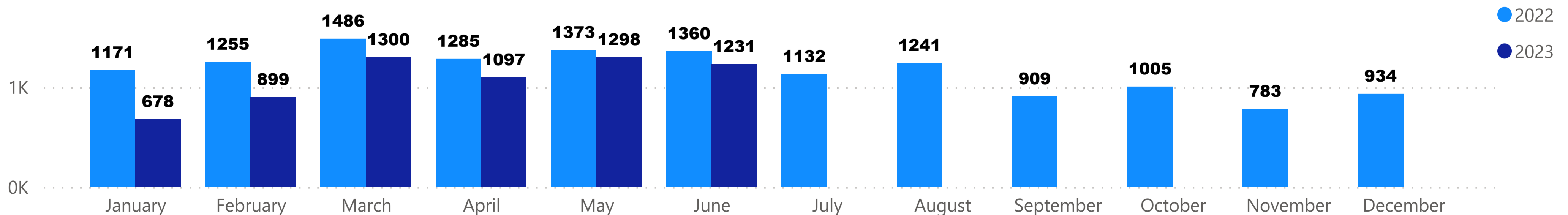


## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

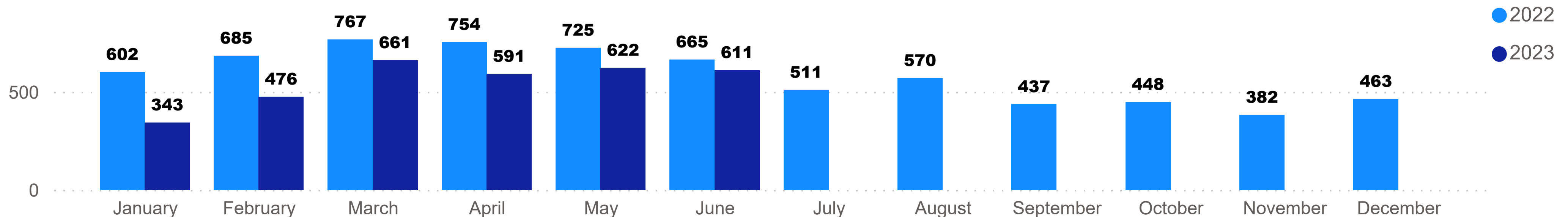
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1											3
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				2									2
\$ 70,000 - 79,999	2												2
\$ 80,000 - 89,999	1		2	2	1								6
\$ 90,000 - 99,999			2		1	2							5
\$ 100,000 - 119,999		2	8		1	1							12
\$ 120,000 - 139,999	6	8	5	6	8	7							40
\$ 140,000 - 159,999	5	4	9	9	9	6							42
\$ 160,000 - 179,999	13	14	24	11	16	12							90
\$ 180,000 - 199,999	18	13	18	15	21	23							108
\$ 200,000 - 249,999	60	85	96	64	89	72							466
\$ 250,000 - 299,999	96	91	152	119	137	132							727
\$ 300,000 - 349,999	95	106	160	137	149	142							789
\$ 350,000 - 399,999	92	117	179	154	183	157							882
\$ 400,000 - 499,999	113	174	208	221	236	233							1185
\$ 500,000 - 599,999	56	86	150	127	170	137							726
\$ 600,000 - 699,999	30	49	80	65	62	83							369
\$ 700,000 - 799,999	28	38	57	37	50	50							260
\$ 800,000 - 899,999	13	28	34	32	29	40							176
\$ 900,000 - 999,999	8	15	19	13	27	26							108
\$ 1,000,000 - and over	40	68	97	83	109	108							505
<b>Total</b>	<b>678</b>	<b>899</b>	<b>1300</b>	<b>1097</b>	<b>1298</b>	<b>1231</b>							<b>6503</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

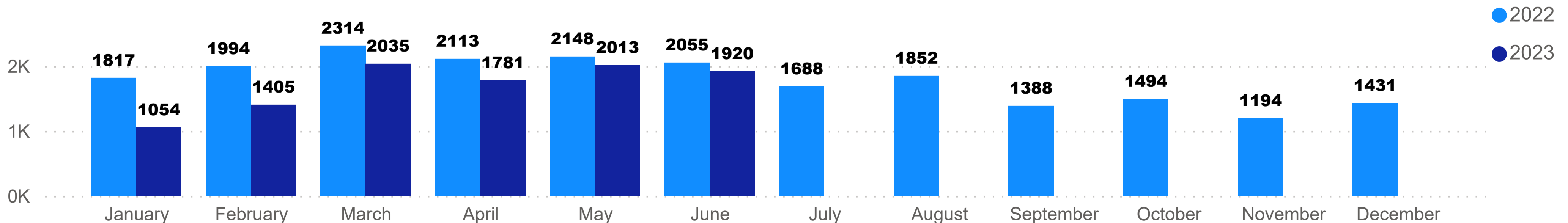
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999						2							2
\$ 50,000 - 59,999	2			1		1							4
\$ 60,000 - 69,999		2	1										3
\$ 70,000 - 79,999	1		1	1	2	1							6
\$ 80,000 - 89,999	2	2	3	5	2	2							16
\$ 90,000 - 99,999	2	2	4	3	3	4							18
\$ 100,000 - 119,999	4	9	14	14	4	16							61
\$ 120,000 - 139,999	5	23	26	22	20	21							117
\$ 140,000 - 159,999	20	34	31	28	40	32							185
\$ 160,000 - 179,999	21	28	54	27	34	39							203
\$ 180,000 - 199,999	17	23	39	26	45	38							188
\$ 200,000 - 249,999	68	64	91	97	93	96							509
