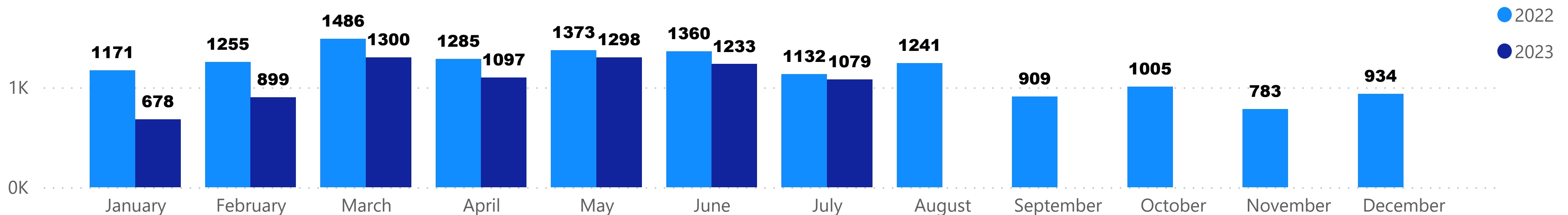


## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

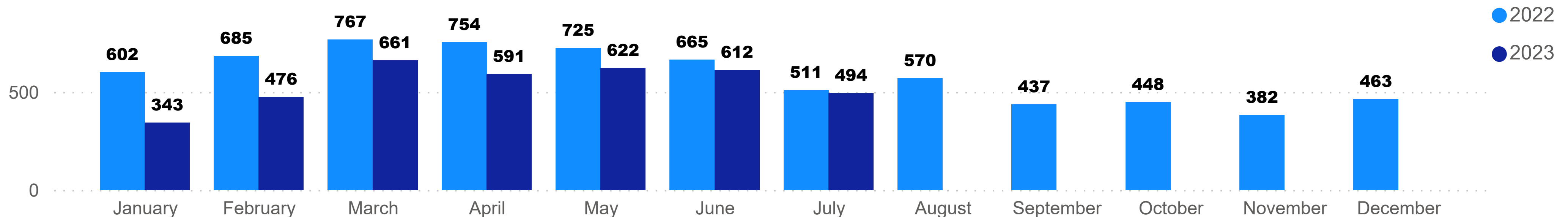
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1											3
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				2									2
\$ 70,000 - 79,999	2						2						4
\$ 80,000 - 89,999	1		2	2	1		1						7
\$ 90,000 - 99,999			2		1	2	2						7
\$ 100,000 - 119,999		2	8		1	1	2						14
\$ 120,000 - 139,999	6	8	5	6	8	7	5						45
\$ 140,000 - 159,999	5	4	9	9	9	6	10						52
\$ 160,000 - 179,999	13	14	24	11	16	12	11						101
\$ 180,000 - 199,999	18	13	18	15	21	23	5						113
\$ 200,000 - 249,999	60	85	96	64	89	72	64						530
\$ 250,000 - 299,999	96	91	152	119	138	132	96						824
\$ 300,000 - 349,999	95	106	160	137	148	142	122						910
\$ 350,000 - 399,999	92	117	179	154	183	157	131						1013
\$ 400,000 - 499,999	113	174	208	221	236	233	214						1399
\$ 500,000 - 599,999	56	86	150	127	170	138	119						846
\$ 600,000 - 699,999	30	49	80	65	62	83	98						467
\$ 700,000 - 799,999	28	38	57	37	50	50	57						317
\$ 800,000 - 899,999	13	28	34	32	29	41	37						214
\$ 900,000 - 999,999	8	15	19	13	27	26	17						125
\$ 1,000,000 - and over	40	68	97	83	109	108	86						591
<b>Total</b>	<b>678</b>	<b>899</b>	<b>1300</b>	<b>1097</b>	<b>1298</b>	<b>1233</b>	<b>1079</b>						<b>7584</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

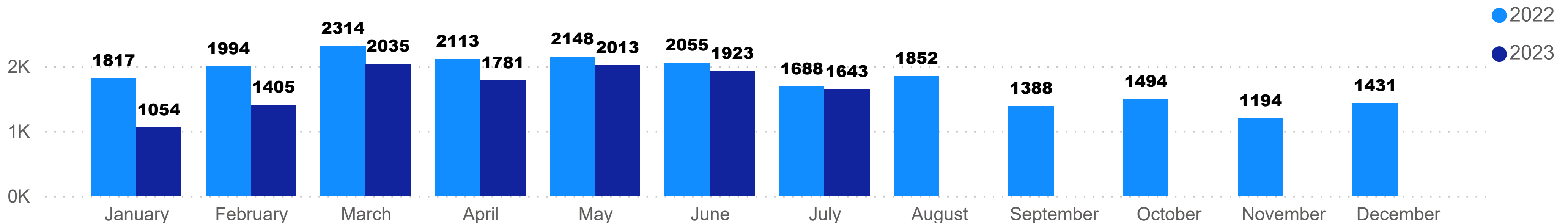
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999						2							2
\$ 50,000 - 59,999	2			1		1							4
\$ 60,000 - 69,999		2	1										3
\$ 70,000 - 79,999	1		1	1	2	1							6
\$ 80,000 - 89,999	2	2	3	5	2	2							16
\$ 90,000 - 99,999	2	2	4	3	3	4	1						19
\$ 100,000 - 119,999	4	9	14	14	4	16	16						77
\$ 120,000 - 139,999	5	23	26	22	20	21	13						130
\$ 140,000 - 159,999	20	34	31	28	40	32	31						216
\$ 160,000 - 179,999	21	28	54	27	34	39	25						228
\$ 180,000 - 199,999	17	23	39	26	45	38	30						218
