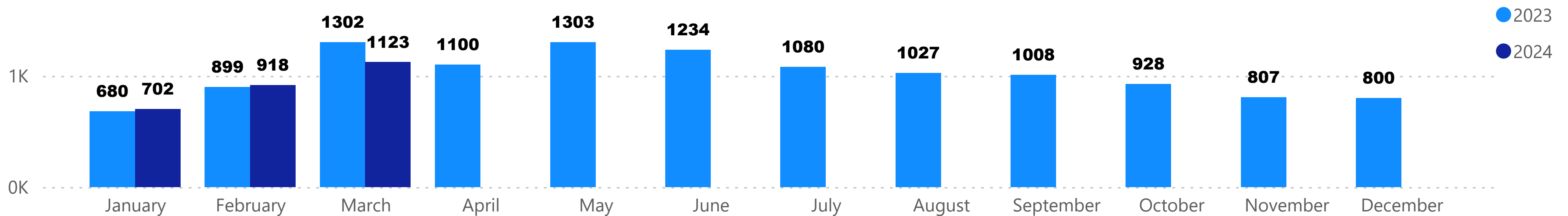


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1												1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999	1												1
\$ 70,000 - 79,999	1												1
\$ 80,000 - 89,999		1											1
\$ 90,000 - 99,999		1	1										2
\$ 100,000 - 119,999	1	1	2										4
\$ 120,000 - 139,999	5	4	3										12
\$ 140,000 - 159,999	7	5	14										26
\$ 160,000 - 179,999	12	15	8										35
\$ 180,000 - 199,999	10	18	20										48
\$ 200,000 - 249,999	52	59	64										175
\$ 250,000 - 299,999	75	93	109										277
\$ 300,000 - 349,999	67	101	127										295
\$ 350,000 - 399,999	93	116	144										353
\$ 400,000 - 499,999	130	174	221										525
\$ 500,000 - 599,999	83	98	132										313
\$ 600,000 - 699,999	38	65	72										175
\$ 700,000 - 799,999	33	46	44										123
\$ 800,000 - 899,999	21	30	35										86
\$ 900,000 - 999,999	10	10	11										31
\$ 1,000,000 - and over	62	81	116										259
Total	702	918	1123										2743

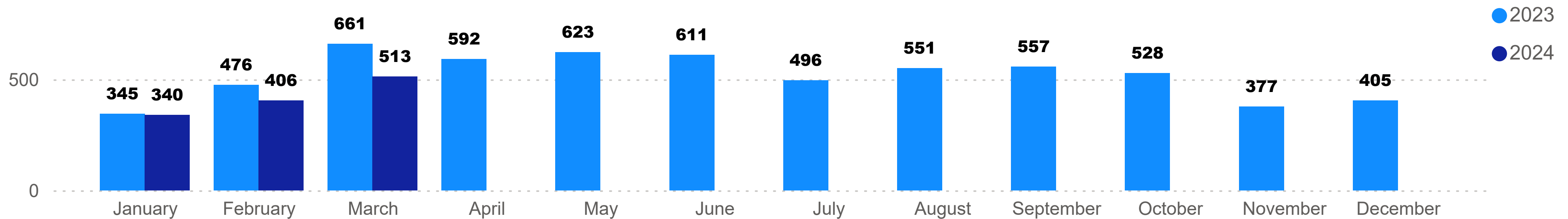




Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999	1												1
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999	5	2	2										9
\$ 90,000 - 99,999	3	3	4										10
\$ 100,000 - 119,999	13	11	12										36
\$ 120,000 - 139,999	17	9	21										47
\$ 140,000 - 159,999	14	23	26										63
\$ 160,000 - 179,999	20	22	34										76
\$ 180,000 - 199,999	22	25	22										69
\$ 200,000 - 249,999	54	56	75										185
\$ 250,000 - 299,999	31	66	58										155
\$ 300,000 - 349,999	24	30	51										105
\$ 350,000 - 399,999	17	26	28										71
\$ 400,000 - 499,999	21	25	51										97
\$ 500,000 - 599,999	18	20	24										62
\$ 600,000 - 699,999	27	18	25										70
\$ 700,000 - 799,999	11	15	16										42
\$ 800,000 - 899,999	9	11	8										28
\$ 900,000 - 999,999	4	10	8										22
\$ 1,000,000 - and over	29	34	47										110
Total	340	406	513										1259

