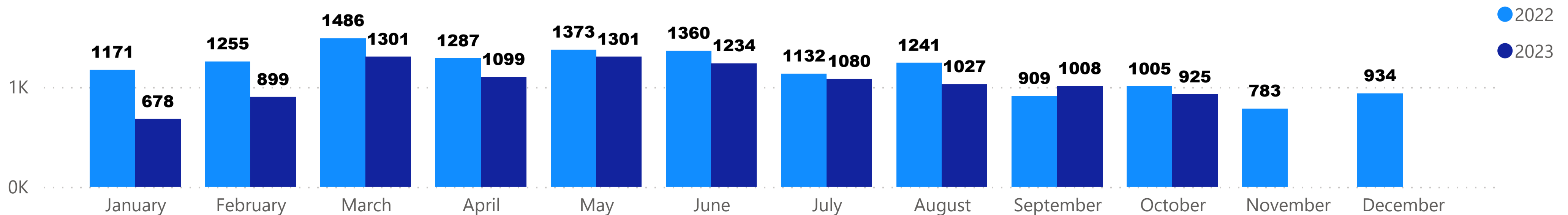


## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

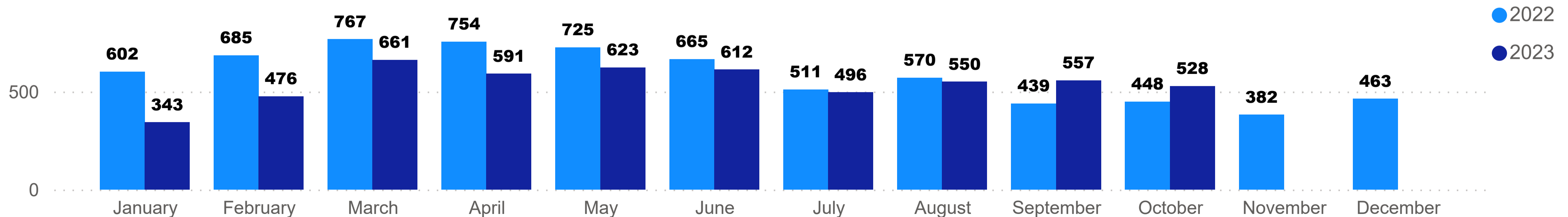
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1						1		1			5
\$ 50,000 - 59,999										1			1
\$ 60,000 - 69,999				2					1				3
\$ 70,000 - 79,999	2						2	2	1	1			8
\$ 80,000 - 89,999	1		2	2	1		1						7
\$ 90,000 - 99,999			2		1	2	2						7
\$ 100,000 - 119,999		2	8		1	1	2	4	1	2			21
\$ 120,000 - 139,999	6	8	5	6	8	7	5	5	6	4			60
\$ 140,000 - 159,999	5	4	9	9	9	6	10	8	8	9			77
\$ 160,000 - 179,999	13	14	24	11	16	12	11	9	5	9			124
\$ 180,000 - 199,999	18	13	18	15	21	23	5	14	17	11			155
\$ 200,000 - 249,999	60	85	96	64	89	73	64	61	71	49			712
\$ 250,000 - 299,999	96	91	152	120	138	132	96	86	83	107			1101
\$ 300,000 - 349,999	95	106	160	138	149	142	121	122	140	119			1292
\$ 350,000 - 399,999	92	117	180	154	185	157	131	140	126	112			1394
\$ 400,000 - 499,999	113	174	208	221	236	233	216	174	176	166			1917
\$ 500,000 - 599,999	56	86	150	127	170	138	119	116	120	104			1186
\$ 600,000 - 699,999	30	49	80	65	62	83	98	83	78	78			706
\$ 700,000 - 799,999	28	38	57	37	50	50	57	48	50	38			453
\$ 800,000 - 899,999	13	28	34	32	29	41	37	34	29	34			311
\$ 900,000 - 999,999	8	15	19	13	27	26	17	22	16	19			182
\$ 1,000,000 - and over	40	68	97	83	109	108	86	98	80	61			830
<b>Total</b>	<b>678</b>	<b>899</b>	<b>1301</b>	<b>1099</b>	<b>1301</b>	<b>1234</b>	<b>1080</b>	<b>1027</b>	<b>1008</b>	<b>925</b>			<b>10552</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

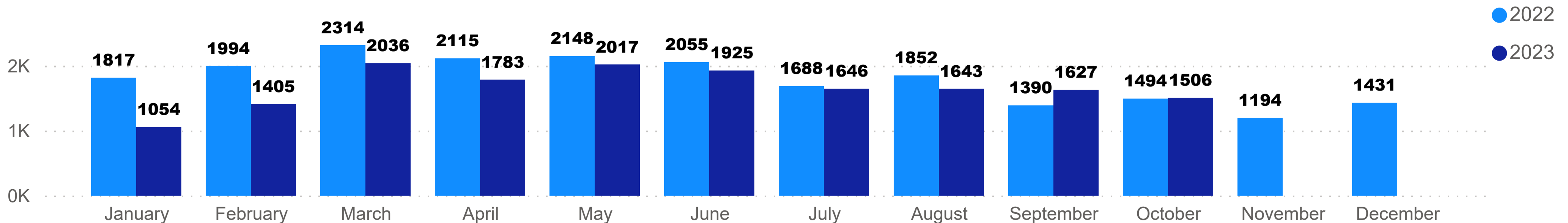
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999						2							2
\$ 50,000 - 59,999	2			1		1		1					5
\$ 60,000 - 69,999		2	1										3
\$ 70,000 - 79,999	1		1	1	2	1		1	2	1			10
\$ 80,000 - 89,999	2	2	3	5	2	2		1		4			21
\$ 90,000 - 99,999	2	2	4	3	3	4	2	2	1	6			29
\$ 100,000 - 119,999	4	9	14	14	4	16	16	10	10	7			104
\$ 120,000 - 139,999	5	23	26	22	20	21	13	17	16	14			177
\$ 140,000 - 159,999	20	34	31	28	40	32	31	33	18	28			295
\$ 160,000 - 179,999	21	28	54	27	34	39	25	33	30	30			321