\$ 250,000 - 299,999	42	60	91	82	79	80							434
\$ 300,000 - 349,999	25	36	61	37	47	57							263
\$ 350,000 - 399,999	21	27	38	43	30	39							198
\$ 400,000 - 499,999	28	43	53	51	64	43							282
\$ 500,000 - 599,999	23	29	34	42	35	28							191
\$ 600,000 - 699,999	18	21	26	26	32	23							146
\$ 700,000 - 799,999	11	19	23	25	23	21							122
\$ 800,000 - 899,999	7	13	19	15	18	15							87
\$ 900,000 - 999,999	6	10	14	13	15	11							69
\$ 1,000,000 - and over	20	31	38	33	36	42							200
<b>Total</b>	<b>343</b>	<b>476</b>	<b>661</b>	<b>591</b>	<b>622</b>	<b>611</b>							<b>3304</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1	1	1	2	2							10
\$ 50,000 - 59,999	4			2		1							7
\$ 60,000 - 69,999	1	3	1	3	2	1							11
\$ 70,000 - 79,999	3		2	2	7	3							17
\$ 80,000 - 89,999	4	2	6	8	5	6							31
\$ 90,000 - 99,999	1	3	7	8	8	9							36
\$ 100,000 - 119,999	5	12	27	21	11	22							98
\$ 120,000 - 139,999	14	33	41	38	41	38							205
\$ 140,000 - 159,999	31	43	49	57	60	52							292
\$ 160,000 - 179,999	37	47	89	53	68	59							353
\$ 180,000 - 199,999	39	40	64	56	73	68							340
\$ 200,000 - 249,999	134	157	200	172	193	182							1038
\$ 250,000 - 299,999	141	152	249	204	222	217							1185
\$ 300,000 - 349,999	120	143	224	175	200	201							1063
\$ 350,000 - 399,999	114	144	217	197	214	196							1082
\$ 400,000 - 499,999	143	218	266	272	300	276							1475
\$ 500,000 - 599,999	79	115	184	170	206	165							919
\$ 600,000 - 699,999	48	70	106	91	94	107							516
\$ 700,000 - 799,999	39	57	81	62	73	72							384
\$ 800,000 - 899,999	20	41	53	47	47	56							264
\$ 900,000 - 999,999	14	25	33	26	42	37							177
\$ 1,000,000 - and over	60	99	135	116	145	150							705
<b>Total</b>	<b>1054</b>	<b>1405</b>	<b>2035</b>	<b>1781</b>	<b>2013</b>	<b>1920</b>							<b>10208</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2		2	1		1							6
0	4	1	4	3	2	3							17
1	61	100	141	113	135	133							683
