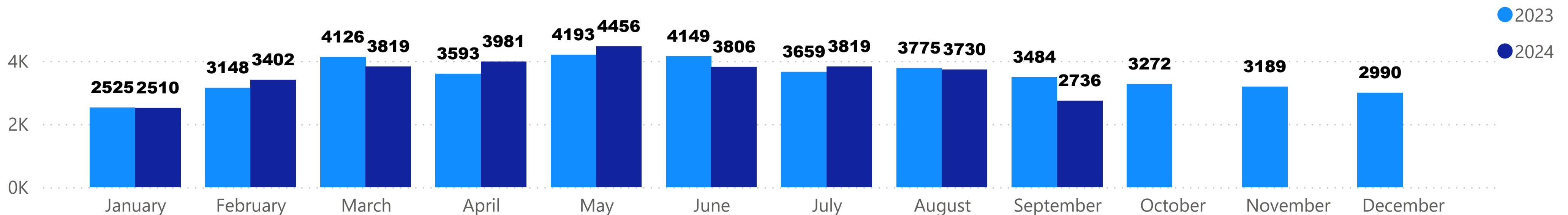


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Single Family Homes & Villas

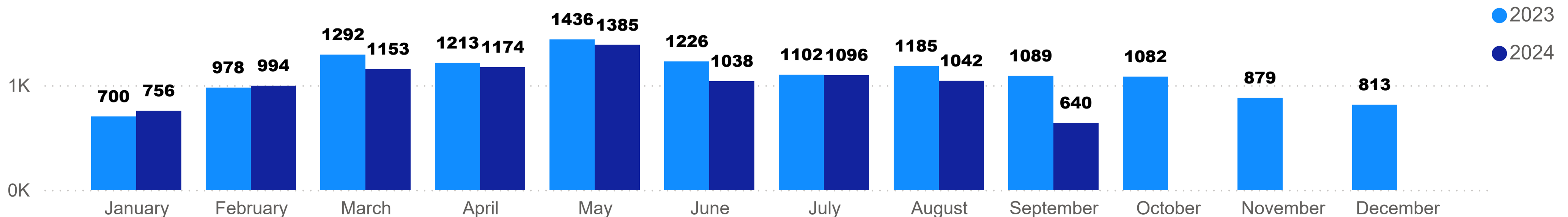
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1		1		1		1					6
\$ 50,000 - 59,999	1		1	1	1		1		1				6
\$ 60,000 - 69,999	2	1		1	1		3	2	1				11
\$ 70,000 - 79,999	1	2	1		2	1			1				8
\$ 80,000 - 89,999		3	3	2	2		1		3				14
\$ 90,000 - 99,999	1	3	3	3	3	4	2	1	3				23
\$ 100,000 - 119,999	3	3	9	3	3	6	8	1	8				44
\$ 120,000 - 139,999	10	11	7	9	16	13	7	16	16				105
\$ 140,000 - 159,999	22	17	27	11	20	13	15	18	9				152
\$ 160,000 - 179,999	22	29	26	23	40	35	20	27	28				250
\$ 180,000 - 199,999	22	34	37	37	38	29	41	40	29				307
\$ 200,000 - 249,999	131	137	177	191	161	164	157	158	128				1404
\$ 250,000 - 299,999	233	305	345	330	356	293	350	350	249				2811
\$ 300,000 - 349,999	384	551	589	597	651	545	604	549	388				4858
\$ 350,000 - 399,999	462	614	620	638	695	646	621	639	441				5376
\$ 400,000 - 499,999	530	750	840	860	1059	837	781	803	595				7055
\$ 500,000 - 599,999	246	375	428	456	544	397	435	411	310				3602
\$ 600,000 - 699,999	142	182	221	258	291	258	248	245	171				2016
\$ 700,000 - 799,999	85	113	121	143	161	140	132	121	113				1129
\$ 800,000 - 899,999	53	87	77	106	101	109	95	92	67				787
\$ 900,000 - 999,999	28	29	46	53	52	67	69	53	35				432
\$ 1,000,000 - and over	130	155	241	258	259	248	229	203	140				1863
Total	2510	3402	3819	3981	4456	3806	3819	3730	2736				32259



