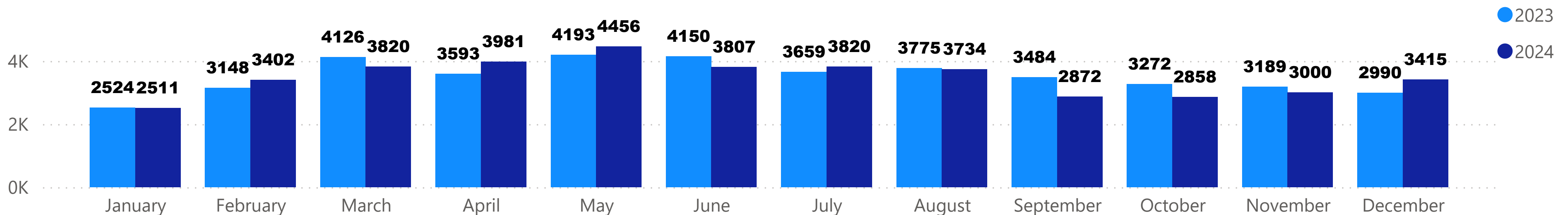


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Single Family Homes & Villas

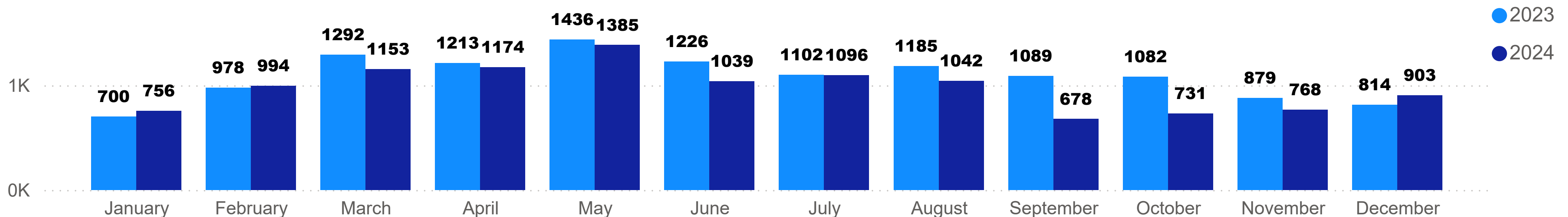
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1		1		1		1		2	2	1	11
\$ 50,000 - 59,999	1		1	1	1		1		1	1	1	2	10
\$ 60,000 - 69,999	2	1		1	1		3	2	2		3		15
\$ 70,000 - 79,999	1	2	1		2	1			1		1	1	10
\$ 80,000 - 89,999		3	3	2	2		1		3	1	4	4	23
\$ 90,000 - 99,999	1	3	3	3	3	4	2	1	3		2	2	27
\$ 100,000 - 119,999	3	3	9	3	3	6	8	1	9	8	5	6	64
\$ 120,000 - 139,999	10	11	7	9	16	13	7	16	16	10	10	12	137
\$ 140,000 - 159,999	22	17	27	11	20	13	15	18	10	16	20	29	218
\$ 160,000 - 179,999	22	29	26	23	40	35	20	27	29	19	33	34	337
\$ 180,000 - 199,999	22	34	37	37	38	29	41	40	30	27	37	35	407
\$ 200,000 - 249,999	131	137	177	191	161	164	157	158	132	143	153	189	1893
\$ 250,000 - 299,999	233	305	346	330	356	293	351	351	261	233	293	296	3648
\$ 300,000 - 349,999	384	551	589	597	651	545	604	549	412	452	426	509	6269
\$ 350,000 - 399,999	462	614	620	638	695	646	621	640	463	495	534	536	6964
\$ 400,000 - 499,999	530	750	840	860	1060	838	781	803	638	582	646	691	9019
\$ 500,000 - 599,999	246	375	428	456	543	397	435	412	316	343	268	372	4591
\$ 600,000 - 699,999	143	182	221	258	291	258	248	245	179	180	178	224	2607
\$ 700,000 - 799,999	85	113	121	143	161	140	132	122	116	102	119	156	1510
\$ 800,000 - 899,999	53	87	77	106	101	109	95	92	70	53	82	85	1010
\$ 900,000 - 999,999	28	29	46	53	52	67	69	53	37	37	36	56	563
\$ 1,000,000 - and over	130	155	241	258	259	248	229	203	144	154	147	175	2343
Total	2511	3402	3820	3981	4456	3807	3820	3734	2872	2858	3000	3415	41676



