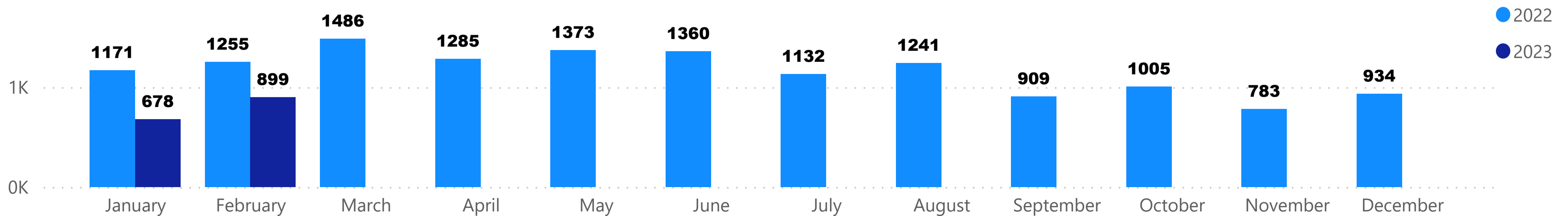




## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

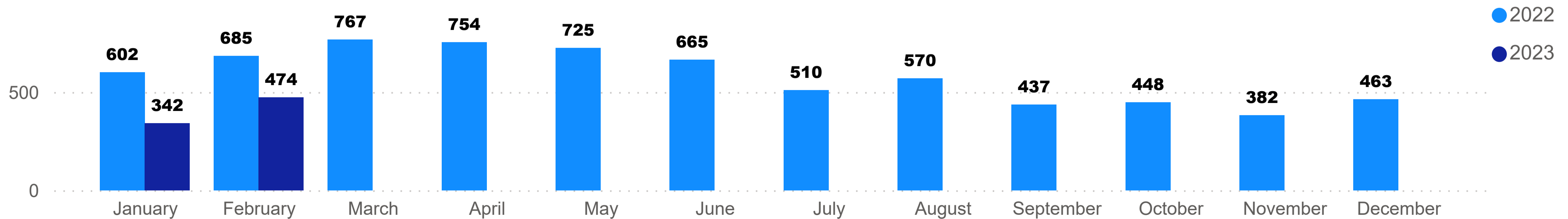
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1											3
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999	2												2
\$ 80,000 - 89,999	1												1
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		2											2
\$ 120,000 - 139,999	6	8											14
\$ 140,000 - 159,999	5	4											9
\$ 160,000 - 179,999	13	14											27
\$ 180,000 - 199,999	18	13											31
\$ 200,000 - 249,999	60	85											145
\$ 250,000 - 299,999	96	91											187
\$ 300,000 - 349,999	95	106											201
\$ 350,000 - 399,999	92	117											209
\$ 400,000 - 499,999	113	174											287
\$ 500,000 - 599,999	56	86											142
\$ 600,000 - 699,999	30	49											79
\$ 700,000 - 799,999	28	38											66
\$ 800,000 - 899,999	13	28											41
\$ 900,000 - 999,999	8	15											23
\$ 1,000,000 - and over	40	68											108
<b>Total</b>	<b>678</b>	<b>899</b>											<b>1577</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999	2												2
\$ 60,000 - 69,999		2											2
\$ 70,000 - 79,999	1												1
\$ 80,000 - 89,999	2	2											4
\$ 90,000 - 99,999	2	2											4
\$ 100,000 - 119,999	4	9											13
\$ 120,000 - 139,999	5	23											28
\$ 140,000 - 159,999	20	34											54
\$ 160,000 - 179,999	21	28											49
\$ 180,000 - 199,999	17	23											40
\$ 200,000 - 249,999	68	63											131
\$ 250,000 - 299,999	42	60											102
\$ 300,000 - 349,999	24	36											60
\$ 350,000 - 399,999	21	27											48
\$ 400,000 - 499,999	28	43											71
\$ 500,000 - 599,999	23	29											52
\$ 600,000 - 699,999	18	21											39
\$ 700,000 - 799,999	11	19											30
\$ 800,000 - 899,999	7	13											20
\$ 900,000 - 999,999	6	9											15
\$ 1,000,000 - and over	20	31											51
<b>Total</b>	<b>342</b>	<b>474</b>											<b>816</b>