2	437	530	842	720	778	716							4023
3	389	541	700	641	726	693							3690
4	130	194	277	244	295	312							1452
5	27	26	62	49	57	56							277
6+	6	13	9	11	20	8							67
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2037</b>	<b>1782</b>	<b>2013</b>	<b>1922</b>							<b>10215</b>

### Sales by Bathroom Count

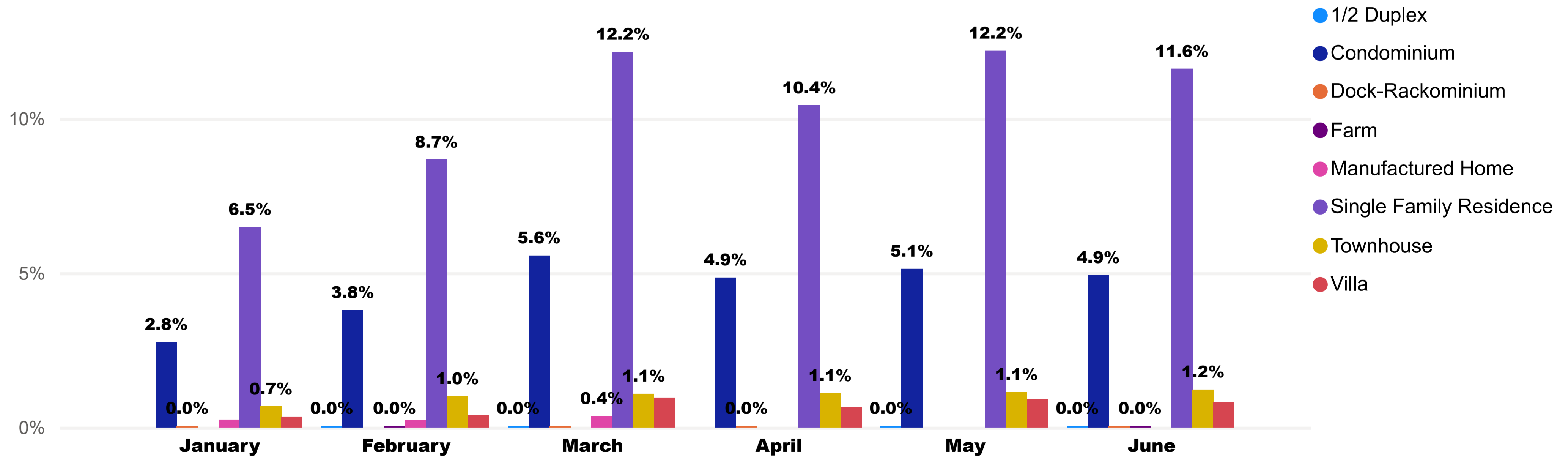
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2		2	1		1							6
1	187	223	348	299	343	299							1699
2	639	845	1251	1085	1197	1171							6188
3	186	261	319	301	351	348							1766
4	29	55	89	68	72	73							386
5	11	15	19	16	30	20							111
6+	2	6	9	12	20	10							59
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2037</b>	<b>1782</b>	<b>2013</b>	<b>1922</b>							<b>10215</b>

# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2		1	4							8
Condominium	274	376	551	481	509	488							2679
Dock-Rackominium	2		2	1		2							7
Farm		1				1							2
Manufactured Home	25	23	36										84
Single Family Residence	643	859	1204	1033	1208	1150							6097
Townhouse	67	100	108	109	113	121							618
Villa	35	40	96	64	90	81							406
<b>Total</b>	<b>1046</b>	<b>1400</b>	<b>1999</b>	<b>1688</b>	<b>1921</b>	<b>1847</b>							<b>9901</b>

### YTD % of Sales by Property Type





## Pinellas REALTOR® Organization

### Multiple Listing One Month Sales and Inventory Report - June - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	2	0%	119,950	19,275	16%	73	4
\$ 50,000 - 59,999	1	0%	69,500	55,000	79%	25	1
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999	1	0%	83,500	78,500	94%	136	1
\$ 80,000 - 89,999	2	0%	94,950	87,500	92%	11	5
\$ 90,000 - 99,999	6	0%	116,500	91,500	79%	25	4
\$ 100,000 - 119,999	17	1%	115,376	108,556	94%	50	36
\$ 120,000 - 139,999	28	2%	137,107	129,866	95%	44	52
\$ 140,000 - 159,999	38	2%	157,727	150,177	95%	46	80
\$ 160,000 - 179,999	51	3%	180,279	168,099	93%	43	96
\$ 180,000 - 199,999	61	3%	198,134	188,711	95%	51	92
