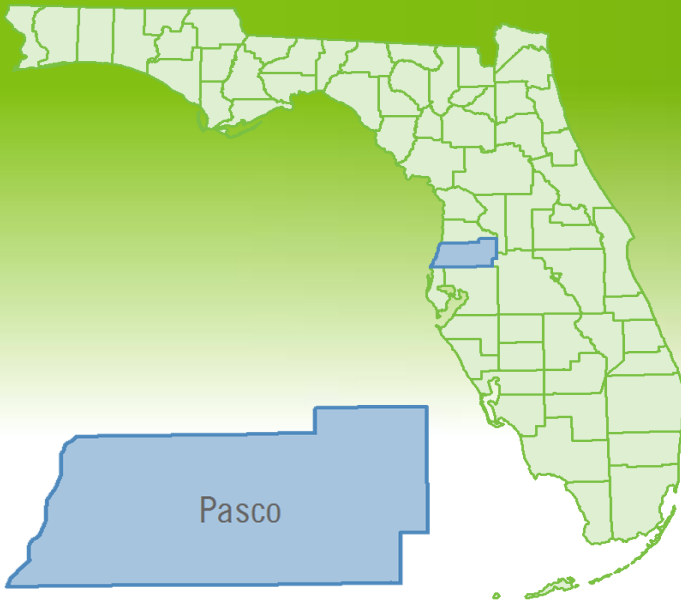


Monthly Market Detail - September 2025

Single-Family Homes

Pasco County



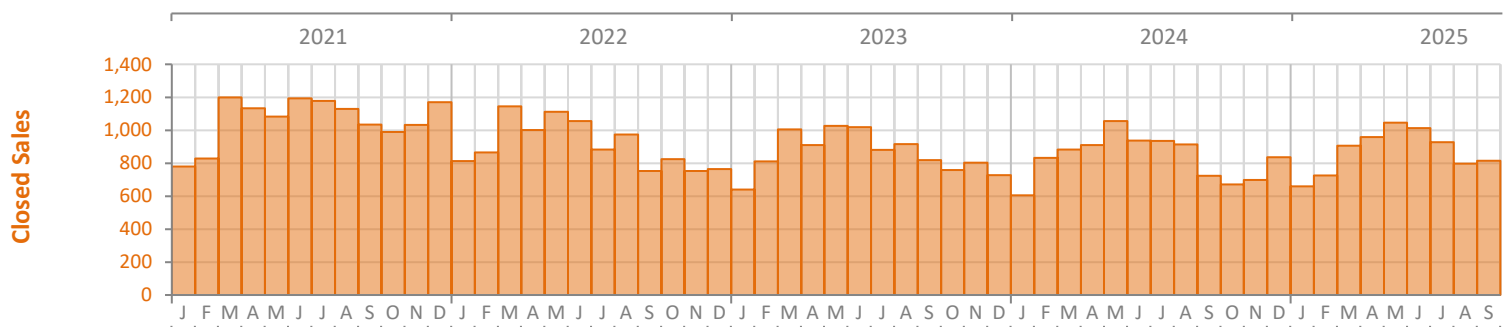
Summary Statistics	September 2025	September 2024	Percent Change Year-over-Year
Closed Sales	815	724	12.6%
Paid in Cash	166	161	3.1%
Median Sale Price	\$369,990	\$388,545	-4.8%
Average Sale Price	\$416,516	\$414,776	0.4%
Dollar Volume	\$339.5 Million	\$300.3 Million	13.0%
Median Percent of Original List Price Received	95.5%	96.4%	-0.9%
Median Time to Contract	47 Days	32 Days	46.9%
Median Time to Sale	92 Days	78 Days	17.9%
New Pending Sales	717	721	-0.6%
New Listings	944	1,008	-6.3%
Pending Inventory	918	1,028	-10.7%
Inventory (Active Listings)	3,224	2,938	9.7%
Months Supply of Inventory	3.8	3.5	8.6%

Closed Sales

The number of sales transactions which closed during the month

Economists' note : Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Month	Closed Sales	Percent Change Year-over-Year
Year-to-Date	7,846	0.7%
September 2025	815	12.6%
August 2025	797	-12.7%
July 2025	928	-0.9%
June 2025	1,012	8.0%
May 2025	1,046	-0.9%
April 2025	959	5.5%
March 2025	905	2.6%
February 2025	725	-13.0%
January 2025	659	8.9%
December 2024	837	15.0%
November 2024	699	-13.1%
October 2024	671	-11.5%
September 2024	724	-11.6%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

