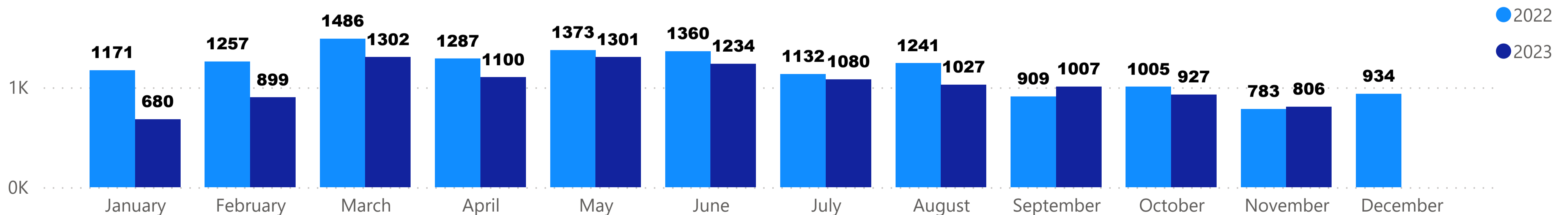


## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

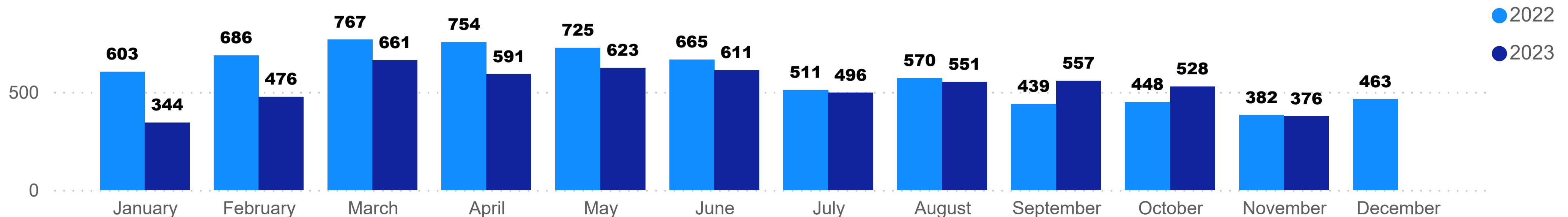
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1						1		1			5
\$ 50,000 - 59,999										1			1
\$ 60,000 - 69,999				2					1				3
\$ 70,000 - 79,999	2						2	2	1	1			8
\$ 80,000 - 89,999	1		2	2	1		1				1		8
\$ 90,000 - 99,999			2		1	2	2						7
\$ 100,000 - 119,999		2	8		1	1	2	4	1	2			21
\$ 120,000 - 139,999	6	8	5	6	8	7	5	5	6	4	6		66
\$ 140,000 - 159,999	6	4	9	9	9	6	10	8	8	9	12		90
\$ 160,000 - 179,999	13	14	24	11	16	12	11	9	5	9	7		131
\$ 180,000 - 199,999	18	13	18	15	21	23	5	14	17	11	14		169
\$ 200,000 - 249,999	60	85	97	64	89	73	64	61	71	49	51		764
\$ 250,000 - 299,999	97	91	152	120	138	132	96	86	83	107	68		1170
\$ 300,000 - 349,999	95	106	160	139	149	142	121	122	139	119	93		1385
\$ 350,000 - 399,999	92	117	180	154	185	157	131	140	126	113	108		1503
\$ 400,000 - 499,999	113	174	208	221	236	233	216	174	176	166	144		2061
\$ 500,000 - 599,999	56	86	150	127	170	138	119	116	120	104	79		1265
\$ 600,000 - 699,999	30	49	80	65	62	83	98	83	78	79	71		778
\$ 700,000 - 799,999	28	38	57	37	50	50	57	48	50	38	32		485
\$ 800,000 - 899,999	13	28	34	32	29	41	37	34	29	34	17		328
\$ 900,000 - 999,999	8	15	19	13	27	26	17	22	16	19	10		192
\$ 1,000,000 - and over	40	68	97	83	109	108	86	98	80	61	93		923
<b>Total</b>	<b>680</b>	<b>899</b>	<b>1302</b>	<b>1100</b>	<b>1301</b>	<b>1234</b>	<b>1080</b>	<b>1027</b>	<b>1007</b>	<b>927</b>	<b>806</b>		<b>11363</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