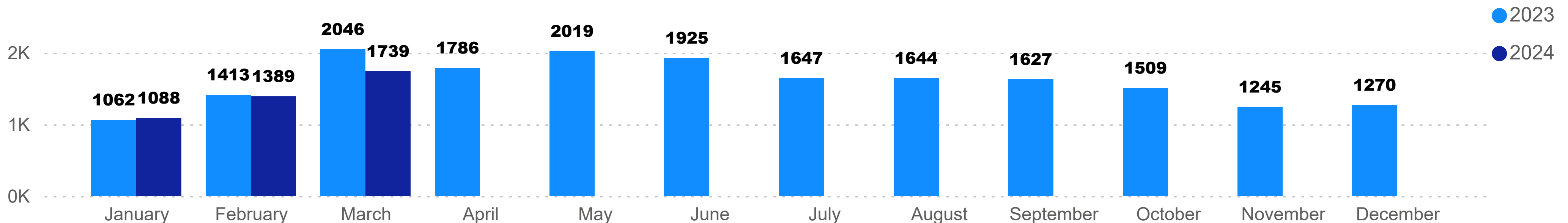




Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	2	2										6
\$ 50,000 - 59,999	1	1	4										6
\$ 60,000 - 69,999	3	2	1										6
\$ 70,000 - 79,999	2	3	3										8
\$ 80,000 - 89,999	5	8	7										20
\$ 90,000 - 99,999	5	6	7										18
\$ 100,000 - 119,999	17	14	26										57
\$ 120,000 - 139,999	30	21	33										84
\$ 140,000 - 159,999	24	38	54										116
\$ 160,000 - 179,999	38	45	54										137
\$ 180,000 - 199,999	34	47	54										135
\$ 200,000 - 249,999	111	126	151										388
\$ 250,000 - 299,999	114	164	176										454
\$ 300,000 - 349,999	93	133	183										409
\$ 350,000 - 399,999	111	142	172										425
\$ 400,000 - 499,999	151	199	274										624
\$ 500,000 - 599,999	103	118	156										377
\$ 600,000 - 699,999	65	83	97										245
\$ 700,000 - 799,999	44	61	60										165
\$ 800,000 - 899,999	30	41	43										114
\$ 900,000 - 999,999	14	20	19										53
\$ 1,000,000 - and over	91	115	163										369
Total	1088	1389	1739										4216



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1		1										2
1	65	75	115										255
2	419	567	686										1672
3	416	524	650										1590
4	164	180	235										579
5	19	37	43										99
6+	4	6	9										19
Total	1088	1389	1739										4216

