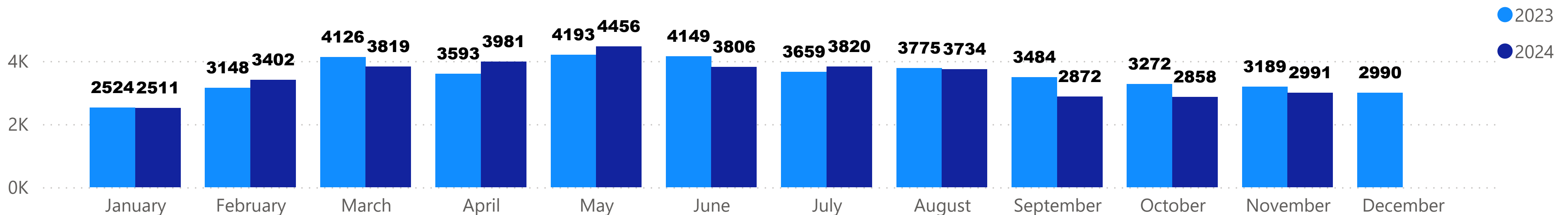


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Single Family Homes & Villas

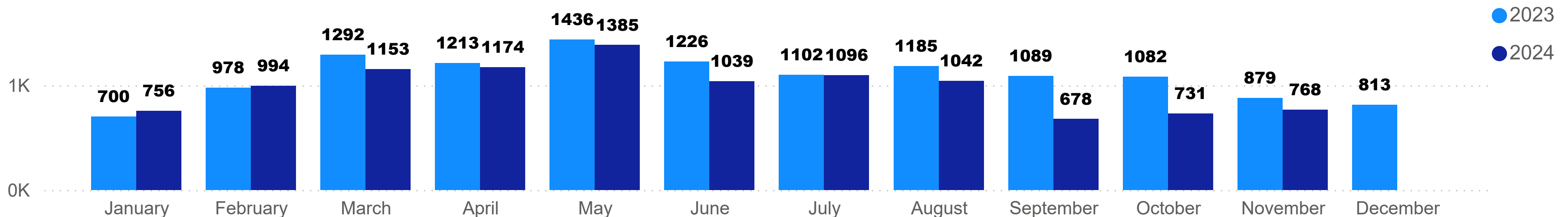
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1		1		1		1		2	2		10
\$ 50,000 - 59,999	1		1	1	1		1		1	1	1		8
\$ 60,000 - 69,999	2	1		1	1		3	2	2		3		15
\$ 70,000 - 79,999	1	2	1		2	1			1		1		9
\$ 80,000 - 89,999		3	3	2	2		1		3	1	4		19
\$ 90,000 - 99,999	1	3	3	3	3	4	2	1	3		2		25
\$ 100,000 - 119,999	3	3	9	3	3	6	8	1	9	8	5		58
\$ 120,000 - 139,999	10	11	7	9	16	13	7	16	16	10	10		125
\$ 140,000 - 159,999	22	17	27	11	20	13	15	18	10	16	20		189
\$ 160,000 - 179,999	22	29	26	23	40	35	20	27	29	19	33		303
\$ 180,000 - 199,999	22	34	37	37	38	29	41	40	30	27	37		372
\$ 200,000 - 249,999	131	137	177	191	161	164	157	158	132	143	153		1704
\$ 250,000 - 299,999	233	305	345	330	356	293	351	351	261	233	293		3351
\$ 300,000 - 349,999	384	551	589	597	651	545	604	549	412	452	425		5759
\$ 350,000 - 399,999	462	614	620	638	695	646	621	640	463	495	533		6427
\$ 400,000 - 499,999	530	750	840	860	1060	837	781	803	638	582	642		8323
\$ 500,000 - 599,999	246	375	428	456	543	397	435	412	316	343	266		4217
\$ 600,000 - 699,999	143	182	221	258	291	258	248	245	179	180	177		2382
\$ 700,000 - 799,999	85	113	121	143	161	140	132	122	116	102	119		1354
\$ 800,000 - 899,999	53	87	77	106	101	109	95	92	70	53	82		925
\$ 900,000 - 999,999	28	29	46	53	52	67	69	53	37	37	36		507
\$ 1,000,000 - and over	130	155	241	258	259	248	229	203	144	154	147		2168
Total	2511	3402	3819	3981	4456	3806	3820	3734	2872	2858	2991		38250