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Condominiums, Townhouses and Co-Ops

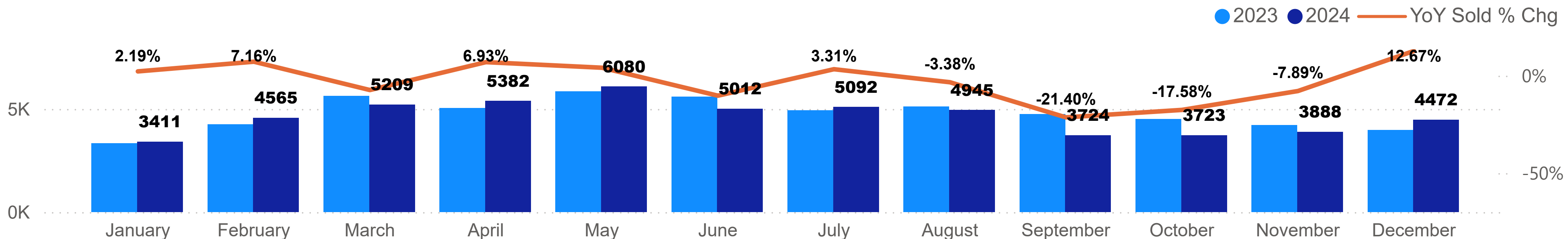
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1				3	2	1		2	2	11
\$ 50,000 - 59,999				1	1		1	2	1	1	1	2	10
\$ 60,000 - 69,999	3				1	1	3	1		1	3	4	17
\$ 70,000 - 79,999	1	1	2	1	4	5	4		3	7	5	3	36
\$ 80,000 - 89,999	5	4	3	5	3	5	6	6	4	7	7	13	68
\$ 90,000 - 99,999	4	4	7	4	6	8	11	11	6	9	10	8	88
\$ 100,000 - 119,999	13	14	19	23	21	22	19	27	17	14	16	20	225
\$ 120,000 - 139,999	22	21	36	46	34	36	33	38	33	23	31	35	388
\$ 140,000 - 159,999	31	34	49	40	53	46	46	45	30	29	35	43	481
\$ 160,000 - 179,999	39	36	55	44	61	56	48	51	36	44	30	38	538
\$ 180,000 - 199,999	32	41	50	46	37	37	48	53	26	28	37	38	473
\$ 200,000 - 249,999	111	110	170	155	175	134	174	139	98	94	88	117	1565
\$ 250,000 - 299,999	135	229	195	203	261	171	179	189	101	137	147	154	2101
\$ 300,000 - 349,999	109	145	192	207	207	155	153	129	88	104	103	111	1703
\$ 350,000 - 399,999	60	120	70	94	140	64	84	91	70	62	58	73	986
\$ 400,000 - 499,999	51	68	104	87	136	96	86	92	52	61	60	68	961
\$ 500,000 - 599,999	29	31	42	49	55	48	53	38	16	21	24	31	437
\$ 600,000 - 699,999	38	32	42	40	43	28	36	24	27	25	29	27	391
\$ 700,000 - 799,999	16	22	22	33	35	23	26	16	14	17	22	22	268
\$ 800,000 - 899,999	11	19	17	23	19	10	18	16	6	10	14	21	184
\$ 900,000 - 999,999	6	15	17	8	14	15	15	14	10	10	9	18	151
\$ 1,000,000 - and over	40	48	60	65	79	79	50	58	39	27	37	55	637
Total	756	994	1153	1174	1385	1039	1096	1042	678	731	768	903	11719



