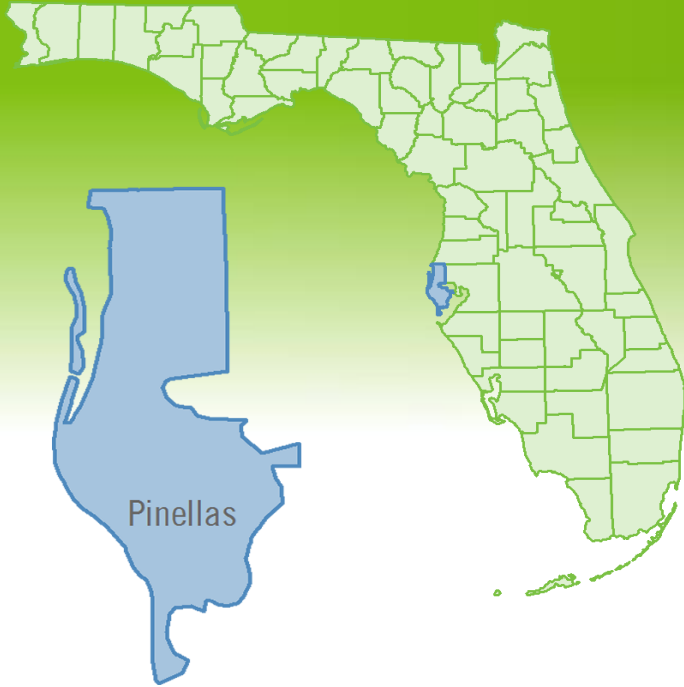


# Monthly Market Detail - April 2026

## Single-Family Homes

### Pinellas County



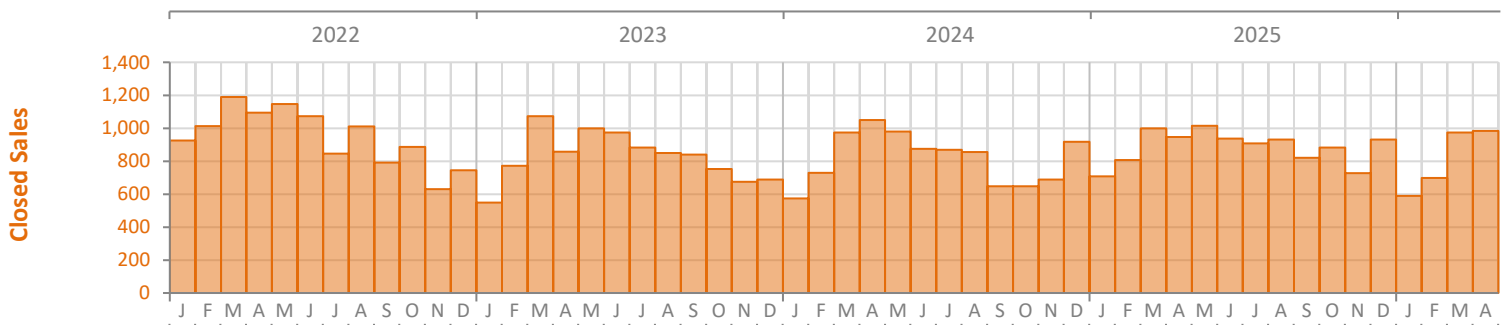
Summary Statistics	April 2026	April 2025	Percent Change Year-over-Year
Closed Sales	983	946	3.9%
Paid in Cash	323	373	-13.4%
Median Sale Price	\$469,900	\$465,000	1.1%
Average Sale Price	\$677,464	\$596,278	13.6%
Dollar Volume	\$665.9 Million	\$564.1 Million	18.1%
Median Percent of Original List Price Received	94.9%	94.9%	0.0%
Median Time to Contract	35 Days	28 Days	25.0%
Median Time to Sale	75 Days	63 Days	19.0%
New Pending Sales	1,085	994	9.2%
New Listings	1,233	1,543	-20.1%
Pending Inventory	1,245	1,186	5.0%
Inventory (Active Listings)	3,198	4,105	-22.1%
Months Supply of Inventory	3.7	5.0	-26.0%

## Closed Sales

The number of sales transactions which closed during the month

**Economists' note:** Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Month	Closed Sales	Percent Change Year-over-Year
Year-to-Date	3,246	-6.1%
<b>April 2026</b>	<b>983</b>	<b>3.9%</b>
March 2026	974	-2.5%
February 2026	699	-13.3%
January 2026	590	-16.5%
December 2025	931	1.4%
November 2025	727	5.5%
October 2025	883	36.3%
September 2025	820	26.5%
August 2025	931	8.8%
July 2025	907	4.4%
June 2025	938	7.3%
May 2025	1,014	3.5%
April 2025	946	-9.8%

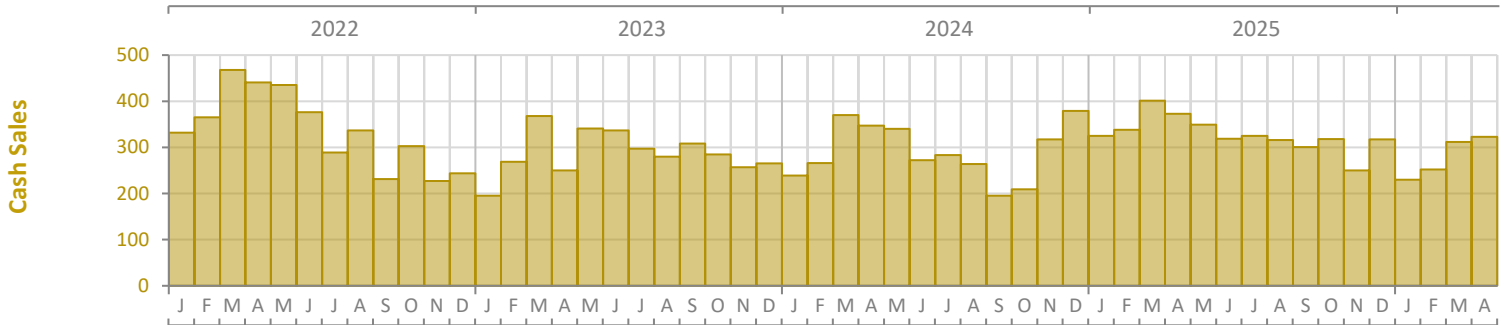


## Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

**Economists' note:** Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	1,117	-22.3%
<b>April 2026</b>	<b>323</b>	<b>-13.4%</b>
March 2026	312	-22.2%
February 2026	252	-25.4%
January 2026	230	-29.2%
December 2025	317	-16.4%
November 2025	250	-21.1%
October 2025	318	52.2%
September 2025	301	54.4%
August 2025	316	19.7%
July 2025	325	14.8%
June 2025	319	17.3%
May 2025	349	2.6%
April 2025	373	7.5%

