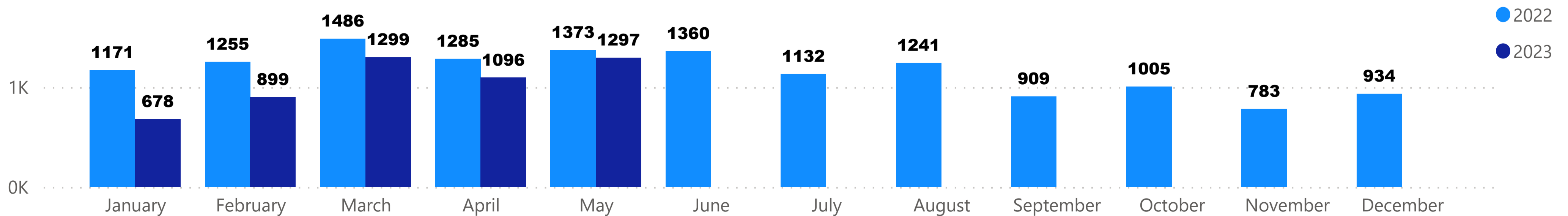


## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

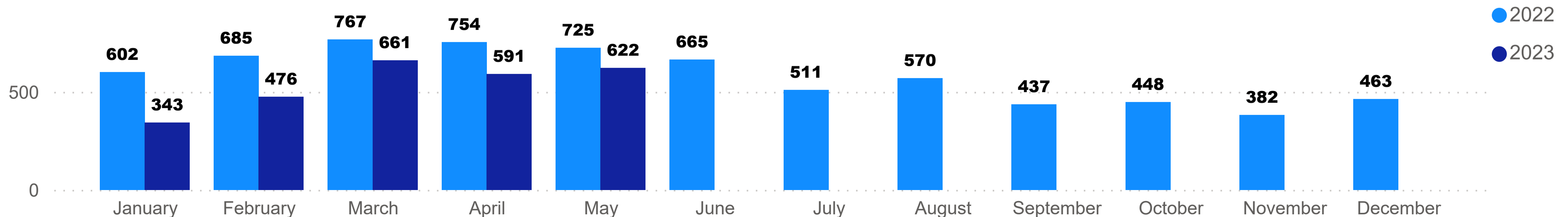
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1											3
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				2									2
\$ 70,000 - 79,999	2												2
\$ 80,000 - 89,999	1		2	2	1								6
\$ 90,000 - 99,999			2		1								3
\$ 100,000 - 119,999		2	8		1								11
\$ 120,000 - 139,999	6	8	5	6	8								33
\$ 140,000 - 159,999	5	4	9	9	9								36
\$ 160,000 - 179,999	13	14	24	11	16								78
\$ 180,000 - 199,999	18	13	18	15	21								85
\$ 200,000 - 249,999	60	85	97	63	89								394
\$ 250,000 - 299,999	96	91	152	119	137								595
\$ 300,000 - 349,999	95	106	159	137	149								646
\$ 350,000 - 399,999	92	117	179	154	183								725
\$ 400,000 - 499,999	113	174	207	221	235								950
\$ 500,000 - 599,999	56	86	150	127	170								589
\$ 600,000 - 699,999	30	49	80	65	62								286
\$ 700,000 - 799,999	28	38	57	37	50								210
\$ 800,000 - 899,999	13	28	34	32	29								136
\$ 900,000 - 999,999	8	15	19	13	27								82
\$ 1,000,000 - and over	40	68	97	83	109								397
<b>Total</b>	<b>678</b>	<b>899</b>	<b>1299</b>	<b>1096</b>	<b>1297</b>								<b>5269</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