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	6	4	6	5	3	2	4	2	1	6	9	5	53
\$ 50,000 - 59,999	5	5	8	5	3	3	5	9	5	3	5	4	60
\$ 60,000 - 69,999	9	9	1	6	5	4	12	9	4	5	9	8	81
\$ 70,000 - 79,999	6	8	8	8	13	13	8		9	9	13	5	100
\$ 80,000 - 89,999	8	15	11	13	12	12	18	9	12	13	17	22	162
\$ 90,000 - 99,999	9	13	15	19	13	19	17	15	13	14	14	14	175
\$ 100,000 - 119,999	28	27	47	47	39	43	42	42	41	38	28	41	463
\$ 120,000 - 139,999	46	46	61	75	77	64	56	68	67	46	53	66	725
\$ 140,000 - 159,999	67	68	106	78	102	74	76	84	57	58	63	86	919
\$ 160,000 - 179,999	71	87	108	103	135	107	94	98	83	75	75	82	1118
\$ 180,000 - 199,999	69	89	110	102	89	79	102	105	70	61	78	89	1043
\$ 200,000 - 249,999	265	275	384	375	372	320	359	325	261	258	255	334	3783
\$ 250,000 - 299,999	386	549	571	553	649	488	545	554	382	380	460	470	5987
\$ 300,000 - 349,999	502	706	795	815	866	708	767	692	507	563	536	623	8080
\$ 350,000 - 399,999	526	737	695	736	844	716	709	736	539	566	597	616	8017
\$ 400,000 - 499,999	581	819	948	949	1201	937	871	899	693	648	710	760	10016
\$ 500,000 - 599,999	277	406	470	505	601	445	488	452	335	364	292	405	5040
\$ 600,000 - 699,999	181	214	263	298	335	286	284	270	207	206	208	251	3003
\$ 700,000 - 799,999	101	135	144	176	196	163	159	138	130	119	141	178	1780
\$ 800,000 - 899,999	64	106	94	129	121	119	113	108	76	63	96	107	1196
\$ 900,000 - 999,999	34	44	63	61	66	82	84	67	48	47	45	74	715
\$ 1,000,000 - and over	170	203	301	324	338	328	279	263	184	181	184	232	2987
Total	3411	4565	5209	5382	6080	5012	5092	4945	3724	3723	3888	4472	55503



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	1			2	2	1	1	2				1	10
0	2		2	2	4	2	2	3	3	2	3	2	27
1	98	125	182	176	166	155	156	122	117	84	83	119	1583
2	834	1067	1302	1352	1443	1064	1154	1141	805	837	885	991	12875
3	1409	1864	2070	2220	2480	2025	2012	2004	1578	1578	1591	1908	22739
4	814	1151	1278	1247	1465	1346	1341	1246	875	900	919	1112	13694
5	219	291	340	339	438	364	359	354	292	278	326	286	3886
6+	35	67	35	46	84	56	68	75	54	45	84	54	703
Total	3412	4565	5209	5384	6082	5013	5093	4947	3724	3724	3891	4473	55517

Sales by Bathroom Count

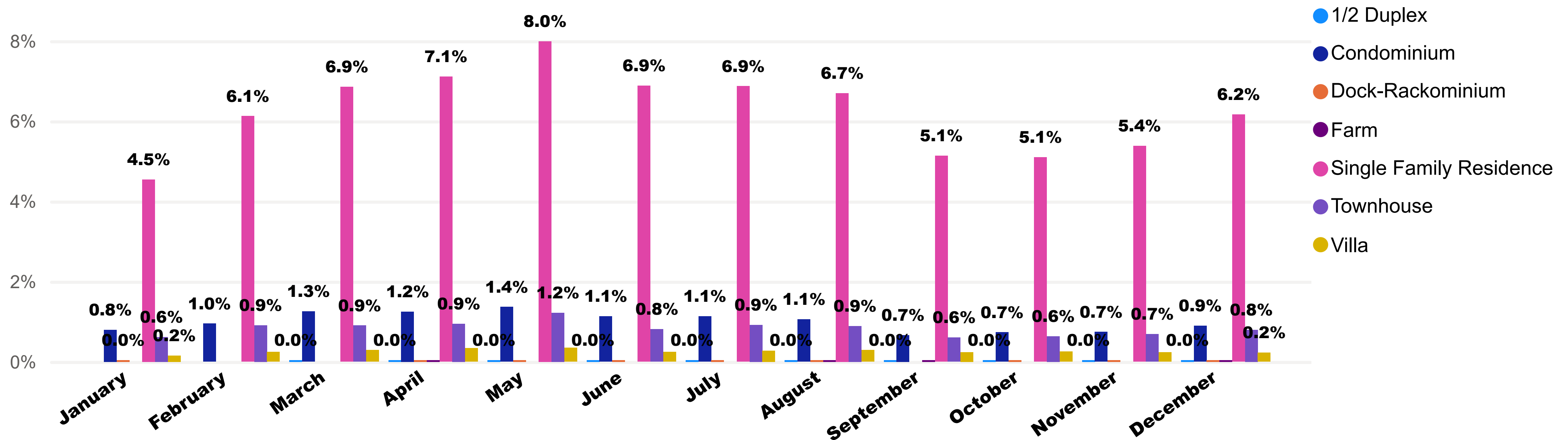
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1			2	2	1	1	2		1	2	2	14
1	348	410	565	540	514	466	491	434	338	286	325	389	5106
2	1811	2349	2746	2862	3173	2570	2656	2576	1957	2023	1931	2353	29007
3	1035	1483	1539	1605	1940	1559	1548	1569	1155	1123	1317	1377	17250
4	168	245	261	289	330	311	299	266	203	215	231	254	3072
5	35	58	75	64	98	82	70	79	49	55	60	71	796
6+	14	20	23	22	25	24	28	21	22	21	25	27	272
Total	3412	4565	5209	5384	6082	5013	5093	4947	3724	3724	3891	4473	55517