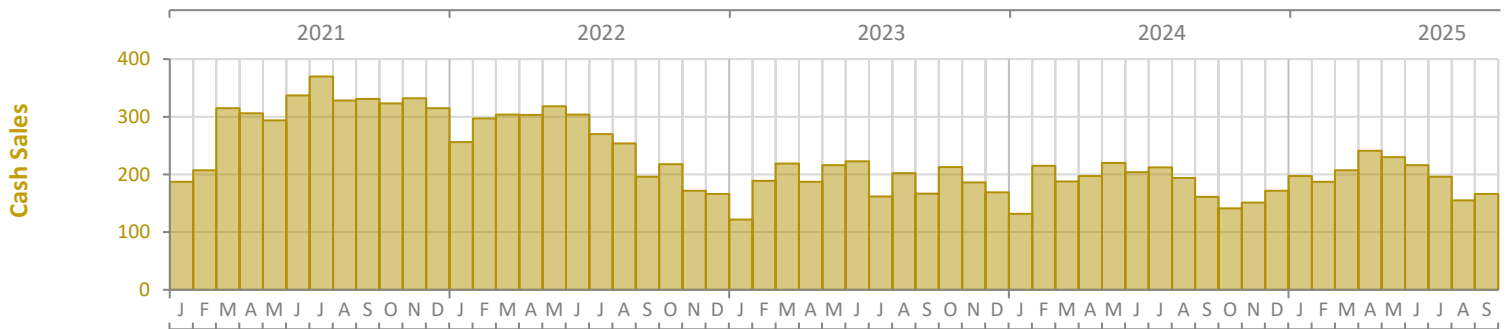


Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	1,795	4.2%
September 2025	166	3.1%
August 2025	155	-20.1%
July 2025	196	-7.5%
June 2025	216	5.9%
May 2025	230	4.5%
April 2025	241	22.3%
March 2025	207	10.1%
February 2025	187	-13.0%
January 2025	197	49.2%
December 2024	172	1.8%
November 2024	151	-18.8%
October 2024	141	-33.8%
September 2024	161	-3.6%

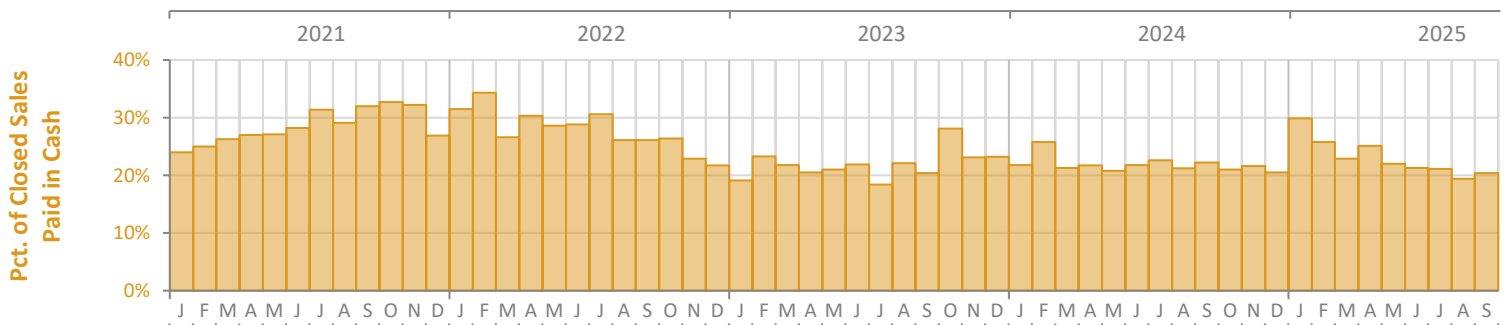


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	22.9%	3.6%
September 2025	20.4%	-8.1%
August 2025	19.4%	-8.5%
July 2025	21.1%	-6.6%
June 2025	21.3%	-2.3%
May 2025	22.0%	5.8%
April 2025	25.1%	15.7%
March 2025	22.9%	7.5%
February 2025	25.8%	0.0%
January 2025	29.9%	37.2%
December 2024	20.5%	-11.6%
November 2024	21.6%	-6.5%
October 2024	21.0%	-25.3%
September 2024	22.2%	8.8%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

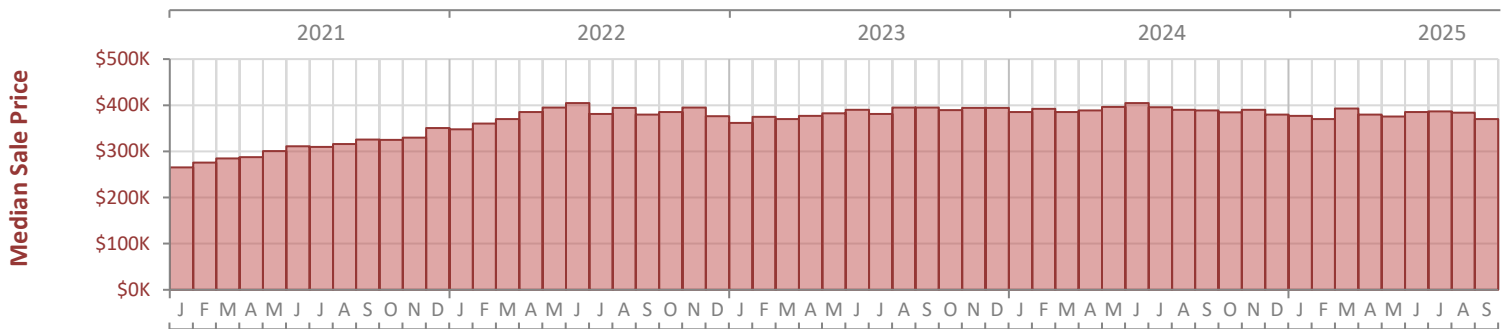


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$380,000	-3.1%
September 2025	\$369,990	-4.8%
August 2025	\$384,000	-1.5%
July 2025	\$387,000	-2.3%
June 2025	\$384,990	-4.9%
May 2025	\$375,450	-5.3%
April 2025	\$380,000	-2.3%
March 2025	\$392,945	2.1%
February 2025	\$369,990	-5.6%
January 2025	\$376,950	-2.1%
December 2024	\$380,000	-3.6%
November 2024	\$390,000	-1.1%
October 2024	\$384,900	-1.1%
September 2024	\$388,545	-1.6%