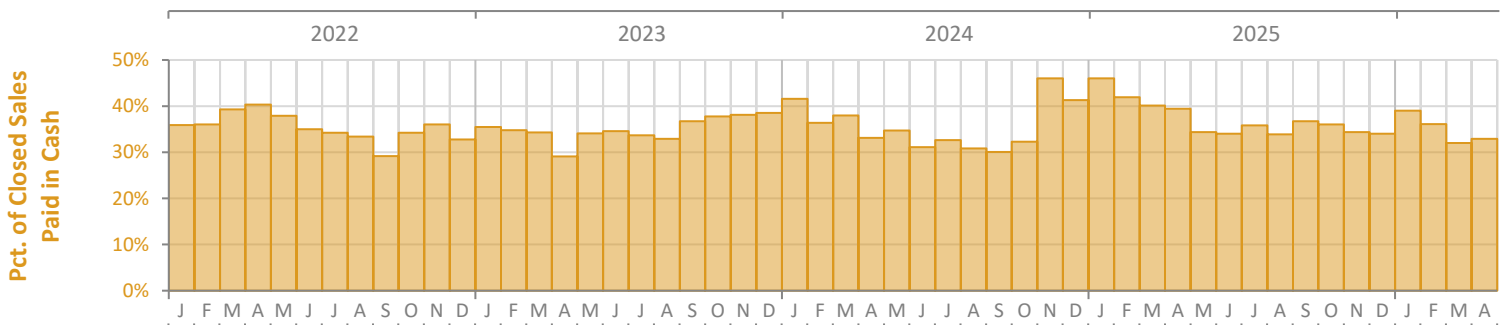


## Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

**Economists' note:** This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	34.4%	-17.3%
<b>April 2026</b>	<b>32.9%</b>	<b>-16.5%</b>
March 2026	32.0%	-20.2%
February 2026	36.1%	-13.8%
January 2026	39.0%	-15.2%
December 2025	34.0%	-17.7%
November 2025	34.4%	-25.2%
October 2025	36.0%	11.5%
September 2025	36.7%	21.9%
August 2025	33.9%	10.1%
July 2025	35.8%	9.8%
June 2025	34.0%	9.3%
May 2025	34.4%	-0.9%
April 2025	39.4%	19.0%

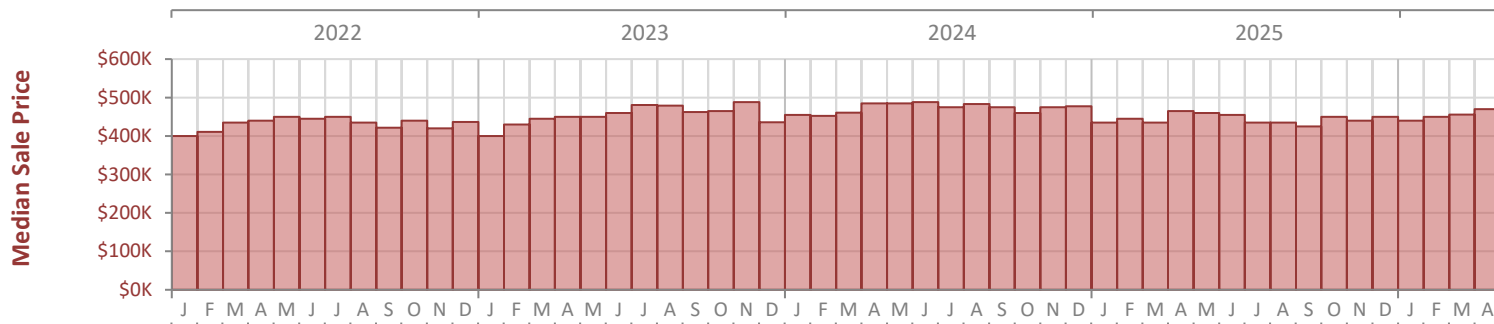


## Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

**Economists' note:** Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$454,000	2.0%
<b>April 2026</b>	<b>\$469,900</b>	<b>1.1%</b>
March 2026	\$456,000	4.8%
February 2026	\$450,000	1.1%
January 2026	\$440,000	1.1%
December 2025	\$450,000	-5.8%
November 2025	\$440,000	-7.4%
October 2025	\$450,000	-2.2%
September 2025	\$425,000	-10.5%
August 2025	\$435,000	-9.9%
July 2025	\$435,000	-8.4%
June 2025	\$455,000	-6.9%
May 2025	\$460,000	-5.2%
April 2025	\$465,000	-4.1%

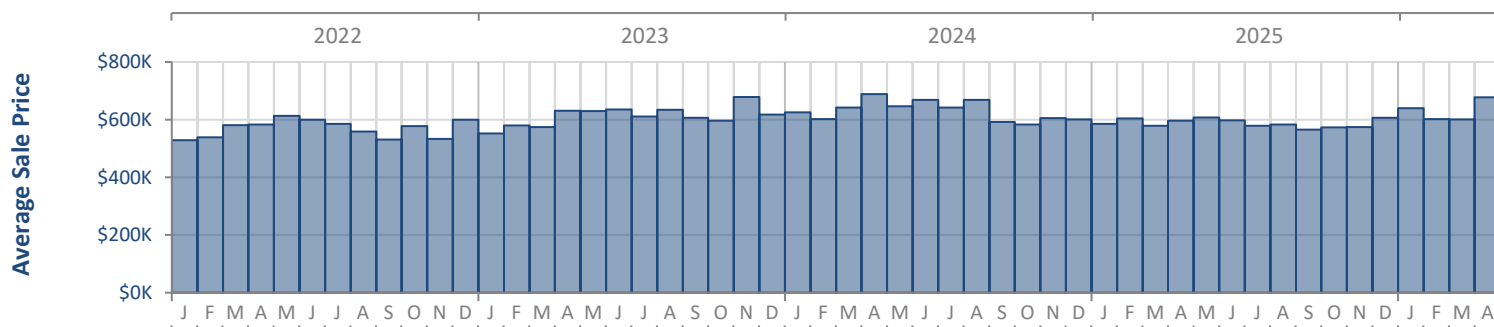


## Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

**Economists' note:** Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$631,503	6.9%
<b>April 2026</b>	<b>\$677,464</b>	<b>13.6%</b>
March 2026	\$601,424	4.0%
February 2026	\$601,794	-0.4%
January 2026	\$639,779	9.3%
December 2025	\$606,291	0.9%
November 2025	\$574,056	-5.2%
October 2025	\$573,275	-1.7%
September 2025	\$565,688	-4.5%
August 2025	\$583,159	-12.7%
July 2025	\$578,209	-9.9%
June 2025	\$597,553	-10.6%
May 2025	\$607,862	-6.0%
April 2025	\$596,278	-13.4%