Sales by Bathroom Count

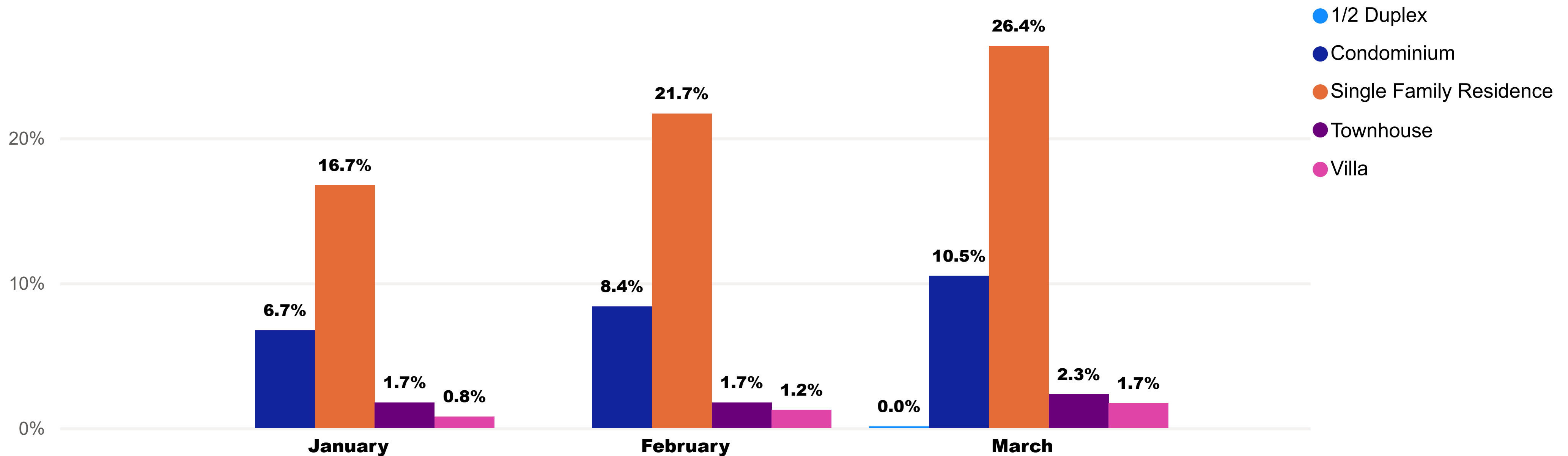
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	185	234	316										735
2	662	848	1039										2549
3	198	231	288										717
4	32	58	68										158
5	10	13	20										43
6+	1	5	8										14
Total	1088	1389	1739										4216

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex			1										1
Condominium	270	336	420										1026
Single Family Residence	670	868	1055										2593
Townhouse	70	70	93										233
Villa	32	50	68										150
Total	1042	1324	1637										4003

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - March - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							5
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							1
\$ 70,000 - 79,999	1	0%	85,000	70,000	82%	77	3
\$ 80,000 - 89,999	2	0%	89,000	84,750	95%	12	14
\$ 90,000 - 99,999	5	0%	107,760	92,480	86%	60	28
\$ 100,000 - 119,999	14	1%	117,457	111,010	95%	95	52
\$ 120,000 - 139,999	24	1%	146,413	130,266	89%	49	125
\$ 140,000 - 159,999	40	2%	159,510	150,118	94%	57	168
\$ 160,000 - 179,999	43	3%	178,737	168,332	94%	47	198
\$ 180,000 - 199,999	42	3%	198,286	189,833	96%	57	208
\$ 200,000 - 249,999	139	8%	233,964	225,612	96%	42	532
\$ 250,000 - 299,999	168	10%	282,975	275,036	97%	44	581
\$ 300,000 - 349,999	178	11%	329,059	322,797	98%	45	462
\$ 350,000 - 399,999	172	11%	378,989	371,325	98%	50	550
\$ 400,000 - 499,999	272	17%	458,395	445,893	97%	56	818
\$ 500,000 - 599,999	156	10%	564,254	547,929	97%	54	563
\$ 600,000 - 699,999	97	6%	662,551	644,700	97%	47	410
\$ 700,000 - 799,999	60	4%	757,495	741,005	98%	48	262
\$ 800,000 - 899,999	43	3%	874,128	848,487	97%	68	212
\$ 900,000 - 999,999	19	1%	986,947	932,871	95%	67	171
\$ 1,000,000 - and over	163	10%	1,827,352	1,737,769	95%	60	953
Total	1638	100%	554,820	535,233	96%	52	6316