\$ 180,000 - 199,999	17	23	39	26	45	38	30	38	35	21			312
\$ 200,000 - 249,999	68	64	91	97	93	97	91	86	66	75			828
\$ 250,000 - 299,999	42	60	91	82	79	80	68	67	59	56			684
\$ 300,000 - 349,999	25	36	61	37	47	57	54	50	39	33			439
\$ 350,000 - 399,999	21	27	38	43	31	39	24	21	36	33			313
\$ 400,000 - 499,999	28	43	53	51	64	43	43	47	42	39			453
\$ 500,000 - 599,999	23	29	34	42	35	28	27	30	43	25			316
\$ 600,000 - 699,999	18	21	26	26	32	23	18	18	29	18			229
\$ 700,000 - 799,999	11	19	23	25	23	21	11	16	17	21			187
\$ 800,000 - 899,999	7	13	19	15	18	15	7	14	22	17			147
\$ 900,000 - 999,999	6	10	14	13	15	11	6	8	21	8			112
\$ 1,000,000 - and over	20	31	38	33	36	42	30	57	71	92			450
<b>Total</b>	<b>343</b>	<b>476</b>	<b>661</b>	<b>591</b>	<b>623</b>	<b>612</b>	<b>496</b>	<b>550</b>	<b>557</b>	<b>528</b>			<b>5437</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1	1	1	2	2	1	6		1			18
\$ 50,000 - 59,999	4			2		1	1	2		3			13
\$ 60,000 - 69,999	1	3	1	3	2	1	1	2	3	3			20
\$ 70,000 - 79,999	3		2	2	7	3	3	4	4	5			33
\$ 80,000 - 89,999	4	2	6	8	5	6	1	9	3	6			50
\$ 90,000 - 99,999	1	3	7	8	8	9	7	3	2	8			56
\$ 100,000 - 119,999	5	12	27	21	11	22	22	17	16	15			168
\$ 120,000 - 139,999	14	33	41	38	41	38	28	28	29	21			311
\$ 140,000 - 159,999	31	43	49	57	60	52	50	48	38	43			471
\$ 160,000 - 179,999	37	47	89	53	68	59	47	47	40	45			532
\$ 180,000 - 199,999	39	40	64	56	73	68	44	56	58	36			534
\$ 200,000 - 249,999	134	157	200	172	193	185	164	158	146	130			1639
\$ 250,000 - 299,999	141	152	249	205	223	217	167	158	148	167			1827
\$ 300,000 - 349,999	120	143	224	176	200	201	181	177	181	154			1757
\$ 350,000 - 399,999	114	144	218	197	217	196	156	162	162	148			1714
\$ 400,000 - 499,999	143	218	266	272	300	276	259	222	219	206			2381
\$ 500,000 - 599,999	79	115	184	170	206	166	146	146	163	129			1504
\$ 600,000 - 699,999	48	70	106	91	94	107	116	101	108	96			937
\$ 700,000 - 799,999	39	57	81	62	73	72	68	64	67	59			642
\$ 800,000 - 899,999	20	41	53	47	47	57	45	48	51	51			460
\$ 900,000 - 999,999	14	25	33	26	42	37	23	30	37	27			294
