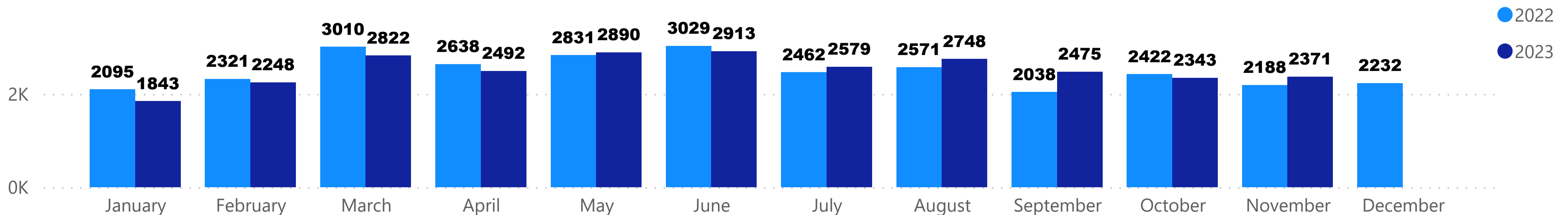


Greater Tampa REALTORS® Monthly Sales Trend Indicator 2023

Sales by Price Range - Single Family Homes & Villas

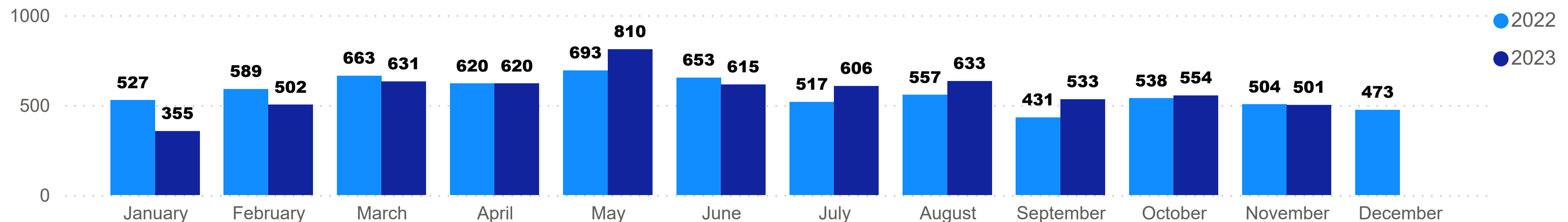
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1						2	3	1	2			9
\$ 50,000 - 59,999			1					1		1			3
\$ 60,000 - 69,999	1	1	1			2		1	1		1		8
\$ 70,000 - 79,999				2	2			1	1	1	1		8
\$ 80,000 - 89,999	2	2	1	2		2		1		7			17
\$ 90,000 - 99,999	2	1	3		2	2	4	2	2	1	1		20
\$ 100,000 - 119,999	3	3	5	6	4	5	1	4	4	2	6		43
\$ 120,000 - 139,999	5	11	4	12	9	5	7	9	10	6	8		86
\$ 140,000 - 159,999	7	11	12	9	18	11	5	12	11	10	8		114
\$ 160,000 - 179,999	13	20	26	16	15	17	13	12	15	21	9		177
\$ 180,000 - 199,999	22	29	35	27	20	17	24	23	34	22	16		269
\$ 200,000 - 249,999	86	105	136	81	117	103	90	102	102	96	82		1100
\$ 250,000 - 299,999	190	222	245	234	226	243	232	240	192	220	195		2439
\$ 300,000 - 349,999	351	454	458	465	486	439	409	431	432	398	446		4769
\$ 350,000 - 399,999	351	433	558	409	526	553	488	480	433	433	455		5119
\$ 400,000 - 499,999	380	439	614	538	625	661	562	637	575	527	554		6112
\$ 500,000 - 599,999	167	202	279	257	319	316	286	313	242	227	227		2835
\$ 600,000 - 699,999	86	111	147	170	201	199	159	168	167	135	130		1673
\$ 700,000 - 799,999	60	69	93	84	115	106	84	86	82	72	72		923
\$ 800,000 - 899,999	25	34	65	56	55	60	59	67	41	54	47		563
\$ 900,000 - 999,999	20	27	41	37	33	42	38	41	24	24	23		350
\$ 1,000,000 - and over	71	74	98	87	117	130	116	114	106	84	90		1087
Total	1843	2248	2822	2492	2890	2913	2579	2748	2475	2343	2371		27724