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex			1	3	2	1	2	5	6	1	5	3	29
Condominium	426	508	671	667	730	604	605	565	355	391	397	478	6397
Dock-Rackominium	1			2	2	1	1	2		1	3	1	14
Farm				1				1	2			2	6
Single Family Residence	2429	3273	3664	3800	4270	3678	3672	3580	2745	2724	2876	3295	40006
Townhouse	329	486	482	505	653	434	490	475	323	339	368	424	5308
Villa	82	129	156	181	186	129	148	154	127	134	124	120	1670
Total	3267	4396	4974	5159	5843	4847	4918	4782	3558	3590	3773	4323	53430

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - December - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	4	0%	40,000	27,625	69%	17	9
\$ 50,000 - 59,999	4	0%	54,400	54,125	99%	27	4
\$ 60,000 - 69,999	4	0%	77,872	65,625	84%	65	7
\$ 70,000 - 79,999	4	0%	76,125	75,475	99%	40	21
\$ 80,000 - 89,999	17	0%	98,817	84,553	86%	51	27
\$ 90,000 - 99,999	10	0%	100,579	92,740	92%	75	28
\$ 100,000 - 119,999	26	1%	119,637	109,204	91%	82	112
\$ 120,000 - 139,999	47	1%	138,249	128,370	93%	88	191
\$ 140,000 - 159,999	72	2%	162,716	148,365	91%	72	281
\$ 160,000 - 179,999	73	2%	180,993	168,973	93%	57	387
\$ 180,000 - 199,999	73	2%	205,415	190,045	93%	60	421
\$ 200,000 - 249,999	307	7%	235,327	224,318	95%	64	1291
\$ 250,000 - 299,999	450	10%	284,543	275,798	97%	58	1785
\$ 300,000 - 349,999	620	14%	331,681	324,319	98%	66	2054
\$ 350,000 - 399,999	609	14%	382,064	373,409	98%	55	2327
\$ 400,000 - 499,999	760	18%	453,355	443,247	98%	67	3003
\$ 500,000 - 599,999	403	9%	558,029	543,868	97%	67	1703
\$ 600,000 - 699,999	251	6%	670,797	646,161	96%	64	1046
\$ 700,000 - 799,999	178	4%	765,487	745,449	97%	59	666
\$ 800,000 - 899,999	106	2%	877,449	844,125	96%	65	485
\$ 900,000 - 999,999	74	2%	993,936	943,118	95%	87	348
\$ 1,000,000 - and over	230	5%	1,751,833	1,649,692	94%	75	1505
Total	4322	100%	494,069	476,654	96%	64	17701