\$ 200,000 - 249,999	68	64	91	97	93	97	91						601
\$ 250,000 - 299,999	42	60	91	82	79	80	68						502
\$ 300,000 - 349,999	25	36	61	37	47	57	53						316
\$ 350,000 - 399,999	21	27	38	43	30	39	24						222
\$ 400,000 - 499,999	28	43	53	51	64	43	43						325
\$ 500,000 - 599,999	23	29	34	42	35	28	27						218
\$ 600,000 - 699,999	18	21	26	26	32	23	18						164
\$ 700,000 - 799,999	11	19	23	25	23	21	11						133
\$ 800,000 - 899,999	7	13	19	15	18	15	7						94
\$ 900,000 - 999,999	6	10	14	13	15	11	6						75
\$ 1,000,000 - and over	20	31	38	33	36	42	30						230
<b>Total</b>	<b>343</b>	<b>476</b>	<b>661</b>	<b>591</b>	<b>622</b>	<b>612</b>	<b>494</b>						<b>3799</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1	1	1	2	2	1						11
\$ 50,000 - 59,999	4			2		1	1						8
\$ 60,000 - 69,999	1	3	1	3	2	1	1						12
\$ 70,000 - 79,999	3		2	2	7	3	3						20
\$ 80,000 - 89,999	4	2	6	8	5	6	1						32
\$ 90,000 - 99,999	1	3	7	8	8	9	6						42
\$ 100,000 - 119,999	5	12	27	21	11	22	22						120
\$ 120,000 - 139,999	14	33	41	38	41	38	28						233
\$ 140,000 - 159,999	31	43	49	57	60	52	50						342
\$ 160,000 - 179,999	37	47	89	53	68	59	47						400
\$ 180,000 - 199,999	39	40	64	56	73	68	44						384
\$ 200,000 - 249,999	134	157	200	172	193	183	164						1203
\$ 250,000 - 299,999	141	152	249	204	223	217	167						1353
\$ 300,000 - 349,999	120	143	224	175	199	201	181						1243
\$ 350,000 - 399,999	114	144	217	197	214	196	156						1238
\$ 400,000 - 499,999	143	218	266	272	300	276	257						1732
\$ 500,000 - 599,999	79	115	184	170	206	166	146						1066
\$ 600,000 - 699,999	48	70	106	91	94	107	116						632
\$ 700,000 - 799,999	39	57	81	62	73	72	68						452
\$ 800,000 - 899,999	20	41	53	47	47	57	45						310
\$ 900,000 - 999,999	14	25	33	26	42	37	23						200
\$ 1,000,000 - and over	60	99	135	116	145	150	116						821
<b>Total</b>	<b>1054</b>	<b>1405</b>	<b>2035</b>	<b>1781</b>	<b>2013</b>	<b>1923</b>	<b>1643</b>						<b>11854</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2		2	1		1							6