Greater Tampa REALTORS® Monthly Sales Trend Indicator 2023

Sales by Price Range - Condominiums, Townhouses and Co-Ops

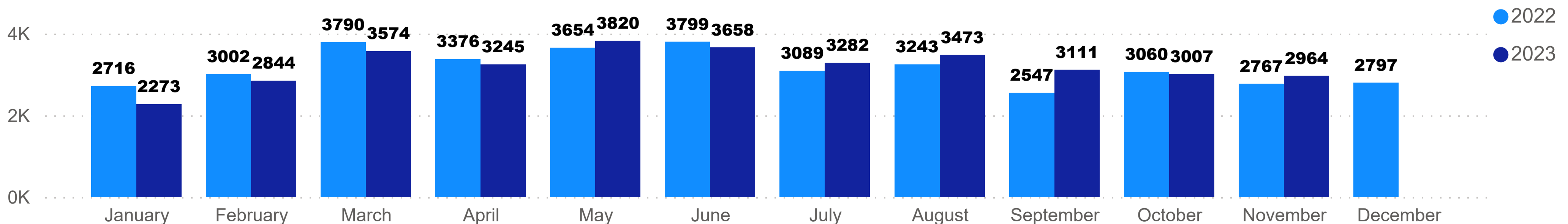
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1												1
\$ 50,000 - 59,999								1					1
\$ 60,000 - 69,999			1										1
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999	2		2		2	1							7
\$ 90,000 - 99,999	2		2	3	1		2	1		1			12
\$ 100,000 - 119,999	2	5	2	7	6	5	5	1	6	9	6		54
\$ 120,000 - 139,999	11	8	18	18	11	15	18	14	15	8	7		143
\$ 140,000 - 159,999	15	20	25	23	30	15	23	15	18	18	22		224
\$ 160,000 - 179,999	20	24	28	20	26	17	16	23	20	21	15		230
\$ 180,000 - 199,999	22	21	25	22	25	24	25	16	19	26	13		238
\$ 200,000 - 249,999	61	65	103	96	101	82	66	71	74	80	47		846
\$ 250,000 - 299,999	67	121	133	150	176	138	124	138	115	121	87		1370
\$ 300,000 - 349,999	48	95	92	96	142	123	146	118	100	115	119		1194
\$ 350,000 - 399,999	34	36	54	53	93	54	70	99	53	71	73		690
\$ 400,000 - 499,999	30	52	59	57	81	60	42	39	53	48	62		583
\$ 500,000 - 599,999	17	13	28	15	29	16	18	33	14	8	13		204
\$ 600,000 - 699,999	5	17	12	23	19	21	14	19	13	8	8		159
\$ 700,000 - 799,999	3	10	12	8	23	17	10	8	8	10	11		120
\$ 800,000 - 899,999	3	1	11	8	8	9	5	10	5	3	5		68
\$ 900,000 - 999,999	1	5	3	1	8	6	5	10	5	5	4		53
\$ 1,000,000 - and over	11	9	20	20	29	12	17	17	15	2	9		161
Total	355	502	631	620	810	615	606	633	533	554	501		6360