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Condominiums, Townhouses and Co-Ops

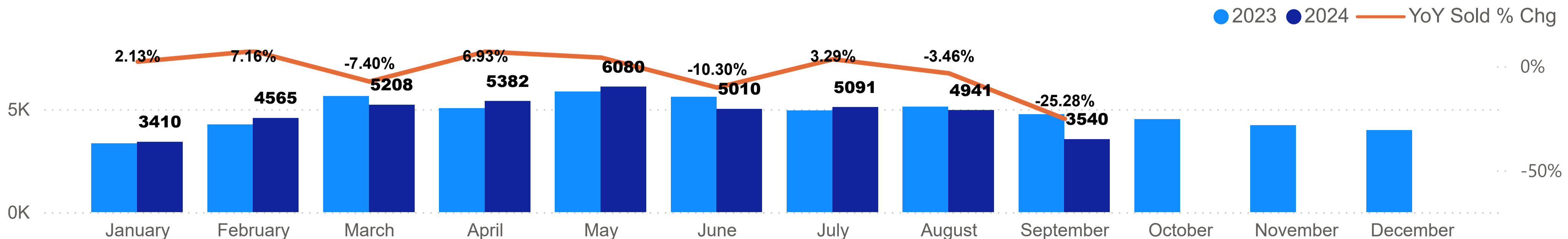
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1				3	2	1				7
\$ 50,000 - 59,999				1	1		1	2	1				6
\$ 60,000 - 69,999	3				1	1	3	1					9
\$ 70,000 - 79,999	1	1	2	1	4	5	4		3				21
\$ 80,000 - 89,999	5	4	3	5	3	5	6	6	4				41
\$ 90,000 - 99,999	4	4	7	4	6	8	11	11	4				59
\$ 100,000 - 119,999	13	14	19	23	21	22	19	27	16				174
\$ 120,000 - 139,999	22	21	36	46	34	36	33	38	33				299
\$ 140,000 - 159,999	31	34	49	40	53	46	46	45	27				371
\$ 160,000 - 179,999	39	36	55	44	61	55	48	51	33				422
\$ 180,000 - 199,999	32	41	50	46	37	37	48	53	25				369
\$ 200,000 - 249,999	111	110	170	155	175	134	174	139	91				1259
\$ 250,000 - 299,999	135	229	195	203	261	171	179	189	94				1656
\$ 300,000 - 349,999	109	145	192	207	206	155	153	129	82				1378
\$ 350,000 - 399,999	60	120	70	94	141	64	84	91	69				793
\$ 400,000 - 499,999	51	68	104	87	136	96	86	92	49				769
\$ 500,000 - 599,999	29	31	42	49	55	48	53	38	16				361
\$ 600,000 - 699,999	38	32	42	40	43	28	36	24	26				309
\$ 700,000 - 799,999	16	22	22	33	35	23	26	16	13				206
\$ 800,000 - 899,999	11	19	17	23	19	10	18	16	6				139
\$ 900,000 - 999,999	6	15	17	8	14	15	15	14	10				114
\$ 1,000,000 - and over	40	48	60	65	79	79	50	58	37				516
Total	756	994	1153	1174	1385	1038	1096	1042	640				9278



