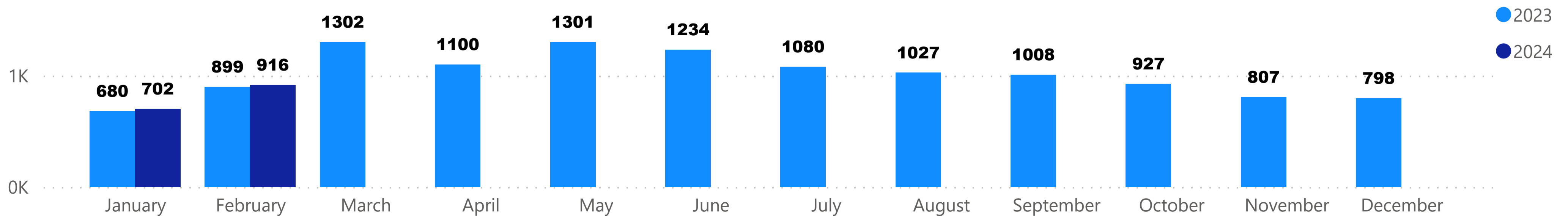


# Pinellas REALTOR® Organization

## Monthly Sales Trend Indicator 2024

### Sales by Price Range - Single Family Homes & Villas

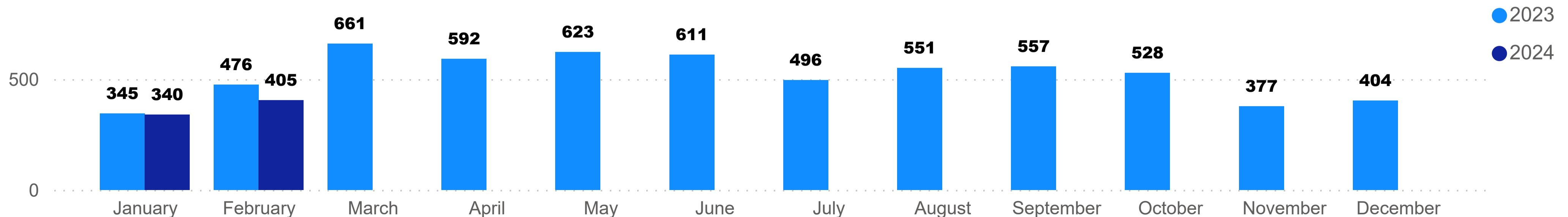
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1												1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999	1												1
\$ 70,000 - 79,999	1												1
\$ 80,000 - 89,999		1											1
\$ 90,000 - 99,999		1											1
\$ 100,000 - 119,999	1	1											2
\$ 120,000 - 139,999	5	4											9
\$ 140,000 - 159,999	7	5											12
\$ 160,000 - 179,999	12	15											27
\$ 180,000 - 199,999	10	18											28
\$ 200,000 - 249,999	52	58											110
\$ 250,000 - 299,999	75	93											168
\$ 300,000 - 349,999	67	101											168
\$ 350,000 - 399,999	93	116											209
\$ 400,000 - 499,999	130	174											304
\$ 500,000 - 599,999	83	98											181
\$ 600,000 - 699,999	38	65											103
\$ 700,000 - 799,999	33	46											79
\$ 800,000 - 899,999	21	30											51
\$ 900,000 - 999,999	10	10											20
\$ 1,000,000 - and over	62	80											142
<b>Total</b>	<b>702</b>	<b>916</b>											<b>1618</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999	1												1
\$ 70,000 - 79,999													
\$ 80,000 - 89,999	5	2											7
\$ 90,000 - 99,999	3	3											6
\$ 100,000 - 119,999	13	11											24
\$ 120,000 - 139,999	17	9											26
\$ 140,000 - 159,999	14	23											37
\$ 160,000 - 179,999	20	21											41
\$ 180,000 - 199,999	22	25											47
\$ 200,000 - 249,999	54	56											110
\$ 250,000 - 299,999	31	66											97
\$ 300,000 - 349,999	24	30											54
\$ 350,000 - 399,999	17	26											43
\$ 400,000 - 499,999	21	25											46
\$ 500,000 - 599,999	18	20											38
\$ 600,000 - 699,999	27	18											45
\$ 700,000 - 799,999	11	15											26
\$ 800,000 - 899,999	9	11											20
\$ 900,000 - 999,999	4	10											14
\$ 1,000,000 - and over	29	34											63
<b>Total</b>	<b>340</b>	<b>405</b>											<b>745</b>