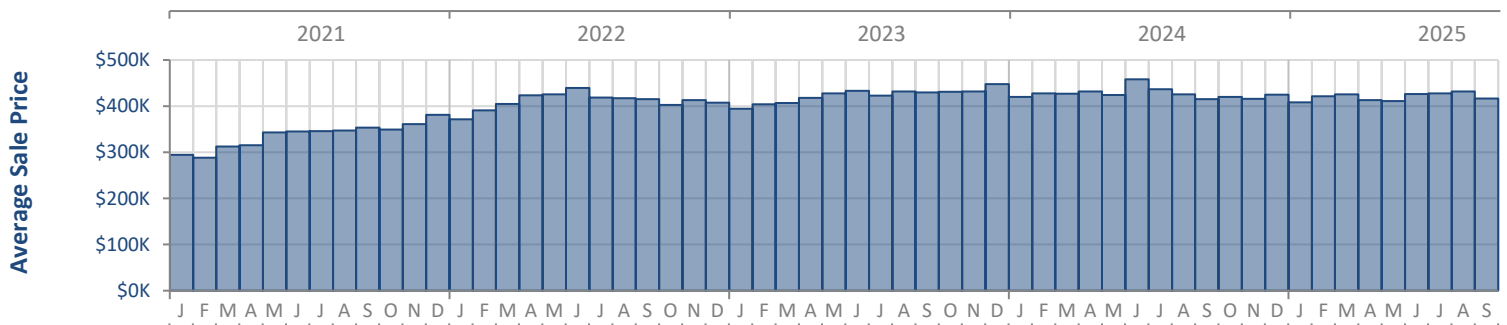


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$420,291	-2.3%
September 2025	\$416,516	0.4%
August 2025	\$432,010	1.6%
July 2025	\$427,514	-2.0%
June 2025	\$426,231	-6.9%
May 2025	\$410,783	-3.1%
April 2025	\$413,197	-4.3%
March 2025	\$425,645	-0.2%
February 2025	\$421,303	-1.4%
January 2025	\$408,444	-2.8%
December 2024	\$424,912	-5.1%
November 2024	\$415,488	-3.7%
October 2024	\$419,893	-2.6%
September 2024	\$414,776	-3.5%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

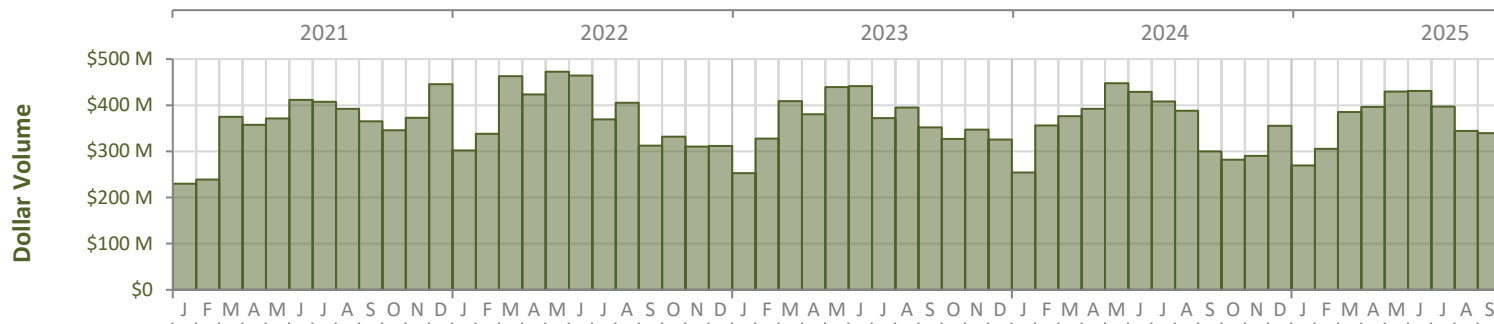


Dollar Volume

The sum of the sale prices for all sales which closed during the month

Economists' note: Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$3.3 Billion	-1.6%
September 2025	\$339.5 Million	13.0%
August 2025	\$344.3 Million	-11.3%
July 2025	\$396.7 Million	-2.9%
June 2025	\$431.3 Million	0.6%
May 2025	\$429.7 Million	-4.0%
April 2025	\$396.3 Million	1.0%
March 2025	\$385.2 Million	2.4%
February 2025	\$305.4 Million	-14.2%
January 2025	\$269.2 Million	5.9%
December 2024	\$355.7 Million	9.1%
November 2024	\$290.4 Million	-16.3%
October 2024	\$281.7 Million	-13.8%
September 2024	\$300.3 Million	-14.7%