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	53	0.10%	67,774	35,199	52%	46	9
\$ 50,000 - 59,999	60	0.11%	65,962	53,822	82%	55	4
\$ 60,000 - 69,999	81	0.15%	74,319	64,402	87%	57	7
\$ 70,000 - 79,999	100	0.18%	82,940	74,147	89%	60	21
\$ 80,000 - 89,999	162	0.29%	95,735	83,979	88%	73	27
\$ 90,000 - 99,999	175	0.32%	104,774	93,709	89%	79	28
\$ 100,000 - 119,999	463	0.83%	120,800	109,518	91%	67	112
\$ 120,000 - 139,999	725	1.31%	138,878	129,017	93%	64	191
\$ 140,000 - 159,999	919	1.66%	160,343	149,209	93%	59	281
\$ 160,000 - 179,999	1118	2.01%	178,693	168,829	94%	56	387
\$ 180,000 - 199,999	1043	1.88%	199,131	189,158	95%	57	421
\$ 200,000 - 249,999	3783	6.82%	234,584	225,531	96%	53	1291
\$ 250,000 - 299,999	5987	10.79%	283,252	276,278	98%	49	1785
\$ 300,000 - 349,999	8080	14.56%	330,929	325,169	98%	52	2054
\$ 350,000 - 399,999	8017	14.44%	380,259	373,781	98%	52	2327
\$ 400,000 - 499,999	10016	18.05%	451,534	443,337	98%	54	3003
\$ 500,000 - 599,999	5040	9.08%	555,804	543,656	98%	53	1703
\$ 600,000 - 699,999	3003	5.41%	661,882	644,527	97%	55	1046
\$ 700,000 - 799,999	1780	3.21%	764,042	744,350	97%	54	666
\$ 800,000 - 899,999	1196	2.15%	870,714	843,894	97%	58	485
\$ 900,000 - 999,999	715	1.29%	983,690	945,142	96%	67	348
\$ 1,000,000 - and over	2987	5.38%	1,817,751	1,725,025	95%	67	1505
Total	55503	100.00%	484,994	470,696	97%	54	17701