\$ 1,000,000 - and over	60	99	135	116	145	150	116	155	152	153			1281
<b>Total</b>	<b>1054</b>	<b>1405</b>	<b>2036</b>	<b>1783</b>	<b>2017</b>	<b>1925</b>	<b>1646</b>	<b>1643</b>	<b>1627</b>	<b>1506</b>			<b>16642</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2		2	1		1		2					8
0	4	1	4	3	2	3	3	3	2	1			26
1	61	100	141	113	135	133	106	113	112	101			1115
2	437	530	842	720	778	718	620	620	623	578			6466
3	389	541	701	643	728	694	610	604	604	582			6096
4	130	194	277	244	297	314	247	254	236	203			2396
5	27	26	62	49	57	56	49	37	39	34			436
6+	6	13	9	11	20	8	12	11	11	8			109
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2038</b>	<b>1784</b>	<b>2017</b>	<b>1927</b>	<b>1647</b>	<b>1644</b>	<b>1627</b>	<b>1507</b>			<b>16652</b>

### Sales by Bathroom Count

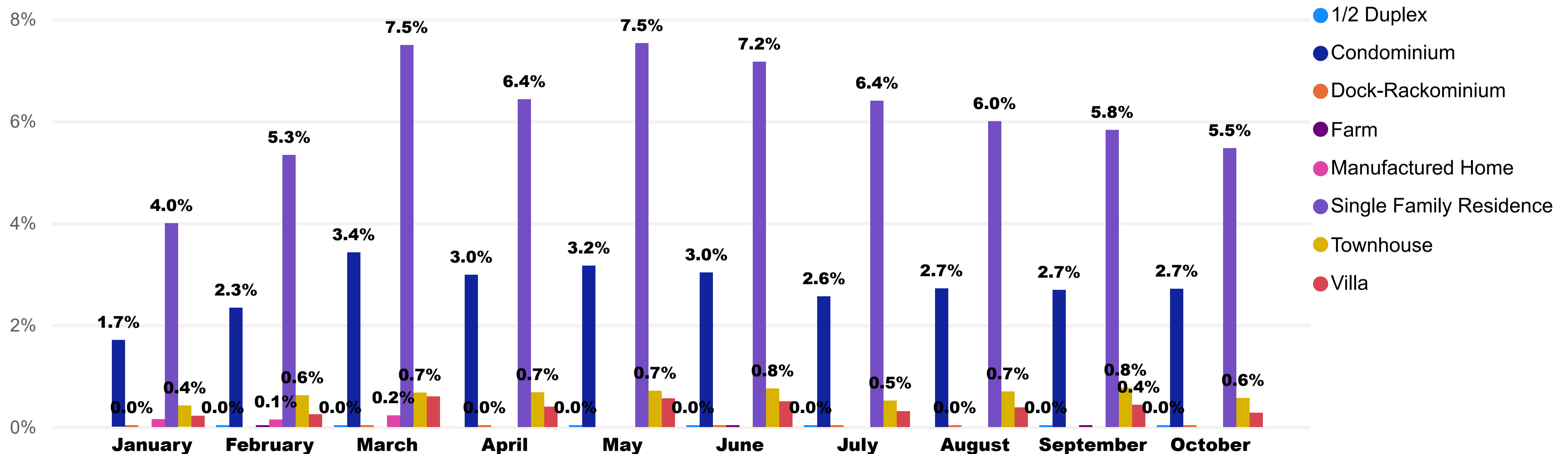
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2		2	1		1		2					8
1	187	223	348	299	343	300	262	261	260	241			2724
2	639	845	1252	1087	1200	1173	989	931	912	865			9893
3	186	261	319	301	351	350	312	353	348	306			3087
4	29	55	89	68	73	73	52	75	81	79			674
5	11	15	19	16	30	20	22	15	17	9			174
6+	2	6	9	12	20	10	10	7	9	7			92
<b>Total</b>	<b>1056</b>	<b>1405</b>	<b>2038</b>	<b>1784</b>	<b>2017</b>	<b>1927</b>	<b>1647</b>	<b>1644</b>	<b>1627</b>	<b>1507</b>			<b>16652</b>

# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2		1	4	2		1	3			14
Condominium	274	376	551	481	509	488	412	437	433	436			4397
Dock-Rackominium	2		2	1		2	1	1		1			10
Farm		1				1			1				3
Manufactured Home	25	23	36										84
Single Family Residence	643	859	1205	1035	1211	1153	1030	965	938	880			9919
Townhouse	67	100	108	109	114	122	83	112	124	91			1030
Villa	35	40	96	64	90	81	50	62	70	45			633
<b>Total</b>	<b>1046</b>	<b>1400</b>	<b>2000</b>	<b>1690</b>	<b>1925</b>	<b>1851</b>	<b>1578</b>	<b>1577</b>	<b>1567</b>	<b>1456</b>			<b>16090</b>

## YTD % of Sales by Property Type





## Pinellas REALTOR® Organization

### Multiple Listing One Month Sales and Inventory Report - October - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	10,000	13,800	138%	1	1
\$ 50,000 - 59,999	1	0%	85,000	50,000	59%	46	1