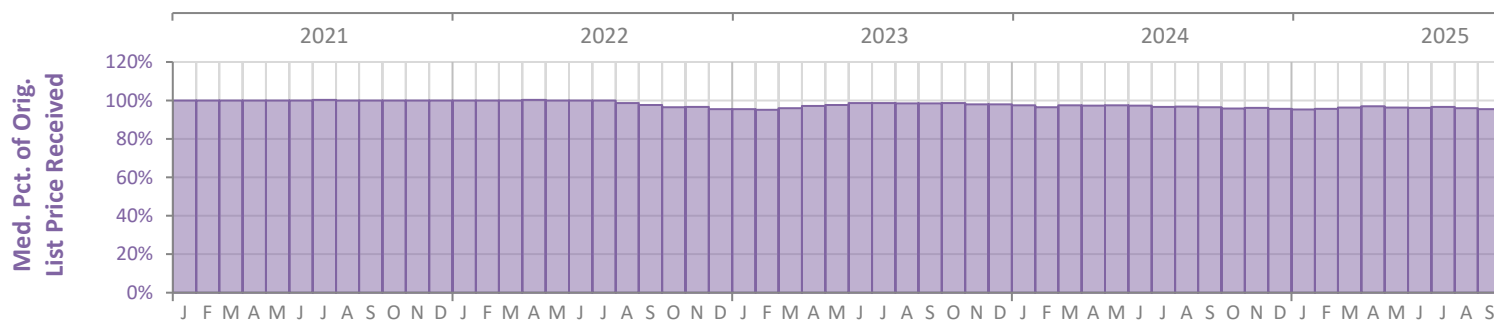


Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	96.2%	-0.9%
September 2025	95.5%	-0.9%
August 2025	95.9%	-0.9%
July 2025	96.6%	0.0%
June 2025	96.1%	-1.2%
May 2025	96.3%	-1.1%
April 2025	96.9%	-0.4%
March 2025	96.3%	-1.1%
February 2025	95.6%	-0.9%
January 2025	95.3%	-2.2%
December 2024	95.7%	-2.3%
November 2024	96.2%	-1.7%
October 2024	95.8%	-2.8%
September 2024	96.4%	-2.1%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

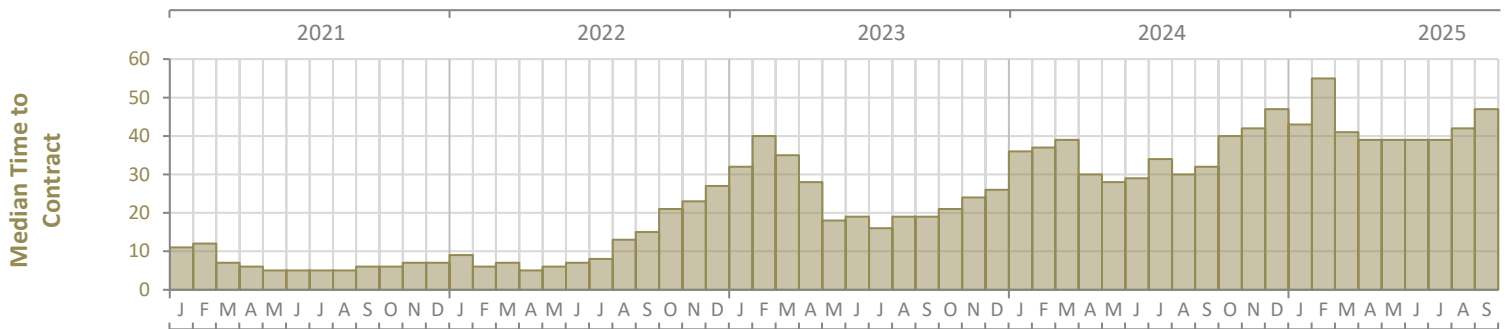


Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	44 Days	29.4%
September 2025	47 Days	46.9%
August 2025	42 Days	40.0%
July 2025	39 Days	14.7%
June 2025	39 Days	34.5%
May 2025	39 Days	39.3%
April 2025	39 Days	30.0%
March 2025	41 Days	5.1%
February 2025	55 Days	48.6%
January 2025	43 Days	19.4%
December 2024	47 Days	80.8%
November 2024	42 Days	75.0%
October 2024	40 Days	90.5%
September 2024	32 Days	68.4%