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	6	4	6	5	3	2	4	2	1				33
\$ 50,000 - 59,999	5	5	8	5	3	3	5	9	5				48
\$ 60,000 - 69,999	9	9	1	6	5	4	12	9	3				58
\$ 70,000 - 79,999	6	8	8	8	13	13	8		9				73
\$ 80,000 - 89,999	8	15	11	13	12	12	18	9	12				110
\$ 90,000 - 99,999	9	13	15	19	13	19	17	15	11				131
\$ 100,000 - 119,999	28	27	47	47	39	43	42	42	38				353
\$ 120,000 - 139,999	46	46	61	75	77	64	56	68	66				559
\$ 140,000 - 159,999	67	68	106	78	102	74	76	84	53				708
\$ 160,000 - 179,999	71	87	108	103	135	106	94	98	78				880
\$ 180,000 - 199,999	69	89	110	102	89	79	102	105	68				813
\$ 200,000 - 249,999	265	275	384	375	373	320	359	325	249				2925
\$ 250,000 - 299,999	386	549	570	553	648	488	544	553	359				4650
\$ 300,000 - 349,999	502	706	795	815	865	708	767	692	477				6327
\$ 350,000 - 399,999	526	737	695	736	845	716	709	735	516				6215
\$ 400,000 - 499,999	581	819	948	949	1200	936	871	899	647				7850
\$ 500,000 - 599,999	277	406	470	505	602	445	488	451	328				3972
\$ 600,000 - 699,999	180	214	263	298	335	286	284	270	197				2327
\$ 700,000 - 799,999	101	135	144	176	196	163	159	137	126				1337
\$ 800,000 - 899,999	64	106	94	129	121	119	113	108	73				927
\$ 900,000 - 999,999	34	44	63	61	66	82	84	67	46				547
\$ 1,000,000 - and over	170	203	301	324	338	328	279	263	178				2384
Total	3410	4565	5208	5382	6080	5010	5091	4941	3540				43227



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	1			2	2	1	1	2					9
0	2		2	2	4	2	2	3	3				20
1	98	125	182	176	166	155	156	122	113				1293
2	834	1067	1301	1352	1443	1063	1154	1141	768				10123
3	1409	1864	2070	2220	2480	2025	2011	2002	1510				17591
4	813	1151	1278	1247	1465	1346	1341	1244	824				10709
5	219	291	340	339	438	363	359	354	272				2975
6+	35	67	35	46	84	56	68	75	50				516
Total	3411	4565	5208	5384	6082	5011	5092	4943	3540				43236

Sales by Bathroom Count

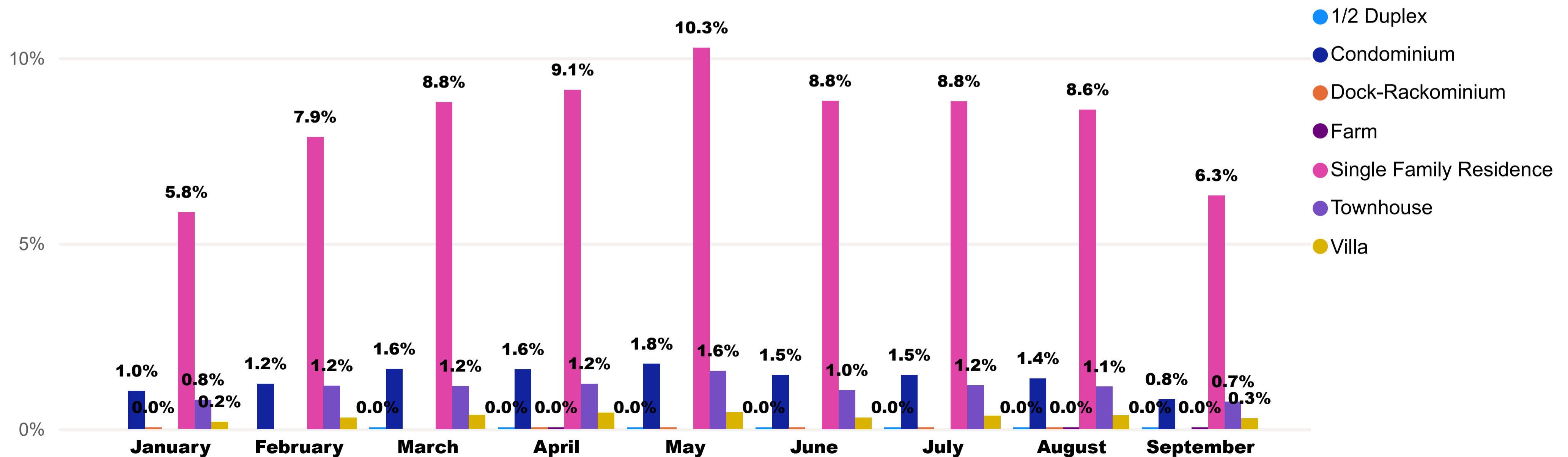
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1			2	2	1	1	2					9
1	348	410	565	540	514	466	491	434	321				4089
2	1811	2349	2745	2862	3173	2569	2655	2573	1872				22609
3	1034	1483	1539	1605	1940	1559	1548	1568	1082				13358
4	168	245	261	289	330	311	299	266	198				2367
5	35	58	75	64	98	81	70	79	46				606
6+	14	20	23	22	25	24	28	21	21				198
Total	3411	4565	5208	5384	6082	5011	5092	4943	3540				43236