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999	2	0%	77,500	72,500	94%	15	4
\$ 80,000 - 89,999	4	0%	93,725	85,488	91%	50	5
\$ 90,000 - 99,999	6	0%	99,833	94,800	95%	27	5
\$ 100,000 - 119,999	9	1%	129,689	112,142	86%	30	26
\$ 120,000 - 139,999	18	1%	132,592	129,179	97%	32	68
\$ 140,000 - 159,999	37	3%	163,254	148,914	91%	61	86
\$ 160,000 - 179,999	39	3%	178,404	169,149	95%	54	132
\$ 180,000 - 199,999	32	2%	197,256	188,901	96%	35	115
\$ 200,000 - 249,999	124	9%	233,621	226,032	97%	33	366
\$ 250,000 - 299,999	163	11%	284,018	275,005	97%	27	415
\$ 300,000 - 349,999	154	11%	332,459	324,520	98%	25	429
\$ 350,000 - 399,999	146	10%	381,597	372,763	98%	37	413
\$ 400,000 - 499,999	205	14%	453,492	445,159	98%	30	735
\$ 500,000 - 599,999	129	9%	555,255	543,912	98%	34	445
\$ 600,000 - 699,999	96	7%	657,302	647,017	98%	26	337
\$ 700,000 - 799,999	59	4%	759,865	744,717	98%	40	234
\$ 800,000 - 899,999	51	4%	870,548	843,436	97%	35	181
\$ 900,000 - 999,999	27	2%	987,427	946,109	96%	27	115
\$ 1,000,000 - and over	153	11%	1,844,665	1,778,599	96%	32	760
<b>Total</b>	<b>1456</b>	<b>100%</b>	<b>571,485</b>	<b>554,958</b>	<b>97%</b>	<b>33</b>	<b>4874</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	18	0.11%	47,644	36,053	76%	32	1
\$ 50,000 - 59,999	13	0.08%	60,900	52,881	87%	25	1
\$ 60,000 - 69,999	20	0.12%	69,272	64,643	93%	28	1
\$ 70,000 - 79,999	33	0.20%	83,107	72,761	88%	51	4
\$ 80,000 - 89,999	50	0.30%	93,089	84,831	91%	44	5
\$ 90,000 - 99,999	56	0.34%	102,973	93,929	91%	47	5
\$ 100,000 - 119,999	168	1.01%	118,118	109,670	93%	50	26
\$ 120,000 - 139,999	311	1.87%	137,142	129,995	95%	37	68
\$ 140,000 - 159,999	471	2.83%	157,401	149,454	95%	46	86
\$ 160,000 - 179,999	532	3.20%	176,134	168,780	96%	38	132
\$ 180,000 - 199,999	534	3.21%	196,717	188,945	96%	39	115
\$ 200,000 - 249,999	1639	9.85%	232,825	225,379	97%	37	366
\$ 250,000 - 299,999	1827	10.98%	281,736	274,449	97%	35	415
\$ 300,000 - 349,999	1757	10.56%	330,840	323,700	98%	33	429