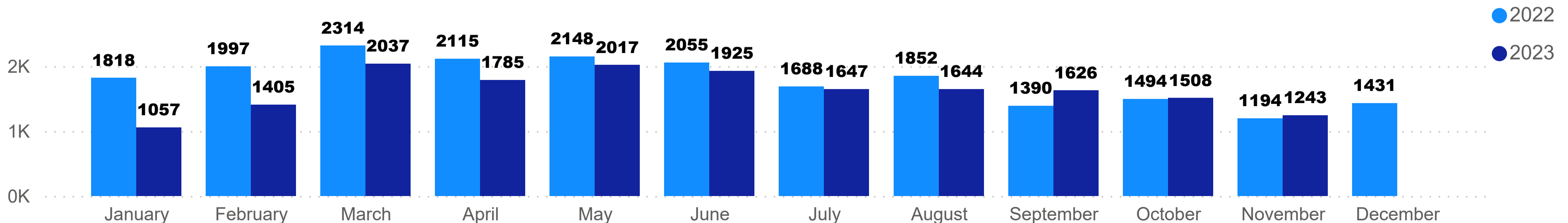
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999						2							2
\$ 50,000 - 59,999	2			1		1		1					5
\$ 60,000 - 69,999		2	1								1		4
\$ 70,000 - 79,999	1		1	1	2	1		1	2	1	2		12
\$ 80,000 - 89,999	2	2	3	5	2	2		1		4	3		24
\$ 90,000 - 99,999	2	2	4	3	3	4	2	2	1	6	4		33
\$ 100,000 - 119,999	4	9	14	14	4	16	16	11	10	7	9		114
\$ 120,000 - 139,999	5	23	26	22	20	21	13	17	16	14	21		198
\$ 140,000 - 159,999	20	34	31	28	40	32	31	33	18	28	25		320
\$ 160,000 - 179,999	21	28	54	27	34	39	25	33	30	30	21		342
\$ 180,000 - 199,999	17	23	39	26	45	38	30	38	35	21	10		322
\$ 200,000 - 249,999	68	64	91	97	93	97	91	86	66	75	47		875
\$ 250,000 - 299,999	42	60	91	82	79	80	68	67	59	56	46		730
\$ 300,000 - 349,999	25	36	61	37	47	56	54	50	39	33	25		463
\$ 350,000 - 399,999	21	27	38	43	31	39	24	21	36	33	14		327
\$ 400,000 - 499,999	28	43	53	51	64	43	43	47	42	39	33		486
\$ 500,000 - 599,999	23	29	34	42	35	28	27	30	43	25	24		340
\$ 600,000 - 699,999	19	21	26	26	32	23	18	18	29	18	14		244
\$ 700,000 - 799,999	11	19	23	25	23	21	11	16	17	21	9		196
\$ 800,000 - 899,999	7	13	19	15	18	15	7	14	22	17	12		159
\$ 900,000 - 999,999	6	10	14	13	15	11	6	8	21	8	5		117
\$ 1,000,000 - and over	20	31	38	33	36	42	30	57	71	92	51		501
<b>Total</b>	<b>344</b>	<b>476</b>	<b>661</b>	<b>591</b>	<b>623</b>	<b>611</b>	<b>496</b>	<b>551</b>	<b>557</b>	<b>528</b>	<b>376</b>		<b>5814</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1	1	1	2	2	1	6		1	2		20
\$ 50,000 - 59,999	4			2		1	1	2		3	1		14
\$ 60,000 - 69,999	1	3	1	3	2	1	1	2	3	3	4		24
\$ 70,000 - 79,999	3		2	2	7	3	3	4	4	5	6		39
\$ 80,000 - 89,999	4	2	6	8	5	6	1	9	3	6	4		54
\$ 90,000 - 99,999	1	3	7	8	8	9	7	3	2	8	7		63