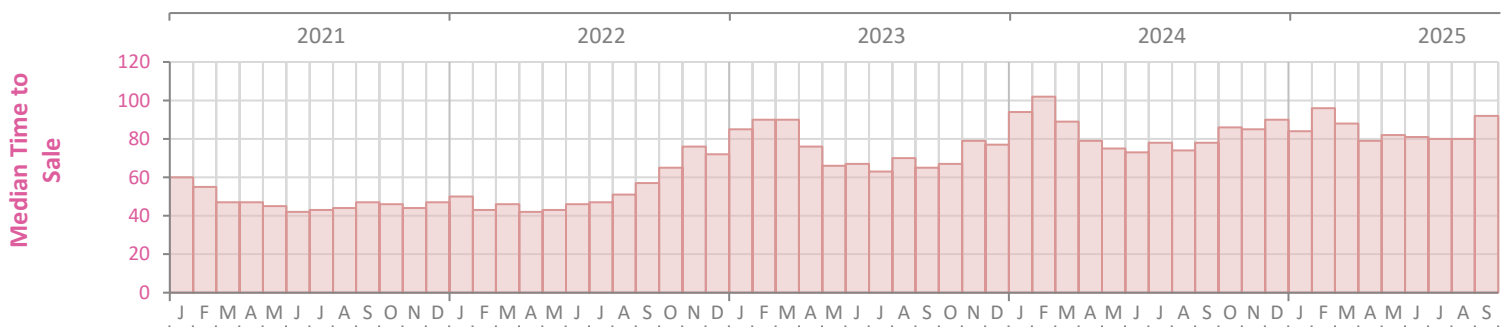


Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

Economists' note: Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median Time to Sale* is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	85 Days	2.4%
September 2025	92 Days	17.9%
August 2025	80 Days	8.1%
July 2025	80 Days	2.6%
June 2025	81 Days	11.0%
May 2025	82 Days	9.3%
April 2025	79 Days	0.0%
March 2025	88 Days	-1.1%
February 2025	96 Days	-5.9%
January 2025	84 Days	-10.6%
December 2024	90 Days	16.9%
November 2024	85 Days	7.6%
October 2024	86 Days	28.4%
September 2024	78 Days	20.0%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

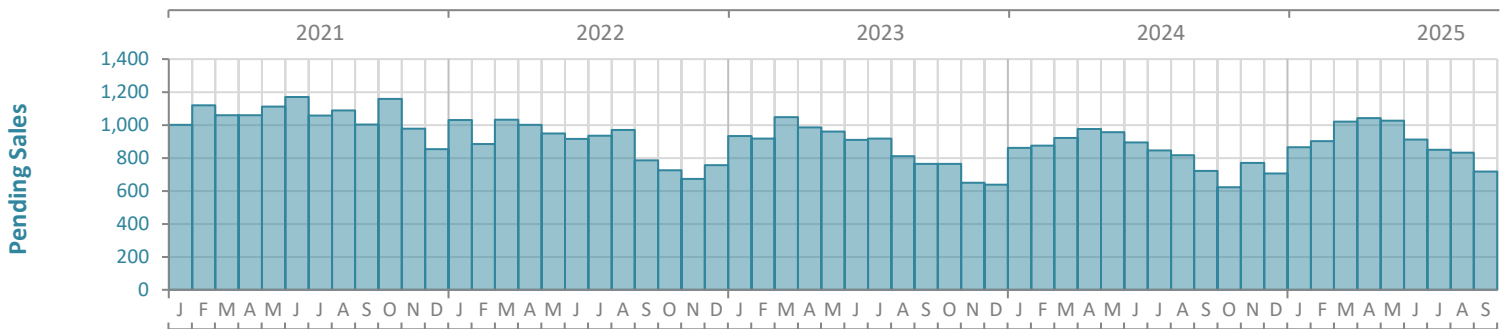


New Pending Sales

The number of listed properties that went under contract during the month

Economists' note: Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	8,167	3.8%
September 2025	717	-0.6%
August 2025	832	2.0%
July 2025	849	0.4%
June 2025	911	1.8%
May 2025	1,027	7.3%
April 2025	1,042	6.9%
March 2025	1,021	10.9%
February 2025	902	3.1%
January 2025	866	0.5%
December 2024	705	10.5%
November 2024	770	18.6%
October 2024	622	-18.7%
September 2024	721	-5.6%