\$ 350,000 - 399,999	1714	10.30%	379,579	372,257	98%	37	413
\$ 400,000 - 499,999	2381	14.31%	453,152	444,146	98%	35	735
\$ 500,000 - 599,999	1504	9.04%	556,367	545,507	98%	37	445
\$ 600,000 - 699,999	937	5.63%	656,060	643,577	98%	35	337
\$ 700,000 - 799,999	642	3.86%	763,605	745,523	98%	41	234
\$ 800,000 - 899,999	460	2.76%	863,157	843,444	98%	39	181
\$ 900,000 - 999,999	294	1.77%	975,374	947,059	97%	42	115
\$ 1,000,000 - and over	1281	7.70%	1,858,361	1,769,040	95%	50	760
<b>Total</b>	<b>16642</b>	<b>100.00%</b>	<b>514,653</b>	<b>498,993</b>	<b>97%</b>	<b>38</b>	<b>4874</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

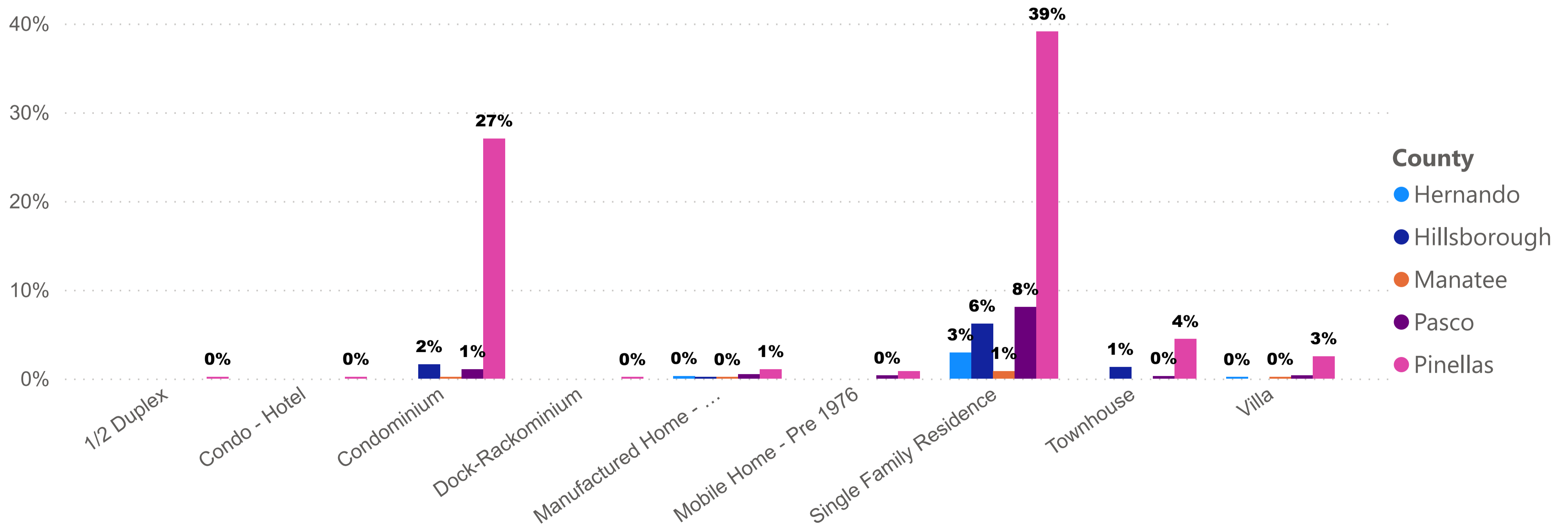
**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
11/30/2019	1723	300,569	288,226	96%	55	5463	3.17
12/31/2019	1976	317,827	305,361	96%	60	5272	2.67
01/31/2020	1431	307,739	296,372	96%	59	5423	3.79
02/29/2020	1738	325,277	313,010	96%	58	5434	3.13
03/31/2020	2111	322,861	309,702	96%	57	5761	2.73
04/30/2020	1586	317,564	306,894	97%	48	5561	3.51
05/31/2020	1404	319,808	306,348	96%	49	5061	3.60
06/30/2020	2124	349,150	334,198	96%	60	4419	2.08
07/31/2020	2475	352,929	341,726	97%	59	4220	1.71
08/31/2020	2225	359,958	350,124	97%	51	4028	1.81
09/30/2020	2156	371,198	361,595	97%	43	3927	1.82
10/31/2020	2298	371,950	362,936	98%	42	3997	1.74
11/30/2020	2018	369,595	360,902	98%	39	3804	1.89
12/31/2020	2302	371,661	360,830	97%	39	3440	1.49
01/31/2021	1747	357,415	348,830	98%	39	3034	1.74
02/28/2021	1951	363,325	353,446	97%	45	2633	1.35
03/31/2021	2566	388,919	379,564	98%	41	2298	0.90
04/30/2021	2574	401,381	397,799	99%	33	2281	0.89
05/31/2021	2301	395,924	395,472	100%	23	2281	0.99
06/30/2021	2396	404,070	403,450	100%	21	2419	1.01
07/31/2021	2202	416,376	413,325	99%	18	2660	1.21
08/31/2021	2177	402,144	401,523	100%	19	2599	1.19
09/30/2021	2071	417,661	412,857	99%	18	2542	1.23
10/31/2021	2015	413,610	410,114	99%	20	2531	1.26
11/30/2021	2021	439,563	435,924	99%	19	2381	1.18
12/31/2021	2228	448,706	443,017	99%	21	2215	0.99