\$ 200,000 - 249,999	168	9%	232,585	226,643	97%	33	269
\$ 250,000 - 299,999	213	12%	282,289	274,368	97%	33	291
\$ 300,000 - 349,999	200	11%	327,241	323,450	99%	29	298
\$ 350,000 - 399,999	196	11%	378,858	372,557	98%	34	302
\$ 400,000 - 499,999	276	15%	448,444	442,497	99%	28	475
\$ 500,000 - 599,999	165	9%	549,973	542,267	99%	29	376
\$ 600,000 - 699,999	107	6%	650,511	642,453	99%	22	259
\$ 700,000 - 799,999	71	4%	758,823	744,431	98%	41	170
\$ 800,000 - 899,999	56	3%	865,984	846,807	98%	46	131
\$ 900,000 - 999,999	37	2%	969,189	943,327	97%	49	108
\$ 1,000,000 - and over	150	8%	1,873,383	1,770,114	94%	49	658
<b>Total</b>	<b>1846</b>	<b>100%</b>	<b>529,048</b>	<b>513,238</b>	<b>97%</b>	<b>35</b>	<b>3709</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	10	0.10%	59,270	36,445	61%	41	4
\$ 50,000 - 59,999	7	0.07%	59,629	53,000	89%	24	1
\$ 60,000 - 69,999	11	0.11%	66,982	64,268	96%	17	1
\$ 70,000 - 79,999	17	0.17%	87,082	72,759	84%	67	1
\$ 80,000 - 89,999	31	0.30%	92,887	84,897	91%	38	5
\$ 90,000 - 99,999	36	0.35%	103,439	93,359	90%	41	4
\$ 100,000 - 119,999	98	0.96%	116,898	109,418	94%	47	36
\$ 120,000 - 139,999	205	2.01%	137,856	129,799	94%	35	52
\$ 140,000 - 159,999	292	2.86%	157,136	149,556	95%	41	80
\$ 160,000 - 179,999	353	3.46%	176,333	168,505	96%	36	96
\$ 180,000 - 199,999	340	3.33%	196,457	189,042	96%	38	92
\$ 200,000 - 249,999	1038	10.17%	233,158	225,261	97%	37	269
\$ 250,000 - 299,999	1185	11.61%	281,568	274,210	97%	38	291
\$ 300,000 - 349,999	1063	10.41%	330,718	323,560	98%	37	298
\$ 350,000 - 399,999	1082	10.60%	380,183	371,942	98%	41	302
\$ 400,000 - 499,999	1475	14.45%	453,019	443,765	98%	37	475
\$ 500,000 - 599,999	919	9.00%	556,344	545,081	98%	38	376
\$ 600,000 - 699,999	516	5.05%	657,658	643,959	98%	38	259
\$ 700,000 - 799,999	384	3.76%	762,138	744,901	98%	43	170
\$ 800,000 - 899,999	264	2.59%	864,577	843,795	98%	43	131
\$ 900,000 - 999,999	177	1.73%	977,691	946,326	97%	48	108