\$ 100,000 - 119,999	5	12	27	21	11	22	22	18	16	15	11		180
\$ 120,000 - 139,999	14	33	41	38	41	38	28	28	29	21	32		343
\$ 140,000 - 159,999	32	43	49	57	60	52	50	48	38	43	42		514
\$ 160,000 - 179,999	37	47	89	53	68	59	47	47	40	45	35		567
\$ 180,000 - 199,999	39	40	64	57	73	68	44	56	58	36	32		567
\$ 200,000 - 249,999	134	157	201	172	193	185	164	158	146	130	106		1746
\$ 250,000 - 299,999	142	152	249	205	223	218	167	158	148	167	123		1952
\$ 300,000 - 349,999	120	143	224	177	200	200	181	177	180	154	120		1876
\$ 350,000 - 399,999	114	144	218	197	217	196	156	162	162	149	123		1838
\$ 400,000 - 499,999	143	218	266	272	300	276	260	222	219	206	177		2559
\$ 500,000 - 599,999	79	115	184	170	206	166	146	146	163	129	104		1608
\$ 600,000 - 699,999	49	70	106	91	94	107	116	101	108	97	85		1024
\$ 700,000 - 799,999	39	57	81	62	73	72	68	64	67	59	41		683
\$ 800,000 - 899,999	20	41	53	47	47	57	45	48	51	51	29		489
\$ 900,000 - 999,999	14	25	33	26	42	37	23	30	37	27	15		309
\$ 1,000,000 - and over	60	99	135	116	145	150	116	155	152	153	144		1425
<b>Total</b>	<b>1057</b>	<b>1405</b>	<b>2037</b>	<b>1785</b>	<b>2017</b>	<b>1925</b>	<b>1647</b>	<b>1644</b>	<b>1626</b>	<b>1508</b>	<b>1243</b>		<b>17894</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2		2	1		1		2			1		9
0	4	1	4	3	2	3	3	3	2	1			26
1	61	100	141	113	135	132	106	114	112	101	83		1198
2	438	530	843	721	778	719	620	620	623	578	439		6909
3	390	541	701	644	728	694	610	604	603	584	484		6583
4	131	194	277	244	297	314	247	254	236	203	193		2590
5	27	26	62	49	57	56	49	37	39	34	36		472
6+	6	13	9	11	20	8	12	11	11	8	7		116
<b>Total</b>	<b>1059</b>	<b>1405</b>	<b>2039</b>	<b>1786</b>	<b>2017</b>	<b>1927</b>	<b>1647</b>	<b>1645</b>	<b>1626</b>	<b>1509</b>	<b>1243</b>		<b>17903</b>