01/31/2022	1806	432,545	429,210	99%	20	2068	1.15
02/28/2022	1985	436,718	438,396	100%	22	1976	1.00
03/31/2022	2307	462,208	466,617	101%	17	2005	0.87
04/30/2022	2101	456,429	463,404	102%	13	2322	1.11
05/31/2022	2142	480,576	485,572	101%	14	2651	1.24
06/30/2022	2049	486,877	489,702	101%	14	3416	1.67
07/31/2022	1676	492,069	484,605	98%	16	3726	2.22
08/31/2022	1845	477,424	468,042	98%	21	3792	2.06
09/30/2022	1381	464,667	452,849	97%	24	3974	2.88
10/31/2022	1488	496,713	481,289	97%	29	4322	2.90
11/30/2022	1190	462,108	447,482	97%	32	4469	3.76
12/31/2022	1421	511,654	491,299	96%	46	4299	3.03
01/31/2023	1044	483,368	464,995	96%	46	4056	3.89
02/28/2023	1400	498,853	480,876	96%	47	3972	2.84
03/31/2023	1998	485,437	469,591	97%	47	3871	1.94
04/30/2023	1689	528,288	513,951	97%	44	3651	2.16
05/31/2023	1925	526,995	511,568	97%	40	3750	1.95
06/30/2023	1849	529,483	513,681	97%	38	3848	2.08
07/31/2023	1577	528,136	513,333	97%	39	3780	2.40
08/31/2023	1576	542,414	526,180	97%	38	3950	2.51
09/30/2023	1567	566,031	550,525	97%	38	4424	2.82
10/31/2023	1455	571,621	555,037	97%	36	4874	3.35

## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex					0%	0%
Condo - Hotel					0%	0%
Condominium		2%	0%	1%	27%	30%
Dock-Rackominium					0%	0%
Manufactured Home - Post 1977	0%	0%	0%	0%	1%	2%
Mobile Home - Pre 1976				0%	1%	1%
Single Family Residence	3%	6%	1%	8%	39%	57%
Townhouse		1%		0%	4%	6%
Villa	0%		0%	0%	3%	3%
<b>Total</b>	<b>3%</b>	<b>9%</b>	<b>1%</b>	<b>11%</b>	<b>75%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲ Pinellas Suncoast FL October 2023

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	2	1	1	4
\$ 140,000 - 159,999	4	5		9
\$ 160,000 - 179,999	8	1		9
\$ 180,000 - 199,999	9	2		11
\$ 200,000 - 249,999	25	22	2	49
\$ 250,000 - 299,999	55	43	9	107
\$ 300,000 - 349,999	45	62	12	119
\$ 350,000 - 399,999	35	62	15	112
\$ 400,000 - 499,999	31	90	45	166
\$ 500,000 - 599,999	12	61	31	104
\$ 600,000 - 699,999	9	45	24	78
\$ 700,000 - 799,999	4	17	17	38
\$ 800,000 - 899,999	2	11	21	34
\$ 900,000 - 999,999		8	11	19