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex			1	3	2	1	2	5	5				19
Condominium	426	508	671	667	730	603	605	565	334				5109
Dock-Rackominium	1			2	2	1	1	2					9
Farm				1				1	2				4
Single Family Residence	2428	3273	3663	3800	4270	3677	3671	3576	2615				30973
Townhouse	329	486	482	505	653	434	490	475	306				4160
Villa	82	129	156	181	186	129	148	154	121				1286
Total	3266	4396	4973	5159	5843	4845	4917	4778	3383				41560

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - September - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	65,000	48,000	74%	9	8
\$ 50,000 - 59,999	2	0%	67,450	50,000	74%	77	7
\$ 60,000 - 69,999	1	0%	74,999	67,500	90%	1	4
\$ 70,000 - 79,999	4	0%	81,225	74,125	91%	105	13
\$ 80,000 - 89,999	7	0%	90,099	84,784	94%	37	29
\$ 90,000 - 99,999	7	0%	109,343	92,857	85%	87	38
\$ 100,000 - 119,999	24	1%	117,229	111,100	95%	43	114
\$ 120,000 - 139,999	49	1%	140,656	128,822	92%	60	193
\$ 140,000 - 159,999	36	1%	158,031	149,356	95%	51	263
\$ 160,000 - 179,999	61	2%	178,315	167,721	94%	55	353
\$ 180,000 - 199,999	55	2%	200,258	189,050	94%	51	405
\$ 200,000 - 249,999	221	7%	236,358	227,449	96%	61	1297
\$ 250,000 - 299,999	345	10%	284,634	275,925	97%	48	1711
\$ 300,000 - 349,999	470	14%	331,265	324,727	98%	52	2086
\$ 350,000 - 399,999	510	15%	379,899	373,726	98%	53	2324
\$ 400,000 - 499,999	644	19%	451,310	442,298	98%	54	3279
\$ 500,000 - 599,999	326	10%	554,653	544,222	98%	56	1835
\$ 600,000 - 699,999	197	6%	659,252	643,521	98%	48	1082
\$ 700,000 - 799,999	126	4%	766,812	742,893	97%	60	765
\$ 800,000 - 899,999	73	2%	875,398	847,964	97%	51	519
\$ 900,000 - 999,999	45	1%	987,051	946,617	96%	77	441
\$ 1,000,000 - and over	177	5%	1,826,081	1,723,650	94%	81	1685
Total	3381	100%	493,537	478,451	97%	55	18451

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	33	0.08%	80,673	35,795	44%	53	8
\$ 50,000 - 59,999	48	0.11%	65,888	53,985	82%	54	7
\$ 60,000 - 69,999	58	0.13%	73,698	64,571	88%	48	4
\$ 70,000 - 79,999	73	0.17%	84,378	73,994	88%	61	13
\$ 80,000 - 89,999	110	0.25%	96,374	84,218	87%	64	29
\$ 90,000 - 99,999	131	0.30%	105,244	93,763	89%	73	38
\$ 100,000 - 119,999	353	0.82%	120,169	109,669	91%	64	114
\$ 120,000 - 139,999	559	1.29%	138,982	129,069	93%	57	193
\$ 140,000 - 159,999	708	1.64%	160,073	149,326	93%	56	263
\$ 160,000 - 179,999	880	2.04%	178,375	168,795	95%	56	353
\$ 180,000 - 199,999	813	1.88%	197,970	189,105	96%	56	405
\$ 200,000 - 249,999	2925	6.77%	234,256	225,652	96%	51	1297
\$ 250,000 - 299,999	4650	10.76%	283,066	276,369	98%	49	1711
\$ 300,000 - 349,999	6327	14.64%	330,593	325,211	98%	50	2086
\$ 350,000 - 399,999	6215	14.38%	379,795	373,670	98%	51	2324
\$ 400,000 - 499,999	7850	18.16%	451,170	443,300	98%	53	3279
\$ 500,000 - 599,999	3972	9.19%	555,467	543,836	98%	51	1835
\$ 600,000 - 699,999	2327	5.38%	659,742	644,169	98%	53	1082
\$ 700,000 - 799,999	1337	3.09%	763,305	744,129	97%	50	765
\$ 800,000 - 899,999	927	2.14%	869,132	843,664	97%	57	519
\$ 900,000 - 999,999	547	1.27%	983,322	945,775	96%	63	441
\$ 1,000,000 - and over	2384	5.52%	1,814,237	1,725,007	95%	65	1685
Total	43227	100.00%	486,224	472,487	97%	53	18451