# Monthly Market Detail - April 2026

## Single-Family Homes

### Pinellas County

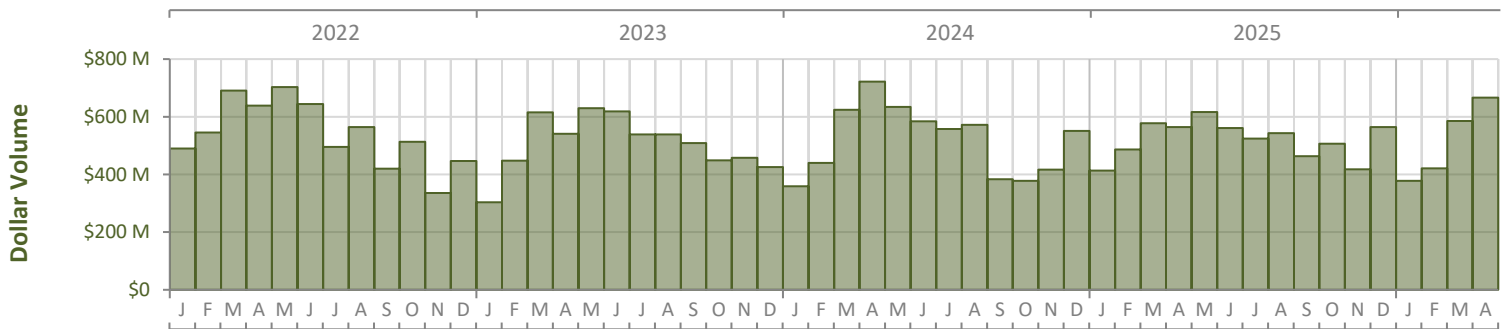


## Dollar Volume

The sum of the sale prices for all sales which closed during the month

**Economists' note:** Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$2.0 Billion	0.4%
<b>April 2026</b>	<b>\$665.9 Million</b>	<b>18.1%</b>
March 2026	\$585.8 Million	1.4%
February 2026	\$420.7 Million	-13.6%
January 2026	\$377.5 Million	-8.8%
December 2025	\$564.5 Million	2.3%
November 2025	\$417.3 Million	0.1%
October 2025	\$506.2 Million	34.0%
September 2025	\$463.9 Million	20.8%
August 2025	\$542.9 Million	-5.1%
July 2025	\$524.4 Million	-6.0%
June 2025	\$560.5 Million	-4.1%
May 2025	\$616.4 Million	-2.7%
April 2025	\$564.1 Million	-21.9%

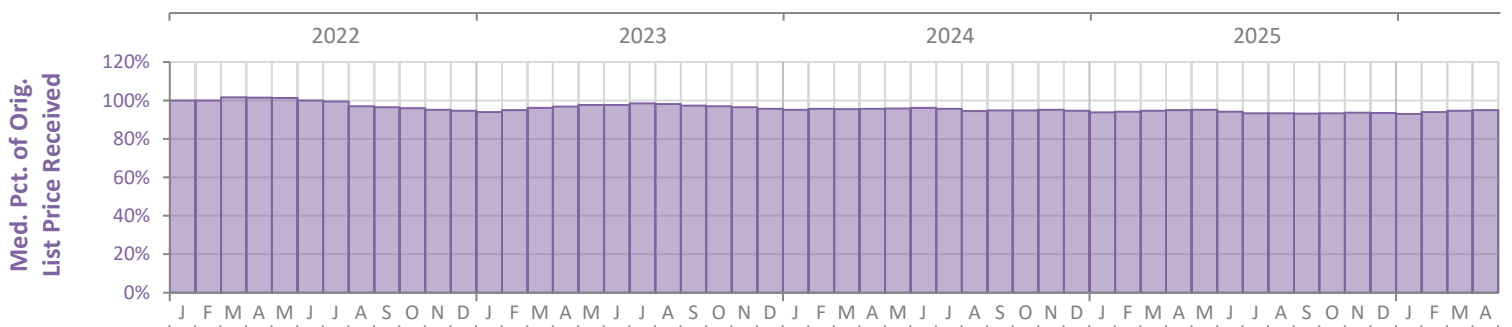


## Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

**Economists' note:** The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	94.3%	-0.1%
<b>April 2026</b>	<b>94.9%</b>	<b>0.0%</b>
March 2026	94.7%	0.0%
February 2026	93.9%	-0.2%
January 2026	92.9%	-1.0%
December 2025	93.4%	-1.3%
November 2025	93.7%	-1.5%
October 2025	93.3%	-1.6%
September 2025	93.1%	-1.8%
August 2025	93.3%	-1.2%
July 2025	93.3%	-2.4%
June 2025	94.2%	-2.0%
May 2025	95.1%	-0.7%
April 2025	94.9%	-0.7%