\$ 1,000,000 - and over	705	6.91%	1,890,853	1,794,414	95%	56	658
<b>Total</b>	<b>10208</b>	<b>100.00%</b>	<b>500,481</b>	<b>484,689</b>	<b>97%</b>	<b>40</b>	<b>3709</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

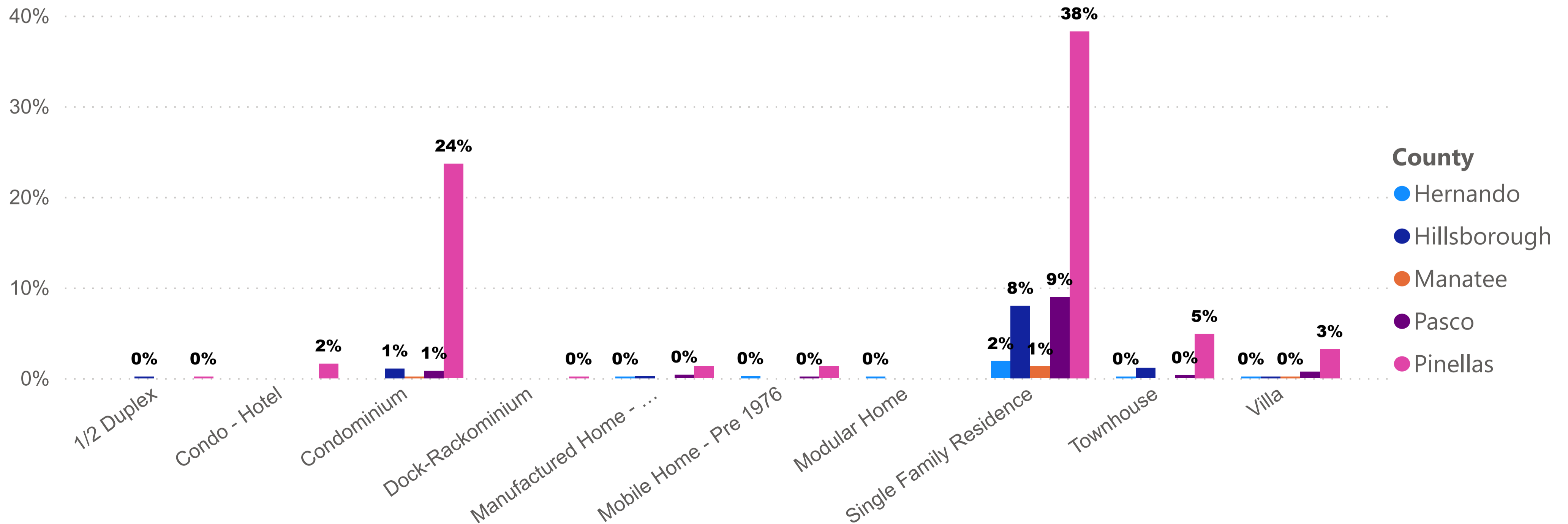
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
07/31/2019	2209	311,009	298,398	96%	56	5702	2.58
08/31/2019	2052	327,716	315,738	96%	59	5416	2.64
09/30/2019	1832	307,747	296,143	96%	55	5452	2.98
10/31/2019	1831	306,083	295,932	97%	56	5528	3.02
11/30/2019	1723	300,569	288,226	96%	55	5459	3.17
12/31/2019	1975	317,888	305,423	96%	60	5268	2.67
01/31/2020	1431	307,739	296,372	96%	59	5419	3.79
02/29/2020	1736	325,174	312,908	96%	58	5432	3.13
03/31/2020	2107	322,876	309,704	96%	57	5761	2.73
04/30/2020	1586	317,564	306,894	97%	48	5564	3.51
05/31/2020	1404	319,808	306,348	96%	49	5064	3.61
06/30/2020	2124	349,150	334,198	96%	60	4422	2.08
07/31/2020	2475	352,929	341,726	97%	59	4222	1.71
08/31/2020	2225	359,958	350,124	97%	51	4027	1.81
09/30/2020	2156	371,198	361,595	97%	43	3925	1.82
10/31/2020	2297	372,007	362,990	98%	42	3996	1.74
11/30/2020	2015	369,699	361,009	98%	39	3806	1.89
12/31/2020	2301	371,735	360,902	97%	39	3442	1.50
01/31/2021	1747	357,415	348,830	98%	39	3035	1.74
02/28/2021	1951	363,325	353,446	97%	45	2634	1.35
03/31/2021	2566	388,919	379,564	98%	41	2299	0.90
04/30/2021	2573	401,386	397,802	99%	33	2280	0.89
05/31/2021	2301	395,924	395,472	100%	23	2281	0.99
06/30/2021	2395	403,989	403,384	100%	21	2420	1.01
07/31/2021	2202	416,376	413,325	99%	18	2661	1.21
08/31/2021	2177	402,144	401,523	100%	19	2600	1.19
09/30/2021	2070	417,139	412,337	99%	18	2544	1.23
10/31/2021	2015	413,610	410,114	99%	20	2534	1.26
11/30/2021	2021	439,563	435,924	99%	19	2385	1.18
12/31/2021	2228	448,706	443,017	99%	21	2219	1.00
01/31/2022	1806	432,545	429,210	99%	20	2071	1.15
02/28/2022	1985	436,718	438,396	100%	22	1978	1.00
03/31/2022	2307	462,208	466,617	101%	17	2006	0.87