### Sales by Bathroom Count

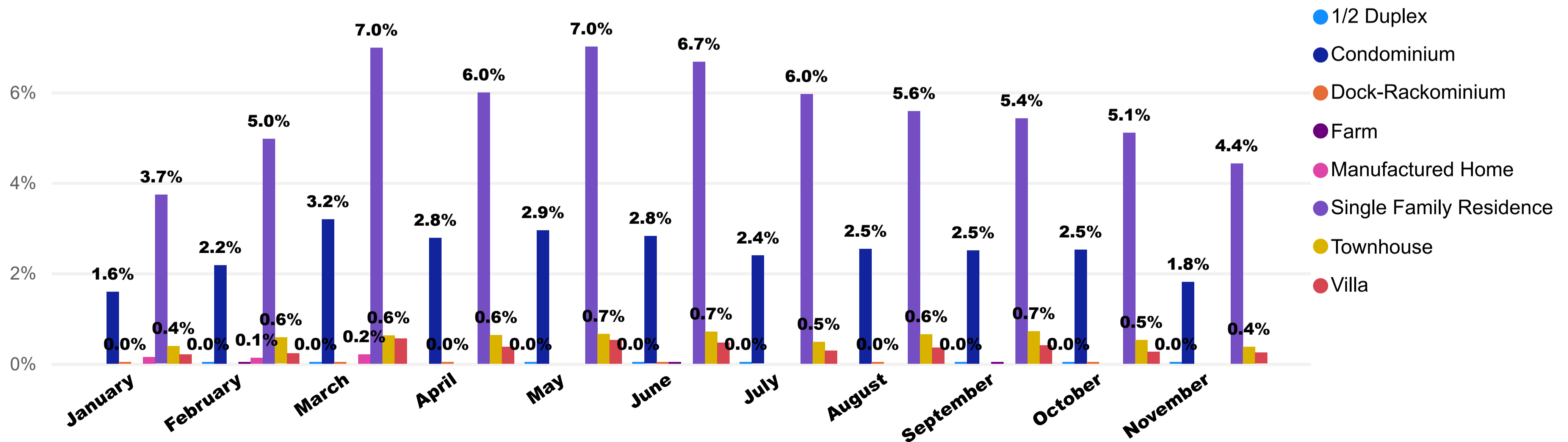
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2		2	1		1		2			1		9
1	187	223	349	299	343	299	262	261	260	241	200		2924
2	642	845	1252	1089	1200	1174	989	932	911	867	721		10622
3	186	261	319	301	351	350	312	353	348	306	245		3332
4	29	55	89	68	73	73	52	75	81	79	53		727
5	11	15	19	16	30	20	22	15	17	9	15		189
6+	2	6	9	12	20	10	10	7	9	7	8		100
<b>Total</b>	<b>1059</b>	<b>1405</b>	<b>2039</b>	<b>1786</b>	<b>2017</b>	<b>1927</b>	<b>1647</b>	<b>1645</b>	<b>1626</b>	<b>1509</b>	<b>1243</b>		<b>17903</b>

# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2		1	4	2		1	3	2		16
Condominium	275	376	551	481	509	487	413	438	433	436	312		4711
Dock-Rackominium	2		2	1		2		1		1			9
Farm		1				1			1				3
Manufactured Home	25	23	36										84
Single Family Residence	645	859	1206	1036	1211	1153	1030	965	937	882	764		10688
Townhouse	67	100	108	109	114	122	83	112	124	91	64		1094
Villa	35	40	96	64	90	81	50	62	70	45	42		675
<b>Total</b>	<b>1049</b>	<b>1400</b>	<b>2001</b>	<b>1691</b>	<b>1925</b>	<b>1850</b>	<b>1578</b>	<b>1578</b>	<b>1566</b>	<b>1458</b>	<b>1184</b>		<b>17280</b>

## YTD % of Sales by Property Type





## Pinellas REALTOR® Organization

### Multiple Listing One Month Sales and Inventory Report - November - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							1
\$ 50,000 - 59,999							2
\$ 60,000 - 69,999	1	0%	66,500	66,500	100%	86	2
\$ 70,000 - 79,999	2	0%	80,000	76,500	96%	49	5
\$ 80,000 - 89,999	4	0%	88,850	82,375	93%	50	5
\$ 90,000 - 99,999	4	0%	104,500	95,000	91%	51	10
\$ 100,000 - 119,999	9	1%	122,922	112,639	92%	43	34
\$ 120,000 - 139,999	27	2%	137,855	129,204	94%	41	71
\$ 140,000 - 159,999	37	3%	158,123	150,398	95%	55	121
\$ 160,000 - 179,999	28	2%	175,548	169,068	96%	40	136
\$ 180,000 - 199,999	24	2%	197,954	188,660	95%	27	142
\$ 200,000 - 249,999	99	8%	234,260	226,392	97%	29	432
\$ 250,000 - 299,999	115	10%	283,361	274,181	97%	38	475
\$ 300,000 - 349,999	118	10%	330,563	324,175	98%	30	469
\$ 350,000 - 399,999	122	10%	390,749	373,472	96%	34	448
\$ 400,000 - 499,999	177	15%	457,524	445,541	97%	29	788
\$ 500,000 - 599,999	103	9%	561,859	547,227	97%	35	493
\$ 600,000 - 699,999	85	7%	660,273	644,498	98%	45	338
\$ 700,000 - 799,999	41	3%	766,278	746,771	97%	35	276
\$ 800,000 - 899,999	29	2%	881,884	842,303	96%	38	172
\$ 900,000 - 999,999	15	1%	1,009,383	954,997	95%	49	125
\$ 1,000,000 - and over	144	12%	1,886,787	1,805,262	96%	43	824
<b>Total</b>	<b>1184</b>	<b>100%</b>	<b>593,418</b>	<b>572,088</b>	<b>96%</b>	<b>36</b>	<b>5369</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	20	0.11%	47,380	34,948	74%	55	1
\$ 50,000 - 59,999	14	0.08%	60,479	53,033	88%	24	2
\$ 60,000 - 69,999	24	0.13%	69,306	64,431	93%	33	2
\$ 70,000 - 79,999	39	0.22%	82,091	72,797	89%	48	5
\$ 80,000 - 89,999	54	0.30%	92,775	84,649	91%	45	5
\$ 90,000 - 99,999	63	0.35%	103,293	94,032	91%	46	10
\$ 100,000 - 119,999	180	1.01%	118,334	109,800	93%	50	34
\$ 120,000 - 139,999	343	1.92%	137,245	129,939	95%	38	71
\$ 140,000 - 159,999	514	2.87%	157,454	149,505	95%	47	121
\$ 160,000 - 179,999	567	3.17%	176,210	168,789	96%	38	136
\$ 180,000 - 199,999	567	3.17%	196,754	188,921	96%	38	142
\$ 200,000 - 249,999	1746	9.76%	232,922	225,416	97%	36	432
\$ 250,000 - 299,999	1952	10.91%	281,768	274,385	97%	35	475
\$ 300,000 - 349,999	1876	10.48%	330,801	323,727	98%	33	469
\$ 350,000 - 399,999	1838	10.27%	380,329	372,330	98%	37	448
\$ 400,000 - 499,999	2559	14.30%	453,459	444,240	98%	35	788
\$ 500,000 - 599,999	1608	8.99%	556,696	545,601	98%	37	493
\$ 600,000 - 699,999	1024	5.72%	656,363	643,600	98%	36	338
\$ 700,000 - 799,999	683	3.82%	763,765	745,598	98%	40	276
\$ 800,000 - 899,999	489	2.73%	864,267	843,376	98%	39	172
\$ 900,000 - 999,999	309	1.73%	977,025	947,444	97%	42	125
\$ 1,000,000 - and over	1425	7.96%	1,861,234	1,772,683	95%	49	824
<b>Total</b>	<b>17894</b>	<b>100.00%</b>	<b>518,687</b>	<b>502,673</b>	<b>97%</b>	<b>38</b>	<b>5369</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