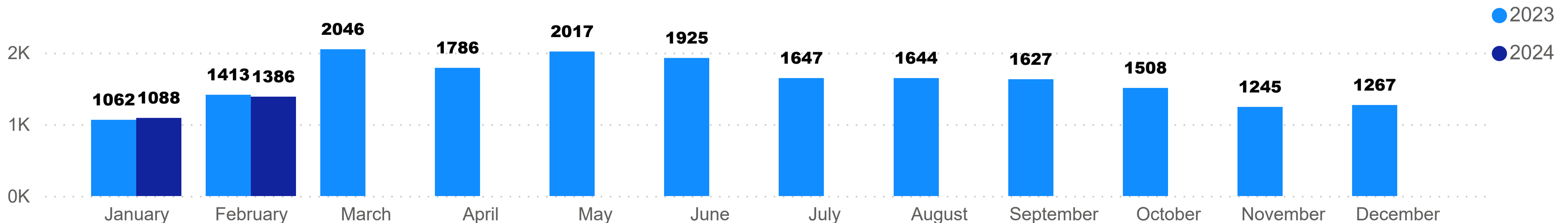




# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

## Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	2											4
\$ 50,000 - 59,999	1	1											2
\$ 60,000 - 69,999	3	2											5
\$ 70,000 - 79,999	2	3											5
\$ 80,000 - 89,999	5	8											13
\$ 90,000 - 99,999	5	6											11
\$ 100,000 - 119,999	17	14											31
\$ 120,000 - 139,999	30	21											51
\$ 140,000 - 159,999	24	38											62
\$ 160,000 - 179,999	38	44											82
\$ 180,000 - 199,999	34	47											81
\$ 200,000 - 249,999	111	125											236
\$ 250,000 - 299,999	114	164											278
\$ 300,000 - 349,999	93	133											226
\$ 350,000 - 399,999	111	142											253
\$ 400,000 - 499,999	151	199											350
\$ 500,000 - 599,999	103	118											221
\$ 600,000 - 699,999	65	83											148
\$ 700,000 - 799,999	44	61											105
\$ 800,000 - 899,999	30	41											71
\$ 900,000 - 999,999	14	20											34
\$ 1,000,000 - and over	91	114											205
<b>Total</b>	<b>1088</b>	<b>1386</b>											<b>2474</b>



## Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1												1
1	65	75											140
2	419	565											984
3	416	524											940
4	164	179											343
5	19	37											56
6+	4	6											10
<b>Total</b>	<b>1088</b>	<b>1386</b>											<b>2474</b>