Greater Tampa REALTORS® Monthly Sales Trend Indicator 2023

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1	2	1	3	1	1	3	6	1	2			21
\$ 50,000 - 59,999		1	1	4	3	5		3	1	2	2		22
\$ 60,000 - 69,999	2	2	2	5	1	4	3	4	1	2	3		29
\$ 70,000 - 79,999	1	1	2	4	4	3		5	2	2	2		26
\$ 80,000 - 89,999	7	6	11	5	5	3	2	6	4	11	2		62
\$ 90,000 - 99,999	4	2	10	5	6	4	7	6	8	4	3		59
\$ 100,000 - 119,999	10	19	15	21	21	19	9	10	19	22	18		183
\$ 120,000 - 139,999	21	28	36	41	33	29	30	34	32	19	26		329
\$ 140,000 - 159,999	34	43	45	46	54	36	45	34	35	39	41		452
\$ 160,000 - 179,999	44	52	64	43	50	43	36	43	46	52	32		505
\$ 180,000 - 199,999	52	56	69	61	58	53	57	43	65	55	36		605
\$ 200,000 - 249,999	157	186	267	207	239	209	169	189	197	192	148		2160
\$ 250,000 - 299,999	270	351	391	401	413	405	376	388	312	360	294		3961
\$ 300,000 - 349,999	403	553	558	567	636	569	565	557	540	524	567		6039
\$ 350,000 - 399,999	386	475	615	465	628	610	561	581	493	509	533		5856
\$ 400,000 - 499,999	410	493	676	598	708	726	608	678	629	578	617		6721
\$ 500,000 - 599,999	185	217	309	273	351	334	304	346	257	236	241		3053
\$ 600,000 - 699,999	91	128	159	193	220	221	173	187	182	143	138		1835
\$ 700,000 - 799,999	63	79	105	94	138	123	94	94	90	82	83		1045
\$ 800,000 - 899,999	28	35	76	64	64	69	64	77	46	57	52		632
\$ 900,000 - 999,999	22	32	44	38	41	48	43	51	29	29	27		404
\$ 1,000,000 - and over	82	83	118	107	146	144	133	131	122	87	99		1252
Total	2273	2844	3574	3245	3820	3658	3282	3473	3111	3007	2964		35251



Greater Tampa REALTORS® Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	1		1	2	2		1	1					8
0	2	1	1	2	1	1				1			9
1	45	39	56	67	70	61	60	57	68	66	50		639
2	390	483	641	616	713	613	584	587	547	549	433		6156
3	884	1185	1426	1337	1651	1506	1373	1450	1330	1260	1219		14621
4	700	857	1093	912	1040	1124	960	1039	897	835	909		10366
5	221	238	318	273	311	308	269	300	240	258	302		3038
6+	31	41	40	39	34	45	36	40	29	38	51		424
Total	2274	2844	3576	3248	3822	3658	3283	3474	3111	3007	2964		35261

Sales by Bathroom Count

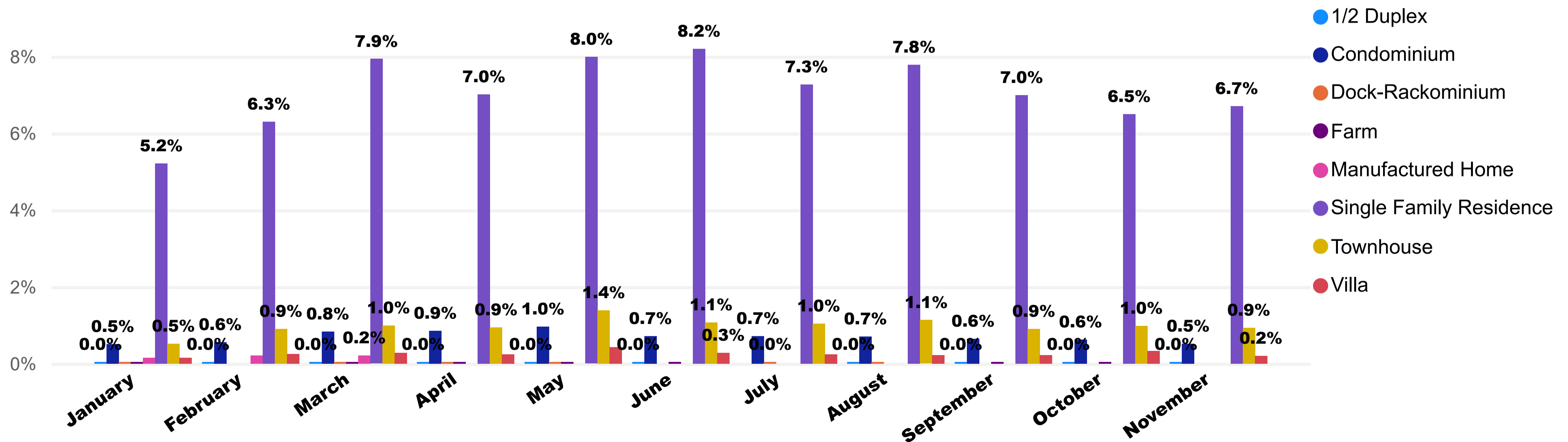
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1		1	2	2		1	1					8
1	162	216	223	233	266	228	228	239	244	212	173		2424
2	1148	1371	1759	1630	1851	1791	1635	1642	1560	1512	1421		17320
3	786	1037	1304	1100	1372	1307	1136	1255	1043	1060	1121		12521
4	132	169	225	212	268	273	215	251	205	165	175		2290
5	32	33	48	55	46	42	55	65	45	39	56		516
6+	13	18	16	16	17	17	13	21	14	19	18		182
Total	2274	2844	3576	3248	3822	3658	3283	3474	3111	3007	2964		35261