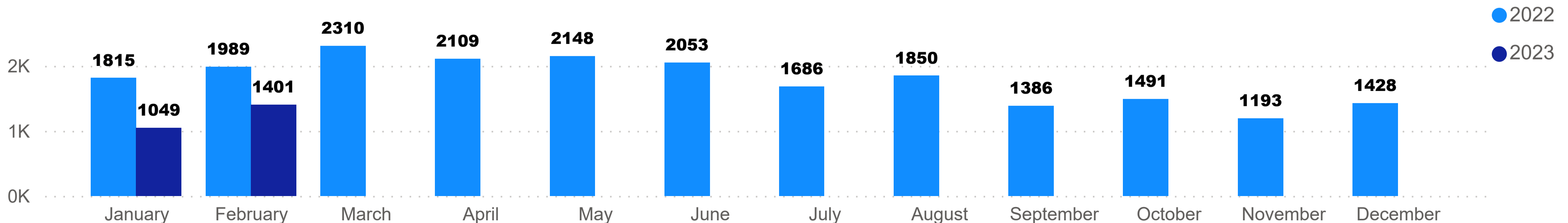




# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

## Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1											4
\$ 50,000 - 59,999	4												4
\$ 60,000 - 69,999	1	2											3
\$ 70,000 - 79,999	3												3
\$ 80,000 - 89,999	4	2											6
\$ 90,000 - 99,999	1	3											4
\$ 100,000 - 119,999	5	11											16
\$ 120,000 - 139,999	14	33											47
\$ 140,000 - 159,999	29	43											72
\$ 160,000 - 179,999	37	47											84
\$ 180,000 - 199,999	38	40											78
\$ 200,000 - 249,999	134	156											290
\$ 250,000 - 299,999	140	152											292
\$ 300,000 - 349,999	119	143											262
\$ 350,000 - 399,999	114	144											258
\$ 400,000 - 499,999	143	218											361
\$ 500,000 - 599,999	79	115											194
\$ 600,000 - 699,999	48	70											118
\$ 700,000 - 799,999	39	57											96
\$ 800,000 - 899,999	20	41											61
\$ 900,000 - 999,999	14	24											38
\$ 1,000,000 - and over	60	99											159
<b>Total</b>	<b>1049</b>	<b>1401</b>											<b>2450</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2												2
0	4	1											5
1	61	99											160
2	432	528											960
3	389	540											929
4	130	194											324
5	27	26											53
6+	6	13											19
<b>Total</b>	<b>1051</b>	<b>1401</b>											<b>2452</b>

### Sales by Bathroom Count

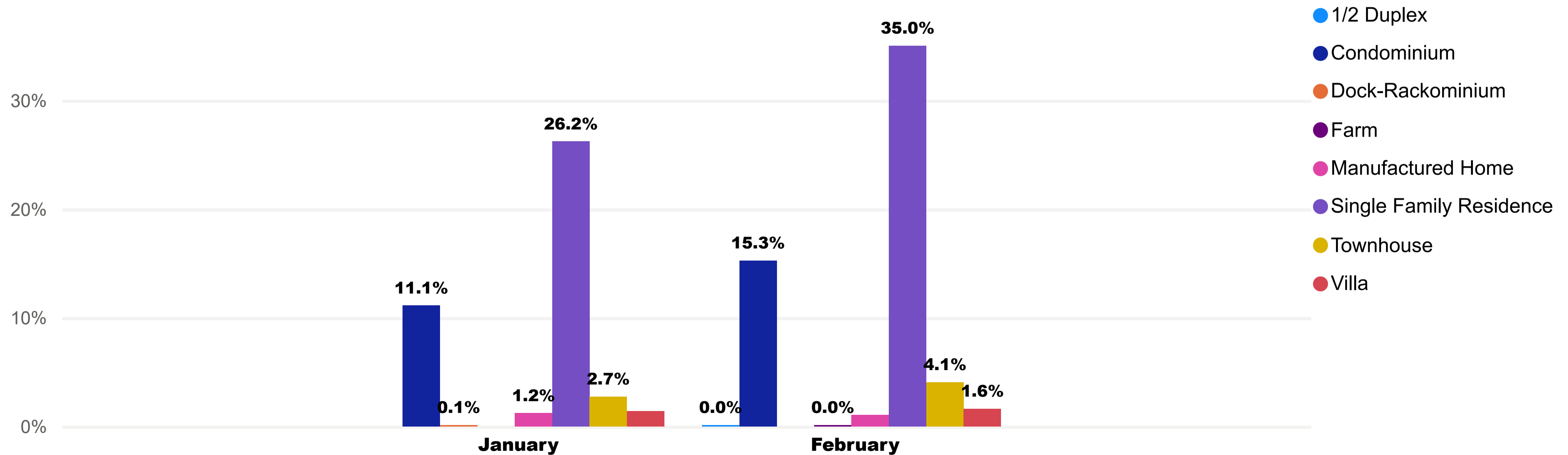
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2												2
1	187	221											408
2	634	843											1477
3	186	261											447
4	29	55											84
5	11	15											26
6+	2	6											8
<b>Total</b>	<b>1051</b>	<b>1401</b>											<b>2452</b>

# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1											1
Condominium	273	374											647
Dock-Rackominium	2												2
Farm		1											1
Manufactured Home	30	26											56
Single Family Residence	643	859											1502
Townhouse	67	100											167
Villa	35	40											75
<b>Total</b>	<b>1050</b>	<b>1401</b>											<b>2451</b>

### YTD % of Sales by Property Type





## Pinellas REALTOR® Organization

### Multiple Listing One Month Sales and Inventory Report - February - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999	1	0%	40,000	40,000	100%	0	3	3.0
\$ 50,000 - 59,999							2	
\$ 60,000 - 69,999	2	0%	72,450	62,000	86%	55		
\$ 70,000 - 79,999							1	
\$ 80,000 - 89,999	2	0%	91,450	83,750	92%	60	5	2.5
\$ 90,000 - 99,999	3	0%	102,833	91,333	89%	69	12	4.0
\$ 100,000 - 119,999	11	1%	115,491	109,875	95%	37	34	3.1
\$ 120,000 - 139,999	33	2%	143,942	130,744	91%	46	64	1.9
\$ 140,000 - 159,999	43	3%	154,773	149,307	96%	28	80	1.9
\$ 160,000 - 179,999	47	3%	175,962	167,368	95%	42	138	2.9
\$ 180,000 - 199,999	40	3%	196,579	187,728	95%	34	127	3.2
\$ 200,000 - 249,999	156	11%	235,234	225,124	96%	40	345	2.2
\$ 250,000 - 299,999	152	11%	282,538	273,956	97%	42	371	2.4
\$ 300,000 - 349,999	143	10%	331,512	321,691	97%	43	325	2.3
\$ 350,000 - 399,999	144	10%	382,414	371,651	97%	53	347	2.4
\$ 400,000 - 499,999	217	16%	453,466	441,333	97%	45	514	2.4
\$ 500,000 - 599,999	115	8%	562,809	547,259	97%	44	338	2.9
\$ 600,000 - 699,999	70	5%	665,257	646,174	97%	49	212	3.0
\$ 700,000 - 799,999	57	4%	765,262	741,361	97%	45	163	2.9
\$ 800,000 - 899,999	41	3%	862,485	840,462	97%	40	109	2.7
\$ 900,000 - 999,999	24	2%	985,021	943,259	96%	47	96	4.0
\$ 1,000,000 - and over	99	7%	1,750,388	1,662,996	95%	60	585	5.9
<b>Total</b>	<b>1400</b>	<b>100%</b>	<b>498,004</b>	<b>480,094</b>	<b>96%</b>	<b>45</b>	<b>3871</b>	<b>2.8</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999	4	0.16%	48,237	43,750	91%	11	3	0.75
\$ 50,000 - 59,999	4	0.16%	56,225	51,000	91%	24	2	0.50
\$ 60,000 - 69,999	3	0.12%	69,967	61,500	88%	45		
\$ 70,000 - 79,999	3	0.12%	91,600	70,000	76%	18	1	0.33
\$ 80,000 - 89,999	6	0.24%	90,217	84,775	94%	29	5	0.83
\$ 90,000 - 99,999	4	0.16%	100,875	91,500	91%	73	12	3.00
\$ 100,000 - 119,999	16	0.65%	116,113	110,602	95%	41	34	2.13
\$ 120,000 - 139,999	47	1.92%	142,660	130,359	91%	42	64	1.36
\$ 140,000 - 159,999	72	2.94%	156,195	149,198	96%	33	80	1.11
\$ 160,000 - 179,999	84	3.43%	176,522	167,852	95%	39	138	1.64
\$ 180,000 - 199,999	78	3.18%	195,849	188,012	96%	29	127	1.63
\$ 200,000 - 249,999	290	11.84%	234,818	223,962	95%	40	345	1.19
\$ 250,000 - 299,999	292	11.92%	284,178	274,709	97%	41	371	1.27
\$ 300,000 - 349,999	262	10.69%	333,679	323,079	97%	44	325	1.24
\$ 350,000 - 399,999	258	10.53%	382,073	370,906	97%	50	347	1.34
\$ 400,000 - 499,999	361	14.73%	456,869	443,154	97%	45	514	1.42
\$ 500,000 - 599,999	194	7.92%	561,843	545,863	97%	42	338	1.74
\$ 600,000 - 699,999	118	4.82%	664,895	646,574	97%	49	212	1.80
\$ 700,000 - 799,999	96	3.92%	768,751	743,527	97%	40	163	1.70
\$ 800,000 - 899,999	61	2.49%	863,315	841,591	97%	49	109	1.79
\$ 900,000 - 999,999	38	1.55%	995,642	946,069	95%	50	96	2.53
\$ 1,000,000 - and over	159	6.49%	1,870,890	1,781,702	95%	59	585	3.68
<b>Total</b>	<b>2450</b>	<b>100.00%</b>	<b>491,016</b>	<b>472,933</b>	<b>96%</b>	<b>44</b>	<b>3871</b>	<b>1.58</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