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	6	0.14%	123,816	30,433	25%	52	5
\$ 50,000 - 59,999	6	0.14%	70,100	56,417	80%	19	
\$ 60,000 - 69,999	6	0.14%	77,617	65,317	84%	57	1
\$ 70,000 - 79,999	8	0.19%	78,163	72,175	92%	20	3
\$ 80,000 - 89,999	20	0.47%	94,380	84,845	90%	41	14
\$ 90,000 - 99,999	18	0.43%	101,972	92,947	91%	59	28
\$ 100,000 - 119,999	57	1.35%	117,863	109,078	93%	74	52
\$ 120,000 - 139,999	84	1.99%	139,413	128,736	92%	51	125
\$ 140,000 - 159,999	116	2.75%	160,249	149,605	93%	58	168
\$ 160,000 - 179,999	137	3.25%	177,441	168,418	95%	56	198
\$ 180,000 - 199,999	135	3.20%	197,386	188,307	95%	54	208
\$ 200,000 - 249,999	388	9.20%	233,332	224,500	96%	45	532
\$ 250,000 - 299,999	454	10.77%	283,071	274,289	97%	49	581
\$ 300,000 - 349,999	409	9.70%	331,837	323,639	98%	48	462
\$ 350,000 - 399,999	425	10.08%	383,054	372,645	97%	48	550
\$ 400,000 - 499,999	624	14.80%	457,077	444,181	97%	53	818
\$ 500,000 - 599,999	377	8.94%	562,510	546,444	97%	50	563
\$ 600,000 - 699,999	245	5.81%	662,940	644,511	97%	51	410
\$ 700,000 - 799,999	165	3.91%	761,101	740,671	97%	46	262
\$ 800,000 - 899,999	114	2.70%	869,977	844,440	97%	56	212
\$ 900,000 - 999,999	53	1.26%	984,216	938,141	95%	62	171
\$ 1,000,000 - and over	369	8.75%	1,753,740	1,661,850	95%	67	953
Total	4216	100.00%	520,701	501,096	96%	52	6316