04/30/2022	2099	456,352	463,332	102%	13	2325	1.11
05/31/2022	2142	480,576	485,572	101%	14	2654	1.24
06/30/2022	2049	486,877	489,702	101%	14	3419	1.67
07/31/2022	1676	492,069	484,605	98%	16	3727	2.22
08/31/2022	1845	477,424	468,042	98%	21	3793	2.06
09/30/2022	1379	464,323	452,488	97%	24	3977	2.88
10/31/2022	1488	496,713	481,289	97%	29	4326	2.91
11/30/2022	1190	462,108	447,495	97%	32	4473	3.76
12/31/2022	1421	511,654	491,299	96%	46	4299	3.03
01/31/2023	1044	483,368	464,995	96%	46	4053	3.88
02/28/2023	1400	498,853	480,887	96%	47	3963	2.83
03/31/2023	1997	485,492	469,648	97%	46	3850	1.93
04/30/2023	1687	528,545	514,201	97%	44	3628	2.15
05/31/2023	1921	527,281	511,880	97%	40	3711	1.93
06/30/2023	1845	529,644	513,830	97%	38	3709	2.01



## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex		0%			0%	0%
Condo - Hotel					2%	2%
Condominium		1%	0%	1%	24%	26%
Dock-Rackominium					0%	0%
Manufactured Home - Post 1977	0%	0%		0%	1%	2%
Mobile Home - Pre 1976	0%			0%	1%	2%
Modular Home	0%					0%
Single Family Residence	2%	8%	1%	9%	38%	58%
Townhouse	0%	1%		0%	5%	6%
Villa	0%	0%	0%	1%	3%	4%
<b>Total</b>	<b>2%</b>	<b>11%</b>	<b>1%</b>	<b>11%</b>	<b>74%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲ Pinellas Suncoast FL June 2023

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1	1		2
\$ 100,000 - 119,999		1		1
\$ 120,000 - 139,999	6	1		7
\$ 140,000 - 159,999	5	1		6
\$ 160,000 - 179,999	8	4		12
\$ 180,000 - 199,999	14	8	1	23
\$ 200,000 - 249,999	44	27	1	72
\$ 250,000 - 299,999	65	60	7	132
\$ 300,000 - 349,999	52	79	11	142
\$ 350,000 - 399,999	46	79	32	157
\$ 400,000 - 499,999	40	120	73	233
\$ 500,000 - 599,999	13	69	55	137
\$ 600,000 - 699,999	8	34	41	83
\$ 700,000 - 799,999	5	18	27	50
\$ 800,000 - 899,999	2	13	25	40
\$ 900,000 - 999,999	1	6	19	26
\$ 1,000,000 - and over	9	31	68	108
<b>Total</b>	<b>319</b>	<b>552</b>	<b>360</b>	<b>1231</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	4			4