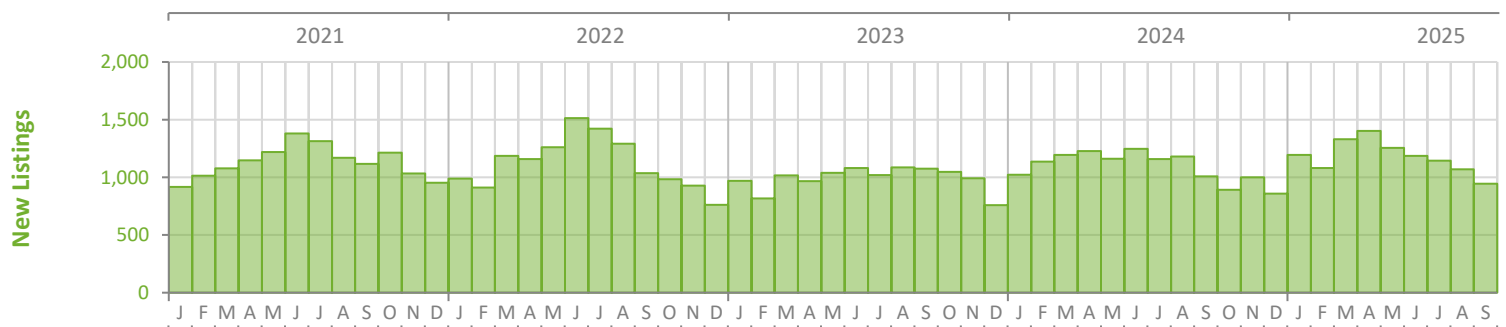


New Listings

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Month	New Listings	Percent Change Year-over-Year
Year-to-Date	10,605	2.6%
September 2025	944	-6.3%
August 2025	1,069	-9.4%
July 2025	1,145	-1.2%
June 2025	1,186	-5.0%
May 2025	1,255	8.1%
April 2025	1,402	14.2%
March 2025	1,331	11.6%
February 2025	1,080	-4.8%
January 2025	1,193	16.7%
December 2024	858	13.2%
November 2024	999	0.6%
October 2024	893	-14.7%
September 2024	1,008	-6.3%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

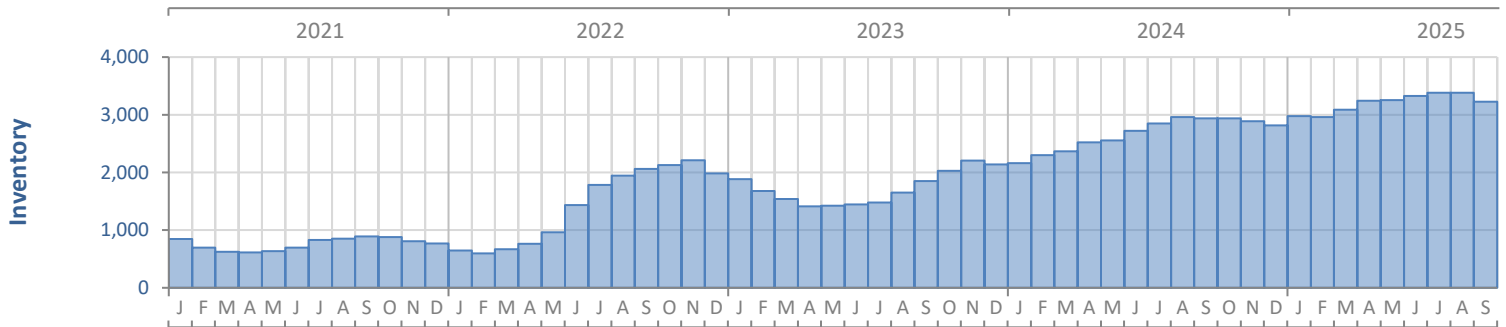


Inventory (Active Listings)

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	3,203	23.4%
September 2025	3,224	9.7%
August 2025	3,380	14.3%
July 2025	3,383	18.7%
June 2025	3,324	22.1%
May 2025	3,252	27.3%
April 2025	3,244	28.7%
March 2025	3,088	30.4%
February 2025	2,961	28.7%
January 2025	2,975	37.8%
December 2024	2,815	31.5%
November 2024	2,889	30.9%
October 2024	2,936	44.9%
September 2024	2,938	59.0%

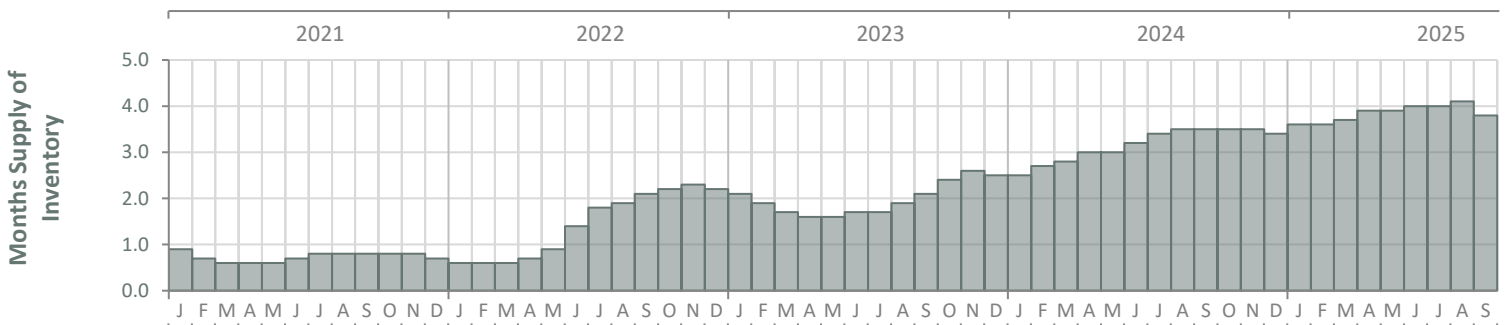


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	3.8	22.6%
September 2025	3.8	8.6%
August 2025	4.1	17.1%
July 2025	4.0	17.6%
June 2025	4.0	25.0%
May 2025	3.9	30.0%
April 2025	3.9	30.0%
March 2025	3.7	32.1%
February 2025	3.6	33.3%
January 2025	3.6	44.0%
December 2024	3.4	36.0%
November 2024	3.5	34.6%
October 2024	3.5	45.8%
September 2024	3.5	66.7%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