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Condominiums, Townhouses and Co-Ops

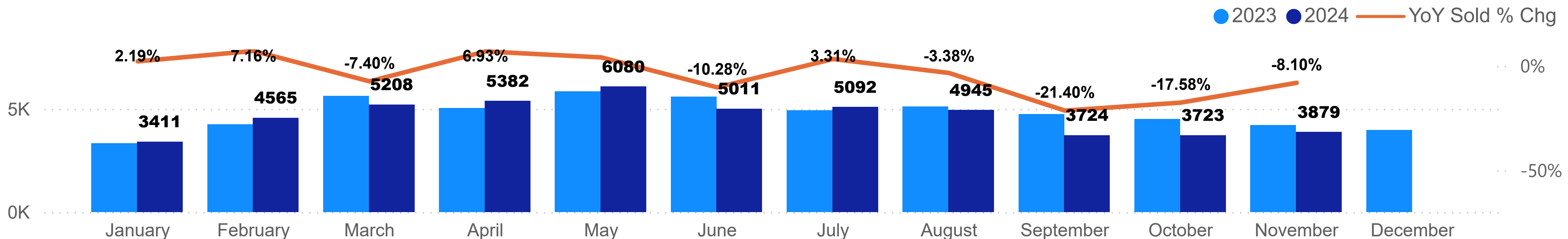
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			1				3	2	1		2		9
\$ 50,000 - 59,999				1	1		1	2	1	1	1		8
\$ 60,000 - 69,999	3				1	1	3	1		1	3		13
\$ 70,000 - 79,999	1	1	2	1	4	5	4		3	7	5		33
\$ 80,000 - 89,999	5	4	3	5	3	5	6	6	4	7	7		55
\$ 90,000 - 99,999	4	4	7	4	6	8	11	11	6	9	10		80
\$ 100,000 - 119,999	13	14	19	23	21	22	19	27	17	14	16		205
\$ 120,000 - 139,999	22	21	36	46	34	36	33	38	33	23	31		353
\$ 140,000 - 159,999	31	34	49	40	53	46	46	45	30	29	35		438
\$ 160,000 - 179,999	39	36	55	44	61	56	48	51	36	44	30		500
\$ 180,000 - 199,999	32	41	50	46	37	37	48	53	26	28	37		435
\$ 200,000 - 249,999	111	110	170	155	175	134	174	139	98	94	88		1448
\$ 250,000 - 299,999	135	229	195	203	261	171	179	189	101	137	147		1947
\$ 300,000 - 349,999	109	145	192	207	207	155	153	129	88	104	103		1592
\$ 350,000 - 399,999	60	120	70	94	140	64	84	91	70	62	58		913
\$ 400,000 - 499,999	51	68	104	87	136	96	86	92	52	61	60		893
\$ 500,000 - 599,999	29	31	42	49	55	48	53	38	16	21	24		406
\$ 600,000 - 699,999	38	32	42	40	43	28	36	24	27	25	29		364
\$ 700,000 - 799,999	16	22	22	33	35	23	26	16	14	17	22		246
\$ 800,000 - 899,999	11	19	17	23	19	10	18	16	6	10	14		163
\$ 900,000 - 999,999	6	15	17	8	14	15	15	14	10	10	9		133
\$ 1,000,000 - and over	40	48	60	65	79	79	50	58	39	27	37		582
Total	756	994	1153	1174	1385	1039	1096	1042	678	731	768		10816