Greater Tampa REALTORS® Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	2	1	2	1	1	6		4	3	2	2		24
Condominium	176	191	287	293	332	247	246	242	222	215	179		2630
Dock-Rackominium	1		2	3	2		1	1					10
Farm	2		1	1	2	3			2	2			13
Manufactured Home	53	74	72										199
Single Family Residence	1790	2162	2725	2409	2742	2816	2495	2672	2400	2231	2301		26743
Townhouse	178	311	342	324	476	368	359	390	311	339	322		3720
Villa	53	86	97	83	148	97	84	76	75	112	70		981
Total	2255	2825	3528	3114	3703	3537	3185	3385	3013	2901	2874		34320

YTD % of Sales by Property Type



Greater Tampa REALTORS®

Multiple Listing One Month Sales and Inventory Report - November - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							5
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999	1	0%	75,000	60,000	80%	43	2
\$ 70,000 - 79,999	1	0%	75,000	77,000	103%	5	2
\$ 80,000 - 89,999							3
\$ 90,000 - 99,999	1	0%	99,900	97,000	97%	47	9
\$ 100,000 - 119,999	12	0%	125,900	108,575	86%	39	19
\$ 120,000 - 139,999	15	1%	133,680	128,627	96%	23	41
\$ 140,000 - 159,999	30	1%	158,190	150,013	95%	29	68
\$ 160,000 - 179,999	24	1%	176,496	170,188	96%	22	90
\$ 180,000 - 199,999	29	1%	197,989	188,268	95%	32	97
\$ 200,000 - 249,999	129	4%	234,391	224,805	96%	33	407
\$ 250,000 - 299,999	283	10%	284,152	280,368	99%	31	864
\$ 300,000 - 349,999	565	20%	328,518	325,352	99%	38	1348
\$ 350,000 - 399,999	529	18%	378,244	374,473	99%	39	1455
\$ 400,000 - 499,999	616	21%	447,231	441,770	99%	46	1884
\$ 500,000 - 599,999	240	8%	554,751	544,077	98%	48	984
\$ 600,000 - 699,999	138	5%	662,041	648,565	98%	49	570
\$ 700,000 - 799,999	83	3%	760,082	747,268	98%	43	334
\$ 800,000 - 899,999	52	2%	874,445	850,297	97%	54	234
\$ 900,000 - 999,999	27	1%	989,456	951,179	96%	55	188
\$ 1,000,000 - and over	99	3%	1,881,566	1,786,816	95%	61	672
Total	2874	100%	464,992	455,394	98%	41	9277