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization

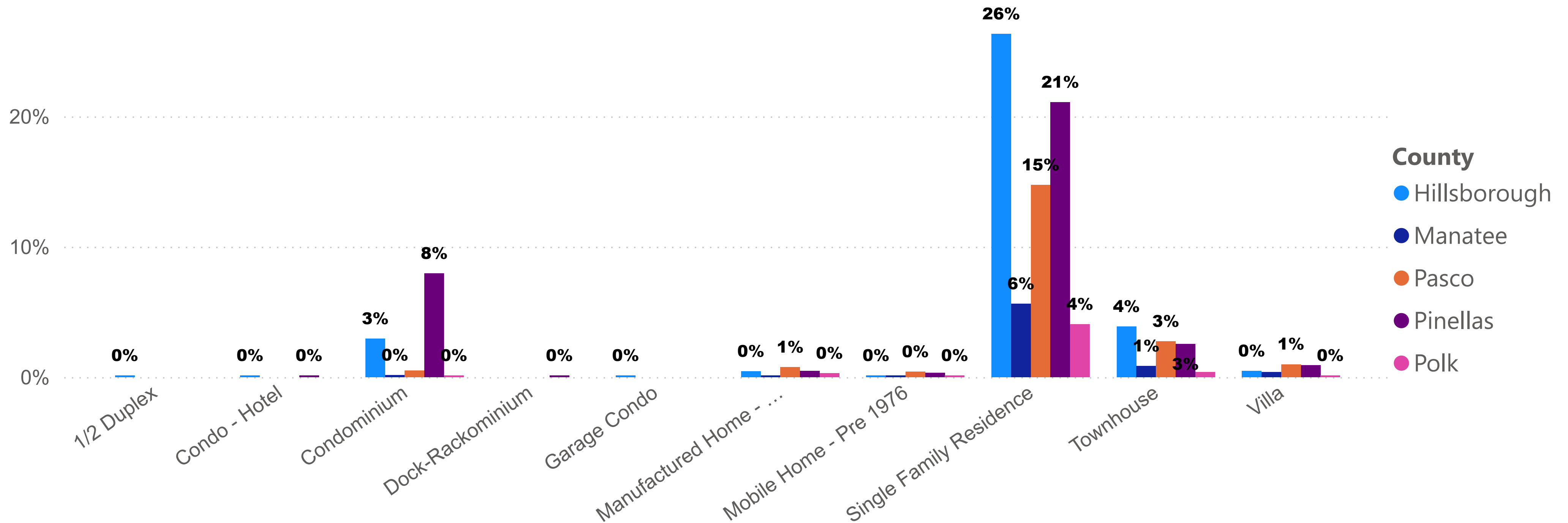
Four Year Sales and Inventory History 2021 - 2024. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
01/31/2021	4432	341,507	333,960	98%	39	7457	1.68
02/28/2021	5041	350,263	343,749	98%	42	6526	1.29
03/31/2021	6557	371,020	365,210	98%	38	5755	0.88
04/30/2021	6494	376,298	373,896	99%	29	5800	0.89
05/31/2021	5978	384,331	383,358	100%	23	5666	0.95
06/30/2021	6412	384,516	385,915	100%	19	6191	0.97
07/31/2021	5845	387,869	388,256	100%	16	6951	1.19
08/31/2021	5830	386,985	387,981	100%	16	6835	1.17
09/30/2021	5689	390,510	389,133	100%	18	6877	1.21
10/31/2021	5320	390,600	388,706	100%	19	6714	1.26
11/30/2021	5444	410,645	408,906	100%	19	6295	1.16
12/31/2021	5995	420,207	417,594	99%	21	5621	0.94
01/31/2022	4500	414,682	412,542	99%	21	5146	1.14
02/28/2022	4964	418,775	420,700	100%	22	4968	1.00
03/31/2022	6048	436,384	441,324	101%	17	5151	0.85
04/30/2022	5438	447,954	455,441	102%	14	6132	1.13
05/31/2022	5754	468,832	474,412	101%	14	7414	1.29
06/30/2022	5819	481,764	484,960	101%	14	10221	1.76
07/31/2022	4729	482,442	478,224	99%	16	12365	2.61
08/31/2022	5059	461,126	454,238	99%	21	12865	2.54
09/30/2022	3898	459,593	449,669	98%	25	13422	3.44
10/31/2022	4514	470,045	459,399	98%	31	13946	3.09
11/30/2022	3932	462,204	451,005	98%	35	14151	3.60
12/31/2022	4187	465,848	451,868	97%	45	13265	3.17
01/31/2023	3293	457,103	443,752	97%	49	12500	3.80
02/28/2023	4211	459,129	446,367	97%	53	11761	2.79
03/31/2023	5506	463,791	451,397	97%	56	11324	2.06
04/30/2023	4804	483,279	472,002	98%	51	10684	2.22
05/31/2023	5631	485,519	475,111	98%	48	10826	1.92
06/30/2023	5388	497,580	486,559	98%	47	11345	2.11
07/31/2023	4762	488,474	478,808	98%	44	11475	2.41
08/31/2023	4962	499,229	487,153	98%	43	12126	2.44
09/30/2023	4580	501,842	489,866	98%	44	13464	2.94
10/31/2023	4360	490,975	479,794	98%	41	14512	3.33
11/30/2023	4072	502,209	489,211	97%	43	15493	3.80
12/31/2023	3806	512,376	497,610	97%	52	14998	3.94
01/31/2024	3266	477,972	463,738	97%	55	15928	4.88
02/29/2024	4396	478,328	465,220	97%	60	16850	3.83
03/31/2024	4974	493,291	480,292	97%	59	16825	3.38
04/30/2024	5157	513,469	498,618	97%	55	17576	3.41
05/31/2024	5841	498,394	485,287	97%	54	18333	3.14
06/30/2024	4846	520,603	507,217	97%	55	18728	3.86
07/31/2024	4917	494,053	480,534	97%	56	19007	3.87
08/31/2024	4780	500,480	485,476	97%	58	19149	4.01
09/30/2024	3558	490,836	475,955	97%	60	19176	5.39
10/31/2024	3589	490,024	473,874	97%	67	18290	5.10
11/30/2024	3770	486,449	470,326	97%	64	18049	4.79
12/31/2024	4322	496,658	479,178	96%	72	17701	4.10

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hillsborough	Manatee	Pasco	Pinellas	Polk	Total
1/2 Duplex	0%					0%
Condo - Hotel	0%			0%		0%
Condominium	3%	0%	1%	8%	0%	12%
Dock-Rackominium				0%		0%
Garage Condo	0%					0%
Manufactured Home - Post 1977	0%	0%	1%	0%	0%	2%
Mobile Home - Pre 1976	0%	0%	0%	0%	0%	1%
Single Family Residence	26%	6%	15%	21%	4%	72%
Townhouse	4%	1%	3%	3%	0%	10%
Villa	0%	0%	1%	1%	0%	3%
Total	34%	7%	20%	33%	5%	100%