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	6	4	6	5	3	2	4	2	1	6	9		48
\$ 50,000 - 59,999	5	5	8	5	3	3	5	9	5	3	5		56
\$ 60,000 - 69,999	9	9	1	6	5	4	12	9	4	5	9		73
\$ 70,000 - 79,999	6	8	8	8	13	13	8		9	9	13		95
\$ 80,000 - 89,999	8	15	11	13	12	12	18	9	12	13	17		140
\$ 90,000 - 99,999	9	13	15	19	13	19	17	15	13	14	14		161
\$ 100,000 - 119,999	28	27	47	47	39	43	42	42	41	38	28		422
\$ 120,000 - 139,999	46	46	61	75	77	64	56	68	67	46	53		659
\$ 140,000 - 159,999	67	68	106	78	102	74	76	84	57	58	63		833
\$ 160,000 - 179,999	71	87	108	103	135	107	94	98	83	75	75		1036
\$ 180,000 - 199,999	69	89	110	102	89	79	102	105	70	61	78		954
\$ 200,000 - 249,999	265	275	384	375	373	320	359	325	261	258	255		3450
\$ 250,000 - 299,999	386	549	570	553	648	488	545	554	382	380	460		5515
\$ 300,000 - 349,999	502	706	795	815	866	708	767	692	507	563	535		7456
\$ 350,000 - 399,999	526	737	695	736	844	716	709	736	539	566	596		7400
\$ 400,000 - 499,999	581	819	948	949	1201	936	871	899	693	648	706		9251
\$ 500,000 - 599,999	277	406	470	505	601	445	488	452	335	364	290		4633
\$ 600,000 - 699,999	181	214	263	298	335	286	284	270	207	206	207		2751
\$ 700,000 - 799,999	101	135	144	176	196	163	159	138	130	119	141		1602
\$ 800,000 - 899,999	64	106	94	129	121	119	113	108	76	63	96		1089
\$ 900,000 - 999,999	34	44	63	61	66	82	84	67	48	47	45		641
\$ 1,000,000 - and over	170	203	301	324	338	328	279	263	184	181	184		2755
Total	3411	4565	5208	5382	6080	5011	5092	4945	3724	3723	3879		51020



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	1			2	2	1	1	2					9
0	2		2	2	4	2	2	3	3	2	3		25
1	98	125	182	176	166	155	156	122	117	84	83		1464
2	834	1067	1301	1352	1443	1064	1154	1141	805	837	884		11882
3	1409	1864	2070	2220	2480	2025	2012	2004	1578	1578	1587		20827
4	814	1151	1278	1247	1465	1346	1341	1246	875	900	918		12581
5	219	291	340	339	438	363	359	354	292	278	323		3596
6+	35	67	35	46	84	56	68	75	54	45	84		649
Total	3412	4565	5208	5384	6082	5012	5093	4947	3724	3724	3882		51033

Sales by Bathroom Count

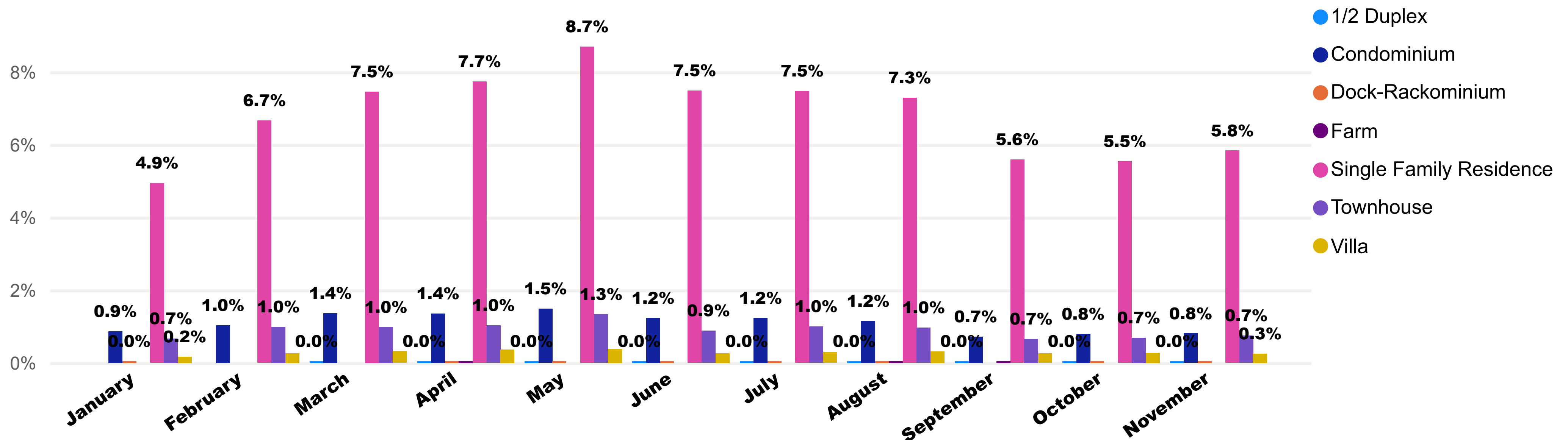
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1			2	2	1	1	2		1	2		12
1	348	410	565	540	514	466	491	434	338	286	325		4717
2	1811	2349	2745	2862	3173	2570	2656	2576	1957	2023	1928		26650
3	1035	1483	1539	1605	1940	1559	1548	1569	1155	1123	1311		15867
4	168	245	261	289	330	311	299	266	203	215	231		2818
5	35	58	75	64	98	81	70	79	49	55	60		724
6+	14	20	23	22	25	24	28	21	22	21	25		245
Total	3412	4565	5208	5384	6082	5012	5093	4947	3724	3724	3882		51033