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization

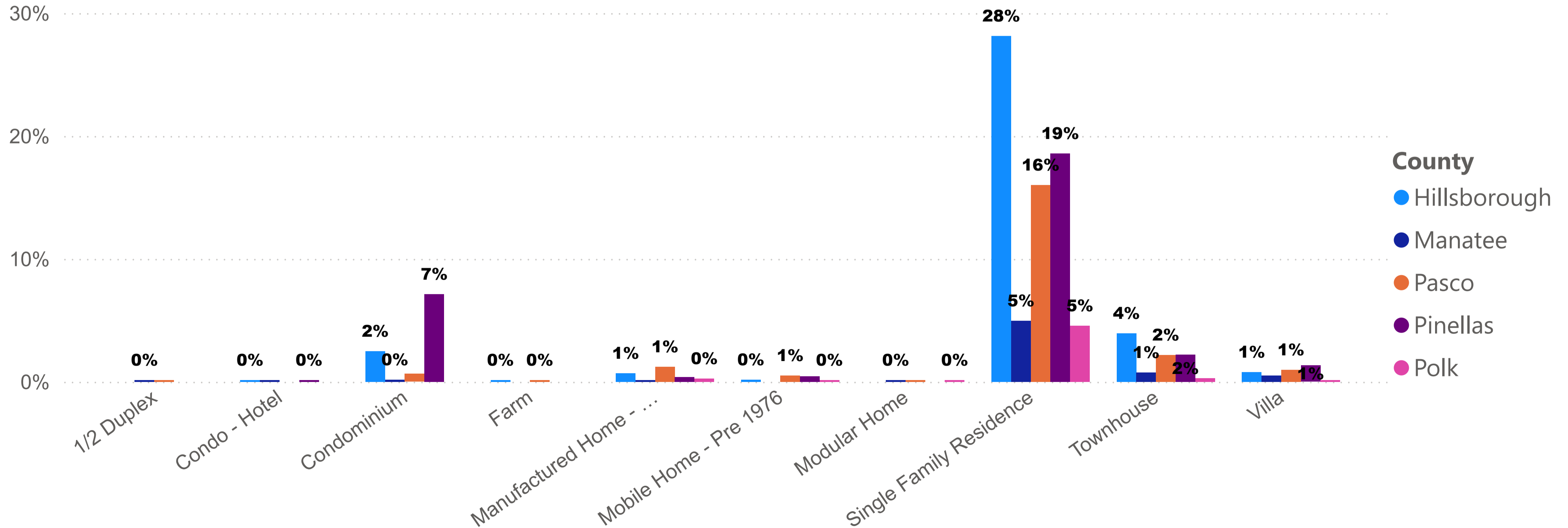
Four Year Sales and Inventory History 2020 - 2024. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
10/31/2020	5948	343,465	336,668	98%	42	10051	1.69
11/30/2020	5651	342,962	336,152	98%	40	9553	1.69
12/31/2020	6124	346,332	338,698	98%	38	8670	1.42
01/31/2021	4432	341,507	333,960	98%	39	7457	1.68
02/28/2021	5041	350,263	343,749	98%	42	6526	1.29
03/31/2021	6557	371,020	365,210	98%	38	5755	0.88
04/30/2021	6494	376,298	373,896	99%	29	5800	0.89
05/31/2021	5978	384,331	383,358	100%	23	5666	0.95
06/30/2021	6412	384,516	385,915	100%	19	6191	0.97
07/31/2021	5845	387,869	388,256	100%	16	6951	1.19
08/31/2021	5830	386,985	387,981	100%	16	6835	1.17
09/30/2021	5689	390,510	389,133	100%	18	6877	1.21
10/31/2021	5320	390,600	388,706	100%	19	6714	1.26
11/30/2021	5444	410,645	408,906	100%	19	6295	1.16
12/31/2021	5995	420,207	417,594	99%	21	5620	0.94
01/31/2022	4500	414,682	412,542	99%	21	5145	1.14
02/28/2022	4964	418,775	420,700	100%	22	4967	1.00
03/31/2022	6048	436,384	441,324	101%	17	5150	0.85
04/30/2022	5438	447,954	455,441	102%	14	6132	1.13
05/31/2022	5754	468,832	474,412	101%	14	7414	1.29
06/30/2022	5819	481,764	484,960	101%	14	10221	1.76
07/31/2022	4729	482,442	478,224	99%	16	12365	2.61
08/31/2022	5059	461,126	454,238	99%	21	12865	2.54
09/30/2022	3898	459,593	449,669	98%	25	13422	3.44
10/31/2022	4514	470,045	459,399	98%	31	13947	3.09
11/30/2022	3932	462,204	451,005	98%	35	14151	3.60
12/31/2022	4187	465,848	451,889	97%	45	13265	3.17
01/31/2023	3294	457,154	443,807	97%	49	12500	3.79