0	4	1	4	3	2	3	2						19
1	61	100	141	113	135	133	106						789
2	437	530	842	720	778	717	619						4643
3	389	541	700	641	726	693	609						4299
4	130	194	277	244	295	314	247						1701
5	27	26	62	49	57	56	49						326
6+	6	13	9	11	20	8	12						79
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2037</b>	<b>1782</b>	<b>2013</b>	<b>1925</b>	<b>1644</b>						<b>11862</b>

### Sales by Bathroom Count

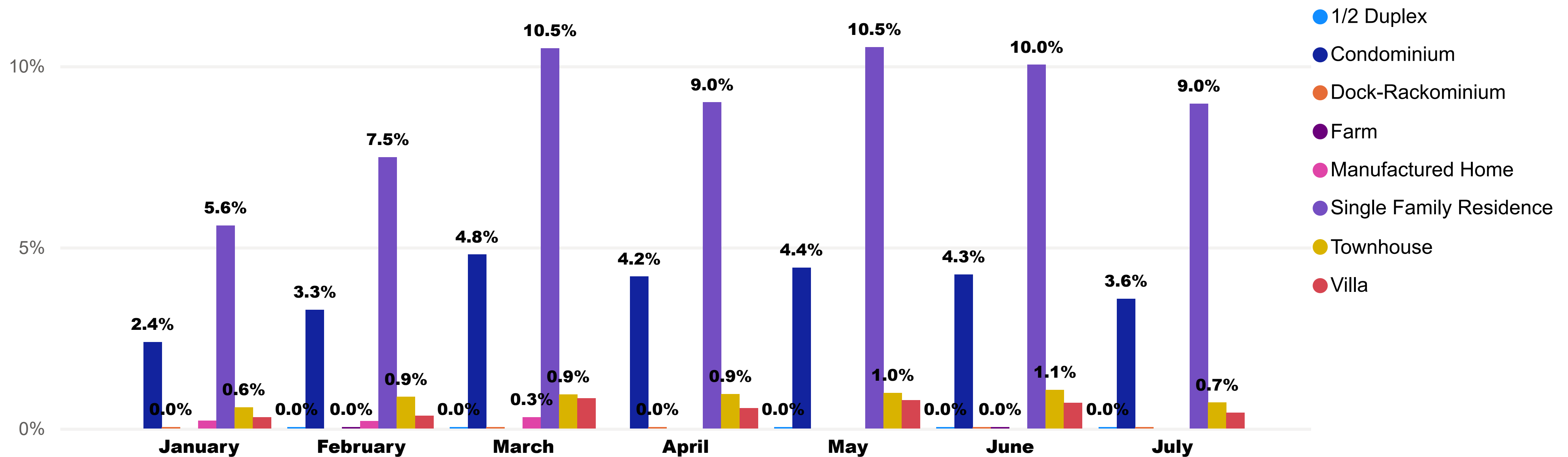
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2		2	1		1							6
1	187	223	348	299	343	299	261						1960
2	639	845	1251	1085	1197	1172	987						7176
3	186	261	319	301	351	350	312						2080
4	29	55	89	68	72	73	52						438
5	11	15	19	16	30	20	22						133
6+	2	6	9	12	20	10	10						69
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2037</b>	<b>1782</b>	<b>2013</b>	<b>1925</b>	<b>1644</b>						<b>11862</b>

# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2		1	4	2						10
Condominium	274	376	551	481	509	488	411						3090
Dock-Rackominium	2		2	1		2	1						8
Farm		1				1							2
Manufactured Home	25	23	36										84
Single Family Residence	643	859	1204	1033	1208	1152	1029						7128
Townhouse	67	100	108	109	113	122	82						701
Villa	35	40	96	64	90	81	50						456
<b>Total</b>	<b>1046</b>	<b>1400</b>	<b>1999</b>	<b>1688</b>	<b>1921</b>	<b>1850</b>	<b>1575</b>						<b>11479</b>

### YTD % of Sales by Property Type







## Pinellas REALTOR® Organization

### Multiple Listing One Month Sales and Inventory Report - July - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999	2	0%	72,475	71,000	98%	33	4
\$ 80,000 - 89,999	1	0%	99,999	82,500	83%	19	5
\$ 90,000 - 99,999	3	0%	111,467	94,917	85%	107	7
\$ 100,000 - 119,999	18	1%	120,628	107,994	90%	75	36
\$ 120,000 - 139,999	18	1%	132,406	129,132	98%	43	47
\$ 140,000 - 159,999	41	3%	159,725	150,268	94%	56	76
\$ 160,000 - 179,999	36	2%	177,014	171,231	97%	39	104