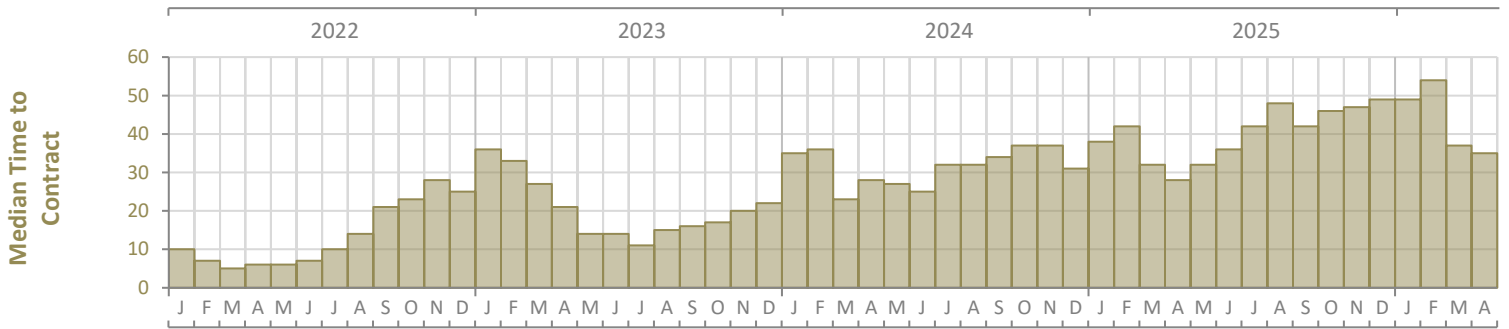


## Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

**Economists' note:** Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	44 Days	22.2%
<b>April 2026</b>	<b>35 Days</b>	<b>25.0%</b>
March 2026	37 Days	15.6%
February 2026	54 Days	28.6%
January 2026	49 Days	28.9%
December 2025	49 Days	58.1%
November 2025	47 Days	27.0%
October 2025	46 Days	24.3%
September 2025	42 Days	23.5%
August 2025	48 Days	50.0%
July 2025	42 Days	31.3%
June 2025	36 Days	44.0%
May 2025	32 Days	18.5%
April 2025	28 Days	0.0%

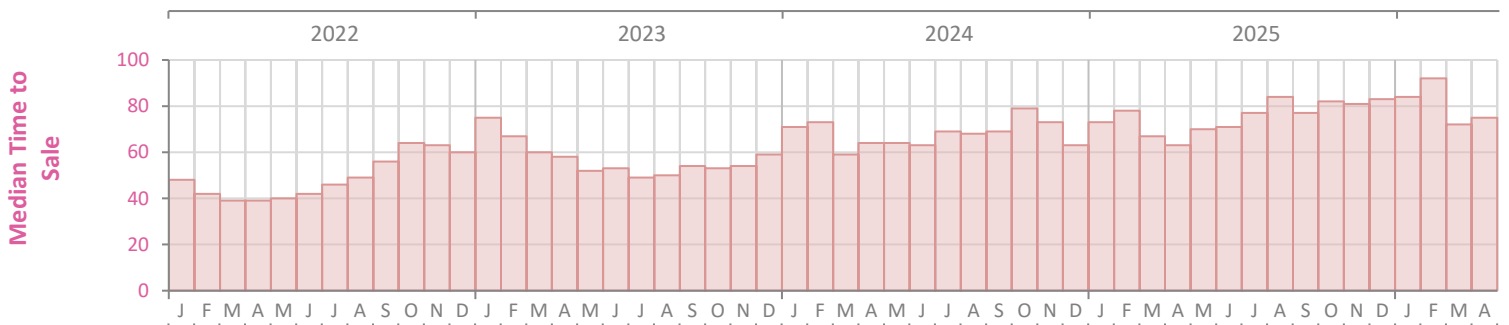


## Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

**Economists' note:** Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median Time to Sale* is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	80 Days	12.7%
<b>April 2026</b>	<b>75 Days</b>	<b>19.0%</b>
March 2026	72 Days	7.5%
February 2026	92 Days	17.9%
January 2026	84 Days	15.1%
December 2025	83 Days	31.7%
November 2025	81 Days	11.0%
October 2025	82 Days	3.8%
September 2025	77 Days	11.6%
August 2025	84 Days	23.5%
July 2025	77 Days	11.6%
June 2025	71 Days	12.7%
May 2025	70 Days	9.4%
April 2025	63 Days	-1.6%

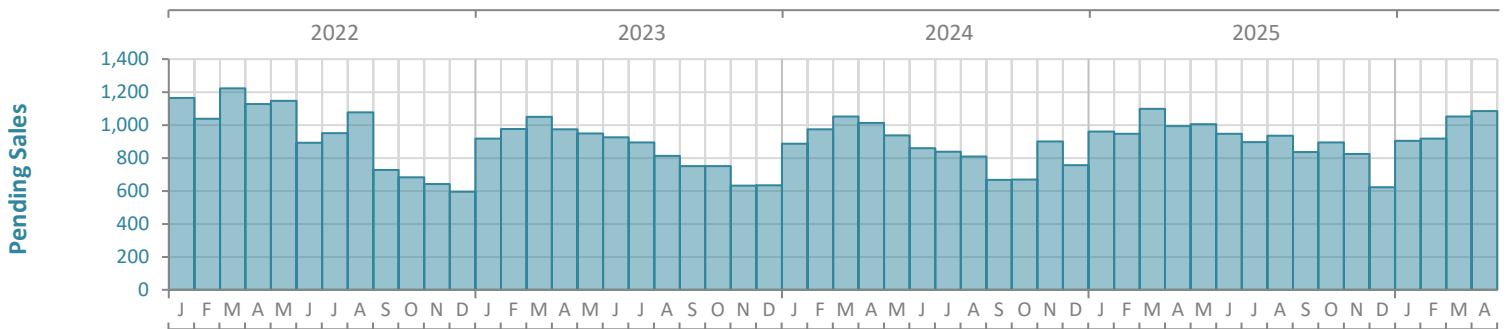


## New Pending Sales

The number of listed properties that went under contract during the month

**Economists' note:** Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	3,958	-1.0%
<b>April 2026</b>	<b>1,085</b>	<b>9.2%</b>
March 2026	1,052	-4.2%
February 2026	917	-3.1%
January 2026	904	-5.8%
December 2025	622	-17.7%
November 2025	824	-8.5%
October 2025	894	33.6%
September 2025	836	25.3%
August 2025	935	15.6%
July 2025	896	6.9%
June 2025	947	10.2%
May 2025	1,005	7.3%
April 2025	994	-1.9%

