	3.13
03/31/2020	2107	322,876	309,704	96%	57	5761	2.73
04/30/2020	1586	317,564	306,894	97%	48	5564	3.51
05/31/2020	1404	319,808	306,348	96%	49	5064	3.61
06/30/2020	2124	349,150	334,198	96%	60	4423	2.08
07/31/2020	2475	352,929	341,726	97%	59	4223	1.71
08/31/2020	2225	359,958	350,124	97%	51	4028	1.81
09/30/2020	2156	371,198	361,595	97%	43	3926	1.82
10/31/2020	2297	372,007	362,990	98%	42	3997	1.74
11/30/2020	2015	369,699	361,009	98%	39	3806	1.89
12/31/2020	2301	371,735	360,902	97%	39	3442	1.50
01/31/2021	1747	357,415	348,830	98%	39	3034	1.74
02/28/2021	1951	363,325	353,446	97%	45	2632	1.35
03/31/2021	2566	388,919	379,564	98%	41	2297	0.90
04/30/2021	2573	401,386	397,805	99%	33	2278	0.89
05/31/2021	2301	395,924	395,472	100%	23	2278	0.99
06/30/2021	2395	403,989	403,384	100%	21	2416	1.01
07/31/2021	2202	416,376	413,325	99%	18	2660	1.21
08/31/2021	2177	402,144	401,523	100%	19	2597	1.19
09/30/2021	2070	417,139	412,337	99%	18	2544	1.23
10/31/2021	2014	413,750	410,250	99%	20	2532	1.26
11/30/2021	2020	439,593	435,952	99%	19	2377	1.18
12/31/2021	2228	448,706	443,017	99%	21	2214	0.99
01/31/2022	1804	432,804	429,449	99%	20	2058	1.14
02/28/2022	1982	437,157	438,906	100%	22	1968	0.99
03/31/2022	2306	462,401	466,806	101%	17	2004	0.87
04/30/2022	2075	459,560	466,754	102%	13	2337	1.13
05/31/2022	2139	481,086	486,039	101%	14	2648	1.24
06/30/2022	2057	485,551	488,346	101%	14	3414	1.66
07/31/2022	1674	491,970	484,512	98%	16	3725	2.23
08/31/2022	1846	477,203	467,865	98%	21	3788	2.05
09/30/2022	1370	466,366	454,519	97%	24	3972	2.90
10/31/2022	1479	498,980	483,452	97%	29	4317	2.92
11/30/2022	1188	462,681	447,981	97%	32	4471	3.76
12/31/2022	1415	513,151	492,711	96%	46	4277	3.02
01/31/2023	1035	486,367	467,871	96%	46	3968	3.83

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Polk	Total
Condo - Hotel					1%	0%	1%
Condominium		1%	0%	1%	24%	0%	26%
Dock-Rackominium			0%		0%		0%
Manufactured Home	0%	0%		0%	1%	0%	2%
Mobile Home	0%	0%	0%	1%	3%		3%
Modular Home					0%		0%
Single Family Residence	1%	7%	1%	9%	38%	1%	58%
Townhouse		2%		0%	4%		6%
Villa	0%	0%	0%		3%		3%
Total	2%	11%	1%	11%	74%	1%	100%



Single-Family Units
Number of Bedrooms

Condominium / Cooperative Units
Number of Bedrooms

Active Listings
 (Unsold Homes)

Sales Pending
 (Under Contract)

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1		1	2
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999		1		1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	3	3		6
\$ 140,000 - 159,999	2	3		5
\$ 160,000 - 179,999	8	4	1	13
\$ 180,000 - 199,999	9	8	1	18
\$ 200,000 - 249,999	40	19	1	60
\$ 250,000 - 299,999	43	43	10	96
\$ 300,000 - 349,999	33	50	12	95
\$ 350,000 - 399,999	32	42	18	92
\$ 400,000 - 499,999	13	68	32	113
\$ 500,000 - 599,999	7	32	17	56
\$ 600,000 - 699,999	1	16	13	30
\$ 700,000 - 799,999	2	8	18	28
\$ 800,000 - 899,999	1	5	7	13
\$ 900,000 - 999,999		3	5	8
\$ 1,000,000 - and over	2	11	27	40
Total	199	316	163	678

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	2			2
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	4			4
\$ 120,000 - 139,999	5			5
\$ 140,000 - 159,999	18	2		20
\$ 160,000 - 179,999	20	1		21
\$ 180,000 - 199,999	17			17
\$ 200,000 - 249,999	65	2		67
\$ 250,000 - 299,999	31	11		42
\$ 300,000 - 349,999	18	6		24
\$ 350,000 - 399,999	14	7		21
\$ 400,000 - 499,999	19	9		28
\$ 500,000 - 599,999	20	3		23
\$ 600,000 - 699,999	12	6		18
\$ 700,000 - 799,999	9	2		11
\$ 800,000 - 899,999	4	3		7
\$ 900,000 - 999,999	2	4		6
\$ 1,000,000 - and over	9	11		20
Total	273	67		340

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		3
\$ 90,000 - 99,999	2	1
\$ 100,000 - 119,999	5	20
\$ 120,000 - 139,999	7	44
\$ 140,000 - 159,999	7	50
\$ 160,000 - 179,999	10	75
\$ 180,000 - 199,999	26	77
\$ 200,000 - 249,999	114	192
\$ 250,000 - 299,999	169	161
\$ 300,000 - 349,999	188	131
\$ 350,000 - 399,999	226	96
\$ 400,000 - 499,999	340	136
\$ 500,000 - 599,999	230	91
\$ 600,000 - 699,999	132	73
\$ 700,000 - 799,999	88	57
\$ 800,000 - 899,999	71	45
\$ 900,000 - 999,999	50	39
\$ 1,000,000 - and over	398	179
Total	2064	1472

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999	3	
\$ 70,000 - 79,999	2	1
\$ 80,000 - 89,999	1	3
\$ 90,000 - 99,999	2	3
\$ 100,000 - 119,999	5	7
\$ 120,000 - 139,999	7	22
\$ 140,000 - 159,999	13	30
\$ 160,000 - 179,999	17	40
\$ 180,000 - 199,999	22	54
\$ 200,000 - 249,999	91	97
\$ 250,000 - 299,999	170	93
\$ 300,000 - 349,999	171	51
\$ 350,000 - 399,999	197	44
\$ 400,000 - 499,999	248	76
\$ 500,000 - 599,999	168	50
\$ 600,000 - 699,999	94	53
\$ 700,000 - 799,999	68	55
\$ 800,000 - 899,999	54	47
\$ 900,000 - 999,999	28	43
\$ 1,000,000 - and over	137	102
Total	1499	871

Time On Market Sort	M-SF	M-Condo
0 - 30	352	186
31-60	157	58
61-90	89	30
91-120	33	23
121-over	47	43
Total	678	340