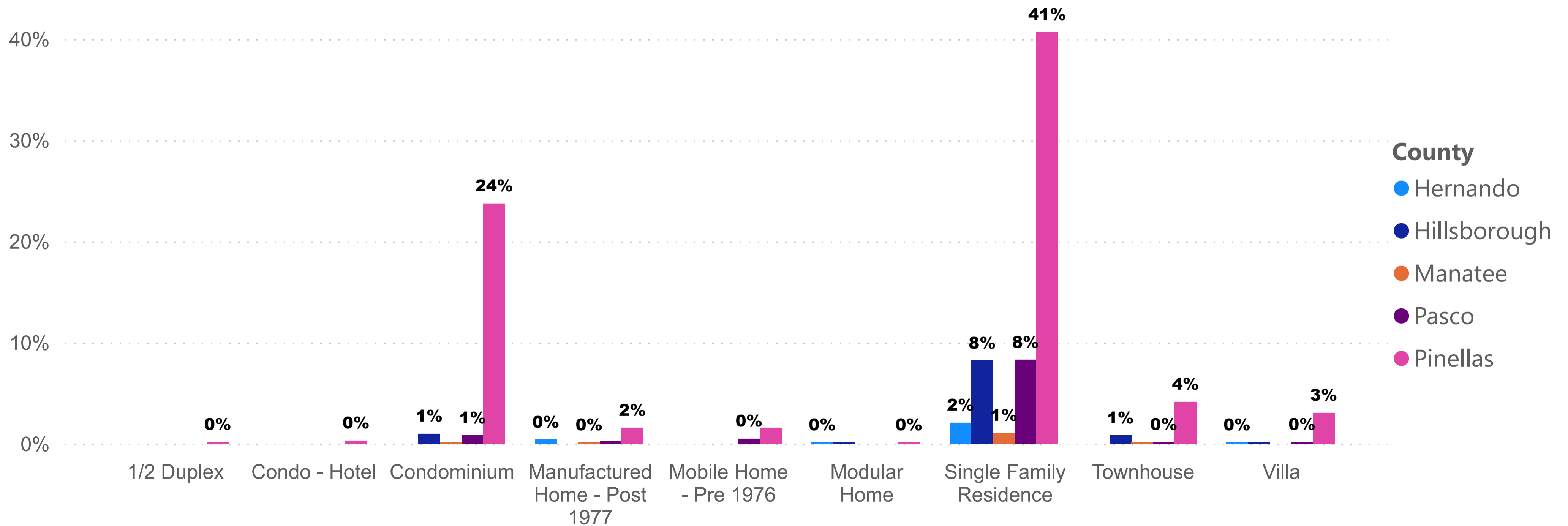
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
12/31/2019	1976	317,827	305,361	96%	60	5274	2.67
01/31/2020	1431	307,739	296,372	96%	59	5426	3.79
02/29/2020	1739	325,234	312,967	96%	58	5436	3.13
03/31/2020	2111	322,861	309,702	96%	57	5764	2.73
04/30/2020	1586	317,564	306,894	97%	48	5564	3.51
05/31/2020	1404	319,808	306,348	96%	49	5067	3.61
06/30/2020	2125	349,104	334,167	96%	60	4424	2.08
07/31/2020	2478	353,093	341,894	97%	59	4223	1.70
08/31/2020	2225	359,958	350,124	97%	51	4031	1.81
09/30/2020	2156	371,198	361,595	97%	43	3930	1.82
10/31/2020	2299	371,897	362,887	98%	42	3999	1.74
11/30/2020	2018	369,595	360,902	98%	39	3806	1.89
12/31/2020	2302	371,661	360,830	97%	39	3443	1.50
01/31/2021	1747	357,415	348,830	98%	39	3037	1.74
02/28/2021	1951	363,325	353,446	97%	45	2636	1.35
03/31/2021	2567	388,876	379,525	98%	41	2301	0.90
04/30/2021	2574	401,381	397,799	99%	33	2286	0.89
05/31/2021	2303	395,840	395,393	100%	23	2284	0.99
06/30/2021	2396	404,070	403,450	100%	21	2422	1.01
07/31/2021	2203	416,322	413,270	99%	18	2663	1.21
08/31/2021	2178	402,224	401,604	100%	19	2601	1.19
09/30/2021	2071	417,661	412,857	99%	18	2544	1.23
10/31/2021	2015	413,610	410,114	99%	20	2535	1.26
11/30/2021	2022	439,437	435,800	99%	19	2386	1.18
12/31/2021	2229	448,657	442,971	99%	21	2221	1.00
01/31/2022	1807	432,665	429,327	99%	20	2074	1.15
02/28/2022	1988	436,595	438,244	100%	22	1978	0.99
03/31/2022	2307	462,208	466,617	101%	17	2007	0.87
04/30/2022	2101	456,429	463,404	102%	13	2324	1.11
05/31/2022	2142	480,576	485,572	101%	14	2653	1.24
06/30/2022	2049	486,877	489,702	101%	14	3418	1.67
07/31/2022	1676	492,069	484,605	98%	16	3728	2.22
08/31/2022	1845	477,424	468,042	98%	21	3796	2.06
09/30/2022	1381	464,667	452,849	97%	24	3978	2.88
10/31/2022	1488	496,713	481,289	97%	29	4325	2.91
11/30/2022	1190	462,108	447,482	97%	32	4474	3.76
12/31/2022	1421	511,654	491,289	96%	46	4305	3.03
01/31/2023	1047	483,047	464,690	96%	46	4060	3.88
02/28/2023	1400	498,853	480,876	96%	47	3976	2.84
03/31/2023	1999	485,306	469,461	97%	47	3875	1.94
04/30/2023	1690	528,164	513,834	97%	44	3655	2.16
05/31/2023	1925	526,995	511,568	97%	40	3755	1.95
06/30/2023	1848	529,570	513,778	97%	38	3852	2.08
07/31/2023	1578	528,096	513,286	97%	39	3787	2.40
08/31/2023	1577	542,143	525,916	97%	38	3970	2.52
09/30/2023	1566	566,185	550,685	97%	38	4462	2.85
10/31/2023	1457	571,526	554,929	97%	36	4977	3.42
11/30/2023	1184	593,418	572,088	96%	41	5369	4.53



## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex					0%	0%
Condo - Hotel					0%	0%
Condominium		1%	0%	1%	24%	26%
Manufactured Home - Post 1977	0%		0%	0%	2%	2%
Mobile Home - Pre 1976				0%	2%	2%
Modular Home	0%	0%			0%	0%
Single Family Residence	2%	8%	1%	8%	41%	60%
Townhouse		1%	0%	0%	4%	5%
Villa	0%	0%		0%	3%	3%
<b>Total</b>	<b>3%</b>	<b>10%</b>	<b>1%</b>	<b>10%</b>	<b>75%</b>	<b>100%</b>



**Single-Family Units**  
**Number of Bedrooms**

**Condominium / Cooperative Units**  
**Number of Bedrooms**

**Active Listings**  
 (Unsold Homes)

**Sales Pending**  
 (Under Contract)

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999		1		1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	6			6
\$ 140,000 - 159,999	9	2	1	12
\$ 160,000 - 179,999	3	4		7
\$ 180,000 - 199,999	6	7	1	14
\$ 200,000 - 249,999	28	21	2	51
\$ 250,000 - 299,999	34	33	1	68
\$ 300,000 - 349,999	36	45	12	93
\$ 350,000 - 399,999	33	53	22	108
\$ 400,000 - 499,999	21	92	31	144
\$ 500,000 - 599,999	3	51	25	79
\$ 600,000 - 699,999	5	32	34	71
\$ 700,000 - 799,999	2	14	16	32
\$ 800,000 - 899,999		5	12	17
\$ 900,000 - 999,999	1	4	5	10
\$ 1,000,000 - and over	3	29	61	93
<b>Total</b>	<b>190</b>	<b>393</b>	<b>223</b>	<b>806</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999	3			3
\$ 90,000 - 99,999	3			4
\$ 100,000 - 119,999	8	1		9
\$ 120,000 - 139,999	21			21
\$ 140,000 - 159,999	24	1		25
\$ 160,000 - 179,999	21			21
\$ 180,000 - 199,999	9	1		10
\$ 200,000 - 249,999	43	4		47
\$ 250,000 - 299,999	40	5	1	46
\$ 300,000 - 349,999	18	7		25
\$ 350,000 - 399,999	7	6	1	14
\$ 400,000 - 499,999	19	13	1	33
\$ 500,000 - 599,999	13	11		24
\$ 600,000 - 699,999	9	4	1	14
\$ 700,000 - 799,999	6	3		9
\$ 800,000 - 899,999	6	5	1	12
\$ 900,000 - 999,999	4	1		5
\$ 1,000,000 - and over	30	17	4	51
<b>Total</b>	<b>287</b>	<b>79</b>	<b>9</b>	<b>376</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999	4	1
\$ 80,000 - 89,999	1	3
\$ 90,000 - 99,999		9
\$ 100,000 - 119,999	4	30
\$ 120,000 - 139,999	5	63
\$ 140,000 - 159,999	8	107
\$ 160,000 - 179,999	16	113
\$ 180,000 - 199,999	26	110
\$ 200,000 - 249,999	102	293
\$ 250,000 - 299,999	182	270
\$ 300,000 - 349,999	256	199
\$ 350,000 - 399,999	292	135
\$ 400,000 - 499,999	536	210
\$ 500,000 - 599,999	318	130
\$ 600,000 - 699,999	209	112
\$ 700,000 - 799,999	179	96
\$ 800,000 - 899,999	110	61
\$ 900,000 - 999,999	73	40
\$ 1,000,000 - and over	530	258
<b>Total</b>	<b>2853</b>	<b>2240</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	3	1
\$ 80,000 - 89,999	1	2
\$ 90,000 - 99,999		4
\$ 100,000 - 119,999	2	6
\$ 120,000 - 139,999	5	17
\$ 140,000 - 159,999	7	24
\$ 160,000 - 179,999	16	31
\$ 180,000 - 199,999	19	26
\$ 200,000 - 249,999	62	71
\$ 250,000 - 299,999	99	55
\$ 300,000 - 349,999	117	33
\$ 350,000 - 399,999	135	28
\$ 400,000 - 499,999	158	44
\$ 500,000 - 599,999	122	35
\$ 600,000 - 699,999	60	39
\$ 700,000 - 799,999	46	31
\$ 800,000 - 899,999	43	21
\$ 900,000 - 999,999	22	21
\$ 1,000,000 - and over	97	89
<b>Total</b>	<b>1015</b>	<b>579</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	568	230
31-60	124	49
61-90	45	27
91-120	25	22
121-over	44	48
<b>Total</b>	<b>806</b>	<b>376</b>