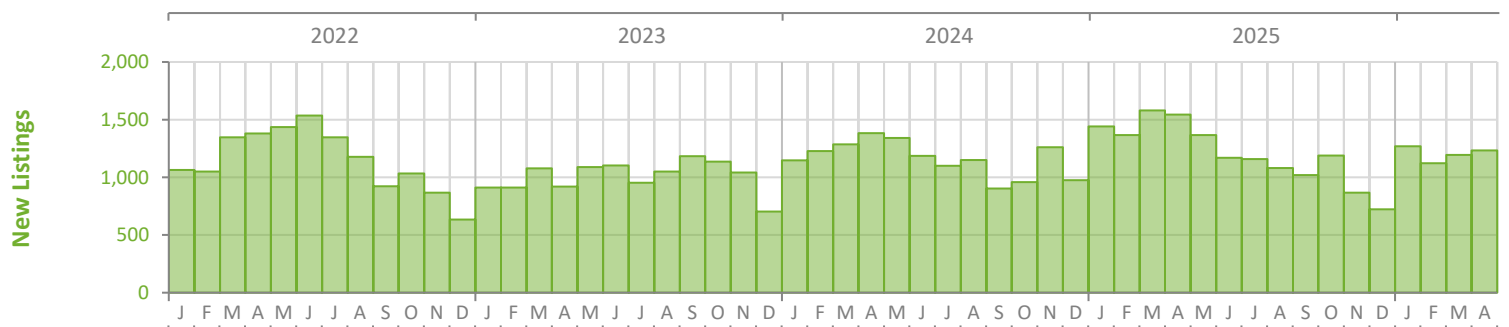


## New Listings

The number of properties put onto the market during the month

**Economists' note:** New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Month	New Listings	Percent Change Year-over-Year
Year-to-Date	4,818	-18.7%
<b>April 2026</b>	<b>1,233</b>	<b>-20.1%</b>
March 2026	1,194	-24.4%
February 2026	1,122	-17.9%
January 2026	1,269	-11.9%
December 2025	724	-25.7%
November 2025	867	-31.3%
October 2025	1,189	24.1%
September 2025	1,019	12.8%
August 2025	1,082	-5.9%
July 2025	1,157	5.3%
June 2025	1,169	-1.5%
May 2025	1,365	1.7%
April 2025	1,543	11.6%



## Inventory (Active Listings)

The number of property listings active at the end of the month

**Economists' note:** There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	3,249	-11.8%
<b>April 2026</b>	<b>3,198</b>	<b>-22.1%</b>
March 2026	3,262	-13.6%
February 2026	3,277	-7.4%
January 2026	3,260	-1.8%
December 2025	3,148	6.5%
November 2025	3,402	13.3%
October 2025	3,654	30.8%
September 2025	3,647	23.6%
August 2025	3,744	17.4%
July 2025	3,996	27.8%
June 2025	4,070	30.8%
May 2025	4,182	40.3%
April 2025	4,105	50.3%

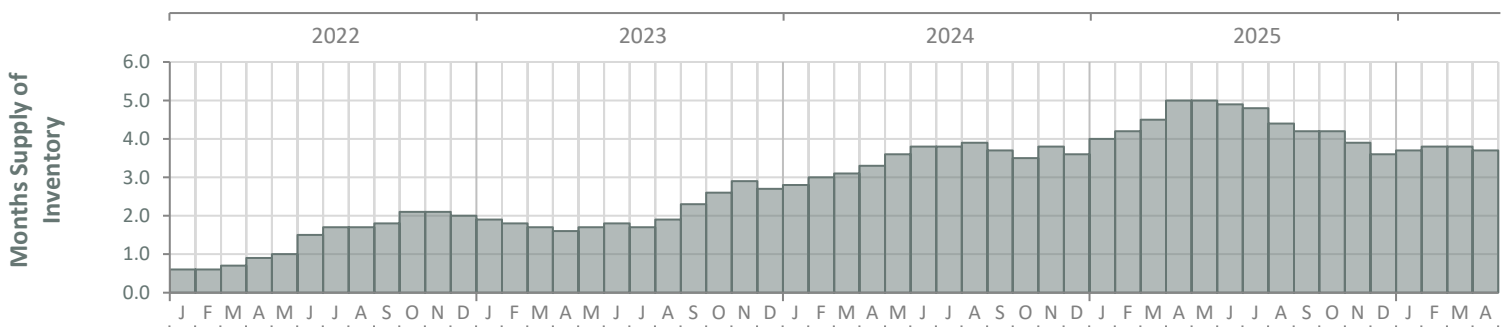


## Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

**Economists' note:** MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	3.8	-13.6%
<b>April 2026</b>	<b>3.7</b>	<b>-26.0%</b>
March 2026	3.8	-15.6%
February 2026	3.8	-9.5%
January 2026	3.7	-7.5%
December 2025	3.6	0.0%
November 2025	3.9	2.6%
October 2025	4.2	20.0%
September 2025	4.2	13.5%
August 2025	4.4	12.8%
July 2025	4.8	26.3%
June 2025	4.9	28.9%
May 2025	5.0	38.9%
April 2025	5.0	51.5%