02/28/2023	4211	459,129	446,367	97%	53	11762	2.79
03/31/2023	5506	463,791	451,382	97%	56	11325	2.06
04/30/2023	4804	483,279	472,002	98%	51	10685	2.22
05/31/2023	5631	485,519	475,111	98%	48	10826	1.92
06/30/2023	5387	497,607	486,586	98%	47	11345	2.11
07/31/2023	4762	488,474	478,808	98%	44	11475	2.41
08/31/2023	4962	499,229	487,153	98%	43	12126	2.44
09/30/2023	4580	501,842	489,866	98%	44	13465	2.94
10/31/2023	4360	490,975	479,794	98%	41	14514	3.33
11/30/2023	4072	502,209	489,211	97%	43	15495	3.81
12/31/2023	3805	512,416	497,649	97%	52	14999	3.94
01/31/2024	3265	477,927	463,688	97%	55	15929	4.88
02/29/2024	4396	478,328	465,220	97%	60	16850	3.83
03/31/2024	4973	493,332	480,333	97%	59	16823	3.38
04/30/2024	5157	513,469	498,618	97%	55	17560	3.41
05/31/2024	5841	498,394	485,305	97%	54	18308	3.13
06/30/2024	4844	520,689	507,297	97%	55	18677	3.86
07/31/2024	4916	494,093	480,570	97%	56	18888	3.84
08/31/2024	4776	500,459	485,476	97%	58	18842	3.95
09/30/2024	3383	494,397	479,157	97%	61	18451	5.45

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hillsborough	Manatee	Pasco	Pinellas	Polk	Total
1/2 Duplex		0%	0%			0%
Condo - Hotel	0%	0%		0%		0%
Condominium	2%	0%	1%	7%		10%
Farm	0%		0%			0%
Manufactured Home - Post 1977	1%	0%	1%	0%	0%	3%
Mobile Home - Pre 1976	0%		1%	0%	0%	1%
Modular Home		0%	0%		0%	0%
Single Family Residence	28%	5%	16%	19%	5%	72%
Townhouse	4%	1%	2%	2%	0%	9%
Villa	1%	1%	1%	1%	0%	4%
Total	36%	7%	22%	30%	5%	100%



Single-Family Units
Number of Bedrooms

Condominium / Cooperative Units
Number of Bedrooms

Active Listings
 (Unsold Homes)

Sales Pending
 (Under Contract)