### Sales by Bathroom Count

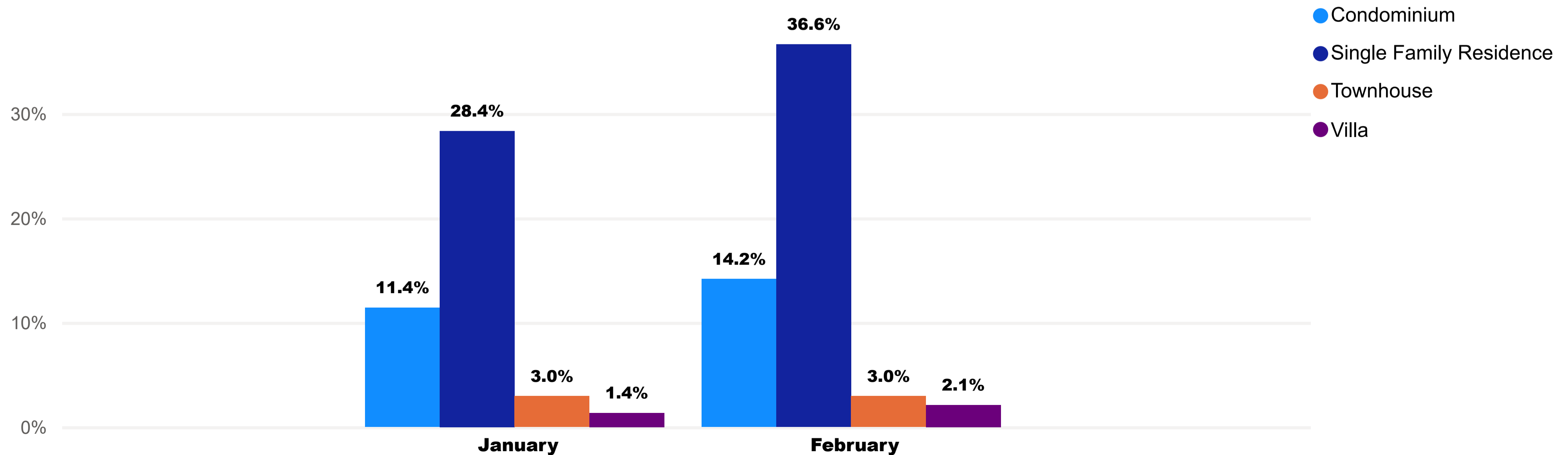
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	185	232											417
2	662	848											1510
3	198	230											428
4	32	58											90
5	10	13											23
6+	1	5											6
<b>Total</b>	<b>1088</b>	<b>1386</b>											<b>2474</b>

# Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
Condominium	270	335											605
Single Family Residence	670	866											1536
Townhouse	70	70											140
Villa	32	50											82
<b>Total</b>	<b>1042</b>	<b>1321</b>											<b>2363</b>

### YTD % of Sales by Property Type





## Pinellas REALTOR® Organization

### Multiple Listing One Month Sales and Inventory Report - February - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							3
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999							3
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999	3	0%	107,800	83,667	78%	44	9
\$ 90,000 - 99,999	4	0%	97,225	94,975	98%	44	24
\$ 100,000 - 119,999	12	1%	118,017	107,749	91%	48	47
\$ 120,000 - 139,999	13	1%	133,346	126,523	95%	36	100
\$ 140,000 - 159,999	28	2%	157,314	149,121	95%	62	164
\$ 160,000 - 179,999	36	3%	176,079	168,626	96%	70	178
\$ 180,000 - 199,999	43	3%	195,314	186,583	96%	48	191
\$ 200,000 - 249,999	114	9%	231,445	222,488	96%	45	511
\$ 250,000 - 299,999	160	12%	281,647	272,676	97%	53	567
\$ 300,000 - 349,999	131	10%	334,710	325,050	97%	49	478
\$ 350,000 - 399,999	142	11%	383,403	372,284	97%	52	532
\$ 400,000 - 499,999	199	15%	454,453	442,988	97%	49	789
\$ 500,000 - 599,999	118	9%	562,226	547,526	97%	45	541
\$ 600,000 - 699,999	83	6%	661,261	643,475	97%	51	396
\$ 700,000 - 799,999	61	5%	763,413	742,348	97%	47	275
\$ 800,000 - 899,999	41	3%	873,446	845,478	97%	54	195
\$ 900,000 - 999,999	20	2%	984,333	937,125	95%	49	147
\$ 1,000,000 - and over	114	9%	1,679,703	1,578,782	94%	75	937
<b>Total</b>	<b>1322</b>	<b>100%</b>	<b>527,956</b>	<b>507,653</b>	<b>96%</b>	<b>52</b>	<b>6089</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	4	0.16%	155,974	29,275	19%	60	3
\$ 50,000 - 59,999	2	0.08%	74,900	56,500	75%	18	1
\$ 60,000 - 69,999	5	0.20%	78,560	64,400	82%	68	3
\$ 70,000 - 79,999	5	0.20%	77,080	70,900	92%	16	1
\$ 80,000 - 89,999	13	0.53%	95,669	84,654	88%	50	9
\$ 90,000 - 99,999	11	0.44%	99,427	93,241	94%	59	24
\$ 100,000 - 119,999	31	1.25%	117,884	108,368	92%	52	47
\$ 120,000 - 139,999	51	2.06%	136,796	128,336	94%	51	100
\$ 140,000 - 159,999	62	2.51%	161,974	149,445	92%	60	164
\$ 160,000 - 179,999	82	3.31%	176,510	168,274	95%	60	178
\$ 180,000 - 199,999	81	3.27%	197,152	187,907	95%	54	191
\$ 200,000 - 249,999	236	9.54%	232,628	223,692	96%	47	511
\$ 250,000 - 299,999	278	11.24%	283,090	273,867	97%	49	567
\$ 300,000 - 349,999	226	9.14%	334,000	324,493	97%	52	478
\$ 350,000 - 399,999	253	10.23%	385,817	373,542	97%	47	532
\$ 400,000 - 499,999	350	14.15%	456,068	442,758	97%	52	789
\$ 500,000 - 599,999	221	8.93%	561,279	545,396	97%	48	541
\$ 600,000 - 699,999	148	5.98%	663,195	644,387	97%	54	396
\$ 700,000 - 799,999	105	4.24%	763,161	740,480	97%	45	275
\$ 800,000 - 899,999	71	2.87%	867,463	841,989	97%	48	195
\$ 900,000 - 999,999	34	1.37%	982,690	941,085	96%	59	147
\$ 1,000,000 - and over	205	8.29%	1,697,423	1,603,251	94%	72	937
<b>Total</b>	<b>2474</b>	<b>100.00%</b>	<b>511,975</b>	<b>491,937</b>	<b>96%</b>	<b>52</b>	<b>6089</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