\$ 180,000 - 199,999	35	2%	201,860	188,857	94%	38	97
\$ 200,000 - 249,999	156	10%	234,688	227,086	97%	36	253
\$ 250,000 - 299,999	164	10%	280,038	273,951	98%	31	277
\$ 300,000 - 349,999	175	11%	329,376	324,185	98%	33	263
\$ 350,000 - 399,999	155	10%	376,894	372,469	99%	33	286
\$ 400,000 - 499,999	257	16%	454,282	446,169	98%	29	460
\$ 500,000 - 599,999	146	9%	555,731	544,658	98%	29	374
\$ 600,000 - 699,999	116	7%	652,890	639,156	98%	31	255
\$ 700,000 - 799,999	68	4%	765,572	749,268	98%	36	174
\$ 800,000 - 899,999	45	3%	860,111	845,073	98%	31	132
\$ 900,000 - 999,999	23	1%	973,778	946,369	97%	31	101
\$ 1,000,000 - and over	116	7%	1,912,969	1,822,387	95%	52	623
<b>Total</b>	<b>1575</b>	<b>100%</b>	<b>528,511</b>	<b>513,651</b>	<b>97%</b>	<b>35</b>	<b>3576</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	11	0.09%	58,418	37,577	64%	37	1
\$ 50,000 - 59,999	8	0.07%	59,613	53,500	90%	24	
\$ 60,000 - 69,999	12	0.10%	67,642	64,579	95%	17	1
\$ 70,000 - 79,999	20	0.17%	85,017	72,445	85%	60	4
\$ 80,000 - 89,999	32	0.27%	93,109	84,822	91%	37	5
\$ 90,000 - 99,999	42	0.35%	103,624	93,587	90%	49	7
\$ 100,000 - 119,999	120	1.01%	117,540	109,174	93%	51	36
\$ 120,000 - 139,999	233	1.97%	137,516	129,795	94%	37	47
\$ 140,000 - 159,999	342	2.89%	157,253	149,570	95%	43	76
\$ 160,000 - 179,999	400	3.37%	176,419	168,774	96%	37	104
\$ 180,000 - 199,999	384	3.24%	197,033	189,003	96%	39	97
\$ 200,000 - 249,999	1203	10.15%	233,336	225,496	97%	37	253
\$ 250,000 - 299,999	1353	11.41%	281,358	274,199	97%	37	277
\$ 300,000 - 349,999	1243	10.49%	330,567	323,666	98%	36	263
\$ 350,000 - 399,999	1238	10.44%	379,788	372,022	98%	40	286
\$ 400,000 - 499,999	1732	14.61%	453,168	444,124	98%	36	460
\$ 500,000 - 599,999	1066	8.99%	556,245	545,018	98%	37	374
\$ 600,000 - 699,999	632	5.33%	656,783	643,077	98%	37	255
\$ 700,000 - 799,999	452	3.81%	762,655	745,558	98%	42	174
\$ 800,000 - 899,999	310	2.62%	863,801	843,872	98%	41	132