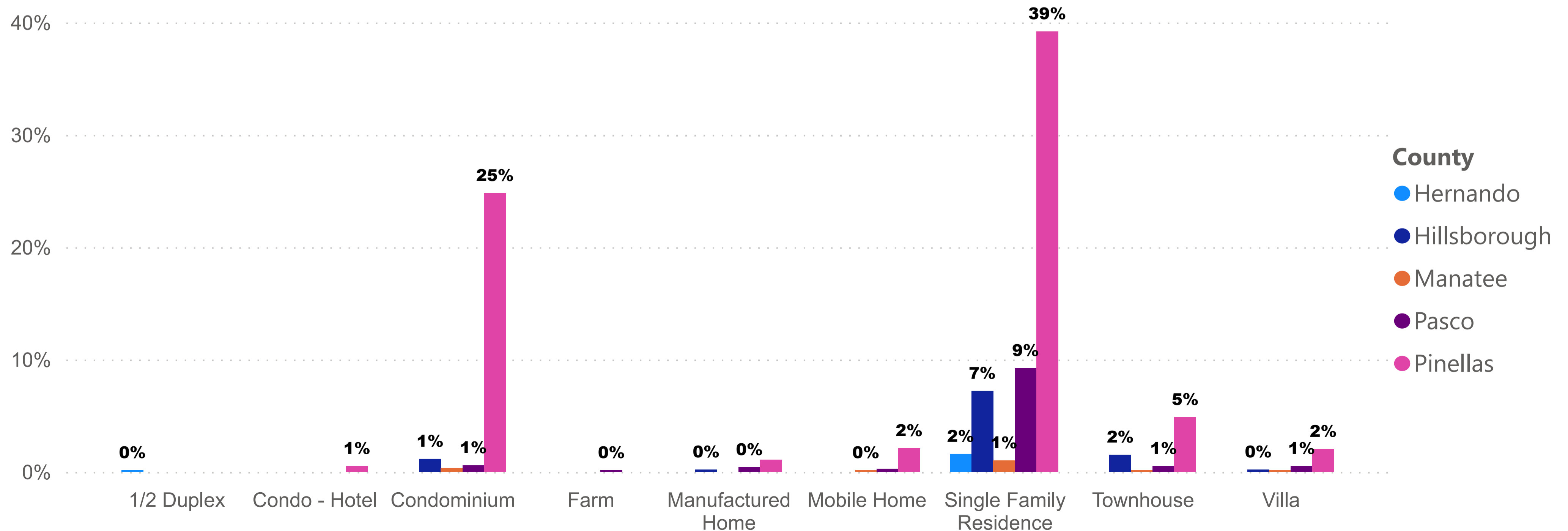
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
03/31/2019	2128	328,605	317,577	97%	60	6534	3.07
04/30/2019	2257	314,051	301,985	96%	64	6256	2.77
05/31/2019	2411	316,626	303,578	96%	62	6059	2.51
06/30/2019	2129	310,110	298,635	96%	57	5892	2.77
07/31/2019	2209	311,009	298,398	96%	56	5702	2.58
08/31/2019	2052	327,716	315,738	96%	59	5416	2.64
09/30/2019	1832	307,747	296,143	96%	55	5452	2.98
10/31/2019	1831	306,083	295,932	97%	56	5528	3.02
11/30/2019	1723	300,569	288,226	96%	55	5459	3.17
12/31/2019	1975	317,888	305,423	96%	60	5268	2.67
01/31/2020	1431	307,739	296,372	96%	59	5419	3.79
02/29/2020	1736	325,174	312,908	96%	58	5432	3.13
03/31/2020	2107	322,876	309,704	96%	57	5761	2.73
04/30/2020	1586	317,564	306,894	97%	48	5564	3.51
05/31/2020	1404	319,808	306,348	96%	49	5064	3.61
06/30/2020	2124	349,150	334,198	96%	60	4423	2.08
07/31/2020	2475	352,929	341,726	97%	59	4223	1.71
08/31/2020	2225	359,958	350,124	97%	51	4028	1.81
09/30/2020	2156	371,198	361,595	97%	43	3926	1.82
10/31/2020	2297	372,007	362,990	98%	42	3997	1.74
11/30/2020	2015	369,699	361,009	98%	39	3806	1.89
12/31/2020	2301	371,735	360,902	97%	39	3442	1.50
01/31/2021	1747	357,415	348,830	98%	39	3034	1.74