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization

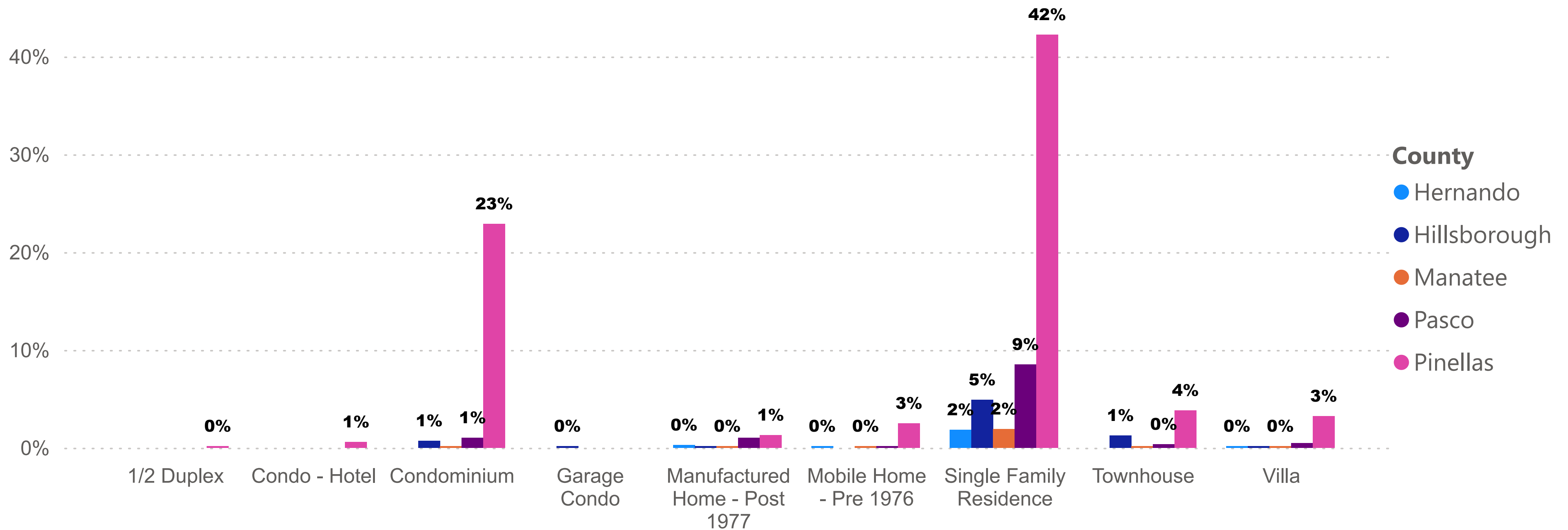
Four Year Sales and Inventory History 2020 - 2024. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
04/30/2020	1581	318,237	307,551	97%	48	5631	3.56
05/31/2020	1397	320,480	307,043	96%	49	5134	3.68
06/30/2020	2117	349,958	334,996	96%	60	4495	2.12
07/31/2020	2468	353,918	342,711	97%	59	4290	1.74
08/31/2020	2216	360,590	350,825	97%	51	4093	1.85
09/30/2020	2141	372,937	363,299	97%	43	3991	1.86
10/31/2020	2291	372,804	363,771	98%	42	4066	1.77
11/30/2020	2011	370,418	361,722	98%	39	3877	1.93
12/31/2020	2290	373,074	362,230	97%	39	3510	1.53
01/31/2021	1737	358,757	350,159	98%	40	3102	1.79
02/28/2021	1939	364,565	354,669	97%	45	2706	1.40
03/31/2021	2545	390,895	381,516	98%	41	2377	0.93
04/30/2021	2556	403,145	399,596	99%	32	2369	0.93
05/31/2021	2290	397,246	396,821	100%	22	2368	1.03
06/30/2021	2385	406,102	405,273	100%	21	2511	1.05
07/31/2021	2194	417,483	414,444	99%	17	2752	1.25
08/31/2021	2165	403,593	403,000	100%	19	2692	1.24
09/30/2021	2062	418,359	413,548	99%	18	2636	1.28
10/31/2021	2010	414,155	410,657	99%	20	2621	1.30
11/30/2021	2016	440,143	436,506	99%	19	2474	1.23
12/31/2021	2220	449,621	443,967	99%	21	2310	1.04
01/31/2022	1800	433,745	430,386	99%	20	2162	1.20
02/28/2022	1980	437,478	439,178	100%	22	2061	1.04
03/31/2022	2292	463,741	468,202	101%	17	2093	0.91
04/30/2022	2086	458,037	465,086	102%	13	2412	1.16
05/31/2022	2133	481,541	486,599	101%	14	2741	1.29
06/30/2022	2042	487,681	490,533	101%	14	3512	1.72
07/31/2022	1667	493,199	485,791	98%	16	3821	2.29
08/31/2022	1842	477,769	468,380	98%	21	3891	2.11
09/30/2022	1371	466,076	454,269	97%	24	4073	2.97
10/31/2022	1485	497,125	481,699	97%	29	4418	2.98
11/30/2022	1185	463,294	448,638	97%	32	4568	3.85
12/31/2022	1414	513,266	492,821	96%	46	4396	3.11
01/31/2023	1044	483,450	465,101	96%	46	4179	4.00
02/28/2023	1392	500,387	482,342	96%	48	4102	2.95
03/31/2023	1985	486,968	471,091	97%	46	4009	2.02
04/30/2023	1691	527,950	513,630	97%	44	3790	2.24
05/31/2023	1927	526,771	511,359	97%	40	3891	2.02
06/30/2023	1848	529,570	513,778	97%	38	3989	2.16
07/31/2023	1578	528,096	513,323	97%	39	3928	2.49
08/31/2023	1577	541,704	525,568	97%	38	4118	2.61
09/30/2023	1567	566,031	550,605	97%	38	4622	2.95
10/31/2023	1458	571,362	554,884	97%	36	5169	3.55
11/30/2023	1186	593,465	572,171	96%	41	5682	4.79
12/31/2023	1207	587,500	566,214	96%	48	5518	4.57
01/31/2024	1042	526,071	505,582	96%	56	6015	5.77
02/29/2024	1324	528,219	507,944	96%	57	6201	4.68
03/31/2024	1637	554,979	535,380	96%	56	6316	3.86