\$ 900,000 - 999,999	200	1.69%	977,241	946,330	97%	46	101
\$ 1,000,000 - and over	821	6.93%	1,893,978	1,798,366	95%	56	623
<b>Total</b>	<b>11854</b>	<b>100.00%</b>	<b>502,396</b>	<b>486,788</b>	<b>97%</b>	<b>39</b>	<b>3576</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

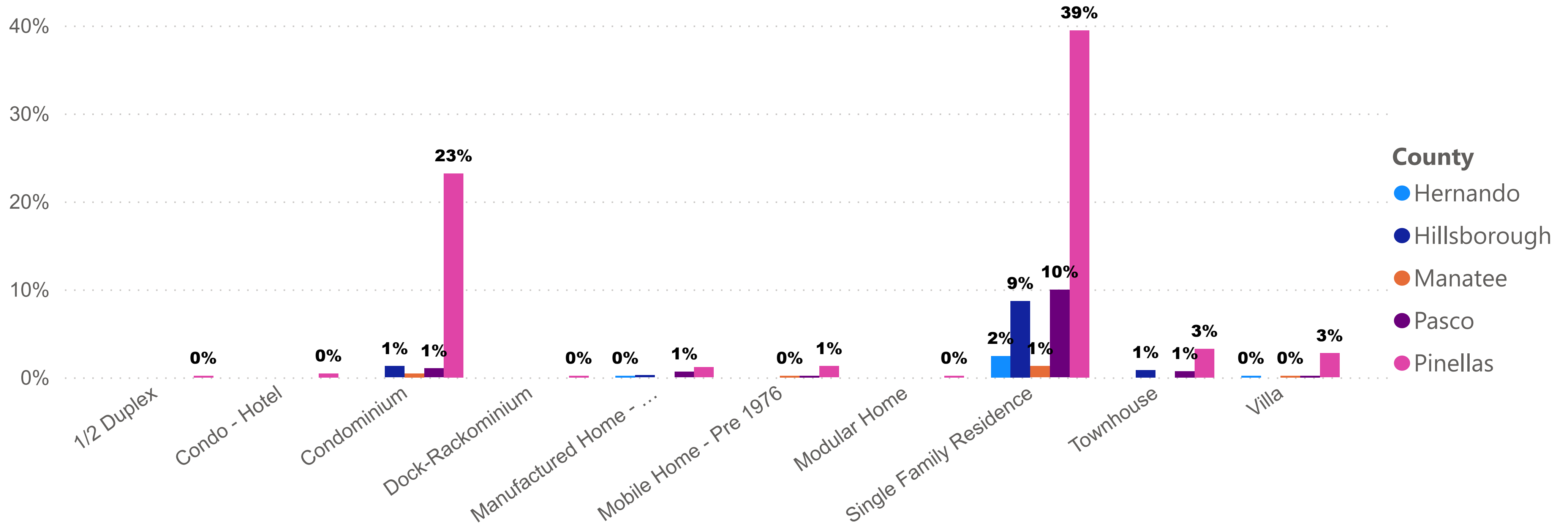
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
08/31/2019	2052	327,716	315,738	96%	59	5416	2.64
09/30/2019	1832	307,747	296,143	96%	55	5452	2.98
10/31/2019	1831	306,083	295,932	97%	56	5528	3.02
11/30/2019	1723	300,569	288,226	96%	55	5459	3.17
12/31/2019	1975	317,888	305,423	96%	60	5268	2.67
01/31/2020	1431	307,739	296,372	96%	59	5419	3.79
02/29/2020	1736	325,174	312,908	96%	58	5432	3.13
03/31/2020	2107	322,876	309,704	96%	57	5761	2.73
04/30/2020	1586	317,564	306,894	97%	48	5564	3.51
05/31/2020	1404	319,808	306,348	96%	49	5064	3.61
06/30/2020	2124	349,150	334,198	96%	60	4422	2.08
07/31/2020	2475	352,929	341,726	97%	59	4222	1.71
08/31/2020	2225	359,958	350,124	97%	51	4027	1.81
09/30/2020	2156	371,198	361,595	97%	43	3925	1.82
10/31/2020	2297	372,007	362,990	98%	42	3996	1.74
11/30/2020	2015	369,699	361,009	98%	39	3806	1.89
12/31/2020	2301	371,735	360,902	97%	39	3442	1.50
01/31/2021	1747	357,415	348,830	98%	39	3035	1.74
02/28/2021	1951	363,325	353,446	97%	45	2634	1.35
03/31/2021	2566	388,919	379,564	98%	41	2299	0.90
04/30/2021	2573	401,386	397,802	99%	33	2280	0.89
05/31/2021	2301	395,924	395,472	100%	23	2281	0.99
06/30/2021	2395	403,989	403,384	100%	21	2420	1.01
07/31/2021	2202	416,376	413,325	99%	18	2661	1.21
08/31/2021	2177	402,144	401,523	100%	19	2600	1.19
09/30/2021	2070	417,139	412,337	99%	18	2544	1.23
10/31/2021	2015	413,610	410,114	99%	20	2534	1.26
11/30/2021	2021	439,563	435,924	99%	19	2385	1.18
12/31/2021	2228	448,706	443,017	99%	21	2219	1.00
01/31/2022	1806	432,545	429,210	99%	20	2071	1.15
02/28/2022	1985	436,718	438,396	100%	22	1978	1.00
03/31/2022	2307	462,208	466,617	101%	17	2006	0.87