# Pinellas REALTOR® Organization

## Four Year Sales and Inventory History 2020 - 2024. Compiled from Monthly Sales and Inventory Reports

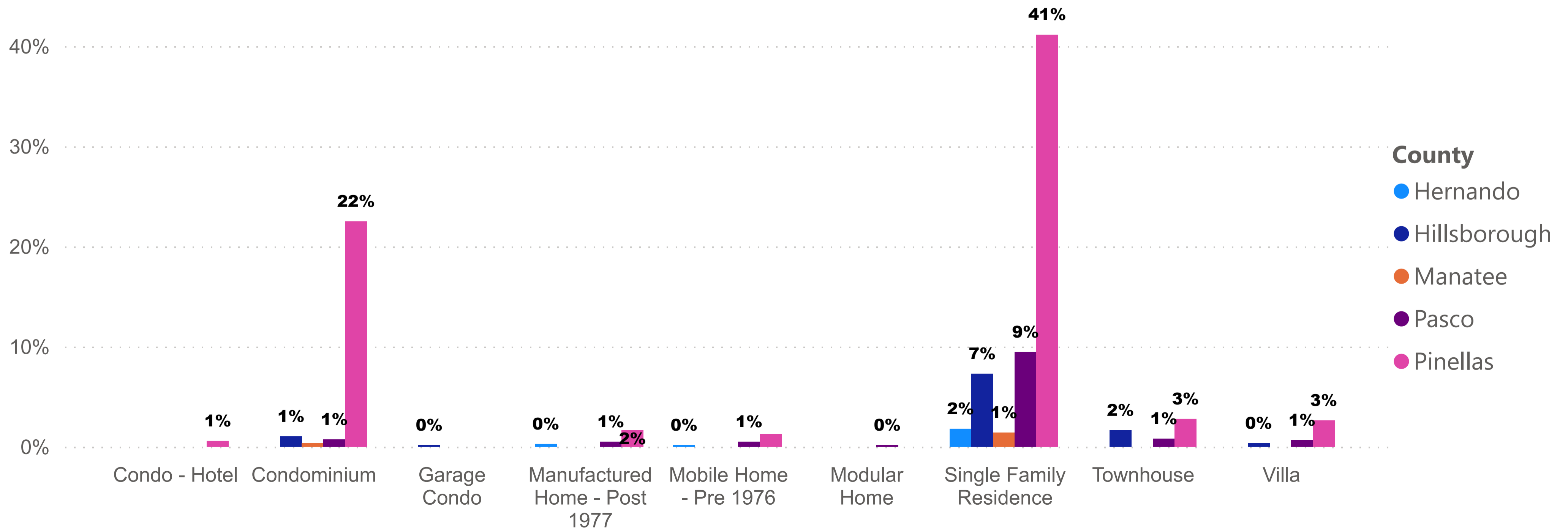
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
03/31/2020	2097	323,908	310,687	96%	57	5828	2.78
04/30/2020	1581	318,237	307,551	97%	48	5631	3.56
05/31/2020	1397	320,480	307,043	96%	49	5134	3.68
06/30/2020	2117	349,958	334,996	96%	60	4495	2.12
07/31/2020	2468	353,918	342,711	97%	59	4290	1.74
08/31/2020	2216	360,590	350,825	97%	51	4093	1.85
09/30/2020	2141	372,937	363,299	97%	43	3991	1.86
10/31/2020	2291	372,804	363,771	98%	42	4066	1.77
11/30/2020	2011	370,418	361,722	98%	39	3877	1.93
12/31/2020	2290	373,074	362,230	97%	39	3510	1.53
01/31/2021	1737	358,757	350,159	98%	40	3102	1.79
02/28/2021	1939	364,565	354,669	97%	45	2706	1.40
03/31/2021	2545	390,895	381,516	98%	41	2377	0.93
04/30/2021	2556	403,145	399,596	99%	32	2369	0.93
05/31/2021	2290	397,246	396,821	100%	22	2368	1.03
06/30/2021	2385	406,102	405,273	100%	21	2511	1.05
07/31/2021	2194	417,483	414,444	99%	17	2752	1.25
08/31/2021	2165	403,593	403,000	100%	19	2692	1.24
09/30/2021	2062	418,359	413,548	99%	18	2636	1.28
10/31/2021	2010	414,155	410,657	99%	20	2621	1.30
11/30/2021	2016	440,143	436,506	99%	19	2474	1.23
12/31/2021	2220	449,621	443,967	99%	21	2310	1.04
01/31/2022	1800	433,745	430,386	99%	20	2162	1.20
02/28/2022	1980	437,478	439,178	100%	22	2061	1.04
03/31/2022	2292	463,741	468,202	101%	17	2093	0.91
04/30/2022	2086	458,037	465,086	102%	13	2412	1.16