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2024

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex			1	3	2	1	2	5	6	1	5		26
Condominium	426	508	671	667	730	604	605	565	355	391	397		5919
Dock-Rackominium	1			2	2	1	1	2		1	3		13
Farm				1				1	2				4
Single Family Residence	2429	3273	3663	3800	4270	3677	3672	3580	2745	2724	2867		36700
Townhouse	329	486	482	505	653	434	490	475	323	339	368		4884
Villa	82	129	156	181	186	129	148	154	127	134	124		1550
Total	3267	4396	4973	5159	5843	4846	4918	4782	3558	3590	3764		49096

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - November - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	4	0%	52,675	41,375	79%	13	10
\$ 50,000 - 59,999	2	0%	105,394	54,250	51%	137	8
\$ 60,000 - 69,999	6	0%	80,665	65,167	81%	72	7
\$ 70,000 - 79,999	6	0%	79,666	73,083	92%	48	19
\$ 80,000 - 89,999	11	0%	89,391	81,947	92%	101	20
\$ 90,000 - 99,999	12	0%	109,825	94,233	86%	110	26
\$ 100,000 - 119,999	21	1%	129,081	108,566	84%	97	109
\$ 120,000 - 139,999	41	1%	138,467	130,345	94%	90	202
\$ 140,000 - 159,999	55	1%	161,760	149,598	92%	64	267
\$ 160,000 - 179,999	63	2%	177,304	167,977	95%	54	401
\$ 180,000 - 199,999	74	2%	206,927	188,722	91%	66	412
\$ 200,000 - 249,999	241	6%	239,283	228,104	95%	61	1304
\$ 250,000 - 299,999	443	12%	284,239	276,767	97%	46	1768
\$ 300,000 - 349,999	528	14%	333,989	326,070	98%	56	2073
\$ 350,000 - 399,999	591	16%	381,856	374,948	98%	52	2252
\$ 400,000 - 499,999	703	19%	452,033	442,434	98%	56	3011
\$ 500,000 - 599,999	290	8%	557,413	543,272	97%	61	1663
\$ 600,000 - 699,999	207	5%	668,283	645,933	97%	62	1044
\$ 700,000 - 799,999	141	4%	772,755	744,336	96%	74	665
\$ 800,000 - 899,999	96	3%	878,286	844,030	96%	55	501
\$ 900,000 - 999,999	45	1%	969,670	941,025	97%	67	377
\$ 1,000,000 - and over	184	5%	1,860,513	1,759,883	95%	76	1530
Total	3764	100%	486,203	470,060	97%	58	17669