04/30/2022	2099	456,352	463,332	102%	13	2325	1.11
05/31/2022	2142	480,576	485,572	101%	14	2654	1.24
06/30/2022	2049	486,877	489,702	101%	14	3419	1.67
07/31/2022	1676	492,069	484,605	98%	16	3727	2.22
08/31/2022	1845	477,424	468,042	98%	21	3793	2.06
09/30/2022	1379	464,323	452,488	97%	24	3977	2.88
10/31/2022	1488	496,713	481,289	97%	29	4326	2.91
11/30/2022	1190	462,108	447,495	97%	32	4473	3.76
12/31/2022	1421	511,654	491,299	96%	46	4298	3.02
01/31/2023	1044	483,368	464,995	96%	46	4052	3.88
02/28/2023	1400	498,853	480,887	96%	47	3964	2.83
03/31/2023	1997	485,492	469,648	97%	46	3857	1.93
04/30/2023	1687	528,545	514,203	97%	44	3636	2.16
05/31/2023	1921	527,281	511,873	97%	40	3728	1.94
06/30/2023	1848	529,649	513,851	97%	38	3793	2.05
07/31/2023	1574	528,552	513,698	97%	39	3576	2.27



## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex					0%	0%
Condo - Hotel					0%	0%
Condominium		1%	0%	1%	23%	26%
Dock-Rackominium					0%	0%
Manufactured Home - Post 1977	0%	0%		1%	1%	2%
Mobile Home - Pre 1976			0%	0%	1%	1%
Modular Home					0%	0%
Single Family Residence	2%	9%	1%	10%	39%	62%
Townhouse		1%		1%	3%	5%
Villa	0%		0%	0%	3%	3%
<b>Total</b>	<b>3%</b>	<b>11%</b>	<b>2%</b>	<b>13%</b>	<b>72%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲ Pinellas Suncoast FL July 2023

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999		2		2
\$ 80,000 - 89,999		1		1
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	1	1		2
\$ 120,000 - 139,999	4		1	5
\$ 140,000 - 159,999	7	3		10
\$ 160,000 - 179,999	10		1	11
\$ 180,000 - 199,999	3	2		5
\$ 200,000 - 249,999	41	19	4	64
\$ 250,000 - 299,999	51	40	5	96
\$ 300,000 - 349,999	42	70	10	122
\$ 350,000 - 399,999	39	77	15	131
\$ 400,000 - 499,999	46	111	57	214
\$ 500,000 - 599,999	23	58	38	119
\$ 600,000 - 699,999	6	56	36	98
\$ 700,000 - 799,999	3	18	36	57
\$ 800,000 - 899,999	1	15	21	37
\$ 900,000 - 999,999		6	11	17
\$ 1,000,000 - and over	4	26	56	86