05/31/2022	2133	481,541	486,599	101%	14	2741	1.29
06/30/2022	2042	487,681	490,533	101%	14	3512	1.72
07/31/2022	1667	493,199	485,791	98%	16	3821	2.29
08/31/2022	1842	477,769	468,380	98%	21	3891	2.11
09/30/2022	1371	466,076	454,269	97%	24	4073	2.97
10/31/2022	1485	497,125	481,699	97%	29	4418	2.98
11/30/2022	1185	463,294	448,638	97%	32	4568	3.85
12/31/2022	1414	513,266	492,821	96%	46	4396	3.11
01/31/2023	1044	483,450	465,101	96%	46	4179	4.00
02/28/2023	1392	500,387	482,342	96%	48	4102	2.95
03/31/2023	1985	486,968	471,091	97%	46	4008	2.02
04/30/2023	1691	527,950	513,630	97%	44	3790	2.24
05/31/2023	1925	526,995	511,568	97%	40	3891	2.02
06/30/2023	1848	529,570	513,778	97%	38	3989	2.16
07/31/2023	1578	528,096	513,259	97%	39	3927	2.49
08/31/2023	1577	541,704	525,568	97%	38	4117	2.61
09/30/2023	1567	566,031	550,605	97%	38	4621	2.95
10/31/2023	1457	571,526	555,036	97%	36	5167	3.55
11/30/2023	1186	593,465	572,171	96%	41	5677	4.79
12/31/2023	1204	588,246	566,920	96%	48	5502	4.57
01/31/2024	1042	526,071	505,582	96%	56	5986	5.74
02/29/2024	1321	528,130	507,818	96%	57	6089	4.61



## Top 5 Unit Sales by County and Property Type

*\* Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
Condo - Hotel					1%	1%
Condominium		1%	0%	1%	22%	25%
Garage Condo		0%				0%
Manufactured Home - Post 1977	0%			1%	2%	2%
Mobile Home - Pre 1976	0%			1%	1%	2%
Modular Home				0%		0%
Single Family Residence	2%	7%	1%	9%	41%	61%
Townhouse		2%		1%	3%	5%
Villa		0%		1%	3%	4%
<b>Total</b>	<b>2%</b>	<b>10%</b>	<b>2%</b>	<b>13%</b>	<b>73%</b>	<b>100%</b>