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Greater Tampa REALTORS®

Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	21	0.06%	52,761	37,325	71%	42	5
\$ 50,000 - 59,999	22	0.06%	58,534	53,637	92%	17	1
\$ 60,000 - 69,999	29	0.08%	77,162	64,759	84%	47	2
\$ 70,000 - 79,999	26	0.07%	83,787	74,192	89%	27	2
\$ 80,000 - 89,999	62	0.18%	92,354	83,701	91%	27	3
\$ 90,000 - 99,999	59	0.17%	104,821	93,584	89%	39	9
\$ 100,000 - 119,999	183	0.52%	120,488	109,864	91%	40	19
\$ 120,000 - 139,999	329	0.93%	138,877	129,407	93%	38	41
\$ 140,000 - 159,999	452	1.28%	157,683	149,222	95%	34	68
\$ 160,000 - 179,999	505	1.43%	178,054	169,459	95%	31	90
\$ 180,000 - 199,999	605	1.72%	196,600	189,271	96%	32	97
\$ 200,000 - 249,999	2160	6.13%	233,993	226,388	97%	36	407
\$ 250,000 - 299,999	3961	11.24%	282,229	277,649	98%	43	864
\$ 300,000 - 349,999	6039	17.13%	328,575	324,424	99%	46	1348
\$ 350,000 - 399,999	5856	16.61%	378,422	373,780	99%	50	1455
\$ 400,000 - 499,999	6721	19.07%	448,855	442,433	99%	51	1884
\$ 500,000 - 599,999	3053	8.66%	553,682	543,743	98%	51	984
\$ 600,000 - 699,999	1835	5.21%	654,938	644,521	98%	52	570
\$ 700,000 - 799,999	1045	2.96%	759,173	745,606	98%	50	334
\$ 800,000 - 899,999	632	1.79%	865,664	846,312	98%	48	234
\$ 900,000 - 999,999	404	1.15%	972,526	947,402	97%	48	188
\$ 1,000,000 - and over	1252	3.55%	1,764,116	1,691,219	96%	58	672
Total	35251	100.00%	455,057	445,776	98%	47	9277