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2024

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	48	0.09%	70,606	35,834	51%	50	10
\$ 50,000 - 59,999	56	0.11%	66,788	53,800	81%	57	8
\$ 60,000 - 69,999	73	0.14%	73,829	64,440	87%	54	7
\$ 70,000 - 79,999	95	0.19%	83,310	74,082	89%	62	19
\$ 80,000 - 89,999	140	0.27%	95,253	83,923	88%	74	20
\$ 90,000 - 99,999	161	0.32%	105,211	93,806	89%	81	26
\$ 100,000 - 119,999	422	0.83%	120,944	109,511	91%	66	109
\$ 120,000 - 139,999	659	1.29%	138,821	129,122	93%	63	202
\$ 140,000 - 159,999	833	1.63%	160,171	149,304	93%	58	267
\$ 160,000 - 179,999	1036	2.03%	178,563	168,833	95%	56	401
\$ 180,000 - 199,999	954	1.87%	198,647	189,115	95%	57	412
\$ 200,000 - 249,999	3450	6.76%	234,525	225,652	96%	52	1304
\$ 250,000 - 299,999	5515	10.81%	283,191	276,361	98%	49	1768
\$ 300,000 - 349,999	7456	14.61%	330,876	325,238	98%	51	2073
\$ 350,000 - 399,999	7400	14.50%	380,113	373,813	98%	51	2252
\$ 400,000 - 499,999	9251	18.13%	451,381	443,342	98%	53	3011
\$ 500,000 - 599,999	4633	9.08%	555,611	543,631	98%	52	1663
\$ 600,000 - 699,999	2751	5.39%	661,067	644,376	97%	54	1044
\$ 700,000 - 799,999	1602	3.14%	763,881	744,228	97%	53	665
\$ 800,000 - 899,999	1089	2.13%	870,216	843,912	97%	58	501
\$ 900,000 - 999,999	641	1.26%	982,508	945,375	96%	65	377
\$ 1,000,000 - and over	2755	5.40%	1,819,948	1,728,084	95%	67	1530
Total	51020	100.00%	484,820	470,775	97%	54	17669