<b>Total</b>	<b>283</b>	<b>505</b>	<b>291</b>	<b>1079</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	16			16
\$ 120,000 - 139,999	13			13
\$ 140,000 - 159,999	31			31
\$ 160,000 - 179,999	24	1		25
\$ 180,000 - 199,999	29	1		30
\$ 200,000 - 249,999	86	5		91
\$ 250,000 - 299,999	56	12		68
\$ 300,000 - 349,999	40	13		53
\$ 350,000 - 399,999	11	12	1	24
\$ 400,000 - 499,999	28	12	2	42
\$ 500,000 - 599,999	20	7		27
\$ 600,000 - 699,999	13	4	1	18
\$ 700,000 - 799,999	7	4		11
\$ 800,000 - 899,999	3	4		7
\$ 900,000 - 999,999	4	2		6
\$ 1,000,000 - and over	12	10	8	30
<b>Total</b>	<b>394</b>	<b>87</b>	<b>12</b>	<b>493</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999	1	1
\$ 80,000 - 89,999	1	2
\$ 90,000 - 99,999		5
\$ 100,000 - 119,999	2	25
\$ 120,000 - 139,999	3	39
\$ 140,000 - 159,999	8	69
\$ 160,000 - 179,999	12	74
\$ 180,000 - 199,999	12	79
\$ 200,000 - 249,999	59	181
\$ 250,000 - 299,999	104	176
\$ 300,000 - 349,999	148	117
\$ 350,000 - 399,999	174	105
\$ 400,000 - 499,999	270	136
\$ 500,000 - 599,999	241	109
\$ 600,000 - 699,999	143	98
\$ 700,000 - 799,999	97	71
\$ 800,000 - 899,999	80	48
\$ 900,000 - 999,999	76	33
\$ 1,000,000 - and over	388	210
<b>Total</b>	<b>1820</b>	<b>1578</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	3	2
\$ 80,000 - 89,999	1	3
\$ 90,000 - 99,999	1	3
\$ 100,000 - 119,999	4	14
\$ 120,000 - 139,999	5	18
\$ 140,000 - 159,999	17	26
\$ 160,000 - 179,999	10	49
\$ 180,000 - 199,999	19	48
\$ 200,000 - 249,999	87	98
\$ 250,000 - 299,999	110	81
\$ 300,000 - 349,999	142	67
\$ 350,000 - 399,999	178	36
\$ 400,000 - 499,999	248	52
\$ 500,000 - 599,999	164	56
\$ 600,000 - 699,999	106	52
\$ 700,000 - 799,999	69	43
\$ 800,000 - 899,999	45	33
\$ 900,000 - 999,999	29	32
\$ 1,000,000 - and over	144	97
<b>Total</b>	<b>1383</b>	<b>811</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	801	261
31-60	148	81
61-90	43	56
91-120	37	36
121-over	50	59
<b>Total</b>	<b>1079</b>	<b>493</b>