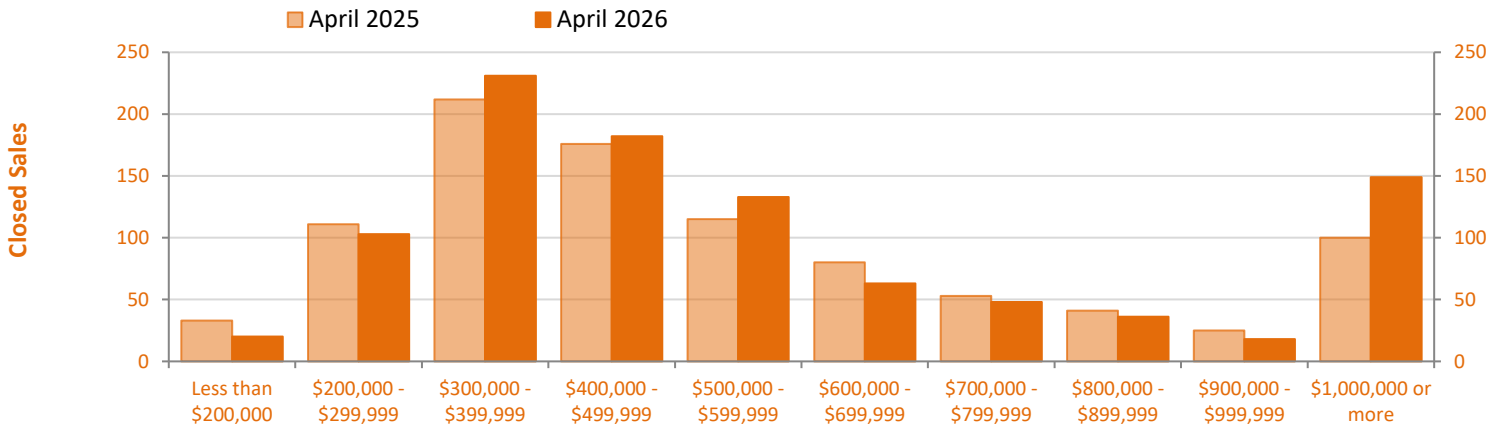


## Closed Sales by Sale Price

The number of sales transactions which closed during the month

**Economists' note:** Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

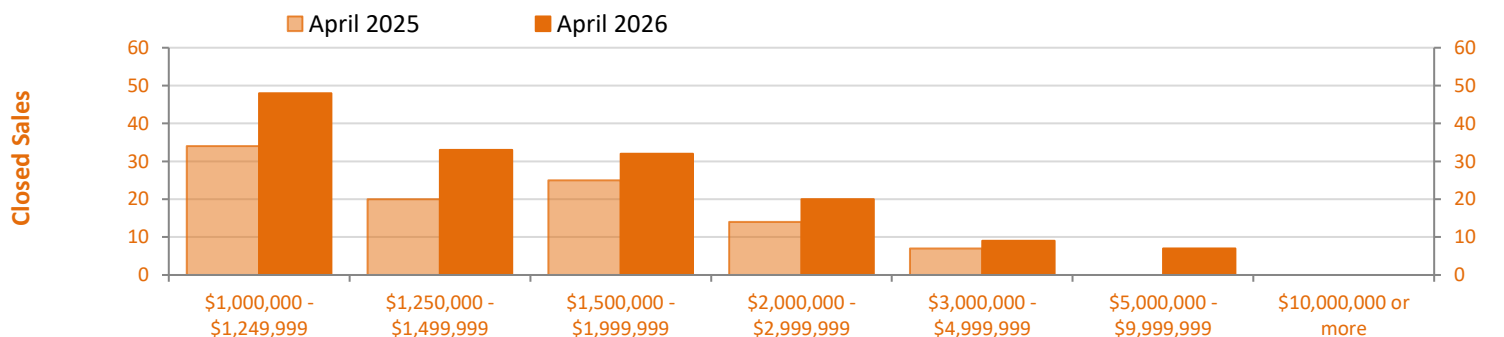
Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$200,000	20	-39.4%
\$200,000 - \$299,999	103	-7.2%
\$300,000 - \$399,999	231	9.0%
\$400,000 - \$499,999	182	3.4%
\$500,000 - \$599,999	133	15.7%
\$600,000 - \$699,999	63	-21.3%
\$700,000 - \$799,999	48	-9.4%
\$800,000 - \$899,999	36	-12.2%
\$900,000 - \$999,999	18	-28.0%
\$1,000,000 or more	149	49.0%



## Million Dollar Spotlight

Closed Sales by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Closed Sales	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	48	41.2%
\$1,250,000 - \$1,499,999	33	65.0%
\$1,500,000 - \$1,999,999	32	28.0%
\$2,000,000 - \$2,999,999	20	42.9%
\$3,000,000 - \$4,999,999	9	28.6%
\$5,000,000 - \$9,999,999	7	N/A
\$10,000,000 or more	0	N/A

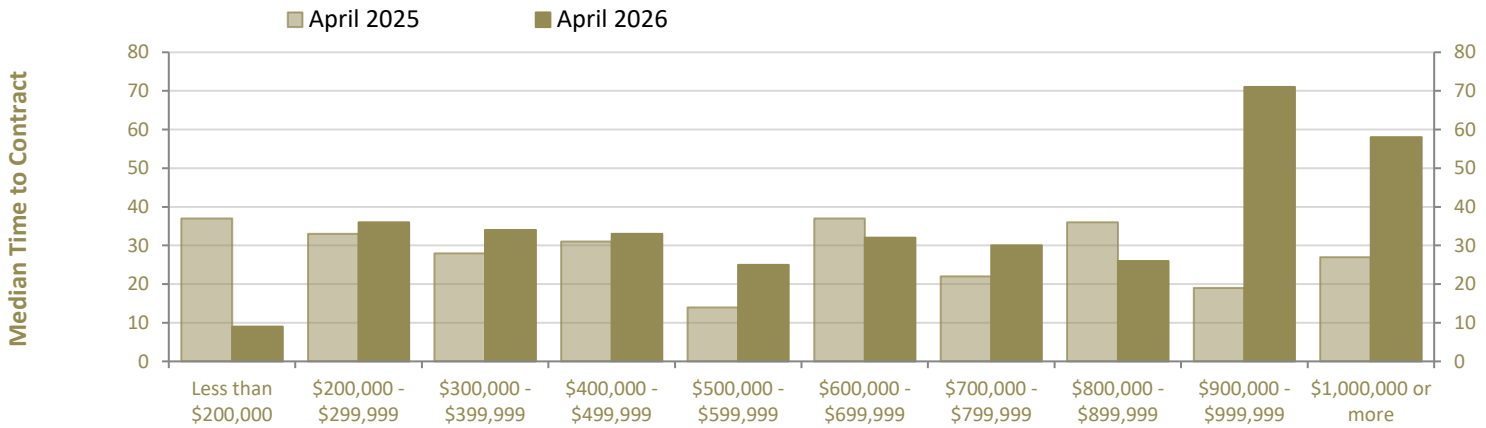


## Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

**Economists' note:** Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

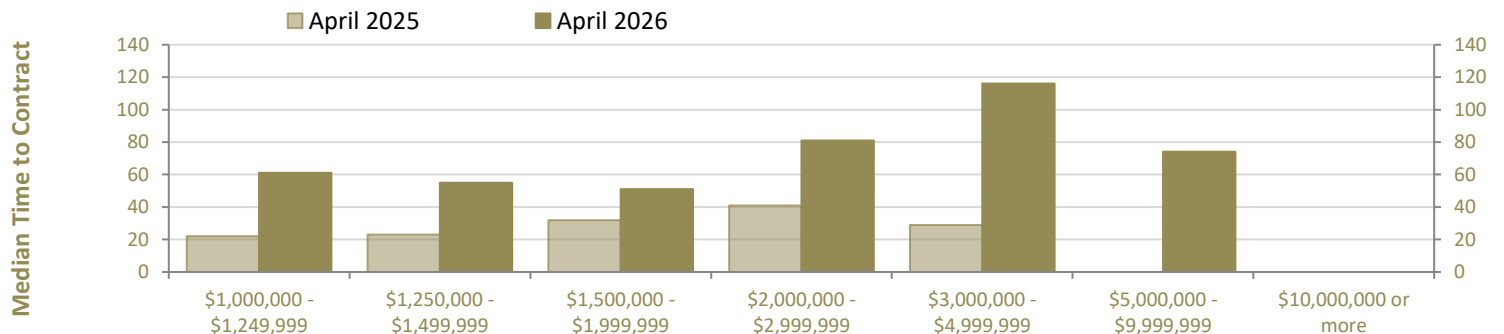
Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than \$200,000	9 Days	-75.7%
\$200,000 - \$299,999	36 Days	9.1%
\$300,000 - \$399,999	34 Days	21.4%
\$400,000 - \$499,999	33 Days	6.5%
\$500,000 - \$599,999	25 Days	78.6%
\$600,000 - \$699,999	32 Days	-13.5%
\$700,000 - \$799,999	30 Days	36.4%
\$800,000 - \$899,999	26 Days	-27.8%
\$900,000 - \$999,999	71 Days	273.7%
\$1,000,000 or more	58 Days	114.8%