**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999	1	1		2
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	4			4
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	3	3		6
\$ 120,000 - 139,999	9	2	1	12
\$ 140,000 - 159,999	18	7	4	29
\$ 160,000 - 179,999	22	10	2	34
\$ 180,000 - 199,999	18	13	4	35
\$ 200,000 - 249,999	103	73	13	189
\$ 250,000 - 299,999	95	159	42	296
\$ 300,000 - 349,999	86	298	125	509
\$ 350,000 - 399,999	62	241	233	536
\$ 400,000 - 499,999	71	301	319	691
\$ 500,000 - 599,999	23	148	201	372
\$ 600,000 - 699,999	13	87	124	224
\$ 700,000 - 799,999	5	50	101	156
\$ 800,000 - 899,999	4	27	54	85
\$ 900,000 - 999,999	4	12	40	56
\$ 1,000,000 - and over		34	141	175
Total	545	1466	1404	3415

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999	2			2
\$ 60,000 - 69,999	4			4
\$ 70,000 - 79,999	3			3
\$ 80,000 - 89,999	13			13
\$ 90,000 - 99,999	8			8
\$ 100,000 - 119,999	20			20
\$ 120,000 - 139,999	34	1		35
\$ 140,000 - 159,999	43			43
\$ 160,000 - 179,999	34	4		38
\$ 180,000 - 199,999	31	7		38
\$ 200,000 - 249,999	91	26		117
\$ 250,000 - 299,999	70	83	1	154
\$ 300,000 - 349,999	21	85	5	111
\$ 350,000 - 399,999	26	42	5	73
\$ 400,000 - 499,999	16	47	5	68
\$ 500,000 - 599,999	20	11		31
\$ 600,000 - 699,999	11	14	2	27
\$ 700,000 - 799,999	9	12	1	22
\$ 800,000 - 899,999	7	13	1	21
\$ 900,000 - 999,999	6	11	1	18
\$ 1,000,000 - and over	18	27	10	55
Total	488	383	31	902

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	2	1
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	4
\$ 70,000 - 79,999	4	16
\$ 80,000 - 89,999	3	21
\$ 90,000 - 99,999	2	28
\$ 100,000 - 119,999	12	89
\$ 120,000 - 139,999	28	149
\$ 140,000 - 159,999	46	224
\$ 160,000 - 179,999	62	308
\$ 180,000 - 199,999	97	298
\$ 200,000 - 249,999	466	761
\$ 250,000 - 299,999	1021	667
\$ 300,000 - 349,999	1427	578
\$ 350,000 - 399,999	1887	346
\$ 400,000 - 499,999	2497	459
\$ 500,000 - 599,999	1398	256
\$ 600,000 - 699,999	847	199
\$ 700,000 - 799,999	510	145
\$ 800,000 - 899,999	399	88
\$ 900,000 - 999,999	264	66
\$ 1,000,000 - and over	1115	374
Total	12088	5077

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	3	1
\$ 60,000 - 69,999	3	2
\$ 70,000 - 79,999	4	9
\$ 80,000 - 89,999	4	
\$ 90,000 - 99,999	3	5
\$ 100,000 - 119,999	14	23
\$ 120,000 - 139,999	14	32
\$ 140,000 - 159,999	22	41
\$ 160,000 - 179,999	33	48
\$ 180,000 - 199,999	47	45
\$ 200,000 - 249,999	225	117
\$ 250,000 - 299,999	354	181
\$ 300,000 - 349,999	606	163
\$ 350,000 - 399,999	741	89
\$ 400,000 - 499,999	852	94
\$ 500,000 - 599,999	444	53
\$ 600,000 - 699,999	268	36
\$ 700,000 - 799,999	159	36
\$ 800,000 - 899,999	115	35
\$ 900,000 - 999,999	77	20
\$ 1,000,000 - and over	269	92
Total	4257	1122

Time On Market Sort	M-SF	M-Condo
0 - 30	1541	346
31-60	580	141
61-90	407	120
91-120	319	100
121-over	568	195
Total	3415	902