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

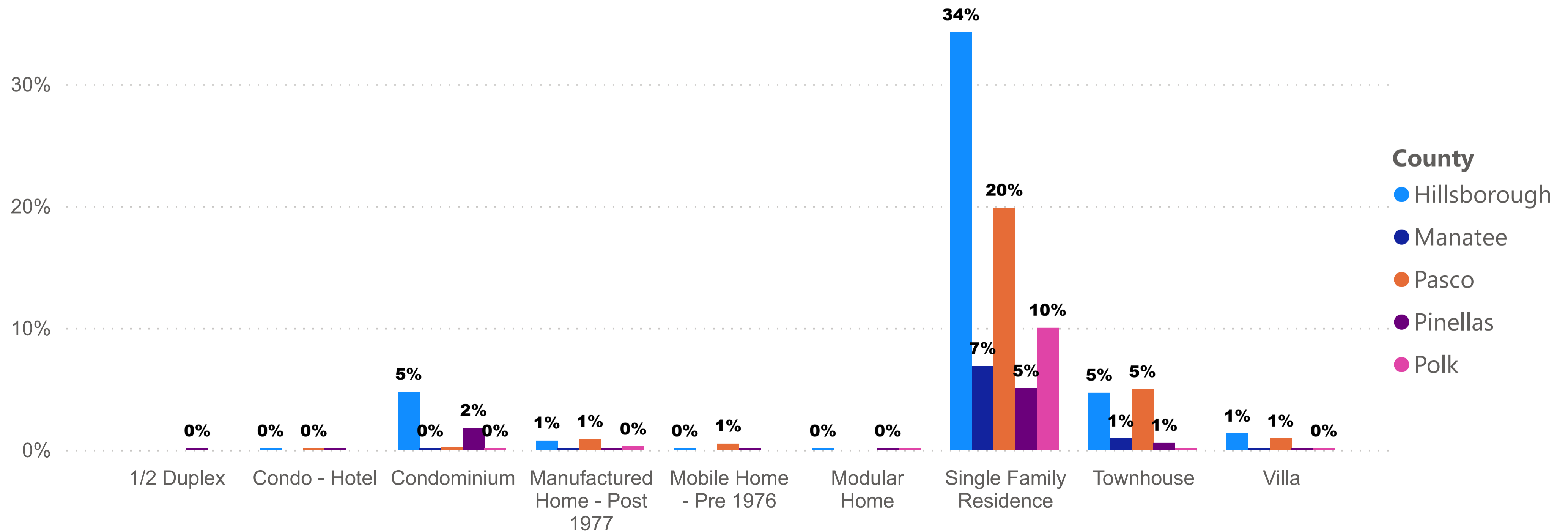
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
12/31/2019	3158	301,974	291,095	96%	62	8359	2.65
01/31/2020	2282	294,877	286,311	97%	63	8423	3.69
02/29/2020	2821	290,454	282,405	97%	67	8204	2.91
03/31/2020	3296	296,710	290,146	98%	60	8772	2.66
04/30/2020	2713	302,361	295,700	98%	53	8551	3.15
05/31/2020	2799	310,948	302,424	97%	57	7678	2.74
06/30/2020	3929	328,522	321,924	98%	56	6972	1.77
07/31/2020	4071	326,632	320,982	98%	54	6561	1.61
08/31/2020	3801	328,242	321,419	98%	46	6180	1.63
09/30/2020	3696	320,569	315,013	98%	46	6074	1.64
10/31/2020	3660	324,905	319,510	98%	43	5984	1.63
11/30/2020	3643	327,657	321,888	98%	40	5682	1.56
12/31/2020	3839	330,101	324,378	98%	37	5164	1.35
01/31/2021	2699	330,126	323,257	98%	38	4359	1.62
02/28/2021	3107	340,991	336,583	99%	40	3824	1.23
03/31/2021	4018	358,575	354,952	99%	37	3380	0.84
04/30/2021	3950	358,309	356,621	100%	28	3426	0.87
05/31/2021	3699	375,647	374,313	100%	23	3290	0.89
06/30/2021	4035	371,403	374,098	101%	18	3674	0.91
07/31/2021	3652	370,006	372,446	101%	16	4193	1.15
08/31/2021	3671	376,825	378,755	101%	15	4133	1.13
09/30/2021	3632	374,355	374,923	100%	17	4231	1.16
10/31/2021	3317	375,976	375,029	100%	18	4081	1.23
11/30/2021	3433	392,975	392,348	100%	19	3811	1.11
12/31/2021	3781	402,531	401,707	100%	21	3301	0.87
01/31/2022	2706	401,462	400,124	100%	21	2976	1.10
02/28/2022	2990	405,927	407,992	101%	22	2895	0.97
03/31/2022	3761	419,331	424,553	101%	18	3045	0.81
04/30/2022	3361	441,060	448,780	102%	15	3711	1.10
05/31/2022	3630	460,663	466,534	101%	15	4667	1.29
06/30/2022	3781	478,176	481,556	101%	14	6709	1.77
07/31/2022	3065	476,215	473,733	99%	16	8541	2.79
08/31/2022	3230	450,489	445,035	99%	21	8968	2.78
09/30/2022	2535	455,492	446,604	98%	25	9335	3.68
10/31/2022	3035	456,194	447,901	98%	32	9516	3.14
11/30/2022	2753	461,163	451,466	98%	36	9567	3.48
12/31/2022	2777	441,312	430,668	98%	45	8847	3.19
01/31/2023	2254	444,063	433,059	98%	50	8284	3.68
02/28/2023	2825	438,120	427,952	98%	55	7620	2.70
03/31/2023	3526	450,176	439,724	98%	61	7273	2.06
04/30/2023	3111	459,081	449,453	98%	55	6849	2.20
05/31/2023	3701	464,077	456,266	98%	52	6885	1.86
06/30/2023	3537	480,938	472,397	98%	52	7303	2.06
07/31/2023	3184	468,839	461,688	98%	47	7486	2.35
08/31/2023	3384	479,376	469,142	98%	46	7906	2.34
09/30/2023	3013	468,550	458,388	98%	46	8687	2.88
10/31/2023	2901	450,664	442,137	98%	44	9059	3.12
11/30/2023	2874	464,992	455,394	98%	44	9277	3.23

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hillsborough	Manatee	Pasco	Pinellas	Polk	Total
1/2 Duplex				0%		0%
Condo - Hotel	0%		0%	0%		0%
Condominium	5%	0%	0%	2%	0%	7%
Manufactured Home - Post 1977	1%	0%	1%	0%	0%	2%
Mobile Home - Pre 1976	0%		1%	0%		1%
Modular Home	0%			0%	0%	0%
Single Family Residence	34%	7%	20%	5%	10%	76%
Townhouse	5%	1%	5%	1%	0%	11%
Villa	1%	0%	1%	0%	0%	3%
Total	46%	8%	27%	8%	11%	100%