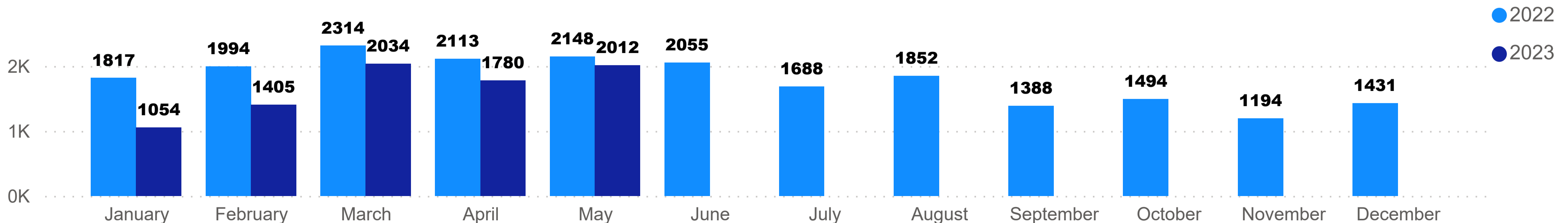
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999	2			1									3
\$ 60,000 - 69,999		2	1										3
\$ 70,000 - 79,999	1		1	1	2								5
\$ 80,000 - 89,999	2	2	3	5	2								14
\$ 90,000 - 99,999	2	2	4	3	3								14
\$ 100,000 - 119,999	4	9	14	14	4								45
\$ 120,000 - 139,999	5	23	26	22	20								96
\$ 140,000 - 159,999	20	34	31	28	40								153
\$ 160,000 - 179,999	21	28	54	27	34								164
\$ 180,000 - 199,999	17	23	39	26	45								150
\$ 200,000 - 249,999	68	64	91	97	93								413
\$ 250,000 - 299,999	42	60	91	82	79								354
\$ 300,000 - 349,999	25	36	61	37	47								206
\$ 350,000 - 399,999	21	27	38	43	30								159
\$ 400,000 - 499,999	28	43	53	51	64								239
\$ 500,000 - 599,999	23	29	34	42	35								163
\$ 600,000 - 699,999	18	21	26	26	32								123
\$ 700,000 - 799,999	11	19	23	25	23								101
\$ 800,000 - 899,999	7	13	19	15	18								72
\$ 900,000 - 999,999	6	10	14	13	15								58
\$ 1,000,000 - and over	20	31	38	33	36								158
<b>Total</b>	<b>343</b>	<b>476</b>	<b>661</b>	<b>591</b>	<b>622</b>								<b>2693</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1	1	1	2								8
\$ 50,000 - 59,999	4			2									6
\$ 60,000 - 69,999	1	3	1	3	2								10
\$ 70,000 - 79,999	3		2	2	7								14
\$ 80,000 - 89,999	4	2	6	8	5								25
\$ 90,000 - 99,999	1	3	7	8	8								27
\$ 100,000 - 119,999	5	12	27	21	11								76
\$ 120,000 - 139,999	14	33	41	38	41								167
\$ 140,000 - 159,999	31	43	49	57	60								240
\$ 160,000 - 179,999	37	47	89	53	68								294
\$ 180,000 - 199,999	39	40	64	56	73								272
\$ 200,000 - 249,999	134	157	201	171	193								856
\$ 250,000 - 299,999	141	152	249	204	222								968
\$ 300,000 - 349,999	120	143	223	175	200								861
\$ 350,000 - 399,999	114	144	217	197	214								886
\$ 400,000 - 499,999	143	218	265	272	299								1197
\$ 500,000 - 599,999	79	115	184	170	206								754
\$ 600,000 - 699,999	48	70	106	91	94								409
\$ 700,000 - 799,999	39	57	81	62	73								312
\$ 800,000 - 899,999	20	41	53	47	47								208
\$ 900,000 - 999,999	14	25	33	26	42								140
\$ 1,000,000 - and over	60	99	135	116	145								555
<b>Total</b>	<b>1054</b>	<b>1405</b>	<b>2034</b>	<b>1780</b>	<b>2012</b>								<b>8285</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2		2	1									5
0	4	1	4	3	2								14
1	61	100	141	113	135								550
2	437	530	842	719	778								3306
3	389	541	699	641	726								2996
4	130	194	277	244	294								1139
5	27	26	62	49	57								221
6+	6	13	9	11	20								59
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2036</b>	<b>1781</b>	<b>2012</b>								<b>8290</b>