\$ 100,000 - 119,999	16			16
\$ 120,000 - 139,999	20			20
\$ 140,000 - 159,999	32			32
\$ 160,000 - 179,999	38	1		39
\$ 180,000 - 199,999	37	1		38
\$ 200,000 - 249,999	88	7	1	96
\$ 250,000 - 299,999	64	15	1	80
\$ 300,000 - 349,999	47	10		57
\$ 350,000 - 399,999	28	10	1	39
\$ 400,000 - 499,999	22	21		43
\$ 500,000 - 599,999	18	9	1	28
\$ 600,000 - 699,999	16	7		23
\$ 700,000 - 799,999	11	10		21
\$ 800,000 - 899,999	8	7		15
\$ 900,000 - 999,999	3	8		11
\$ 1,000,000 - and over	12	25	5	42
<b>Total</b>	<b>469</b>	<b>131</b>	<b>9</b>	<b>609</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		2
\$ 80,000 - 89,999	1	4
\$ 90,000 - 99,999	1	4
\$ 100,000 - 119,999	1	26
\$ 120,000 - 139,999	4	38
\$ 140,000 - 159,999	10	64
\$ 160,000 - 179,999	11	74
\$ 180,000 - 199,999	10	71
\$ 200,000 - 249,999	62	172
\$ 250,000 - 299,999	79	166
\$ 300,000 - 349,999	123	133
\$ 350,000 - 399,999	157	91
\$ 400,000 - 499,999	258	141
\$ 500,000 - 599,999	223	117
\$ 600,000 - 699,999	158	87
\$ 700,000 - 799,999	91	72
\$ 800,000 - 899,999	79	42
\$ 900,000 - 999,999	62	34
\$ 1,000,000 - and over	394	222
<b>Total</b>	<b>1725</b>	<b>1561</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	1
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	5	1
\$ 80,000 - 89,999	2	2
\$ 90,000 - 99,999	1	1
\$ 100,000 - 119,999	2	17
\$ 120,000 - 139,999	6	18
\$ 140,000 - 159,999	14	37
\$ 160,000 - 179,999	9	47
\$ 180,000 - 199,999	22	50
\$ 200,000 - 249,999	82	114
\$ 250,000 - 299,999	139	81
\$ 300,000 - 349,999	158	54
\$ 350,000 - 399,999	198	36
\$ 400,000 - 499,999	245	52
\$ 500,000 - 599,999	181	46
\$ 600,000 - 699,999	107	53
\$ 700,000 - 799,999	75	37
\$ 800,000 - 899,999	52	29
\$ 900,000 - 999,999	27	33
\$ 1,000,000 - and over	142	103
<b>Total</b>	<b>1469</b>	<b>812</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	886	363
31-60	163	87
61-90	76	57
91-120	29	43
121-over	77	59
<b>Total</b>	<b>1231</b>	<b>609</b>