**Single-Family Units**  
**Number of Bedrooms**

**Condominium / Cooperative Units**  
**Number of Bedrooms**

**Active Listings**  
 (Unsold Homes)

**Sales Pending**  
 (Under Contract)

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999		1		1
\$ 100,000 - 119,999	1			1
\$ 120,000 - 139,999	4			4
\$ 140,000 - 159,999	4	1		5
\$ 160,000 - 179,999	10	5		15
\$ 180,000 - 199,999	15	3		18
\$ 200,000 - 249,999	35	20	3	58
\$ 250,000 - 299,999	52	35	6	93
\$ 300,000 - 349,999	41	51	9	101
\$ 350,000 - 399,999	42	63	11	116
\$ 400,000 - 499,999	35	103	36	174
\$ 500,000 - 599,999	10	60	28	98
\$ 600,000 - 699,999	13	31	21	65
\$ 700,000 - 799,999	5	19	22	46
\$ 800,000 - 899,999	3	9	18	30
\$ 900,000 - 999,999	1	2	7	10
\$ 1,000,000 - and over	5	21	54	80
<b>Total</b>	<b>277</b>	<b>424</b>	<b>215</b>	<b>916</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	3			3
\$ 100,000 - 119,999	10	1		11
\$ 120,000 - 139,999	9			9
\$ 140,000 - 159,999	23			23
\$ 160,000 - 179,999	21			21
\$ 180,000 - 199,999	23	2		25
\$ 200,000 - 249,999	51	5		56
\$ 250,000 - 299,999	57	9		66
\$ 300,000 - 349,999	26	3	1	30
\$ 350,000 - 399,999	15	10	1	26
\$ 400,000 - 499,999	17	8		25
\$ 500,000 - 599,999	13	6	1	20
\$ 600,000 - 699,999	5	13		18
\$ 700,000 - 799,999	8	7		15
\$ 800,000 - 899,999	10	1		11
\$ 900,000 - 999,999	8	2		10
\$ 1,000,000 - and over	12	19	3	34
<b>Total</b>	<b>313</b>	<b>86</b>	<b>6</b>	<b>405</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	2	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999		8
\$ 90,000 - 99,999	2	24
\$ 100,000 - 119,999	1	47
\$ 120,000 - 139,999	8	90
\$ 140,000 - 159,999	18	134
\$ 160,000 - 179,999	16	163
\$ 180,000 - 199,999	26	167
\$ 200,000 - 249,999	111	368
\$ 250,000 - 299,999	163	373
\$ 300,000 - 349,999	229	209
\$ 350,000 - 399,999	316	183
\$ 400,000 - 499,999	468	296
\$ 500,000 - 599,999	385	174
\$ 600,000 - 699,999	260	143
\$ 700,000 - 799,999	161	112
\$ 800,000 - 899,999	140	66
\$ 900,000 - 999,999	83	56
\$ 1,000,000 - and over	630	302
<b>Total</b>	<b>3021</b>	<b>2916</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	2	2
\$ 80,000 - 89,999	1	4
\$ 90,000 - 99,999	1	3
\$ 100,000 - 119,999	4	8
\$ 120,000 - 139,999	4	22
\$ 140,000 - 159,999	11	36
\$ 160,000 - 179,999	12	36
\$ 180,000 - 199,999	24	27
\$ 200,000 - 249,999	83	122
\$ 250,000 - 299,999	153	86
\$ 300,000 - 349,999	184	84
\$ 350,000 - 399,999	199	44
\$ 400,000 - 499,999	291	79
\$ 500,000 - 599,999	185	43
\$ 600,000 - 699,999	110	40
\$ 700,000 - 799,999	67	31
\$ 800,000 - 899,999	52	26
\$ 900,000 - 999,999	29	22
\$ 1,000,000 - and over	195	113
<b>Total</b>	<b>1608</b>	<b>828</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	450	163
31-60	189	68
61-90	118	60
91-120	82	43
121-over	77	71
<b>Total</b>	<b>916</b>	<b>405</b>