## Million Dollar Spotlight

Median Time to Contract by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Median Time to Contract	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	61 Days	177.3%
\$1,250,000 - \$1,499,999	55 Days	139.1%
\$1,500,000 - \$1,999,999	51 Days	59.4%
\$2,000,000 - \$2,999,999	81 Days	97.6%
\$3,000,000 - \$4,999,999	116 Days	300.0%
\$5,000,000 - \$9,999,999	74 Days	N/A
\$10,000,000 or more	(No Sales)	N/A

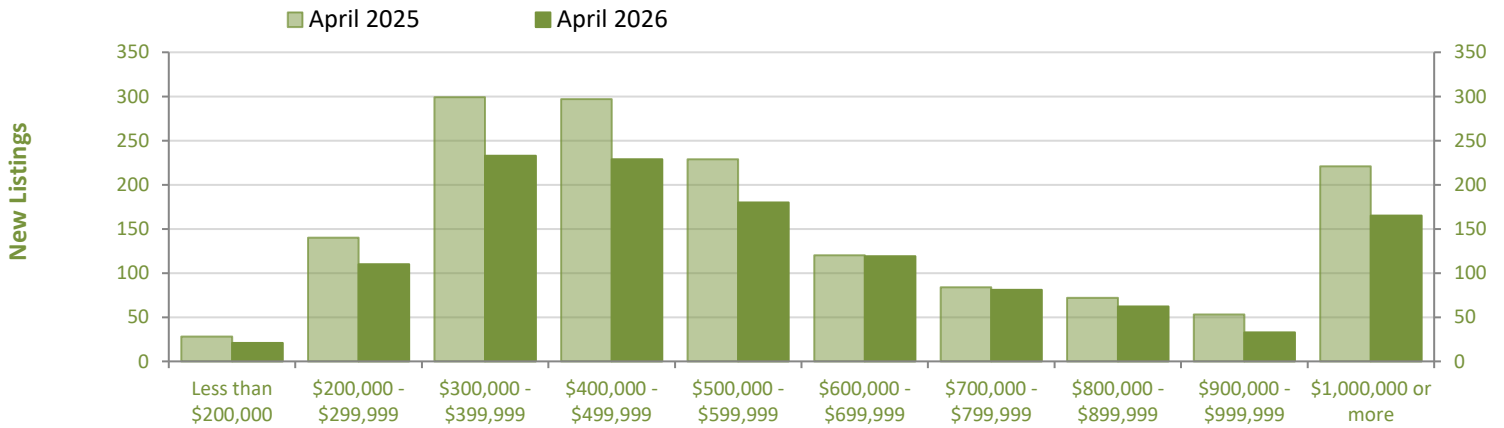


## New Listings by Initial Listing Price

The number of properties put onto the market during the month

**Economists' note:** New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

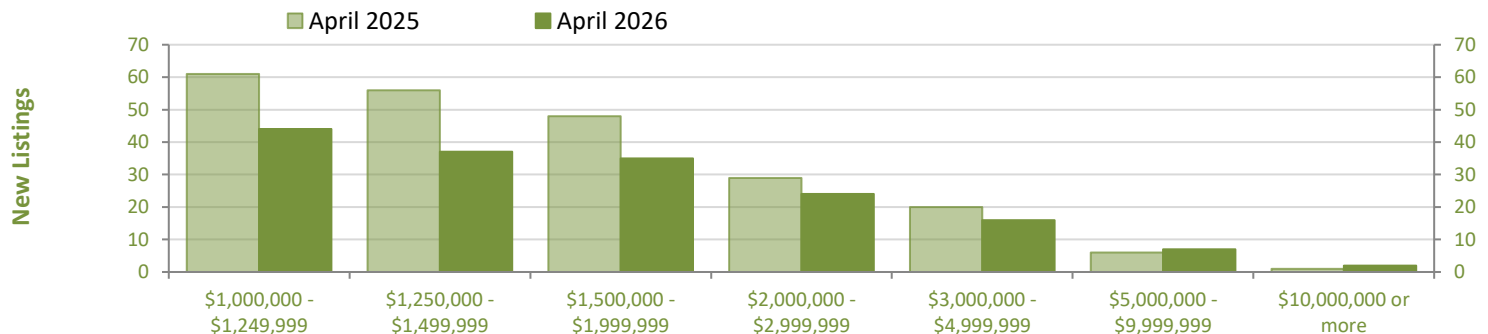
Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$200,000	21	-25.0%
\$200,000 - \$299,999	110	-21.4%
\$300,000 - \$399,999	233	-22.1%
\$400,000 - \$499,999	229	-22.9%
\$500,000 - \$599,999	180	-21.4%
\$600,000 - \$699,999	119	-0.8%
\$700,000 - \$799,999	81	-3.6%
\$800,000 - \$899,999	62	-13.9%
\$900,000 - \$999,999	33	-37.7%
\$1,000,000 or more	165	-25.3%



## Million Dollar Spotlight

New Listings by Initial Listing Price for properties listed for \$1,000,000 or more

Initial Listing Price	New Listings	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	44	-27.9%
\$1,250,000 - \$1,499,999	37	-33.9%
\$1,500,000 - \$1,999,999	35	-27.1%
\$2,000,000 - \$2,999,999	24	-17.2%
\$3,000,000 - \$4,999,999	16	-20.0%
\$5,000,000 - \$9,999,999	7	16.7%
\$10,000,000 or more	2	100.0%