Single-Family Units
Number of Bedrooms

Condominium / Cooperative Units
Number of Bedrooms

Active Listings
 (Unsold Homes)

Sales Pending
 (Under Contract)

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999		1		1
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	2	3	1	6
\$ 120,000 - 139,999	7	1		8
\$ 140,000 - 159,999	5	3		8
\$ 160,000 - 179,999	5	4		9
\$ 180,000 - 199,999	10	5	1	16
\$ 200,000 - 249,999	38	37	7	82
\$ 250,000 - 299,999	42	119	34	195
\$ 300,000 - 349,999	48	237	161	446
\$ 350,000 - 399,999	35	170	250	455
\$ 400,000 - 499,999	30	190	334	554
\$ 500,000 - 599,999	15	68	144	227
\$ 600,000 - 699,999	1	28	101	130
\$ 700,000 - 799,999	1	17	54	72
\$ 800,000 - 899,999	1	11	35	47
\$ 900,000 - 999,999		4	19	23
\$ 1,000,000 - and over	1	10	79	90
Total	243	908	1220	2371

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	6			6
\$ 120,000 - 139,999	6	1		7
\$ 140,000 - 159,999	21	1		22
\$ 160,000 - 179,999	13	2		15
\$ 180,000 - 199,999	12	1		13
\$ 200,000 - 249,999	38	9		47
\$ 250,000 - 299,999	39	48		87
\$ 300,000 - 349,999	21	97	1	119
\$ 350,000 - 399,999	6	61	6	73
\$ 400,000 - 499,999	15	29	18	62
\$ 500,000 - 599,999	4	5	4	13
\$ 600,000 - 699,999	5	2	1	8
\$ 700,000 - 799,999	7	4		11
\$ 800,000 - 899,999	3	2		5
\$ 900,000 - 999,999	3	1		4
\$ 1,000,000 - and over	3	3	3	9
Total	202	266	33	501

Price Range	M-SF	M-Condo
\$ 1 - 49,999	2	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	3	1
\$ 80,000 - 89,999	3	1
\$ 90,000 - 99,999	4	3
\$ 100,000 - 119,999	4	15
\$ 120,000 - 139,999	7	32
\$ 140,000 - 159,999	10	49
\$ 160,000 - 179,999	19	67
\$ 180,000 - 199,999	35	56
\$ 200,000 - 249,999	164	217
\$ 250,000 - 299,999	472	317
\$ 300,000 - 349,999	933	321
\$ 350,000 - 399,999	1183	182
\$ 400,000 - 499,999	1638	171
\$ 500,000 - 599,999	853	82
\$ 600,000 - 699,999	492	62
\$ 700,000 - 799,999	282	52
\$ 800,000 - 899,999	190	38
\$ 900,000 - 999,999	148	39
\$ 1,000,000 - and over	495	134
Total	6937	1839

Price Range	M-SF	M-Condo
\$ 1 - 49,999	2	
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		2
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999	1	
\$ 90,000 - 99,999	3	3
\$ 100,000 - 119,999	5	4
\$ 120,000 - 139,999	12	11
\$ 140,000 - 159,999	6	21
\$ 160,000 - 179,999	17	21
\$ 180,000 - 199,999	22	23
\$ 200,000 - 249,999	122	65
\$ 250,000 - 299,999	321	208
\$ 300,000 - 349,999	720	264
\$ 350,000 - 399,999	780	147
\$ 400,000 - 499,999	993	83
\$ 500,000 - 599,999	406	18
\$ 600,000 - 699,999	229	22
\$ 700,000 - 799,999	117	23
\$ 800,000 - 899,999	73	12
\$ 900,000 - 999,999	52	5
\$ 1,000,000 - and over	161	38
Total	4043	971

Time On Market Sort	M-SF	M-Condo
0 - 30	1367	294
31-60	463	116
61-90	219	42
91-120	136	16
121-over	186	33
Total	2371	501