\$ 1,000,000 - and over	3	16	42	61
<b>Total</b>	<b>249</b>	<b>446</b>	<b>230</b>	<b>925</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	4			4
\$ 90,000 - 99,999	6			6
\$ 100,000 - 119,999	7			7
\$ 120,000 - 139,999	14			14
\$ 140,000 - 159,999	28			28
\$ 160,000 - 179,999	27	3		30
\$ 180,000 - 199,999	19	2		21
\$ 200,000 - 249,999	73	2		75
\$ 250,000 - 299,999	49	7		56
\$ 300,000 - 349,999	24	8	1	33
\$ 350,000 - 399,999	19	13	1	33
\$ 400,000 - 499,999	22	16		38
\$ 500,000 - 599,999	10	11	4	25
\$ 600,000 - 699,999	13	5		18
\$ 700,000 - 799,999	12	9		21
\$ 800,000 - 899,999	9	7	1	17
\$ 900,000 - 999,999	6	2		8
\$ 1,000,000 - and over	51	37	4	92
<b>Total</b>	<b>394</b>	<b>122</b>	<b>11</b>	<b>527</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999	2	
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	1	7
\$ 100,000 - 119,999	2	29
\$ 120,000 - 139,999	9	55
\$ 140,000 - 159,999	9	91
\$ 160,000 - 179,999	19	116
\$ 180,000 - 199,999	19	98
\$ 200,000 - 249,999	108	270
\$ 250,000 - 299,999	176	260
\$ 300,000 - 349,999	232	173
\$ 350,000 - 399,999	302	117
\$ 400,000 - 499,999	524	211
\$ 500,000 - 599,999	331	128
\$ 600,000 - 699,999	214	115
\$ 700,000 - 799,999	165	87
\$ 800,000 - 899,999	102	62
\$ 900,000 - 999,999	83	37
\$ 1,000,000 - and over	528	246
<b>Total</b>	<b>2829</b>	<b>2104</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	4	2
\$ 80,000 - 89,999	2	6
\$ 90,000 - 99,999		3
\$ 100,000 - 119,999	2	10
\$ 120,000 - 139,999	3	17
\$ 140,000 - 159,999	8	24
\$ 160,000 - 179,999	9	35
\$ 180,000 - 199,999	16	27
\$ 200,000 - 249,999	62	67
\$ 250,000 - 299,999	109	65
\$ 300,000 - 349,999	143	47
\$ 350,000 - 399,999	123	27
\$ 400,000 - 499,999	183	54
\$ 500,000 - 599,999	124	41
\$ 600,000 - 699,999	83	36
\$ 700,000 - 799,999	42	27
\$ 800,000 - 899,999	40	23
\$ 900,000 - 999,999	22	22
\$ 1,000,000 - and over	117	95
<b>Total</b>	<b>1093</b>	<b>628</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	648	321
31-60	161	88
61-90	63	35
91-120	21	22
121-over	32	61
<b>Total</b>	<b>925</b>	<b>527</b>