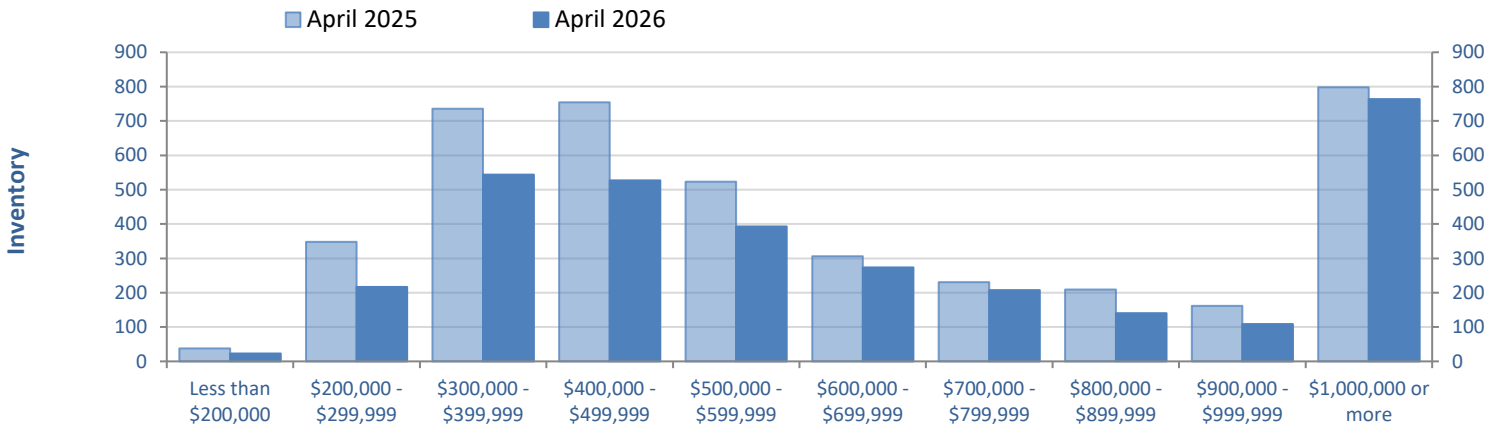


## Inventory by Current Listing Price

The number of property listings active at the end of the month

**Economists' note:** There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

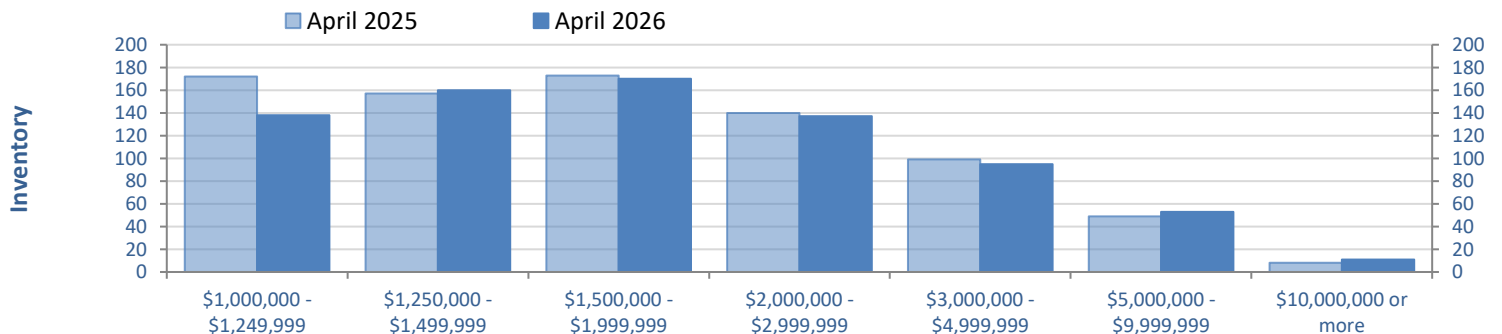
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$200,000	23	-39.5%
\$200,000 - \$299,999	217	-37.6%
\$300,000 - \$399,999	544	-26.1%
\$400,000 - \$499,999	527	-30.1%
\$500,000 - \$599,999	393	-24.9%
\$600,000 - \$699,999	274	-10.5%
\$700,000 - \$799,999	207	-10.4%
\$800,000 - \$899,999	140	-33.0%
\$900,000 - \$999,999	109	-32.7%
\$1,000,000 or more	764	-4.3%



## Million Dollar Spotlight

Inventory by Current Listing Price for properties listed for \$1,000,000 or more

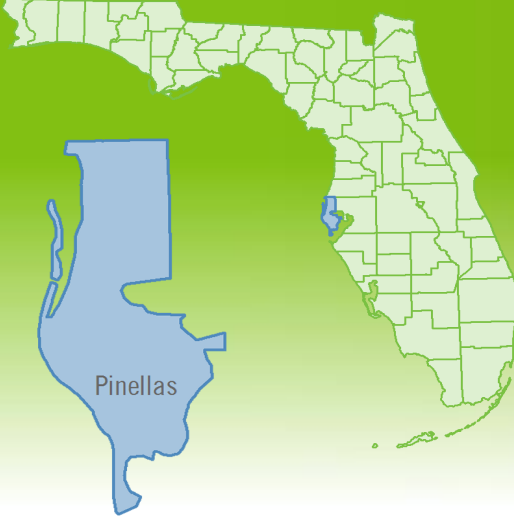
Current Listing Price	Inventory	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	138	-19.8%
\$1,250,000 - \$1,499,999	160	1.9%
\$1,500,000 - \$1,999,999	170	-1.7%
\$2,000,000 - \$2,999,999	137	-2.1%
\$3,000,000 - \$4,999,999	95	-4.0%
\$5,000,000 - \$9,999,999	53	8.2%
\$10,000,000 or more	11	37.5%



# Monthly Distressed Market - April 2026

## Single-Family Homes

### Pinellas County



		April 2026	April 2025	Percent Change Year-over-Year
Traditional	Closed Sales	974	944	3.2%
	Median Sale Price	\$470,000	\$465,000	1.1%
Foreclosure/REO	Closed Sales	7	1	600.0%
	Median Sale Price	\$280,000	\$72,000	288.9%
Short Sale	Closed Sales	2	1	100.0%
	Median Sale Price	\$286,700	\$430,000	-33.3%