### Sales by Bathroom Count

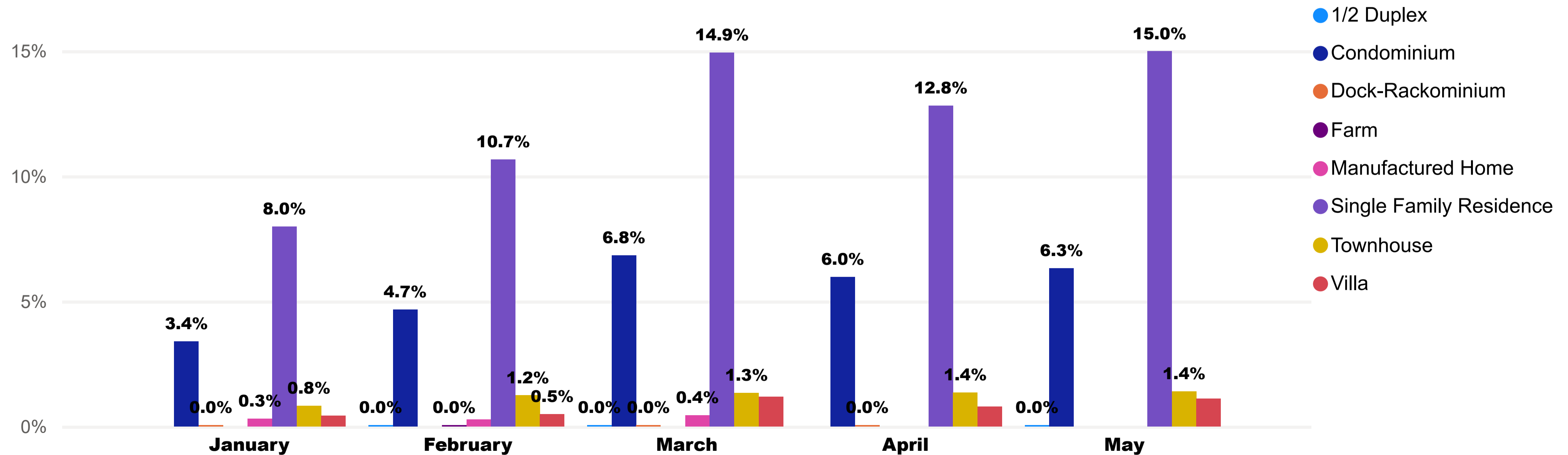
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2		2	1									5
1	187	223	348	298	343								1399
2	639	845	1250	1085	1197								5016
3	186	261	319	301	350								1417
4	29	55	89	68	72								313
5	11	15	19	16	30								91
6+	2	6	9	12	20								49
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2036</b>	<b>1781</b>	<b>2012</b>								<b>8290</b>

## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2		1								4
Condominium	274	376	551	481	509								2191
Dock-Rackominium	2		2	1									5
Farm		1											1
Manufactured Home	25	23	36										84
Single Family Residence	643	859	1203	1032	1207								4944
Townhouse	67	100	108	109	113								497
Villa	35	40	96	64	90								325
<b>Total</b>	<b>1046</b>	<b>1400</b>	<b>1998</b>	<b>1687</b>	<b>1920</b>								<b>8051</b>