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization

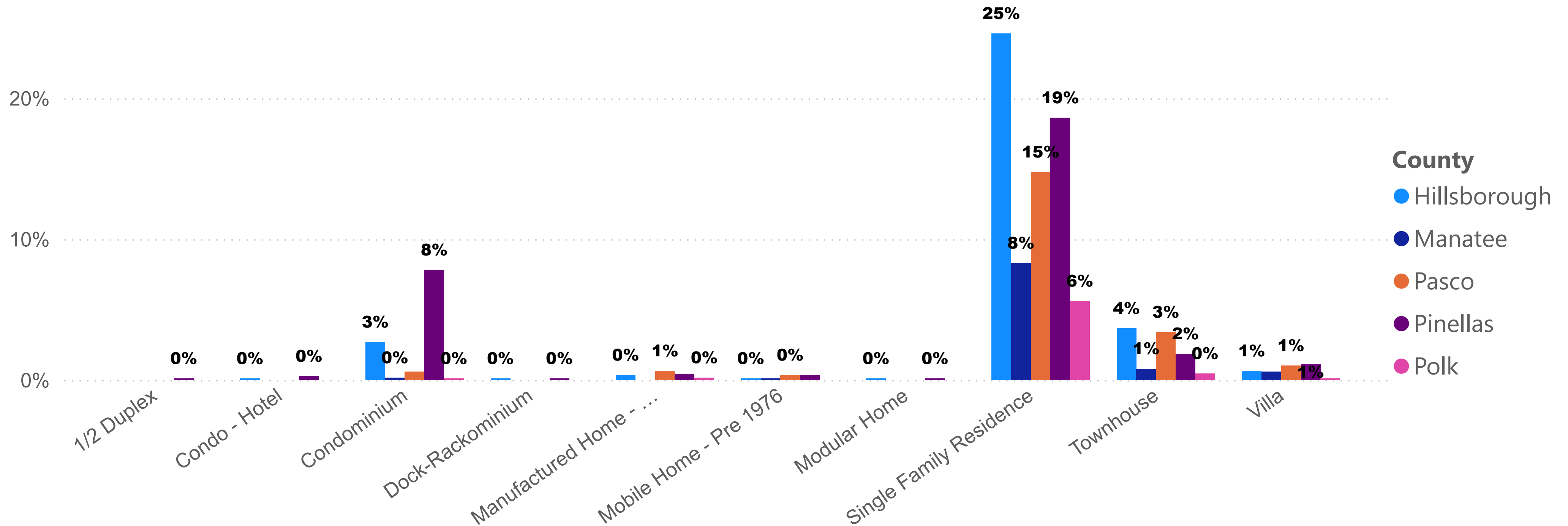
Four Year Sales and Inventory History 2020 - 2024. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
12/31/2020	6124	346,332	338,698	98%	38	8670	1.42
01/31/2021	4432	341,507	333,960	98%	39	7457	1.68
02/28/2021	5041	350,263	343,749	98%	42	6526	1.29
03/31/2021	6557	371,020	365,210	98%	38	5755	0.88
04/30/2021	6494	376,298	373,896	99%	29	5800	0.89
05/31/2021	5978	384,331	383,358	100%	23	5666	0.95
06/30/2021	6412	384,516	385,915	100%	19	6191	0.97
07/31/2021	5845	387,869	388,256	100%	16	6951	1.19
08/31/2021	5830	386,985	387,981	100%	16	6835	1.17
09/30/2021	5689	390,510	389,133	100%	18	6877	1.21
10/31/2021	5320	390,600	388,706	100%	19	6714	1.26
11/30/2021	5444	410,645	408,906	100%	19	6295	1.16
12/31/2021	5995	420,207	417,594	99%	21	5621	0.94
01/31/2022	4500	414,682	412,542	99%	21	5146	1.14
02/28/2022	4964	418,775	420,700	100%	22	4968	1.00
03/31/2022	6048	436,384	441,324	101%	17	5151	0.85
04/30/2022	5438	447,954	455,441	102%	14	6132	1.13
05/31/2022	5754	468,832	474,412	101%	14	7414	1.29
06/30/2022	5819	481,764	484,960	101%	14	10221	1.76
07/31/2022	4729	482,442	478,224	99%	16	12365	2.61
08/31/2022	5059	461,126	454,238	99%	21	12865	2.54
09/30/2022	3898	459,593	449,669	98%	25	13422	3.44
10/31/2022	4514	470,045	459,399	98%	31	13947	3.09
11/30/2022	3932	462,204	451,005	98%	35	14152	3.60
12/31/2022	4187	465,848	451,892	97%	45	13266	3.17
01/31/2023	3293	457,103	443,752	97%	49	12501	3.80
02/28/2023	4211	459,129	446,367	97%	53	11763	2.79
03/31/2023	5506	463,791	451,382	97%	56	11326	2.06
04/30/2023	4804	483,279	472,002	98%	51	10686	2.22
05/31/2023	5631	485,519	475,111	98%	48	10828	1.92
06/30/2023	5387	497,607	486,586	98%	47	11347	2.11
07/31/2023	4762	488,474	478,808	98%	44	11477	2.41
08/31/2023	4962	499,229	487,153	98%	43	12128	2.44
09/30/2023	4580	501,842	489,866	98%	44	13466	2.94
10/31/2023	4360	490,975	479,794	98%	41	14515	3.33
11/30/2023	4072	502,209	489,211	97%	43	15496	3.81
12/31/2023	3805	512,416	497,649	97%	52	15001	3.94
01/31/2024	3266	477,972	463,738	97%	55	15931	4.88
02/29/2024	4396	478,328	465,220	97%	60	16852	3.83
03/31/2024	4973	493,332	480,333	97%	59	16826	3.38
04/30/2024	5157	513,469	498,618	97%	55	17576	3.41
05/31/2024	5841	498,394	485,287	97%	54	18334	3.14
06/30/2024	4845	520,618	507,228	97%	55	18723	3.86
07/31/2024	4917	494,053	480,534	97%	56	18997	3.86
08/31/2024	4780	500,480	485,476	97%	58	19118	4.00
09/30/2024	3558	490,836	475,955	97%	60	19111	5.37
10/31/2024	3589	490,024	473,874	97%	67	18142	5.05
11/30/2024	3761	486,454	470,314	97%	64	17669	4.70

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hillsborough	Manatee	Pasco	Pinellas	Polk	Total
1/2 Duplex				0%		0%
Condo - Hotel	0%			0%		0%
Condominium	3%	0%	1%	8%	0%	11%
Dock-Rackominium	0%			0%		0%
Manufactured Home - Post 1977	0%		1%	0%	0%	2%
Mobile Home - Pre 1976	0%	0%	0%	0%		1%
Modular Home	0%			0%		0%
Single Family Residence	25%	8%	15%	19%	6%	72%
Townhouse	4%	1%	3%	2%	0%	10%
Villa	1%	1%	1%	1%	0%	3%
Total	32%	10%	21%	31%	6%	100%



Single-Family Units
Number of Bedrooms

Condominium / Cooperative Units
Number of Bedrooms

Active Listings
 (Unsold Homes)