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	2	1		3
\$ 90,000 - 99,999	3			3
\$ 100,000 - 119,999	6	2		8
\$ 120,000 - 139,999	12	4		16
\$ 140,000 - 159,999	5	4		9
\$ 160,000 - 179,999	16	12		28
\$ 180,000 - 199,999	18	11		29
\$ 200,000 - 249,999	63	58	7	128
\$ 250,000 - 299,999	86	145	18	249
\$ 300,000 - 349,999	71	240	77	388
\$ 350,000 - 399,999	55	227	159	441
\$ 400,000 - 499,999	50	244	301	595
\$ 500,000 - 599,999	14	111	185	310
\$ 600,000 - 699,999	11	60	100	171
\$ 700,000 - 799,999	4	34	75	113
\$ 800,000 - 899,999	3	22	42	67
\$ 900,000 - 999,999	1	6	28	35
\$ 1,000,000 - and over		32	108	140
Total	423	1213	1100	2736

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	3			3
\$ 80,000 - 89,999	4			4
\$ 90,000 - 99,999	4			4
\$ 100,000 - 119,999	16			16
\$ 120,000 - 139,999	32	1		33
\$ 140,000 - 159,999	25	2		27
\$ 160,000 - 179,999	33			33
\$ 180,000 - 199,999	22	2	1	25
\$ 200,000 - 249,999	79	12		91
\$ 250,000 - 299,999	45	49		94
\$ 300,000 - 349,999	21	58	3	82
\$ 350,000 - 399,999	19	42	8	69
\$ 400,000 - 499,999	21	25	3	49
\$ 500,000 - 599,999	8	7	1	16
\$ 600,000 - 699,999	10	13	3	26
\$ 700,000 - 799,999	5	8		13
\$ 800,000 - 899,999		6		6
\$ 900,000 - 999,999	3	6	1	10
\$ 1,000,000 - and over	12	17	8	37
Total	364	248	28	640

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	3	2
\$ 50,000 - 59,999	2	1
\$ 60,000 - 69,999	1	3
\$ 70,000 - 79,999	1	12
\$ 80,000 - 89,999	4	24
\$ 90,000 - 99,999	7	31
\$ 100,000 - 119,999	6	106
\$ 120,000 - 139,999	12	157
\$ 140,000 - 159,999	31	208
\$ 160,000 - 179,999	47	278
\$ 180,000 - 199,999	89	282
\$ 200,000 - 249,999	467	761
\$ 250,000 - 299,999	913	717
\$ 300,000 - 349,999	1396	570
\$ 350,000 - 399,999	1862	370
\$ 400,000 - 499,999	2643	494
\$ 500,000 - 599,999	1459	252
\$ 600,000 - 699,999	844	175
\$ 700,000 - 799,999	561	164
\$ 800,000 - 899,999	379	95
\$ 900,000 - 999,999	309	86
\$ 1,000,000 - and over	1136	371
Total	12172	5159

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	3	1
\$ 50,000 - 59,999	4	1
\$ 60,000 - 69,999	3	4
\$ 70,000 - 79,999	5	5
\$ 80,000 - 89,999	5	7
\$ 90,000 - 99,999	2	7
\$ 100,000 - 119,999	4	12
\$ 120,000 - 139,999	21	36
\$ 140,000 - 159,999	18	41
\$ 160,000 - 179,999	29	50
\$ 180,000 - 199,999	49	50
\$ 200,000 - 249,999	238	141
\$ 250,000 - 299,999	401	212
\$ 300,000 - 349,999	742	193
\$ 350,000 - 399,999	802	118
\$ 400,000 - 499,999	1080	106
\$ 500,000 - 599,999	543	52
\$ 600,000 - 699,999	289	40
\$ 700,000 - 799,999	199	40
\$ 800,000 - 899,999	113	45
\$ 900,000 - 999,999	71	24
\$ 1,000,000 - and over	282	94
Total	4903	1279

Time On Market Sort	M-SF	M-Condo
0 - 30	1329	250
31-60	538	124
61-90	339	89
91-120	226	63
121-over	304	114
Total	2736	640