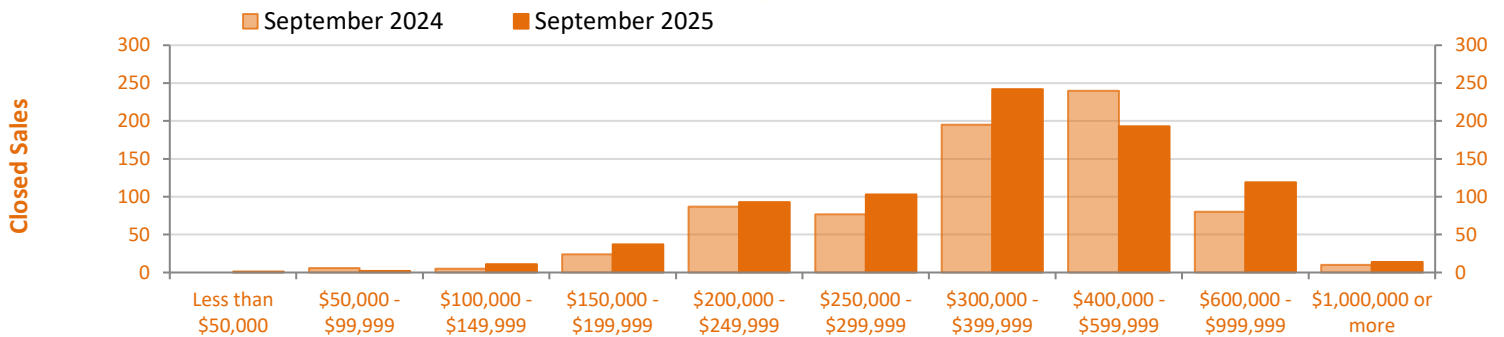


Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$50,000	1	N/A
\$50,000 - \$99,999	2	-66.7%
\$100,000 - \$149,999	11	120.0%
\$150,000 - \$199,999	37	54.2%
\$200,000 - \$249,999	93	6.9%
\$250,000 - \$299,999	103	33.8%
\$300,000 - \$399,999	242	24.1%
\$400,000 - \$599,999	193	-19.6%
\$600,000 - \$999,999	119	48.8%
\$1,000,000 or more	14	40.0%

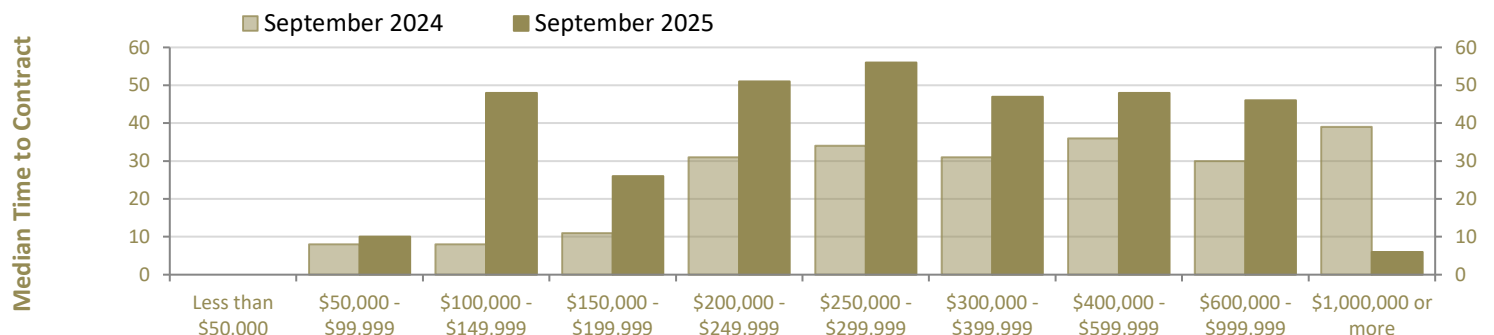


Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than \$50,000	0 Days	N/A
\$50,000 - \$99,999	10 Days	25.0%
\$100,000 - \$149,999	48 Days	500.0%
\$150,000 - \$199,999	26 Days	136.4%
\$200,000 - \$249,999	51 Days	64.5%
\$250,000 - \$299,999	56 Days	64.7%
\$300,000 - \$399,999	47 Days	51.6%
\$400,000 - \$599,999	48 Days	33.3%
\$600,000 - \$999,999	46 Days	53.3%
\$1,000,000 or more	6 Days	-84.6%