### YTD % of Sales by Property Type







## Pinellas REALTOR® Organization

### Multiple Listing One Month Sales and Inventory Report - May - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							4
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							3
\$ 70,000 - 79,999	2	0%	86,400	75,450	87%	28	1
\$ 80,000 - 89,999	3	0%	95,000	82,950	87%	91	4
\$ 90,000 - 99,999	4	0%	97,350	95,756	98%	70	4
\$ 100,000 - 119,999	5	0%	121,520	114,600	94%	74	30
\$ 120,000 - 139,999	28	1%	135,586	129,582	96%	31	56
\$ 140,000 - 159,999	49	3%	158,698	150,067	95%	45	79
\$ 160,000 - 179,999	50	3%	174,430	169,887	97%	45	100
\$ 180,000 - 199,999	66	3%	198,571	189,618	95%	42	94
\$ 200,000 - 249,999	183	10%	234,573	227,414	97%	30	278
\$ 250,000 - 299,999	216	11%	278,790	274,441	98%	32	295
\$ 300,000 - 349,999	196	10%	330,581	323,200	98%	29	279
\$ 350,000 - 399,999	213	11%	378,638	373,957	99%	34	290
\$ 400,000 - 499,999	299	16%	450,134	441,429	98%	35	484
\$ 500,000 - 599,999	205	11%	554,549	545,722	98%	30	355
\$ 600,000 - 699,999	94	5%	656,324	644,731	98%	34	234
\$ 700,000 - 799,999	73	4%	763,649	746,236	98%	39	154
\$ 800,000 - 899,999	47	2%	868,830	840,698	97%	26	124
\$ 900,000 - 999,999	42	2%	978,143	955,655	98%	42	95
\$ 1,000,000 - and over	145	8%	1,940,331	1,841,335	95%	58	647
<b>Total</b>	<b>1920</b>	<b>100%</b>	<b>527,303</b>	<b>511,889</b>	<b>97%</b>	<b>35</b>	<b>3610</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	8	0.10%	44,112	39,750	90%	35	4
\$ 50,000 - 59,999	6	0.07%	57,983	52,667	91%	24	
\$ 60,000 - 69,999	10	0.12%	66,830	64,375	96%	16	3
\$ 70,000 - 79,999	14	0.17%	87,707	72,386	83%	47	1
\$ 80,000 - 89,999	25	0.30%	93,408	84,692	91%	42	4
\$ 90,000 - 99,999	27	0.33%	102,052	93,756	92%	46	4
\$ 100,000 - 119,999	76	0.92%	117,291	109,644	93%	42	30
\$ 120,000 - 139,999	167	2.02%	137,825	129,887	94%	33	56
\$ 140,000 - 159,999	240	2.90%	157,082	149,455	95%	39	79
\$ 160,000 - 179,999	294	3.55%	175,743	168,637	96%	35	100
\$ 180,000 - 199,999	272	3.28%	196,138	189,090	96%	35	94
\$ 200,000 - 249,999	856	10.33%	233,520	225,058	96%	38	278
\$ 250,000 - 299,999	968	11.68%	281,483	274,217	97%	38	295
\$ 300,000 - 349,999	861	10.39%	331,509	323,588	98%	39	279
\$ 350,000 - 399,999	886	10.69%	380,477	371,806	98%	42	290
\$ 400,000 - 499,999	1197	14.45%	454,049	444,032	98%	40	484
\$ 500,000 - 599,999	754	9.10%	557,738	545,697	98%	40	355
\$ 600,000 - 699,999	409	4.94%	659,528	644,353	98%	42	234
\$ 700,000 - 799,999	312	3.77%	762,931	745,008	98%	44	154
\$ 800,000 - 899,999	208	2.51%	864,198	842,984	98%	42	124
\$ 900,000 - 999,999	140	1.69%	979,939	947,118	97%	47	95
\$ 1,000,000 - and over	555	6.70%	1,895,575	1,800,981	95%	58	647
<b>Total</b>	<b>8285</b>	<b>100.00%</b>	<b>497,047</b>	<b>481,158</b>	<b>97%</b>	<b>41</b>	<b>3610</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