02/28/2021	1951	363,325	353,446	97%	45	2632	1.35
03/31/2021	2566	388,919	379,564	98%	41	2297	0.90
04/30/2021	2573	401,386	397,802	99%	33	2278	0.89
05/31/2021	2301	395,924	395,472	100%	23	2279	0.99
06/30/2021	2395	403,989	403,384	100%	21	2418	1.01
07/31/2021	2202	416,376	413,325	99%	18	2661	1.21
08/31/2021	2177	402,144	401,523	100%	19	2599	1.19
09/30/2021	2070	417,139	412,337	99%	18	2546	1.23
10/31/2021	2014	413,750	410,250	99%	20	2537	1.26
11/30/2021	2020	439,593	435,952	99%	19	2390	1.18
12/31/2021	2228	448,706	443,017	99%	21	2222	1.00
01/31/2022	1815	431,445	428,084	99%	20	2072	1.14
02/28/2022	1989	436,164	437,845	100%	22	1979	0.99
03/31/2022	2310	461,773	466,176	101%	17	2010	0.87
04/30/2022	2109	455,114	462,062	102%	13	2323	1.10
05/31/2022	2148	479,688	484,635	101%	14	2654	1.24
06/30/2022	2053	486,245	489,050	101%	14	3424	1.67
07/31/2022	1684	490,669	483,228	98%	16	3736	2.22
08/31/2022	1849	476,875	467,527	98%	21	3799	2.05
09/30/2022	1383	463,760	451,860	97%	24	3988	2.88
10/31/2022	1491	495,995	480,596	97%	29	4345	2.91
11/30/2022	1192	461,802	447,206	97%	32	4505	3.78
12/31/2022	1428	510,061	489,708	96%	46	4332	3.03
01/31/2023	1048	481,943	463,622	96%	46	4080	3.89
02/28/2023	1401	497,990	480,088	96%	47	3871	2.76



## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex	0%					0%
Condo - Hotel					1%	1%
Condominium		1%	0%	1%	25%	27%
Farm				0%		0%
Manufactured Home		0%		0%	1%	2%
Mobile Home			0%	0%	2%	2%
Single Family Residence	2%	7%	1%	9%	39%	58%
Townhouse		2%	0%	1%	5%	7%
Villa		0%	0%	1%	2%	3%
<b>Total</b>	<b>2%</b>	<b>10%</b>	<b>2%</b>	<b>12%</b>	<b>75%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲ Pinellas Suncoast FL February 2023

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	1	1		2
\$ 120,000 - 139,999	5	2	1	8
\$ 140,000 - 159,999	3	1		4
\$ 160,000 - 179,999	11	2	1	14
\$ 180,000 - 199,999	7	6		13
\$ 200,000 - 249,999	54	29	2	85
\$ 250,000 - 299,999	38	45	8	91
\$ 300,000 - 349,999	46	52	8	106
\$ 350,000 - 399,999	29	67	21	117
\$ 400,000 - 499,999	32	103	39	174
\$ 500,000 - 599,999	10	45	31	86
\$ 600,000 - 699,999	5	25	19	49
\$ 700,000 - 799,999	3	15	20	38
\$ 800,000 - 899,999		8	20	28
\$ 900,000 - 999,999	1	2	12	15
\$ 1,000,000 - and over	4	23	41	68
<b>Total</b>	<b>250</b>	<b>426</b>	<b>223</b>	<b>899</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	2			2
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	9			9
\$ 120,000 - 139,999	23			23
\$ 140,000 - 159,999	33	1		34
\$ 160,000 - 179,999	28			28
\$ 180,000 - 199,999	23			23
\$ 200,000 - 249,999	57	6		63
\$ 250,000 - 299,999	43	16	1	60
\$ 300,000 - 349,999	23	13		36
\$ 350,000 - 399,999	14	13		27
\$ 400,000 - 499,999	26	13	4	43
\$ 500,000 - 599,999	20	9		29
\$ 600,000 - 699,999	15	6		21
\$ 700,000 - 799,999	11	7	1	19
\$ 800,000 - 899,999	9	3	1	13
\$ 900,000 - 999,999	4	5		9
\$ 1,000,000 - and over	13	16	2	31
<b>Total</b>	<b>357</b>	<b>108</b>	<b>9</b>	<b>474</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		3
\$ 90,000 - 99,999	2	5
\$ 100,000 - 119,999	3	27
\$ 120,000 - 139,999	4	46
\$ 140,000 - 159,999	3	54
\$ 160,000 - 179,999	14	89
\$ 180,000 - 199,999	20	76
\$ 200,000 - 249,999	74	196
\$ 250,000 - 299,999	154	165
\$ 300,000 - 349,999	148	135
\$ 350,000 - 399,999	215	83
\$ 400,000 - 499,999	305	140
\$ 500,000 - 599,999	198	104
\$ 600,000 - 699,999	119	65
\$ 700,000 - 799,999	77	68
\$ 800,000 - 899,999	53	44
\$ 900,000 - 999,999	53	38
\$ 1,000,000 - and over	386	182
<b>Total</b>	<b>1830</b>	<b>1522</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999	3	
\$ 70,000 - 79,999	2	1
\$ 80,000 - 89,999		3
\$ 90,000 - 99,999	3	4
\$ 100,000 - 119,999	5	13
\$ 120,000 - 139,999	10	25
\$ 140,000 - 159,999	16	37
\$ 160,000 - 179,999	20	44
\$ 180,000 - 199,999	24	47
\$ 200,000 - 249,999	123	115
\$ 250,000 - 299,999	189	110
\$ 300,000 - 349,999	196	65
\$ 350,000 - 399,999	211	56
\$ 400,000 - 499,999	279	64
\$ 500,000 - 599,999	210	63
\$ 600,000 - 699,999	96	52
\$ 700,000 - 799,999	70	52
\$ 800,000 - 899,999	54	40
\$ 900,000 - 999,999	24	39
\$ 1,000,000 - and over	157	104
<b>Total</b>	<b>1693</b>	<b>934</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	458	251
31-60	177	86
61-90	110	53
91-120	71	37
121-over	83	47
<b>Total</b>	<b>899</b>	<b>474</b>