Sales Pending
 (Under Contract)

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	2			2
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999	3			3
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	3		1	4
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	3	2		5
\$ 120,000 - 139,999	6	4		10
\$ 140,000 - 159,999	13	6	1	20
\$ 160,000 - 179,999	21	10	2	33
\$ 180,000 - 199,999	24	13		37
\$ 200,000 - 249,999	85	61	7	153
\$ 250,000 - 299,999	88	169	36	293
\$ 300,000 - 349,999	60	231	134	425
\$ 350,000 - 399,999	59	221	253	533
\$ 400,000 - 499,999	70	249	323	642
\$ 500,000 - 599,999	21	99	146	266
\$ 600,000 - 699,999	11	69	97	177
\$ 700,000 - 799,999	5	32	82	119
\$ 800,000 - 899,999	4	28	50	82
\$ 900,000 - 999,999		5	31	36
\$ 1,000,000 - and over	6	29	112	147
Total	488	1228	1275	2991

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999	2			2
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999	3			3
\$ 70,000 - 79,999	5			5
\$ 80,000 - 89,999	7			7
\$ 90,000 - 99,999	10			10
\$ 100,000 - 119,999	16			16
\$ 120,000 - 139,999	30			30
\$ 140,000 - 159,999	32	2		34
\$ 160,000 - 179,999	28	2		30
\$ 180,000 - 199,999	31	5		36
\$ 200,000 - 249,999	71	16	1	88
\$ 250,000 - 299,999	47	99	1	147
\$ 300,000 - 349,999	28	69	6	103
\$ 350,000 - 399,999	19	29	10	58
\$ 400,000 - 499,999	25	30	5	60
\$ 500,000 - 599,999	13	9	2	24
\$ 600,000 - 699,999	17	11	1	29
\$ 700,000 - 799,999	8	9	5	22
\$ 800,000 - 899,999	3	9	2	14
\$ 900,000 - 999,999	2	5	2	9
\$ 1,000,000 - and over	15	19	3	37
Total	413	314	38	765

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	2
\$ 50,000 - 59,999	2	1
\$ 60,000 - 69,999	2	4
\$ 70,000 - 79,999	5	14
\$ 80,000 - 89,999	2	17
\$ 90,000 - 99,999	2	21
\$ 100,000 - 119,999	15	88
\$ 120,000 - 139,999	26	176
\$ 140,000 - 159,999	38	230
\$ 160,000 - 179,999	71	304
\$ 180,000 - 199,999	92	302
\$ 200,000 - 249,999	464	765
\$ 250,000 - 299,999	1057	675
\$ 300,000 - 349,999	1439	571
\$ 350,000 - 399,999	1884	355
\$ 400,000 - 499,999	2514	446
\$ 500,000 - 599,999	1425	245
\$ 600,000 - 699,999	826	185
\$ 700,000 - 799,999	521	146
\$ 800,000 - 899,999	385	97
\$ 900,000 - 999,999	296	71
\$ 1,000,000 - and over	1150	365
Total	12217	5080

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	1
\$ 50,000 - 59,999	4	1
\$ 60,000 - 69,999	2	3
\$ 70,000 - 79,999	4	7
\$ 80,000 - 89,999	2	4
\$ 90,000 - 99,999	4	8
\$ 100,000 - 119,999	7	19
\$ 120,000 - 139,999	14	38
\$ 140,000 - 159,999	25	32
\$ 160,000 - 179,999	36	48
\$ 180,000 - 199,999	55	38
\$ 200,000 - 249,999	227	126
\$ 250,000 - 299,999	366	170
\$ 300,000 - 349,999	603	159
\$ 350,000 - 399,999	689	109
\$ 400,000 - 499,999	872	93
\$ 500,000 - 599,999	467	56
\$ 600,000 - 699,999	299	32
\$ 700,000 - 799,999	188	40
\$ 800,000 - 899,999	122	42
\$ 900,000 - 999,999	84	22
\$ 1,000,000 - and over	277	107
Total	4348	1155

Time On Market Sort	M-SF	M-Condo
0 - 30	1447	285
31-60	547	137
61-90	352	107
91-120	250	67
121-over	395	169
Total	2991	765