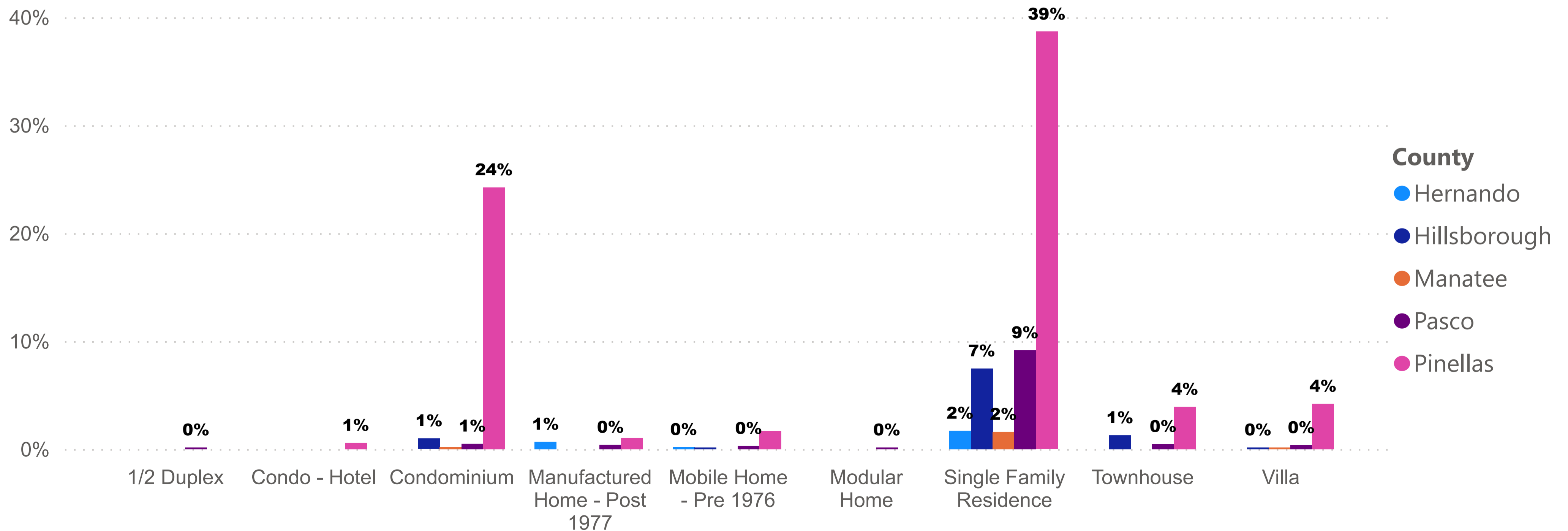
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
06/30/2019	2129	310,110	298,635	96%	57	5892	2.77
07/31/2019	2209	311,009	298,398	96%	56	5702	2.58
08/31/2019	2052	327,716	315,738	96%	59	5416	2.64
09/30/2019	1832	307,747	296,143	96%	55	5452	2.98
10/31/2019	1831	306,083	295,932	97%	56	5528	3.02
11/30/2019	1723	300,569	288,226	96%	55	5459	3.17
12/31/2019	1975	317,888	305,423	96%	60	5268	2.67
01/31/2020	1431	307,739	296,372	96%	59	5419	3.79
02/29/2020	1736	325,174	312,908	96%	58	5432	3.13
03/31/2020	2107	322,876	309,704	96%	57	5761	2.73
04/30/2020	1586	317,564	306,894	97%	48	5564	3.51
05/31/2020	1404	319,808	306,348	96%	49	5064	3.61
06/30/2020	2124	349,150	334,198	96%	60	4422	2.08
07/31/2020	2475	352,929	341,726	97%	59	4222	1.71
08/31/2020	2225	359,958	350,124	97%	51	4027	1.81
09/30/2020	2156	371,198	361,595	97%	43	3925	1.82
10/31/2020	2297	372,007	362,990	98%	42	3996	1.74
11/30/2020	2015	369,699	361,009	98%	39	3806	1.89
12/31/2020	2301	371,735	360,902	97%	39	3442	1.50
01/31/2021	1747	357,415	348,830	98%	39	3035	1.74
02/28/2021	1951	363,325	353,446	97%	45	2634	1.35
03/31/2021	2566	388,919	379,564	98%	41	2299	0.90
04/30/2021	2573	401,386	397,802	99%	33	2280	0.89
05/31/2021	2301	395,924	395,472	100%	23	2281	0.99
06/30/2021	2395	403,989	403,384	100%	21	2420	1.01
07/31/2021	2202	416,376	413,325	99%	18	2661	1.21
08/31/2021	2177	402,144	401,523	100%	19	2600	1.19
09/30/2021	2070	417,139	412,337	99%	18	2544	1.23
10/31/2021	2015	413,610	410,114	99%	20	2534	1.26
11/30/2021	2021	439,563	435,924	99%	19	2385	1.18
12/31/2021	2228	448,706	443,017	99%	21	2219	1.00
01/31/2022	1806	432,545	429,210	99%	20	2071	1.15
02/28/2022	1985	436,718	438,396	100%	22	1977	1.00
03/31/2022	2307	462,208	466,617	101%	17	2004	0.87
04/30/2022	2099	456,352	463,332	102%	13	2323	1.11
05/31/2022	2142	480,576	485,572	101%	14	2652	1.24
06/30/2022	2049	486,877	489,702	101%	14	3417	1.67
07/31/2022	1676	492,069	484,605	98%	16	3725	2.22
08/31/2022	1845	477,424	468,042	98%	21	3791	2.05
09/30/2022	1379	464,323	452,488	97%	24	3975	2.88
10/31/2022	1488	496,713	481,289	97%	29	4324	2.91
11/30/2022	1190	462,108	447,495	97%	32	4471	3.76
12/31/2022	1421	511,654	491,299	96%	46	4298	3.02
01/31/2023	1044	483,368	464,995	96%	46	4051	3.88
02/28/2023	1400	498,853	480,887	96%	47	3961	2.83
03/31/2023	1996	485,510	469,621	97%	46	3845	1.93
04/30/2023	1686	528,716	514,365	97%	44	3607	2.14
05/31/2023	1920	527,303	511,889	97%	40	3610	1.88



## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex				0%		0%
Condo - Hotel					1%	1%
Condominium		1%	0%	1%	24%	26%
Manufactured Home - Post 1977	1%			0%	1%	2%
Mobile Home - Pre 1976	0%	0%		0%	2%	2%
Modular Home				0%		0%
Single Family Residence	2%	7%	2%	9%	39%	59%
Townhouse		1%		0%	4%	6%
Villa		0%	0%	0%	4%	5%
<b>Total</b>	<b>3%</b>	<b>10%</b>	<b>2%</b>	<b>11%</b>	<b>74%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲ Pinellas Suncoast FL May 2023

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	6	1	1	8
\$ 140,000 - 159,999	7	1	1	9
\$ 160,000 - 179,999	12	3	1	16
\$ 180,000 - 199,999	16	5		21
\$ 200,000 - 249,999	64	23	2	89
\$ 250,000 - 299,999	74	54	9	137
\$ 300,000 - 349,999	52	79	18	149
\$ 350,000 - 399,999	62	89	32	183
\$ 400,000 - 499,999	37	131	67	235
\$ 500,000 - 599,999	20	84	66	170
\$ 600,000 - 699,999	5	32	25	62
\$ 700,000 - 799,999	5	15	30	50
\$ 800,000 - 899,999	4	8	17	29
\$ 900,000 - 999,999		7	20	27
\$ 1,000,000 - and over	3	36	70	109
<b>Total</b>	<b>370</b>	<b>568</b>	<b>359</b>	<b>1297</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	3			3
\$ 100,000 - 119,999	4			4
\$ 120,000 - 139,999	20			20
\$ 140,000 - 159,999	40			40
\$ 160,000 - 179,999	34			34
\$ 180,000 - 199,999	43	2		45
\$ 200,000 - 249,999	89	4		93
\$ 250,000 - 299,999	64	14	1	79
\$ 300,000 - 349,999	31	16		47
\$ 350,000 - 399,999	22	8		30
\$ 400,000 - 499,999	43	21		64
\$ 500,000 - 599,999	19	16		35
\$ 600,000 - 699,999	21	11		32
\$ 700,000 - 799,999	15	8		23
\$ 800,000 - 899,999	10	8		18
\$ 900,000 - 999,999	7	7	1	15
\$ 1,000,000 - and over	10	22	4	36
<b>Total</b>	<b>479</b>	<b>137</b>	<b>6</b>	<b>622</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	1	3
\$ 90,000 - 99,999		4
\$ 100,000 - 119,999	1	26
\$ 120,000 - 139,999	4	39
\$ 140,000 - 159,999	7	60
\$ 160,000 - 179,999	8	81
\$ 180,000 - 199,999	12	75
\$ 200,000 - 249,999	56	185
\$ 250,000 - 299,999	92	163
\$ 300,000 - 349,999	114	129
\$ 350,000 - 399,999	150	88
\$ 400,000 - 499,999	248	177
\$ 500,000 - 599,999	225	105
\$ 600,000 - 699,999	134	104
\$ 700,000 - 799,999	83	54
\$ 800,000 - 899,999	74	48
\$ 900,000 - 999,999	70	31
\$ 1,000,000 - and over	408	216
<b>Total</b>	<b>1689</b>	<b>1589</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	3	1
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	3	3
\$ 100,000 - 119,999	3	11
\$ 120,000 - 139,999	7	20
\$ 140,000 - 159,999	10	40
\$ 160,000 - 179,999	13	44
\$ 180,000 - 199,999	22	41
\$ 200,000 - 249,999	91	115
\$ 250,000 - 299,999	161	87
\$ 300,000 - 349,999	168	64
\$ 350,000 - 399,999	195	42
\$ 400,000 - 499,999	296	60
\$ 500,000 - 599,999	183	52
\$ 600,000 - 699,999	106	55
\$ 700,000 - 799,999	87	42
\$ 800,000 - 899,999	51	25
\$ 900,000 - 999,999	23	33
\$ 1,000,000 - and over	158	104
<b>Total</b>	<b>1581</b>	<b>842</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	927	358
31-60	171	109
61-90	64	57
91-120	37	32
121-over	98	66
<b>Total</b>	<b>1297</b>	<b>622</b>