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
1/2 Duplex					0%	0%
Condo - Hotel					1%	1%
Condominium		1%	0%	1%	23%	25%
Garage Condo		0%				0%
Manufactured Home - Post 1977	0%	0%	0%	1%	1%	3%
Mobile Home - Pre 1976	0%		0%	0%	3%	3%
Single Family Residence	2%	5%	2%	9%	42%	59%
Townhouse		1%	0%	0%	4%	6%
Villa	0%	0%	0%	0%	3%	4%
Total	2%	7%	2%	12%	77%	100%



Board/Association: State Month Year
 ▲ Pinellas Suncoast FL March 2024

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	1			1
\$ 100,000 - 119,999	2			2
\$ 120,000 - 139,999	3			3
\$ 140,000 - 159,999	12	2		14
\$ 160,000 - 179,999	6	2		8
\$ 180,000 - 199,999	13	5	2	20
\$ 200,000 - 249,999	41	15	8	64
\$ 250,000 - 299,999	58	44	7	109
\$ 300,000 - 349,999	53	65	9	127
\$ 350,000 - 399,999	61	67	16	144
\$ 400,000 - 499,999	47	131	43	221
\$ 500,000 - 599,999	9	84	39	132
\$ 600,000 - 699,999	8	38	26	72
\$ 700,000 - 799,999	8	14	22	44
\$ 800,000 - 899,999	8	12	15	35
\$ 900,000 - 999,999	1	4	6	11
\$ 1,000,000 - and over	4	30	82	116
Total	335	513	275	1123

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999	4			4
\$ 100,000 - 119,999	12			12
\$ 120,000 - 139,999	21			21
\$ 140,000 - 159,999	25	1		26
\$ 160,000 - 179,999	32	2		34
\$ 180,000 - 199,999	21	1		22
\$ 200,000 - 249,999	67	8		75
\$ 250,000 - 299,999	51	7		58
\$ 300,000 - 349,999	38	13		51
\$ 350,000 - 399,999	20	7	1	28
\$ 400,000 - 499,999	31	20		51
\$ 500,000 - 599,999	15	9		24
\$ 600,000 - 699,999	16	8	1	25
\$ 700,000 - 799,999	7	7	2	16
\$ 800,000 - 899,999	5	3		8
\$ 900,000 - 999,999	5	3		8
\$ 1,000,000 - and over	17	28	2	47
Total	390	117	6	513

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999		14
\$ 90,000 - 99,999	1	26
\$ 100,000 - 119,999	2	49
\$ 120,000 - 139,999	13	101
\$ 140,000 - 159,999	16	142
\$ 160,000 - 179,999	20	177
\$ 180,000 - 199,999	25	168
\$ 200,000 - 249,999	111	375
\$ 250,000 - 299,999	206	354
\$ 300,000 - 349,999	235	210
\$ 350,000 - 399,999	326	194
\$ 400,000 - 499,999	530	299
\$ 500,000 - 599,999	401	165
\$ 600,000 - 699,999	254	147
\$ 700,000 - 799,999	148	105
\$ 800,000 - 899,999	160	63
\$ 900,000 - 999,999	99	65
\$ 1,000,000 - and over	614	309
Total	3163	2963

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999	2	4
\$ 80,000 - 89,999		2
\$ 90,000 - 99,999		3
\$ 100,000 - 119,999	2	13
\$ 120,000 - 139,999	9	29
\$ 140,000 - 159,999	12	36
\$ 160,000 - 179,999	13	41
\$ 180,000 - 199,999	17	38
\$ 200,000 - 249,999	92	107
\$ 250,000 - 299,999	141	95
\$ 300,000 - 349,999	186	62
\$ 350,000 - 399,999	217	39
\$ 400,000 - 499,999	281	70
\$ 500,000 - 599,999	202	50
\$ 600,000 - 699,999	118	41
\$ 700,000 - 799,999	76	34
\$ 800,000 - 899,999	49	26
\$ 900,000 - 999,999	32	20
\$ 1,000,000 - and over	194	114
Total	1645	824

Time On Market Sort	M-SF	M-Condo
0 - 30	636	221
31-60	158	101
61-90	101	68
91-120	100	40
121-over	128	83
Total	1123	513