Monthly Market Detail - September 2025

Single-Family Homes

Pasco County

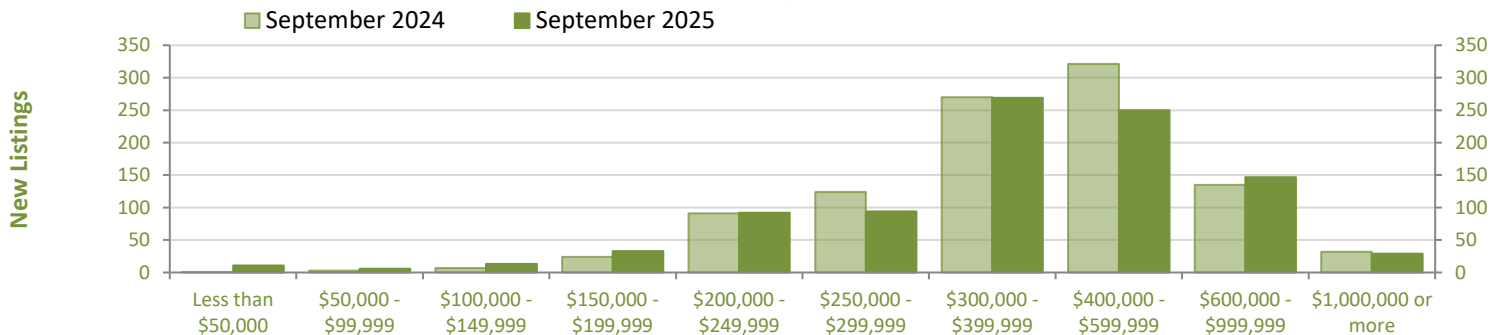


New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$50,000	11	1000.0%
\$50,000 - \$99,999	6	100.0%
\$100,000 - \$149,999	13	85.7%
\$150,000 - \$199,999	33	37.5%
\$200,000 - \$249,999	92	1.1%
\$250,000 - \$299,999	94	-24.2%
\$300,000 - \$399,999	269	-0.4%
\$400,000 - \$599,999	250	-22.1%
\$600,000 - \$999,999	147	8.9%
\$1,000,000 or more	29	-9.4%

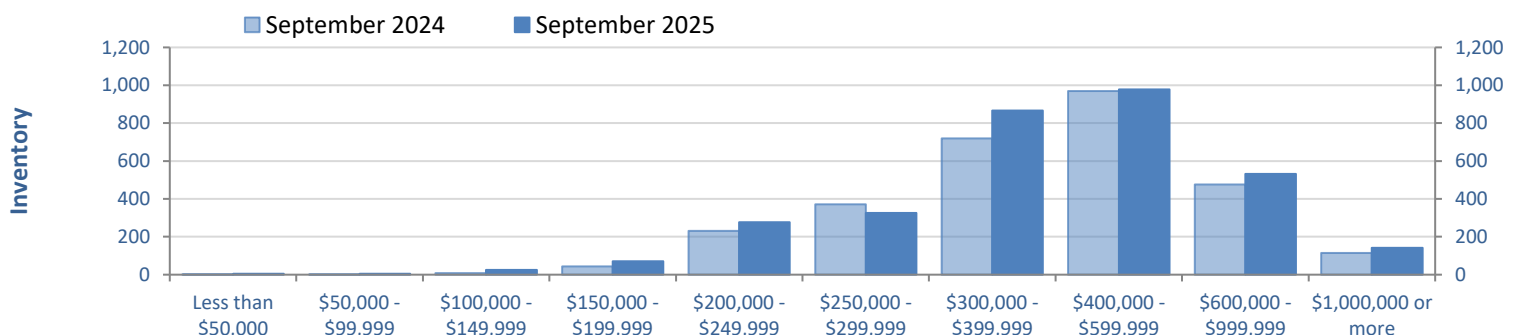


Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

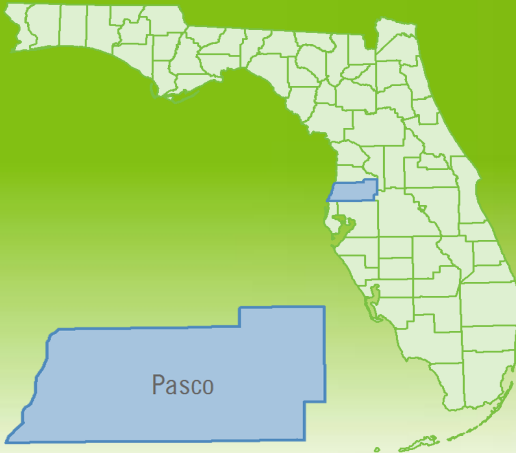
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$50,000	5	400.0%
\$50,000 - \$99,999	4	100.0%
\$100,000 - \$149,999	25	177.8%
\$150,000 - \$199,999	70	62.8%
\$200,000 - \$249,999	276	19.0%
\$250,000 - \$299,999	326	-12.1%
\$300,000 - \$399,999	866	20.3%
\$400,000 - \$599,999	978	0.8%
\$600,000 - \$999,999	532	11.8%
\$1,000,000 or more	142	24.6%



Monthly Distressed Market - September 2025

Single-Family Homes

Pasco County



		September 2025	September 2024	Percent Change Year-over-Year
Traditional	Closed Sales	807	718	12.4%
	Median Sale Price	\$370,000	\$389,561	-5.0%
Foreclosure/REO	Closed Sales	6	5	20.0%
	Median Sale Price	\$302,450	\$349,900	-13.6%
Short Sale	Closed Sales	2	1	100.0%
	Median Sale Price	\$259,500	\$475,000	-45.4%

